

**U.S. IMPORTERS' QUESTIONNAIRE**

**CERTAIN STILBENIC OPTICAL BRIGHTENING AGENTS (CSOBAs)  
FROM CHINA AND TAIWAN**

**This questionnaire must be received by the Commission by no later than April 15, 2011**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation(s) concerning Certain stilbenic optical brightening agents (CSOBAs) from China and Taiwan (inv. No. 731-TA-1186-1187 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).**

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm imported CSOBAs (as defined in the instruction booklet) from any country at any time since January 1, 2008?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
--

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.  
\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No  Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____



**PART I.--GENERAL INFORMATION--Continued**

I-8. **FTZ or bonded warehouses.**--Please indicate whether your firm enters CSOBAs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones       No             Yes

Bonded warehouses       No             Yes

I-9. **Temporary importation under bond.**--Please indicate whether your firm imports CSOBAs under the TIB (temporary importation under bond) program.

No             Yes

I-10. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No             Yes--Please specify. \_\_\_\_\_

---

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Cynthia Trainor (202-205-3354, [cynthia.trainor@usitc.gov](mailto:cynthia.trainor@usitc.gov))**. Supply all data requested on a calendar-year basis.

II-1. Please identify the individual to be contacted regarding the confidential information requested in part II.

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for parts II to IV with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: ( ) \_\_\_\_\_

Fax: ( ) \_\_\_\_\_

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of CSOBAs since January 1, 2008.

*(check as many as appropriate) (please describe)*

office/warehouse openings ..... \_\_\_\_\_  
\_\_\_\_\_

office/warehouse closings ..... \_\_\_\_\_  
\_\_\_\_\_

relocations ..... \_\_\_\_\_  
\_\_\_\_\_

expansions ..... \_\_\_\_\_  
\_\_\_\_\_

acquisitions ..... \_\_\_\_\_  
\_\_\_\_\_

consolidations ..... \_\_\_\_\_  
\_\_\_\_\_

prolonged shutdowns or importation curtailments ..... \_\_\_\_\_  
\_\_\_\_\_

revised labor agreements ..... \_\_\_\_\_  
\_\_\_\_\_

other ..... \_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of CSOBAs from China and/or Taiwan for delivery after **December 31, 2010**?

- No             Yes--Indicate when such orders are to be delivered and the quantities involved.

---

---

---

II-4. **Reasons for importing.**--If your firm also produces CSOBAs in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

---

---

---

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5a **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from China by your firm during the specified periods. (See definitions in the instruction booklet

**CHINA**

Quantity in 1,000 dry pounds (100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> ( <i>quantity</i> )			
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>2</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>3</sup>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories</b> <sup>4</sup> ( <i>quantity</i> )			
<b>Channels of distribution:</b>			
U.S. shipments to distributors ( <i>quantity</i> )			
U.S. shipments to end users ( <i>quantity</i> )			
<sup>1</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
<sup>3</sup> Identify your principal export markets: _____ _____			
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5b **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from China by your firm during the specified periods. (See definitions in the instruction booklet)

**CHINA**

Quantity in 1,000 pounds (in solution), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories (quantity)<sup>5</sup></b>			
<b>Imports:<sup>1 5</sup></b>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:<sup>5</sup></b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:<sup>5</sup></b>			
Quantity of internal consumption/transfers			
Value <sup>2</sup> of internal consumption/transfers			
<b>Export shipments:<sup>3 5</sup></b>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories<sup>4 5</sup> (quantity)</b>			
<b>Channels of distribution:<sup>5</sup></b>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
<sup>3</sup> Identify your principal export markets: _____ _____			
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			
<sup>5</sup> If the quantity in these categories is not in the form of a solution, please provide the quantity in 1000 pounds and weighted average percentage of active ingredient Category: 2008: Quantity _____; % active ingredient _____ 2009: Quantity _____; % active ingredient _____ 2010: Quantity _____; % active ingredient _____			



