

# Catfish Processing

Released July 19, 2010, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, U.S. Department of Agriculture. For information on Catfish Processing call Chris Hawthorn at (202) 720-0585, office hours 7:30 a.m. to 4:00 p.m. ET.

# Catfish Processing Down 2 Percent from Last Year

Farm-raised catfish processed during June 2010 totaled 38.6 million pounds round weight, down 2 percent from June 2009. The average price paid to producers was 78.9 cents per pound for June 2010, down 0.7 cent from last month but 2.6 cents above a year ago.

Net pounds of processed fish sold during June 2010 totaled 19.9 million pounds, up 5 percent from the comparable month in 2009. Sales of fresh fish, at 6.75 million pounds, were down 3 percent from June 2009 and represented 34 percent of total sales. Frozen fish sales, at 13.2 million pounds, were up 9 percent from a year ago and accounted for the remaining 66 percent of total fish sales. Sales of whole fish represented 18 percent of the total fish sold, fillets accounted for 59 percent, and the remaining 23 percent were mostly steaks, nuggets, and value added products. The total end of the month inventory increased 3 percent from last month and was up 5 percent from a year ago.

The total fresh and frozen average price for June 2010 was \$2.43, down 8 cents from a year ago. The average price received by processors for total fresh fish was \$2.44 per pound, down 3 cents from last year. Prices for fresh whole fish were \$1.58 per pound, down 6 cents from June 2009. Prices for fresh fillets were up 5 cents from a year ago at \$3.27 per pound. Total frozen fish averaged \$2.43 per pound, down 10 cents from June 2009. Prices for frozen whole dressed fish were unchanged at \$2.19 and frozen fillets at \$2.95 per pound were up 4 cents from a year ago.

Freshwater imports for consumption of *Ictalurus* spp., *Pangasius* spp., and other catfish of the order Siluriformes for May 2010 totaled 9.97 million pounds, down 14 percent from the amount imported in May 2009. Imports were from Brunei, China, China-Taipei, Indonesia, Malaysia, Mexico, Spain, Suriname, Thailand, and Vietnam. The *Ictalurus* spp. imports totaled 656 thousand pounds, which were from China, Indonesia, Mexico, and Suriname.

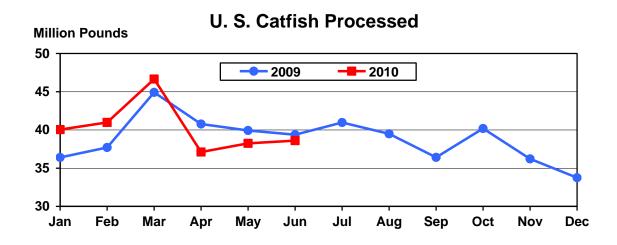
Fresh, boneless catfish fillet exports totaled 47.3 thousand pounds, with all going to Canada. Exports of frozen, boneless catfish fillets reported for May 2010 totaled 20.5 thousand pounds, going to the Bahamas, the British Virgin Islands, Canada, the Netherlands, and the Netherlands Antilles.

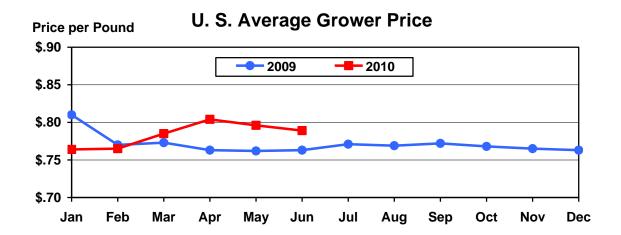
Import and export data are compiled by the U.S. Census Bureau.

### Farm-Raised Catfish: Quantity Processed and Prices Received by Producers, by Month, United States, 2009-2010

Month	Round Weight Processed								
	Monthly			Cumulative			Price per Pound <sup>1</sup>		
	2009	2010	Pct of 2009	2009	2010	Pct of 2009	2009	2010	Change from 2009
	1,000 Pounds	1,000 Pounds	Percent	1,000 Pounds	1,000 Pounds	Percent	Dollars	Dollars	Dollars
Jan	36,406	40,042	110	36,406	40,042	110	0.810	0.764	-0.046
Feb	37,702	40,977	109	74,108	81,019	109	0.770	0.765	-0.005
Mar	44,912	46,650	104	119,020	127,669	107	0.773	0.785	0.012
Apr	40,768	37,111	91	159,788	164,780	103	0.763	0.804	0.041
May	39,925	38,244	96	199,713	203,024	102	0.762	0.796	0.034
Jun	39,370	38,601	98	239,083	241,625	101	0.763	0.789	0.026
Jul	40,966			280,049			0.771		
Aug	39,490			319,539			0.769		
Sep	36,408			355,947			0.772		
Oct	40,191			396,138			0.768		
Nov	36,211			432,349			0.765		
Dec	33,751			466,100			0.763		

