

Attachment 2

Revised Survey Questions

1-1. **Gestation Lag – Process**

For your most recent new or significantly improved process that resulted from R&D expenditures, approximately how long was the period from the start of R&D investments to the initial sale of the product produced by the new or significantly improved process? In the case where technology licensing is the main source of your revenue, how long was the period until the licensing revenue was first received?

1-2. **Gestation Lag – Product**

For your most recent new or significantly improved product that resulted from R&D expenditures, approximately how long was the period from the start of R&D investments to the initial sale of the new or significantly improved product in the market?

2-1. **Service Life – Process**

For your most recent new or significantly improved process that resulted from R&D expenditures, approximately how long would you expect the time period to be until the new or significantly improved process is no longer used?

2-1-1 If your company created a new or significantly improved process for a similar product line 10 years ago, how would you have answered the above question?

2-2. **Service Life – Product**

For your most recent new or significantly improved product that resulted from R&D expenditures, approximately how long would you expect the time period to be until the new or significantly improved product is no longer sold?

2-2-1 If your company created a new or significantly improved product for a similar product line 10 years ago, how would you have answered the above question?