



**2006 AGRICULTURAL RESOURCE MANAGEMENT SURVEY  
COSTS AND RETURNS REPORT**



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

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| CONTACT RECORD |      |       |
|----------------|------|-------|
| DATE           | TIME | NOTES |
|                |      |       |
|                |      |       |
|                |      |       |

**INTRODUCTION:**  
*[Introduce yourself, and ask for the operator. Rephrase in your own words.]*

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

**MILITARY TIME**

|                           |                      |
|---------------------------|----------------------|
| BEGINNING TIME [MILITARY] | 0004<br>_ _ _ _      |
|                           | <b>SCREENING BOX</b> |
|                           | 0006                 |

**[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]**

*[Name, address and partners verified and updated if necessary]*

|  |  |
|--|--|
| <b>POID</b> _____  | <b>POID</b> _____  |
| PARTNER NAME   | PARTNER NAME   |
| ADDRESS  | ADDRESS  |
| CITY                      STATE    ZIP            PHONE NUMBER | CITY                      STATE    ZIP            PHONE NUMBER |
| <b>POID</b> _____  | <b>POID</b> _____  |
| PARTNER NAME   | PARTNER NAME   |
| ADDRESS  | ADDRESS  |
| CITY                      STATE    ZIP            PHONE NUMBER | CITY                      STATE    ZIP            PHONE NUMBER |

|                   |                     |                              |       |       |       |       |      |      |
|-------------------|---------------------|------------------------------|-------|-------|-------|-------|------|------|
| <b>OFFICE USE</b> | <b>TOTAL POINTS</b> | <b>PARTNERS' STRATUM 182</b> | 0925  | 0926  | 0927  | 0928  | 0009 | 0002 |
| 0929              |                     |                              | _____ | _____ | _____ | _____ |      |      |



**SECTION A LAND IN FARM / RANCH**

Please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting in 2006. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, etc.)

**ACRES OPERATED**

|   |                            |          |          |  |
|---|----------------------------|----------|----------|--|
|   | <b>NUMBER OF ACRES</b>     |          |          |  |
| 1. How many acres of farm/ranch land were OWNED? .....  | 0020                       |          |          |  |
| 2. How many acres of farm/ranch land were rented or leased FROM OTHERS---<br>(Exclude land used on an AUM or fee per head basis under a grazing permit.)  | <b>ACRES</b>               |          |          |  |
| a. for a <b>FIXED CASH</b> payment? .....   | 0021                       |          |          |  |
| b. for a <b>FLEXIBLE CASH</b> payment?<br>(Rent paid depends on prices and/or yields, or is otherwise not a fixed amount.) .....  | 0022                       |          |          |  |
| c. for a <b>SHARE</b> of the crop or livestock production?<br>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.) .....   | 0023                       |          |          |  |
| d. rented for <b>FREE</b> ? .....   | 0024                       |          |          |  |
| 3. How many acres of farm/ranch land were rented or leased TO OTHERS?<br>(Include land rented for cash, for a share of crop or livestock production, or rent free.) .....   | 0025                       |          |          |  |
| 4. Then the total acres operated were--- [Total 1 + 2a + 2b + 2c + 2d - 3] .....  | <b>TOTAL ACRES</b><br>0026 |          |          |  |
| <i>[If acres are reported in items 2a through 2d ask item 5--- else skip to item 6.]</i>  |                            |          |          |  |
| 5. How many landlords rented or leased acres to this operation in 2006? .....   | <b>NUMBER</b><br>0054      |          |          |  |
| <i>[If acres are reported in item 3, ask item 6--- else skip to item 7.]</i>  |                            |          |          |  |
| 6. How many acres were rented or leased to family members? .....  | <b>ACRES</b><br>0055       |          |          |  |
| 7. How many acres did this operation use on a <b>per head or animal unit month (AUM)</b> basis?<br>(Include Federal, State, railroad, Public School District, Indian Reservation, or private land.) .....                                     | 0027                       |          |          |  |
| 8. Of the Total Acres in this operation (item 4), how many were---  | <b>ACRES</b>               |          |          |  |
| a. rented from family members? .....  | 0056                       |          |          |  |
| b. considered cropland? (Include land in government programs, and land planted to hay.<br>Exclude wild hay and CRP acres planted to trees). .....   | 0030                       |          |          |  |
| c. covered under a <b>Federal crop insurance</b> policy? .....  | 0039                       |          |          |  |
| d. enrolled in the <b>Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP) or Wetland Reserve Program (WRP)</b> ? .....  | 0028                       |          |          |  |
| e. used to raise <b>certified organically</b> produced crops? .....   | 0041                       |          |          |  |
| f. classified as base acreage for government farm programs? .....   | 0048                       |          |          |  |
| g. accessible to the public for recreational uses? (hunting, fishing, etc., free of charge) .....   | 0057                       |          |          |  |
| <i>[If acres are reported in item g, ask (i) and (ii),---else skip to item 9.]</i>  |                            |          |          |  |
| (i) How much of this land is in the Conservation Reserve Program? .....   | <b>CODE</b><br>0058        |          |          |  |
| <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="padding: 2px;">1 - ALL</td> </tr> <tr> <td style="padding: 2px;">2 - PART</td> </tr> <tr> <td style="padding: 2px;">3 - NONE</td> </tr> </table> | 1 - ALL                    | 2 - PART | 3 - NONE |  |
| 1 - ALL   |                            |          |          |  |
| 2 - PART  |                            |          |          |  |
| 3 - NONE  |                            |          |          |  |
| (ii) Do you receive any property tax advantages for allowing public access?<br><input type="checkbox"/> YES - [Enter code 1.] <input type="checkbox"/> NO - [Enter code 3.] .....   | <b>CODE</b><br>0059        |          |          |  |

9. Did you have any acreage included in an application for a conservation program contract that was rejected at any time?

YES – [Enter code 1 and continue.]       NO - [Enter code 3 then go to item 10.] .....

CODE

0031

If YES, which programs were you rejected for?

- a. Conservation Reserve Program (CRP)?  
(including Conservation Reserve Enhancement Program (CREP)) ..... YES = 1
- b. Wetland Reserve Program (WRP)? ..... YES = 1
- c. Environmental Quality Incentives Program (EQIP)? ..... YES = 1
- d. Conservation Security Program (CSP)? ..... YES = 1

CODE

0032

0033

0034

0035

10. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2006 for acres cash rented TO others?

(Include land associated with rental livestock facilities and land leased to hunting clubs. Exclude grazing of livestock and allotment rental fees. These will be recorded later.) .....

DOLLARS

0042

11. For acres share-rented to others, what was the total value of the CROP or LIVESTOCK SHARES received in 2006?

(Exclude government payments received from those acres.) .....

DOLLARS

0043

DOLLARS

0036

- a. What were the government payments received for the acres share rented to others? .....

[ENUMERATOR NOTE: If acres are reported in item 3, ask items 12a and 12b, ---else go to item 13.]

12. For acres of farm/ranch land rented or leased TO OTHERS (item 3 is positive)----

- a. Do any of these acres have a base for participation in government programs?

YES = 1       DON'T KNOW = 2       NO = 3 .....

CODE

0037

- b. Was any land rented or leased to a business or other entity for the purpose of housing wind generating energy structures (ex. windmills, etc.)?

YES = 1       NO = 3 .....

CODE

0038

DOLLARS

0044

13. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2006?

(Include rent paid in 2006 for previous years or rent paid in advance. Exclude storage bins; record in Section F, item 20.) .....

14. Does this operation use land administered by:

- public or private agencies?
- industrial corporations?
- grazing associations?
- rent from individuals on a short term grazing arrangement?

YES - [Enter code 1 and continue.]       NO - [Enter code 3 then go to Section B.] .....

CODE

0049

DOLLARS

a. In 2006, what were the total usage fees this operation paid for the use of this public land? (*Include fees paid for privately owned land administered by a public agency through exchange-of-use.*) .....

0045

DOLLARS

b. In 2006, how much did this operation spend on pasturing or grazing of livestock on someone else's privately owned land? .....

0046

**SECTION B ACREAGE and PRODUCTION**

**1. During 2006, what crops were harvested on the total acres (Section A, item 4) on this operation?**

*(Include crops grown on a contract or custom basis. Exclude crops grown on land RENTED to others and cover crops if not harvested.)*

*[If share rented from others, ask--]*

| 1<br>CROP  | 2<br>How many acres were harvested? | 3<br>What was the total production? | 4<br>How much of this operation's share of the total production was (will be) used on this operation? | 5<br>How much of the production was the landlord's share of the crop? |
|--|-------------------------------------|-------------------------------------|---|---|
| FIELD CROPS  | ACRES                               | TOTAL AMOUNT                        | TOTAL AMOUNT  | TOTAL AMOUNT  |
| Corn for Grain. . . . .  | 0105                                | 0106 Bu.                            | 0107 Bu.  | 0108 Bu.  |
| Corn for Silage or Greenchop. . . . .                            | 0109                                | 0110 Tons                           | 0111 Tons   | 0112 Tons   |
| Cotton, all types. . . . .                                       | 0113                                | 0114 Lbs.                           |   | 0116 Lbs.   |
| Peanuts. . . . .   | 0117                                | 0118 Lbs.                           |   | 0120 Lbs.   |
| Potatoes - report sweet potatoes in all other crops. . . . .     | 0121                                | 0122 Cwt.                           |   | 0124 Cwt.   |
| Rice. . . . .  | 0125                                | 0126 Cwt.                           |   | 0128 Cwt.   |
| Sorghum for Grain. . . . .                                       | 0129                                | 0130 Bu.                            | 0131 Bu.  | 0132 Bu.  |
| Sorghum for Silage. . . . .                                      | 0133                                | 0134 Tons                           | 0135 Tons   | 0136 Tons   |
| Soybeans. . . . .  | 0137                                | 0138 Bu.                            | 0139 Bu.  | 0140 Bu.  |
| Tobacco, all. . . . .  | 0141                                | 0142 Lbs.                           |   | 0144 Lbs.   |
| <b>SMALL GRAINS</b>  |                                     |                                     |   |   |
| Barley for Grain. . . . .  | 0145                                | 0146 Bu.                            | 0147 Bu.  | 0148 Bu.  |
| Oats for Grain. . . . .  | 0149                                | 0150 Bu.                            | 0151 Bu.  | 0152 Bu.  |
| Wheat, All Types, for Grain. . . . .                             | 0153                                | 0154 Bu.                            | 0155 Bu.  | 0156 Bu.  |
| <b>DRY HAY CROPS</b>   |                                     |                                     |   |   |
| Hay, Alfalfa. . . . .  | 0157                                | 0158 Tons                           | 0159 Tons   | 0160 Tons   |
| Hay, All Other. . . . .  | 0161                                | 0162 Tons                           | 0163 Tons   | 0164 Tons   |
| <b>OTHER CROPS</b>   |                                     |                                     |   |   |
| Canola. . . . .  | 0165                                | 0166 Lbs.                           | 0167 Lbs.   | 0168 Lbs.   |
| Other Oilseeds. . . . .  | 0169                                | 0170 Lbs.                           |   | 0172 Lbs.   |
| Sugarcane or Sugarbeets. . . . .                                 | 0173                                | 0174 Tons                           |   | 0176 Tons   |
| *Dry Edible Beans/Peas/Lentils. . . . .                          | 0177                                |                                     |   |   |
| *Vegetables for processing. . . . .                              | 0178                                |                                     |   |   |
| *All Other Vegetables and Melons                                 | 0179                                |                                     |   |   |
| *Fruits, Nuts, and Berries. . . . .                              | 0180                                |                                     |   |   |
| *Nursery and Greenhouse Crops (include Christmas trees). . . . . | 0181                                |                                     |   |   |
| *All Other Crops not listed above                                | 0182                                |                                     |   |   |

