# **Please Note:**

There are three tabs in this workbook. Please review the A Guide to confirm which tabs are required for your applicational be required to copy and fill out additional tabs if you a reporting information for more than one region. Each requishould be filled out completely. Failing to complete all requould delay RUS' review or affect the final decision.

INSTRUCTIONS:: (Quarterly for all forecast periods)

Step 1 - Provide the number of estimated subscribers for each service type on the Additions from Project line for Household, Business, and Critical Community Facilities for new subscribers from BIP operations. Provide the number of estimated subscribers for each service type on the Additions from Existing Operations line for Household, Business, and Critical Community Facilities for subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers line by adding all of the retained subscribers from the previous year to the Additions from the Project and Existing Operations of the quarter/year in question.

Step 2 - Provide an ARPU for each service line on the ARPU line for each service type.

\*The information provided in these steps should allow RUS to calculate the estimated annual Broadband Data Services revenue and tie it to the Broadband Data Services revenue included on the Pro Forma Financial Projections for Existing and BIP Operations.

On a separate sheet, provide a brief description of the methodology used to complete this forecast.

- 1. The service types must be described separately by the type of services offered, and by type of entity (Households, Businesses, Critical Community Facilities).

  2. Data provided for subscriber estimates should agree with information provided in the main application.

## Project Title:

	Existing and BIP Operations - Broadband Data Subscribers	
	Year 1         Year 2         Year 3         Year 4	Year 5
Household Subscribers	Year 0         Qtr 1         Qtr 2         Qtr 3         Qtr 4         Qtr 1         Qtr 2         Qtr 3         Qtr 4         Qtr 4         Qtr 3         Qtr 4         Qtr 3 <t< th=""><th>1 Qtr 2 Qtr 3 Qtr 4</th></t<>	1 Qtr 2 Qtr 3 Qtr 4
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Cumulative Subscribers		
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Additions from Project		
Additions from Existing Operations		
Cumulative Subscribers ARPU	\$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	- \$ - \$ - \$ -
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Additions from Project		

INSTRUCTIONS:: (Quarterly for all forecast periods)

Step 1 - Provide the number of estimated subscribers for each service type on the Additions from Project line for Household, Business, and Critical Community Facilities for new subscribers from BIP operations. Provide the number of estimated subscribers for each service type on the Additions from Existing Operations line for Household, Business, and Critical Community Facilities for subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers line by adding all of the retained subscribers from the previous year to the Additions from the Project and Existing Operations of the quarter/year in question.

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On a separate sheet, provide a brief description of the methodology used to complete this forecast.

Tab: Data

- 1. The service types must be described separately by the type of services offered, and by type of entity (Households, Businesses, Critical Community Facilities).

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INSTRUCTIONS:: (Quarterly for all forecast periods)

Step 1 - Provide the number of estimated subscribers for each service type on the Additions from Project line for Household, Business, and Critical Community Facilities for new subscribers from BIP operations. Provide the number of estimated subscribers for each service type on the Additions from Existing Operations line for Household, Business, and Critical Community Facilities for subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers line by adding all of the retained subscribers from the previous year to the Additions from the Project and Existing Operations of the quarter/year in question.

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INSTRUCTIONS:: (Quarterly for all forecast periods)
Step 1 - Provide the number of estimated subscribers for each service type on the Additions from Project line for Household, Business, and Critical Community Facilities for new subscribers from BIP operations. Provide the number of estimated subscribers for each service type on the Additions from Existing Operations line for Household, Business, and Critical Community Facilities for subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers line by adding all of the retained subscribers from the project and Existing Operations of the quarter/year in question.

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Project Title:

Insert Service Type 2 Additions from Project Additions from Existing Operations Cumulative Subscribers ARPU	\$ - - \$	-	\$ - - - - \$	- - -	\$ -	\$ 	\$ - - - - \$	<b>3</b>	- - - - \$	- - -	\$ - - -	\$ - - -	- - -	\$ 	\$ -	- - - -	\$ 	- - - \$ -	\$ - - -	\$ - - - - \$	- - -	\$ 
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Additions from Existing Operations		-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-	-	-	-
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INSTRUCTIONS:: (Quarterly for all forecast periods)

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Cumulative Subscribers

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Project file:	
E	xisting and BIP Operations - Voice Subscribers

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INSTRUCTIONS:: (Quarterly for all forecast periods)

Step 1 - Provide the number of estimated subscribers for each service type on the Additions from Project line for Household, Business, and Critical Community Facilities for new subscribers from BIP operations. Provide the number of estimated subscribers for each service type on the Additions from Existing Operations line for Household, Business, and Critical Community Facilities for subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers from existing operations. Provide the number of cumulative subscribers on the Cumulative Subscribers line by adding all of the retained subscribers from the previous year to the Additions from the Project and Existing Operations of the quarter/year in question.

Step 2 - Provide an ARPU for each service line on the ARPU line for each service type.

\*The information provided in these steps should allow RUS to calculate the estimated annual Broadband Data Services revenue and tie it to the Broadband Data Services revenue included on the Pro Forma Financial Projections for Existing and BIP Operations.

On a separate sheet, provide a brief description of the methodology used to complete this forecast.

- The service types must be described separately by the type of services offered, and by type of entity (Households, Businesses, Critical Community Facilities).
   Data provided for subscriber estimates should agree with information provided in the main application.

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