

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

**PURIFIED CARBOXYMETHYLCELLULOSE FROM FINLAND,
MEXICO, NETHERLANDS, AND SWEDEN**

This questionnaire must be received by the Commission by no later than December 3, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning purified carboxymethylcellulose ("purified CMC") from Finland, Mexico, Netherlands, and Sweden (invs. Nos. 731-TA-1084-1087 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>_____</p> <p>World Wide Web address _____</p> <p>Has your firm produced or exported purified CMC (as defined in the instruction booklet) at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **U.S. importers.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm’s purified CMC in 2009.

No.	Importer’s name	Contact person	E-mail address	Area code and telephone number	Share of your 2009 exports (%)
1					
2					
3					
4					
5					

PART I.--GENERAL INFORMATION--Continued

I-4. **Worldwide production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce purified CMC in the United States or other countries?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact **Cynthia Trainor** (cynthia.trainor@usitc.gov; 202-205-3354) for copies of that questionnaire).

I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import purified CMC into the United States?

- No Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact **Cynthia Trainor** (cynthia.trainor@usitc.gov; 202-205-3354) for copies of that questionnaire).

I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for purified CMC, including business plans that may include both purified CMC and other products?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Cynthia Trainor** (cynthia.trainor@usitc.gov; 202-205-3354). **Supply all data requested on a calendar-year basis.**

II-1. Please identify the individual to be contacted regarding the confidential information requested in part II?

Name and title: _____

Please indicate the manner by which Commission staff may contact the individual responsible for part II with questions regarding the submitted confidential information.

E-mail: _____ Telephone: () _____

Fax: () _____

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of purified CMC since January 1, 2005.

(check as many as appropriate) *(please describe)*

plant openings _____

plant closings..... _____

relocations _____

expansions _____

acquisitions..... _____

consolidations..... _____

prolonged shutdowns or
importation curtailments _____

revised labor agreements..... _____

other (*e.g.*, technology) _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of purified CMC in the future?

- No
- Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce purified CMC (in 1,000 pounds) for 2011 and 2012.**

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of purified CMC in the future if the antidumping duty orders on purified CMC from Finland, Mexico, Netherlands, and Sweden were to be revoked?

- No
- Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. **Same equipment, machinery, and workers.**--Has your firm since 2005 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of purified CMC?

- No
- Yes--List the following information and report your firm's combined production capacity and production of these products and purified CMC in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
Purified CMC		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Same equipment, machinery, and workers.--Continued

<i>(Quantity in 1,000 pounds)</i>					
Item	2005	2006	2007	2008	2009
Overall Production Capacity					
Production of:					
Purified CMC					
Other product 1					
Other product 2					

II-6. **Constraints on production.--**Please describe the constraint(s) that set the limit(s) on your production capacity.

II-7. **Production shifting.--**Is your firm able to switch production between purified CMC and other products in response to a relative change in the price of purified CMC vis-a-vis the price of other products, using the same equipment and labor?

No Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from purified CMC.

II-8. **Hazard Analysis & Critical Control Points (“HACCP”) Certification.--**Report the share of total purified CMC capacity that currently is HACCP certified by the U.S. FDA.

Finland _____
 Mexico _____
 Netherlands _____
 Sweden _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **Purified CMC shipments by end use.**— Report the total volume of purified CMC shipments in January-September 2010 to your home market, to the United States, and to all other export markets, by end use category, for production in each of the subject countries in which you have operations.

Period (January-September 2010); Quantity (1,000 pounds)														
End use	Finland	Mexico	Netherlands	Sweden										
FOOD:¹														
<i>Home market</i>														
<i>United States</i>														
<i>Other Export Markets</i>														
PERSONAL CARE, COSMETICS & PHARMACEUTICALS:¹														
<i>Home market</i>														
<i>United States</i>														
<i>Other Export Markets</i>														
PAPER & BOARD:¹														
<i>Home market</i>														
<i>United States</i>														
<i>Other Export Markets</i>														
OIL FIELD:¹														
<i>Home market</i>														
<i>United States</i>														
<i>Other Export Markets</i>														
ALL OTHER:²														
<i>Home market</i>														
<i>United States</i>														
<i>Other Export Markets</i>														
TOTAL U.S. SHIPMENTS:³														
<i>Home market</i>														
<i>United States</i>														
<i>Other Export Markets</i>														
¹ Please indicate the purity for reported purified CMC end use shipments during January-September 2010 as follows: <table style="margin-left: 40px; border: none;"> <tr> <td></td> <td align="center">Purity (percent)</td> </tr> <tr> <td>Food</td> <td>_____</td> </tr> <tr> <td>Personal care, cosmetics, . . & pharmaceuticals</td> <td>_____</td> </tr> <tr> <td>Oilfield</td> <td>_____</td> </tr> <tr> <td>Other</td> <td>_____</td> </tr> </table>						Purity (percent)	Food	_____	Personal care, cosmetics, . . & pharmaceuticals	_____	Oilfield	_____	Other	_____
	Purity (percent)													
Food	_____													
Personal care, cosmetics, . . & pharmaceuticals	_____													
Oilfield	_____													
Other	_____													
² Please describe: _____														
³ End use shipment data should reconcile with data reported in section II-16 a-d.														