**2. [Ask only if land was share rented.]**

**DOLLARS**

**How much was the landlord's share (in dollars) of the MARKET VALUE of the dry beans, vegetables, fruits, nuts, nursery, greenhouse and all other crops? [items starred(\*) in table above]. . . .**

|      |
|------|
| 0183 |
|------|

3. Were any of the harvested acres, (item 1, column 2), of corn, cotton or soybeans planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

CODE

0200

YES - [Enter code 1 and continue.]     NO - [Enter code 3, then go to item 6.]

4. Which of the following crops were planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

| How many acres were planted to-- |  |  |                  |   |      |
|----------------------------------|--|--|------------------|---|------|
|                                  | 1                                      | 2  | 3                | 4   |      |
|                                  | GM herbicide resistant seed varieties? | Non-GM herbicide resistant seed varieties? | GM Bt varieties? | Stacked gene variety? (both herbicide resistant and Bt) |      |
| YES = 1                          | ACRES                                  | ACRES                                      | ACRES            | ACRES   |      |
| a. Corn                          | 0201                                   | 0202                                       | 0203             | 0204  | 0205 |
| b. Cotton                        | 0207                                   | 0208                                       | 0209             | 0210  | 0211 |
| c. Soybeans                      | 0219                                   | 0220                                       | 0221             | 0222  | 0223 |

5. [If item 4a, column 3 and/or 4 is positive, ask--]

ACRES

0237

How many acres of the corn Bt or stacked varieties were planted with rootworm resistant Bt seed?

CODE

0238

6. Were biomass crops produced on this operation in 2006 for energy purposes only? (biomass crops are herbaceous and woody crops, food and feed crops, and agricultural crop wastes.) YES = 1

[ENUMERATOR NOTE: Questions 7, 8 and 9 are to be asked in Georgia, Kentucky, North Carolina, Pennsylvania, South Carolina, Tennessee, and Virginia **only**.]

7. Did this operation plant any tobacco in 2006?

CODE

0224

YES - [Enter 1 and continue.]     NO - [Enter code 3, then go to Section C, Livestock.]

8. How many acres of tobacco did this operation plant in 2006 for---

| Flue-cured? | Burley? | Other? |
|-------------|---------|--------|
| 0225        | 0226    | 0227   |

9. In 2006, what was the average price received per hundredweight (cwt) of tobacco for---

AVG. PRICE

0231

a. Flue cured?

0232

b. Burley?

0233

c. Other?

**SECTION C LIVESTOCK**

Please report the inventory as well as total number of livestock, poultry, and/or livestock products sold and/or removed from this operation January 1, 2006 to December 31, 2006. (Include any landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2006.)

| 1   | 2  | 3  | 4  |
|---|--|--|--|
| <b>1. Did this operation have on hand or produce any [item] during 2006?</b>          | <b>What was the total number [column 1] sold or removed in 2006?</b> | <b>On December 31, 2006, how many [column 1 regardless of ownership] were on hand?</b> | <b>On December 31, 2006, how many [column 3] were owned by this operation?</b> |
| a. All cattle and calves? .....   | 0260   | 0261   | 0295   |
| (i) Milk cows, both dry or in milk?<br>(Include milk heifers that have calved.) ..... | 0257   | 0258   | 0259   |
| (ii) Milk? (Report in cwt.) .....   | 0270   |  |  |
| b. All hogs and pigs? .....   | 0262   | 0263   | 0296   |
| c. Chicken eggs? (Report in dozens) .....   | 0266   |  |  |
| d. Turkeys? .....   | 0268   | 0269   | 0298   |
| e. Broilers? .....  | 0264   | 0265   | 0297   |
| f. All other livestock and poultry?<br>Specify type _____                             | 0272   | 0273   | 0299   |

2. [If SHARE RENTS from others and has livestock, ask--]

**What was the estimated total value of your landlord's share of livestock production sold or removed in 2006?**  
 (Exclude shared livestock production not part of a land rental arrangement.) .....

**DOLLARS**

0276

3. Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2006?

YES – [Enter code 1 and continue.]     NO – [Enter code 3, then go to Section D.] .....

**CODE**

0271

| 1  | 2                     | 3   | 4  | 5  | 6   | 7  |
|--|-----------------------|---|--|--|---|--|
| <b>What livestock or poultry were being raised or fed for you?</b><br><br>[List type below.] | <b>LIVESTOCK CODE</b> | <b>What was the market value of [type] on hand on contractee operations on Jan.1, 2006?</b><br><br><b>DOLLARS</b> | <b>What was the estimated market value (at placement) of [type] placed under contract DURING 2006?</b><br><br><b>DOLLARS</b> | <b>How much was paid to contractees for production costs, INCLUDING fees for services?</b><br><br><b>DOLLARS</b> | <b>How much were your GROSS receipts from [type] sold or removed under this contract?</b><br><br><b>DOLLARS</b> | <b>On Dec. 31, 2006 what was the market value of unsold [type] remaining under contract?</b><br><br><b>DOLLARS</b> |
|  | 0277                  | 0278  | 0279   | 0280   | 0281  | 0282   |
|  | 0283                  | 0284  | 0285   | 0286   | 0287  | 0288   |
|  | 0289                  | 0290  | 0291   | 0292   | 0293  | 0294   |





**SECTION D COMMODITY MARKETING and INCOME**

1. During 2006, did this operation have **MARKETING CONTRACTS** for any commodities it produced? (*Exclude* money received from contractors as reimbursement for expenses, report these in Section F. Also *exclude* landlord shares, report these in Section B, items 1 & 2, and Section C, item 2.)

YES - [Enter code 1 and continue.]

NO - [Enter code 3 then go to item 2.]

**CODE**

|      |
|------|
| 0300 |
|------|

| UNIT CODES for COLUMN 4 |          |               |                 |
|-------------------------|----------|---------------|-----------------|
| 1 POUND                 | 5 BIN    | 9 DOZEN       | 20 BARREL       |
| 2 CWT                   | 6 BOX    | 10 FLAT       | 21 KILOGRAM     |
| 3 TON                   | 7 BALE   | 11 HEAD/BIRDS | 22 ACRE         |
| 4 BUSHEL                | 8 CARTON | 13 PLANT/POT  | 39 ANIMAL SPACE |

| 1<br>What commodities did this operation have <b>MARKETING</b> contracts for in 2006?<br><br>[Write in commodities] | 2<br>[See commodity codes in Respondent Booklet.]<br><br><b>CODE</b> | 3<br>What quantity of [commodity] was marketed through this contract?<br><br>[Exclude landlord's share—it was reported in Section B or Section C.]<br><br><b>QUANTITY</b> | 4<br><b>UNIT CODE</b><br><br>[Use Unit codes above.]<br><br><b>CODE</b> | 5<br>What was (will be) the <b>FINAL PRICE RECEIVED</b> per [unit] by this operation for [commodity] marketed under this contract?<br><br>[Same units as column 4.]<br><br><b>DOLLARS &amp; CENTS</b> | 6<br>What was the total dollar amount received in 2006 from this contract?<br><br>[Record receipts less marketing charges.]<br>1/<br><br><b>TOTAL DOLLARS</b> |
|---|--|---|---|---|---|
|   | 0301   | 0304  | 0305  | 0306  | 0307  |
|   | 0316   | 0319  | 0320  | 0321  | 0322  |
|   | 0331   | 0334  | 0335  | 0336  | 0337  |
|   | 0346   | 0349  | 0350  | 0351  | 0352  |
|   | 0361   | 0364  | 0365  | 0366  | 0367  |
|   | 0376   | 0379  | 0380  | 0381  | 0382  |

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.

2. During 2006, did this operation have **PRODUCTION CONTRACTS** for any commodities it produced? (*Exclude* money received from contractors as reimbursement for expenses; report these in Section F. Also *Exclude* landlord shares, report these in Section B, items 1 & 2, and Section C item 2.)

YES - [Enter code 1 and continue.]

NO - [Enter code 3 then go to item 3.]

**CODE**

|      |
|------|
| 0400 |
|------|

| 1<br>What commodities did this operation have <b>PRODUCTION</b> contracts for in 2006?<br><br>[Write in commodities] | 2<br>[See commodity codes in Respondent Booklet.]<br><br><b>CODE</b> | 3<br>What quantity of [commodity] was removed from the operation under this contract during 2006?<br><br>[Exclude landlord's share—it was reported in Section B or Section C.]<br><br><b>QUANTITY</b> | 4<br><b>UNIT CODE</b><br><br>[Use Unit codes above.]<br><br><b>CODE</b> | 5<br>What was (will be) the <b>FINAL FEE RECEIVED</b> per [unit] by this operation for producing [commodity] under this contract?<br><br>[Same units as column 4.]<br><br><b>DOLLARS &amp; CENTS</b> | 6<br>What were the <b>TOTAL FEES RECEIVED</b> in 2006 under this contract?<br><br>[Record receipts less marketing charges.]<br>1/<br><br><b>TOTAL DOLLARS</b> |
|--|--|---|---|--|---|
|  | 0401   | 0404  | 0405  | 0406   | 0407  |
|  | 0416   | 0419  | 0420  | 0421   | 0422  |
|  | 0431   | 0434  | 0435  | 0436   | 0437  |
|  | 0446   | 0449  | 0450  | 0451   | 0452  |

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.

