



**2008 AGRICULTURAL RESOURCE MANAGEMENT SURVEY  
TOBACCO  
COSTS AND RETURNS REPORT**



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

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**CONTACT RECORD**

DATE	TIME	NOTES

**INTRODUCTION:**

*[Introduce yourself, and ask for the operator. Rephrase in your own words.]*

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

**MILITARY TIME**

0004 _ _ _ _
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**BEGINNING TIME [MILITARY]**

<b>SCREENING BOX</b> 0006
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**[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]**

*[Name, address and partners verified and updated if necessary]*

<b>POID</b> _ _ _ _ _	<b>POID</b> _ _ _ _ _
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
<b>POID</b> _ _ _ _ _	<b>POID</b> _ _ _ _ _
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER

**TOTAL POINTS**

**OFFICE USE** 0929

**PARTNERS STRATUM**

0925	0926	0927	0928	0009	0002
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# SECTION A LAND IN FARM / RANCH

Please report the 2008 farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)

## ACRES OPERATED

NUMBER OF ACRES

0020

1. How many acres of farm/ranch land are OWNED? ..... +

2. How many acres of farm/ranch land are rented or leased FROM OTHERS---  
(Exclude land used on an AUM or fee per head basis under a grazing permit.)

ACRES

0021

a. for a fixed or flexible CASH RENT payment? ..... +

b. for a SHARE of the crop or livestock production?  
(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.) ..... +

0023

c. for FREE? ..... +

0024

3. How many acres of farm/ranch land are rented or leased TO OTHERS?  
(Include land rented out for cash, for a share of crop or livestock production, or rent free.) ..... -

0025

TOTAL ACRES

4. Then the total acres operated were--- [Total 1 + 2a + 2b + 2c - 3] ..... =

0026

5. How many acres did this operation use for pasturing or grazing of livestock on a per head or animal unit month (AUM) basis?  
(Include Federal, State, railroad, Public School District, Indian Reservation, and private land.)

0027

6. Of the total acres in this operation (item 4), how many were:

ACRES

a. considered cropland? (Include land planted to hay and land in government programs. Exclude wild hay and CRP acres planted to trees) .....

0030

b. covered under a federal crop insurance policy? .....

0039

c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), or Wetland Reserve Program (WRP)? .....

0028

d. used to raise certified organic crops? .....

0041

ACRES

7. What is the total acreage of fields subject to conservation treatments under an Environmental Quality Incentive Program (EQIP) and/or Conservation Security Program (CSP) contract?

0070

(Include acreage of fields/tracts where practices are applied (e.g., reduced tillage, terraces, and grassed waterways) and acreage of adjacent fields/tracts that benefit from field edge practices (such as filter strips, riparian buffers, or fences). In the case of manure handling facilities or equipment, include all land on and off the farm used for spreading of manure.)

## RENT PAID

DOLLARS

8. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2008 by this operation? .....

0044

(Include rent paid in 2008 for previous years or rent paid in advance. Exclude storage bins; to be reported in SECTION F, item 20. Exclude grazing of livestock.)

9. In 2008, what were the total usage fees this operation paid for the use of **publicly owned land** on an AUM basis? (*Include fees paid for privately owned land administered by a public agency through exchange-of-use.*) ..... DOLLARS  
0045

10. In 2008, how much did this operation spend on pasturing or grazing of livestock on **privately owned land** used on a fee per head (AUM) or gain basis? ..... DOLLARS  
0046

**RENT RECEIVED**

11. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2008 for acres rented TO others by this operation? (*Exclude grazing of livestock.*) ..... DOLLARS  
0042

12. For acres share-rented to others, what was the total value of crop or livestock shares received in 2008 by this operation? (*Include government payments received from those acres.*) ..... DOLLARS  
0043

## SECTION B ACREAGE and PRODUCTION

1. For 2008, report the acreage, quantity harvested, and amount used on this operation for the following crops on the total acres in this operation., Section A, item 4. (*Include* crops grown on a contract or custom basis. *Exclude* crops grown on land rented to others and cover crops if not harvested.)

1 CROP	2 How many acres were harvested?  ACRES	3 What was the total production?  TOTAL AMOUNT	4 How much of this operation's share of the total production was (will be) used on this operation?  TOTAL AMOUNT
<b>FIELD CROPS</b>			
Corn for Grain. . . . .	0105	0106 Bu.	0107 Bu.
Corn for Silage or Greenchop. . . . .	0109	0110 Tons	0111 Tons
Cotton, all types. . . . .	0113	0114 Lbs.	
Peanuts. . . . .	0117	0118 Lbs.	
Potatoes, - report sweet potatoes in all other crops. . . . .	0121	0122 Cwt.	0123 Cwt.
Rice. . . . .	0125	0126 Cwt.	
Sorghum for Grain. . . . .	0129	0130 Bu.	0131 Bu.
Sorghum for Silage. . . . .	0133	0134 Tons	0135 Tons
Soybeans. . . . .	0137	0138 Bu.	0139 Bu.
Tobacco, all. . . . .	0141	0142 Lbs.	
<b>SMALL GRAINS</b>			
Barley for Grain. . . . .	0145	0146 Bu.	0147 Bu.
Oats for Grain. . . . .	0149	0150 Bu.	0151 Bu.
Wheat, All Types, for Grain. . . . .	0153	0154 Bu.	0155 Bu.
<b>DRY HAY CROPS</b>			
Hay, Alfalfa. . . . .	0157	0158 Tons	0159 Tons
Hay, All Other. . . . .	0161	0162 Tons	0163 Tons
<b>OTHER CROPS</b>			
Canola. . . . .	0165	0166 Lbs.	0167 Lbs.
Other Oilseeds. . . . .	0169	0170 Lbs.	
Sugarcane or Sugarbeets. . . . .	0173	0174 Tons	0175 Tons
Dry Edible Beans/Peas/Lentils. . . . .	0177		
Vegetables for processing. . . . .	0178		
All Other Vegetables and Melons	0179		
Fruits, Nuts, and Berries. . . . .	0180		
Nursery and Greenhouse Crops ( <i>Include</i> Christmas trees.)	0181		
<b>All Other Crops</b> not listed above	0182		

2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials? .....

SQUARE FEET  
UNDER glass or  
other protection?

0191

ACRES  
in the  
OPEN?

0192

3. For acres rented to this operation on a share basis in 2008, what was the estimated market value of your landlord's share of total crop production in 2008? .....

DOLLARS

0184

## SECTION C LIVESTOCK

Please report the total numbers, including landlord's share, of livestock, poultry, and/or poultry products sold or removed from this operation during 2008, and the total inventory on December 31, 2008, regardless of ownership.  
(Include both non-contract and contract sales.)

1	2	3	4
1. Did this operation have on hand or produce any [item] during 2008?	What was the total number [column 1] sold or removed in 2008?	On December 31, 2008, how many [column 1 regardless of ownership] were on hand?	On December 31, 2008, how many [column 3] were owned by this operation?
a. All cattle and calves? .....	0260	0261	0295
(i) Beef cows? (Include beef heifers that have calved.) .....	0254	0255	0256
(ii) Milk cows, both dry or in milk? (Include milk heifers that have calved.) .....	0257	0258	0259
(iii) Milk? (Report in cwt.) .....	0270		
b. All hogs and pigs? .....	0262	0263	0296
c. Chicken eggs? (Report in dozens) .....	0266		
d. Turkeys? .....	0268	0269	0298
e. Broilers? .....	0264	0265	0297
f. All other livestock and poultry? Specify type _____	0272	0273	0299

2. [If Share Rents from others and has livestock, ask ---]

For acres rented to this operation on a share basis in 2008, What was the estimated total market value of your landlord's share of livestock production?  
(Exclude shared livestock production not part of a land rental arrangement.) .....

