



## Oregon Christmas Tree Survey 2009 Production Year

**Oregon Field Office**  
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Please take a few minutes to complete this survey, which is the only source of measuring annual growth and change in one of Oregon's top agricultural commodities. The survey is voluntary, but we need your help to ensure accurate results. Your individual data will be kept confidential. Survey results are expected to be used extensively for making decisions about issues affecting both the industry and the people of the State of Oregon. If you have any questions, please call 1-800-338-2157 or 503-326-2131 in the Portland area.

Please make corrections to name, address, and Zip Code if necessary.

1. Did you **produce, grow, or sell** any Christmas trees during 2009?

YES: Go to question 2.

NO:

↓  
 Are you a "broker" for Oregon Producers?  Yes – Skip to question 4  
 No – Skip to question 9 on bottom of back page.



### Christmas Trees Sold and Gross Sales

2. How many trees did your operation grow and sell, either wholesale, u-cut, or on your retail lots during 2009?

Do not include freight charges in gross sales.

|                               | 2009 Trees Sold<br><i>Number</i> | 2009 Gross Sales<br><i>Dollars</i> |
|-------------------------------|----------------------------------|------------------------------------|
| a. Douglas fir ..... +        | 120                              | 130                                |
| b. Noble fir ..... +          | 121                              | 131                                |
| c. Grand fir ..... +          | 122                              | 132                                |
| d. Nordmann fir ..... +       | 123                              | 133                                |
| e. Scotch pine ..... +        | 124                              | 134                                |
| f. Other species (specify) .+ | 125                              | 135                                |
| <b>Total ..... =</b>          | 126                              | 136                                |

None Sold  
 ↓

Skip to question 3

**Christmas Tree County Acreage and Sales Percentage**

3. List the Oregon county or counties where your Christmas tree acreage is located. If your acreage is in more than one county, list each county separately with the percent of gross sales by county. (Exclude acreage located in other states.)

| County                                     | Acres Growing Trees in 2009 | Percent of Gross Sales in 2009 |
|--|-----------------------------|--------------------------------|
|  | 611                         | 621                            |
|  | 612                         | 622                            |
|  | 613                         | 623                            |
|  | 614                         | 624                            |
|  |                             |                                |
| <b>Total Acres in Christmas Trees.....</b> | 615                         | 100%                           |

| Office Use |
|------------|
| 601        |
| 602        |
| 603        |
|            |
| 604        |

**Christmas Tree Sales Disposition**

4. Growers: Exclude sales to brokers (list broker name on back). Please enter, by species, the percentage of Christmas trees shipped to each region / state listed below. The column of each species should add to 100 percent. Include only those trees you produced and sold.

Growers/Brokers: Include all trees handled - either grown or purchased.

Brokers: Include all trees purchased and shipped. Total Christmas trees brokered: \_\_\_\_\_

| 2009 Destination of Sales (as a percent of trees sold) |             |             |             |              |             |               |
|--|-------------|-------------|-------------|--------------|-------------|---------------|
|  | Douglas Fir | Noble Fir   | Grand Fir   | Nordmann Fir | Scotch Pine | Other Species |
| ----- Percent of trees sold -----                      |             |             |             |              |             |               |
| Oregon .....   | 310         | 340         | 370         | 400          | 430         | 460           |
| Washington .....                                       | 311         | 341         | 371         | 401          | 431         | 461           |
| California .....                                       | 312         | 342         | 372         | 402          | 432         | 462           |
| Other Western States <sup>1</sup> .....                | 313         | 343         | 373         | 403          | 433         | 463           |
| Upper Midwest <sup>2</sup> .....                       | 314         | 344         | 374         | 404          | 434         | 464           |
| Gulf States <sup>3</sup> .....                         | 315         | 345         | 375         | 405          | 435         | 465           |
| Atlantic States <sup>4</sup> .....                     | 316         | 346         | 376         | 406          | 436         | 466           |
| Northeast States <sup>5</sup> .....                    | 317         | 347         | 377         | 407          | 437         | 467           |
| Canada <sup>6</sup> .....                              | 318         | 348         | 378         | 408          | 438         | 468           |
| Mexico .....   | 319         | 349         | 379         | 409          | 439         | 469           |
| .....  |             |             |             |              |             |               |
| Other <sup>7</sup> , including foreign .....           | 320         | 350         | 380         | 410          | 440         | 470           |
|  | 321         | 351         | 381         | 411          | 441         | 471           |
|  | <b>100%</b> | <b>100%</b> | <b>100%</b> | <b>100%</b>  | <b>100%</b> | <b>100%</b>   |