## CASH or OPEN MARKET SALES

**Exclude from this table---**  
▶ Marketing Contract sales (report in item 1.)  
▶ Production Contract removals (report in item 2.)  
▶ Landlord shares (report in Section B, items 1 and 2, Section C, item 2.)

3. **After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2006 of each of the following crop and/or livestock commodities produced in 2006 and earlier years---**

**DOLLARS**

|   |      |
|---|------|
| a. Corn, Rice, Sorghum, Soybeans, Barley, Oats, Wheat? ( <i>Include silage, exclude sweet corn</i> ) . . . . .  | 0501 |
| b. Other Grains, Oilseeds, Dry Beans, and Dry Peas? ( <i>flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.</i> ) . . . . .  | 0502 |
| c. Tobacco, Cotton, and Cottonseed? . . . . .   | 0503 |
| d. Vegetables, Melons, Potatoes and Sweet Potatoes? ( <i>beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc</i> ) . . . . .   | 0504 |
| e. Fruit, Tree Nuts and Berries? ( <i>almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.</i> ) . . . . .                                       | 0505 |
| f. Nursery, Greenhouse, Cut Christmas Trees, Floriculture and Sod? ( <i>bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.</i> ) . . . . .           | 0506 |
| g. Other Crops and Hay, Short Rotation Wood Crops? ( <i>grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.</i> ) . . . . .  | 0507 |
| h. Hogs and Pigs? ( <i>Exclude breeding stock</i> ) . . . . .   | 0508 |
| i. Hogs Breeding Stock? . . . . .   | 0509 |
| (i) Recognized gain/loss on sales of breeding hogs reported in item 3i above? ( <i>can be negative (-) if losses were incurred.</i> ) . . . . .   | 0533 |
| j. Milk and other dairy products from cows? ( <i>before deduction of any hauling fees</i> ) . . . . .   | 0510 |
| k. Cattle and Calves? ( <i>fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc., exclude breeding stock.</i> ) . . . . .  | 0511 |
| l. Cattle Breeding Stock? . . . . .   | 0512 |
| (i) Recognized gain/loss on sales of breeding cattle reported in 3l above? ( <i>can be negative (-) if losses were incurred.</i> ) . . . . .  | 0535 |
| m. Broilers? . . . . .  | 0513 |
| n. Eggs? . . . . .  | 0514 |
| o. Turkeys? . . . . .   | 0515 |
| p. Other Poultry? ( <i>other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.</i> ) . . . . .   | 0516 |
| q. Other Animals and Other Animal Products; Sheep, Goats and their Products; Horses, Ponies, Mules, Burros, and Donkeys; Aquaculture? ( <i>wool, mohair, milk and cheese from animals other than cows</i> ) . . . . . | 0517 |

4. *[If cash sales are reported in item 3 ask,---else go to item 5.]*  
**Did you raise any crop, livestock, poultry or animal products that were sold directly to consumers for use or consumption? (Include roadside sales, individual sales, and direct Internet sales.)**

**CODE**

**YES** – *[Enter code 1 and continue.]*       **NO** – *[Enter code 3 and continue.]* . . . . .

|      |
|------|
| 0527 |
|------|

5. **CCC Loans---** (*Include regular and reserve loans, even if redeemed or forfeited.*)

**DOLLARS**

|   |      |
|---|------|
| a. How much was received for all commodities placed under CCC loan during 2006? . . . . . | 0518 |
| b. What was the amount spent to repay all CCC loans during 2006? . . . . .                | 0519 |

**[ENUMERATOR NOTE:** *[If any of the crops redeemed from the CCC were sold in 2006, verify that these sales are recorded in Marketing Contracts (item 1) or Cash Sales (item 3). If the redeemed crops were NOT sold in 2006, their value should be reported in Section G, item 5a.]*

| 1<br>OPERATOR &<br>PARTNER(S)<br><br>DOLLARS | 2<br>LANDLORD(S)<br><br>DOLLARS | 3<br>CONTRACTOR(S)<br><br>DOLLARS |
|--|---------------------------------|-----------------------------------|
| 0868   | 0869                            | 0870                              |

6. In 2006, how much was spent by this operation (operators, partners, landlords, or contractors) for marketing and storage expenses? (Include check-off, commissions, storage, inspection, ginning, etc.) .....

**MARKETING EXPENSE WORKSHEET**

| COMMODITY | EXPENSE NAME | FEE PER UNIT | UNIT | NUMBER OF UNITS | TOTAL MARKETING EXPENSE |
|-----------|--------------|--------------|------|-----------------|-------------------------|
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |
|           |              |              |      |                 |                         |

**Accounts Receivable/Deferred Payments:**

7. For each item below, report income received or the amount owed to the operation on the dates specified. Include:
- Cash Sales
  - Marketing Contract Sales
  - Production Contract Removals

[ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, item 5a.]

|  | DOLLARS |
|--|---------|
| a. How much was this operation owed on January 1, 2006 for any crops or livestock produced and sold (cash or contract) before January 1, 2006? .....     | 0885    |
| b. How much did this operation receive from (item 7a), during 2006? .....  | 0875    |
| c. How much was this operation owed on December 31, 2006 for any crops or livestock produced and sold (cash or contract) in 2006 or earlier years? ..... | 0886    |

**SECTION E OTHER FARM INCOME**

**1. In 2006, did this operation receive Federal, State or Local Farm Program Payments?**

*(Include government payments received through a cooperative and conservation cost sharing or program payments.)*

**YES** - [Enter code 1 and continue]       **NO** - [Enter code 3 then go to item 4.] . . . . .

|             |
|-------------|
| <b>CODE</b> |
| 0563        |

**2. What is the total dollar amount this operation received in 2006 for---**

a. Direct and counter-cyclical payments? *(Include government payments received through a cooperative.)* . . . . .

|                |
|----------------|
| <b>DOLLARS</b> |
| 0525           |

(i) What percent of (item 2a) was for direct payments? . . . . . %

|                |
|----------------|
| <b>PERCENT</b> |
| 0520           |

(ii) What percent of (item 2a) was for counter-cyclical payments? . . . . . %

|      |
|------|
| 0522 |
|------|

b. Loan deficiency payments (LDPs)? *(Include government payments received through a cooperative.)* . . . . .

|                |
|----------------|
| <b>DOLLARS</b> |
| 0528           |

c. Marketing Loan Gains (MLGs)? *(Include government payments received through a cooperative.)* . . . . .

|      |
|------|
| 0531 |
|------|

d. Milk Income Loss Contract payments? . . . . .

|      |
|------|
| 0536 |
|------|

e. Net value of commodity certificates? . . . . .

|      |
|------|
| 0565 |
|------|

f. Agriculture Disaster payments? *(Include all disaster assistance and market loss payments. Exclude milk income loss contract payments reported above and Federal Crop Insurance and other indemnity payments.)* . . . . .

|      |
|------|
| 0537 |
|------|

g. Conservation Reserve Program (CRP) payments? *(Exclude CREP payments. Verify CRP acres are reported in Section A, item 8.)* . . . . .

|      |
|------|
| 0538 |
|------|

h. Conservation Reserve Enhancement Program (CREP) payments? *(Verify CREP acres are reported in Section A, item 8.)* . . . . .

|      |
|------|
| 0479 |
|------|

i. Wetlands Reserve Program (WRP) payments? *(Verify WRP acres are reported in Section A, item 8.)* . . . . .

|      |
|------|
| 0539 |
|------|

j. Environmental Quality Incentive Program (EQIP) payments? . . . . .

|      |
|------|
| 0540 |
|------|

k. Conservation Security Payments (CSP)? . . . . .

|      |
|------|
| 0566 |
|------|

l. Any other Federal agricultural program payments? . . . . .

|      |
|------|
| 0541 |
|------|

m. Tobacco buyout payments including lump sum payments? . . . . .

|      |
|------|
| 0476 |
|------|

n. Any other local or State program payments? . . . . .

|      |
|------|
| 0542 |
|------|

**3. How many base acres are associated with the direct payments reported in item 2a above?**

|              |
|--------------|
| <b>ACRES</b> |
| 0461         |

**4. Did your landlord(s) receive government payments on the acres you rented from them?**

*(Share rent landlords typically receive a share of payments equal to their crop share.)*

**YES**-[Enter 1 and continue.]     **DK**-[Enter 2, then go to item 5.]     **NO**- [Enter 3 then go to item 5.] . . . . .

|             |
|-------------|
| <b>CODE</b> |
| 0462        |

a. On how many of these acres did your landlord receive a government payment? . . . . .

|              |
|--------------|
| <b>ACRES</b> |
| 0463         |

b. What is your estimate of how much the landlord(s) received in payments for these acres? . . . . .

|                |
|----------------|
| <b>DOLLARS</b> |
| 0543           |

5. In 2006, what was the total income received by you (the operator) and all partners for---

DOLLARS

a. Custom work, machine hire, and other agricultural services provided for farmers and others? (Exclude if this is a separate business) . . . . .

|      |
|------|
| 0546 |
|------|

b. Grazing of livestock? (Exclude contract arrangements.) . . . . .

|      |
|------|
| 0547 |
|------|

c. Recreation and agri-tourism activities such as:

DOLLARS

(i) outdoor recreation such as hunting, fishing, and horseback riding? . . . . .

|      |
|------|
| 0465 |
|------|

(ii) hospitality services, overnight guests, and ranch stays? . . . . .

|      |
|------|
| 0466 |
|------|

(iii) guided farm, ranch, and winery tours? . . . . .

|      |
|------|
| 0467 |
|------|

(iv) entertainment services such as harvest festivals, on-farm rodeos, and petting zoos? . . . . .

|      |
|------|
| 0468 |
|------|

(v) other recreation or agri-tourism activities? . . . . .

|      |
|------|
| 0469 |
|------|

d. Sales of all forest products? (Include Firewood, timber, etc. Exclude maple syrup and Christmas trees.) . . . . .

|      |
|------|
| 0549 |
|------|

e. Sales of Farm Machinery and Vehicles? (farm share only) . . . . .

|      |
|------|
| 0550 |
|------|

f. Proceeds from sales of farmland and other farm real estate for this operation only? . . . . .