DOLLARS

0276

### OTHER OPERATIONS GROWING LIVESTOCK FOR THIS OPERATION

3. Did any other operation(s) grow livestock or poultry for this operation under a contract arrangement in 2008 (you are the contractor)?

YES - [Enter code 1 and continue]     NO - [Enter code 3, then go to Section D] .....

CODE

0271

DOLLARS

- a. What were your gross receipts from items sold or removed under these contracts? .....
- b. On December 31, 2008, what was the market value of unsold livestock or poultry remaining under these contracts? .....
- c. What was paid to contractees for production costs, including fees for services? .....

0050

0051

0052

## SECTION D COMMODITY MARKETING and INCOME

### MARKETING CONTRACTS

1. During 2008, did this operation have **MARKETING CONTRACTS** for any commodities it produced? (A marketing contract is a verbal or written agreement, reached before harvest of a crop or before completion of a livestock production stage, selling a price or pricing formula and market for the commodity. The operation usually owns the commodity prior to delivery.)

YES - [Enter code 1 and continue]

NO - [Enter code 3, then go to item 2] .....

CODE

0300

UNIT CODES for COLUMN 4			
1 POUND	5 BIN	9 DOZEN	20 BARREL
2 CWT	6 BOX	10 FLAT	21 KILOGRAM
3 TON	7 BALE	11 HEAD/BIRDS	22 ACRE
4 BUSHEL	8 CARTON	13 PLANT/POT	39 ANIMAL SPACE
			40 KILOGRAM

2. (If Yes) Report the commodities sold in 2008 with marketing contract(s). List the quantities marketed and the final price received. (**Exclude** marketing charges (reported on next page) and money received for any reimbursements for expenses. Expense reimbursements should be reported in Section F.)

1 What commodities did this operation have <b>MARKETING</b> contracts for in 2008?  [Write in commodities]	2 See commodity codes in respondent booklet  <b>Office use only</b> CODE	3 What quantity of this commodity was marketed through this contract?  ( <u>Exclude</u> landlord's share)  QUANTITY	4 Use unit codes above  CODE	5 What was (will be) the <b>FINAL PRICE RECEIVED</b> per [column 4] unit by this operation for this commodity marketed under this contract?  ( <u>Exclude</u> marketing charges)  DOLLARS & CENTS	6 What was the total dollar amount received in 2008 from this contract?  <sup>1/</sup> ( <u>Exclude</u> marketing charges)  TOTAL DOLLARS
	0301	0304	0305	0306 . ____	0307
	0316	0319	0320	0321 . ____	0322
	0331	0334	0335	0336 . ____	0337
	0346	0349	0350	0351 . ____	0352
	0361	0364	0365	0366 . ____	0367
	0376	0379	0380	0381 . ____	0382

<sup>1/</sup> Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 10.





**CASH or OPEN MARKET SALES**

**Exclude from Item 3---**

- ▶ Marketing Contract sales (report in item 2)
- ▶ Production Contract removals (report in item 4)
- ▶ The landlord shares should be reported in Section B, Item 3, Section C, Item 2

**CASH SALES**

5. After subtracting marketing expenses, what was the total dollar amount this operation received in 2008 for cash or open market sales of each of the following crop and/or livestock commodities sold in 2008? (**Exclude** marketing contract sales, production contract removals, CCC sales, landlord's share of market value)

DOLLARS

a. Corn, rice, sorghum, soybeans, oats, barley, wheat ( <b>Include</b> silage. <b>Exclude</b> sweet corn).	0501
b. Other grains and oilseeds, dry beans, and dry peas (flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.).	0502
c. Tobacco, cotton, and cottonseed.	0503
d. Vegetables, melons, potatoes, and sweet potatoes (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc).	0504
e. Fruit, tree nuts, berries (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc).	0505
f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc).	0506
g. Other crops and hay, and short rotation woody crops (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc).	0507
h. Hogs and pigs ( <b>Exclude</b> breeding stock).	0508
i. Hog breeding stock.	0509
j. Milk and other dairy products from cows (before deduction of any hauling fees).	0510
k. Cattle and calves (fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc. <b>Exclude</b> breeding stock).	0511
l. Cattle breeding stock.	0512
m. Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc).	0524
n. Other animals and other animal products: (sheep, goats, and their products (wool, mohair, goat milk, and cheese); horses, ponies, mules, burros, and donkeys; aquaculture; bees and honey; semen and embryo sales).	0517
6. What was the total amount received from straw and other crop residue sales ( <b>Exclude</b> peanut hay sales)?	0527

7. **MARKETING CHARGES:** In 2008, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? *(Include check-off, commissions, storage, inspection, ginnings, etc. Include marketing expenses for contract sales.)* . . . . .

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
0868	0869	0870

a. How much of this (item 7) was for the TOBACCO enterprise? *(Include charges for auction, check-off, commission, inspection, insurance, etc.)* . . . . .

DOLLARS	DOLLARS	DOLLARS
0943	0944	0945

ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in SECTION G, Item 5a.

8. **ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS:** For each item below, report income received or the amount owed to the operation on the dates specified. *(Include cash sales, marketing contract sales, and production contract removals. Exclude crops in storage and not yet sold.)*

	DOLLARS
a. On January 1, 2008, what was the total dollar amount <b>owed</b> to this operation for all commodities produced, sold (cash or contract), and delivered <b>before</b> January 1, 2008? . . . . .	0885
(i) How much did this operation receive from item 8a during 2008? . . . . .	0875
b. What was the total dollar amount owed to this operation on December 31, 2008 for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2008 and earlier years? . . . . .	0886

# SECTION E OTHER FARM RELATED INCOME

1. In 2008, did this operation receive or repay any Commodity Credit Corporation (CCC) loans? CODE
- YES - [Enter code 1]  NO - [Enter code 3, then go to item 2 below] ..... 0560
- a. In 2008, how much was received for all commodities placed under CCC loans?  
*(Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, cramble, dry edible peas, flaxseed, honey, lentils, mohair, mustard weed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat).* DOLLARS
- ..... 0518
- ..... 0519
- b. In 2008, what was the amount spent to repay all CCC loans? .....

**[ENUMERATOR NOTE:** *[If any of the crops redeemed from the CCC were sold in 2008, verify that these sales are recorded in Marketing Contracts (SECTION D, item 1) or Cash Sales (SECTION D, item 5). If the redeemed crops were NOT sold in 2008, their value should be reported in SECTION G, item 5a.]*

2. In 2008, did this operation receive Federal, State or Local Farm Program payments?  
*(Include government payments received through a cooperative and conservation cost sharing or program payments.)* CODE
- YES - [Enter code 1 and continue]  NO - [Enter code 3, then go to item 3] ..... 0563
- a. Direct and counter-cyclical payments?  
*(Include government payments received through a cooperative.)* DOLLARS
- ..... 0525
- PERCENT
- (i) Of the total in Item 2a, what percent was for direct payments?..... 0520
- (ii) Of the total in Item 2a, what percent was for counter-cyclical payments?..... 0522
- b. In 2008, how much was received from loan deficiency payments (LDPs), marketing loan gain, and net value of commodity certificates?  
*(Include government payments received through a cooperative.)* DOLLARS
- ..... 0529
- g. Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and Wetlands Reserve Program (WRP) payments?..... 0477
- h. Environmental Quality Incentive Program (EQIP), and Conservation Security Program (CSP) payments?..... 0478
- (i) Do you have a current EQIP or CSP contract?  
*(Check yes if you have a current contract, regardless of whether you received a payment during 2008.)* CODE
- YES - [Enter code 1]  NO - [Enter code 3]..... 0526
- n. In 2008, how much was received for all other Federal, State, or Local program payments?  
*(Include disaster and market loss payments, peanut quota compensation payments, milk income loss (MILC) contract payments, tobacco buyout payments, including lump sum payments, and any other Federal, State or Local programs. Exclude Federal Crop Insurance payments and other indemnity payments.)* DOLLARS
- ..... 0545
3. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?  
*(Include conservation cost sharing or program payments.)* DOLLARS
- ..... 0543