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **Share of sales.**--What percentage of your firm's total sales from production facilities in each subject country in its most recent fiscal year was represented by sales of purified CMC?

Finland _____ Percent
 Mexico _____ Percent
 Netherlands _____ Percent
 Sweden _____ Percent

II-11. **Inventories in the United States.**--Has your firm, since 2005, maintained any inventories of purified CMC in the United States (not including inventories held by firms identified in question I-3)?

No Yes--Report the quantity of such end-of-period inventories below.

<i>(Quantity in 1,000 pounds)</i>					
Item	2005	2006	2007	2008	2009
Inventory					

II-12. **Barriers.**--

(a) Are your firm's exports of purified CMC subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

No Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate)
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

(b) Are your firm's exports of purified CMC subject to current proceedings in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

No Yes--List the products(s), country(ies), and type of proceeding.

Product	Country	Type of proceeding
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. **Other export markets.**--Identify export markets (other than the United States) that you have developed or where you have increased your sales of purified CMC since 2005. Please identify and discuss below.

II-14. **Significance of antidumping duty orders.**--Describe the significance of the existing antidumping duty orders covering imports of purified CMC from Finland, Mexico, Netherlands, and Sweden in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-15. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of purified CMC in the future if the antidumping duty orders on purified CMC from Finland, Mexico, Netherlands, and Sweden were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16a. **Trade data (Finland).**-- Report production capacity, production, shipments, and inventories of purified CMC produced by your firm in Finland during the specified periods. (See definitions in the instruction booklet.)

FINLAND

Quantity (in 1,000 pounds) and Value (in 1,000 dollars)							
Item	Calendar year					January-September	
	2005	2006	2007	2008	2009	2009	2010
Average production capacity¹ (A)							
Beginning-of-period inventories (B)							
Production² (C)							
Home market shipments:							
Internal consumption/transfers quantity (D)							
Commercial shipments quantity (E)							
value (F)							
Export shipments:							
to the United States: ³ quantity (G)							
value (H)							
to the European Union: ⁴ quantity (I)							
value (J)							
to Asia: ⁵ quantity (K)							
value (L)							
to all other markets: ⁶ quantity (M)							
value (N)							
Total exports (quantity) (O)							
Total shipments (quantity) (P)							
End-of-period inventories (Q)							
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <p>_____</p> <p>_____</p> <p>² Please estimate the percentage of total production of purified CMC in Finland accounted for by your firm's production in 2009: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of purified CMC in Finland accounted for by your firm's exports in 2009: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____.</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____.</p> <p>⁶ Identify your principal <i>other</i> export markets: _____.</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16b. **Trade data (Mexico).**-- Report production capacity, production, shipments, and inventories of purified CMC produced by your firm in Mexico during the specified periods. (See definitions in the instruction booklet.)

MEXICO

Quantity (in 1,000 pounds) and Value (in 1,000 dollars)							
Item	Calendar year					January-September	
	2005	2006	2007	2008	2009	2009	2010
Average production capacity¹ (A)							
Beginning-of-period inventories (B)							
Production² (C)							
Home market shipments:							
Internal consumption/transfers quantity (D)							
Commercial shipments quantity (E)							
value (F)							
Export shipments:							
to the United States: ³ quantity (G)							
value (H)							
to the European Union: ⁴ quantity (I)							
value (J)							
to Asia: ⁵ quantity (K)							
value (L)							
to all other markets: ⁶ quantity (M)							
value (N)							
Total exports (quantity) (O)							
Total shipments (quantity) (P)							
End-of-period inventories (Q)							
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <p>² Please estimate the percentage of total production of purified CMC in Mexico accounted for by your firm's production in 2009: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of purified CMC in Mexico accounted for by your firm's exports in 2009: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____.</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____.</p> <p>⁶ Identify your principal <i>other</i> export markets: _____.</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16c. **Trade data (Netherlands).**-- Report production capacity, production, shipments, and inventories of purified CMC produced by your firm in the Netherlands during the specified periods. (See definitions in the instruction booklet.)