|      |
|------|
| 0558 |
|------|

(i) Recognized gain/loss on sales of farmland and other farm real estate reported above (in 5f)? . . . . .

|      |
|------|
| 0559 |
|------|

(ii) Were the sales of any farmland or other farm real estate made for---

|  |
|--|
| 1 – less than market price and sold to non-family member |
| 2 – less than market price and sold to a family member.  |
| 3 – full market price.                                   |

CODE

|      |
|------|
| 0470 |
|------|

DOLLARS

g. Federal crop insurance? . . . . .

|      |
|------|
| 0552 |
|------|

h. Other Insurance indemnity payments? . . . . .

|      |
|------|
| 0551 |
|------|

i. Cooperative Patronage Dividends and Refunds? . . . . .

|      |
|------|
| 0554 |
|------|

j. Sales of goods produced (e.g. jams, jellies, other prepared items, etc.) from your farm commodities? (Exclude if this is a separate business.) . . . . .

|      |
|------|
| 0530 |
|------|

k. Sales of development rights? . . . . .

|      |
|------|
| 0567 |
|------|

l. All Other Farm Related Sources of Income? [This may be a negative (-) number for hedging losses.] (Show OTHER FARM INCOME in Respondent Booklet.) . . . . .

|      |
|------|
| 0556 |
|------|

CODE

6. Which code represents the largest portion of this operation's 2006 gross farm income? (Enter code from Respondent Booklet.) . . . . .

|      |
|------|
| 0047 |
|------|

Include:

- Sales of all crops, livestock, poultry and livestock products sold in 2006.
- The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2006.
- Sales of miscellaneous agricultural products in 2006.
- All government agricultural payments received in 2006.
- Landlord's share of government payments.

**SECTION F OPERATING and CAPITAL EXPENDITURES**

**In 2006, how much was spent for  
(item) by [column]---**

**Include** only expenses related to this operation.  
**Exclude** expenses NOT related to this farm/ranch;  
expenses of performing custom work FOR others;  
expenses on land rented to others.

**OPERATING EXPENSES**

1. **Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock?** .....  
(*Include* technology fees.  
*Exclude* items purchased only for direct resale.)

2. **Fertilizer, lime and soil conditioners?** .....  
(*Include* custom application costs.)

3. **Agricultural Chemicals for crops, livestock, poultry, and general farm use?** .....  
(*Include* biological pest controls and custom application costs.)

a. How much of this (item 3) was for custom application only? .....

4. **Livestock purchases of---**  
a. Breeding stock for beef cattle, dairy cattle, hogs and sheep? .....

b. Other cattle, calves, hogs and pigs?  
[Report other sheep in item 4d.] .....

c. Chickens and turkeys?  
[Report ducks and game birds in item 4d.] .....

d. Other livestock and poultry, including other sheep and lambs, bees, brooder fish, fingerlings, etc.? .....

5. **Leasing of livestock?** .....  
(*Include* leasing of bees for pollination.)

6. **Purchased feed for livestock and poultry?** .....  
(*Include* grain, hay, silage, mixed feeds, concentrates, etc.)

7. **Bedding and litter for livestock?** .....

8. **Medical supplies, veterinary and custom services for livestock?** (*Exclude* manure disposal.) .....

(*Include* artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, manure disposal performance testing, pregnancy testing, seining, sheep shearing, etc.)

9. **Purchases for the farm business of---**

a. Diesel fuel?(*Include* biodiesel.) .....

b. Gasoline and gasoline blends that include ethanol? .....

c. Natural gas? .....

d. LP gas (*propane, butane*)? .....

e. Oils and lubricants? (*Include* grease, hydraulic fluids, motor oils, transmission fluids, etc.) .....

f. All other fuel?  
(*Include* coal, fuel oil, kerosene, wood, etc.) .....

| 1<br>OPERATOR &<br>PARTNER(S)? | 2<br>LANDLORD(S)? | 3<br>CONTRACTOR(S)? |
|--------------------------------|-------------------|---------------------|
| DOLLARS                        | DOLLARS           | DOLLARS             |
| 0600                           | 0601              | 0602                |

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0606    | 0607    | 0608    |
| 0612    | 0613    | 0614    |

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0618    | 0619    | 0620    |

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0621    | 0622    | 0623    |
| 0624    | 0625    | 0626    |
| 0627    | 0628    | 0629    |
| 0630    | 0631    | 0632    |
| 0633    | 0634    | 0635    |
| 0636    | 0637    | 0638    |
| 0639    | 0640    | 0641    |
| 0642    | 0643    | 0644    |

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0645    | 0646    | 0647    |
| 0648    | 0649    | 0650    |
| 0651    | 0652    | 0653    |
| 0654    | 0655    | 0656    |
| 0657    | 0658    | 0659    |
| 0660    | 0661    | 0662    |

**In 2006, how much was spent for  
(item) by [column]---**

| 1<br>OPERATOR &<br>PARTNER(S)<br><br>DOLLARS | 2<br>LANDLORD(S)<br><br>DOLLARS | 3<br>CONTRACTOR(S)<br><br>DOLLARS |
|--|---------------------------------|-----------------------------------|
|--|---------------------------------|-----------------------------------|

10. Electricity for the farm business? .....

|      |      |      |
|------|------|------|
| 0675 | 0676 | 0677 |
|------|------|------|

11. Purchased water for irrigation from off-farm suppliers? (Include irrigation assessments and fees.) .....

|      |      |      |
|------|------|------|
| 0696 | 0697 | 0698 |
|------|------|------|

12. All other utilities? – such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc. ....

|      |      |      |
|------|------|------|
| 0872 | 0873 | 0874 |
|------|------|------|

13. Farm supplies, marketing containers, hand tools and farm shop power equipment? .....

(Include expenses for temporary fencing.  
Exclude expenses for permanent fencing.)

|      |      |      |
|------|------|------|
| 0702 | 0703 | 0704 |
|------|------|------|

a. How much of this (item 13) was for marketing containers? .....

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0705    | 0706    | 0707    |

14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment? .....

(Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders  
Exclude irrigation equipment and pump repairs.)

|      |      |      |
|------|------|------|
| 0708 | 0709 | 0710 |
|------|------|------|

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
|---------|---------|---------|

15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? .....

(Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities.  
Exclude any new construction or remodeling.)

|      |      |      |
|------|------|------|
| 0714 | 0715 | 0716 |
|------|------|------|

DOLLARS

16. Maintenance and repair of the operator's house if it was owned by the operation? .....

'Owned by the operation' means the house is--  
– recorded as an asset in farm record books, or  
– used as security or collateral for a farm loan, or  
– deeded as part of the farm.

|      |
|------|
| 0726 |
|------|

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
|---------|---------|---------|

17. Insurance for the farm business? .....

(Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance and other payroll insurance items.)

|      |      |      |
|------|------|------|
| 0729 | 0730 | 0731 |
|------|------|------|

a. How much of this item (item 17) was for Federal crop insurance? .....

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0732    | 0733    | 0734    |

18. Interest and fees paid on---

a. Debts secured by real estate?  
(Include interest paid on the operator's house if owned by the operation.) .....

| DOLLARS | DOLLARS |
|---------|---------|
| 0738    | 0739    |

b. Debts not secured by real estate?  
(Include service fees on CCC loan redemptions.) .....

|      |      |
|------|------|
| 0741 | 0742 |
|------|------|

**In 2006, how much was spent for  
(item) by [column]---**

| 1<br>OPERATOR &<br>PARTNER(S)<br><br>DOLLARS | 2<br>LANDLORD(S)<br><br>DOLLARS | 3<br>CONTRACTOR(S)<br><br>DOLLARS |
|--|---------------------------------|-----------------------------------|
|--|---------------------------------|-----------------------------------|

**19. Property taxes paid on---**

- a. Real estate? (*Include real estate taxes on operator dwelling, if owned by the operation.*) . . . . .
- b. Livestock, machinery, and other farm production items? . . . . .

|      |      |      |
|------|------|------|
| 0744 | 0745 | 0746 |
| 0747 | 0748 | 0749 |

**20. Renting or leasing of tractors, vehicles, equipment or storage structures?** (*Include farm machinery, cars, trucks, irrigation equipment and other equipment.*) . . . . .

|      |      |
|------|------|
| 0750 | 0751 |
| 0753 | 0754 |

**21. Vehicle registration and licensing fees?** . . . . .

|      |
|------|
| 0756 |
| 0757 |

**22. Depreciation expense claimed by this operation in 2006 for all capital assets?** (*If partnership, include amounts claimed by all partners in this operation.*) . . . . .

- a. How much of this depreciation expense (item 22) was claimed for breeding livestock? . . . . .

|      |      |      |
|------|------|------|
| 0758 | 0759 | 0760 |
|------|------|------|

**23. CASH WAGES paid to hired farm and ranch labor?** . . . . .

**Include** Cash wages, incentives and bonuses  
Payments to corporate officers and paid family members  
**Exclude** Wages paid for custom and contract work  
Wages paid for housework  
Social Security on the owner-operator  
Withdrawals for living expenses  
Employer's share of Social Security and unemployment taxes

**Exclude continued:**  
Health insurance and life insurance  
Pensions or retirement plans  
Worker's Compensation

**24. Of the total cash wages (item 23), how much was paid out to---**  
(*Total 24a + 24b + 24c + 24d + 24e must equal item 23*)

- a. You (*the principal operator*)? . . . . .
- b. Your (*the operator's*) spouse? . . . . .
- c. Other members of your (*the operator's*) household? . . . . .
- d. Other operators (*outside the operator's household*)? . . . . .
- e. All other paid farm and ranch labor? . . . . .

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0764    | 0765    | 0766    |
| 0767    | 0768    | 0769    |
| 0574    | 0575    | 0576    |
| 0770    | 0771    | 0772    |
| 0773    | 0774    | 0775    |

**25. Payroll taxes and benefits for labor?**

(**Include** employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc.  
Also **include** any amounts the farm paid for farm workers that are part of your (*the operator's*) household.) . . . . .

- a. How much of this (item 25) did the farm operation pay for insurance (*medical, dental, long term*) for you (*the operator*) and your household?  
(**Include** any amounts contributed for operators, and family members.) . . . . .

