

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ materially from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>1</b>	Corn . . . . .	11150 02					
	Seeds, nuts, and beans						
<b>2</b>	Cottonseed . . . . .	111920 03					
<b>3</b>	Soybean . . . . .	111110 00					
<b>4</b>	Other, excluding cottonseed and soybean . . . . .	111000 04					
	Corn oil						
<b>5</b>	Crude . . . . .	311221 23					
<b>6</b>	Once-refined . . . . .	311221 25					
<b>7</b>	Fully-refined . . . . .	311221 27					

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
8	Cottonseed oil Crude . . . . .	311223 01						
9	Once-refined . . . . .	311223 03						
10	Soybean oil Crude . . . . .	311222 01						
11	Once-refined . . . . .	311222 03						
12	Other oil, excluding corn, cottonseed, and soybean Crude . . . . .	311223 09						
13	Once-refined . . . . .	311223 11						
14	Cottonseed, soybean, and other oil, excluding corn, fully-refined . . . . .	311225 00						
15	Tallow and stearin, edible . . . . .	311611 05						
16	Lard . . . . .	311611 15						
17	Paper and paperboard containers . . . . .	322200 05						
18	Plastics containers . . . . .	326199 29						
19	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
20	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

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**18** Not Applicable.

**19** TYPE OF OPERATION  
*(Mark "X" the ONE box that best describes the operation performed at this establishment during 2012.)*

**Method of operation of this establishment**

- 0620
- 118  Producing crude oil from raw material (seed crushings)
- 120  Producing crude or refined oil from purchased crude oil

**20 and 21** Not Applicable.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, lines (e.).

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Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0731		
1	Corn sweeteners, made by wet milling . . . . .	311221 1500					
2	Manufactured starch, including unmodified and modified corn, potato, rice, and wheat starch and dextrin, made by wet milling . . . . .	311221 4500					
3	Corn oil Crude, made by wet milling . . . . .	311221 8111	↑ 1000 lb ↓				
4	Once-refined, after alkali or caustic wash, but before deodorizing or use in end products, made from oilseeds crushed in the same establishment, made by wet milling . . . . .	311221 8121					
5	Fully-refined, including margarine oil, made from seeds crushed in the same establishment, made by wet milling . . . . .	311221 8131					
6	Wet process corn by-products, made by wet milling . . . . .	311221 A300					
7	Soybean products Soybean oil Crude Degummed, made from seeds crushed in the same establishment . . . . .	311222 1111	↑ 1000 lb ↓				
8	Not degummed . . . . .	311222 1221					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0731		
9	Soybean products - Continued		1000 lb				
	Soybean oil - Continued						
	Once-refined (after alkali or caustic wash but before deodorizing or use in end products), made from seeds crushed in the same establishment . . . . .	311222 1231					
10	Processed for inedible purposes (acid refined, etc.), made from seeds crushed in the same establishment . . . . .	311222 1241					
11	Soybean cake and meal . . . . .	311222 4111	short tons				
12	Soy flour and grits . . . . .	311222 4221					
13	Lecithin . . . . .	311222 4231	1000 lb				
14	Millfeed (hullmeal) . . . . .	311222 4241	short tons				
15	Other soybean products, including isolates and concentrates ( <i>Specify kind</i> ) ↴						
		311222 4261					
16	Cottonseed products		1000 lb				
	Cottonseed oil						
	Crude . . . . .	311223 1100					
17	Once-refined (after alkali or caustic wash but before deodorizing or use in end products), made from seeds crushed in the same establishment . . . . .	311223 4100					
18	Cotton linters . . . . .	311223 7100					
19	Cottonseed cake and meal . . . . .	311223 B111	short tons				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0731		
<b>20</b>	Cottonseed products - Continued Cottonseed hulls . . . . .	311223 B121	↑ short tons ↓				
<b>21</b>	Other cottonseed by-products (Specify kind) ↴ [ ]	311223 B131					
<b>22</b>	Other vegetable oils, including linseed, peanut, sunflower, safflower, etc. Crude (Specify kind) ↴ [ ]	311223 H101	↑ 1000 lb ↓				
<b>23</b>	Once-refined (after alkali or caustic wash but before deodorizing or use in end products), made from seeds crushed in the same establishment (Specify kind) ↴ [ ]	311223 H102					
<b>24</b>	Other vegetable oil mill products, including linseed, peanut, sunflower seed, and all other oil seed cake and meal (Specify kind) ↴ [ ]	311223 H201	short tons				
<b>25</b>	Baking or frying fats (shortening) 100 percent vegetable oil, edible . . .	311225 2811	↑ 1000 lb ↓				
<b>26</b>	100 percent animal fat or blends of vegetable oil and animal fat, edible .	311225 2821					
<b>27</b>	Hydrogenated oils (for confectionery fats, mellorine fats, whipped topping, etc.), excluding baking or frying fats, edible . .	311225 2831					
<b>28</b>	Soybean salad or cooking oil Partially hydrogenated, fully refined and deodorized at the same establishment, edible . . . . .	311225 2841	↑ 1000 lb ↓				
<b>29</b>	Other, fully refined and deodorized at the same establishment, edible (Specify kind) ↴ [ ]	311225 2851					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0731		
30	Cottonseed cooking or salad oil, fully refined and deodorized at the same establishment, edible . . . . .	311225 2861	1000 lb				
31	Mixtures of vegetable cooking or salad oil, fully refined and deodorized at the same establishment, edible . . . . .	311225 2871					
32	All other cooking or salad oil, fully refined and deodorized at the same establishment, edible ( <i>Specify kind</i> ) ↴	311225 2883					
33	All other fully refined shortening and cooking oils, edible, including oils used for margarine ( <i>Specify kind</i> ) ↴	311225 2891					
34	Vegetable oil mills (processing purchased vegetable oils), once-refined, purchased and deodorized only . . . . .	311225 28D1					
35	Margarine, butter blends, and butter substitutes . . . . .	311225 4100	1000 lb				
36	Spoon-type salad dressing including mayonnaise, sandwich spreads, refrigerated dressings, and all other semisolid-type dressings ( <i>Specify kind</i> ) ↴	311941 7511					
37	Ethyl alcohol Manufactured by the wet mill process  Fuel ethanol, fuel-grade . . . . .	325193 0111					
38	Pure (natural) (proof gal basis) . . . . .	325193 0211					
39	Other denatured (special or complete) ethyl alcohol, including natural and synthetic, for uses other than rubbing ( <i>Specify kind</i> ) ↴	325193 0221					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0731		
	Ethyl alcohol - Continued						
	Manufactured by other processes (dry mill-distillation)						
40	Fuel ethanol . . . . .	325193 0311					
41	Pure (natural) (proof gal basis) . . . . .	325193 0411					
42	Other denatured (special or complete) ethyl alcohol, including natural and synthetic, for uses other than rubbing (Specify kind)	325193 0511					
	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)						
43		18					
44		26					
45		34					
46		42					
47		59					
48		67					
49	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)	999899 2000					
50	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .	999899 1000					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts		
					Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0731		
<b>51</b>	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc. . . . .	999899 9000					
<b>52</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> ) . . . . .	770000 0000					

**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchases in 2012. . . . . 1013

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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