

U.S. IMPORTERS' QUESTIONNAIRE
MAGNESIUM FROM CHINA AND RUSSIA

This questionnaire must be received by the Commission by no later than SEPTEMBER 23, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning magnesium from China and Russia (inv. Nos. 731-TA-1071-1072 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported magnesium (as defined in the instruction booklet) <i>from any country</i> at any time since January 1, 2004?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone: ()	_____ E-mail address
	_____ Fax ()	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing magnesium from China or Russia into the United States or which are engaged in exporting magnesium from China or Russia to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing magnesium from countries other than China and Russia into the United States or which are engaged in exporting magnesium from countries other than China and Russia to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of magnesium?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Nature of import operations.**--Please indicate the nature of your firm's importing operations concerning magnesium. More than one answer may be applicable.

- Importer of record
- Takes title to the imported product(s)
- Consignee of the imported products(s)
- Customs broker or freight forwarder

PART I.--GENERAL INFORMATION--Continued

I-8. **Consignees.**--If your firm is an importer of record of magnesium but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. **FTZs or bonded warehouse.**--Please indicate whether your firm enters magnesium into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

- Foreign trade zones No Yes
- Bonded warehouses No Yes

I-10. **TIB.**--Please indicate whether your firm imports magnesium under the TIB (temporary importation under bond) program.

- No Yes

I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for magnesium?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

- No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193, mary.messser@usitc.gov). **Supply all data requested on a calendar-year basis.**

Contact information (Trade).--Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-1. Identify the magnesium your firm imports. --(check all that apply)

FROM CHINA:

- | | | | | |
|--------------------------------------|-------------------------------------|---|--|--|
| Primary ingot magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Primary granular magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Secondary ingot magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Secondary granular magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |

FROM RUSSIA:

- | | | | | |
|--------------------------------------|-------------------------------------|---|--|--|
| Primary ingot magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Primary granular magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Secondary ingot magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Secondary granular magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |

FROM ALL OTHER COUNTRIES:

- | | | | | |
|--------------------------------------|-------------------------------------|---|--|--|
| Primary ingot magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Primary granular magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Secondary ingot magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |
| Secondary granular magnesium: | <input type="checkbox"/> Ultra-pure | <input type="checkbox"/> Commodity-grade pure | <input type="checkbox"/> Alloy meeting ASTM specifications | <input type="checkbox"/> Alloy not meeting ASTM specifications |

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of magnesium since January 1, 2004.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> office/warehouse openings	_____

<input type="checkbox"/> office/warehouse closings	_____

<input type="checkbox"/> relocations	_____

<input type="checkbox"/> expansions	_____

<input type="checkbox"/> acquisitions	_____

<input type="checkbox"/> consolidations	_____

<input type="checkbox"/> prolonged shutdowns or importation curtailments	_____

<input type="checkbox"/> revised labor agreements	_____

<input type="checkbox"/> other	_____

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of magnesium in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

For question II-4, if your response differs for particular antidumping duty orders, please indicate and explain the particular effect of revocation of specific orders.

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of magnesium in the future if the antidumping duty orders on alloy magnesium from China and pure and alloy magnesium from Russia were to be revoked?

- No
- Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of magnesium from China or Russia for delivery after June 30, 2010?

- No
- Yes--Indicate when such orders are to be delivered, from which country the U.S. imports originate, the type of magnesium (e.g., pure, alloy), and the quantities involved.

<u>Time period</u>	<u>Country of origin</u>	<u>Type of magnesium</u> <u>(e.g., pure or alloy)</u>	<u>Quantity</u> <u>(in metric tons)</u>
<hr/>	<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>	<hr/>

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. **Reasons for importing (if your firm is a producer).**--If your firm also produces magnesium in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

II-7. **Secondary alloy magnesium.**-- Does your firm produce, purchase, or import secondary alloy magnesium?

No Yes

If yes, does it contain beryllium?