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0776    | 0777    | 0778    |

| DOLLARS |
|---------|
| 0599    |

**26. Contract labor?**  
(*Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.*) . . . . .

(**Exclude** contract work for building construction, repairs, or farm improvements.  
payments to other operations that fedraised livestock under contract FOR this operation.)

|      |      |      |
|------|------|------|
| 0782 | 0783 | 0784 |
|------|------|------|

**27. Custom work such as---**

(*Custom work is work performed by machines and labor hired as a unit.*)

- a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling? . . . . .
- b. All other custom work done on this operation including machine hire, and rental of machinery and equipment?  
(*Report custom livestock services in item 8.*) . . . . .

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0788    | 0789    | 0790    |
| 0791    | 0792    | 0793    |



**In 2006, how much was spent for  
(item) by [column]---**

| 1<br>OPERATOR &<br>PARTNER(S)<br><br>DOLLARS | 2<br>LANDLORD(S)<br><br>DOLLARS | 3<br>CONTRACTOR(S)<br><br>DOLLARS |
|--|---------------------------------|-----------------------------------|
|--|---------------------------------|-----------------------------------|

28. **For workers who were members of your (the operator's) household, what was the cash value of any commodities provided to them as PAYMENT for farm work?** .....  
 [Example: a percentage of crops, calves, etc., exclude operator payments or draws.]

|      |
|------|
| 0797 |
|------|

29. **For workers who were NOT household members---  
What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work?** .....

|                 |
|-----------------|
| DOLLARS<br>0798 |
|-----------------|

(Include meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc.  
 Exclude home gardens, unless expenses were recorded previously. Also, exclude partner payments or draws.)

30. **What was the market value of products produced and used on this operation for home consumption?** .....

|                 |
|-----------------|
| DOLLARS<br>0799 |
|-----------------|

(Exclude any commodities provided as payment to household members for farm work reported in item 28.)

a. **What percent of (item 30) was for livestock and livestock products?** .....%

|                 |
|-----------------|
| PERCENT<br>0800 |
|-----------------|

31. **Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning?** .....

|                 |
|-----------------|
| DOLLARS<br>0801 |
|-----------------|

a. **What percent of (item 31) was for farm management or planning?** .....%

|                 |
|-----------------|
| PERCENT<br>0858 |
|-----------------|

b. **What percent of (item 31) was for Conservation practices?** .....%

|                 |
|-----------------|
| PERCENT<br>0814 |
|-----------------|

*Show the respondent the list of General Business Expenses in the Respondent Booklet.*

32. **General Business Expenses?** .....

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0804    | 0805    | 0806    |

**CAPITAL EXPENSES**

33. **Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc?** .....

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0807    | 0808    | 0809    |

(Exclude moveable equipment.)

34. **Buildings and structures including all costs for new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?** .....

| DOLLARS | DOLLARS | DOLLARS |
|---------|---------|---------|
| 0810    | 0811    | 0812    |

(Exclude repairs and maintenance.)

35. **New construction or remodeling of the Operator's Dwelling, if owned by the operation?** .....

|                 |
|-----------------|
| DOLLARS<br>0813 |
|-----------------|

**Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2006.**

36. **Cars – Include** new or used? ..... DOLLARS  
0816

a. What percent of (item 36) was the Farm's Share? ..... % PERCENT  
0817

37. **Trucks – Include** new or used trucks, pickups, sport utility vehicles, vans, campers and buses. .... DOLLARS  
0818

a. What percent of (item 37) was the Farm's Share? ..... % PERCENT  
0819

38. **Tractors – Include** new or used. .... DOLLARS  
0820

39. **Self-propelled equipment including implements and self-propelled equipment for livestock, dairy, or poultry production?** ..... DOLLARS  
0821

40. **Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry? (Include farm share only.)** ..... DOLLARS  
0822

41. **Office equipment, furniture and computers that were placed on a depreciation schedule?** ..... DOLLARS  
0823

42. **Purchase of farmland and other farm real estate to add to this operation?** ..... DOLLARS  
0803

43. **All Other Capital Expenditures?** DOLLARS  
*(Include all other capital expenditures which were placed on a depreciation schedule.)* ..... 0824

Specify: \_\_\_\_\_

|  | OPERATOR & PARTNER(S) | LANDLORD(S) | CONTRACTOR(S) |
|--|-----------------------|-------------|---------------|
|  | DOLLARS               | DOLLARS     | DOLLARS       |
| 44. <b>What other expenses did this operation have in 2006 that I have not recorded?</b> <span style="float: right;">DOLLARS</span><br><i>[List each expense item and amount.]</i> ..... | 0825                  | 0826        | 0827          |

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**SECTION G FARM ASSETS**

1. **In order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2006?**  
*(Include owned assets on rented land.)*

**DOLLARS**

|   |      |
|---|------|
| a. Farm Operator's Dwelling, if owned by the operation? .....   | 0850 |
| b. All other Dwellings? .....   | 0851 |
| c. All other Farm Buildings and Structures?<br><i>(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)</i> .....   | 0852 |
| d. Orchard trees and vines, and trees grown for wood products? .....  | 0853 |
| e. Land? <i>(Exclude houses, buildings, orchard trees and vines, and trees grown for wood products.)</i> .....  | 0854 |
| 2. <b>What is the Estimated Market Value of the land and buildings on the acres rented or leased FROM OTHERS?</b><br><i>(Reported in Section A, items 2a, 2b, 2c &amp; 2d.)</i> ..... | 0855 |
| a. How much of this amount (item 2) was RENTED FROM RELATIVES? .....  | 0856 |
| 3. <b>What is the Estimated Market Value of the land and buildings on the acres rented or leased TO OTHERS?</b><br><i>(Reported in Section A, item 3.)</i> .....                      | 0857 |
| 4. <b>What is your best estimate of the fair market value you would receive if you sold your entire farm business operation today to be used for any purpose?</b> .....               | 0815 |

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

5. **What was the ESTIMATED MARKET VALUE for the farm share of---**

|  | beginning of year | end of year    |
|--|-------------------|----------------|
|  | JAN. 1, 2006?     | DEC. 31, 2006? |
|  | DOLLARS           | DOLLARS        |
| a. Crops owned and stored on or off this operation on---<br><i>(Include specialty crops, fruit storage, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)</i> ..... | 0888              | 0889           |
| b. Breeding livestock <b>owned</b> by and <b>located</b> on or off this operation on--- .....  | 0863              | 0864           |
| <i>(Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)</i>   |                   |                |
| c. Non-breeding livestock <b>owned</b> by and <b>located</b> on or off this operation on--- .....  | 0876              | 0877           |
| <i>(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc. Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)</i>                         |                   |                |
| d. Production inputs <b>owned</b> by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. on-- .....  | 0878              | 0879           |
| e. Production inputs already <b>used</b> for cover crops or crops not yet harvested, (also known as <i>sunk costs</i> ) ON--- .....  | 0880              | 0881           |
| f. Trucks and cars <b>owned</b> by the operation on---(farm share only) .....  |                   | 0882           |
| g. Tractors, machinery, tools, equipment and implements <b>owned</b> by the operation on-- .....   |                   | 0883           |
| h. Stocks in farm cooperatives and the Farm Credit System on--- .....  |                   | 0884           |

LIQUID ASSETS - [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]

**END OF YEAR VALUE CODE**

|   |      |
|---|------|
| 6. <b>On December 31, 2006, what was the value of all other farm assets?</b> .....  | 0887 |
| <i>(Include farm share of any other assets such as certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, and other farm assets not reported earlier. Also, include monies owed to the farm business but exclude any personal debt owed to the operator. Also, exclude monies recorded earlier, (Section D, item 7), from commodity sales.)</i> |      |

**SECTION H FARM DEBT**

1. Was debt used in funding the operation of this farm/ranch in 2006, including any loans obtained in earlier years? (Include seasonal production and other loans taken and repaid during 2006.)

CODE

1080

YES - [Enter code 1 and continue.]  NO - [Enter code 3 then go to item 11.]

2. Did you have an established line of credit with a lender during 2006?

CODE

1081

YES - [Enter code 1 and continue.]  NO - [Enter code 3 then go to item 4.]

3. In 2006, how much did you borrow against the established line of credit?

- 1 - Borrowed full amount
- 2 - Borrowed MORE by extending previous limit
- 3 - Borrowed LESS than full amount available

CODE

1082

DOLLARS

4. What was the total amount of all farm business loans TAKEN OUT and REPAYED in 2006? (Include seasonal production and other loans.)

0890

5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2006? (Include money owed against your line of credit. Exclude CCC loans.)

CODE

1058

YES - [Enter code 1 and continue.]  NO - [Enter code 3 then go to item 10.]

6. Next, in order to correctly estimate the financial position of farms, their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2006, including any line of credit. (Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)

| 1<br>Who was the lender?<br><br>[Show lender codes in the Respondent Booklet.]<br><br>CODE | 2<br>What was the balance owed on Dec. 31, 2006 including outstanding principal plus unpaid interest?<br><br>DOLLARS | 3<br>What was the interest rate on 12/31/2006?<br><br>[Example 9% = 09.00]<br><br>PERCENT | 4<br>What was the type of loan?<br><br>[See the Respondent Booklet.]<br><br>CODE | 5<br>When will the loan be completely repaid?<br><br>MM/YY | 6<br>Is the loan principal repaid—<br><br>1-all at once?<br>2-periodically?<br><br>CODE | 7<br>Are periodic payments—<br><br>1-monthly<br>2-quarterly<br>3-semi-annual<br>4-annual<br>5-all at once<br><br>CODE | 8<br>What was the primary purpose of this loan?<br><br>[Show codes in the Respondent Booklet.]<br><br>CODE | 9<br>If the loan has a floating rate, how often is it repriced?<br><br>1-monthly<br>2-quarterly<br>3-semi-annual<br>4-annual<br><br>CODE |
|--|--|---|--|--|---|---|--|--|
| 1001   | 1002   | 1003  | 1004   | 1005   | 1008  | 1006  | 1007   | 1009   |
| 1010   | 1011   | 1012  | 1013   | 1014   | 1017  | 1015  | 1016   | 1018   |
| 1019   | 1020   | 1021  | 1022   | 1023   | 1026  | 1024  | 1025   | 1027   |
| 1028   | 1029   | 1030  | 1031   | 1032   | 1035  | 1033  | 1034   | 1036   |
| 1037   | 1038   | 1039  | 1040   | 1041   | 1044  | 1042  | 1043   | 1045   |

[If more than 5 loans, ask---]

NUMBER

7. How many farm loans were there in addition to the five I've just recorded?

1046

(Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)

DOLLARS

a. What was the total amount of debt owed on December 31, 2006 on these additional (item 7) loans?