<sup>1</sup> Other Western States: MT, ID, WY, NV, UT, AZ, NM, CO, AK, HI

<sup>2</sup> Upper Midwest: SD, NE, KS, MN, IA, MO, WI, IL, MI, IN, OH, KY

<sup>3</sup> Gulf States: OK, TX, AR, LA, TN, MS, AL

<sup>5</sup> Northeast States: ME, NH, VT, MA, CT, RI, NY, PA, NJ

<sup>6</sup> Canada: All provinces.

<sup>7</sup> Foreign countries should be listed separately.

- Continue -

**Seedlings Planted**

5. List by species the approximate number of seedlings that were planted (or to be planted) and survived (or expected to survive) in the following years.

|                             | 2009 | 2009 | 2010 |
|-----------------------------|------|------|------|
| a. Douglas fir .....+       | 205  | 206  | 207  |
| b. Noble fir .....+         | 215  | 216  | 217  |
| c. Grand fir .....+         | 225  | 226  | 227  |
| +<br>d. Nordmann fir .....+ | 235  | 236  | 237  |
| e. Scotch pine .....+       | 245  | 246  | 247  |
| f. Other (Specify) . +      | 255  | 256  | 257  |
| <b>Total .....=</b>         | 265  | 266  | 267  |

**Hired and Contract Workers for Christmas Tree Production**

6. What was the total number of Christmas tree workers paid by this operation during 2009? (Include contract workers) .....

|     |     |
|-----|-----|
| 500 | No. |
|-----|-----|

a. Of these total workers, how many were seasonal/part-time (worked less than 150 days) during 2009? .....

|     |     |
|-----|-----|
| 501 | No. |
|-----|-----|

b. Of these total workers, how many were full-time (worked more than 150 days) during 2009? .....

|     |     |
|-----|-----|
| 503 | No. |
|-----|-----|

7. What were the total gross wages paid by your Christmas tree operation during 2009? (Include employer's cost for Social Security, Workers Compensation, insurance premiums, pension plans, and any other benefits provided) .....

|     |    |
|-----|----|
| 505 | \$ |
|-----|----|

**Survey Results**

8. Would you like to receive a free copy of the results of this survey?

Yes       No

Survey results will also be at: [www.nass.usda.gov/or](http://www.nass.usda.gov/or)

| Office Use |
|------------|
| 099        |
| 910        |
| 098        |
| 097        |

Prepared by: \_\_\_\_\_ Telephone: \_\_\_\_\_ Date: \_\_\_\_\_

**Thank You**



**Broker Information** – so we can contact the broker and determine where your trees were shipped. Only

answer this question if you did not complete question # 4.

Approximately number of trees marketed for you: \_\_\_\_\_

Company/Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Approximately number of trees marketed for you: \_\_\_\_\_

Company/Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_

**Comments:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



**Only answer this question if you answered question #1 on the first page as "NO"**

**Property Sold, Change in Operator, Retail Sales, Landlord?**

9. Has this operation been sold, rented out, or turned over to someone else?

Yes – Please identify the new operator.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip : \_\_\_\_\_

No – Please check one reason which applies:

Retail sales of purchased trees.

Trees too small to sell.

Landlord only

Other [Specify] \_\_\_\_\_

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB number is 0535-0244. The time required to complete this information collection is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.