No Yes

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8a. **Imports of PURE MAGNESIUM from CHINA.**--Does your firm import **PURE MAGNESIUM** from **CHINA**?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of **PURE MAGNESIUM** imported from **CHINA** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity (in metric tons), value (in \$1,000)								
Item	Calendar year						January-June	
	2004	2005	2006	2007	2008	2009	2009	2010
Beginning-of-period inventories (quantity) (A)								
Imports:¹								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
Quantity (D)								
Value (E)								
Internal consumption/company transfers:								
Quantity (F)								
Value ² (G)								
Export shipments:³								
Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
Channels of distribution:								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____ _____ ³ Identify your principal export markets: _____								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8b. **Imports of PURE MAGNESIUM from RUSSIA.**--Does your firm import **PURE MAGNESIUM** from **RUSSIA**?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of **PURE MAGNESIUM** imported from **RUSSIA** by your firm during the specified periods. (See definitions in the instruction booklet.)

RUSSIA

Quantity (in metric tons), value (in \$1,000)								
Item	Calendar year						January-June	
	2004	2005	2006	2007	2008	2009	2009	2010
Beginning-of-period inventories (quantity) (A)								
Imports:¹								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
Quantity (D)								
Value (E)								
Internal consumption/company transfers:								
Quantity (F)								
Value ² (G)								
Export shipments:³								
Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
Channels of distribution:								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____ _____ ³ Identify your principal export markets: _____ _____								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8c. **Imports of PURE MAGNESIUM from ALL OTHER SOURCES.**--Does your firm import PURE MAGNESIUM from SOURCES OTHER THAN CHINA AND RUSSIA?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of PURE MAGNESIUM imported by your firm during the specified periods from ALL SOURCES OTHER THAN CHINA AND RUSSIA COMBINED.

ALL OTHER SOURCES COMBINED

Identify the country sources: _____

Item	Quantity (in metric tons), value (in \$1,000)							
	Calendar year						January-June	
	2004	2005	2006	2007	2008	2009	2009	2010
Beginning-of-period inventories (quantity) (A)								
Imports:¹								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
Quantity (D)								
Value (E)								
Internal consumption/company transfers:								
Quantity (F)								
Value ² (G)								
Export shipments:³								
Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
Channels of distribution:								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____ _____ ³ Identify your principal export markets: _____								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8d. **Imports of ALLOY MAGNESIUM from CHINA.**--Does your firm import **ALLOY MAGNESIUM** from **CHINA**?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of **ALLOY MAGNESIUM** imported from **CHINA** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Item	Quantity (in metric tons), value (in \$1,000)							
	Calendar year						January-June	
	2004	2005	2006	2007	2008	2009	2009	2010
Beginning-of-period inventories (quantity) (A)								
Imports:¹								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
Quantity (D)								
Value (E)								
Internal consumption/company transfers:								
Quantity (F)								
Value ² (G)								
Export shipments:³								
Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
Channels of distribution:								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____ _____ ³ Identify your principal export markets: _____								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8e. **Imports of ALLOY MAGNESIUM from RUSSIA.**--Does your firm import **ALLOY MAGNESIUM** from **RUSSIA**?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of **ALLOY MAGNESIUM** imported from **RUSSIA** by your firm during the specified periods. (See definitions in the instruction booklet.)

RUSSIA

Quantity (in metric tons), value (in \$1,000)								
Item	Calendar year						January-June	
	2004	2005	2006	2007	2008	2009	2009	2010
Beginning-of-period inventories (quantity) (A)								
Imports:¹								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
Quantity (D)								
Value (E)								
Internal consumption/company transfers:								
Quantity (F)								
Value ² (G)								
Export shipments:³								
Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
Channels of distribution:								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____ _____ ³ Identify your principal export markets: _____ _____								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8f. **Imports of ALLOY MAGNESIUM from ALL OTHER SOURCES.**--Does your firm import **ALLOY MAGNESIUM** from **SOURCES OTHER THAN CHINA AND RUSSIA?**