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6a. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71** from your **imports from China** during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity in 1,000 dry pounds (100 percent active ingredient basis), and value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>U.S. commercial shipments of CSOBAs:<sup>1</sup></b>			
<b>Di-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Tetra-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Hexa-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>All other categories of CSOBAs:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>U.S. commercial shipments of Fluorescent Brightener 71:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<sup>1</sup> Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8b. The total of the quantity and values reported for CSOBAs plus fluorescent brightener 71 should equal the total quantity and value of commercial shipments reported in question II-8a. Do the data reported reconcile?  <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6b. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71** from your **imports from China** during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity in 1,000 pounds (in solution), and value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>U.S. commercial shipments of CSOBAs:<sup>1</sup></b>			
<b>Di-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Tetra-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Hexa-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>All other categories of CSOBAs:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>U.S. commercial shipments of Fluorescent Brightener 71:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<p><sup>1</sup> Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8b. The total of the quantity and values reported for CSOBAs plus fluorescent brightener 71 should equal the total quantity and value of commercial shipments reported in question II-8a. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p> <p>If the quantity in these categories is not in the form of a solution, please provide the quantity in 1000 pounds and weighted average percentage of active ingredient</p> <p>Category: 2008: Quantity _____; % active ingredient _____</p> <p>          2009: Quantity _____; % active ingredient _____</p> <p>          2010: Quantity _____; % active ingredient _____</p>			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from TAIWAN by your firm during the specified periods. (See definitions in the instruction booklet

**TAIWAN**

Quantity in 1,000 dry pounds (100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> ( <i>quantity</i> )			
<b>Imports:</b> <sup>1</sup>			
<i>Quantity</i> of imports			
<i>Value</i> of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
<i>Quantity</i> of commercial shipments			
<i>Value</i> of commercial shipments			
<b>Internal consumption/company transfers:</b>			
<i>Quantity</i> of internal consumption/transfers			
<i>Value</i> <sup>2</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>3</sup>			
<i>Quantity</i> of export shipments			
<i>Value</i> of export shipments			
<b>End-of-period inventories</b> <sup>4</sup> ( <i>quantity</i> )			
<b>Channels of distribution:</b>			
U.S. shipments to distributors ( <i>quantity</i> )			
U.S. shipments to end users ( <i>quantity</i> )			
<sup>1</sup> Please identify the foreign producers, if known: _____			
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
<sup>3</sup> Identify your principal export markets: _____			
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?			
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of CSOBAs imported from TAIWAN by your firm during the specified periods. (See definitions in the instruction booklet

**TAIWAN**

Quantity in 1,000 pounds (in solution), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> (quantity) <sup>5</sup>			
<b>Imports:</b> <sup>1 5</sup>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b> <sup>5</sup>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b> <sup>5</sup>			
Quantity of internal consumption/transfers			
Value <sup>2</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>3 5</sup>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories</b> <sup>4 5</sup> (quantity)			
<b>Channels of distribution:</b> <sup>5</sup>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____ _____			
<sup>3</sup> Identify your principal export markets: _____			
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			
<sup>5</sup> If the quantity in these categories is not in the form of a solution, please provide the quantity in 1000 pounds and weighted average percentage of active ingredient Category: _____ 2008: Quantity _____; % active ingredient _____ 2009: Quantity _____; % active ingredient _____ 2010: Quantity _____; % active ingredient _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8a. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71** from your firm's **imports from TAIWAN** during the specified periods. (See definitions in the instruction booklet.)

**TAIWAN**

Quantity in 1,000 dry pounds (100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>U.S. commercial shipments of CSOBAs:<sup>1</sup></b>			
<b>Di-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Tetra-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Hexa-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>All other categories of CSOBAs:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>U.S. commercial shipments of Fluorescent Brightener 71:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<sup>1</sup> Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8b. The total of the quantity and values reported for CSOBAs plus fluorescent brightener 71 should equal the total quantity and value of commercial shipments reported in question II-8a. Do the data reported reconcile?  <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8b. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71** from your firm's **imports from TAIWAN** during the specified periods. (See definitions in the instruction booklet.)

