## DIRECT EXPRESS CARDHOLDER SURVEY 600 DIRECT EXPRESS® CARDHOLDERS

#### **SPRING 2010**

#### INTRODUCTION

# [ASK TO SPEAK TO SPECIFIC PERSON ON THE LIST. NO OTHER PERSON IN THE HOUSEHOLD QUALIFIES FOR THE SURVEY.]

| Hello. My name is                     | with KRC Research, an independent market research company.   |
|---------------------------------------|--|
| I am calling on behalf of the U.S     | Department of the Treasury to ask about your experience with |
| the <b>Direct Express</b> ® card. May | I speak with ?   |

This is NOT a sales call. This call is for research purposes only. We are conducting a survey of people who have signed up for the **Direct Express** card, a debit card that allows people to receive their Social Security or Supplemental Security Income payments electronically instead of by paper check.

We would like to include your opinions for this very important research project to help us better understand your needs. All of your individual responses will remain completely private and will not be shared with the government or anyone else. I am only interested in your opinions. This survey should take about 10 minutes of your time.

IF NEEDED: Nothing you say will affect the amount of your benefit payment. I am only interested in your experiences with the Direct Express card.

INTERVIEWER INSTRUCTION: IF RESPONDENT EXPRESSES CONCERN AT ANY POINT DURING THE INTERVIEW, REASSURE THEM THAT YOU DO NOT WORK FOR THE GOVERNMENT. YOU ARE WORKING FOR AN INDEPENDENT RESEARCH COMPANY. THEIR ANSWERS WILL BE KEPT COMPLETELY CONFIDENTIAL AND THEIR INDIVIDUAL RESPONSES WILL NOT BE SHARED WITH ANYONE.

IF RESPONDENT WANTS A PHONE NUMBER TO CALL TO VERIFY THIS IS A LEGITIMATE SURVEY: XXXX.

IF RESPONDENT SPEAKS SPANISH PLEASE CONDUCT THE INTERVIEW IN SPANISH.

## SCREENER

| S1.  | RECORD FROM SAME  | RECORD FROM SAMPLE.   |        |  |  |  |
|------|---|---|--------|--|--|--|
|      |   | Social Security RecipientSupplemental Security Income Recipient   |        |  |  |  |
| S2.  | GENDER: RECORD.   |   |        |  |  |  |
|      |   | MaleFemale  |        |  |  |  |
| S3.  | v 0 1   | <b>Direct Express</b> card to receive Social Security benefits or a behalf of someone else as their representative payee, or bo |        |  |  |  |
|      | TERMINATE   | Self Someone else Both Did not sign up for the <b>Direct Express</b> card   | 2<br>3 |  |  |  |
|      | TERMINATE   | Don't know/refused (VOL)  |        |  |  |  |
| S3a. | (ASK IF S3=2 OR 3) And do you receive a payment for (READ RESPONSES. ACCEPT ALL THAT APPLY.)                                    |   |        |  |  |  |
|      |   | A minor child living in your household  |        |  |  |  |
|      |   | An adult child living in your household   |        |  |  |  |
|      |   | An adult child not living in your household   |        |  |  |  |
|      |   | A parent living in your household   |        |  |  |  |
|      |   | A parent not living in our household  |        |  |  |  |
|      |   | Other (VOL) Don't know/refused (VOL)  |        |  |  |  |
| S4.  |   | eceive on your <b>Direct Express</b> card – a Social Security pa<br>(ACCEPT ONLY ONE RESPONSE.)                                 |        |  |  |  |
|      |   | A Social Security payment   |        |  |  |  |
|      |   | An SSI payment  | 2      |  |  |  |
|      |   | Both  |        |  |  |  |
|      |   | Don't know/refused (VOL)  | 9      |  |  |  |
| S5.  | Approximately how long have you been receiving your benefit payment on the <b>Direct Express</b> card? <b>(READ RESPONSES.)</b> |   |        |  |  |  |
|      | TERMINATE   | One to two months   |        |  |  |  |
|      |   | Three to four months  |        |  |  |  |
|      |   | Five to six months  |        |  |  |  |
|      |   | Seven to eight months   |        |  |  |  |
|      |   | Nine to twelve months   |        |  |  |  |
|      |   | One year or more  | 6      |  |  |  |
|      |   | Don't know/refused (VOL)  | 9      |  |  |  |
|      |   |   |        |  |  |  |