4. In 2008, what was the total income received by you (*the operator*) and all partners for---

	DOLLARS
a. Custom work, machine hire, and other agricultural services provided for farmers and others ( <b>Exclude</b> if this is for a separate business)? .....	0546
c. Recreation and agri-tourism activities such as hunting, fishing, farm tours, hospitality services, petting zoos, etc.? .....	0548
e. Sales of Farm Machinery and Vehicles ( <i>farm share only</i> )? .....	0550
g. Federal crop or livestock insurance payments? .....	0552
(i) How much of the Federal crop insurance indemnity payment was for tobacco? .....	0557
l. Other income which is closely related to the agricultural operation? .....	0556

*(Exclude sales of farm machinery and vehicles. Include grazing of livestock, sales of forest products, patronage dividends and refunds from cooperatives, animal boarding, tobacco settlements, hedging profits and losses, insurance indemnity payments other than Federal Crop Insurance payments, sales of poultry litter, manure sales, State fuel tax refunds, tax refunds, the recognized gain or loss from sales of farmland and other farm real estate, sales of value added goods produced from your farm commodities such as jams, jellies, wine, cider, etc. if these are not part of a separate business. This may be a **negative (-)** number for losses.)* .....

5. Which code represents the largest portion of this operation's 2008 total gross value of sales including Government Agricultural payments? (*Enter code from Respondent Booklet.*) .....

	CODE
	0047

**Include:**

- Sales of all crops, livestock, poultry and livestock products sold in 2008.
- The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2008.
- Sales of miscellaneous agricultural products in 2008.
- All government agricultural payments received in 2008.
- Landlord's share of government payments.

Farm Type	Code	Farm Type	Code
Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) .....	01	Hogs and pigs .....	09
Tobacco .....	02	Milk and other dairy products from cows .....	10
Cotton and cottonseed .....	.03	Cattle and calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) .....	.11
Vegetables, melons, potatoes and sweet potatoes, (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) .....	.04	Sheep, goats, and their products (wool, mohair, milk and cheese) . . .	12
Fruit, tree nuts and berries (almonds, blueberries, cherries, cranberries, grapes, apples, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) .....	05	Equine (horses, ponies, mules, burros and donkeys) .....	13
Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.) .....	.06	Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) .....	14
Cut Christmas trees and short rotation woody crops .....	07	Aquaculture (catfish, trout, other finfish, shellfish, etc.) .....	.15
Other crops and hay (grass seed, hay and grass silage straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.) .....	.08	Other animals and other animal products (bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.) .....	16

## SECTION F OPERATING and CAPITAL EXPENDITURES

In 2008, how much was spent for  
(item) by [column]---

**Include** only expenses related to this operation.  
**Exclude** expenses NOT related to the farm/ranch;  
expenses of performing custom work FOR others if this  
is a separate business,  
expenses on land rented to others.

### OPERATING EXPENSES

1. Seeds, sets, plants, seed cleaning, seed treatments,  
etc., and transplants and trees? .....

(**Include** technology or other fees, seed treatments, and seed cleaning cost.  
**Exclude** items purchased for resale without additional growth.)

- a. How much of this (item 1) was for the  
TOBACCO enterprise? .....

2. Fertilizer, lime and soil conditioners?  
(**Include** cost of custom application and organic materials.) .....

- a. How much of this (item 2) was for the  
TOBACCO enterprise? .....

3. Agricultural chemicals for crops, livestock,  
poultry, and general farm use?  
(**Include** biological pest controls and custom application costs.) .....

- a. How much of this (item 3) was for  
the TOBACCO enterprise? .....

4. Livestock purchases of---

- a. Breeding stock for beef cattle, dairy cattle,  
hogs and sheep? .....

- b. Other cattle, calves, hogs and pigs?  
[Report other sheep in item 4d.] .....

- c. Chickens and turkeys?  
[Report ducks and game birds in item 4d.] .....

- d. Other livestock and poultry,  
including other sheep and lambs, bees,  
brooder fish, fingerlings, goats, etc.? .....

5. Leasing of livestock?  
(**Include** leasing of bees for pollination.) .....

6. Purchased feed for livestock and poultry?  
(**Include** grain, hay, silage, mixed feeds, concentrates, etc.) .....

7. Bedding and litter for livestock? .....

8. Medical supplies, veterinary and custom services  
for livestock? (**Exclude** manure disposal.) .....

(**Include** artificial insemination (AI), branding, breeding fees,  
caponizing, castrating, custom feed processing,  
hormone injections, performance testing,  
pregnancy testing, seining, sheep shearing, etc.)

1 OPERATOR(S) & PARTNER(S)	2 LANDLORD(S)	3 CONTRACTOR(S)
DOLLARS	DOLLARS	DOLLARS
0600	0601	0602

DOLLARS	DOLLARS	DOLLARS
0603	0604	0605

0606	0607	0608
------	------	------

0609	0610	0611
------	------	------

0612	0613	0614
------	------	------

0615	0616	0617
------	------	------

DOLLARS	DOLLARS	DOLLARS
0621	0622	0623

0624	0625	0626
------	------	------

0627	0628	0629
------	------	------

0630	0631	0632
------	------	------

0633	0634	0635
------	------	------

0636	0637	0638
------	------	------

0639	0640	0641
------	------	------

0642	0643	0644
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In 2008, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S)	2 LANDLORD(S)	3 CONTRACTOR(S)
DOLLARS	DOLLARS	DOLLARS

Purchases for the farm business of---

9. All fuels and all oils and lubricants? .....
- a. Diesel fuel? (*Include biodiesel.*) .....
  - b. Gasoline and gasohol? (*Include ethanol blends.*) .....
  - c. Natural gas? .....
  - d. LP gas (*propane, butane*)? .....
  - e. Oils and lubricants? (*Include grease, hydraulic fluids, motor oils, transmission fluids, etc.*) .....
  - f. All other fuel? (*Include coal, fuel oil, kerosene, wood, etc.*) .....
  - g. How much of the total fuel expense (item 9) was for irrigation? .....
    - (i) How much of this fuel expense (item 9g) was for water pumped from wells? .....  - h. How much of the total fuel expense (item 9) was for the TOBACCO enterprise? .....
    - (i) How much of this (item 9h) was for drying tobacco? .....

0663	0664	0665
0645	0646	0647
0648	0649	0650
0651	0652	0653
0654	0655	0656
0657	0658	0659
0660	0661	0662
0666	0667	0668
0669	0670	0671
0672	0673	0674
0596	0597	0598

DOLLARS                      DOLLARS                      DOLLARS

10. Electricity for the farm business? .....
- a. How much of this expense (item 10) was for the TOBACCO enterprise? .....
  - b. How much of the total electricity expense (item 10) was for irrigation? .....
    - (i) How much of this expense was for water pumped from wells? .....  - c. How much of the total electricity expense (item 10) was for drying? .....
    - (i) How much of this expense (item 10c) was for the TOBACCO enterprise? .....  - d. How much of the total electricity expense (item 10) was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings, etc.? .....

0675	0676	0677
0681	0682	0683
0678	0679	0680
0684	0685	0686
0687	0688	0689
0690	0691	0692
0693	0694	0695

DOLLARS                      DOLLARS                      DOLLARS

11. Purchased water for irrigation from off-farm suppliers? (*Include irrigation assessments and fees.*) .....
- a. How much of this (item 11) was for the TOBACCO enterprise? .....

0696	0697	0698
0699	0700	0701

12. All other utilities? – such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc. ....

0872	0873	0874
------	------	------

13. Farm supplies, marketing containers, hand tools and farm shop power equipment?  
*(Include expenses for temporary fencing.*  
*Exclude expenses for bedding/litter and permanent fencing.)* .....