**TAIWAN**

Quantity in 1,000 wet pounds (in solution), and value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>U.S. commercial shipments of CSOBAs:<sup>1</sup></b>			
<b>Di-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Tetra-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Hexa-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>All other categories of CSOBAs:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>U.S. commercial shipments of Fluorescent Brightener 71:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<p><sup>1</sup> Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8b. The total of the quantity and values reported for CSOBAs plus fluorescent brightener 71 should equal the total quantity and value of commercial shipments reported in question II-8a. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p> <p>If the quantity in these categories is not in the form of a solution, please provide the quantity in 1000 pounds and weighted average percentage of active ingredient</p> <p>Category: 2008: Quantity _____; % active ingredient _____</p> <p>          2009: Quantity _____; % active ingredient _____</p> <p>          2010: Quantity _____; % active ingredient _____</p>			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of CSOBAs imported from all other sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity in 1,000 dry pounds (100 percent active ingredient basis), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories</b> (quantity) <sup>5</sup>			
<b>Imports:</b> <sup>1</sup>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>2</sup> of internal consumption/transfers			
<b>Export shipments:</b> <sup>3</sup>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories</b> <sup>4</sup> (quantity)			
<b>Channels of distribution:</b>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
<sup>3</sup> Identify your principal export markets: _____ _____			
<sup>4</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9b. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of CSOBAs imported from all other sources combined by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity in 1,000 pounds (in solution), value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>Beginning-of-period inventories (quantity)<sup>5</sup></b>			
<b>Imports:<sup>1 5</sup></b>			
Quantity of imports			
Value of imports			
<b>U.S. shipments:</b>			
<b>Commercial shipments:<sup>5</sup></b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:<sup>5</sup></b>			
Quantity of internal consumption/transfers			
Value <sup>2</sup> of internal consumption/transfers			
<b>Export shipments:<sup>3 5</sup></b>			
Quantity of export shipments			
Value of export shipments			
<b>End-of-period inventories<sup>4 5</sup> (quantity)</b>			
<b>Channels of distribution:<sup>5</sup></b>			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
<sup>1</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
<sup>3</sup> Identify your principal export markets: _____ _____			
<sup>4</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			
If the quantity in these categories is not in the form of a solution, please provide the quantity in 1000 pounds and weighted average percentage of active ingredient  Category: 2008: Quantity _____; % active ingredient _____ 2009: Quantity _____; % active ingredient _____ 2010: Quantity _____; % active ingredient _____			



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10a. **Trade data.**--Report your firm's shipments by category of **CSOBAs and Fluorescent Brightener 71** from your firm's **imports from ALL OTHER SOURCES COMBINED** during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity in 1,000 dry pounds (100 percent active ingredient basis) and value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>U.S. commercial shipments of CSOBAs:<sup>1</sup></b>			
<b>Di-category:</b>			
Quantity of commercial U shipments			
Value of commercial shipments			
<b>Tetra-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Hexa-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>All other categories of CSOBAs:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>U.S. commercial shipments of Fluorescent Brightener 71:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<p><sup>1</sup> Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8b. The total of the quantity and values reported for CSOBAs plus fluorescent brightener 71 should equal the total quantity and value of commercial shipments reported in question II-8a. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10b. **Trade data.**--Report your firm's shipments by category of CSOBAs and Fluorescent Brightener 71 from your firm's imports from ALL OTHER SOURCES COMBINED during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED**

Quantity in 1,000 pounds (in solution) and value (in \$1,000)			
Item	Calendar years		
	2008	2009	2010
<b>U.S. commercial shipments of CSOBAs:<sup>1</sup></b>			
<b>Di-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Tetra-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Hexa-category:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>All other categories of CSOBAs:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>U.S. commercial shipments of Fluorescent Brightener 71:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<p><sup>1</sup> Reconciliation of data.--Please note that the total of the quantities and values reported by category should equal the total quantity and value of commercial shipments reported in question II-8b. The total of the quantity and values reported for CSOBAs plus fluorescent brightener 71 should equal the total quantity and value of commercial shipments reported in question II-8a. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p> <p>If the quantity in these categories is not in the form of a solution, please provide the quantity in 1000 pounds and weighted average percentage of active ingredient</p> <p>Category: 2008: Quantity _____; % active ingredient _____                      2009: Quantity _____; % active ingredient _____                      2010: Quantity _____; % active ingredient _____</p>			

**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Gerry Benedick (202-205-3244, [gerald.benedick@usitc.gov](mailto:gerald.benedick@usitc.gov))**

III-1. Please identify the individual to be contacted regarding the confidential information requested in part III.

