

Totals for Submissions WITHOUT Concept Proposal/Paperwork Package

Costs	One Product	10 Products
Total Private	\$141,420.03	\$1,414,200.30
Total RMA	\$101,764.64	\$1,017,646.44
Total External Review	\$150,000.00	\$1,500,000.00

Totals for Submissions WITH Concept Proposal/Paperwork Package

Costs	One Product	22 Products
Total Private	\$141,233.71	\$3,107,141.62
Total RMA	\$101,764.64	\$2,238,822.17
Total External Review	\$150,000.00	\$3,300,000.00

Totals for Concept Proposals/Paperwork Package

Costs	One Product	36 Products
Total Private	\$1,364.82	\$49,133.52
Total RMA	\$43.27	\$1,557.78
Total External Review	\$16,000.00	\$576,000.00

Overall Total Private \$4,570,475.44

Overall Total RMA & External Review \$8,634,026.39

Costs for Submission of 508(h) Products WITHOUT Concept Proposal

Total Submissions WITHOUT Concept Proposal/Paperwork Package =

10

Costs	One Product	10 Products
Total Private	\$141,420.03	\$1,414,200.30
Total RMA	\$101,764.64	\$1,017,646.44
Total External Review	\$150,000.00	\$1,500,000.00
Total for 3 Years	\$3,931,846.74	

Private occupations	mean hr wage	read hours	wage*hrs	first time hours	wage*hrs	modification hours	correspond wage*hrs	wage*hrs	prep hours	wage*hrs	respond hours wage*hrs	negotiate hours	wage*hrs	maintenance hours	wage*hrs
Mkt mger	\$57.73	2	\$115.46	40	\$2,309.20		\$0.00	\$0.00	5	\$288.65	\$0.00		\$0.00		\$0.00
Computer mger	\$58.00		\$0.00	40	\$2,320.00		\$0.00	\$0.00	5	\$290.00	40	\$2,320.00	\$0.00	10	\$580.00
Financial mger	\$54.68		\$0.00	10	\$546.80		\$0.00	\$0.00		\$0.00	10	\$546.80	\$0.00		\$0.00
Technical writer	\$31.55		\$0.00	250	\$7,887.50	150	\$4,732.50	\$0.00		\$0.00	200	\$6,310.00	\$0.00		\$0.00
Actuary	\$46.85	2	\$93.70	80	\$3,748.00	50	\$2,342.50	\$0.00		\$0.00	50	\$2,342.50	\$0.00	10	\$468.50
Accountant	\$32.42		\$0.00	40	\$1,296.80	10	\$324.20	\$0.00		\$0.00	20	\$648.40	\$0.00		\$0.00
Lawyer	\$62.03	2	\$124.06	40	\$2,481.20	10	\$620.30	2	\$124.06	5	\$310.15	100	\$6,203.00	30	\$1,860.90
Economist	\$46.31	2	\$92.62	200	\$9,262.00	150	\$6,946.50	\$0.00	10	\$463.10	160	\$7,409.60	\$0.00	45	\$2,083.95
Computer programmer	\$35.91		\$0.00	200	\$7,182.00	200	\$7,182.00	\$0.00		\$0.00	100	\$3,591.00	\$0.00	50	\$1,795.50
Underwriter	\$30.45	2	\$60.90	150	\$4,567.50	150	\$4,567.50	\$0.00		\$0.00	100	\$3,045.00	\$0.00	30	\$913.50
Paralegal	\$24.08		\$0.00	40	\$963.20		\$0.00	5	\$120.40		\$0.00	50	\$1,204.00	5	\$120.40
Market research	\$32.45		\$0.00	100	\$3,245.00		\$0.00	\$0.00		\$0.00		\$0.00	\$0.00		\$0.00
Statistician	\$36.16		\$0.00	200	\$7,232.00	200	\$7,232.00	\$0.00		\$0.00	150	\$5,424.00	\$0.00	45	\$1,627.20
Office	\$15.86		\$0.00	110	\$1,744.60	80	\$1,268.80	3	\$47.58	15	\$237.90	20	\$317.20	5	\$79.30
Totals		10	\$486.74	1500	\$54,785.80	1000	\$35,216.30	10	\$292.04	40	\$1,589.80	1000	\$39,361.50	40	\$2,060.60