DOLLARS	DOLLARS	DOLLARS
0702	0703	0704

In 2008, how much was spent for  
(item) by [column]---

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
0708	0709	0710

14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment? .....

*(Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders Exclude irrigation equipment and pump repairs.)*

a. How much of this (item 14) was for the TOBACCO enterprise? .....

DOLLARS	DOLLARS	DOLLARS
0711	0712	0713
0714	0715	0716

15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? .....

*(Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities. Exclude any new construction or remodeling.)*

a. How much of this (item 15) was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings? .....

b. How much of this (item 15) was for maintenance and repair of irrigation equipment and pumps? .....

(i) How much of this expense for irrigation equipment and pumps (item 15b) was for the TOBACCO enterprise? .....

DOLLARS	DOLLARS	DOLLARS
0717	0718	0719
0720	0721	0722
0723	0724	0725

16. Maintenance and repair of the operator's house if it was owned by the operation? .....

*("Owned by the operation" means the house is--  
- recorded as an asset in farm record books, or  
- used as security or collateral for a farm loan, or  
- deeded as part of the farm.)*

DOLLARS
0726

17. Insurance for the farm business? .....

*(Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION F, Item 25 or SECTION J, Item 11 and other payroll insurance items.)*

a. How much of this item (item 17) was for Federal crop insurance? .....

DOLLARS	DOLLARS	DOLLARS
0729	0730	0731
0732	0733	0734

18. Interest and fees paid on---

a. Debts secured by real estate?  
*(Include interest paid on the operator's dwelling, if owned by the operation.)* .....

b. Debts not secured by real estate?  
*(Include service fees on CCC loan redemptions.)* .....

DOLLARS	DOLLARS
0738	0739
0741	0742

In 2008, how much was spent for  
(item) by [column]---

1 OPERATOR(S) & PARTNER(S)	2 LANDLORD(S)	3 CONTRACTOR(S)
DOLLARS	DOLLARS	DOLLARS

19. Property taxes paid on---

- a. Real estate? (**Include** real estate taxes on operator dwelling, if owned by the operation.)
- b. Livestock, machinery, and other farm production items?

DOLLARS	DOLLARS	DOLLARS
0744	0745	0746
0747	0748	0749

20. Renting or leasing of tractors, vehicles, equipment or storage structures? (**Include** farm machinery, cars, trucks, irrigation equipment and other equipment.) (**Exclude** custom hire.)

DOLLARS	DOLLARS
0750	0751
0753	0754

21. Vehicle registration and licensing fees?

22. Depreciation expense claimed by this operation in 2008 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. **Estimate from 2007 if necessary.**)

- a. How much of this depreciation expense (item 22) was claimed for breeding livestock?

0756		
0757		
0758	0759	0760

23. CASH WAGES paid to hired farm and ranch labor?

- Include** Cash wages, incentives and bonuses  
Payments to corporate officers and paid family members
- Exclude** Wages paid for custom and contract work  
Wages paid for housework  
Social Security on the owner-operator  
Withdrawals for living expenses  
Employer's share of Social Security and unemployment taxes  
Health insurance and life insurance  
Pensions or retirement plans  
Worker's Compensation

- a. How much of the total wage expense (item 23) was for the TOBACCO enterprise?

DOLLARS	DOLLARS	DOLLARS
0761	0762	0763

24. Of the total cash wages (item 23), how much was paid out to---  
(Total 24a + 24b + 24c + 24d + 24e must equal item 23)

- a. You (the principal operator)?
- b. Your (the operator's) spouse? (Even if your spouse is an operator, **include** his/her wages here).
- c. Other members of your (the operator's) household? (Even if your other household members are operators, **include** their wages here).
- d. Other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation).
- e. All other paid farm and ranch labor?

DOLLARS	DOLLARS	DOLLARS
0764	0765	0766
0767	0768	0769
0574	0575	0576
0770	0771	0772
0773	0774	0775

25. Payroll taxes and benefits for paid labor?

(**Include** employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also **include** any amounts the farm paid for farm workers that are part of your (the operator's) household.)

- a. How much of this (item 25) was for the TOBACCO enterprise?

DOLLARS	DOLLARS	DOLLARS
0776	0777	0778
0779	0780	0781



In 2008, how much was spent for  
(item) by [column]---

	1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
26. Contract labor? ( <i>Include</i> expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. <i>Exclude</i> contract work for building construction, repairs, or farm improvements, and payments to other operations that fed/raised livestock under contract FOR this operation.) . . . . .	0782	0783	0784
a. How much of this (item 26) was for TOBACCO enterprise? . . .	0785	0786	0787
27. Custom work such as--- ( <i>Custom work is work performed by machines and labor hired as a unit.</i> )	DOLLARS	DOLLARS	DOLLARS
a. Hauling —Include all custom grain, livestock, milk, manure, and other custom hauling? . . . . .	0788	0789	0790
b. All other custom work done on this operation Including machine hire, and rental of machinery and equipment? ( <i>Report custom livestock services in item 8.</i> ) . . . . .	0791	0792	0793
c. How much of the total custom work expense (item 27a & 27b) was for the TOBACCO enterprise? . . . . .	0794	0795	0796
28. For workers who were members of your ( <i>the operator's</i> ) household, what was the cash value of any commodities provided to them as PAYMENT for farm work? . . . . . [ <i>Example: a percentage of crops, calves, etc., exclude operator payments or draws.</i> ]	0797		
29. For workers who were NOT household members---  What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? . . . . .  ( <i>Include</i> meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. <i>Exclude</i> home gardens, unless expenses were recorded previously. Also, <i>exclude</i> partner payments or draws.)	DOLLARS		
	0798		
30. What was the market value of commodities produced and used on this operation for home consumption? . . . . .  ( <i>Exclude</i> any commodities provided as payment to household members for farm work reported in item 28.)	DOLLARS		
	0799		
a. What percent of (Item 30) was for livestock and livestock products? . . . . .	PERCENT		
	0800		
31. Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning? . . . . .	0801		
<b>Show the respondent the list of General Business Expenses in the Respondent Booklet.</b>			
	DOLLARS	DOLLARS	DOLLARS
32. General Business Expenses? . . . . .	0804	0805	0806

**CAPITAL EXPENSES**

	DOLLARS	DOLLARS	DOLLARS
33. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc? ..... <i>(Exclude moveable equipment.)</i>	0807	0808	0809

	DOLLARS	DOLLARS	DOLLARS
34. New construction and remodeling of dwellings <i>(excluding the operator's dwelling)</i> , barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? ..... <i>(Exclude repairs and maintenance.)</i>	0810	0811	0812

	DOLLARS
35. New construction or remodeling of the operator's dwelling, if owned by the operation? .....	0813

Report the TOTAL NET COST *(after deducting the value of trade-ins, rebates and discounts)* of the following items purchased for the farm/ranch in 2008.