NETHERLANDS

Quantity (in 1,000 pounds) and Value (in 1,000 dollars)							
Item	Calendar year					January-September	
	2005	2006	2007	2008	2009	2009	2010
Average production capacity ¹ (A)							
Beginning-of-period inventories (B)							
Production ² (C)							
Home market shipments:							
Internal consumption/transfers quantity (D)							
Commercial shipments quantity (E)							
value (F)							
Export shipments:							
to the United States: ³ quantity (G)							
value (H)							
to the European Union: ⁴ quantity (I)							
value (J)							
to Asia: ⁵ quantity (K)							
value (L)							
to all other markets: ⁶ quantity (M)							
value (N)							
Total exports (quantity) (O)							
Total shipments (quantity) (P)							
End-of-period inventories (Q)							
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <p>² Please estimate the percentage of total production of purified CMC in the Netherlands accounted for by your firm's production in 2009: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of purified CMC in the Netherlands accounted for by your firm's exports in 2009: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____.</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____.</p> <p>⁶ Identify your principal <i>other</i> export markets: _____.</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16d. **Trade data (Sweden).**-- Report production capacity, production, shipments, and inventories of purified CMC produced by your firm in Sweden during the specified periods. (See definitions in the instruction booklet.)

SWEDEN

Quantity (in 1,000 pounds) and Value (in 1,000 dollars)							
Item	Calendar year					January-September	
	2005	2006	2007	2008	2009	2009	2010
Average production capacity ¹ (A)							
Beginning-of-period inventories (B)							
Production ² (C)							
Home market shipments:							
Internal consumption/transfers quantity (D)							
Commercial shipments quantity (E)							
value (F)							
Export shipments:							
to the United States: ³ quantity (G)							
value (H)							
to the European Union: ⁴ quantity (I)							
value (J)							
to Asia: ⁵ quantity (K)							
value (L)							
to all other markets: ⁶ quantity (M)							
value (N)							
Total exports (quantity) (O)							
Total shipments (quantity) (P)							
End-of-period inventories (Q)							
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <p>² Please estimate the percentage of total production of purified CMC in Sweden accounted for by your firm's production in 2009: _____ Percent</p> <p>³ Please estimate the percentage of total exports to the United States of purified CMC in Sweden accounted for by your firm's exports in 2009: _____ Percent</p> <p>⁴ Identify your principal <i>European Union</i> export markets: _____.</p> <p>⁵ Identify your principal <i>Asian</i> export markets: _____.</p> <p>⁶ Identify your principal <i>other</i> export markets: _____.</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17. **Reconciliation of trade data.**—

- (a) The quantities reported in question II-14 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$B + C - D - E - G - I - K - M = Q$ Do these data reconcile? Yes No--Please explain: _____

- (b) Further, the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line Q of year 2005 should equal line B of year 2006). Do these data reconcile for each adjacent calendar year?

Yes. No--Please explain:

PART III.--MARKET FACTORS

Further information on this part of the questionnaire can be obtained from **Clark Workman (202-205-3248, clark.workman@usitc.gov)**.

III-1. Please identify the individual to be contacted regarding the confidential information requested in part III.

Name and title: _____

Please indicate the manner by which Commission staff may contact the individual responsible for part III with questions regarding the submitted confidential information.

E-mail: _____ Telephone: (____) _____

Fax: (____) _____

III-2. **Length of sales period.**--Please estimate below the share of your firm’s commercial shipment quantity of its home-produced purified CMC during 2009 to each of the country categories shown below that was on a (1) long-term basis (multiple deliveries for more than 12 months after the sales agreement), (2) short-term basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (usually one-time delivery, within 30 days of the sales agreement). The three different sales bases include both verbal agreements and written contracts. Answer separately for each applicable subject home country and *copy this question as needed to complete your response*.

Finland Mexico Netherlands Sweden (Check one)

Share of 2009 commercial shipment quantity (percent)				
Country	Long-term	Short-term	Spot	TOTAL
Home country				100 percent
United States				100 percent
All other countries				100 percent

PART III.--MARKET FACTORS--Continued

III-3. **Long-term sales provisions.**--Please answer the following questions with respect to your firm's sales of its home-produced purified CMC on a typical long-term basis during January 2005-September 2010. If differences existed on sales to the home market, U.S market, or third-country markets, please explain. Answer separately for each applicable subject home country and *copy this question as needed to complete your response*; (Note.—If your firm's response is the same for two or more of its home subject countries, check the applicable countries in a single response.)

