

**U.S. PURCHASERS' QUESTIONNAIRE**

**GLYCINE FROM CHINA**

**This questionnaire must be received by the Commission by no later than April 27, 2011**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning glycine from China (Inv. No. 731-TA-718 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Aimee Larsen (202-205-3179, Aimee.Larsen@usitc.gov).**

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm purchased <b>glycine</b> (as defined in the instruction booklet) <u>from any source</u> (domestic or foreign) at any time since January 1, 2005?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone: ( )	_____ E-mail address
	_____ Fax ( )	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.  
\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing glycine from China into the United States or that are engaged in **exporting glycine from China** to the United States?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in **importing glycine from countries other than China** into the United States or that are engaged in **exporting glycine from countries other than China** to the United States?

No             Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of glycine?

No             Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Business plan.**--In Part III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for glycine?

No             Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

\_\_\_\_\_

\_\_\_\_\_

**PART II.--PURCHASES**

Please identify the individual to be contacted regarding the confidential information requested in parts II to IV?

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for parts II to IV with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: ( ) \_\_\_\_\_

Fax: ( ) \_\_\_\_\_

II-1. **Purchases.**--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of glycine. Report based on delivery date, not order date.

Item	Quantity (in pounds and value (in \$1,000)					
	2005	2006	2007	2008	2009	2010
<b>Purchases of glycine produced in--</b>						
<b>The United States:</b>						
Quantity						
Value						
<b>China:</b>						
Quantity						
Value						
<b>All other countries:<sup>1</sup></b>						
Quantity						
Value						
<sup>1</sup> Please identify these countries: _____						
_____						

**PART II.--PURCHASES--Continued**

**II-2. Purchases before and after order.--**

(a) Did your firm purchase glycine from China before 1995?

- No--skip to (c)       Yes

(b) If yes, has your pattern of purchasing glycine from China changed since 1995?

- No, our pattern of purchasing is essentially unchanged.  
 Yes, we discontinued purchases from China because of the order.  
 Yes, we reduced purchases from China because of the order.  
 Yes, but we changed the pattern of purchases from China for reasons other than the order (please explain below).
- 
- 

(c) Has your pattern of purchasing glycine from nonsubject foreign sources (i.e., countries other than China) changed since 1995?

- We did not purchase from nonsubject foreign sources before or after the order.  
 No, our pattern of purchasing is essentially unchanged.  
 Yes, we increased purchases from nonsubject countries because of the order.  
 Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the order (please explain below).
- 
-

**PART II.--PURCHASES--Continued**

II-3. **Changes in purchasing patterns.** -- Please indicate how the relative levels of your firm's purchases of glycine from different sources (both domestic and foreign) have changed since 1995.

Source of purchases	Trend	Explanation for trend
The United States	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated <input type="checkbox"/> Did not purchase	<hr/> <hr/>
China	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated <input type="checkbox"/> Did not purchase	<hr/> <hr/>
All other countries	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated <input type="checkbox"/> Did not purchase	<hr/> <hr/>

II-4. **Purchases from one country only.**--If your firm has purchased glycine from only one country, please explain the reasons for doing so.

---



---

II-5. **Supplier identification.**--Please identify below the names and addresses of your firm's **FIVE** largest suppliers for glycine since 2005. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of glycine that each of these customers accounted for in 2010.

No.	Supplier's name	Street address ( <u>not</u> P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2010 purchases (%)
1					
2					
3					
4					
5					

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES**

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of glycine (check all that apply)?

- End user
- Distributor
- Other (Describe: \_\_\_\_\_)

III-2. **Competition for sales.**--If you are a distributor or reseller of glycine, do you compete for sales to your customers with the manufacturers or importers from which you purchase glycine?

- No                       Yes--Please describe

---



---

III-3. **Types of customers.**--If your firm is a distributor or reseller of glycine, what are the major types of consumers to which you sell glycine?

---



---



---

III-4. **End uses.**--If your firm is an end user of glycine, list in order of quantity of glycine consumed, the top 3 products for which your firm purchases glycine as a component part or input. Please indicate what percentage of the total cost is accounted for by glycine and other inputs.

Product(s) you produce	Share of total cost in each of the product(s) you produce accounted for by		Total
	Glycine (percent)	Other inputs (percent)	
1.			100%
2.			100%
3.			100%

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

**III-5. Demand for end use products.--**

(a) If your firm is an end user of glycine, has the demand for your firm's final products incorporating glycine changed since 2005?

Increased       Decreased       Fluctuated       No change

(b) Has this had any effect on your firm's demand for glycine?

No—Please explain.       Yes--Please describe.

---

---

**III-6. Changes in end uses.--Have there been any changes in the end uses of glycine since 2005?**

No       Yes--Please describe.

---

---

---

**III-7. Anticipated changes in end uses.--Do you anticipate any changes in terms of the end uses of glycine?**

No       Yes--Please describe.

---

---



**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-8 **Market share.**—Please estimate your firm’s purchases of glycine in 2010 for the following specified end uses.