1047

8. **How do payments you made to lenders in 2006 compare with scheduled interest and principal?** .....

- |  |
|--|
| 1 - paid amount due                        |
| 2 - paid MORE than required to reduce debt |
| 3 - paid LESS than required                |

CODE

|      |
|------|
| 1059 |
|------|

9. **How much of the total debt owed on December 31, 2006** (reported in items 6 and 7a above), **was for the operator's dwelling?** .....  
*(Exclude operator's dwelling if not owned by the operation.)* .....

DOLLARS

|      |
|------|
| 1057 |
|------|

10. **Within the past 5 years, have you encountered any of the following with regard to your credit or applications to lenders or creditors?** [Enter code 1 for all that apply.]

- a. Request for credit or loan application was turned down or you were not given as much credit as you applied for? ..... **YES = 1**
- b. Initial request for credit or loan application was turned down but later granted by reapplying to the same institution or elsewhere? ..... **YES = 1**
- c. Thought of applying for credit at a particular place but changed your mind because you thought you might be turned down? ..... **YES = 1**

CODE

|      |
|------|
| 1120 |
|------|

|      |
|------|
| 1121 |
|------|

|      |
|------|
| 1122 |
|------|

**[ENUMERATOR NOTE: If item 1 is NO, ask item 11,---else go to Section I.]**

11. **Why didn't you take out loans or use a line of credit in 2006?** (Exclude loans that were denied.)  
 [Enter code 1 for all that apply.]

- a. had sufficient funds without these loans. .... **YES = 1**
- b. could not obtain new or additional credit. .... **YES = 1**
- c. high transaction costs associated with loan applications. .... **YES = 1**
- d. risk associated with debt (such as collateral requirements). .... **YES = 1**

CODE

|      |
|------|
| 1123 |
|------|

|      |
|------|
| 1124 |
|------|

|      |
|------|
| 1125 |
|------|

|      |
|------|
| 1126 |
|------|

OFFICE USE

|      |
|------|
| 0999 |
|------|

**SECTION I FARM MANAGEMENT and USE OF TIME**

**NUMBER of OPERATORS**

1. **How many individuals were involved in the day-to-day decisions for this operation?**  
 (Enter the number of operators, including the operator named on the front of this form.  
 Identify the operators in the columns below. **Exclude** hired workers unless they are a hired manager.) . . . . .

|      |
|------|
| 1200 |
|------|

2. **Does the principal operator have a spouse?**

**CODE**

**YES** – [Enter code 1 and continue.]       **NO** – [Enter code 3 then go to item 4.]

|      |
|------|
| 1205 |
|------|

3. **Is the principal operator’s spouse included in item 1?**

**CODE**

**YES** – [Enter code 1 and continue.]       **NO** – [Enter code 3 then go to item 4.]  
 (Use operator 2 column for spouse.)

|      |
|------|
| 1225 |
|------|

4. **In what year did the operator begin to operate any farm operation? . . . . .**

| PRINCIPAL OPERATOR<br>Or Senior Partner | OPERATOR 2 | OPERATOR 3 |
|---|------------|------------|
| 1241                                    | 1261       | 1281       |
| 1242                                    | 1262       | 1282       |
| 1243                                    | 1263       | 1283       |

5. **Age of operator on December 31, 2006?**

6. **Gender of operator? . . . . .**

**[ENUMERATOR NOTE: If the principal operator or senior partner began to operate any farm operation in 1996 or later ask, else go to item 8.]**

7. **Did the operator acquire ownership of any farmland that is part of this operation?**

**CODE**

**YES** – [Enter code 1 and continue.]      **NO** – [Enter code 3 then go to item 8.] . . . . .

|      |
|------|
| 1239 |
|------|

a. How much land was ---

**ACRES**

- (i) purchased from relative . . . . .
- (ii) purchased from other than relative . . . . .
- (iii) inherited . . . . .
- (iv) gift . . . . .

|      |
|------|
| 1209 |
| 1210 |
| 1211 |
| 1212 |

**[ENUMERATOR NOTE: If acres are reported in 7a(i) or 7a(ii) ask items 7b and 7c ---else skip to item 8.]**

b. Was the full market price paid for all the acres reported in 7a(i) or 7a(ii)?

**CODE**

**YES** = 1       **DON'T KNOW** = 2       **NO** = 3 . . . . .

|      |
|------|
| 1235 |
|------|

c. If loans were used to purchase the land, were interest rates always the full market interest rates?

**CODE**

**YES** = 1       **DON'T KNOW** = 2       **NO** = 3 . . . . .

|      |
|------|
| 1237 |
|------|

|  |         |             |
|--|---------|-------------|
|  |         | <b>CODE</b> |
| 8. Is this operation organized as a Limited Liability Company (LLC) under state law? . . . . . | YES = 1 | 1202        |
| 9. Is this a family held corporation? . . . . .  | YES = 1 | 1240        |

|   |  |             |
|---|--|-------------|
| 10. In 2006, what was this operation's LEGAL STATUS (or if an LLC, how was this operation treated for tax purposes) ? . . . . . | 1 Individual (Sole/family proprietorship)?<br>2 A legal partnership?<br>3 C - Corporation?<br>4 S - Corporation?<br>5 Other, Including estates, trusts and cooperatives and grazing association? | <b>CODE</b> |
|   |  | 1201        |

**[ENUMERATOR NOTE:** *If item 10 = code 1 or code 5, skip items 11, 12 and 13, then go to item 14.  
If item 10 = code 2, code 3, or code 4, continue.]*

|   |  |               |
|---|--|---------------|
|   |  | <b>NUMBER</b> |
| 11. If operation is a legal partnership, how many partners are there in this legal partnership? . . . . .         |  | 1232          |
| 12. If the operation is a C – or S – corporation, what is the number of members of the Corporate Board? . . . . . |  | 1233          |
| 13. How many members of the Corporate Board are operators of this farm? . . . . .                                 |  | 1234          |

|   |  |               |
|---|--|---------------|
|   |  | <b>NUMBER</b> |
| 14. How many owners of this operation are there? ( <i>Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself, your family members, partners, corporate shareholders, or members of Limited Liability Company.</i> ) . . . . . |  | 1246          |
| a. How many of these owners (item 14) are part of your (the operator's) household? (If none go to item 14c.) . . . . .  |  | 1247          |

|   |  |                |
|---|--|----------------|
|   |  | <b>PERCENT</b> |
| b. What percent of the ownership interest did you (the operator) and your household hold? . . . . . % |  | 1248           |

|  |         |             |
|--|---------|-------------|
|  |         | <b>CODE</b> |
| c. Is more than 50% of the ownership interest in this operation held by you and persons related to you by blood or marriage, including relatives not residing in your household? . . . . . | YES = 1 | 1249        |

- |   |         | CODE |
|---|---------|------|
| 15. Is this farming operation part of a larger firm or corporation, such as a branch of a firm that also processes the agriculture product of the operation?<br>(Exclude contractual arrangements with totally separate firms.) | YES = 1 | 1245 |
| 16. Is one operator primarily responsible for the long-term planning activities of the operation?   | YES = 1 | 1252 |

- |  |         | CODE |
|--|---------|------|
| 17. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from--- |         |      |
| a. NRCS conservation technical assistance or an NRCS technical service provider?   | YES = 1 | 1253 |
| b. any other person or advisory group?   | YES = 1 | 1254 |

**INTERNET USE**

- |   |                   | CODE |
|---|-------------------|------|
| 18. Do you have access to the Internet? | YES = 1<br>NO = 3 | 1255 |

[If item 18 is yes, ask--- else skip to item e, below.]

- |  |         | CODE |
|--|---------|------|
| a. What type of access do you use:---                |         |      |
| (i) Dial-Up?   | YES = 1 | 1269 |
| (ii) DSL?  | YES = 1 | 1270 |
| (iii) Cable?   | YES = 1 | 1271 |
| (iv) Satellite?                                      | YES = 1 | 1272 |
| (v) Wireless? (wireless including WI-FI, and WI-MAX) | YES = 1 | 1273 |
| (vi) Other?  | YES = 1 | 1274 |

- |  |  | DOLLARS |
|--|--|---------|
| b. How much did you pay per month for Internet access? |  | 1275    |

- |   |         | CODE |
|---|---------|------|
| c. Does your farm operation have its own web-site?                                    | YES = 1 | 1276 |
| d. Do you sell goods over the Internet that were produced from your farm commodities? | YES = 1 | 1277 |

- |                               |   | CODE |
|-------------------------------|---|------|
| e. If item 18 is NO, why not? | 1 Don't have a computer<br>2 Inadequate Internet service<br>3 Internet security concerns<br>4 Other reasons | 1256 |



19. Were actions taken in 2006 to help reduce fuel or fertilizer expenses for this operation?

CODE

YES - [Enter code 1 and continue.]       NO - [Enter code 3 then go to item 20.] .....

|      |
|------|
| 1300 |
|------|

If YES, which of the following actions were taken to reduce fuel or fertilizer expenses:----

|  | Fuel? | Fertilizers? |
|--|-------|--------------|
| Reduced quantities or inputs used? ..... YES = 1   | 1301  | 1302         |
| Negotiated a price discount with supplier? ..... YES = 1                                     | 1327  | 1325         |
| If YES, what was the percent discount? .....   | 1332  | 1330         |
| or   |       |              |
| Changed enterprise mix? ..... YES = 1  | 1303  | 1304         |
| Conducted soil test? ..... YES = 1   |       | 1305         |
| Reduced number of trips over a field? ..... YES = 1  | 1306  |              |
| Adjusted plant population? ..... YES = 1   |       | 1307         |
| Kept engines serviced? ..... YES = 1   | 1308  |              |
| Used precision technology for fertilizer, pesticide<br>or seeding application? ..... YES = 1 | 1309  | 1310         |
| Used guidance or parallel swathing systems<br>with machine operations? ..... YES = 1         | 1311  | 1312         |
| Other, not listed? ..... YES = 1   | 1313  | 1314         |

20. Were total capital expenditures (farm structures, cars, trucks, machinery, equipment, farm land) greater than in the prior year? ..... YES = 1

CODE

|      |
|------|
| 1315 |
|------|

21. Did you sell any farm assets (machinery, equipment, land, etc.) during 2006 to compensate for a cash shortfall? ..... YES = 1

|      |
|------|
| 1316 |
|------|

22. Did you delay replacement of machinery, equipment, or farm structures during 2006? ..... YES = 1

|      |
|------|
| 1317 |
|------|

23. Are you a hired manager for this operation? (meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.)

CODE

YES – [Enter code 1 and continue.]       NO – [Enter code 3 then go to item 25.] .....

|      |
|------|
| 0995 |
|------|

24. Do you (the hired manager) or anyone you are related to by blood or marriage (whether they live in your household or not), have an ownership interest in this operation, such as owning some of the land or machinery in this operation, or are a corporate shareholder of this operation, or a member of a limited liability company of this operation?

