

## **C. SUPPORTING STATEMENT PART B COLLECTION OF INFORMATION EMPLOYING STATISTICAL METHODS**

### **1. Respondent Universe and Sampling Methods**

#### **a. Respondent Universe**

##### *QIO Survey*

The target population for the survey of QIOs includes all state QIO contracts. In total, there are 53 state QIO contracts with a CMS contract with one organization for each state, and the District of Columbia, and one contract each for Puerto Rico and the U.S. Virgin Islands. We will survey all QIO directors and the theme/sub-theme leaders within QIOs for the following themes and sub-themes: Patient Safety – Pressure Ulcers, Patient Safety – Physical Restraints, Patient Safety – Surgical Care Improvement Project, Patient Safety – Methicillin-Resistant Staphylococcus Aureus, Patient Safety – Drug Safety, Patient Safety – Nursing Homes in Need, Prevention, Prevention – Disparities, Prevention – Chronic Kidney Disease, and Care Transitions. Three of these themes are sub-national: Prevention – Disparities (6 QIOs), Prevention – CKD (10 QIOs), and Care Transitions (14 QIOs).

##### *Hospital and Nursing Home Surveys*

For the surveys of hospitals and nursing homes, respectively, the target population consists of providers (hospitals or nursing homes) certified to provide Medicare-Medicaid services. Those providers are identified by being listed in the CMS Online Survey and Certification Reporting System (OSCAR) database. The approximate population sizes are 4,500 hospitals and 16,000 nursing homes.<sup>1</sup> For each survey, the sampling frame will be constructed from the most recent

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<sup>1</sup> This number of hospitals includes roughly 950 Critical Access Hospitals (CAHs). If QIOs are working with CAHs in the 9th SOW, CAHs will be included in the sample universe. If QIOS are not working with CAHs, they will be excluded from the universe, and the sample universe of hospitals will be roughly 3,550.

CMS Provider of Services File, which is an extract file created from the OSCAR. Because some variables for hospitals and for nursing homes differ, we will prepare two extracts of data: one for the hospital population, and the other for the nursing home population. The extracts will include variables needed for sample selection and the computation of the weights. The extracts will exclude providers no longer in service, if any.

Since the QIO survey does not require sampling, in the subsequent sections we will describe sampling methodology for the hospital and nursing home surveys only.

### ***Qualitative Discussions with QIO Partner Organizations***

The target population for the qualitative discussions with QIO partner organizations is organizations that work with QIOs on the Care Transitions theme (14 states) and Prevention – Chronic Kidney Disease (CKD) theme (10 states). The number of QIO partner organizations per state is unable to be determined from existing data. For the Prevention – CKD theme, CMS staff indicated that some individual states are working with over 40 organizations including statewide chapters of national organizations (such as the National Kidney Foundation), local physician organizations, and voluntary hospital organizations. For the Care Transitions Theme, we know that across the 14 participating states the theme involves 70 hospitals, 277 skilled nursing facilities, 316 home health agencies, and other providers, as well as other health care organization collaborators that are not providers.

### ***Case Studies***

The target population for the case studies is 49 of the 53 state QIO contracts. As noted above, the 53 state contracts include the 50 states and the District of Columbia, Puerto Rico, and the Virgin Islands. We will exclude Puerto Rico, the Virgin Islands, and Alaska and Hawaii from the target population of states due to resource constraints pertaining to travel costs. (In addition,

conducting interviews in Spanish in Puerto Rico would require a change in project staffing, and the QIO contract for the Virgin Islands has unique aspects to it relative to the other QIO contracts.)

## **b. Sampling Methods**

### *Hospital and Nursing Home Surveys*

The sample design for both the hospital and nursing home surveys has two objectives: (1) to support survey estimates from national samples of hospitals and nursing homes, and (2) to support a regression discontinuity (RD) research design for the Ninth SOW evaluation. Both the hospital and nursing home samples will be stratified to facilitate the regression discontinuity analysis. We will stratify each sampling frame primarily on the scores used in the determination of “facilities targeted for improvement” in QIOs’ Ninth SOW contracts.

For the *hospital survey*, hospitals will be stratified by their Surgical Care Improvement (SCIP) Appropriate Care Measure (ACM) score, which is the score variable used by CMS to create its list of targeted providers (the “J-17” list<sup>2</sup>), and will be used by Mathematica as the forcing variable in the RD design. We will first form explicit strata based on the CMS established targeting cut-off score.<sup>3</sup> We will group hospitals into four strata:

- Above the cut-off that defines whether hospitals were or were not on the CMS target list for improvement (hospitals above the cut-off are targeted for improvement), and far from the cut-off
- Above the cut-off, and near the cut-off

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<sup>2</sup> The list was published as attachment J-17 to the CMS request for proposals for QIOs.

