

PROPOSED SURVEY QUESTIONS FOR ECONOMIC and COMMUNITY DEVELOPMENT TRADE GROUPS
(For October Open-Forum Discussion)

What type of organizations do your association represent? (check all that apply)

- Economic development
- Social services or facilities
- Public/government-related services or facilities
- Owner-occupied development/preservation
 - Single-family
 - Multifamily
- Rental development/preservation
 - Single-family
 - Multifamily
- Private
- Governmental/quasi-government
- Public/private partnership

Are your members primarily

- Not-for-profits
- For-profits
- Both not-for-profit and for-profit
- Government

Do your members rely primarily on funding for economic development from

- Government sources
- Private sources
- Both

Do your members primarily focus on

- Revitalizing declining areas
- Businesses in newly developing areas
- Sustaining existing communities

Do your members primarily use economic development financing for

- small businesses (SBA defined)
- expansion of medium businesses
- relocations of large businesses from other areas
- farms and agribusinesses

What are the uses of and need for economic development funding by your members? Please rank from 1 (most important) to 5 (least important)

- | | Uses | Needs |
|-----------|-------------|--------------|
| Premises | | |
| Equipment | | |

Expansion
Permanent
Working
Capital
Other

What federal, state or local economic development programs or sources of funding are most important to your member organizations for funding economic development activities?

Please list the three most useful attributes of these government-related programs for your members (e.g., no restriction on working capital, fixed interest rate, etc)

Please list the three most difficult requirements of these government-related programs for your members (e.g., equity requirements too high, collateral requirements, subordination requirements, minimum loan amounts too high).

What private economic development programs or sources of funding are most important to your member organizations for funding economic development?

Please list the three most useful attributes of these private programs for your members (e.g., no restriction on working capital, fixed interest rate, etc)

Please list the three most difficult requirements of these private programs for your members (e.g., equity requirements too high, limited availability, subordination requirements).

What is the biggest economic problem your members have faced in the past 2 years?

Decline of a major industry (e.g., auto)

Decline in sources of funds

Private sources

Government sources

More restrictive credit requirements

Lack of public infrastructure to support development

Lack of local government concessions (e.g., tax abatements)

Other

What do you view as the most important industries for economic development funding (please rank from 1 (most important) to 7 (least important))

- a. Commercial
- b. Industrial
- c. Manufacturing
- d. Farming/agribusiness
- e. Social Services
- f. Public facility projects and activities
- g. Public or private infrastructure projects such as roads, utilities and sewers

Please describe the types of economic development initiatives that will require long-term financing, create jobs and spur economic growth (e.g., hospitals, fire companies, energy and/or telecommunications industries):

What types of economic development initiatives have been successful in your organization's service area, for example, initiatives that have created jobs in certain industries (green jobs, energy), provided for social services (parks, day care centers), and/or located in a specific geographical area (unemployment, population loss census tracts, or empowerment zone etc.)

Is your organization familiar with the Federal Home Loan Banks?

Is your organization familiar with the economic development lending programs of the Federal Home Loan Banks for advancing funds to banks and thrifts to lend to businesses and organizations for economic development activities?

Does your organization have a working relationship with one or more Federal Home Loan Banks on behalf of your members?

Has your organization discussed issues or problems with the FHLBanks regarding economic development activities? If so, what were the issues/problems?