| S6. | Have you activated and                         | Have you activated and used your <b>Direct Express</b> card? <b>(READ RESPONSES.)</b>                                  |                |  |  |  |
|-----|--|--|----------------|--|--|--|
|     |  | Yes  | 1              |  |  |  |
|     | TERMINATE                                      | No   |                |  |  |  |
|     | TERMINATE                                      | Don't know/refused (VOL)   | g              |  |  |  |
|     | B=1 OR 3<br>nis survey, please answer th       | ne questions only about your own federal benefit payment.  |                |  |  |  |
|     |  | ne questions about the federal benefit payment you receive fo  | r              |  |  |  |
| WHE | ERE HEARD/BANKING                              | STATUS   |                |  |  |  |
| 1   | How did you enroll in the ONE RESPONSE.)       | ne Direct Express card? (READ RESPONSES. ACCEPT  |                |  |  |  |
|     |  | By calling the <b>Direct Express</b> 1-800 number  | 1              |  |  |  |
|     |  | Through the <b>Direct Express</b> Web site   | 2              |  |  |  |
|     |  | Through the Social Security Administration when you  |                |  |  |  |
|     |  | enrolled for your Social Security or SSI payment   | 3              |  |  |  |
|     |  | By calling the Social Security Administration 1-800 number   |                |  |  |  |
|     |  | Through a paper enrollment form you sent in the mail   |                |  |  |  |
|     |  | Don't know/refused (VOL)   |                |  |  |  |
|     |  |  | •••••          |  |  |  |
| 2   | Do you currently have a financial institution? | checking or savings account with a bank, credit union, or ot   | her            |  |  |  |
|     |  | Yes  | 1              |  |  |  |
|     |  | No   |                |  |  |  |
|     |  | Don't know/refused (VOL)   |                |  |  |  |
| 3   |  | te <b>Direct Express</b> card, did you have a checking or savings edit union, or other financial institution?          |                |  |  |  |
|     |  | Yes  | 1              |  |  |  |
|     |  | No   |                |  |  |  |
|     |  | Don't know/refused (VOL)   |                |  |  |  |
| 4   |  | ne <b>Direct Express</b> card, how were you most recently receivin SSI payment? <b>(READ RESPONSES. IF Q3=2 DO NOT</b> | ıg             |  |  |  |
|     |  | By direct deposit to your bank or credit union account   |                |  |  |  |
|     |  | By paper check   |                |  |  |  |
|     |  | A debit card other than the <b>Direct Express</b> card   |                |  |  |  |
|     |  | Some other way (SPECIFY)   | ۔ <sup>۷</sup> |  |  |  |
|     |  | Don't know/refused (VOL)   | C              |  |  |  |

## SATISFACTION WITH THE DIRECT EXPRESS CARD

| 5    | Overall, how satisfie                         | ed are you with the <b>Direct Express</b> card? <b>(READ RESPONSES</b> )   | ). |
|------|---|--|----|
|      |   | Very satisfied   | 1  |
|      |   | Somewhat satisfied   |    |
|      |   | Neither satisfied nor unsatisfied  |    |
|      |   |  |    |
|      |   | Somewhat unsatisfied   |    |
|      |   | Very unsatisfied   |    |
|      |   | Don't know/refused (VOL)   | 9  |
| 6    | How likely are you t card? <b>(READ RES</b> ) | to continue receiving your benefit payment on the <b>Direct Express PONSES.)</b>   | S  |
|      |   | Very likely  | 1  |
|      |   | Somewhat likely  |    |
|      |   | Neither likely nor unlikely  |    |
|      |   | Somewhat unlikely  |    |
|      |   | Very unlikely  |    |
|      |   | Don't know/refused (VOL)   |    |
|      |   | Doli i kilow/refused (VOL)   | 9  |
| 7    |   | uld you be to recommend that a family member or friend, who enefit payment, receive the payment on the <b>Direct Express</b> card? <b>ES.)</b> |    |
|      |   | Very likely  | 1  |
|      |   |  |    |
|      |   | Somewhat likely  |    |
|      |   | Neither likely nor unlikely  |    |
|      |   | Somewhat unlikely  |    |
|      |   | Very unlikely  |    |
|      |   | Don't know/refused (VOL)   | 9  |
|      |   |  |    |
| INFC | DRMATION ON USA                               | GE   |    |
| 8    | Do you feel you und <b>RESPONSES.)</b>        | derstand how to use the <b>Direct Express</b> card? <b>(READ</b>   |    |
|      |   | Entropy also a vall  | 4  |
|      |   | Extremely well   |    |
|      |   | Very well  |    |
|      |   | Somewhat well  |    |
|      |   | Not too well   |    |
|      |   | Not well at all  |    |
|      |   | Don't know/refused (VOL)   | 9  |
|      |   |  |    |
|      |   |  |    |