Finland Mexico Netherlands Sweden (Check as applicable)

(a) What is the average duration of an agreement/contract? _____

(b) Can prices be renegotiated during the agreement/contract period? Yes No

(c) Does the agreement/contract fix quantity, price, or both? Quantity Price Both

(d) Does the agreement/contract have a meet or release provision? Yes No

Explanation: _____

III-4. **Short-term sales provisions.**--Please answer the following questions with respect to your firm's sales of its home-produced purified CMC on a typical short-term basis during January 2005-September 2010. If differences existed on sales to the home market, U.S market, or third-country markets, please explain. Answer separately for each applicable subject home country and *copy this question as needed to complete your response*; (Note.—If your firm's response is the same for two or more of its home subject countries, check the applicable countries in a single response.)

Finland Mexico Netherlands Sweden (Check as applicable)

(a) What is the average duration of an agreement/contract? _____

(b) Can prices be renegotiated during the agreement/contract period? Yes No

(c) Does the agreement/contract fix quantity, price, or both? Quantity Price Both

(d) Does the agreement/contract have a meet or release provision? Yes No

Explanation: _____

PART III.--MARKET FACTORS--Continued

III-5. **Lead times.**--What was the average lead time between a customer's order and the date of delivery for your firm's sales of its home-produced purified CMC to its home market, to the U.S. market, and to third country markets during January 2005-September 2010? Also report the percentage shares of your firm's 2009 commercial shipment quantity of its home-produced purified CMC to each market shown below that was shipped from its home-country inventory and directly from home production. Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

Source	Share of shipment, quantity in 2009 (Percent)	Lead time (Days)
Sales to the home market:		
From home-country inventory		
Produced to order		
Total	100 %	
Sales to the U.S. market:		
From home-country inventory		
Produced to order		
Total	100 %	
Sales to third-country markets:		
From home-country inventory		
Produced to order		
Total	100 %	

PART III.--MARKET FACTORS--Continued

III-6. **Raw materials.**--To what extent did changes in the prices of raw materials affect the supply of your firm's home-produced purified CMC during January 2005-September 2010? Also discuss any anticipated changes in your raw material costs in the future. Identify the time period(s) and factor(s) involved, and the impact such changes had on your shipment volumes and prices to its home market, the U.S. market, and third-country markets. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

Description of raw materials and any price changes:

January 2005-September 2010:

Anticipated in the future:

Impact on quantity and price of shipments—

January 2005-September 2010:

Anticipated in the future:

PART III.--MARKET FACTORS--Continued

III-7. **Changes in other factors affecting supply.**--Did any changes occur in any other factors (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the supply of your home-produced purified CMC during January 2005-September 2010? Also discuss any anticipated changes in your firm's costs of other factors in the future. Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your firm's shipment volumes and prices to its home market, the U.S. market, and third-country markets.

Description of other factors and any price changes:

January 2005-September 2010:

Anticipated in the future:

Impact on quantity and price of shipments—

January 2005-September 2010:

Anticipated in the future:

PART III.--MARKET FACTORS--Continued

III-8. **Availability of import supply.**—Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

(a) Do you anticipate any changes in terms of the availability of your home-produced purified CMC in the U.S. market in the future?

Increase No change Decrease

(b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-9. **Product shifting.**--Describe how easily your firm can shift its sales of purified CMC between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting purified CMC between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

PART III.--MARKET FACTORS--Continued

III-10. **Product changes.**--Is the product range, product mix, or marketing (including sales over the internet) of purified CMC in your home market significantly different from the product range, product mix, or marketing of purified CMC for export to the United States or to third-country markets? In addition, have there been any significant changes in the product range, product mix, or marketing of purified CMC in your home market, for export to the United States, or for export to third-country markets since 2005? Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

No Yes--Please describe and quantify if possible.

Differences in product range, product mix, or marketing:

Changes in product range, product mix, or marketing:

III-11. **Anticipated product changes.**--Please discuss any anticipated changes in terms of the product range, product mix, or marketing (including sales over the internet) of purified CMC in your home market, for export to the United States, or for export to third-country markets in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

PART III.--MARKET FACTORS--Continued

III-12. **Substitutes.**—Do substitutes (e.g., crude/unrefined CMC, CMC FPS, cross-linked purified CMC, other hydrocolloids, etc.) for purified CMC exist?

