Indiana Race Track Survey

1. Do you own and/or manage a racetrack facility in the U.S.?

   Yes No – Do not answer survey

2. Please indicate the location of the racetrack.

   State _____ County _____

3. Does your racetrack conduct any Thoroughbred racing?

   Yes If no, please proceed to question 8

4. In 2009, approximately how many race days included Thoroughbred racing at your racetrack? _____

5. In 2009, what was your total attendance from all thoroughbred racing? _____

These questions relate to revenue from wagering, including on and off track handle, as well as purse allocations and payments to government. All responses will be kept confidential

6. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from Thoroughbred racing? $_____

7. What was the total handle generated in 2009 on all of your racetrack's Thoroughbred racing? (When estimating handle, please consider both on and off track sources, including wagering services,racebooks, and simulcasting)

   $_____

8. Does your racetrack conduct any Quarter Horse racing?

   Yes If no, please proceed to question 13

9. In 2009, approximately how many race days included Quarter Horse racing at your racetrack? _____

10. In 2009, what was your total attendance from all Quarter Horse racing? _____

11. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from Quarter Horse racing? $_____

12. What was the total handle generated in 2009 on all of your racetrack's Quarter Horse racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)

    $_____

13. Does your racetrack conduct any Standardbred Racing?

    Yes If no, please proceed to question 18

14. In 2009, approximately how many race days included Standardbred racing at your racetrack? _____

15. In 2009, what was your total attendance from all Standardbred racing? _____

16. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from Standardbred racing? $_____

17. What was the total handle generated in 2009 on all of your racetrack's Standardbred racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)

    $_____

18. Does your racetrack conduct any horse racing that includes breeds other than Thoroughbreds, Quarter Horses, or Standardbreds?

    Yes If no, please proceed to question 22

In 2009, approximately how many race days included other breeds racing at your racetrack? _____

19. In 2009, what was your total attendance from all other breeds racing? _____
20. In 2009, what was the total amount of wagering revenue your racetrack received exclusively from other breeds racing? $_____
21. What was the total handle generated in 2009 on all of your racetrack's other breeds racing? (When estimating handle, please consider both on and off track sources, including wagering services, racebooks, and simulcasting)
    $_____
22. Please indicate the REVENUE in 2009 from the following sources:

    a. Admissions $_____
    b. Concessions $_____
    c. Parking $_____
    d. Programs $_____
    e. All other revenue $_____

23. Please indicate the EXPENSES in 2009 on the following items:

    General Operating Expenses:

    a. Purses $_____
    b. Commissions to other tracks for Simulcasts $_____
    c. Veterinary Services $_____
    d. Farrier Services $_____
    e. Facilities Maintenance $_____
    f. Equipment, and Vehicle Maintenance $_____
    g. Equipment and Vehicle Rental $_____
    h. Salaries, Wages, and Benefits $_____
    i. Advertising Expenses $_____
    j. Insurance Expenses $_____
    k. Equipment Purchases $_____
    l. Utility Expenses $_____
    m. Office Supplies Expenses $_____
    n. All other expenses $_____

    Taxes

    o. Federal Taxes $_____
    p. State Taxes $_____
    q. Local Taxes $_____

24. Does your racetrack have assets that it owns?

    Yes If no, please proceed to question 28

Please estimate the total value of assets owned by your racetrack as of December 31, 2009. Only include assets that relate to the production and/or delivery of goods and services in the horse industry in the Indiana.

25. What is the fair market value of equipment and structures owned by your racetrack? $_____
26. What is the estimated fair market value of land owned by your racetrack? $_____
27. Did your racetrack make any capital investments in 2009? $_____

    Yes If no, please proceed to question 30

28. In 2009, what was your racetrack's total capital investment in equipment and structures? $_____
29. In 2009, what was your racetrack's total capital investment in Land(purchase price) $_____

The following questions pertain to your racetrack's investments in human capital and technology and will be kept confidential.

30. Did your racetrack employ any personnel in 2009?

    Yes If no, please proceed to question 37

31. During a typical month in 2009, what was the number of full time, full-year employees on your payroll? _____
32. During a typical month in 2009, what was the number of seasonal employees that were on your payroll and the average number of weeks worked per seasonal employee?
    a. Number of seasonal employees _____
    b. Average number of weeks worked by seasonal employees _____
33. During a typical month in 2009, what was the number of part-time employees on your payroll? _____
34. What was the average number of weeks worked by part time employees in 2009? _____
35. What was the average number of hours worked by a single part-time employee in a week _____
36. Does your racetrack utilize electronic wagering technology? (off track betting technology that allows for wagering by way of cable, hone, wire, or any other technology other than the Internet that is remote from the racetrack site)

    Yes If no, please proceed to question 39

    What percentage of your total revenue is received through electronic wagering? _____%

37. Does your racetrack have electronic gaming machines? (Slot machines, video lottery terminals, video poker, instant racing, electronic pull-tabs, electronic keno or any other video based electronic gaming machines)

    Yes If no, please proceed to question 41

38. What percentage of your total revenue is generated from electronic gaming machines? _____%
39. Does your racetrack conduct wagering over the Internet? (off track betting technology t hat allows for wagering through the Internet or closed loop online system by way of personal computer or hand held device).

    Yes No

40. Approximately what percentage of your total revenue is generated via the Internet? _____%

Thank you please return your survey in the enclosed postage paid envelope.