Name and title: \_\_\_\_\_

Please indicate the manner by which Commission staff may contact the individual responsible for part III with questions regarding the submitted confidential information.

E-mail: \_\_\_\_\_ Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

**PRICE DATA**

Check here  if your firm imported CSOBAs **in solution form** (i.e., without any 'let-down' process) into the United States and sold the product in solution to U.S. paper-producing companies; if checked, please provide the requested price information in question III-2.

Check here  if your firm imported CSOBAs **in powder form** into the United States, then reconstituted the powder to liquid form and sold the product in solution to U.S. paper-producing companies; if checked please provide the requested price information in question III-3.

III-2. This section requests quarterly selling quantity and value data during January 2008-December 2010 for your firm's U.S. commercial shipments of the following products that it imported directly **in solution** from **China and/or Taiwan** and from its **largest nonsubject country source** and shipped **in solution** to U.S. **paper-producing companies** *unrelated* to your firm by ownership. *Such imports should represent full production of CSOBAs in these countries and without any 'let-down' operation that reconstitutes the powder form into the liquid form.*

**Product 1.**—4,4'-bis[4-[bis (2-hydroxyethyl) amino]-6-(4-sulfoanilino)-1,3,5-triazin-2-yl]amino-2,2'-stilbenedisulfonic acid, C<sub>40</sub>H<sub>44</sub>N<sub>12</sub>O<sub>16</sub>S<sub>4</sub> ("Fluorescent Brightener 220")<sup>1</sup> --

For example:

Clariant's Leucophor T-100 Liquid, T-105 Liquid, or T-4 Liquid;

BASF's Tinopal ABP-A Liquid;

TFM's Taflunol UMS T/P Powder or UMS 640L Liquid; and

Hongda's 4PL-C, BBU-D, or Elcowhite TS.

Report Fluorescent Brightener 220 **in solution**, in bulk packaging (e.g., *tank trucks, road tankers, and/or rail cars*);

**Product 2.**—Fluorescent Brightener 220 **in solution**, in non-bulk packaging (e.g., *drums, totes, and/or intermediate bulk containers*).

**Note: The largest nonsubject supply country is based on your firm's total U.S. imports of CSOBAs in solution from all nonsubject countries during January 2008-December 2010.**

<sup>1</sup> Representative forms of this compound include the free acid form (CAS No. 3066-05-5), identified in the product descriptions, as well as the tetrasodium salt form (CAS No. 16470-24-9).

**PART III.--PRICING AND RELATED INFORMATION--Continued****III-2.--Continued**

Please note that the total quarterly sales values, on a shipment basis, should be reported two ways:

- (1) **Delivered** to U.S. customers (paper companies)--

**Please report transactions on a delivered sales basis.** The total quarterly quantities should correspond to sales values shown on a delivered shipment basis. Total dollar figures should reflect the FINAL NET amount paid to your firm (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods).

And, to the extent possible,

- (2) **Estimated f.o.b. U.S. port(s)-of-entry, excluding all U.S.-inland freight,** to U.S. customers (paper companies)--

Deduct from the delivered price (a) an estimate of U.S.-inland freight and shipping charges from your U.S. shipping point(s) to the U.S. customers and (b) an estimate of any U.S.-inland freight from your firm's U.S. port(s)-of-entry to its non-port U.S. shipping points, and report the resulting estimated f.o.b. U.S. port(s)-of-entry sales value. **Please report transactions only where your firm can report values on an (estimated) f.o.b. U.S. port(s)-of-entry sales basis.**

The total quarterly quantities should correspond to sales values shown on the estimated f.o.b. U.S. port(s)-of-entry basis. Total dollar figures should reflect the FINAL NET return to your firm (i.e., should be net of all deduction for discounts, allowances, rebates, absorbed freight, and the value of returned goods).