<sup>&</sup>lt;sup>1</sup> Quantity processed by major processors and the prices received for fish delivered to the processing plant's door. Price includes charges for any services provided by the processing plant, such as seining and hauling, but does not include adjustments based on year-end settlements.





# Catfish Processors: Sales Volume and Average Price by Month, United States, 2009-2010

Item <sup>1</sup>		Sales Volume			Average Price <sup>2</sup>		
Item	Jun 2009	May 2010	Jun 2010	Jun 2009	May 2010	Jun 2010	
	1,000 Pounds	1,000 Pounds	1,000 Pounds	Dollars per Pound	Dollars per Pound	Dollars per Pound	
Fresh Fish Whole							
Round & Gutted	1,117	1,434	1,256	1.12	1.07	1.09	
Whole Dressed	1,429	1,410	1,464	2.00	1.97	1.94	
Total	2,546	2,844	2,720	1.64	1.55	1.58	
Other							
Steaks	81	91	92	2.44	2.42	2.41	
Nuggets	635	544	482	1.40	1.38	1.38	
Other	67	78	56	3.46	3.64	3.50	
Total	783	713	630	1.68	1.76	1.72	
Fillets	3,621	3,720	3,398	3.22	3.25	3.27	
Total Fresh	6,950	7,277	6,748	2.47	2.44	2.44	
Frozen Fish							
Whole Dressed	763	709	800	2.19	2.23	2.19	
Other							
Steaks	64	56	62	2.31	2.35	2.35	
Nuggets	2,296	2,743	3,300	1.15	1.08	1.06	
Other	756	591	634	2.90	2.98	2.93	
Total	3,116	3,390	3,996	1.60	1.43	1.38	
Fillets	8,188	7,766	8,367	2.91	2.99	2.95	
Total Frozen	12,067	11,865	13,163	2.53	2.50	2.43	
Fresh & Frozen Fish Whole							
Round & Gutted	1,117	1,434	1,256	1.12	1.07	1.09	
Whole Dressed	2,192	2,119	2,264	2.07	2.06	2.03	
Total	3,309	3,553	3,520	1.77	1.69	1.72	
Other							
Steaks	145	147	154	2.38	2.39	2.39	
Nuggets	2,931	3,287	3,782	1.20	1.13	1.10	
Other	823	669	690	2.95	3.06	2.98	
Total	3,899	4,103	4,626	1.62	1.49	1.42	
Fillets	11,809	11,486	11,765	3.01	3.07	3.04	
Total Fresh & Frozen	19,017	19,142	19,911	2.51	2.48	2.43	

 $<sup>^1</sup>$  For further detail, please refer to the terms and definitions section of this report.  $^2$  Gross value f.o.b. plant.

# Catfish Processors: Ending Inventory by Month, United States, 2009-2010

Item <sup>1</sup>	Ending Inventory					
Item -	Jun 2009	May 2010	Jun 2010			
	1,000 Pounds	1,000 Pounds	1,000 Pounds			
Fresh Fish						
Whole						
Round & Gutted	*	*	*			
Whole Dressed	*	*	*			
Total	171	183	155			
Other						
Steaks	*	*	*			
Nuggets	94	73	102			
Other	*	*	*			
Total	100	83	109			
Fillets	493	402	440			
Total Fresh	764	668	704			
Frozen Fish						
Whole Dressed	436	952	1,074			
Other						
Steaks	*	*	*			
Nuggets	1,342	1,631	1,756			
Other	*	*	*			
Total	1,992	2,296	2,501			
Fillets	7,349	6,845	6,765			
Total Frozen	9,777	10,093	10,340			
Fresh & Frozen Fish						
Whole						
Round & Gutted	*	*	*			
Whole Dressed	*	* 1.125	* 1.220			
Total	607	1,135	1,229			
Other						
Steaks	*	*	*			
Nuggets	1,436	1,704	1,858			
Other Total	2,092	2,379	2,610			
	2,092	2,379	2,010			
Fillets	7,842	7,247	7,205			
Total Fresh & Frozen	10,541	10,761	11,044			

<sup>\*</sup> Not published to avoid disclosure of individual operations.