Now I am going to read you some ways you may have gotten information about how to use the **Direct Express** card. For each one I read, please tell me if you have or have not gotten information about how to use the **Direct Express** card from that source. First ... **(RANDOMIZE. READ RESPONSES. ACCEPT ALL THAT APPLY.)** 

| The customer service representative when you called          |   |
|--|---|
| to sign-up for the <b>Direct Express</b> card                | 1 |
| By calling the <b>Direct Express</b> customer service number | 2 |
| By calling the Social Security Administration                | 3 |
| A brochure   | 4 |
| The <b>Direct Express</b> Web site                           | 5 |
| The materials that came in the mail with your card           | 6 |
| A family member or friend                                    | 7 |
| A social worker or case worker                               | 8 |
| From a community organization                                | 9 |
| Some other way (SPECIFY)                                     |   |
| Don't know/refused (VOL)                                     |   |

#### **USAGE**

Now I am going to read you different statements about the **Direct Express** card. After I read each statement please tell me whether you were aware or NOT aware of this feature of the **Direct Express** card. If you were not aware, that's fine, please just say so.

|    |   | Aware | Not Aware | DK<br>(vol) |
|----|---|-------|-----------|-------------|
| 10 | You can receive one free ATM withdrawal per month at ATMs within the <b>Direct Express</b> network.   | 1     | 2         | 9           |
| 11 | You can make purchases at grocery stores, restaurants, or other retail locations FOR FREE.  | 1     | 2         | 9           |
| 12 | You can get cash back FOR FREE from grocery stores or other retail locations.   | 1     | 2         | 9           |
| 13 | You can get verification of your monthly deposit and balance by calling the toll free <b>Direct Express</b> customer service number and listening to the voice recording without talking to a live customer service representative. | 1     | 2         | 9           |
| 14 | You can get an alert that your monthly deposit has been made as a text message on your cell phone for free.   | 1     | 2         | 9           |

|    |  | Aware | Not Aware | DK<br>(vol) |
|----|--|-------|-----------|-------------|
| 15 | You can get a low balance alert as a text message on your cell phone for free. | 1     | 2         | 9           |
| 16 | You can pay many bills like utilities and cable television by phone.           | 1     | 2         | 9           |
| 17 | You can purchase items over the Internet.                                      | 1     | 2         | 9           |

Now I am going to read you different ways you can use the **Direct Express** card. After I read each one, please tell me how often you use your **Direct Express** card for that activity in a typical month— 20 or more times a month, 11 to 19 times a month, five to ten times a month, two to four times a month, once a month, or never.

Here's the first one [READ ITEM]: **(REPEAT SCALE AS NECESSARY. RANDOMIZE.)** 

#### ASK Q26 IF Q17=1. CODE ALL OTHERS AS NEVER.

|    |   | 20 or<br>more<br>times | 11 to 19<br>times | 5 to 10 times | 2 to 4 times | Once | Never | DK<br>(vol) |
|----|---|------------------------|-------------------|---------------|--------------|------|-------|-------------|
| 18 | Get cash back at ATM machines.  | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 19 | Make purchases at grocery stores, restaurants, or other retail locations. | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 20 | Get cash back from grocery stores or other retail locations.              | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 21 | Purchase money orders.  | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 22 | Pay bills, such as cable television and utility bills.                    | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 23 | Buy something over the Internet.  | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 24 | Transfer the money to a bank account.                                     | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |
| 25 | Get cash back from a bank branch or teller.                               | 1                      | 2                 | 3             | 4            | 5    | 6     | 9           |