<sup>3</sup> CMS included hospitals on the target list if their ACM score was 30 points or more below the Achievable Benchmarks of Care [ABC] threshold in both of the two most recent quarters (2006 Q4 and 2007 Q1). Effectively, this means that the inclusion cut-off is based on whether a hospital’s best ACM score in those two quarters was above or below that 30 point threshold. Consequently, we use hospitals’ best score in those two quarters as the score variable in the RD analyses and as the basis for stratifying providers for sample selection.

- Below the cut-off, and near the cut-off
- Below the cut-off, and far from the cut-off

The hospitals in the two strata above and below the cut-off that are near the cut-off are the set that will be used in the RD analysis (“within the RD bandwidth”). In order to support the RD analyses, we will oversample providers near the cut-off (both near-above and near-below, that is, those that are within the RD bandwidth). Sampled providers outside of this range will be used only to calculate nationally representative descriptive statistics. Within these explicit strata, we will use implicit stratification to improve the distributional characteristics of the samples based on the following variables:

- CMS regions (10 levels):
  - 01 = Boston
  - 02 = New York
  - 03 = Philadelphia
  - 04 = Atlanta
  - 05 = Chicago
  - 06 = Dallas
  - 07 = Kansas City
  - 08 = Denver
  - 09 = San Francisco
  - 10 = Seattle
- Urban/rural (2 levels)
- Type of control (3 levels):
  - 01 = Non-profit
  - 02 = Proprietary (for-profit)

03 = Government

- Type/size of facility

01 = Critical Access Hospitals (CAHs)

02 = Smallest tercile of non-CAH hospitals in number of beds

03 = Middle tercile of non-CAH hospitals in number of beds

04 = Largest tercile of non-CAH hospitals in number of beds

In each explicit stratum, we will select an equal probability sample of hospitals. For implicit stratification we will use Chromy's (1979) probability-minimum-replacement procedure. This method permits the deep, implicit stratification through sorting and avoids the potential bias that may be associated with systematic samples. The Chromy procedure permits unbiased estimation of the sampling variance.

Our initial sample of hospitals will be inflated to account for nonresponse; the target number of hospitals in the responding sample is 1,250. Of these 1,250 respondents, we plan to sample 1,000 responding hospitals in the two strata close to the cut-off to maximize the sample available for use in the RD analyses, while still sampling from all strata in order to allow for the calculation of nationwide descriptive statistics. We will also sample more heavily from the *J17/Far* stratum than from the *No/Far* stratum in order to elevate the number of providers that work with QIOs (PPs) in the sample. Table C.1 displays the total number of providers within each stratum, the number of proposed providers sampled, the sampling rates, and the expected number of completed surveys. Because (a) there are only 606 providers in the *J17/In* strata (the strata of targeted providers within the RD bandwidth) and (b) we expect a 70 percent response rate, we can expect no more than 424 respondents from that stratum. Thus, within the RD bandwidth we propose completing interviews for 424 providers below the cutoff and 576 above

it. The remainder of the respondent sample (250) will be used to complete the national sample used to produce descriptive statistics.

TABLE C.1  
COUNTS OF HOSPITALS IN EACH STRATUM AND ALLOCATION OF SURVEY SAMPLE  
ACROSS STRATA

Strata	All Hospitals	Proposed Number of Hospitals Sampled	Proposed Percent of Hospitals Sampled	Expected Number of Completes*
J17/Far	318	131	41.2%	92
J17/Near	606	606	100.0%	424
No/Near	1,352	823	60.9%	576
No/Far	1,388	225	16.2%	158
Total	3,644	1,786	48.7%	1,250

Note: “J-17” denotes facilities targeted by CMS for improvement, “No” denotes not on the J-17 target list, “Near” denotes within RD bandwidth range (near the cutoff), and “Far” denotes outside of that range.

\*Response rates are assumed to be 70 percent.

The stratified sampling approach does introduce a need to use sampling weights in calculating the descriptive statistics. The weights reduce the effective sample size and, in turn, the precision of the estimates. For the subsample of hospitals that receive assistance from QIOs, which is projected to be 25 percent of our hospital sample, the two-tailed, 95 percent confidence interval for a binary outcome with a mean of 0.5 is  $\pm 0.065$ . The confidence interval will be narrower for outcomes with means nearer to either 0 or 1, as well as for measures calculated for the entire sample rather than for PPs only.

For the survey of *nursing homes*, we propose a sampling design based on the same principles to support RD analyses of outcome for the pressure ulcer PPs. In January 2008, CMS established cut-offs for inclusion of nursing homes on the J-17 targeting list of 20 percent or more high-risk long-stay residents with pressure ulcers.. As with hospitals, we will use four strata, defined by a combination of the J-17 targeting cut-offs and the RD bandwidth. For the RD

samples for each outcome, with an equal number on each side of the selection cutoff we need 900 responding nursing homes within the RD bandwidth to provide an adequate sample for analysis. To obtain that sample, we will sample higher proportions of providers within the RD bandwidth. Table C.2 shows the proposed number of nursing homes sampled, sampling rates, and expected number of completed surveys. Providers in the “No/In” and “J17/In” rows will be in the RD impact analysis sample.

