

SURVEY OF POTENTIAL USERS
OF A NAVIGATION PROJECT
(Personal Interview)

OMB 0710-0001

Expires: 30 September 2012

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SURVEY OF POTENTIAL USERS
OF A NAVIGATION PROJECT

Date: _____

General Description of Firm: _____

1. Do you want the survey information submitted to be considered confidential?

Yes **No**

2. Is water transportation presently used for receiving?

Yes **No** or shipping? **Yes** **No**

If yes to either question, go to **question 5**. If no, go to **question 3**.

3. Is water transportation possible for receiving?

Yes **No** or shipping? **Yes** **No**

Are facilities available to you? Describe:

4. What minimum savings per ton would induce you to change from your present mode of moving commodities to barge transportation?

5. Would the availability of public terminal facilities on the _____ River in the vicinity of your plant, induce you to use this waterway for water transportation? **Yes** **No**
(If no, check appropriate items below and survey is complete.)

- Commodity not adapted to water transportation.
- Volume of commodity movement insufficient for barge movement.
- Commodities not destined to or originating from points adjacent to other port facilities.
- Barge transportation not rapid enough to satisfy needs.
- Too far from waterway.
- Other, describe:

6. What type of terminal facilities does your firm require?

- Private terminal facilities Public facilities

7a. What type(s) of loading and unloading facilities is needed to handle your commodities?

7b. What are you firm's storage requirements?

8. What was your firm's annual tonnage (last year) for the major commodities that could be moved by barge?

| Commodity | Tonnage | Current Mode a/ | Cost/Ton | Ultimate Origin | Final Destination |
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a/ B - barge; T - truck; R - rail.

9. What is your firm's estimated growth potential utilizing barge transportation over the next 5 years for those commodities listed in paragraph 8 above and for any potential new movements?

Please list only projected future growth above the current tonnage already listed in Question 8.

| Commodity | Tonnage | Cost/Ton | Ultimate Origin | Final Destination |
|-----------|---------|----------|-----------------|-------------------|
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10. What would be the greatest factor impacting your decision to utilize or not to utilize the Waterway? Please list factor(s).