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Pricing data.**—Please report below the quarterly price data for the specified pricing products<sup>1</sup> imported by your firm directly **from China in solution** and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm.

**CHINA**

Period of shipment	(Quantity in pounds, value in dollars)							
	Product 1				Product 2			
	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>
<b>2008:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2009:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2010:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								

<sup>1</sup> Pricing product definitions are provided on the first page of Part III.

<sup>2</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

<sup>3</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Pricing data.**—Please report below the quarterly price data for the specified pricing products<sup>1</sup> imported by your firm directly **from Taiwan in solution** and sold by your firm **in solution** to U.S. **paper-producing companies unrelated** by ownership to your firm.

**TAIWAN**

Period of shipment	(Quantity in pounds, value in dollars)							
	Product 1				Product 2			
	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>
<b>2008:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2009:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2010:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								

<sup>1</sup> Pricing product definitions are provided on the first page of Part III.

<sup>2</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

<sup>3</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2c. **Pricing data.**—Please report below the quarterly price data for the specified pricing products<sup>1</sup> **imported** by your firm directly **from its largest nonsubject country source in solution** and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm. *Identify the largest nonsubject country source below.*

**LARGEST NONSUBJECT COUNTRY:** \_\_\_\_\_

Period of shipment	(Quantity <i>in pounds</i> , value <i>in dollars</i> )							
	Product 1				Product 2			
	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>
<b>2008:</b> Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2009:</b> Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2010:</b> Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								

<sup>1</sup> Pricing product definitions are provided on the first page of Part III.

<sup>2</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

<sup>3</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

- III-3. *Report the requested pricing data in this section only if your firm imported CSOBA products in **powder form** directly from China and/or Taiwan into the United States and then reconstituted (by importer or third party) the powder to the liquid form before selling the products.*

This section requests quarterly selling quantity and value data during January 2008-December 2010 for your firm's U.S. commercial shipments of products 1 and 2 (shown on the first page of Part III) that it imported **in powder form** into the United States directly from China and/or Taiwan, then reconstituted the powder to the liquid form and sold the products **in solution** to U.S. **paper-producing companies** *unrelated* to your firm by ownership.

Please note that the total quarterly sales values of the CSOBA products **in solution**, on a shipment basis, should be reported two ways:

- (1) **Delivered** to U.S. customers (paper companies) for the products **in solution**--  
**Please report transactions on a delivered sales basis.** The total quarterly quantities should correspond to sales values shown on a delivered shipment basis. Total dollar figures should reflect the FINAL NET amount paid to your firm (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods).

And, to the extent possible,

- (2) **Estimated f.o.b. U.S. port(s)-of-entry, excluding all U.S.-inland freight**, to U.S. customers (paper companies)--

Deduct from the delivered price (a) an estimate of U.S.-inland freight and shipping charges from your U.S. shipping point(s) to the U.S. customers and (b) an estimate of any U.S.-inland freight from your firm's U.S. port(s) of entry of the CSOBAs in powder form to its U.S. let-down facilities and any other U.S. shipping points, and report the resulting estimated f.o.b. U.S. port(s)-of-entry sales value (excluding all U.S.-inland freight). **Please report transactions only where your firm can report values f.o.b. U.S. port(s)-of-entry, but excluding all U.S.-inland freight.**

The total quarterly quantities should correspond to sales values shown on the estimated f.o.b. U.S. port(s)-of-entry, excluding U.S.-inland freight. Total dollar figures should reflect the FINAL NET return to your firm (i.e., should be net of all deduction for discounts, allowances, rebates, absorbed freight, and the value of returned goods).



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3a. **Pricing data.**—Please report below the quarterly price data for the specified pricing products<sup>1</sup> imported by your firm directly **from China in powder form**, then reconstituted into liquid form and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm.

**CHINA**

Period of shipment	(Quantity in pounds, value in dollars)							
	Product 1				Product 2			
	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>
<b>2008:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2009:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2010:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								

<sup>1</sup> Pricing product definitions are provided on the first page of Part III.

<sup>2</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

<sup>3</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude all U.S.-inland freight.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3b. **Pricing data.**— Please report below the quarterly price data for the specified pricing products<sup>1</sup> imported by your firm directly **from Taiwan in powder form**, then reconstituted into liquid form and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm.

