HAWAII LONGLINE COST-EARNINGS QUESTIONNAIRE 2011

Surveyor’s name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date of interview: \_\_\_/\_\_\_\_/2012 Location of interview: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Vessel Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Vessel’s permit number:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Interviewee’s name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Contact (phone): (\_\_\_\_\_\_) \_\_\_\_\_\_\_\_-\_\_\_\_\_\_\_\_\_\_\_\_

Vessel operator: ❑Owner operated ❑ Hired captain

Interviewee position: ❑Vessel owner ❑ Owner operated ❑ Hired captain

What species did you target in 2011? ❑ Tuna only ❑ Swordfish only ❑ Both

**…………………………………………………………………………………..…………….…………………………………**

**About the owner *OR* owner operator (skip questions 1-14 if you are interviewing a hired captain, and proceed directly to Q. 15)**

1. How many fishing vessels do you own (including this one)? \_\_\_\_\_\_\_vessel(s)

How many vessels fish in **Hawaii longline fishery**? \_\_\_\_\_\_\_

1. In 2011, did your vessel fish in other areas (like A. Samoa)? *If yes*, how many longline trips were in other waters?

A. Samoa \_\_\_\_\_\_\_

Guam \_\_\_\_\_\_\_

CNMI (Commonwealth of Northern Mariana Islands) \_\_\_\_\_\_\_

Others (like California) \_\_\_\_\_\_\_

1. How many years have you owned a longline vessel? \_\_\_\_\_\_ years
2. How long have you owned this vessel? \_\_\_\_\_\_ years
3. What is the ownership? ❑ Sole ownership -*or*- ❑ Corporation: *If Corporation*,

Co-operation is with ❑ family -*or*- ❑Others Number of Partners (including yourself) \_\_\_\_\_\_\_\_\_\_

1. How many years of commercial fishing experiences do you have? \_\_\_\_\_\_years
2. Have you captained a commercial fishing vessel? ❑ Yes ❑ No  *If yes,* how many years? \_\_\_\_\_\_years
3. Have you captained a longline vessel (even if you are not the captain now)? ❑ Yes ❑ No

*If yes,* how many years? \_\_\_\_\_\_years

1. Have you captained this vessel before? ❑ Yes ❑ No  *If yes,* how many years? \_\_\_\_\_\_years
2. What main business do you handle with this vessel? -*check all that apply*

❑ Captain of the vessel ❑ Engine oil ❑ Hiring of Crew ❑ Order, *and/or* ❑ Pay, *and/or* ❑ Pick-up the supplies for each trip: What?\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ❑ Shopping for foods for each fishing trip ❑(other)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Do you live in Hawaii? ❑ Yes ❑ No *If yes*, how many years? \_\_\_\_\_\_\_
2. Do you and your family have other income sources besides Hawaii longline fishing? ❑ Yes ❑ No

*If yes*, what is the percentage of your total household income that comes from longline fishing? \_\_\_\_\_\_\_%

1. What is your age? \_\_\_\_\_\_years
2. What is your highest education: ❑high school ❑college ❑(other/ details)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**About the hired captain (Skip questions 15-18 if you are interviewing an owner or owner-operator, go to # 19)**

1. How many years of commercial fishing experiences do you have? \_\_\_\_\_\_years
2. How many years have you captained a commercial fishing vessel? \_\_\_\_\_\_years
3. How long have you been the captain of this vessel? \_\_\_\_\_\_\_\_ ❑ Years ❑ Months
4. What main business do you handle besides captaining the vessel while at sea? -*check all that apply*

❑ Engine oil ❑ Order, *and/or* ❑ Pay, *and/or* ❑ Pick-up, the supplies for each trip.

