

**U.S. IMPORTERS' QUESTIONNAIRE**

**BOTTOM MOUNT COMBINATION REFRIGERATOR-FREEZERS  
FROM KOREA AND MEXICO**

**This questionnaire must be received by the Commission by no later than April 13, 2011**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty investigations concerning bottom mount combination refrigerator-freezers ("bottom mount refrigerators") from Korea and Mexico (Inv. Nos. 701-TA-477 and 731-TA-1180-1181 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm imported bottom mount combination refrigerator-freezers ("<u>bottom mount refrigerators</u>"), top mount combination refrigerator-freezers ("<u>top mount refrigerators</u>"), or side by side combination refrigerator-freezers ("<u>side by side refrigerators</u>") (as defined in the instruction booklet) at any time since January 1, 2008?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____



**PART I.--GENERAL INFORMATION--Continued**

I-8. **FTZ or bonded warehouses.**--Please indicate whether your firm enters bottom mount refrigerators into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones       No               Yes

Bonded warehouses       No               Yes

I-9. **Temporary importation under bond.**--Please indicate whether your firm imports bottom mount refrigerators under the TIB (temporary importation under bond) program.

No               Yes

I-10. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No               Yes--Please specify. \_\_\_\_\_

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**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Chris Cassise (202-708-5408, chris.cassise@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Please identify the individual to be contacted regarding the confidential information requested in part II.

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for parts I with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: (\_\_\_\_) \_\_\_\_\_

Fax: (\_\_\_\_) \_\_\_\_\_

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of bottom mount refrigerators since January 1, 2008.

*(check as many as appropriate) (please describe)*

office/warehouse openings..... \_\_\_\_\_  
\_\_\_\_\_

office/warehouse closings ..... \_\_\_\_\_  
\_\_\_\_\_

relocations ..... \_\_\_\_\_  
\_\_\_\_\_

expansions ..... \_\_\_\_\_  
\_\_\_\_\_

acquisitions..... \_\_\_\_\_  
\_\_\_\_\_

consolidations..... \_\_\_\_\_  
\_\_\_\_\_

prolonged shutdowns or  
importation curtailments ..... \_\_\_\_\_  
\_\_\_\_\_

revised labor agreements ..... \_\_\_\_\_  
\_\_\_\_\_

other..... \_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Arranged U.S. imports.**—(a) Has your firm imported or arranged for the importation of bottom mount refrigerators from Korea or Mexico for delivery after December 31, 2010?

No                       Yes—Indicate when such orders are to be delivered and the quantities and SKUs involved.

Imports from Korea:		Date of delivery	SKUs
Quantity of imports	units		
Value of imports	\$		
Imports from Mexico:			
Quantity of imports	units		
Value of imports	\$		

(b) Of the arranged U.S. imports reported above, please indicate below those arranged U.S. imports that were sold in November or December 2010 pursuant to a “Black Friday” or other sales promotion. Include when such orders are to be delivered, the quantity, the value and the SKUs involved.

Imports from Korea:		Date of delivery	SKUs
Quantity of imports	units		
Value of imports	\$		
Imports from Mexico:			
Quantity of imports	units		
Value of imports	\$		

II-4. **Reasons for importing.**--If your firm also produces bottom mount refrigerators in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5a. **IMPORTS FROM SUBJECT SOURCES OF BOTTOM MOUNT REFRIGERATORS.**–  
Report your firm's imports and your firm's shipments and inventories of bottom mount refrigerators imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.)

*Please note that the unit of measure for quantity is actual number of refrigerator units and the unit of measure for value is THOUSANDS of dollars.*

**KOREA**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> (quantity)			
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>3</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories</b> <sup>5</sup> (quantity)			
<b>Channels of distribution:</b>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the foreign producers, if known: _____  <sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____ <sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____  <sup>4</sup> Identify your principal export markets: _____ <sup>5</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5b. **IMPORTS FROM SUBJECT SOURCES OF BOTTOM MOUNT REFRIGERATORS.**– Report your firm's imports and your firm's shipments and inventories of bottom mount refrigerators imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

*Please note that the unit of measure for quantity is actual number of refrigerator units and the unit of measure for value is THOUSANDS of dollars.*

**MEXICO**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> (quantity)			
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>3</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories</b> <sup>5</sup> (quantity)			
<b>Channels of distribution:</b>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____ _____			
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
<sup>4</sup> Identify your principal export markets: _____ _____			
<sup>5</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			



**PART II.--TRADE AND RELATED INFORMATION--Continued**

**II-6. IMPORTS FROM NONSUBJECT SOURCES OF BOTTOM MOUNT**

**REFRIGERATORS**—Report your firm's imports and your firm's shipments and inventories of bottom mount refrigerators imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