End use product		Glycine end use (1,000 pounds)
1.	Pet Food	
2.	Animal Feed	
3.	Cosmetic additive (deodorant/antiperspirant)	
4.	Cosmetic additive (other than deodorant)	
5.	Chemical processing	
6.	Food additive for human consumption	
7.	Pharmaceutical additive (pills)	
8.	Pharmaceutical additive (intravenous use)	
9.	Metal complexing or finishing agent	
10.	Other—Please describe:	
11.	Other—Please describe:	

III-9. **Substitutes.**--Can other products be substituted for glycine?

No  Yes--Please fill out the table below.

Substitute product	Description of applications and end uses in which this substitute can be used	Have changes in the prices of this substitute affected the price of glycine since January 1, 2005? Please explain.	
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes	_____ _____
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes	_____ _____
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes	_____ _____

III-10. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for glycine since 2005?

No  Yes--Please explain.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-11. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for glycine?

- No             Yes--Please describe.

---

---

---

III-12. **Demand trends.**--

(a) How has the demand within the United States for glycine changed since 2005? What principal factors affect changes in demand?

- Increased       Decreased       Fluctuated       No change

---

---

(b) How has the demand outside the United States for glycine changed since 2005? What principal factors affect changes in demand?

- Increased       Decreased       Fluctuated       No change

---

---

III-13. **Anticipated demand trends.**--

(a) How do you anticipate demand will change within the United States for glycine? What principal factors that will affect these changes in demand?

- Increase       Decrease       Fluctuate       No change

---

---

(b) How do you anticipate demand will change outside the United States for glycine? What principal factors that will affect these changes in demand?

- Increase       Decrease       Fluctuate       No change

---

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-14. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss glycine supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2005 to the present and forecasts for the future.

III-15. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced glycine in the U.S. market since 2005?

- No             Yes--Please provide details.

---

---

III-16. **Importance of purchasing domestic product.**--Is buying a product that is produced in the United States an important factor in your firm's purchases of glycine (check ALL that apply)?

- No  
 Yes-- Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves \_\_\_\_ percent of all our purchases of glycine.  
 Yes--Purchases of domestic product are not required by law or regulation, but are by our customers. This involves \_\_\_\_ percent of all our purchases of glycine.  
 Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involves \_\_\_\_ percent of all our purchases of glycine.

---

---

III-17. **Conditions of competition.**--

(a) Is the glycine market subject to business cycles or conditions of competition other than the changes in the overall economy?

- No             Yes--Please explain and estimate the duration of any such cycle.

---

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-17. **Conditions of competition.**—Continued.

(b) Have the business cycles or conditions of competition for glycine changed since 2005?

No  Yes--Please explain any such changes.

---

---

III-18. **Decisions based on producer.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving glycine based on the producer of the glycine you purchase?

Your firm:  Always  Usually  Sometimes  Never

Your customers:  Always  Usually  Sometimes  Never

If at least sometimes, please discuss how your firm or your customers determine the producer and why this information is important.

Your firm: \_\_\_\_\_

---

Your customers: \_\_\_\_\_

---

III-19. **Decisions based on country-of-origin.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving glycine based on the country of origin of the glycine you purchase?

Your firm:  Always  Usually  Sometimes  Never

Your customers:  Always  Usually  Sometimes  Never

If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.

Your firm: \_\_\_\_\_

---

Your customers: \_\_\_\_\_

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

**III-20. Purchasing frequency.--**

(a) How frequently do you make purchases?

- Daily       Weekly       Monthly       Quarterly       Annually  
 Other (specify) \_\_\_\_\_)

(b) Do you expect this purchasing pattern to change in the next two years?

- No       Yes-- How and why do you expect these changes to occur?

---

---

**III-21. Number of suppliers contacted.--How many suppliers do you generally contact before making a purchase? \_\_\_\_\_ firms**

**III-22. Supplier negotiations.--**

(a) Do purchases of glycine usually involve negotiations between supplier and purchaser?

- No       Yes--Please describe these negotiations. In your response, please comment on whether purchasers generally quote competing prices as part of the negotiation process.

---

---

(b) Does your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period?

- No       Yes--Specify the time period.

---

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-23. **Change in suppliers.**--Have you changed suppliers since 2005?

- No             Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

---

---

III-24. **New suppliers.**--

(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since 2005?

- No             Yes--Please identify the firms and indicate how you became aware of them.

---

---

(b) Do you expect new glycine suppliers to enter the U.S. market?

- No             Yes--Please provide details.

---

---

III-25. **Supply constraints.**-- Has your supplier refused, declined, or been unable to supply glycine since January 1, 2005? (Examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.).

- No             Yes-- Please note and document the time period(s) (i.e., month and year), the supplier involved, the amount and type of product involved; and the reason for the allocation.

---

---

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-26. **Supplier qualification**

(a) Do you require your suppliers to be or to become certified or qualified to sell glycine to your firm?

No             Yes-- \_\_\_\_\_ percent of value of purchases in 2010     Yes--all purchases

(b) Please provide a general description of the certification or qualification process. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.)