*If so,* what supplies? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ❑ Shopping for foods for each fishing trip ❑ Hiring of Crew ❑ (other) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**…………………………………………………………………………………..…………….…………………………………**

**About the Vessel**

1. When was the vessel built? \_\_\_\_\_\_\_\_ year
2. When was the vessel purchased? \_\_\_\_\_\_\_\_ year
3. What was the vessel purchase price? $\_\_\_\_\_\_\_\_\_\_\_\_\_\_
4. What was the startup cost when the vessel was purchased? $\_\_\_\_\_\_\_\_\_\_\_\_\_
5. What is the vessel current (appraisal) value? $\_\_\_\_\_\_\_\_\_\_\_\_\_
6. What is the vessel length? \_\_\_\_\_\_\_\_ ft
7. What is the vessel width/beam? \_\_\_\_\_\_\_\_ ft
8. Fuel capacity: \_\_\_\_\_\_\_\_\_\_\_\_gallons -*and*- What is the average fuel usage? \_\_\_\_\_\_\_\_gallons / day
9. What is the maximum speed of the Vessel? \_\_\_\_\_\_\_\_knots -*and*- What is the average speed? \_\_\_\_\_\_\_\_knots
10. What is the fish holding capacity (with ice)? \_\_\_\_\_\_\_\_\_\_tuna trip (lbs) -*and*- \_\_\_\_\_\_\_\_\_swordfish trip (lbs)

**Equipment and Electronics**

1. What is the horsepower of the vessel’s engines?

Engine 1 (primary): \_\_\_\_\_\_\_\_\_\_horsepower

Engine 2 (secondary): \_\_\_\_\_\_\_\_\_\_horsepower -*and*- Engine 3 (secondary): \_\_\_\_\_\_\_\_horsepower

1. In total, how many reels are aboard the vessel: \_\_\_\_\_ -*and*- how many reels are usually used in a fishing trip: \_\_\_\_\_
2. Did you use an icemaker in 2011? ❑Yes ❑ No

**About the Crew and Labor Costs**

1. How many crewmembers does the vessel usually have (*NOT including captain*)? \_\_\_\_\_\_\_

How many of those crewmembers are from the U.S.? \_\_\_\_\_\_\_\_\_

How many of those crewmembers are Foreign to the U.S.? \_\_\_\_\_\_\_\_\_

1. Was it difficult to find the crew that you needed? ❑ Yes, always ❑ Yes, sometime ❑ No
2. What is the longest time a current crewmember has been working with this vessel? \_\_\_\_\_\_ ❑ Years ❑ Months
3. What is the shortest time a current crewmember has been working with this vessel?\_\_\_\_\_\_ ❑ Years ❑ Months
4. Were the crew (not including captain) paid by flat rate or by shares?

❑ Flat rate ❑ Shares ❑ Some flat rate and some share

1. Was the vessel operator paid by flat rate or by shares?

❑ Flat rate ❑ Share after trip expenses including crews flat rate ❑ Shares of trip revenue

1. How income was distributed among boat (owner), captain, and crew?

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Position** | **Shares or %** | | **Trip Revenue\* or**  **Net Revenue\*** | | |  | |  | |  | |
| Owner(s) | / | % | ❑Trip ❑Net | **Flat Rate** | **Bonuses** | | **Initial payment** | | **What year (for initial payment)** | |
| Owner/Operator | / | % | ❑Trip ❑Net |
| Captain | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |
| Crewmember 1 | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |
| Crewmember 2 | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |
| Crewmember 3 | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |
| Crewmember 4 | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |
| Crewmember 5 | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |
| Crewmember 6 | / | % | ❑Trip ❑Net | $ | $ | | $ | | yr | |

**\****Trip Revenue is defined as after sale revenue. Net revenue is defined as after sale and trip costs are deducted.*

1. Which of the following expenses do you subtract from the trip revenue to get net revenue? *-check all that apply*

❑ Fuel ❑ Engine oil ❑ Bait ❑ Ice

❑ Lightsticks ❑ Food ❑ Communications ❑ Gear resupply

❑ Daily maintenance (please list) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

❑ Swordfish certificate ❑ Other (please list) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Labor cost notes: (other costs such as VISA, return fees, unemployment…) – *please include details and costs*

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Fish Sale Costs**

1. Where did you sell your fish in 2011? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

❑ UFA Auction ONLY. *If UFA*, is the paycheck of crew or captain handled by UFA? ❑Yes ❑ No