|                         |   |  | 20 or<br>more<br>times                            | 11 to 19 times                              | 5 to 10<br>times                           | 2 to 4 times                                   | Once                                 | Never                            |
|-------------------------|---|--|---|---|--|--|--------------------------------------|----------------------------------|
| 26                      | Pay bills such utilities cable television by ph   |  | 1   | 2   | 3  | 4  | 5                                    | 6                                |
| 27                      | (ASK IF Q18=1,2,3 grocery stores or oth   |  |   |   |  | ead of get                                     | ting cash l                          | back at                          |
| 28                      | How often do you us grocery stores, restau  |  |   |   |  |  |                                      |                                  |
|                         |   | All of   | f the time  |   |  |  |                                      | 1                                |
|                         |   |  |   | e   |  |  |                                      |                                  |
|                         |   |  |   | ie  |  |  |                                      |                                  |
|                         |   |  |   |   |  |  |                                      |                                  |
|                         |   | Don't  | know/ref  | used (VOL                                   | )  |  |                                      | 9                                |
| 29                      | (ASK IF Q28=1,2,3 purchases? (OPEN-   | END. R   | ECORD V   | VERBATI                                     | M RESPO                                    | ONSE.)   |                                      | -                                |
| make<br>After<br>card t | I am going to read you purchases at grocery st I read each one, please o make purchases inste | reasons so<br>fores, resta<br>tell me ho<br>ad of usin | ome peopl<br>aurants, an<br>ow convin<br>ag cash. | e say that u<br>d other reta<br>cing a reas | ising your<br>ail locatior<br>on that is t | <b>Direct Ex</b><br>is is better<br>o use your | press card<br>than using<br>Direct E | d to<br>g cash.<br><b>xpress</b> |
| Here'                   | s the first one [READ I   | TEM]: (1   | REPEAT  | SCALE A                                     | S NECES                                    | SARY. F  | RANDOM                               | IZE.)                            |
|                         |   |  | [PLACE]   | HOLDER]                                     |  |  |                                      |                                  |
| EXC                     | LUSIVE CASH USEF  | RS   |   |   |  |  |                                      |                                  |
| 30                      | Do you regularly tak either from a bank te  |  |   |   |  |  |                                      |                                  |
|                         |   | Yes  |   |   |  |  |                                      | 1                                |
|                         | GOTO Q35  | No   |   |   |  |  |                                      | 2                                |
|                         | GOTO Q35  | Don't  | t know/ref  | used (VOL                                   | )  | •••••  | •••••                                | 9                                |

DK (vol)

9

### **IF S3=2 AND S3A≠1 GO TO Q33**

| 31   |                                  | you required to pay your rent only by cash or a money order each in other ways as well? If you own the dwelling in which you live                     |
|------|----------------------------------|---|
|      | GOTO Q33<br>GOTO Q33<br>GOTO Q33 | By cash or money order  |
| 32   |                                  | l, is that the MAIN reason you take all or most of the money from rd in cash each month, or do you do that for other reasons?                         |
|      |                                  | Yes, because of rent  |
| 33   | you take all or most of          | R 9 OR IF Q32=2 OR 9) If I may ask, what is the MAIN reason your money from the <b>Direct Express</b> card in cash each month? RD VERBATIM RESPONSE.) |
| 34   |                                  | ). Does your landlord or the management of the housing you live   |
|      |                                  | or Visa debit cards for rent payments?  |
|      |                                  | Yes   |
| CALL | CENTER                           |   |
| 35   |                                  | ar benefit payment is due each month, do you usually check to has been made to your <b>Direct Express</b> card? (ACCEPT ONE                           |
|      |                                  | Yes   |