---

---

---

(c) How long does it take to qualify a new supplier? \_\_\_\_\_ days.

III-27. **Failure to certify.**--Since 2005, have any domestic or foreign producers failed in their attempts to certify or qualify their glycine with your firm or have any producers lost their approved status?

No             Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

---

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-28. **Purchasing factors.**--For the factors listed below, please rate each in terms of its importance in your purchase decision for glycine.

	<b>Very important</b>	<b>Somewhat important</b>	<b>Not important</b>
Availability .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____ .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-29. **Major purchasing factors.**--Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase glycine for any one order (examples include availability, extension of credit, contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

- 1. \_\_\_\_\_
  - 2. \_\_\_\_\_
  - 3. \_\_\_\_\_
- Other factors or comments: \_\_\_\_\_

III-30. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of glycine?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

III-31. **Frequency of decisions based on price.**--How often does your firm purchase the glycine that is offered at the lowest price?

- Always       Usually       Sometimes       Never

III-32. **Price leaders.**— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier.

Please list the names of any firms you considered price leaders in the glycine market since 2005. Please describe how the firm(s) exhibited price leadership.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

**III-33. Changes in U.S. industry.--**

(a) Have there been any improvements/changes in the U.S. glycine industry since 2005?

No             Yes

Please explain the factor(s), including the order(s) under review, that was/(were) responsible for each improvement/change.

---

---

---

---

---

---

---

---

(b) Please discuss any improvements/changes that you anticipate in the future in the U.S. glycine industry. Identify the time period and causes for these improvements/changes.

---

---

---

---

---

---

---

---

**PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-34. **Effect of revocation.**--What do you think will be the likely effects of any revocation of the antidumping duty order for imports of glycine from China? As appropriate, please discuss any potential effects of revocation of the antidumping duty order on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring. Attach additional pages if necessary.

(1) Activities of your firm: \_\_\_\_\_

---

---

---

---

---

(2) Entire U.S. market: \_\_\_\_\_

---

---

---

---

---

**PART IV.-- PRODUCT COMPARISONS**

IV-1. **Country knowledge.**--Please indicate the countries of origin for glycine for which your firm has actual marketing/pricing knowledge.

- United States
- China
- Other countries (Please specify \_\_\_\_\_ )

IV-2. **Interchangeability by country-pair.**--Is glycine produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	China	Other countries
United States		
China	X	
<sup>1</sup> For any country-pair producing glycine that is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/> <hr/> <hr/> <hr/>		



**PART IV.-- PRODUCT COMPARISONS--Continued**

IV-4. **Availability of merchandise.**--Are certain grades/types/sizes of glycine available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No             Yes--Please identify the source and the grade/type/size.

---

---

---

IV-5. **Choice of product not based on price.**--Have you purchased glycine from one source although a comparable product was available from another source at a lower price?

- No             Yes—Please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

---

---

---

**PART IV.-- PRODUCT COMPARISONS--Continued**

IV-6. **Factor country comparisons.**--For the factors listed below, please rate how glycine produced in each country you identified in your response to the first question in Part IV compares with glycine produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries).

	<u>product from United States compared to product from China</u>			<u>product from United States compared to product from Korea</u>			<u>product from United States compared to product from Japan</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
<b>Quality</b>									
Availability .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

**PART IV.-- PRODUCT COMPARISONS--Continued**

IV-6. Continued.

	product from <b>United States</b>			product from			product from		
	compared to product from <b>India</b>			compared to product from			compared to product from		
<b>Quality</b>	<b>Superior</b>	<b>Comparable</b>	<b>Inferior</b>	<b>Superior</b>	<b>Comparable</b>	<b>Inferior</b>	<b>Superior</b>	<b>Comparable</b>	<b>Inferior</b>
Availability .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.



**PART IV.-- PRODUCT COMPARISONS--Continued**

**IV-7. Minimum quality--**

(a) How often does domestically produced glycine meet minimum quality specifications for your uses or your customers' uses?

- Always       Usually       Sometimes       Rarely or never

(b) How often does imported subject glycine meet minimum quality specifications for your uses or your customers' uses?

<b>Source</b>	<b>Always</b>	<b>Usually</b>	<b>Sometimes</b>	<b>Rarely or never</b>
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How often does imported nonsubject glycine (*i.e.*, glycine from countries other than China) meet minimum quality specifications for your uses or your customers' uses?

<b>Source</b>	<b>Always</b>	<b>Usually</b>	<b>Sometimes</b>	<b>Rarely or never</b>
India	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Japan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Korea	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**IV-8. Change in price--**

(a) Since 2005, has there been a change in the price of glycine? If so, has the price of U.S.-produced glycine changed more or less than the price of imported glycine from China?

- No change in price  
 Prices have changed by the same amount  
 Price of U.S.-produced glycine has changed relative to the price of glycine from China.

(b) If the price of U.S.-produced glycine has changed relative to the price of glycine from China, the price of U.S.-produced glycine is now relatively

- Higher       Lower – than that from China.