Federal occupations	rate @ step 4	first time # emp	hours	Total Hrs	cost	modification # emp	hours	Total Hrs	cost	procedure # emp	hours	Total Hrs	cost
Directors	\$60.15	3	25	75	\$4,511.14	3	25	75	\$4,511.14	3	25	75	\$4,511.14
Economist	\$43.27	2	40	80	\$3,461.73	2	40	80	\$3,461.73	2	40	80	\$3,461.73
Insurance specialist	\$43.27	8	40	320	\$13,846.92	8	40	320	\$13,846.92	8	40	320	\$13,846.92
Branch chief	\$51.13	1	20	20	\$1,022.67	1	20	20	\$1,022.67	1	20	20	\$1,022.67
Underwriter	\$60.15	1	25	25	\$1,503.71	1	25	25	\$1,503.71	1	25	25	\$1,503.71
Actuary	\$68.31	1	25	25	\$1,707.79	1	25	25	\$1,707.79	1	25	25	\$1,707.79
Lawyer	\$51.13	1	40	40	\$2,045.35	1	40	40	\$2,045.35	1	40	40	\$2,045.35
Computer programmer	\$36.39	2	80	160	\$5,822.23	2	80	160	\$5,822.23	2	80	160	\$5,822.23
Totals		19		745	\$33,921.55	19		745	\$33,921.55	19		745	\$33,921.55

External Reviewers \$150,000/review

	Total hrs/yr	hrs x 10 products	Total \$/product	\$ x 10 products
Private occupations	3800	38000	\$141,420.03	\$1,414,200.30
Federal occupations	2235	22350	\$101,764.64	\$1,017,646.44
External Reviewers			\$150,000.00	\$1,500,000.00
Total			\$3,931,846.74	

Costs for Submission of 508(h) Products WITH Concept Proposal

Total Submissions WITH Concept Proposal/Paperwork Package =

22

Costs	One Product	22 Products
Total Private	\$141,233.71	\$3,107,141.62
Total RMA	\$101,764.64	\$2,238,822.17
Total External Review	\$150,000.00	\$3,300,000.00
Total for 3 Years		\$8,645,963.79

Private occupations	mean hr wage	read hours	wage*hrs	first time hours	wage*hrs	modification hours	correspond wage*hrs	wage*hrs	prep hours	wage*hrs	respond hours	wage*hrs	negotiate hours	wage*hrs	maintenance hours	wage*hrs	
Mkt mger	\$57.73	2	\$115.46	40	\$2,309.20		\$0.00	\$0.00	5	\$288.65		\$0.00		\$0.00		\$0.00	
Computer mger	\$58.00		\$0.00	40	\$2,320.00		\$0.00	\$0.00	5	\$290.00	40	\$2,320.00		\$0.00	10	\$580.00	
Financial mger	\$54.68		\$0.00	10	\$546.80		\$0.00	\$0.00		\$0.00	10	\$546.80		\$0.00		\$0.00	
Technical writer	\$31.55		\$0.00	250	\$7,887.50	150	\$4,732.50	\$0.00		\$0.00	200	\$6,310.00		\$0.00		\$0.00	
Actuary	\$46.85		\$0.00	80	\$3,748.00	50	\$2,342.50	\$0.00		\$0.00	50	\$2,342.50		\$0.00	10	\$468.50	
Accountant	\$32.42		\$0.00	40	\$1,296.80	10	\$324.20	\$0.00		\$0.00	20	\$648.40		\$0.00		\$0.00	
Lawyer	\$62.03	2	\$124.06	40	\$2,481.20	10	\$620.30	2	\$124.06	5	\$310.15	100	\$6,203.00	30	\$1,860.90	\$0.00	
Economist	\$46.31		\$0.00	200	\$9,262.00	150	\$6,946.50	\$0.00	10	\$463.10	160	\$7,409.60		\$0.00	45	\$2,083.95	
Computer programmer	\$35.91		\$0.00	200	\$7,182.00	200	\$7,182.00	\$0.00		\$0.00	100	\$3,591.00		\$0.00	50	\$1,795.50	
Underwriter	\$30.45	2	\$60.90	150	\$4,567.50	150	\$4,567.50	\$0.00		\$0.00	100	\$3,045.00		\$0.00	30	\$913.50	
Paralegal	\$24.08		\$0.00	40	\$963.20		\$0.00	5	\$120.40		\$0.00	50	\$1,204.00	5	\$120.40	\$0.00	
Market research	\$32.45		\$0.00	100	\$3,245.00		\$0.00	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Statistician	\$36.16		\$0.00	200	\$7,232.00	200	\$7,232.00	\$0.00		\$0.00	150	\$5,424.00		\$0.00	45	\$1,627.20	
Office	\$15.86		\$0.00	110	\$1,744.60	80	\$1,268.80	3	\$47.58	15	\$237.90	20	\$317.20	5	\$79.30	10	\$158.60
Totals		6	\$300.42	1500	\$54,785.80	1000	\$35,216.30	10	\$292.04	40	\$1,589.80	1000	\$39,361.50	40	\$2,060.60	200	\$7,627.25