TABLE C.2

COUNTS OF NURSING HOMES IN EACH STRATUM AND ALLOCATION OF SURVEY SAMPLE  
ACROSS STRATA

Strata	All Nursing Homes (NHs)	Proposed Number of NHs Sampled	Proposed Percent of NHs Sampled	Expected Number of Completes*
J17/Far	585	150	25.6%	105
J17/Near	1,357	643	47.4%	450
No/Near	3,223	643	20.0%	450
No/Far	10,793	350	3.2%	245
Total	15,958	1,786	11.2%	1,250

Note: “J-17” denotes facilities targeted by CMS for improvement in reducing prevalence of pressure ulcers, “No” denotes not on the J-17 target list, “Near” denotes within RD bandwidth range (near the cutoff), and “Far” denotes outside of that range.

\*Response rates are assumed to be 70 percent. For sample selection, we will use implicit stratification using the following variables:

- CMS regions (10 levels):
  - 01 = Boston
  - 02 = New York
  - 03 = Philadelphia
  - 04 = Atlanta
  - 05 = Chicago
  - 06 = Dallas

07 = Kansas City

08 = Denver

09 = San Francisco

10 = Seattle

- Type of control (3 levels):
  - 01 = Non-profit
  - 02 = For profit
  - 03 = Government
  
- Number of Medicaid certified skilled nursing care beds in the facility (3 groups based on terciles of the distribution).

For the pressure ulcer nursing home PPs, anticipated to be 20.4 percent of our nursing home sample, the confidence interval around a binary outcome with a mean of 0.5 is  $\pm 0.085$ . Again, confidence intervals will be narrower for binary responses with means that are closer to 0 or 1.

***Changes to the Sampling Plan Originally Proposed for the Hospital and Nursing Home Surveys***

This sampling plan differs in two respects from the sampling plan originally submitted to OMB. The first difference is a reduction in the sampling rate for hospitals in the “J17/In” strata after accounting for sample nonresponse from 82.5% to 70.0%. That alteration was made in order to make the rate consistent with the assumption that response rates will be 70%. Given that assumption, the maximum sampling rate for any strata after accounting for nonresponse is 70%. That reduction was accompanied by an increase in the sampling rate for the “J17/Out” strata to maintain a total of 1,250 completed surveys, and a total RD analysis sample size of 1,000.

The second change in the sampling plan is to focus on one of the two nursing home outcomes in order to ensure sufficient power for both the descriptive statistics and the RD analyses undertaken.



### *Qualitative Discussions with QIO Partner Organizations*

QIO partners who work in the areas of Patient Pathways (Care Transitions or CT) and Prevention–Chronic Kidney Disease (CKD) will be targeted for discussions from November 2010 – February 2011. Up to 200 CKD and CT theme partners will be screened and/or interviewed so researchers can understand their perception of the value of the QIO support to achieving the theme objectives. Eight states will be selected randomly from among regional lists of the states participating in each of these themes,<sup>4</sup> to assure regional variation as much as possible given the specific states involved. For the Prevention – CKD theme, the QIOs serving these states will be asked to identify all theme partners and their role in achieving theme objectives and to specify a lead contact for each. Next, we will screen every partner listed by the QIO for their level of engagement with the QIO and whether the QIO had any influence on their activities. For those who indicated a significant level of engagement or QIO influence, we will complete the full discussion protocol.

For the Care Transitions theme, we will also ask the QIO to identify all partnered organizations. Based on the national numbers of participating provider organizations for this theme, we anticipate needing to select up to 14 partner organizations from a longer list, to achieve a mix of respondents who represent diverse partnered health care organizations that together are involved with a relatively high proportion of transitions in care that are the target of the interventions for this theme.

These qualitative discussions will be informative but are not meant to provide estimates for their QIO partners.

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<sup>4</sup> The same state may be selected for both themes, so there may be fewer than 16 states in total.

### *Changes to the Plan Originally Proposed for the Qualitative Discussions with QIO Partner Organizations*

Due to unavoidable project schedule delays, it is no longer possible to conduct two rounds of interviews one year apart as originally planned within the project period of performance. Scheduling the second round of interviews less than one year after the first round would have run the risk of not observing any changes in community partner perceptions. We discussed with CMS our opinion that the benefit of conducting round 2 less than one year later would not be worth the cost of doing so. To resolve this issue, we plan (with CMS concurrence) to conduct one round of interviews, rather than two, during November 2010 – February 2011, and expand the number of interviews per state as described above. This expansion will allow us to gain a more complete understanding of the QIO's role in influencing quality improvement in these themes.

Also since the original draft, we have gained a better understanding of how these two themes operate, and have obtained from CMS national figures on the number of providers in the Care Transitions theme. This has allowed us to refine our plan for selecting respondents to take into account the different types and number of organizations that the QIO is partnering with on these two themes.