CODE

YES – [Enter code 1]       NO – [Enter code 3.] .....

|      |
|------|
| 0940 |
|------|

**[ENUMERATOR NOTE: If item 23 equals 1 and item 24 equals 3, then complete items 25ai, 25aii, 25bi, 25bii, and item 26, skip Section J and go to Conclusion on back page.]**

25. Next, in order to correctly estimate the returns farm households receive for their labor we need to obtain time allocations. We know there are 168 total hours in a week (7 days with 24 hours in a day) that you allocate to various activities. On the average, for each of the three month periods DURING 2006, about how many hours per week did---

- a. You (the principal operator) do---
- (i) work for this farm/ranch without paying yourself a wage or salary? .....
  - (ii) work for this farm/ranch for a wage or salary? .....
  - (iii) non-farm work off this farm/ranch for compensation? (Exclude commuting time) .....
  - (iv) work on another farm/ranch? (Exclude commuting time) .....
  - (v) other? .....
- TOTAL**

| 1                    | 2                       | 3                      | 4                    |
|----------------------|-------------------------|------------------------|----------------------|
| Jan-Mar<br>Hrs./week | April-June<br>Hrs./week | July-Sept<br>Hrs./week | Oct-Dec<br>Hrs./week |
| 0480                 | 0481                    | 0482                   | 0483                 |
| 0484                 | 0485                    | 0486                   | 0487                 |
| 0488                 | 0489                    | 0490                   | 0491                 |
| 1091                 | 1092                    | 1093                   | 1094                 |
| 0492                 | 0493                    | 0494                   | 0495                 |
| <b>168</b>           | <b>168</b>              | <b>168</b>             | <b>168</b>           |

- b. Your spouse (the principal operator's) do ----
- (i) work for this farm/ranch, without being paid a wage or salary? .....
  - (ii) work for this farm/ranch for a wage or salary? .....
  - (iii) non farm work off this farm/ranch for compensation? (Exclude commuting time) .....
  - (iv) work on another farm/ranch? (Exclude commuting time) .....
  - (v) other? .....
- TOTAL**

|            |            |            |            |
|------------|------------|------------|------------|
| 0580       | 0581       | 0582       | 0583       |
| 0584       | 0585       | 0586       | 0587       |
| 0588       | 0589       | 0590       | 0591       |
| 1095       | 1096       | 1097       | 1098       |
| 0592       | 0593       | 0594       | 0595       |
| <b>168</b> | <b>168</b> | <b>168</b> | <b>168</b> |

26. On the average, for each of the three month periods DURING 2006, about how many hours per week did---

- a. Other operators (excluding principal operators and their spouses) do work for this farm/ranch, without receiving a wage or salary? .....
- b. Other operators (excluding principal operators and their spouses) do work for this farm/ranch, for a wage or .....
- c. Unpaid workers (such as non operator partners, family members, etc.) do work for this farm/ranch? .....
- d. Paid workers do work for this farm/ranch? (Exclude custom hire and contract labor.) .....

| 1                    | 2                       | 3                      | 4                    |
|----------------------|-------------------------|------------------------|----------------------|
| Jan-Mar<br>Hrs./week | April-June<br>Hrs./week | July-Sept<br>Hrs./week | Oct-Dec<br>Hrs./week |
| 1061                 | 1062                    | 1063                   | 1064                 |
| 1065                 | 1066                    | 1067                   | 1068                 |
| 0840                 | 0841                    | 0842                   | 0843                 |
| 0859                 | 0860                    | 0861                   | 0862                 |

**SECTION J FARM HOUSEHOLD**

1. Was the principal operator's spouse listed as OPERATOR 2 in Section I, item 4?

YES – [Enter code 1 then go to item 2.]  NO – [Enter code 3 and continue with item a.] . . . . .

|             |
|-------------|
| <b>CODE</b> |
| 1203        |

a. If NO, what was the age of the operator's spouse on December 31, 2006? . . . . .

|            |
|------------|
| <b>AGE</b> |
| 1206       |

**[ENUMERATOR NOTE: If the operator has a spouse, please answer for both where applicable.]**

2. Is the (the operator and operator's spouse) of Spanish, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

YES – [Enter code 1]  NO - [Enter code 3.] . . . . .

|                 |
|-----------------|
| <b>OPERATOR</b> |
| 1219            |

|               |
|---------------|
| <b>SPOUSE</b> |
| 1220          |

**ENTER CODE 1 FOR ALL THAT APPLY**

3. Which of these do you and your spouse (the operator and operator's spouse) consider yourself? Are you--- . . . . .

|   |
|---|
| American Indian or Alaska Native? (Specify tribe _____) |
| Asian?  |
| Black or African American?                              |
| Native Hawaiian or Other Pacific Islander?              |
| White?  |

|                 |
|-----------------|
| <b>OPERATOR</b> |
| 1213            |
| 1215            |
| 1217            |
| 1221            |
| 1223            |

|               |
|---------------|
| <b>SPOUSE</b> |
| 1214          |
| 1216          |
| 1218          |
| 1222          |
| 1224          |

4. What is the highest level of formal education you and your spouse (the operator and operator's spouse) have completed? . . . . .

|   |                               |
|---|-------------------------------|
| 1 | Less than high school diploma |
| 2 | High school                   |
| 3 | Some college                  |
| 4 | College graduate and beyond   |

|                 |
|-----------------|
| <b>OPERATOR</b> |
| 1257            |

|               |
|---------------|
| <b>SPOUSE</b> |
| 1260          |

5. In 2006, what was your and your spouse's (the operator and operator's spouse) major occupation? . . . . .

|   |                                  |
|---|----------------------------------|
| 1 | Farm or ranch work               |
| 2 | Work other than farming/ranching |
| 3 | Not in the paid workforce        |

|                 |
|-----------------|
| <b>OPERATOR</b> |
| 1207            |

|               |
|---------------|
| <b>SPOUSE</b> |
| 1208          |

6. Regarding retirement from farming, do you (the operator) consider yourself to be retired now?

YES – [Enter code 1]  NO – [Enter code 3] . . . . .

|             |
|-------------|
| <b>CODE</b> |
| 1259        |

**OFFICE USE**

|      |
|------|
| 2002 |
|------|

**NUMBER**

7. **How many people lived in your (the operator's) household on December 31, 2006?** .....

1227

a. How many of these (item 7) persons were covered by health insurance (public or private) for any part of 2006? .....

1226

b. How many of these persons had health insurance that was provided through:

**NUMBER**

(i) an employer from the operator's off-farm work? .....

1264

(ii) an employer from the spouse's off-farm work? .....

1265

(iii) this farming operation? .....

1266

(iv) private health insurance? (fully purchased by the household.) .....

1267

(v) Medicare, Medicaid, or other public insurance? .....

1268

8. **Of the persons who lived in your household on December 31, 2006, (item 7) how many were---**

**NUMBER**

a. younger than 6 years old? .....

1228

b. from 6 through 13 years old? .....

1229

c. from 14 through 17 years old? .....

1230

d. 65 years old or older? .....

1231

**MILES**

9. **How many miles do you live from the closest city with a population of 10,000 or more?** .....

1236

10. **Do you live on or adjacent to any of your farm/ranch land?**

**CODE**

**YES** - [Enter code 1.]

**NO** - [Enter code 3.] .....

1238

**[ENUMERATOR NOTE: If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I—item 25a(1) or Section I—item 25b(1), continue. If neither principal operator nor principal operator's spouse worked off the farm, then go to item 12.]**

11. **How many miles is it one way from your home to your and/or your spouse's off-farm job?**  
(Enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.) .....

**OPERATOR**

0941

**SPOUSE**

0942

12. **Did any household(s) besides the operator's share in the net income of the business, either by receiving a share of profits/losses or, if incorporated, received corporate dividends or was paid a wage or salary as compensation for services to the operation?** .....

**CODE**

1 YES  
3 NO - Go to item 14. ....

0976

**[ENUMERATOR NOTE: If Section I, item 10 (p. 23), is 1, 2 or 4 ask item 13, else skip to item 14.]**

**PERCENT**

13. **If the operation is a sole proprietorship, partnership, or S-corporation, what percent of the net income did you (the operator) and your household receive?**  
(Includes LLCs that elected to report income as a pass-through.) .....%

0974

**[ENUMERATOR NOTE: If Section I, item 10 (p. 23), is 3 ask item 14, else skip to item 15.]**

**VALUE CODE**

14. **If the operation is a C-corporation, which value code represents the corporate dividends you (the operator) and your household received from this farming operation?**  
(Includes LLCs that elected to file as a C-corporation.) .....

0975

[Show **Value Codes** in Respondent Booklet.]