Federal occupations	rate @ step 4	first time # emp	hours	Total Hrs	cost	modification # emp	hours	Total Hrs	cost	procedure # emp	hours	Total Hrs	cost
Directors	\$60.15	3	25	75	\$4,511.14	3	25	75	\$4,511.14	3	25	75	\$4,511.14
Economist	\$43.27	2	40	80	\$3,461.73	2	40	80	\$3,461.73	2	40	80	\$3,461.73
Insurance specialist	\$43.27	8	40	320	\$13,846.92	8	40	320	\$13,846.92	8	40	320	\$13,846.92
Branch chief	\$51.13	1	20	20	\$1,022.67	1	20	20	\$1,022.67	1	20	20	\$1,022.67
Underwriter	\$60.15	1	25	25	\$1,503.71	1	25	25	\$1,503.71	1	25	25	\$1,503.71
Actuary	\$68.31	1	25	25	\$1,707.79	1	25	25	\$1,707.79	1	25	25	\$1,707.79
Lawyer	\$51.13	1	40	40	\$2,045.35	1	40	40	\$2,045.35	1	40	40	\$2,045.35
Computer programmer	\$36.39	2	80	160	\$5,822.23	2	80	160	\$5,822.23	2	80	160	\$5,822.23
Totals		19		745	\$33,921.55	19		745	\$33,921.55	19		745	\$33,921.55

External Reviewers \$150,000/review

	Total hrs/yr	hrs x 22 products	Total \$/product	\$ x 22 products
Private occupations	3796	83512	\$141,233.71	\$3,107,141.62
Federal occupations	2235	49170	\$101,764.64	\$2,238,822.17
External Reviewers			\$150,000.00	\$3,300,000.00
Total				\$8,645,963.79

Costs for Concept Proposal

Total Concept Proposals/Paperwork Package = 36

Costs	One Product	36 Products
Total Private	\$1,364.82	\$49,133.52
Total RMA	\$43.27	\$1,557.78
Total External Review	\$16,000.00	\$576,000.00
Total for 3 years		\$626,691.30

Private occupations	mean hr wage	read hours	wage*hrs	prep hours	wage*hrs
Actuary	\$46.85	2	\$93.70	2	\$93.70
economist	\$46.31	2	\$92.62	20	\$926.20
office	\$15.86		\$0.00	10	\$158.60
Totals		4	\$186.32	32	\$1,178.50

Federal occupations	rate @ step 4	Review for completeness - # emp	hours	Total Hrs	cost
economist	\$43.27	1	1	1	\$43.27
Totals		1		1	\$43.27

External Reviewers \$16,000/review

	Total hrs/yr	hrs x 36 products	Total \$/product	\$ x 36 products
Private occupations	36	1296	\$1,364.82	\$49,133.52
Federal occupations	1	36	\$43.27	\$1,557.78
External Reviewers			\$16,000.00	\$576,000.00
Total				\$626,691.30