### *Case Studies*

MPR will conduct twelve case studies of QIOs and related stakeholder organizations during November 2010 through May 2011.

**Selection of Case Study Sites.** Although we want to pick 12 states that provide a good representation of certain characteristics, the goal is not to draw a scientific sample from which to estimate population parameters. The criteria for the 12 case studies are that they:

1. Include at least two states that are participating in the Prevention-Disparities theme, one of which is New York, since that state has the only significant Hispanic population receiving DSME training, and we want to ensure their experience is represented in the evaluation
2. Include at least two states that are participating in the Prevention-CKD theme (which may or may not overlap with number 1 above)
3. Include at least three states participating in the Care Transitions theme (which may or may not overlap with criteria 1 and 2 above)
4. Represent equally the four U.S. regions of Northeast, Midwest, South, and West
5. Represent variation in the size of the state Medicare populations
6. Include states that vary in the extent of their rurality (as measured by population density)
7. Include states that vary in their budget per provider the QIO worked with

We will first select New York, to ensure representation of a Hispanic population in the disparities theme. We will then divide the remaining 48 continental U.S. states (47 states plus the District of Columbia) into 64 cells as defined by the four regions, state Medicare populations (above or below the median Medicare population across states), participation status in any of the three subnational themes (21 states participate in at least one theme and 28 participate in none), population density (above or below the median), and QIO budget per participating provider (above or below the median). Some of the cells will not be populated, however, QIOs have commented (after a recent presentation of the evaluation plan) that they would like to have all these variables considered to some extent in the case study selection process. Therefore, we will randomly select populated cells without replacement (meaning once a cell has been used, we will not use it again), and then draw a state from within each selected cell (if there are multiple states in the cell). After selecting six states in this fashion, we will assess the mix of states for the desired characteristics (especially participation in the subnational themes). If it appears from our initial six selections that we may not fulfill the above criteria, we will revise the selection process

(drawing the next three states from cells in which states are participating in CKD, for example) in order to meet the criteria.

**Changes Proposed to the Original Plan for Selecting Case Study Sites.** When we presented our draft plan to a QIO executives and staff audience at a conference this fall, they provided feedback that they would like to see criteria similar to the criteria above used to select case study sites. We agreed this would work well and adjusted our plan for case study site selection accordingly.

**Selection of Providers within Case Study Sites.** We will ask QIOs to provide lists of the providers they worked with on each theme and sub-theme, and the evaluation team will select and secure participation from organizations on the lists.<sup>5</sup> The exception is that we will not specifically seek to interview providers related to the Care Transitions theme because they will be included as part of the evaluations partners survey, described above. The steps in the process are as follows:

1. Create one list for each provider type (hospitals, nursing homes, physician practices) of providers who worked with the QIO on any theme or sub-theme, along with their city/state locations.
2. Examine city/state locations relative to a map to identify the locations of participating providers that are feasible to visit on a single visit and include geographic diversity. Typically this would include selecting two cities within a half-day drive of one another, with rural area between them. One of these cities would be near the location of the QIO. Providers that are feasible to visit would include those within a 40-minute drive from either of the two cities plus those in the rural area between them.
3. For each type of provider, array in a table the list of providers in geographically feasible locations (per Step 2), indicating the theme/sub-theme(s) each worked on with the QIO.
4. Use the tables to select:

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<sup>5</sup> MPR will have legal access to these names because CMS and the QIOs are executing contract modifications to permit this to occur.

- Three hospitals: Together, the three will include hospitals working on all the patient safety sub-themes that involve hospitals.
- Four nursing homes: one that worked with the QIO on Pressure Ulcers, one that worked with the QIO on Physical Restraints, one that worked on both Pressure Ulcers and Physical Restraints, and one that worked with the QIO on the Nursing Home in Need sub-theme. Because there will only be two nursing homes in need to select from, we may opt to talk with one of these organizations by telephone if their locations are too geographically dispersed to visit.
- Two physician practices that worked with the QIO on the Prevention and/or Prevention – CKD theme. In the two states that include a Prevention–Disparities theme, two physician practices that worked with the QIO on that theme.

**Selection of Community Health Leaders.** To get a vantage perspective from outside the immediate provider and QIO stakeholders, we will seek to interview one key person representing the hospital community (such as a knowledgeable hospital association representative), one representing the nursing home community, and one representing the physician community (for example, a state chapter head of a primary care physicians’ professional association such as the Academy of Family Physicians). We will seek to identify these key contacts through the QIO during the scheduling process.