*Please note that the unit of measure for quantity is actual number of refrigerator units and the unit of measure for value is THOUSANDS of dollars.*

**ALL OTHER SOURCES COMBINED  
(COUNTRIES OTHER THAN KOREA AND MEXICO)**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> (quantity)			
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>3</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories</b> <sup>5</sup> (quantity)			
<b>Channels of distribution:</b>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the sources and foreign producers, if known: _____			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
<sup>4</sup> Identify your principal export markets: _____			
<sup>5</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?			
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7 . **COMPARABILITY OF BOTTOM MOUNT REFRIGERATORS WITH TOP MOUNT REFRIGERATORS.**—Since January 1, 2008, has your firm imported top mount refrigerators?

No                       Yes--Please describe the differences and similarities between bottom mount and top mount refrigerators by answering the questions below.

**(a) Do bottom mount and top mount refrigerators have the same physical characteristics and end uses?**

No                       Yes

Please describe the similarities and/or differences between the physical characteristics or end uses.

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**(b) Are bottom mount and top mount refrigerators interchangeable?**

No                       Yes

Please describe what makes these two products interchangeable or not interchangeable.

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**(c) Are the manufacturing processes, facilities, and production employees used to produce bottom mount refrigerators similar to those to produce top mount refrigerators?**

No                       Yes

Please describe the similarities and/or differences between the two manufacturing processes.

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**(d) Do bottom mount and top mount refrigerators share the same channels of distribution?**

No                       Yes

Please describe the similarities and/or differences between the channels of distribution.

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**(e) Do you or your customers perceive bottom mount and top mount refrigerators to be similar products?**

Yes                       No, please describe the perceived differences between the two products:

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**(f) Are there generally differences in price between bottom mount and top mount refrigerators?**

No

Yes, bottom mount refrigerators are generally higher in price than top mount refrigerators.

Yes, bottom mount refrigerators are generally lower in price than top mount refrigerators.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. **IMPORTS FROM SUBJECT SOURCES OF TOP MOUNT REFRIGERATORS.**—Report your firm’s imports, shipments, and inventories of top mount refrigerators imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.)

**KOREA**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Imports:<sup>1</sup></b>			
Quantity of imports			
Value of imports			
<b>U.S. commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>End-of-period inventories (quantity)</b>			
<sup>1</sup> Please identify the foreign producers:			
_____			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			

II-9. **IMPORTS FROM SUBJECT SOURCES OF TOP MOUNT REFRIGERATORS.**—Report your firm’s imports, shipments, and inventories of top mount refrigerators imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Imports:<sup>1</sup></b>			
Quantity of imports			
Value of imports			
<b>U.S. commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>End-of-period inventories (quantity)</b>			
<sup>1</sup> Please identify the foreign producers:			
_____			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			

**PART II.--TRADE AND RELATED INFORMATION**

II-10. **IMPORTS FROM NONSUBJECT SOURCES OF TOP MOUNT REFRIGERATORS.**– Report your firm's imports, shipments, and inventories of top mount refrigerators imported from all other sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED  
(COUNTRIES OTHER THAN KOREA AND MEXICO)**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>End-of-period inventories (quantity)</b>			
<sup>1</sup> Please identify the sources and foreign producers: _____ _____			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11. **COMPARABILITY OF BOTTOM MOUNT REFRIGERATORS WITH SIDE BY SIDE REFRIGERATORS.**—Since January 1, 2008, has your firm imported side by side refrigerators?

- No                       Yes--Please describe the differences and similarities between bottom mount and side by side refrigerators by answering the questions below.

**(b) Do bottom mount and side by side refrigerators have the same physical characteristics and end uses?**

- No                       Yes

Please describe the similarities and/or differences between the physical characteristics or end uses.

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**(b) Are bottom mount and side by side refrigerators interchangeable?**

- No                       Yes

Please describe what makes these two products interchangeable or not interchangeable.

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**(c) Are the manufacturing processes, facilities, and production employees used to produce bottom mount refrigerators similar to those to produce side by side refrigerators?**

- No                       Yes

Please describe the similarities and/or differences between the two manufacturing processes.

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**(d) Do bottom mount and side by side refrigerators share the same channels of distribution?**

- No                       Yes

Please describe the similarities and/or differences between the channels of distribution.