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of **ALLOY MAGNESIUM** imported by your firm during the specified periods from **ALL SOURCES OTHER THAN CHINA AND RUSSIA COMBINED.**

ALL OTHER SOURCES COMBINED

Identify the country sources: _____

Item	Quantity (in metric tons), value (in \$1,000)							
	Calendar year						January-June	
	2004	2005	2006	2007	2008	2009	2009	2010
Beginning-of-period inventories (quantity) (A)								
Imports:¹								
Quantity (B)								
Value (C)								
U.S. shipments:								
Commercial shipments:								
Quantity (D)								
Value (E)								
Internal consumption/company transfers:								
Quantity (F)								
Value ² (G)								
Export shipments:³								
Quantity (H)								
Value (I)								
End-of-period inventories (quantity) (J)								
Channels of distribution:								
U.S. shipments to distributors (quantity) (K)								
U.S. shipments to end users (quantity) (L)								
¹ Identify the foreign producers, if known: _____ ² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____ _____ ³ Identify your principal export markets: _____								

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Reconciliation of import data.--

- (a) Please note that the quantities reported in question II-8 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$$A + B - D - F - H = J$$

Do these data reconcile? Yes No--(Please explain: _____)

$$D + F = K + L$$

Do these data reconcile? Yes No--(Please explain: _____)

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2004 should equal line B of year 2005). Do these data reconcile for each adjacent calendar year?

Yes. No--Please explain.

PART II.--TRADE AND RELATED INFORMATION--Continued

For questions II-10 and II-11, if your response differs for particular antidumping duty orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

II-10. **Effect of orders.**--Describe the significance of the existing antidumping duty orders covering imports of alloy magnesium from China and pure and alloy magnesium from Russia in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-11. **Likely effect of revocation of orders.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of magnesium in the future if the antidumping duty orders on alloy magnesium from China and pure and alloy magnesium from Russia were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. **Shipments of magnesium imported from CHINA by type.**-- Please report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of magnesium imported from **CHINA** by type in 2009 and January-June 2010. (See definitions in the instruction booklet.)

<i>(Quantity in metric tons)</i>		
Item	2009	Jan.-June 2010
PRIMARY MAGNESIUM:		
Ingot:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Granules:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Total, primary magnesium:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SECONDARY MAGNESIUM:		
Ingot:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Granules:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Total, secondary magnesium:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. **Shipments of magnesium imported from RUSSIA by type.**-- Please report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of magnesium imported from **RUSSIA** by type in 2009 and January-June 2010. (See definitions in the instruction booklet.)

<i>(Quantity in metric tons)</i>		
Item	2009	Jan.-June 2010
PRIMARY MAGNESIUM:		
Ingot:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Granules:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Total, primary magnesium:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SECONDARY MAGNESIUM:		
Ingot:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Granules:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
Total, secondary magnesium:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14. **Shipments of magnesium imported from ALL OTHER SOURCES by type.--** Please report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of magnesium imported from **ALL SOURCES OTHER THAN CHINA AND RUSSIA COMBINED** by type in 2009 and January-June 2010.

<i>(Quantity in metric tons)</i>		
Item	2009	Jan.-June 2010
PRIMARY MAGNESIUM:		
 Ingot:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
 Granules:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
 Total, primary magnesium:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SECONDARY MAGNESIUM:		
 Ingot:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
 Granules:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
 Total, secondary magnesium:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15. **Shipments of imports of magnesium from CHINA by end user.**--Please report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of magnesium imported from **CHINA** to end users of magnesium by product type and form in 2009 and January-June 2010.

<i>(Quantity in metric tons)</i>		
Item	2009	Jan.-June 2010
SHIPMENTS TO ALUMINUM MANUFACTURERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO MAGNESIUM GRANULE PRODUCERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO DIECASTERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO IRON AND STEEL DESULFURIZATION:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO OTHERS (SPECIFY):		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16. **Shipments of imports of magnesium from RUSSIA by end user.**--Please report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of magnesium imported from **RUSSIA** to end users of magnesium by product type and form in 2009 and January-June 2010.