	DOLLARS
36. Cars – Include new or used. ....	0816

	PERCENT
a. What percent of <i>(item 36)</i> was the farm's share? .....	0817

	DOLLARS
37. Trucks – <b>Include</b> new or used trucks, pickups, sport utility vehicles, vans, campers and buses? .....	0818

	PERCENT
a. What percentage of <i>(item 37)</i> was the farm's share? .....	0819

	DOLLARS
38. Tractors – <b>Include</b> new or used? .....	0820

39. Self-propelled equipment including implements and self-propelled equipment for livestock, dairy, or poultry production? .....	0821
---	------

40. Other farm machinery and non-self propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry? <i>(Include farm share only)</i> .....	0822
---	------

41. Office equipment, furniture and computers that were placed on a depreciation schedule? .....	0823
--	------

42. Purchase of farmland and other farm real estate to add to this operation. ....	0803
--	------

	DOLLARS
43. All other capital expenditures? <i>(Include all other capital expenditures which were placed on a depreciation schedule.)</i> .....	0824

Specify: \_\_\_\_\_

	OPERATOR(S) & PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
	DOLLARS	DOLLARS	DOLLARS
44. What other expenses did this operation have in 2008 that I have not recorded? <i>[List each expense item and amount separately below]</i> .....	0825	0826	0827

\_\_\_\_\_  
\_\_\_\_\_

## SECTION G FARM ASSETS

1. In order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2008?  
(*Include owned assets on rented land.*)

DOLLARS

a. Farm Operator's Dwelling, if owned by the operation? ( <i>Owned by the operation means the house is recorded as an asset in farm record books, or used as security or collateral for a farm loan, or deeded as part of the farm.</i> ) . . . . .	0850
b. All other Dwellings? . . . . .	0851
c. All other Farm Buildings and Structures? ( <i>Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.</i> ) . . . . .	0852
d. Orchard trees and vines, and trees grown for wood products? . . . . .	0853
e. Land? ( <i>Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.</i> ) . . . . .	0854
2. What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2008? ( <i>Reported in Section A, items 2a, 2b, and 2c.</i> ) . . . . .	0855
3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2008? ( <i>Reported in Section A, item 3.</i> ) . . . . .	0857
4. What is your best estimate of the current fair market value of this entire farm business if sold as a complete unit to be used for any purpose? . . . . .	0815

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

5. What was the ESTIMATED MARKET VALUE for the farm share of---

	Beginning of year	End of year
	JAN. 1, 2008? DOLLARS	DEC. 31, 2008? DOLLARS
a. Crops owned and stored on or off this operation on--- ( <i>Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.</i> ) . . . . .	0888	0889
b. Breeding livestock <b>owned</b> by and <b>located</b> on or off this operation on--- ( <i>Exclude livestock being produced under contract on another operation.</i> ) . . . . .	0863	0864
c. Non-breeding livestock <b>owned</b> by and <b>located</b> on or off this operation on--- ( <i>Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc. Exclude livestock being produced under contract on another operation.</i> ) . . . . .	0876	0877
d. Production inputs <b>owned</b> by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. on-- . . . . .	0878	0879
e. Production inputs <b>already used</b> for cover crops or crops not yet harvested, (also known as <i>sunk costs</i> ) on--- . . . . .	0880	0881
f. Trucks and cars <b>owned</b> by the operation on---( <i>farm share only</i> ) . . . . .		0882
g. Tractors, machinery, tools, equipment and implements <b>owned</b> by the operation on-- . . . . .		0883
h. Stocks in farm cooperatives and the Farm Credit System on--- . . . . .		0884

LIQUID ASSETS - [Show **OTHER FARM ASSETS & VALUE CODES** in Respondent Booklet.]

6. On December 31, 2008, what was the value of all other farm assets? (*Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).*) . . . . .

END OF YEAR  
VALUE CODE

0887
------

**SECTION H FARM DEBT**

DOLLARS

1. What was the total amount of all farm business loans TAKEN OUT and REPAID in 2008?  
*(Include seasonal production and other loans.)* .....

0890

2. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2008? *(Include money owed against your line of credit. Exclude CCC loans.)*

CODE

YES – [Enter code 1 and continue]       NO – [Enter code 3, then go to SECTION I] .....

1058

3. For each type of loan, what was the balance owed, average interest rate, and percent for farm use?  
*(Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)*

1 What was the balance owed on Dec. 31, 2008?  DOLLARS	2 What was the average interest rate of this debt?  PERCENT	3 What was the average percent for farm use?  PERCENT
1048	1049 _____	1050
1051	1052 _____	1053
1054	1055 _____	1056

- a. one year or less production or other loans? .....
- b. more than one year non-real estate debt? .....
- c. more than one year real estate debt? .....

DOLLARS

4. How much of the debt owed on December 31, 2008 was for the operator's dwelling?  
*(If the operator's dwelling is owned by the operation, debt should be included here and above.)* .....

1057

**OFFICE USE**

0999

# SECTION I FARM MANAGEMENT and USE OF TIME

1. Is more than 50% of the ownership interest in this operation held by you (*the principal operator*) and/or persons related to you by blood or marriage, including relatives not residing in your household? (*Ownership interest is defined as partners, corporate shareholders, and members of a Limited Liability Company. Ownership interest DOES NOT INCLUDE landlords, contractors, and lenders*)

YES – [Enter code]

NO – [Enter code 3]. . . . .

CODE

1249

2. How many owners of this operation are there? (**Exclude** landlords, contractors, and lending institutions holding farm debt. **Include** yourself if you have an ownership interest). . . . .

NUMBER

1246

a. What percent of the ownership interest did you (the operator) and your household hold? (**Exclude** relatives not living in your household). . . . .

PERCENT

1248

3. Is this operation organized as a Limited Liability Company (LLC) under State law?

YES – [Enter code]

NO – [Enter code 3]. . . . .

CODE

1202

4. In 2008, what was this operation's legal status for tax purposes?) . . . . .

- 1 Family or Individual operation? (Exclude partnerships and corporations)
- 2 A legal partnership operation? (Include family partnerships)
- 3 C - Corporation?
- 4 S - Corporation?
- 5 Other? (such as estate or trust, prison farm, grazing association, American Indian Reservations, etc.)

CODE

1240

**[ENUMERATOR NOTE: If item 4 = code 2, continue, else go to item 7.]**

[If operation is a legal partnership]

5. Is this partnership registered under State law?

YES – [Enter code 1 and continue]

NO – [Enter code 3, then go to item 7]. . . . .

CODE

1204

6. How many partners are there in this operation? . . . . .

1232

7. In 2008, how many individuals were involved in the day-to-day decisions for this operation? (**Enter** the number of operators, including the operator named on the front of this form. **Exclude** hired workers unless they are a hired manager or a family member.). . . . .

CODE

1200

Please answer the following questions for up to three primary operators of this operation as of December 31, 2008. If one of the operator's is a spouse, record his/her information in operator 2

	PRINCIPAL OPERATOR	OPERATOR 2	OPERATOR 3	
	AGE	AGE	AGE	
8. What was the age of operator(s) on December 31, 2008? .....	1242	1262	1282	
	YEAR	YEAR	YEAR	
9. In what year did the operator(s) begin to operate any farm operation? .....	1241	1261	1281	
10. What is the gender of operator(s)? .....	1243	1263	1283	
<input type="checkbox"/> 1 Male <input type="checkbox"/> 2 Female				
11. Does the principal operator have a spouse?			CODE	
<input type="checkbox"/> YES – [Enter code 1] <input type="checkbox"/> NO – [Enter code 3, then go to item 13].			1205	
12. If the principal operator has a spouse, does the principal operator's spouse make day-to-day decisions for this farm/ranch?				
<input type="checkbox"/> YES – [Enter code 1] <input type="checkbox"/> NO – [Enter code 3].			1209	
13. Are you a hired manager for this operation?				
<input type="checkbox"/> YES – [Enter code 1] <input type="checkbox"/> NO – [Enter code 3].			0995	
	1 <sup>st</sup> Quarter January, February, March, 2008	2 <sup>nd</sup> Quarter April, May, June, 2008	3 <sup>rd</sup> Quarter July, August, September, 2008	4 <sup>th</sup> Quarter October, November, December, 2008
14. On average, for each of the three month periods during 2008, about how many paid and unpaid hours (work and management time) per week did ---	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
a. you (the principal operator) work for this operation? .....	0828	0829	0830	0831
b. your spouse (the principal operator's) work for this operation? (Even if your spouse is an operator, include his/her hours here.) .....	0832	0833	0834	0835
c. other operators (those persons responsible for the day-to-day management decisions for this operation) work for this operation? .....	0836	0837	0838	0839
d. unpaid workers (such as non-operator partners, family members, etc.) work for this operation? .....	0840	0841	0842	0843
15. On average, how many workers (excluding operators) were on this operation during 2008?	Number	Number	Number	Number
a. Average number of <b>unpaid</b> workers. . . .	1083	1084	1085	1086
b. Average number of <b>paid</b> workers. . . . .	1087	1088	1089	1090

OFFICE USE

2001

## SECTION J FARM HOUSEHOLD

**[ENUMERATOR NOTE:** *If the principal operator has a spouse, (SECTION I, Item 11), please answer for both the principal operator and his/her spouse.*]

1. Is the (*principal operator and principal operator's spouse*) of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

YES – [Enter code 1]     NO – [Enter code 3] .....