## **2. Procedures for the Collection of Information**

### ***QIO Survey***

A self-administered web survey will be the primary data collection mode for the QIO survey. CEOs or principal CMS contacts at the QIOs will be sent (1) an advance letter, printed on CMS letterhead and signed by the CMS Project Officer, describing the survey and its two components (the director component and the theme leader component) and requesting their help to identify and provide contact information for the appropriate respondents, and (2) a project description about the evaluation and the data collection components. (A copy of the letter is included as Appendix C to this submission; Appendix D contains the project description.) We

will call any nonresponding CEOs/CMS principal contacts approximately five business days after they should have received the letter, to encourage their response and answer any questions about the study.

The QIO questionnaire (Appendix C) has been designed so that QIO directors and theme leaders will be able to complete their respective parts of the survey in 20-30 and 45-60 minutes, respectively. We expect that all respondents will complete the survey on the web, but we will provide a paper-pencil version or allow them to complete it by phone for any who are unable to complete it on the web. Approximately one week after the mailing of the advance letter, each QIO director and all theme leaders (who were identified by the CEO or CMS principal contact) will receive an email invitation to participate in the survey. The email invitation will contain a hyperlink to the survey, with the individual's username and password embedded. Following the invitation email, a series of reminder emails will be sent to nonresponding QIO directors and theme leaders.

MPR's goal is to complete 53 QIO director surveys and 342 theme leader surveys for a response rate of 100 percent and 85 percent, respectively. The QIO and theme leader surveys will be administered over a three-month period beginning in August 2010. We will establish a toll-free help desk and general email address at Mathematica for assistance with the surveys. The advance letter will be mailed to the CEOs/CMS principal contacts just prior to the start of data collection (in early August). The request for contact information for respondents (included in Appendix C) will follow by email within a day of expected receipt of the advance letter. The invitation email to the target respondents named by the CEOs/CMS principal contacts (included in Appendix C) will be sent approximately two weeks later to the QIO directors and theme leaders that the CEOs/CMS principal contacts identified. We will then follow up with reminder

emails to nonresponders (included in Appendix C) on a biweekly basis for the duration of the data collection period. Data collection will continue through week 17 after initiation.

### ***Changes to Originally Planned Procedures for QIO Survey, Based on Pre-Testing***

Our pre-testing assisted us in developing a systematic process for identifying the most appropriate respondents for the survey, beginning with the contact information available to us from CMS, followed by that individual's identification of the other appropriate respondents (as now described above). We had previously assumed that the "QIO Director" would always be the CMS contact, and that the theme leader names and contact information would be available from CMS. Regarding the instrument itself, the pre-test respondents found the questions generally clear and relevant. Based on their feedback, we made the following types of modifications to the survey instrument, the revised version of which is provided in Appendix C:

#### *QIO Director Survey*

- Pre-test feedback indicated that responses to most questions would vary by theme. Therefore, we moved most questions to the theme leader survey, keeping in this survey only bigger-picture questions addressing challenges to quality improvement and recommendations to improve the QIO Program's success.
- Questions on subcontracts were removed from the survey entirely following pre-test. They proved difficult for respondents to answer and we also learned that most of what we were looking for is available from another data source.

#### *Theme Leader Survey*

- Based on pre-test feedback, we modified this survey to include more questions here that were previously on the QIO director survey—those regarding the 9th SOW contract, and communications with CMS.
- We deleted question 2 from the QIO director survey, after pre-test feedback that it was confusing.
- Wording of some questions was clarified to respond to comments by pre-testers.

- We added one new question to the “Impact of External Factors on This Theme” section, to reflect comments among pre-testers that the role the state agency plays is important for us to understand.
- We separated the theme leader surveys for each theme, so that it would be easier (fewer skip patterns) for anyone who needed to complete them in paper form rather than on the web. (The items remain heavily overlapped on the theme surveys.)
- We deleted several sections from two of the theme surveys (Patient Safety - Nursing Homes in Need, and Patient Safety – Drug Safety) based on pre-testing and additional information about how those themes operate within QIOs (such as from presentations at CMS’ QualityNet conference).

### *Hospital and Nursing Home Surveys*

A CATI survey will be the primary data collection instrument for the hospital and nursing home surveys. Respondents will be sent a letter, printed on CMS letterhead and signed by the CMS Project Officer, describing the survey and informing them that an Mathematica interviewer will be calling shortly to schedule a convenient time to conduct the interview. A copy of the letter is included as Appendix E to this submission. The hospital and nursing home questionnaires (Appendix E) have been designed so that hospital QI directors and nursing home administrators (the likely respective respondents) will be able to complete it in 30 and 20 minutes, respectively.

Mathematica’s goal is to complete surveys with 1,250 hospitals and 1,250 nursing homes for a 70 percent response rate (from a total sample of 1,785 hospitals and 1,785 nursing homes). Table C.4 presents the number of sampled entities, targeted completes and response rates for the QIO, theme leader, hospital and nursing home surveys. The surveys will be administered over a four-month period beginning in May 2010. We will establish a toll-free line at MPR for assistance with the surveys. The advance letter will be mailed to facilities just prior to the start of data collection (in early May). MPR interviewers will call all facilities selected for inclusion in the sample to set up appointments and conduct interviews. Reminder letters will be sent to all



nonresponding facilities at two points in time, roughly eight weeks into the data collection period and again five weeks later. Data collection will continue through week 17.