<i>(Quantity in metric tons)</i>		
Item	2009	Jan.-June 2010
SHIPMENTS TO ALUMINUM MANUFACTURERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO MAGNESIUM GRANULE PRODUCERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO DIECASTERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO IRON AND STEEL DESULFURIZATION:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO OTHERS (SPECIFY):		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17. **Shipments of imports of magnesium from ALL OTHER SOURCES by end user.**--Please report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of magnesium imported from **ALL SOURCES OTHER THAN CHINA AND RUSSIA COMBINED** to end users of magnesium by product type and form in 2009 and January-June 2010.

<i>(Quantity in metric tons)</i>		
Item	2009	Jan.-June 2010
SHIPMENTS TO ALUMINUM MANUFACTURERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO MAGNESIUM GRANULE PRODUCERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO DIECASTERS:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO IRON AND STEEL DESULFURIZATION:		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
SHIPMENTS TO OTHERS (SPECIFY):		
<i>Ultra-pure magnesium</i>		
<i>Commodity-grade pure magnesium</i>		
<i>Primary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Primary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (meeting ASTM specifications for alloy magnesium)</i>		
<i>Secondary alloy magnesium (NOT meeting ASTM specifications for alloy magnesium)</i>		

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Aimee Larsen (202-205-3179, aimee.larsen@usitc.gov)

III-1. **Contact information (Price).**--Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since 2004 of the following products you imported from China and/or Russia:

Product 1.—Pure magnesium ingots containing at least 99.8 percent magnesium but less than 99.95 percent magnesium

Product 2.—Alloy magnesium ingots containing less than 99.8 percent magnesium sold to aluminum alloyers and meeting ASTM specifications for alloy magnesium

Product 3.— Alloy magnesium ingots containing less than 99.8 percent magnesium sold to aluminum alloyers and not meeting ASTM specifications for alloy magnesium

Product 4. — Alloy magnesium ingots containing less than 99.8 percent magnesium sold to diecasters and meeting ASTM specifications for alloy magnesium

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND MARKET FACTORS--Continued

III-2a. Report below the quarterly price data for the specified pricing products¹ imported from **China** and sold to unrelated U.S. customers. (See the product definitions in section III-1.)

China

(Total quantity in metric tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value²	Quantity	Value²	Quantity	Value²	Quantity	Value²
2004:								
January-March								
April-June								
July-September								
October-December								
2005:								
January-March								
April-June								
July-September								
October-December								
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								

¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

PART III.--PRICING AND MARKET FACTORS--Continued

III-2b. Report below the quarterly price data for the specified pricing products¹ imported from **Russia** and sold to unrelated U.S. customers. (See the product definitions in section III-1.)

Russia

(Total quantity in metric tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value²	Quantity	Value²	Quantity	Value²	Quantity	Value²
2004:								
January-March								
April-June								
July-September								
October-December								
2005:								
January-March								
April-June								
July-September								
October-December								
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								

¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

PART III.--PRICING AND MARKET FACTORS--Continued

III-2c. Report below the quarterly price data for the specified pricing products¹ that your firm imported from your largest other country source (country other than China or Russia) and sold to unrelated U.S. customers.

Nonsubject Country #1: _____

(Total quantity in metric tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value²	Quantity	Value²	Quantity	Value²	Quantity	Value²
2004:								
January-March								
April-June								
July-September								
October-December								
2005:								
January-March								
April-June								
July-September								
October-December								
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								

¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

PART III.--PRICING AND MARKET FACTORS--Continued

III-2d. Report below the quarterly price data for the specified pricing products¹ that your firm imported from your second largest other country source (country other than China or Russia) and sold to unrelated U.S. customers.

Nonsubject Country #2: _____

(Total quantity in metric tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value²	Quantity	Value²	Quantity	Value²	Quantity	Value²
2004:								
January-March								
April-June								
July-September								
October-December								
2005:								
January-March								
April-June								
July-September								
October-December								
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								

¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of magnesium (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.