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**(e) Do you or your customers perceive bottom mount and side by side refrigerators to be similar products?**

- Yes                       No, please describe the perceived differences between the two products:

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**(f) Are there generally differences in price between bottom mount and side by side refrigerators?**

- No  
 Yes, bottom mount refrigerators are generally higher in price than side by side refrigerators.  
 Yes, bottom mount refrigerators are generally lower in price than side by side refrigerators.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-12. **IMPORTS FROM SUBJECT SOURCES OF SIDE BY SIDE REFRIGERATORS.**—Report your firm’s imports, shipments, and inventories of side by side refrigerators imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.)

**KOREA**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Imports:<sup>1</sup></b>			
Quantity of imports			
Value of imports			
<b>U.S. commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>End-of-period inventories (quantity)</b>			
<sup>1</sup> Please identify the foreign producers:			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			

II-13. **IMPORTS FROM SUBJECT SOURCES OF SIDE BY SIDE REFRIGERATORS.**—Report your firm’s imports, shipments, and inventories of side by side refrigerators imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Imports:<sup>1</sup></b>			
Quantity of imports			
Value of imports			
<b>U.S. commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>End-of-period inventories (quantity)</b>			
<sup>1</sup> Please identify the foreign producers:			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14. **IMPORTS FROM NONSUBJECT SOURCES OF SIDE BY SIDE REFRIGERATORS.**–  
Report your firm's imports, shipments, and inventories of side by side refrigerators imported from all other sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED  
(COUNTRIES OTHER THAN KOREA AND MEXICO)**

Quantity (in actual units), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments <sup>2</sup>			
<b>End-of-period inventories (quantity)</b>			
<sup>1</sup> Please identify the sources and foreign producers: <hr/>			
<sup>2</sup> The reported value of commercial shipments should be net of all discounts, rebates, and other incentives paid to customers, whether or not the discount, rebate, or other incentive is tied directly to sales of bottom mount refrigerators or is linked to a broader base of sales and allocated in part to bottom mount refrigerators. Where the discount, rebate, or other incentive is allocated, please state the basis for the allocation. _____			

**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, john.benedetto@usitc.gov)

III-1. Please identify the individual to be contacted regarding the confidential information requested in part III?

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for part III with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

**PRICE DATA**

III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since January 1, 2008 of the following bottom mount refrigerator products you imported from Korea and Mexico:

**Product 1A:** 2 external doors; total capacity of 21.5-22.4 cubic feet; stainless steel; single evaporator; no external ice/water dispenser, but with an internal icemaker; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.

**Product 1B:** For each quarter during the period, report data for Product 1A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.

**Product 2A:** 4 external doors and/or drawers; total capacity of 24.5-25.4 cubic feet; stainless steel; single evaporator; external ice and water dispenser; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.

**Product 2B:** For each quarter during the period, report data for Product 2A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.

**Product 3A:** 4 external doors and/or drawers; total capacity of 27.5+ cubic feet; stainless steel; dual evaporators; external ice and water dispenser; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.

**Product 3B:** For each quarter during the period, report data for Product 3A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.



**PART III.--PRICING AND RELATED INFORMATION--Continued**

- Product 4A:** 3 external doors; total capacity of 26.5-27.4 cubic feet; stainless steel; single evaporator; external ice/water dispenser; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.
- Product 4B:** For each quarter during the period, report data for Product 4A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.
- Product 5A:** 3 external doors; total capacity of 27.5+ cubic feet; stainless steel; dual evaporators; external ice/water dispenser; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.
- Product 5B:** For each quarter during the period, report data for Product 5A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.
- Product 6A:** 3 external doors and/or drawers; total capacity of 22.5 - 26 cubic feet; stainless steel; external ice and water dispenser; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.
- Product 6B:** For each quarter during the period, report data for Product 6A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.
- Product 7A:** 3 external doors and/or drawers; total capacity of 22.5 - 26 cubic feet; stainless steel; no external ice and water dispenser; Energy Star rated. Report for all your SKUs that fall under this definition, and supply a specification sheet for each.
- Product 7B:** For each quarter during the period, report data for Product 7A, but only for your highest-volume SKU falling within this product definition. Also identify the specific SKU number, and supply a specification sheet for that SKU.

**Please note that quantities in this section should be reported in actual units.**

**Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other “back end” adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers’ receiving points that were absorbed by your firm (i.e., not charged to your customers).**

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data**.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 1A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 1A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 1B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 1B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 2A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 2A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 2B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 2B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 3A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 3A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 3B		
	Quantity	Value	SKU
<b>2008</b>			
January-March		☐ FORMTEXT	
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 3B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 4A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 4A:</p>		



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 4B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 4B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 5A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 5A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 5B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 5B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 6A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 6A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 6B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 6B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)		
Period of shipment	Product 7A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 7A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Korea and sold by your firm.