TABLE C.3  
 EXPECTED SURVEY COMPLETES BY SURVEY TYPE

Survey	Number of Sample Points Released	Number of Responding Entities	Expected Response Rate
QIO	53	53	100%
Theme Leader	402	342	85%
Hospital	1,785	1,250	70%
Nursing Home	1,785	1,250	70%

***Case Study Discussions***

***QIO.*** The staff to be conducting the site visit will review the QIO’s survey and selected documents from the Standard Data Processing System (SDPS). The review of SDPS documents will assist us to understand the interventions of the QIO in advance of the visit and to estimate to what extent the QIO is meeting its performance goals to date. This will allow the time on site with the QIO to be focused primarily on obtaining an understanding of (1) any problems encountered or negative survey responses; (2) suggestions for improvements to the program; (3) the QIO staff’s lessons learned and knowledge about what activities and techniques worked best to improve quality during the Ninth SOW; (4) the state quality environment, and how that may have affected the QIO’s strategies and success; (5) the recruitment of providers and/or beneficiaries, which the evaluation needs to understand to properly interpret quantitative analysis results; and (6) remaining barriers to further improvement.

We will plan for five hours of on-site interviews at the QIO to cover the core topics, to allow for a discussion of each theme and sub-theme as well as a broad-based discussion with the QIO director. An additional 30 minutes per theme will be needed for the QIO portion of the site visit at states that have taken on additional themes (Prevention–Disparities, Prevention–CKD, and/or Care Transitions). Our officials who lead the themes at the national level suggested that this level of detail is necessary. In particular, the Patient Safety theme must be understood in terms of the experience with each of its components because they are so varied, encompassing different provider settings (nursing homes, hospitals, others); different stages of understanding (Methicillin-Resistant Staphylococcus Aureus (MRSA) and drug safety are new); and different approaches.

***Change to the Case Study QIO Discussion Plan.*** Because of the later timing of the QIO survey relative to what was originally planned, it is no longer necessary to ask QIO case study participants to update their survey responses prior to the visit, thus reducing the burden on them for participating in the case study site visits.

***Community Health Leaders.*** Community health leaders will be asked to provide their observations and views about the QIO’s work, including its impact on health care, what activities by the QIO had greater and lesser value in fostering improvements, the state quality environment and how it affected QIOs’ work and success, their advice to make the QIO Program more effective, and remaining barriers to further improvement in the state.

***Providers that Worked with the QIO.*** Providers that worked with the QIO will tell us about how they got involved in the initiative and whether and how the experience may have affected their operations and quality of care. They will explain which QIO activities had greater and lesser value for them and what lessons were learned as a result of the initiative with the QIO.

Then we will talk through the provider's quality improvement story, to review with representatives the provider's performance trend on the measure(s) of interest; we will ask them which actions at what times taken to attempt to improve on the measure they believe led to performance improvements or failed to lead to measured improvements. These stories are expected to yield insights for the evaluation into the role of the QIO, other factors both within and outside the hospital, and how all of these factors played into the observed trends in performance. In addition, we will discuss the state's quality environment and remaining barriers to improvement and will obtain the provider's advice to CMS on how to improve the program. (The invitation letters and case study discussion guides for the various types of respondent groups are included in Appendix F).

### ***Discussions with QIO Partner Organizations***

The invitation letter, Prevention – CKD partner screener, and discussion guide are provided in Appendix G. The process to identify the organizations to hold the discussions with will be slightly different for the Prevention – CKD theme and the Care Transitions theme, although the discussion protocol is similar.

For the CKD – Prevention theme, the lead contacts at the QIO partner organizations will be contacted by email and/or phone first to screen them regarding their level of engagement with the QIO during the Ninth SOW period, or any influence the QIO may have had on their activities. Those who report having been significantly engaged with the QIO or who report significant QIO influence (up to 8 per state) will be invited to participate in a 45-minute telephone discussion at a time of their convenience.

For the Care Transitions theme, to help us identify organizations to hold discussions with we plan to review the “Proportions of Transitions” table that each QIO has received from the QIO

Support Center for the Care Transitions theme. According to CMS, this table shows quantitatively the extent of movement of patients from one facility to another among the facilities participating in the Care Transitions theme project (such as from each hospital to various nursing homes and home health agencies). After reviewing this table for each selected state, we will identify a set of targeted respondents that represent a mix of hospitals, nursing homes, home health agencies, and other providers that together account for a high proportion of the transitions in care which are the target of the QIO intervention in this theme. If the QIO has a major collaborating organization in its intervention, we will purposely include that organization as well. In total, we will select up to 14 respondents per state.