OPERATOR	SPOUSE
1219	1220

ENTER CODE 1 FOR ALL THAT APPLY

2. Which of these do you and your spouse (*the principal operator and principal operator's spouse*) consider yourself? Are you--- .....

American Indian or Alaska Native? ( <i>Specify tribe _____</i> )
Asian?
Black or African American?
Native Hawaiian or Other Pacific Islander?
White?

OPERATOR	SPOUSE
1213	1214
1215	1216
1217	1218
1221	1222
1223	1224

3. What is the highest level of formal education achieved by the principal operator and the principal operator's spouse? .....

1 Less than high school diploma
2 High school
3 Some college (Include associates degree)
4 4 year college graduate and beyond

OPERATOR	SPOUSE
1257	1260

4. In 2008, what was the primary occupation of the principal operator and the principal operator's spouse? .....

1 Farm or ranch work
2 Work other than farming or ranching
3 Currently not in the paid workforce

OPERATOR	SPOUSE
1207	1208

5. Regarding retirement from farming, do you (*the principal operator*) consider yourself to be retired now?

YES – [Enter code 1]     NO – [Enter code 3] .....

CODE
1259

6. How many people lived in the principal operator's household on December 31, 2008? (*Include operator, spouse, children, and others living in operator's household*) .....

NUMBER
1227

**[ENUMERATOR NOTE:** *If Section I, item 1 is 3 (less than 51% interest held by the operator and relatives, then go to Section N.)*]

7. Did the principal operator receive pay for off-farm/ranch work for pay in 2008?

YES – [Enter code 1 and continue]     NO – [Enter code 3, then go to item 8] .....

CODE
0931

- a. How many weeks did the operator work off this farm/ranch for pay in 2008? .....

WEEKS
0933

- b. During those weeks, how many hours per week did the operator usually work off this farm/ranch for pay in 2008? .....

HOURS PER WEEK
0935

8. Did the principal operator's spouse receive pay for off-farm/ranch work or operate an off-farm business during 2008?

YES – [Enter code 1 and continue]  NO – [Enter code 3, then go to item 9]. . . . .

CODE

0932

WEEKS

a. How many weeks did the principal operator's spouse work off this farm/ranch for pay in 2008? . . . . .

0934

HOURS PER WEEK

b. During those weeks, how many hours per week did the principal operator's spouse usually work off this farm/ranch for pay in 2008? . . . . .

0936

NUMBER

9. In 2008, how many household(s), not including the principal operator's, shared in the net farm income of this operation? . . . . .

0976

ENUMERATOR NOTE: If Item 9 is greater than 0, ask, otherwise go to Item 9b.

PERCENT

a. For all operations except a C-Corporation, what percent of the net income were you (the operator) and your household entitled to receive from this farming operation? *(If an LLC that elected to report income as a pass through, include the LLC's net income.)* . . . . .

0974

[Show value codes in respondent booklet.]

VALUE CODE

b. ***(Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation)*** What value code represents the corporate dividends you (the operator) and your household received from this farming operation? *(See Value Code list on next page.) (If an LLC that elected to file as a C Corporation, include these dividends as income.)* . . . . .

0975

10. Which **value code**, from the respondent booklet, represents the cash income the household, the principal operator, and spouse received in 2008 from... ***(Exclude farm income reported earlier.)***

SOURCE	TOTAL HOUSEHOLD INCOME FROM	OPERATOR	SPOUSE
	VALUE CODE	VALUE CODE	VALUE CODE
a. All off-farm wages, salaries, and tips before taxes and withholdings? . . . . .	0952	0950	0951
b. Net cash income from operating another farm or ranch (net of depreciation)? <i>(can be negative (-) if a loss was incurred)</i> . . . . .	0957	0955	0956
c. Net cash income from operating any other business (net of depreciation)? <i>(can be negative (-) if a loss was incurred)</i> . . . . .	0960	0958	0959
d. Net cash income from cash or share-renting land from other operations to others? <b><i>(Exclude land rented from this operation.)</i></b>	0963		
e. Interest income? . . . . .	0969		
f. Dividend income? . . . . .	0966		
g. Total proceeds from the sale of farm and non-farm capital assets? <b><i>(Include operator household's share only.)</i></b>	0978		
h. Income from private pensions and private disability?	0939		
i. Income from public sources? <b><i>(Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.)</i></b> . . . . .	0998		
j. Other off-farm sources? . . . . .	0993		



- 11. Which value code represents the total amount spent on household and family living expenses in 2008? (**Include** food, including dining out; rent, utilities and other household expenses; non-farm transportation costs; out-of-pocket health and medical expenses, including insurance; contributions to insurance and retirement plans; contributions to individuals outside of the household, including alimony and child support; clothing, house furnishings, education and child care, charity donations, and entertainment).....
- 12. Which value code represents the total amount of off-farm assets owned by the principal operator and members of the operator's household on December 31, 2008? (**Include** cash, checking, savings, retirement accounts, corporate stock, certificates of deposit, real estate not part of the farm and all other non-farm assets. **Exclude** farm assets reported earlier.).....
- 13. Which value code represents the total amount of all non-farm debt owed on December 31, 2008, by the principal operator and members of the operator's household associated with the non-farm assets reported above? (**Exclude** farm debt reported earlier.).....
- 14. Which value code represents the total value of farm sales in the PREVIOUS YEAR (2007)?.....
- 15. Which value code represents the net operating income for this operation in the PREVIOUS YEAR (2007)?.....
- 16. Which value code represents the total off-farm income in the PREVIOUS YEAR (2007)? (**Include** wages, salaries, and tips before taxes, other income.).....

VALUE CODES

1111
------

0994
------

1103
------

1113
------

1114
------

1115
------

OFFICE USE

2002
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## SECTION N TOBACCO ACREAGE and QUOTA

**[ENUMERATOR NOTE:** If harvested tobacco acres were not reported in Section B, item 1, go to conclusion, otherwise continue]

1. How many acres of each type of tobacco did this operation plant in 2008, 2004, and 2000?

Year	How many acres of flue-cured tobacco were planted in:	How many acres of burley tobacco were planted in:	How many acres of dark tobacco were planted in:	How many acres of other types of tobacco were planted in:
a. 2008. ....	1336 ..... . ____	1337 ..... . ____	1338 ..... . ____	1339 ..... . ____
b. 2004. ....	1340 ..... . ____	1341 ..... . ____	1342 ..... . ____	1343 ..... . ____
c. 2000. ....	1344 ..... . ____	1345 ..... . ____	1346 ..... . ____	1347 ..... . ____

2. [If flue-cured tobacco was planted in 2008, ask--]

a. What was the average tobacco yield per acre in 2008 for flue-cured tobacco? ..... (pounds per acre)	1348
b. What was the average price received in 2008 at the receiving station for flue-cured tobacco? ..... (dollars and cents per pound)	1349 \$ ..... .....
c. How much did (or will) you receive in incentives or cooperative patronage dividends for 2008 flue-cured tobacco? ..... (dollars and cents per pound)	1350 \$ ..... .....

3. [If burley tobacco was planted in 2008, ask--]

a. What was the average tobacco yield per acre in 2008 for burley tobacco? ..... (pounds per acre)	1500
b. What was the average price received in 2008 at the receiving station for burley tobacco? ..... (dollars and cents per pound)	1501 \$ ..... .....
c. How much did (or will) you receive in incentives or cooperative patronage dividends for 2008 burley tobacco? ..... (dollars and cents per pound)	1502 \$ ..... .....