**Korea**

(Quantity in units, value in dollars)			
Period of shipment	Product 7B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 7B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data**.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 1A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 1A:</p>		



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 1B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 1B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 2A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 2A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 2B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			

<sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers).

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:**

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 2B: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 3A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 3A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 3B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 3B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 4A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 4A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 4B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			

<sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:**

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4B: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 5A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 5A:</p>		



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 5B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 5B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 6A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 6A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 6B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 6B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)		
Period of shipment	Product 7A	
	Quantity	Value
<b>2008</b>		
January-March		
April-June		
July-September		
October-December		
<b>2009</b>		
January-March		
April-June		
July-September		
October-December		
<b>2010</b>		
January-March		
April-June		
July-September		
October-December		
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for this product, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to this product.:</u></b> _____</p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 7A:</p>		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**Mexico**

(Quantity in units, value in dollars)			
Period of shipment	Product 7B		
	Quantity	Value	SKU
<b>2008</b>			
January-March			
April-June			
July-September			
October-December			
<b>2009</b>			
January-March			
April-June			
July-September			
October-December			
<b>2010</b>			
January-March			
April-June			
July-September			
October-December			
<p><sup>1</sup> Report the U.S. f.o.b. sales value and quantity net of returns, and net of all discounts, incentives, allowances, rebates, and other adjustments that are directly tied to the specific product. In reporting sales values, do not report any allocated discounts, incentives, allowances, rebates, or other "back end" adjustments that are not directly tied to a specific product. Also deduct any U.S. freight costs to your customers' receiving points that were absorbed by your firm (i.e., not charged to your customers)..</p> <p><sup>2</sup> Pricing product definitions are provided on the first page of Part III.</p> <p><b><u>In addition, please report, for the SKUs above, the total dollar value of 2010 allocated discounts, incentives, allowances, rebates, and other "back end" adjustments that are not directly tied to the SKUs above.:</u></b></p> <p>Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 7B: _____</p>			

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3. **Price setting.**-- How does your firm determine the prices that it charges for sales of bottom mount refrigerators (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.

- Transaction by transaction                       Contracts                       Set price lists
  - Reverse internet auction sales
  - Other--Please describe: \_\_\_\_\_
- 

III-4. **Discount policy.**—

(a) Please indicate and describe your firm's discount policies (*check all that apply*).

- Quantity discounts                       Annual total volume discounts                       No discounts
  - Other--Please describe: \_\_\_\_\_
- 

If your firm provided any form of discount, rebate, allowance, promotional amount, or spiff, or any other form of price reduction, that pertained to both bottom mount combination refrigerator-freezers and any other product or category of products, including, but not limited to, other types of refrigerators, washers, dryers, dishwashers, microwave ovens, or ranges, then report the following information for 2008, 2009, and 2010:

Total amount of discounts, etc. granted on all products:

\$ \_\_\_\_\_ 2008

\$ \_\_\_\_\_ 2009

\$ \_\_\_\_\_ 2010

Total quantity and value of the products sold to which the discounts, etc. pertained:

Quantity (units): \_\_\_\_\_ 2008                      Value: \$ \_\_\_\_\_ 2008

Quantity (units): \_\_\_\_\_ 2009                      Value: \$ \_\_\_\_\_ 2009

Quantity (units): \_\_\_\_\_ 2010                      Value: \$ \_\_\_\_\_ 2010

III-5. **Pricing terms for bottom mount refrigerators.**--

**PART III.--PRICING AND RELATED INFORMATION--Continued**

- (a) What are your firm's typical sales terms for bottom mount refrigerators imported from Korea and/or Mexico (e.g., 2/10 net 30 days)? \_\_\_\_\_.
- (b) On what basis are your prices of imported bottom mount refrigerators from Korea and Mexico usually quoted?  
(check one)  F.o.b.--Please specify point: \_\_\_\_\_  Delivered

III-6. **Contract versus spot.**--Approximately what share of your firm's sales of bottom mount refrigerators imported from Korea and/or Mexico in 2010 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____ %
Short-term contracts	_____ %
Spot sales	_____ %
<b>Total</b>	<b>100%</b>

III-7. **Long-term contract provisions.**--If you sell bottom mount refrigerators imported from Korea and/or Mexico on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-8. **Short-term contract provisions.**--If you sell bottom mount refrigerators imported from Korea and/or Mexico on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?     Yes     No
- (c) Does the contract fix quantity, price, or both?    Quantity     Price     Both
- (d) Does the contract have a meet or release provision?     Yes     No

III-9. **Lead times.**--What is your share of sales of bottom mount refrigerators imported from Korea and/or Mexico both from inventory and produced to order, and what is the average lead time between a customer's order and the date of delivery for your firm's sales of bottom mount refrigerators?