❑ UFA Auction and other distributors or brokers: Handling fee \_\_\_\_\_\_\_\_%

❑ Other distributors ONLY: Handling fee \_\_\_\_\_\_\_\_%

1. Did you donate ($0.02 per lb) to the Hawaii Longline Association (HLA) in 2011? ❑Yes ❑ No

**Fixed Costs**

1. Does your gear have the capability to switch between fishing for swordfish and tuna? ❑ Yes ❑ No

Were there extra costs associates with this transition? ❑ Yes ❑ No

*If yes*, what did the cost include? ❑ Labor $\_\_\_\_\_\_\_\_\_ ❑ Gear $\_\_\_\_\_\_\_\_\_\_ (*not trip resupply*)

***Please include all repair costs and gear/equipment replacement cost in only one of the categories listed in the table***

|  |  |  |  |
| --- | --- | --- | --- |
| 1. Mooring | * What were your mooring fees in 2011? | | **$** |
| 1. Accounting | * Did you have bookkeeping / accounting costs in 2011? ❑Yes ❑ No If yes | | **$** |
| 1. Insurance | * What were your insurance costs per year in 2011?   ❑ Vessel ❑ Liability (“P” and “I”) ❑ Health (Please specify who is covered)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | **$** |
| 1. Loan | * Did you have any vessel loan payments in 2011? ❑Yes ❑ No *If yes* | | **$** |
| * How much time is left on this loan? | | **Yrs** |
| 1. Maintenance and Gear | * How much did you spend **TOTAL in 2011** for maintenance on this vessel? | | **$** |
| * How much was from **trip-based** maintenance in 2011? | | $ |
| * What does this include? | | |
| * How much was from **other routine** repairs and maintenance in 2011? | | $ |
| * What does this include? | | |
| * How much was from **major** repairs (not done every year or in drydock) in 2011? What repairs and when was the last time repair was done? | | $ |
| * Major repair 1. | **Yrs** | $ |
| * Major repair 2. | **Yrs** | $ |
| * Major repair 3. | **Yrs** | $ |
| * How much was from major gear/equipment you replaced or added in 2011?   What gear/equipment and when was the last time the time it was replaced? | | $ |
| * Gear 1. | **Yrs** | $ |
| * Gear 2. | **Yrs** | $ |
| * Gear 3. | **Yrs** | $ |
| * Does this figure include **dry dock** maintenance in 2011? ❑Yes ❑ No *If yes* | | $ |
| * Does this figure include **Engine Overhaul** in 2011? ❑Yes ❑ No  *If yes* | | $ |

1. When did you last dry dock your vessel? \_\_\_\_\_\_\_ year

How often do you dry dock? \_\_\_\_\_\_\_ years

What was the total cost for your dry dock (including costs paid to shipyard, repairs, painting, etc)? $\_\_\_\_\_\_\_

What was the total cost for haul/ launch and lay days? $ \_\_\_\_\_\_\_\_\_\_

What repairs/services were done in dry dock? What were the costs? How many years between repairs? Which of the above repairs/services are performed routinely in drydock? (Please list)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_ years \_\_\_\_\_\_\_\_\_\_\_❑ preformed routinely

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_ years \_\_\_\_\_\_\_\_\_\_\_❑ preformed routinely

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_ years \_\_\_\_\_\_\_\_\_\_\_❑ preformed routinely

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $ \_\_\_\_\_\_\_\_\_\_ years \_\_\_\_\_\_\_\_\_\_\_❑ preformed routinely

1. Have you overhauled your engine in the past? ❑Yes ❑ No

*If yes* 1) When did you last overhaul your engine? \_\_\_\_\_\_\_\_\_\_\_\_\_\_ year

2) How much did it cost $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

3) How often do you overhaul your engine? \_\_\_\_\_\_\_\_\_\_\_\_\_ years

1. Are there any other vessel costs which are not included above? ❑ Yes ❑ No  *If yes*, please list

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $\_\_\_\_\_\_\_\_\_\_\_\_\_ years \_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ $\_\_\_\_\_\_\_\_\_\_\_\_\_ years \_\_\_\_\_\_\_\_\_\_