For both themes, we will email the invitation to the identified contacts at least two weeks prior to a target week for the interview and then follow the email with a phone call. A list of topics for discussion will be sent to partners agreeing to be interviewed prior to the interview. Partners who agree to participate will be informed that their responses are confidential and will be reported in aggregate form only.

Prior to interviewing the partners, the QIOs' quarterly reports to CMS relevant to the QIO work with the partners will have been reviewed. The QIOs will be asked for an update of partner activities since submission of the most recent quarterly report, for information to clarify questions that may arise from reviewing the quarterly reports and about future plans for the remaining time of the Ninth SOW.

### **3. Methods to Maximize Response Rates**

#### ***QIO Survey***

Mathematica will utilize an initial advance mailing to alert QIOs about the survey. The letter will be printed on CMS letterhead, personally addressed to the CEO or other principal contact responsible for the QIO contract, and signed by the CMS Project Officer. Targeting the right

individuals is the first essential step to achieving a high response rate. Therefore Mathematica will immediately follow the CMS advance letter with an email request for the names, emails and phone numbers of the individuals with responsibility for each theme or patient safety sub-theme, and for the best person to respond to the QIO Director questionnaire. To enable them to make this decision, we state in the letter that the QIO Director questionnaire is intended for an executive with ongoing management responsibility and knowledge of the QIO's experience operating the program under the 9th SOW contract. We also include the email address and toll-free telephone number of Martha Kovac, Mathematica's survey director for the study, whom they can contact for assistance.

QIOs will be motivated to respond to the survey due to the study sponsor, the relevant subject matter, and the web-based survey mode, which provides an easy and convenient method for response. In addition, we cite the requirement in their contract that they provide an independent evaluator with data upon request, making their time spent responding chargeable to their contract.

Roughly one week after the initial letter on CMS letterhead is mailed, a follow-up email and from Mathematica will be sent to the QIO CEOs (see Appendix C). The purpose of this email is to request contact information for the QIO Director and Theme Leader Surveys. An Excel spreadsheet will be attached, to make completion of this task least burdensome as possible. Phone calls will be placed to all executive respondents who have not returned their table with appropriate respondent contact information with five to seven business days.

Once contact information is received from the QIOs<sup>6</sup>, invitation emails will be sent to the identified individuals. Included will be a secure link to the applicable survey (QIO Director

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<sup>6</sup> Depending on the timeliness of receipt, we may need to send invitations on a rolling basis, as completed contact information is received. However, our hope is that we can collect all contact information in a timely fashion and do a single release of email invitations to the entire sample.

Survey or QIO Theme Leader Survey). The link will have the respondents unique ID and password embedded. One week later a second email will be sent to all QIO respondents to thank those who completed the survey and to encourage those who haven't responded to log on and do so. Another round of reminder emails will be sent every one to two weeks until the end of the data collection period. Reminder phone calls may be made to non-responders near the end of the field period, if needed to achieve the desired response rates. These efforts are projected to yield a response rate of 100 percent among QIO directors and 85 percent among theme leaders.

### *Hospital and Nursing Home Surveys*

MPR will utilize an initial advance mailing to alert hospital and nursing home facilities about the survey. The letter will be printed on CMS letterhead, personally addressed, and signed by the CMS Project Officer. It will include a toll-free telephone number at MPR to call for information or to set up an appointment, as well as a fact sheet with answers to commonly asked questions. Hospitals and nursing homes will be motivated to respond to the survey due to the study sponsor, the relevant subject matter, and a survey mode that allows them to schedule an appointment to complete the survey at their convenience.

MPR interviewers will actively call all sampled facilities to conduct interviews or to set appointments for conducting interviews. Interviewers will dial at all times of the day and will leave messages with facility support staff that include the toll-free number if a respondent is not available. Roughly eight weeks after the initial letter is mailed, a second letter will be sent to all nonresponding facilities to encourage them to set up survey appointments. A final round of letters will be sent to all remaining nonresponding facilities roughly 13 weeks after the initial letter.

These efforts are projected to yield a 70 percent response rate. This relatively low response rate increases the potential for nonresponse bias, but does not imply that survey estimates will necessarily exhibit bias. To reduce any potential bias, the data for the responding institutions will be weighted to reflect the distribution of the study populations (as represented on the sampling frames), of the same characteristics used for stratification. Two sets of weights will be prepared,

one for use only in the RD analysis and one for national estimates of characteristics of study-eligible hospitals and nursing homes.

Our non-response analysis will include three steps: (1) comparisons of response rates across subgroups, (2) comparisons of responding institutions on population characteristics (obtained from the sampling frame) and an (3) examination of whether the variables available from the external source (the frame) are correlated with study variables. The frame variables used will be those used for stratification. This examination will be conducted first using tabulations of various different response rates for key subgroups of providers by “baseline” characteristics (such as region of country, facility ownership, bed size, and so on) and comparing the weighted distributions of respondents and nonrespondents for baseline characteristics.