- Transaction by transaction Contracts Set price lists
- Other--Please describe: _____
- _____
- _____

III-4. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

- Quantity discounts Annual total volume discounts No discounts
- Other--Please describe: _____
- _____
- _____

III-5. **Pricing terms for magnesium.**--

- (a) What are your firm's typical sales terms for its imported magnesium (e.g., 2/10 net 30 days)?
_____.
- (b) On what basis are your prices of imported magnesium usually quoted? (check one)
- F.o.b.--Please specify point: _____ Delivered

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of its imported magnesium in 2009 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

PART III.--PRICING AND MARKET FACTORS--Continued

III-7. **Long-term contract provisions.**--If you sell magnesium imported from China or Russia on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No

III-8. **Short-term contract provisions.**--If you sell magnesium imported from China or Russia on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No

III-9. **Lead times.**--What is the average lead time between a customer's order and the date of delivery for your firm's sales of magnesium imported from China or Russia?

<u>Source</u>	<u>Share of sales,</u> <u>2009</u>	<u>Lead time</u>
From your U.S. inventory	_____	_____ days
From foreign manufacturers' inventory	_____	_____ days
Produced to order	_____	_____ days
Total	100 %	

PART III.--PRICING AND MARKET FACTORS--Continued

III-10. **Shipping information.**--

- (a) What is the approximate percentage of the total delivered cost of magnesium imported from China or Russia that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser
- (c) When you sell magnesium imported from China and/or Russia, from where is it shipped? (check one) point of importation or storage facility
- (d) What proportion of your sales of magnesium imported from China or Russia is delivered within 100 miles of your point of shipment (provide the percentages)? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-11. **Geographical shipments.**-- What is the geographic market area in the United States served by your firm's shipments of magnesium imported from any source? (check all that apply)

Geographic area	√ if applicable
Northeast. --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>
Midwest. --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>
Southeast. --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>
Central Southwest. --AR, LA, OK, and TX.	<input type="checkbox"/>
Mountains. --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>
Pacific Coast. --CA, OR, and WA.	<input type="checkbox"/>
Other. --All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	<input type="checkbox"/>

III-12. **End uses of magnesium.**--Describe the end uses of both pure and alloy magnesium that you import from China and/or Russia. For each end-use product, what percentage of the total cost is accounted for by magnesium?

<u>End use of pure magnesium</u>	<u>Share of total cost of end product (percent)</u>
_____	_____
_____	_____
_____	_____
<u>End use of alloy magnesium</u>	<u>Share of total cost of end product (percent)</u>
_____	_____
_____	_____
_____	_____

PART III.--PRICING AND MARKET FACTORS--Continued

III-13. **Changes in end uses.**--Have there been any changes in the end uses of magnesium since 2004?

No Yes--Please describe.

III-14. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of magnesium in the future?

No Yes--Please describe and identify the time period.

III-15. **Substitutes.**— Are there any nonsubject products that may be substituted for magnesium?

No Yes—Please fill in the following table.

Substitute product	Description of applications and end uses in which this substitute can be used	Have changes in the prices of this substitute affected the price of magnesium since January 1, 2004
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

PART III.--PRICING AND MARKET FACTORS--Continued

III-16. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for magnesium since 2004?

- No Yes--Please explain.

III-17. **Anticipated changes in substitute.**--Do you anticipate any changes in terms of the substitutability of other products for magnesium in the future?

- No Yes—Please explain.

III-18. Does alloy magnesium (whether imported or produced in the United States) compete with pure magnesium? If so, in what end use markets and to what extent?

- No—Please describe why not. Yes—If so, is this competing alloy magnesium U.S. production, imported from China and/or Russia, or imported from other countries?

III-19. **Changes in regulations.**—

(a) Have any changes occurred in regulations that affect the availability of magnesium in the U.S. market since 2004?