<u>Source</u>	<u>Share of sales,</u> <u>2010</u>	<u>Lead time</u>
From your U.S. inventory	_____ %	_____ days
From foreign manufacturers' inventory	_____ %	_____ days
Produced to order	_____ %	_____ days
<b>Total</b>	<b>100 %</b>	

III-10. **Shipping information.**—

- (a) What is the approximate percentage of the total delivered cost of bottom mount refrigerators imported from Korea and/or Mexico that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)  
 Your firm    or purchaser
- (c) When you sell bottom mount refrigerators imported from Korea and/or Mexico, from where is it shipped?  
(check one) point of importation  or storage facility
- (d) What proportion of your sales of bottom mount refrigerators imported from Korea and Mexico are delivered within 100 miles of your point of shipment (provide the percentages)? \_\_\_\_\_ percent. Within 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-11. **Geographical shipments**--What is the geographic market area in the United States served by your firm's shipments of bottom mount refrigerators imported from any source? (check all that apply)

Geographic area	Korea	Mexico
	√ if applicable	√ if applicable
<b>Northeast.</b> --CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> --IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> --AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> --AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> --AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> --CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> --All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>

III-12. **End uses**--Describe the end uses (residential, commercial, etc.) of the bottom mount refrigerators that you import from Korea and Mexico.

\_\_\_\_\_

\_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-13. Substitutes--**

(a) Can other products be substituted for bottom mount refrigerators?  
 No             Yes--Please complete (b).

(b) Please list in order of importance any products that may be substituted for bottom mount refrigerators and fill out the table.

<b>Substitute</b>	<b>End use in which this substitute is used</b>	<b>Have changes in the prices of this substitute affected the price for bottom mount refrigerators?</b>
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes-- please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes---please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes---please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-14. **Demand trends.**--

(a) How has the demand within the United States for bottom mount refrigerators changed since January 1, 2008? What principal factors affect changes in demand?

Increased       No Change       Decreased       Fluctuated

---

---

(b) How has the demand outside the United States (if known) for bottom mount refrigerators changed since January 1, 2008? What principal factors affect changes in demand?

Increased       No Change       Decreased       Fluctuated

---

---

III-15. **Product changes.**--Have there been any significant changes in the product mix or marketing of bottom mount refrigerators since January 1, 2008?

No       Yes-- Please describe.

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-16. **Business cycles.**--

(a) Is the bottom mount refrigerators market subject to business cycles or other distinct conditions of competition?

No (skip to question III-17.)       Yes-- Please describe below and then answer part (b).

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---

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(b) If yes, have there been any changes in the business cycles or conditions of competition for bottom mount refrigerators since January 1, 2008?

No       Yes-- Please describe.

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III-17. **Supply constraints.**--Has your firm refused, declined, or been unable to supply bottom mount refrigerators since January 1, 2008 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No       Yes-- Please describe.

---

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III-18. **Raw materials.**--Please describe any trends in the prices of raw materials used to produce bottom mount refrigerators and whether your firm expects these trends to continue.

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-21. **Cost of features.** Please estimate how much each of the following features added to the cost of a bottom mount refrigerator in 2010.

Convertible Compartments: \_\_\_\_\_ dollars per unit

Crisper Trays: \_\_\_\_\_ dollars per unit

Dual Evaporator: \_\_\_\_\_ dollars per unit

Energy Star Rated: \_\_\_\_\_ dollars per unit

External Ice/Water Dispenser: \_\_\_\_\_ dollars per unit

LED Lighting: \_\_\_\_\_ dollars per unit

LCD Interface: \_\_\_\_\_ dollars per unit

Premium Shelving: \_\_\_\_\_ dollars per unit

Quick Freezing: \_\_\_\_\_ dollars per unit

Stainless Steel Exterior: \_\_\_\_\_ dollars per unit

Additional Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

III-22. Does your firm receive the Manufacturers' Energy Efficient Appliance Credit for its sales of bottom mount refrigerators?

No       Yes

If so, how does the credit affect your firm's pricing of bottom mount refrigerators?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-22. **Customer Identification.**--Please identify below the names and addresses of your firm's 10 largest customers for bottom mount refrigerators since January 1, 2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of bottom mount refrigerators from Korea and/or Mexico that each of these customers accounted for in 2010.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person and e-mail address	Area code and telephone number	Share of 2010 shipments (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					