|             | 35=1 OR 3) How do you check to confirm a deposit has been made to you cless card most often? (READ RESPONSES. ACCEPT ONE E.)   |
|-------------|--|
|             | Call the <b>Direct Express</b> customer service number   |
|             | Check your balance at an ATM   |
|             | Some other way (SPECIFY)   |
|             | Don't know/refused (VOL)   |
| Express car | When you call to verify that a deposit has been made to your <b>Direct</b> d, do you choose to speak to a live customer service representative or do you cice recording?                             |
|             | Speak to a live customer service representative  |
|             | Voice recording  |
|             | Both (VOL)<br>Don't know/refused (VOL)   |
|             | Don't know/refused (vOL)   |
|             | month, how many times do you call the customer service number to check or transactions made on your <b>Direct Express</b> card? (READ RESPONSE   |
|             | 20 or more times a month   |
|             | Eleven to 19 times a month   |
|             | Five to ten times a month  |
|             | Two to four times a month  |
|             | Once a month   |
|             | Never  |
|             | Don't know/refused (VOL)   |
| Express car | 6) When you call to check your balance or transactions made on your <b>Dire</b> d, do choose to speak to a live customer service representative to verify the or do you rely on the voice recording? |
|             | Speak to a live systemer service representative  |
|             | Speak to a live customer service representative  Voice recording   |
|             | Both (VOL)   |
|             | Don't know/refused (VOL)   |

| 41      | representative to verify transactions instead of u VERBATIM RESPON | OR 3) Why do you ask to speak to a live customer service that a deposit has been made or to check your balance and using the interactive voice recording? (OPEN-END. RECORD ISE.)    |
|---------|--|--|
| 42      |  | be to speak to a live customer service representative to verify a alance and transactions if each call cost you one dollar?  |
|         |  | Very likely1   |
|         |  | Somewhat likely2   |
|         |  | Somewhat unlikely3   |
|         |  | Very unlikely4   |
|         |  | Don't know/refused (VOL)9  |
| 43      |  | be to speak to a live customer service representative to verify a alance and transactions if each call cost you five dollars?  |
|         |  | Very likely1   |
|         |  | Somewhat likely2   |
|         |  | Somewhat unlikely3   |
|         |  | Very unlikely4   |
|         |  | Don't know/refused (VOL)9  |
| 44      | a deposit or check your  | you be to speak to a live customer service representative to verify balance and transactions if you could receive a text message on g deposits and receiving a weekly balance alert? |
|         |  | Very likely1   |
|         |  | Somewhat likely2   |
|         |  | Somewhat unlikely3   |
|         |  | Very unlikely4   |
|         |  | Don't know/refused (VOL)9  |
| DEM     | OGRAPHICS  |  |
|         |  |  |
| Finally | y, I have a few questions f  | or statistical purposes only.  |
| 45      |  | e benefits or payments from your state government for things like child support on an Electronic Benefit Transfer or EBT card?   |
|         |  | Yes  |
|         |  | Doli i kilow/refused (VOL)9  |

| 40 | RESPONSES)?  | o you access the internet to send and receive e-man ( <b>READ</b>   |   |
|----|--|---|---|
|    |  | More than once a day  | 1 |
|    |  | About once a day  | 2 |
|    |  | 3 to 5 days a week  | 3 |
|    |  | 1 to 2 days a week  |   |
|    |  | Once every few weeks  | 5 |
|    |  | Less often than once every few weeks  |   |
|    |  | Never   |   |
|    |  | Don't know/refused (VOL)  | 9 |
| 47 | 9  | ften do you access the Internet or World Wide Web for things g or receiving e-mail ( <b>READ RESPONSES</b> )?   |   |
|    |  | More than once a day  | 1 |
|    |  | About once a day  | 2 |
|    |  | 3 to 5 days a week  | 3 |
|    |  | 1 to 2 days a week  | 4 |
|    |  | Once every few weeks  |   |
|    |  | Less often than once every few weeks  |   |
|    |  | Never   |   |
|    |  | Don't know/refused (VOL)  | 9 |
| 48 |  | a working cell phone that you use on a regular basis? Please that you share with others in your household.  Yes | 1 |
|    |  | No  |   |
|    |  | Don't know/refused (VOL)  |   |
| 49 | Of all the calls that you or your household receive, are <b>(READ RESPONSES)</b> : |   |   |
|    |  | All or almost all calls received on cell phones   | 1 |
|    |  | Some received on cell pones and some on regular landline  | e |
|    |  | phones  | 2 |
|    |  | Very few or none are received on cell phones  | 3 |
|    |  | Don't know/refused (VOL)  | 9 |
| 50 | In what type of home do you reside? (READ LIST. ACCEPT ONLY ONE RESPONSE.)         |   |   |
|    |  | Apartment   |   |
|    |  | Mobile home   |   |
|    |  | Single family home  |   |
|    |  | Other (SPECIFY)   |   |
|    |  | Don't know/refused (VOL)  | 9 |
|    |  |   |   |