**TAIWAN**

Period of shipment	(Quantity in pounds, value in dollars)							
	Product 1				Product 2			
	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>	Quantity	Delivered Value <sup>2</sup>	Quantity	U.S. f.o.b. value <sup>3</sup>
<b>2008:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2009:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								
<b>2010:</b>								
Jan-Mar								
Apr-June								
July-Sept								
Oct.-Dec								

<sup>1</sup> Pricing product definitions are provided on the first page of Part III.

<sup>2</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

<sup>3</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude all U.S.-inland freight.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3c. **Let-down value.**—Please report for products 1 and 2 that your firm imported from China and/or Taiwan in the **powder form** an estimate of the percentage share of your firm's *delivered* selling prices (on a per pound basis) of the products **in solution**, reported in sections III-3a and III-3b, accounted for by the cost of the let-down process used to reconstitute the powder form of the imported products to the liquid form. Please report as an annual average for each country, product, and year reported.

**China:**

Product 1-- 2008\_\_\_\_\_ percent 2009\_\_\_\_\_ percent 2010\_\_\_\_\_ percent

Product 2-- 2008\_\_\_\_\_ percent 2009\_\_\_\_\_ percent 2010\_\_\_\_\_ percent

**Taiwan:**

Product 1-- 2008\_\_\_\_\_ percent 2009\_\_\_\_\_ percent 2010\_\_\_\_\_ percent

Product 2-- 2008\_\_\_\_\_ percent 2009\_\_\_\_\_ percent 2010\_\_\_\_\_ percent

III-4. **Price setting.**-- How does your firm determine the prices that it charges for sales of its imported CSOBAs from China  and/or Taiwan  (*check all countries that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages. (*Check all selections that apply*)

Transaction by transaction                       Contracts                       Set price lists

Reverse internet auction sales

Other--Please describe: \_\_\_\_\_

III-5. **Discount policy.**-- Please indicate and describe your firm's discount policies for sales of its imported CSOBAs from China  and/or Taiwan  (*check all countries that apply*). (*Check all selections that apply*).

Quantity discounts                       Annual total volume discounts                       No discounts

Other--Please describe: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-6. Pricing terms for CSOBAs.--**

- (a) What are your firm's typical sales terms for CSOBAs imported from China  and/or Taiwan  (check all countries that apply). (e.g., 2/10 net 30 days)? \_\_\_\_\_.
- (b) On what basis are your prices of imported CSOBAs from China  and/or Taiwan  (check all countries that apply) usually quoted?  
 F.o.b.--Please specify point: \_\_\_\_\_  Delivered (Check one)

**III-7. Contract versus spot.--**Approximately what share of your firm's U.S. commercial shipment f.o.b. values of CSOBAs imported from China or Taiwan in 2010 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<b>Share of U.S. Commercial shipment values in 2010 (percent)</b>	
	<b>China</b>	<b>Taiwan</b>
Long-term contracts	_____	_____
Short-term contracts	_____	_____
Spot sales	_____	_____
Total	100 %	100 %

**III-8. Long-term contract provisions.--**If you sell CSOBAs that your firm imported from China  and/or Taiwan  (check all countries that apply) on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-9. **Short-term contract provisions.**--If you sell CSOBAs imported from China  and/or Taiwan  (check all countries that apply) on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No

III-10. **Lead times.**--What is your firm's share of its U.S. commercial shipment f.o.b. values in 2010 of its CSOBAs imported from China and/or Taiwan, both from inventory and produced to order, and what is the average lead time between a customer's order and the date of delivery for your firm's shipments of the imported CSOBAs?