4. [If dark tobacco was planted in 2008, ask--]

a. What was the average tobacco yield per acre in 2008 for dark tobacco? ..... (pounds per acre)	1503
b. What was the average price received in 2008 at the receiving station for dark tobacco? ..... (dollars and cents per pound)	1504 \$ ..... .....
c. How much did (or will) you receive in incentives or cooperative patronage dividends for 2008 dark tobacco? ..... (dollars and cents per pound)	1505 \$ ..... .....

5. Did you plant tobacco on cash rented acres in 2008?

	CODE
<input type="checkbox"/> YES - [Enter code 1 and continue] <input type="checkbox"/> NO - [Enter code 3, then go to item 6]. ....	1506

[If yes – ask]

a. What was the average cash rent paid per acre for cash rented tobacco acres? ..... (dollars per acre)	1507 \$ .....
---	------------------

b. How many of the planted tobacco acres were cash rented? .....	PERCENT of ACRES 1508	OR	NUMBER OF ACRES 1509
--	--------------------------	----	-------------------------

6. Did you plant tobacco on share-rented acres in 2008?

CODE

1510

YES - [Enter code 1 and continue]     NO - [Enter code 3, then go to item 7].

a. How much of the tobacco crop, on average, did the landlord receive from the share rented acres?

PERCENT

OR POUNDS per ACRE

1511

1512

b. How many of the planted tobacco acres were share rented?

PERCENT

OR NUMBER of ACRES

1513

1514

7. How many years has this operator produced tobacco?

YEARS

1515

8. For how many more years do you expect this operation will produce tobacco?

1 = less than one year  
2 = one year  
3 = 2 – 5 years  
4 = 6 – 10 years  
5 = 11 – 19 years  
6 = 20 or more years

CODE

1516

**[ENUMERATOR NOTE: If item 8 is code 3, 4, 5, or 6 ask, else go to item 10]**

9. How many acres of tobacco do you expect to have in production in 5 years (in 2013)?

FLUE- CURED

BURLEY

DARK

OTHER

1517

1518

1519

1520

Section N continued on the next page

**[ENUMERATOR NOTE:** If no tobacco acres were planted in 2004, skip items 10 and 11 and go to item 12]

10. How much of each type of tobacco quota (in pounds) did this operation have in **2004**?

Disposition	How many <b>pounds</b> of flue-cured tobacco quota were:	How many <b>pounds</b> of burley tobacco quota were:	How many <b>pounds</b> of other types of tobacco quota were:
a. Owned?.....	1521	1522	1523
b. Cash rented?.....	1524	1525	1526
c. Share rented?.....	1527	1528	1529
d. Used rent free?.....	1530	1531	1532

11. From how many people did you rent quota in 2004?.....

NUMBER  
1533

12. How many tobacco fields did you have in:.....

2008 NUMBER	2004 NUMBER	2000 NUMBER
1534	1535	1536

13. Did you take the tobacco quota buyout payment in a lump sum?

YES - [Enter code 1 and continue]     NO - [Enter code 3, then go to item 14].

CODE  
1537

a. In what year did you receive the lump sum?.....

YEAR  
1538

b. How much did you receive in the lump sum?.....

DOLLARS  
1539

14. What is the total amount of tobacco quota buyout payments you are scheduled to receive over 10 years? *(if the lump sum payment was taken, report the original amount scheduled to be received, **NOT** the lump sum)?*.....

DOLLARS  
1540

15. What percent of the total amount of tobacco quota buyout payment did you [or do you plan to]:

	PERCENT
a. spend or invest in farm items or land needed to raise tobacco?.....	1541
b. spend or invest in farm items or land <b>NOT</b> needed to raise tobacco?.....	1542
c. all other uses? <i>(Include retirement, savings, etc.)</i> .....	1543
<b>Total must sum to:</b>	<b>100 %</b>

**OFFICE USE**  
1982

## SECTION O TOBACCO PRODUCTION

1. Since the tobacco buyout in 2004, how has your tobacco yield changed? .....

- 1 = increased
- 2 = remained the same
- 3 = decreased
- 4 = did not have tobacco in 2004

CODE

1544

2. Were the following tobacco production practices used in 2008, 2004, and/or 2000?  
(If you grew more than one type of tobacco in 2008, report information on the tobacco type with the most acres.)  
(Report not applicable if tobacco type not grown in 2004 or 2000.)

Tobacco Production Practices (Yes = 1, No = 3, Not Applicable = 4)

Tobacco Production Practice	2008	2004	2000
a. Did you raise your own tobacco transplants in: (Yes/No/NA)	1545	1546	1547
b. Did you use mechanical harvesting equipment for tobacco in: (Yes/No/NA)	1548	1549	1550
c. What was the number or stalk positions harvested/sorted in: (number)	1551	1552	1553
d. Did you handle tobacco in bales? (Yes/No/NA)	1554	1555	1556
e. [If item "d" is YES] What was the average weight of tobacco bales in: (pounds per bale)	1557	1558	1559

**Reason Codes for Columns 3 and 4 below**

- |   |                                  |
|---|----------------------------------|
| 1 Replacement                               | 5 Required by Marketing Contract |
| 2 Change in Production Technique            | 6 Regulation (Law)               |
| 3 Expand Tobacco Production                 | 7 Other                          |
| 4 Increase Efficiency of Tobacco Production | 8 None                           |

3. Have you invested in any of the following tobacco building and equipment items since the tobacco buyout in 2004?

1 ITEM	2 How much have you invested in [column 1] since 2004? (DOLLARS)	3 What was the most important reason for the investment? (REASON CODE)	4 What was the next most important reason for the investment? (REASON CODE)
a. Tobacco greenhouses?	1560	1561	1562
b. Planting or transplanting equipment?	1563	1564	1565
c. Mechanical harvesting equipment?	1566	1567	1568
d. Barns for drying tobacco?	1569	1570	1571
e. Field (outside) curing structures?	1572	1573	1574
f. Other equipment for drying/curing tobacco?	1575	1576	1577
g. Equipment for baling tobacco?	1578	1579	1580
h. Tobacco stripping rooms?	1581	1582	1583
i. Equipment for moving bales/sheets?	1584	1585	1586
j. Housing for hired or contracted tobacco laborers? (Exclude operators)	1587	1588	1589
k. Total investment [sum items 3a through 3j.]	1700		

PERCENT OR DOLLARS

4. How much of the total investment reported in item 3k was paid by a tobacco company or any other tobacco buyer?.....

1590

1591

5. What is the average age, current value, and ownership status of the following tobacco building and equipment items?

1 Item	2 Was the item [column 1] used in 2008? (YES=1, NO=3)	3 [If column 2 is YES] Is the item owned by the operation? (YES=1, NO=3)	4 [If column 3 is YES] What is the average age? (YEARS)	5 [If column 3 is YES] What is the current TOTAL market value? (DOLLARS)
a. Tobacco greenhouses?	1592	1593	1594	1595
b. Tobacco planting or transplanting equipment?	1596	1597	1598	1599
c. Tobacco mechanical harvesting equipment? (Include green leaf loader)	1600	1601	1602	1603
d. Barns for drying/curing tobacco?	1604	1605	1606	1607
e. Field (outside) curing structures?	1608	1609	1610	1611
f. Other equipment for drying/curing tobacco?	1612	1613	1614	1615
g. Equipment for baling tobacco?	1616	1617	1618	1619
h. Tobacco stripping rooms?	1620	1621	1622	1623
i. Equipment for moving tobacco bales/sheets?	1624	1625	1626	1627
j. Housing for hired or contracted tobacco laborers? (Exclude operators)	1628	1629	1630	1631

6. Did you have crop insurance on any type of the tobacco grown in 2008?

YES – [Enter code 1]     NO – [Enter code 3]. .....