## What is your age? **(DO NOT READ LIST.)**

|    | Under 18  | 1  |  |  |  |
|----|---|----|--|--|--|
|    | 18 to 24  | 2  |  |  |  |
|    | 25 to 29  | 3  |  |  |  |
|    | 30 to 34  | 4  |  |  |  |
|    | 35 to 39  |    |  |  |  |
|    | 40 to 44  |    |  |  |  |
|    | 45 to 49  |    |  |  |  |
|    | 50 to 54  |    |  |  |  |
|    | 55 to 59  |    |  |  |  |
|    | 60 to 64  |    |  |  |  |
|    | 65 to 69  |    |  |  |  |
|    | 70 to 74  |    |  |  |  |
|    | 75 to 79  |    |  |  |  |
|    | 80 to 84  |    |  |  |  |
|    |   |    |  |  |  |
|    | 85 and older  |    |  |  |  |
|    | Don't know/refused (VOL)  | 99 |  |  |  |
| 52 | What is the last grade of school you have completed? <b>(READ RESPONSES.)</b> |    |  |  |  |
|    | Less than grade six   |    |  |  |  |
|    | Grade six to eight  |    |  |  |  |
|    | Some high school  | 3  |  |  |  |
|    | Completed high school   | 4  |  |  |  |
|    | Completed GED   | 5  |  |  |  |
|    | Some college or trade school  |    |  |  |  |
|    | Completed college   |    |  |  |  |
|    | Some post graduate or professional school                                     |    |  |  |  |
|    | Completed graduate school or professional school                              |    |  |  |  |
|    | Don't know/refused (VOL)  |    |  |  |  |
| 53 | Would you describe yourself as  |    |  |  |  |
|    | Hispanic or Latino  | 1  |  |  |  |
|    | Not Hispanic or Latino  |    |  |  |  |
|    | Prefer not to answer  | 9  |  |  |  |
| 54 | Would you describe yourself as (ACCEPT MULTIPLE ANSWERS)                      |    |  |  |  |
|    | American Indian or Alaska Native  | 1  |  |  |  |
|    | Asian   | 2  |  |  |  |
|    | Black or African American   | 3  |  |  |  |
|    | Native Hawaiian or Other Pacific Islander                                     |    |  |  |  |
|    | White   | 5  |  |  |  |
|    | Prefer not to answer  |    |  |  |  |
|    | [PROVIDE THE NUMBER OF RESPONDENTS WHO SELECTE                                |    |  |  |  |
|    | ONLY ONE CATEGORY SEPARATELY FOR EACH CATEGOR                                 |    |  |  |  |
|    |   |    |  |  |  |
|    | AS WELL AS DETAILED DISTRIBUTIONS, INCLUDING ALL                              |    |  |  |  |
|    | POSSIBLE COMBINATIONS, OF MULTIPLE RESPONSES.]                                |    |  |  |  |

| 55    | Approximately how many years have you been receiving your Social Security or SSI benefit payment? |  |        |  |
|-------|---|--|--------|--|
|       |   | (RECORD. IF LESS THAN 1 YEAR RECORD 1). Don't know/refused (VOL) | 99     |  |
| 56    | RECORD LANGUAGE   | INTERVIEW WAS CONDUCTED IN.                                      |        |  |
|       |   | EnglishSpanish   |        |  |
|       | iew, would you please tell  | •  |        |  |
| RECO  | ORD FROM SAMPLE:  |  |        |  |
|       | CBSA code<br>State:   | ()   |        |  |
| DATI  | E OF INTERVIEW  |  | _ / 10 |  |
| Thanl | k you again. Goodbye.   |  |        |  |