If the results of these initial analyses suggest that further exploration is necessary, potential additional analyses include identifying the characteristics that best predict nonresponse through techniques to detect interactions and through regression modeling (“response propensity modeling”), using this information to generate nonresponse weight adjustments, and comparing the distributions of respondents using the fully response-adjusted analysis weights for baseline characteristics to the distributions for the full sample comparably weighted using the unadjusted sampling weights. These analyses can highlight situations in which the potential for nonresponse bias is greatest and where greater caution should be exercised in the interpretation of the observed findings.

### ***Case Study Discussions***

Mathematica will take a number of steps to gain organizations’ participation in the in-person and telephone case study discussions. The site visit scheduling process will begin 15 weeks prior to the target week for the visit and proceed as follows:

- Fifteen weeks prior: A letter will be sent to the QIO describing our plans to visit and requesting (1) key staff to set aside time for the discussions during 8 a.m.–1 p.m. Monday of the target week; (2) identification of the providers the QIO has been working with on each theme, along with their location and key contact, by 11 weeks prior to the visit; (3) identification of community health leaders by 11 weeks prior to the visit; and (4) a request that they review and update the QIO survey and return it to us by three weeks prior to the target week. The provision in their contract requiring their cooperation with an evaluation will be cited.
- Nine to eleven weeks prior: Mathematica will select providers for the visit, based on the QIO lists of providers they have worked with and community health leaders. Mathematica may add to or substitute other community health leaders for the ones the QIO provides, based on our understanding of the state’s health system.
- Nine weeks prior: Invitation letters are sent to providers targeted for a site visit. A letter of encouragement to participate and assurance of confidentiality signed by a CMS official will be attached.
- Two to eight weeks prior: Follow up to the letters occurs on a regular schedule of repeated telephone and/or email contacts beginning a week after the initial letter was sent, to gain agreement by the targeted providers and community health leaders and to schedule the specific time, date, and place of the meeting. Confirmation letters are emailed within three days after agreement on a date and time for the interview. Background information for the site visit is gathered and logistics are arranged (flights, hotels, rental car, maps, and directions).
- One week prior: All scheduled interviews are confirmed by telephone and/or email. The junior site visitor provides the senior site visitor with the final site visit materials, including background information on each organization to be visited, the QIO survey, the interview guides, and all logistics information.

#### **4. Tests of Procedures or Methods**

##### ***QIO Survey***

We conducted a pretest of the QIO and theme leader surveys with a convenience sample of three QIOs and three or less theme leaders from each QIO for a total of nine theme leaders. We made initial calls to solicit cooperation, emailed respondents a log in number and password, and asked them to complete the web survey and record the time it took them to complete it. We then held a debriefing telephone call to obtain the survey length, assess their understanding of the questions, and identify any areas of confusion or navigational problems they had in completing the survey.



### ***Hospital and Nursing Home Surveys***

We conducted a pretest of the hospital and nursing home surveys with a convenience sample of nine hospitals and nine nursing homes. We made initial calls to solicit cooperation, set up appointments to conduct the survey, and completed the survey with respondents by telephone while keeping careful record of the start and end time of each survey. We held a debriefing at the conclusion of the survey to assess their understanding of the questions, and identify any areas of confusion they had in answering the survey questions.

### ***Discussions with QIO Partner Organizations and Case Study Discussions Protocol***

The discussion guides developed for the QIO evaluation were developed by researchers familiar with the QIO program and with experience interviewing the types of respondents relevant here. The guides were designed to meet CMS objectives for the information to be gathered based on the evaluation statement of work. The discussion guides are not structured instruments, rather they provide a framework for discussion, where the researcher is using active listening techniques to ensure the respondent is understanding the question at hand in the context of the unique local circumstances, and is enlightening the research on this topic. The timeframes for the discussions are set and respected by the researcher. In addition, the QIO executives/staff discussion guide is largely based on the concept of following up QIO survey items to better understand the QIO's responses.

## **5. People Involved in Design**

The following people have contributed to the study design and to the design of the survey instruments, discussion guides, and site visit protocols:

- Dr. Myles Maxfield, an MPR senior health researcher and study project director, (202) 484-4682

- Ms. Sue Felt-Lisk, an MPR senior health researcher and study co-principal investigator, (202) 484-4519
- Dr. Arnold Chen, an MPR senior health researcher and study co-principal investigator, (609) 275-2336
- Ms. Martha Kovac, an MPR associate director of survey research and study survey director, (609) 275-2331
- Dr. Andrew Clarkwest, an MPR health researcher, (202) 250-3501
- Dr. Kirsten Barrett, an MPR survey researcher, (202) 554-7564
- Claudia Schur, a Social and Scientific Solutions (SSS) CHRP deputy, (301) 628-3001
- Kathryn Anne Paez, a SSS researcher, (301) 628-3001
- Therese Moore, an Abt principal associate and study director of nursing home care, (617) 492-7100

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