- No Yes--Please note the types of regulations, the timing of the changes in regulations, and the impact of these regulations on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

III-19. **Changes in regulations.**—*Continued*

(b) Have any changes occurred in regulations that affect the demand for magnesium in the U.S. market since 2004?

- No Yes-- Please note the types of regulations, the timing of the changes in regulations, and the impact of these regulations on your shipment volumes and prices.

III-20. **Raw materials.**—

(a) To what extent have changes in the prices of raw materials affected your firm's selling prices for magnesium since 2004?

(b) Do you anticipated changes in your raw material costs in the foreseeable future?

- No Yes—Please explain.

III-21. **Changes in factors affecting supply.**— Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced magnesium in the U.S. market since 2004?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

III-22. Availability of "subject" import supply.—

(a) Do you anticipate any changes in terms of the availability of magnesium imported from China or Russia in the U.S. market in the future?

Pure Magnesium: Increase No change Decrease

Alloy Magnesium: Increase No change Decrease

(b) If you anticipate changes in supply, please identify the changes, and why you anticipate these changes in supply.

III-23. Availability of "nonsubject" import supply.— Has the availability of NONSUBJECT magnesium (*i.e.*, magnesium imported from countries other than China or Russia) changed since 2004?

Pure Magnesium: No Yes--Please explain.

Alloy Magnesium: No Yes--Please explain.

III-24. Interchangeability of supply.—Have you been involved in a supply arrangement whereby alloy magnesium could be supplied in the place of pure magnesium, or vice versa?

No Yes--Please describe the circumstances and quantify if possible.

PART III.--PRICING AND MARKET FACTORS--Continued

III-25. **Export constraints.**--Describe how easily your firm can shift its sales of magnesium between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting magnesium between the U.S. and alternative country markets within a 12-month period.

III-26. **Product changes of magnesium.**— Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of magnesium since 2004?

Pure Magnesium: No Yes--Please describe and quantify if possible.

Alloy Magnesium: No Yes--Please describe and quantify if possible.

III-27. **Anticipated product changes.**— Do you anticipate any changes in terms of the product range, product mix, or marketing of magnesium in the future?

No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

III-28. **Demand trends.**—

- (a) How has the demand within the United States for magnesium changed since January 1, 2004? What principal factors affect changes in demand?

Pure Magnesium: Increased No Change Decreased Fluctuated

Alloy Magnesium: Increased No Change Decreased Fluctuated

- (b) How has the demand outside the United States (if known) for magnesium changed since January 1, 2004? What principal factors affect changes in demand?

Pure Magnesium: Increased No Change Decreased Fluctuated

Alloy Magnesium: Increased No Change Decreased Fluctuated

- (c) How has the recession affected demand for magnesium? Please also specify the time periods involved and the effect on prices.

III-29. **Anticipated demand trends.**—

- (a) How do you anticipate demand will change within the United States for magnesium in the future? What principal factors will affect these changes in demand?

Pure Magnesium: Increase No Change Decrease Fluctuate

Alloy Magnesium: Increase No Change Decrease Fluctuate

PART III.--PRICING AND MARKET FACTORS--Continued

III-29. Anticipated demand trends.—Continued.

(b) How do you anticipate demand will change outside the United States for magnesium to in the future? What principal factors will affect these changes in demand?

Pure Magnesium: Increase No Change Decrease Fluctuate

Alloy Magnesium: Increase No Change Decrease Fluctuate

III-30. Are your customers for secondary alloy magnesium that meets ASTM specifications different from customers for such magnesium that doesn't meet ASTM specifications?

How frequently do your customers specify that their purchases must meet ASTM specifications?

Always Usually Sometimes Never

III-31. Business cycles.—

(a) Is the magnesium market subject to business cycles or conditions of competition (including seasonal business) distinctive to magnesium?

No (skip to question III-31.) Yes-- Please describe below and then answer part (b).

(b) If yes, have there been any changes in the business cycles or conditions of competition for magnesium since January 1, 2004?

No Yes-- Please describe.