**15. Which value code represents the cash income the principal operator, spouse, and all other household members received in 2006 from---(Exclude farm income reported earlier.)**

| 1<br>SOURCE   | 2<br>the operator as<br>[source]<br><br>(Enter 1 if none.)<br><br>VALUE CODE | 3<br>operator's spouse<br>as<br>[source]<br><br>(Enter 1 if none.)<br><br>VALUE CODE | 4<br>other household<br>member(s) as<br>[source]<br><br>(Enter 1 if none.)<br><br>VALUE CODE |
|---|--|--|--|
| a. All off-farm wages, salaries, and tips before taxes and withholdings? .....  | 0950   | 0951   | 0952   |
| b. Net cash income from operating another farm or ranch? (net of depreciation) .....  | 0955   | 0956   | 0957   |
| c. Net cash income from operating any other business? (net of depreciation) .....   | 0958   | 0959   | 0960   |
| d. Net cash income from cash or share-renting farmland to others? (Exclude land rented from this operation) .....   | 0961   | 0962   | 0963   |
| e. Interest income? .....   | 0967   | 0968   | 0969   |
| f. Dividend income? (Exclude corporate dividend income from this operation.) .....  | 0964   | 0965   | 0966   |
| g. Total proceeds from the sale of off-farm capital assets? .....   | 0973   | 0977   | 0978   |
| (i) Recognized gain/loss on the sale of capital assets reported above? (can be negative(-) if capital losses were incurred.) .....  | 0979   | 0980   | 0981   |
| h. Income from private pensions and private disability payments? .....  | 0937   | 0938   | 0939   |
| i. Income from public sources including Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public benefits? ..... | 0996   | 0997   | 0998   |
| j. Other off-farm sources? .....  | 0991   | 0992   | 0993   |

**16. If item 15(a), 15(c), or 15(f) is not equal to 1, ask---**

|   |  |                         |                       |
|---|--|-------------------------|-----------------------|
| <p>a. If 15 (a) is not equal to 1, what type of off-farm business did you/or your spouse work at? .....</p> <p>b. If 15 (c) is not equal to 1, what type of off-farm business did you/or your spouse operate? .....</p> | <b>OFF-FARM BUSINESS CODES</b><br>1) Agriculture, forestry, fishing, hunting, or mining<br>2) Construction<br>3) Manufacturing<br>4) Education or healthcare services<br>5) Other government services<br>6) Wholesale trade, warehousing, utilities or transportation<br>7) Finance, insurance, real estate and other professional services<br>8) Recreation or tourism, including eating and lodging<br>9) Retail trade or personal services<br>10) Other non-governmental services | <b>OPERATOR</b><br>1070 | <b>SPOUSE</b><br>1071 |
|   | <b>OPERATOR</b><br>1072  | <b>SPOUSE</b><br>1073   |                       |
| <p>c. If 15(c) is greater than 1, what was the total number of employees that worked for the off-farm business? .....</p>   |  | <b>NUMBER</b><br>1075   |                       |
| <p>d. If 15(f) is greater than 1, were dividends earned from firms that produced ethanol? .....</p>   | YES = 1  | <b>CODE</b><br>1076     |                       |
| <p>e. If 15(a) is greater than 1, is the number of off-farm job hours worked per week flexible? .....</p>   | YES = 1  | 1077                    |                       |
| <p>f. If 15(a) is greater than 1, does the off-farm job provide the opportunity for overtime hours? .....</p>   | YES = 1  | 1078                    |                       |
| <p>g. If 15(a) is greater than 1, was the off-farm work---</p>  | 1 – hourly?<br>2 – salaried?   | 1079                    |                       |

[Show **VALUE CODES** in Respondent Booklet.]

**17. Which value code represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator's household on December 31, 2006, for---**

*(Exclude assets of this operation, reported in Section G.)*

**VALUE CODE**

- a. Financial assets held in non-retirement accounts? *(Include cash, checking, savings, money market accounts, certificates of deposits, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.)* . . . . .
- b. Retirement accounts? *(401k, 403b, IRA, Keogh, other retirement accounts)* . . . . .
- c. Operator's dwelling, if not owned by the operation? . . . . .
- d. Real estate and other personal *(second)* homes? *(other farms, residential rental, commercial, and other real estate)* . . . . .
- e. Business not part of this farm? . . . . .
- f. All vehicles? *(household share)* . . . . .
- g. Other assets not reported elsewhere? . . . . .

|      |
|------|
| 0953 |
| 0954 |
| 0984 |
| 0985 |
| 0986 |
| 0982 |
| 0987 |

[Show **VALUE CODES** in Respondent Booklet.]

**18. Which value code represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the operator and members of the operator's household on December 31, 2006, for---**

*(Include off-farm debt secured with farm assets. Exclude any debt – household debt, credit cards, etc. used to finance the farm business expenses of this operation. Report all such debt in Section H Farm Debt.)*

**[ENUMERATOR NOTE:** *If mortgage debt on the operator dwelling was reported earlier in Section H, item 6, then skip item 18a and continue with 18b.*  
  
*If mortgage debt on the operator dwelling was NOT reported in Section H, item 6, then continue with item 18a.]*

**VALUE CODE**

- a. Mortgages on operator's dwelling, if not owned by the operation? *(Include home mortgages, home equity loans, and lines of credits secured by the operator's dwelling(s))* . . . . .
  - b. Mortgages on other real estate and other personal *(second)* homes? *(Include mortgages, equity loans, and lines of credits secured by other real estate, including other farms, residential rental, commercial, and other real estate)* . . . . .
  - c. Loans on businesses that are not a part of this farm operation? . . . . .
  - d. Personal loans? *(Include credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities not reported elsewhere)* . . . . .
  - e. What was the amount of all other off-farm debt owed by the operator or household? . . . . .
- 19. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets?** . . . . .

|      |
|------|
| 0988 |
| 0989 |
| 1101 |
| 1102 |
| 0983 |
| 1117 |

20. Which value code represents how much this household spent in 2006 on---

|  | VALUE CODE |
|--|------------|
| a. food, including food away from home? .....  | 1105       |
| b. for operators who do not live in a dwelling owned by the household or by the farm business ( <i>item 18a or Section G, item 1a has zero value</i> ):  |            |
| (i) rent payments? .....   | 1104       |
| c. utilities, housekeeping supplies, and other household expenses? .....   | 1106       |
| d. non-farm transportation:  |            |
| (i) leasing costs for vehicles leased by the household, plus public transportation expenses? .....   | 1107       |
| (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles? .....  | 1119       |
| e. health and medical expenses:  |            |
| (i) health and/or dental insurance cost? ( <i>costs not covered by the farm operation or an off-farm employer</i> ) .....  | 1108       |
| (ii) Out of pocket expense for health and medical needs? .....   | 1112       |
| f. contributions to personal insurance ( <i>Include life, disability, liability insurance but not including health, homeowner or vehicle insurance</i> ) and retirement plans including pensions and Social Security? .....                      | 1109       |
| g. contributions to individuals outside of the household, including alimony, child support, gifts ( <i>not including bequests</i> ) and charitable contributions? .....  | 1110       |
| h. all other family living expenses, such as clothing and personal care products and services; house furnishings and equipment, education and child ( <i>or adult</i> ) care, entertainment ( <i>hobbies, recreation, and vacations</i> )? ..... | 1118       |

[ENUMERATOR NOTE: Items 21–23 refer to Income and Expense items for 2005.]

|   | VALUE CODE |
|---|------------|
| 21. Which value code represents the total value of farm sales in the previous year (2005)? .....  | 1113       |
| <i>(Total value of farm sales includes livestock and crop cash income and the net change in CCC loans, plus the estimated value of crop and livestock under production contracts, plus government payments to operator. Also include, if applicable, the value of the landlord share of crop and livestock production and the landlord share of government payments. Exclude contract fees, these are reported in Section D.)</i> |            |
| 22. Which value code represents the net operating income for this operation in the previous year (2005)? .....  | 1114       |
| <i>(Cash income from all farm sources minus production costs and depreciation. If negative net operating income, indicate a minus sign before the value code.)</i>  |            |
| 23. Which value code represents the total off-farm income in the previous year (2005)? .....  | 1115       |
| <i>(Wages, salaries, and tips before taxes, income from operating another farm, income from operating any other business. If negative off-farm income, indicate a minus sign before the value code.)</i>  |            |

[ENUMERATOR NOTE: Items 24-27 refer to Funds drawn in 2006.]

|  | VALUE CODE |
|--|------------|
| 24. Which value code represents the dollar amount you withdrew from the farm business operation during 2006 in order to pay for household expenditures? ( <i>Exclude the wages, salaries, and benefits you paid yourself and household members, these are reported in Section F.</i> ) .....                         | 1116       |
| 25. Which value code represents the amount you withdrew from the farm business for other investments? ( <i>Include financial assets, non-farm businesses, and other farm businesses. Exclude the wages, salaries, and benefits you paid yourself and household members, these are reported in Section F.</i> ) ..... | 1127       |
| 26. Were any of the funds obtained through mortgages on the operator's dwelling ( <i>if not owned by the farm operation</i> ), other real estate or business not part of the farm operation used to help purchase capital items or fund operations of this farm business during 2006? .....                          |            |
| YES = 1  | 1128       |
| 27. Was any of the income earned from off farm sources used to purchase capital items or production inputs for this farm business during 2006? .....   |            |
| YES = 1  | 1129       |

# CONCLUSION

1. **Results from this survey will be published in August. Would you like to receive a copy?**  
 (Results will also be available on the Internet at <http://www.nass.usda.gov/> or <http://www.ers.usda.gov/>) ..... **YES = 1**

**CODE**

|      |
|------|
| 0099 |
|------|

2. **ENDING TIME [MILITARY]** .....

**MILITARY TIME**

|                 |
|-----------------|
| 0005<br>_ _ _ _ |
|-----------------|

**RECORDS USE**

3. **Did respondents use farm/ranch records to report income and expenses?** .....

- |                    |
|--------------------|
| 1 All of the time  |
| 2 Most of the time |
| 3 Some of the time |
| 4 Almost never     |
| 5 Never            |

**CODE**

|      |
|------|
| 0096 |
|------|

4. **What records did the respondent refer to when reporting *most* of their income and expense data?** .....

- |  |
|--|
| 1 A General Ledger or Personal Record Book     |
| 2 Formal Farm Records Workbook or Account Book |
| 3 Loose receipts                               |
| 4 Something else                               |
| 5 Computer or computer printout                |
| 6 Did not use records                          |

**CODE**

|      |
|------|
| 0097 |
|------|

Reported by: \_\_\_\_\_ Telephone (\_\_\_\_) \_\_\_\_\_

|      |
|------|
| 0093 |
| 0092 |

| Response |      | Respondent  |      | Mode           |      | Enum | Eval. | Date<br>MM DD YY    | Optional |
|----------|------|-------------|------|----------------|------|------|-------|---------------------|----------|
| 1-Comp   | 9901 | 1- Op/Mgr   | 9902 | 2-Tel          | 9903 | 0098 | 0100  | 9910                | 0003     |
| 2-R      |      | 2-Sp        |      | 3-Face-to-Face |      |      |       |                     |          |
| 3-Inac   |      | 3-Acct/Bkpr |      |                |      |      |       |                     |          |
|          |      | 4-Partner   |      |                |      |      |       |                     |          |
|          |      | 9-Other     |      |                |      |      |       | _ _ _ _ _ <b>07</b> |          |
| S/E Name |      |             |      |                |      |      |       |                     |          |