1 For further detail, please refer to the terms and definitions section of this report.

Catfish: Imports, by Month, United States, 2009-2010

	Imports <sup>1</sup>							
Month		Ictalurus spp.		Total <sup>2</sup>				
	2009	2010	Percent of 2009	2009	2010	Percent of 2009		
	1,000 Pounds	1,000 Pounds	Percent	1,000 Pounds	1,000 Pounds	Percent		
Jan	2,344	3,091	132	9,819	14,612	149		
Feb	1,225	2,150	176	6,527	10,421	160		
Mar	972	1,179	121	8,942	7,608	85		
Apr	1,364	1,220	89	8,548	8,804	103		
May	1,659	656	40	11,592	9,971	86		
Jun	1,088			10,577				
Jul	1,849			10,765				
Aug	1,210			11,711				
Sep	1,385			12,541				
Oct	1,584			13,857				
Nov	2,144			12,783				
Dec	2,527			11,718				

Catfish: Exports, by Month, United States, 2009-2010

Cattisn: Exports, by Month, Omited States, 2009-2010									
	Exports <sup>1</sup>								
		Fresh		Frozen					
Month	2009	2010	Percent of 2009	2009	2010	Percent of 2009			
	1,000 Pounds	1,000 Pounds	Percent	1,000 Pounds	1,000 Pounds	Percent			
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	87.0 65.1 65.1 47.5 79.1 63.8 68.6 91.8 50.6 138.0 59.1 63.1	90.4 58.2 165.8 39.5 47.3	104 89 255 83 60	0.0 0.0 50.6 12.8 14.2 21.4 20.5 12.4 17.7 43.4 30.2 56.3	26.4 33.8 16.5 28.8 20.5	33 225 144			

<sup>&</sup>lt;sup>1</sup> Data compiled by the U.S. Census Bureau.

Data compiled by the U.S. Census Bureau.

Includes freshwater imports for consumption of *Ictalurus* spp., *Pangasius* spp., and other catfish of the order Siluriformes.

## **Reliability of Catfish Processing Estimates**

**Survey Procedures:** Survey data for catfish processing are collected from approximately 18 processors. All participating processors must meet the minimum criteria of having a capacity to process at least 2,000 pounds live weight of catfish per 8-hour shift. The survey is conducted entirely by NASS Headquarters staff in Washington, D.C. However, NASS field offices are responsible for informing Headquarters staff of any new processing operations in their state to ensure complete survey coverage. Processors are contacted either by mail, telephone, fax or internet. Diligent effort is made to ensure that all operations are accounted for in the estimate.

**Estimation Procedures:** The "Catfish Processing" report refers strictly to farm-raised fish and excludes wild capture fish. Prior to summarization, questionnaires are compared with the previous month's reports for comparable placement of data, reasonable price levels, and a reasonable inventory carryover given the sales and processing totals reported. Estimates are made for those processors whose reports are not available in time to be included in the release. These plants are identified by an asterisk on page 6 of this release. Estimates are normally based on the processor's previous report and current conditions. Published totals are a straight summation of the individual reports and estimated data. Price items are weighted by the associated volumes to compute weighted average prices. The published price for total whole fish, however, reflects an adjustment to the round and gutted only price to bring it to an equivalent dressed weight price.

If a plant uses a fiscal accounting system, prorating is used to convert reported data to a calendar month basis. Only national level estimates are published due to the limited number of plants involved.

One unique feature of the "Catfish Processing" report is the listing of cooperating processors by name on each month's release. This feature originally was used to solicit industry cooperation in maintaining coverage, but it has continued because of the processors' overall acceptance of this policy.

Import and export data for catfish, which are compiled by the U.S. Census Bureau, are also included in this report.

**Revision Policy:** Revisions may be necessary in the previous month's publication based on late reports received from plants. These revisions are made to improve month to month relationships. In February, all monthly estimates for the previous year are reviewed and subject to revision. This review is primarily based on data that may have been received after the original estimates were published.