No Yes

If yes, please list in descending order of importance any products, other than the subject purified CMC, that may be substituted for purified CMC during January 2005-September 2010. For each possible substitute product, please give examples of applications and end uses involving the substitute and indicate whether changes in the price of the substitute affect the price and/or quantity of purified CMC (also estimate the length of any time lag of such an effect).

Substitute	Description of applications and end uses	Have changes in the prices of this substitute affected the price and/or quantity of purified CMC during January 2005-September 2010?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

PART III.--MARKET FACTORS--Continued

III-13. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for purified CMC or changes in the relative importance/mix of existing substitutes during January 2005-September 2010?

- No Yes--Please explain.

III-14. **Anticipated changes in substitutes.**-- Do you anticipate any changes in the number or types of products that can be substituted for purified CMC or changes in the relative importance/mix of existing substitutes in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-15. **Substitutes in demand among types/grades of purified CMC.**--

a) Do various types/grades of purified CMC substitute for each other?

- No Yes

If yes, please discuss below the extent to which purified CMC products could substitute for each other during January 2005-SeptemberJune 2010 and identify the end uses in which this substitution could occur. For each possible substitution discussed, please indicate the extent to which any such substitution actually occurred during January 2005-September 2010.

PART III.--MARKET FACTORS--Continued

III-15. Substitutes in demand among types/grades of purified CMC.--Continued

b) Do you anticipate any changes in the number or types of purified CMC products that can be substituted for each other or changes in the relative importance/mix of existing substitutes in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-16. **Interchangeability.**--Does purified CMC produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's purified CMC sold to the United States and/or to third-country markets? Answer separately for each applicable subject home country and *copy this question as needed to complete your response*; (Note.—If your firm's response is the same for two or more of its home subject countries, check the applicable countries in a single response.)

- Finland Mexico Netherlands Sweden (Check as applicable)

- Yes No--Identify the market(s) and any differences in the products.

PART III.--MARKET FACTORS--Continued

III-17. **End uses.**—Please discuss the end uses of purified CMC your firm sold to its home market during January 2005-September 2010. If these end uses differ from those of the purified CMC you sell to the U.S. market or to third-country markets, explain. Answer separately for each applicable subject home country and *copy this question as needed to complete your response*; (Note.—If your firm’s response is the same for two or more of its home subject countries, check the applicable countries in a single response.)

Finland Mexico Netherlands Sweden (Check as applicable)

End uses:

Differences among country markets:

III-18. **Changes in end uses.**-- Have there been any changes in the end uses of purified CMC during January 2005-September 2010? Explain if there are differences in any such changes in your home market, the U.S. market, or third-country markets. Answer separately for each applicable subject home country and *copy this question as needed to complete your response*; (Note.—If your firm’s response is the same for two or more of its home subject countries, check the applicable countries in a single response.)

Finland Mexico Netherlands Sweden (Check as applicable)
 No Yes--Please describe.

Changes in end uses:

Differences in changes among country markets:

PART III.--MARKET FACTORS--Continued

III-19. **Anticipated changes in end uses.**--Do you anticipate any changes in the end uses of purified CMC in the future? Explain if there are differences in any such changes in your home market, the U.S. market, or third-country markets. Answer separately for each applicable subject home country and *copy this question as needed to complete your response*; (Note.—If your firm's response is the same for two or more of its home subject countries, check the applicable countries in a single response.)

- Finland
 Mexico
 Netherlands
 Sweden
 (Check as applicable)
- No
 Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

Anticipated changes in end uses:

Differences in anticipated changes among country markets:

III-20. **Demand trends.**--How has the demand for purified CMC changed since January 2005? What principal factors have affected any changes in demand? Answer for each of the countries below for which your firm has knowledge.

Demand in:	Increased	No change	Decreased	Fluctuated
Finland	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mexico	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Netherlands	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sweden	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET FACTORS--Continued

III-23. **Description of home market.**--Describe briefly your home market for purified CMC, including the number of, and competition among home-country producers. Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

III-24. **Import competition.**--Does your firm face competition from imports of purified CMC in its home market? Answer separately for each applicable subject home country and *copy this question as needed to complete your response.*

Finland Mexico Netherlands Sweden (Check one)

No Yes--Please identify the country sources of any imports of purified CMC into the home market.

III-25. **Market studies.**-- Please provide as a separate attachment to this request any studies, surveys, etc., that you are aware of that quantify and/or otherwise discuss purified CMC demand and supply (the latter including production capacity and capacity utilization) in (1) the United States, (2) each of the other major producing/consuming countries, including Finland, Mexico, Netherlands, and Sweden, and (3) the world as a whole. Of particular interest is such data since January 2005 and forecasts for the future.