**Trip Costs -***Fill out as if it were the average (most common) trip costs.*

1. What is the average total **Tuna Trip Cost**? $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |
| --- | --- | --- | --- |
| Fuel | Average **Fuel Price** in 2011? | $ | Fuel Used Notes |
| Average **Fuel Used** for a tuna trip? | Gal. |
| Average **Fuel Cost** for a tuna trip in 2011? | $ |
| Oil | Average **Oil Price** in 2011? | $ | ❑ 1 Gallon  ❑ 5 Gallon (Bag/Bucket)  ❑ 55 Gallon (Drum) |
| Average **Oil Used** for a tuna trip? |  |
| Average **Oil Cost** for a tuna trip in 2011? | $ |
| Bait 1 (Primary) | Average **Bait Price** in 2011? | $ | ❑ Sanma ❑ Sardines ❑ Mackerel ❑ Squid |
| Average **Bait Used** for a tuna trip? | Box |
| Average **Bait Cost** for a tuna trip in 2011? | $ |
| Bait 2 (Secondary) | Average **Second** **Bait Price** in 2011? | $ | ❑ Sanma ❑ Sardines ❑ Mackerel ❑ Squid |
| Average **Second** **Bait Used** for a tuna trip? | Box |
| Average **Second** **Bait Cost** for a tuna trip in 2011? | $ |
| Ice | Average **Ice Price** in 2011? | $ | ❑ Block  ❑ Ton  ❑ lbs. |
| Average **Ice Used** for a tuna trip? |  |
| Average **Ice Cost** for a tuna trip in 2011? | $ |
| Fishing Gear | Average **Gear Cost** for a tuna trip in 2011? | $ | *Cost to re-supply vessel* |
| Provisions | Average **Provisions Cost** for a tuna trip in 2011? | $ | *Groceries, water, etc.* |
| Communications | Average **Bait Cost** for a tuna trip in 2011? | $ | *Satellite phone, email, etc.* |

1. What is the average total **Swordfish Trip Cost**? $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |
| --- | --- | --- | --- |
| Fuel | Average **Fuel Price** in 2011? | $ | Fuel Used Notes |
| Average **Fuel Used** for a swordfish trip? | Gal. |
| Average **Fuel Cost** for a swordfish trip in 2011? | $ |
| Oil | Average **Oil Price** in 2011? | $ | ❑ 1 Gallon  ❑ 5 Gallon (Bag/Bucket)  ❑ 55 Gallon (Drum) |
| Average **Oil Used** for a swordfish trip? |  |
| Average **Oil Cost** for a swordfish in 2011? | $ |
| Bait 1 (Primary) | Average **Bait Price** in 2011? | $ | ❑ Sanma ❑ Sardines ❑ Mackerel ❑ Squid |
| Average **Bait Used** for a swordfish trip? | Box |
| Average **Bait Cost** for a swordfish trip in 2011? | $ |
| Bait 2 (Secondary) | Average **Second** **Bait Price** in 2011? | $ | ❑ Sanma ❑ Sardines ❑ Mackerel ❑ Squid |
| Average **Second** **Bait Used** for a swordfish trip? | Box |
| Average **Second** **Bait Cost** for a swordfish trip in 2011? | $ |
| Ice | Average **Ice Price** in 2011? | $ | ❑ Block  ❑ Ton  ❑ lbs. |
| Average **Ice Used** for a swordfish trip? |  |
| Average **Ice Cost** for a swordfish trip in 2011? | $ |
| Fishing Gear | Average **Gear Cost** for a swordfish trip in 2011? | $ | *Cost to re-supply vessel* |
| Provisions | Average **Provisions Cost** for a swordfish trip in 2011? | $ | *Groceries, water, etc.* |
| Communications | Average **Bait Cost** for a swordfish trip in 2011? | $ | *Satellite phone, email, etc.* |
| Lightsticks | Average **Lightsticks Price** in 2011? | $ |  |
| Average **Lightsticks Used** for a swordfish trip? | Case |
| Average **Lightsticks Cost** for a swordfish trip in 2011? | $ |

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