**China:**

<u>Source</u>	<u>Share of U.S. commercial shipment values in 2010</u>	<u>Lead time</u>
From your U.S. inventory	_____	_____ days
From foreign manufacturers' inventory	_____	_____ days
Produced to order	_____	_____ days
<b>Total</b>	<b>100 %</b>	

**Taiwan:**

<u>Source</u>	<u>Share of U.S. commercial shipment values in 2010</u>	<u>Lead time</u>
From your U.S. inventory	_____	_____ days
From foreign manufacturers' inventory	_____	_____ days
Produced to order	_____	_____ days
<b>Total</b>	<b>100 %</b>	

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-11. Shipping information.—**

- (a) What is the approximate percentage of the total delivered price of your firm's imported CSOBAs from China  and/or Taiwan  (*check all countries that apply*) that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)  
 Your firm  or purchaser
- (c) When you sell CSOBAs imported from China  and/or Taiwan  (*check all countries that apply*), from where is it shipped?  
 (check one) point of U.S. importation  or U.S. storage facility
- (d) What proportion of your U.S. sales of CSOBAs imported from China  and/or Taiwan  (*check all countries that apply*) are delivered within 100 miles of your U.S. point of shipment (provide the percentages)? \_\_\_\_\_ percent. Within 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

**III-12. Geographical shipments--**What is the geographic market area in the United States served by your firm's shipments of CSOBAs that it imported? (check all that apply)

Geographic area	√ if applicable		
	China	Taiwan	All other countries
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-13. **End uses**-Describe the top three end uses of the CSOBAs that you import from China  and/or Taiwan  (*check all countries that apply*). For each end-use product, what percentage of the total cost is accounted for by CSOBAs and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	CSOBAs (percent)	Other inputs (percent)	
1.			100%
2.			100%
3.			100%

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-14. **Substitutes**--

(a) Can other products be substituted for CSOBAs?  
 No                       Yes--Please complete (b).

(b) Please list in order of importance any products that may be substituted for CSOBAs in the U.S. market. For each possible substitute product, please describe the degree of substitutability and indicate whether changes in the price of the substitute affect the price and/or quantity for CSOBAs.

Substitute	End use(s) in which this substitute is used	Have changes in the prices of this substitute affected the price and/or quantity for CSOBAS?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes-- Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>



**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-15. Demand trends--**

(a) How has the demand within the United States for CSOBAs changed since January 1, 2008? What principal factors affect changes in demand?

- Increased       No Change       Decreased       Fluctuated

---

---

(b) How has the demand outside the United States (if known) for CSOBAs changed since January 1, 2008? What principal factors affect changes in demand?

- Increased       No Change       Decreased       Fluctuated

---

---

**III-16. Product changes--**Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of CSOBAs since January 1, 2008?

- No       Yes-- Please describe.

---

---

---

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-17. Business cycles.--**

(a) Is the U.S. CSOBA market subject to business cycles or conditions of competition (including seasonal business) distinctive to CSOBAs?

No (skip to question IV-16.)       Yes-- Please describe below and then answer part (b).

---



---



---

(b) If yes, have there been any changes in the business cycles or conditions of competition for CSOBAs since January 1, 2008?

No       Yes-- Please describe.

---



---



---

**III-18. Supply constraints.--**Has your firm refused, declined, or been unable to supply CSOBAs that it imported from China , Taiwan , and/or other countries  (*check all countries that apply*) since January 1, 2008 (examples include placing customers on allocation or “controlled order entry,” declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No       Yes-- Please fill in the table.

Type of supply constraint	When this occurred	Which purchasers were affected by the constraint	Why did the supply constraint occur
1.			
2.			
3.			

**III-19. Raw materials.--**Please describe any trends in the prices of raw materials used to produce CSOBAs that your firm imported from China , Taiwan , and/or other countries  (*check all countries that apply*) and whether your firm expects these trends to continue.

---



---



---





**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-22. **Customer Identification.**--Please identify below the names and addresses of your firm's 10 largest customers for its imported CSOBAs from China and/or Taiwan during 2008-2010 (next to the company name identify in parenthesis whether an end user (EU) or distributor (D)). Please also provide the name and telephone number of a contact person and the share of the U.S. f.o.b. value of your firm's total U.S. shipments of CSOBAs from China and/or Taiwan that each of these customers accounted for in 2010. Report separately for each subject country.

**China:**

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person and e-mail address	Area code and telephone number	Share of 2010 shipments (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-22. Customer Identification.—Continued**

**Taiwan:**

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person and e-mail address	Area code and telephone number	Share of 2010 shipments (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					