**Reliability:** Estimates are based on a census of all known active processors and, therefore, have no sampling variability. However, estimates may be subject to errors such as omissions, duplication, and mistakes in reporting, recording, and processing of the data. These errors are minimized through strict quality controls in the edit and summarization process, and a careful review of all reported data for consistency and reasonableness.

# Processing data were compiled in cooperation with the following processors:

America's Catch, Inc.
Carolina Classics Catfish, LLC
Consolidated Catfish Producers, LLC
Delta Supreme Fish Processors
Fish Breeders of Idaho, Inc.
\*Farm Catch Catfish Processors, Inc.
Freshwater Farms Products, LLC
Guidry Catfish, Inc.
Harings Pride Catfish

Harvest Select Catfish, Inc.
\*Heartland Catfish
Lake's Farm Raised Catfish, Inc.
Pride of the Pond
Prime Line, Inc.
Seabrook Seafood, Inc.
Simmons Farm Raised Catfish, Inc.
South Fresh Farms
Superior Fish Products

\*Estimated

# Terms and Definitions Used for Catfish Processing Estimates:

**Average Price Paid to Producers** - Refers to the price of fish delivered to the processing plant door. Price includes charges for any services provided by the processing plant, such as seining and hauling, but does not include any adjustments based on year-end settlements.

**Fillets** - Boned sides of the fish, cut lengthwise away from the backbone. Includes regular, shank, and strip fillets; excludes any breaded products.

Fresh Fish - Fish intended for immediate consumption. Also referred to as ice-packed.

Frozen Fish - Fish which are individually quick frozen and glazed (IQF) or individually bagged and bulk frozen.

*Ictalurus* **spp.** - All species under this genus, which includes channel catfish, blue catfish, and other catfish species.

**Nuggets** - Small fillets cuts from below the rib section of the fish and usually includes weight of breading and added ingredients.

**Other Products** - Includes steaks, nuggets, and all other products not separately reported including the weight of breading and added ingredients.

**Pangasius spp.** - All species under this genus, which includes basa, tra, stuchi catfish, and other catfish species.

Round & Gutted Only - Fish with no processing done or viscera only removed.

**Round Weight** - The term for a fish's live weight.

Siluriformes - The scientific order which contains all families of catfish.

Steaks - Cross-section cuts from larger dressed fish.

**Strips** - Finger size pieces of fish cut from fillets and usually includes breading or added ingredients.

**Whole Dressed** - Weight of whole fish with only head, viscera, and skin removed. Generally, 60 percent of the live weight remains as dressed fish.

## **Information Contacts**

Listed below are the commodity specialists in the Livestock Branch of the National Agricultural Statistics Service to contact for additional information.

Dan Kerestes, Chief, Livestock Branch	(202) 720-3570
Bruce Boess, Head, Poultry and Specialty Commodities Section	(202) 720-4447
Doug Bounds - Poultry Slaughter, Turkey Hatchery, Turkeys Raised	(202) 690-3237
David Colwell - Cold Storage	(202) 720-8784
Chris Hawthorn - Catfish Processing, Catfish Production, Trout Production,	
Census of Aquaculture, Egg Products, Mink	(202) 720-0585
Kim Linonis – Layers, Eggs	(202) 690-8632
Troy Marshall – Broiler Hatchery, Chicken Hatchery, Honey	(202) 720-3244

### ACCESS TO REPORTS!!

For your convenience, there are several ways to obtain NASS reports, data products, and services:

### **INTERNET ACCESS**

All NASS reports are available free of charge. For free access, connect to the Internet and go to the NASS Home Page at: www.nass.usda.gov.

# E-MAIL SUBSCRIPTION

All NASS reports are available by subscription free of charge direct to your e-mail address. Starting with the NASS Home Page at **www.nass.usda.gov**, under the right navigation, *Receive reports by Email*, click on **National** or **State**. Follow the instructions on the screen.

-----

#### PRINTED REPORTS OR DATA PRODUCTS

CALL OUR TOLL-FREE ORDER DESK: 800-999-6779 (U.S. and Canada)
Other areas, please call 703-605-6220 FAX: 703-605-6880
(Visa, MasterCard, check, or money order acceptable for payment.)

-----

### ASSISTANCE

For **assistance** with general agricultural statistics or further information about NASS or its products or services, contact the **Agricultural Statistics Hotline** at **800-727-9540**, 7:30 a.m. to 4:00 p.m. ET, or e-mail: **nass@nass.usda.gov**.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

To file a complaint of discrimination, write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.