CODE

1632

7. How would you describe the profitability of your tobacco enterprise?.....

- 1 = More profitable without the quota system
- 2 = Less profitable without the quota system
- 3 = No change
- 4 = Not applicable

CODE

1633

OFFICE USE

1983

# SECTION P TOBACCO LABOR USE

**OFFICE USE**

1984
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1. How many labor hours were needed in 2008 for the following tobacco tasks? As an aid to obtain total hours, the following formula may be useful: **(Include paid and unpaid labor. Also, include hours performed by the operator, hired labor, and contract labor)**

# of Workers	*	Hrs/day	*	# of Days	=	Total number of hours
--------------	---	---------	---	-----------	---	-----------------------

	HOURS
a. plant preparation? <b>(Include plant preparation in greenhouses if the operation prepares its own transplants Exclude hours spent preparing transplants for sale).</b> .....	1636
b. planting/transplanting tobacco? <b>(Include land preparation).</b> .....	1637
c. activities between planting and harvesting? <b>(Include spraying, weed control, topping, and sucker control. Exclude priming).</b> .....	1638
d. harvesting tobacco? <b>(Include priming).</b> .....	1639
e. preparing tobacco for market? <b>(Include drying, curing, and baling).</b> .....	1640

**TOTAL HOURS**

2. In 2008, how many total hours of labor were needed to produce and prepare tobacco for market? **(Sum items 1a +1b+1c+1d+1e).** .....

=	1641
---	------

	PERCENT	OR	HOURS
a. How many of these [item 2] total hours were hired or contract labor? .....	1642		1643
(i) How many of these [item 2a] hired or contract hours were supplied in 2008 by migrant labor? .....	1644		1645
b. How many of the [item 2] total hours were operator and family labor? <b>(Include hired family members living in your household).</b> .....	1646		1647

3. Did you have difficulty finding local workers to assist you with tobacco production and market preparation in 2008?

<input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> NO - [Enter code 3]. .....	CODE
	1648

4. Did you have difficulty finding migrant workers to assist you with tobacco production?

<input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> NO - [Enter code 3]. .....	1650
---	------

5. Did you use any Federal or State programs to find workers for your tobacco operation in 2008, such as the H-2A program?

<input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> NO - [Enter code 3]. .....	CODE
	1651

6. Did you pay any organization to assist you in obtaining workers in 2008? **(Include organizations that filed paperwork for the H-2A program, checked worker social security numbers, etc.)**

<input type="checkbox"/> YES - [Enter code 1] <input type="checkbox"/> NO - [Enter code 3]. .....	CODE
	1652

7. What was the cash value of any non-wage items provided for hired or contract labor used in tobacco production in 2008? **(Include the cash value for housing, meals, utilities, worker's compensation, insurance, transportation, and any other items. Exclude compensation to the operators.)**

DOLLARS
1653

8. In comparing tobacco labor efficiency between 2008 and 2004, use the following codes to indicate whether labor was more efficient, less efficient, or unchanged in 2008, for each of the following tasks. **[Code 1= More efficient in 2008; Code 2= less efficient in 2008; Code 3= unchanged]**

	CODE
a. plant preparation? <b>(Include plant preparation in greenhouses if the operation prepares its own transplants).</b> .....	1654
b. planting/transplanting tobacco? <b>(Include land preparation).</b> .....	1655
c. cultivation between planting and harvesting? <b>(Include spraying, weed control topping, and sucker control. Exclude priming).</b> .....	1656
d. harvesting tobacco? <b>(Include priming).</b> .....	1657
e. preparing tobacco for market? <b>(Include drying, curing, and baling).</b> .....	1658

## SECTION Q TOBACCO MARKETING

1. How many tobacco marketing options **COULD** you have used in 2008, 2004, and 2000?

[Enter number of market alternatives with a receiving station within a reasonable driving distance of your tobacco operation.]

1 Market Alternative	2 How many of [column 1] could you use in 2008?	3 How many of [column 1] could you use in 2004?	4 How many of [column 1] could you use in 2000?
a. Tobacco companies . . . . .	1659	1660	1661
b. Cooperative . . . . .	1662	1663	1664
c. Auction house(s) . . . . .	1665	1666	1667

	2008 CROP POUNDS	2004 CROP POUNDS	2000 CROP POUNDS
2. How many pounds of tobacco did you market from the: . . . . .	1671	1672	1673

3. What percentage of your tobacco crop was marketed through a:

Market Arrangement	2008 PERCENT	2004 PERCENT	2000 PERCENT
a. Marketing contract with tobacco companies in . . . . . +	1674	1675	1676
b. Marketing contract with cooperative in . . . . . +	1677	1678	1679
c. Auction house(s) in . . . . . +	1680	1681	1682
d. Production contracts and other marketing alternatives in . . . . +	1683	1684	1685
(Each column must total 100 %)	<b>100 %</b>	<b>100 %</b>	<b>100 %</b>

	2008 CROP YEAR	2004 CROP YEAR	2000 CROP YEAR
4. What was the length of any marketing contracts used in: [If more than one contract, report the length of the contract under which the most tobacco was marketed.]: . . . . .	1686	1687	1688

Section Q continued on the next page



MILES

5. What was the average one way distance to your tobacco receiving station(s) in 2008? (NOTE: If more than 1 station, report the distance to the nearest station.) ..... 1689

NUMBER

6. How many tobacco marketing contracts did you have in 2008? ..... 1690

ENUMERATOR NOTE: If any marketing contracts in 2008 continue with Item 7; otherwise go to conclusion.

PERCENT

OR

POUNDS

7. How much of your tobacco was marketed under the largest marketing contract in 2008? ..... 1691 1692

8. Did your largest marketing contract in 2008: (Yes = 1, No = 3)

CODE

a. require you to use specific tobacco varieties? ..... 1693

b. ban the use of any chemicals? ..... 1694

c. specify a maximum residual level for any chemicals? ..... 1695

d. require you to have specific types of equipment in your barns? ..... 1696

e. require you to make any capital investments to get the contract? ..... 1697

f. require you to include leaves from a single stalk position in a bale? ..... 1698

g. specify the maximum level of moisture content? ..... 1699

OFFICE USE

1985

# CONCLUSION

1. Results from this survey will be published in August  
 Would you like to receive a copy in the mail?  
 (Results will also be available on the Internet at <http://www.nass.usda.gov/> or <http://www.ers.usda.gov/>) . . . . . YES = 1

CODE

0099
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2. ENDING TIME [MILITARY]. . . . .

MILITARY TIME

0005 _ _ _ _
-----------------

**ENUMERATOR ACTION:**

**RECORDS USE**

3. Did respondent(s) use farm/ranch records to report income and expenses? . . . . .

- |                    |
|--------------------|
| 1 All of the time  |
| 2 Most of the time |
| 3 Some of the time |
| 4 Almost never     |
| 5 Never            |

CODE

0096
------

4. What records did the respondent(s) refer to when reporting most of their income and expense data? . . . . .

- |  |
|--|
| 1 A General Ledger or Personal Record Book     |
| 2 Formal Farm Records Workbook or Account Book |
| 3 Loose receipts                               |
| 4 Something else                               |
| 5 Computer or computer printout                |
| 6 Did not use records                          |

CODE

0097
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Reported by: \_\_\_\_\_ Telephone (\_\_\_\_) \_\_\_\_\_

0093
0092

OFFICE USE	PARTNERS STRATUM SAMPLE 182				Duplication Adjustor		Office Use for POID		
	0925	0926	0927	0928	0922		0919		
Response	Respondent		Mode		Enum	Eval.	Date	Optional	
1-Comp 2-R 3-Inac	9901	1- Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Other	9902	2-Tel  3-Face-to-Face	9903	0098	0100	9910  _ _ _ _ 09 M M D D	0003
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