

**COMPETITOR TABLE – LAST MILE**

**Existing Last Mile Broadband Service Providers and Services Offered:** Please complete a table describing the competitor’s high-speed Internet service offering for each proposed funded service areas. For each competitor, explain the following: a) technology; b) service tiers; c) advertised speeds for residential and business; d) pricing. Include any other comments to explain your findings if necessary. Given that competitors may vary across census community, please group the competitors across each community.

| <Applicant Service Area Name> |                             |                     |                                   |                                 |       |                              |       |                |
|-------------------------------|-----------------------------|---------------------|-----------------------------------|---------------------------------|-------|------------------------------|-------|----------------|
| Service Area                  | Last Mile Services Provider | Technology Platform | Service Tier                      | Advertised Residential Offering |       | Advertised Business Offering |       | Other Comments |
|                               |                             |                     |                                   | Downstream Speed (Mbps)         | Price | Downstream Speed (Mbps)      | Price |                |
| Service Area 1                | Provider A                  |                     | Entry Level Plan                  |                                 |       |                              |       |                |
|                               |                             |                     | Highest Speed Plan                |                                 |       |                              |       |                |
|                               |                             |                     | Other Plans (e.g., Mid-Tier Plan) |                                 |       |                              |       |                |
|                               | Provider B                  |                     | Entry Level Plan                  |                                 |       |                              |       |                |
|                               |                             |                     | Highest Speed Plan                |                                 |       |                              |       |                |
|                               |                             |                     | Other Plans (e.g., Mid-Tier Plan) |                                 |       |                              |       |                |
| Service Area 2                | Provider A                  |                     | Entry Level Plan                  |                                 |       |                              |       |                |
|                               |                             |                     | Highest Speed Plan                |                                 |       |                              |       |                |
|                               |                             |                     | Other Plans (e.g., Mid-Tier Plan) |                                 |       |                              |       |                |
|                               | Provider B                  |                     | Entry Level Plan                  |                                 |       |                              |       |                |
|                               |                             |                     | Highest Speed Plan                |                                 |       |                              |       |                |
|                               |                             |                     | Other Plans (e.g., Mid-Tier Plan) |                                 |       |                              |       |                |

**COMPETITOR TABLE – MIDDLE MILE**

**Existing Middle Mile Broadband Service Providers and Services Offered:** Please complete a table describing the middle market provider’s service offering for each proposed service area. List each census community where there will be an interconnection point. For each competitor, explain the following: a) technology; b) service tiers; c) distance band; d) pricing. Include any other comments to explain your findings if necessary.

| <Applicant Service Area Name> |                               |                     |                                   |               |  |         |                |
|-------------------------------|-------------------------------|---------------------|-----------------------------------|---------------|--|---------|----------------|
| Service Area                  | Middle Mile Services Provider | Technology Platform | Service Tier                      | Distance band | Minimum Peak Load Network Bandwidth Capacity | Pricing | Other Comments |
| <b>Service Area 1</b>         | <b>Provider A</b>             |                     | Entry Level Plan                  |               |  |         |                |
|                               |                               |                     | Highest Speed Plan                |               |  |         |                |
|                               |                               |                     | Other Plans (e.g., Mid-Tier Plan) |               |  |         |                |
|                               | <b>Provider B</b>             |                     | Entry Level Plan                  |               |  |         |                |
|                               |                               |                     | Highest Speed Plan                |               |  |         |                |
|                               |                               |                     | Other Plans (e.g., Mid-Tier Plan) |               |  |         |                |
| <b>Service Area 2</b>         | <b>Provider A</b>             |                     | Entry Level Plan                  |               |  |         |                |
|                               |                               |                     | Highest Speed Plan                |               |  |         |                |
|                               |                               |                     | Other Plans (e.g., Mid-Tier Plan) |               |  |         |                |
|                               | <b>Provider B</b>             |                     | Entry Level Plan                  |               |  |         |                |
|                               |                               |                     | Highest Speed Plan                |               |  |         |                |
|                               |                               |                     | Other Plans (e.g., Mid-Tier Plan) |               |  |         |                |