

Introduction to Survey

This study is funded by the U.S. Food and Drug Administration's (FDA's) Center for Tobacco Products (CTP) and conducted by RTI International. For this study, we would like you to complete two surveys – one now and another in a week or two. Each survey asks about your attitudes about smoking and your reactions to specific images on smoking. Your participation in this research study is completely voluntary, and you may skip any questions you do not want to answer. Your participation involves no risk. All of your answers will be kept confidential. Each survey will take about 10 minutes to complete.

If you have any questions about the study, you may call Katherine Kosa of RTI at 1-800-334-8571, extension 23901. If you have any questions about your rights as a study participant, you may call RTI's Office of Research Protection at 1-866-214-2043.

S. Screening Questions

S1. What is your age?

___ years

NOT AGE 25+ - NOT ELIGIBLE - terminate

99 I do not wish to answer

[IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

- S 2. Do you now smoke every day, some days, or not at all?
 - 1 I smoke every day
 - 2 I smoke on some days
 - 3 I do not smoke at all

[If S2=1 or S2=2 THEN ELIGIBLE TO CONTINUE; ELSE NOT ELIGIBLE]

A. WARM UP

- A1. What is your gender?
 - 1 Male
 - 2 Female
 - 99 I do not wish to answer
- A1a. Are you Hispanic or Latino? (Select one.)
 - 1.Yes
 - 2.No
 - 99 I do not wish to answer
- A2. What is your race? Please select one or more..
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 5 Native Hawaiian or Other Pacific Islander
 - 6 White
 - 99 I do not wish to answer

[IF MORE THAN ONE RESPONSE GIVEN IN A3, ASK A4; ELSE GO TO A5]

- A3. Which one of these races <u>best</u> describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 4 Native Hawaiian or Other Pacific Islander
 - 5 White
 - 99 I do not wish to answer

A4. City and State or Zip Code

[ALLOW 60 CHARACTERS]

99 I do not wish to answer

B. SMOKING BEHAVIOR

- B1 Have you smoked at least 100 cigarettes in your entire life?
 - 1 Yes
 - 2 No

99 I do not wish to answer

C. EXPOSURE TO IMAGE/LABEL OCCURS HERE

Next, you will view an image of a pack of regular full flavor cigarettes. . This pack of cigarettes is not real but has been made up for the purpose of this study. After viewing the pack, you will be asked to answer some questions.

ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW IMAGE(S)

REMOVE LABEL IMAGE AND DO NOT ALLOW RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

D. WARNING LABELS

D1. Please indicate how much the image of the pack of cigarettes made you feel...

RESPONSE OPTIONS:

1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" -1 "I do not wish to answer"

[RANDOMIZE THE FOLLOWING]

- a. Depressed
- b. Afraid
- c. Irritated
- d. Ashamed
- e. Discouraged
- f. Hopeful
- g. Motivated
- h. Amused
- i. Understood
- j. Disgusted
- k. Sad
- I. Scared
- m. Angry
- n. Happy
- o. Encouraged
- p. Uncomfortable

- q. Uneasy
- r. Anxious
- **D2.** Please tell us how much you agree or disagree with the following statements.

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" -1 "I do not wish to answer"

[RANDOMIZE THE FOLLOWING]

- a. This label is worth remembering
- b. This label grabbed my attention
- c. This label is powerful
- d. This label is informative
- e. This label is meaningful to me
- f. This label is convincing
- g. This label is ridiculous
- h. This label is terrible
- i. This label is frightening
- j. This label is worrisome
- k. This label is believable
- I. This label was difficult to look at
- m. This label is cool
- D3. How likely do you think it is that a regular smoker would...?

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" -1 "I do not wish to answer" [RANDOMIZE THE FOLLOWING]

- a. get cancer
- b. have fatal lung disease
- c. have heart disease
- d. have a stroke
- e. become addicted
- D4. How likely do you think it is that breathing second-hand smoke from cigarettes would cause...?

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" -1 "I do not wish to answer"

[RANDOMIZE THE FOLLOWING]

- a. nonsmokers to get cancer
- b. nonsmokers to have fatal lung disease
- c. nonsmokers to get heart disease
- d. children to have respiratory problems

E. ATTITUDES & BELIEFS

- E1. Now, think about your own smoking. Do you think your smoking has affected your health?
 - 1 Yes

- 2 No
- 9 I do not wish to answer
- E2. How concerned are you that your smoking has affected your health?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 99 I do not wish to answer
- E3. Do you think that your smoking has affected the health of someone else (e.g. spouse, partner, child, grandchild)?
 - 1 Yes
 - 2 No

3

99 I do not wish to answer

- E4. How concerned are you that your smoking is harming the health of those who live with you?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 99 I do not wish to answer
- E5. Please tell us how much you agree or disagree with the following statements...

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" -1 "I do not wish to answer" [RANDOMIZE THE FOLLOWING]

- a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
- b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
- c. If a woman smokes when pregnant, it will harm her baby.
- d. It is extremely hard for a smoker to quit smoking and stay quit.
- e. I do not need help from anyone to guit smoking.
- f. I am confident I won't be smoking a year from now.
- g. I should take warnings about cigarette smoking and lung cancer seriously.

F. CESSATION and INTENTIONS TO QUIT

- F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking?
 - 1 Yes
 - 2 No
 - 99 I do not wish to answer
- F2. How much do you want to quit smoking?
 - 1 Not at all
 - 2 A little

- 3 Somewhat
- 4 A lot
- 5 No opinion
- 99 I do not wish to answer
- F3. Are you planning to stop smoking within the next 30 days?
 - 1 Yes
 - 2 No
 - 99 I do not wish to answer
- F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?
 - 1 Very unlikely
 - 2 Somewhat unlikely
 - 3 Somewhat likely
 - 4 Very likely5 No opinion

 - 99 I do not wish to answer

RECALL Questions H.

- H1a. Do you recall the warning statement on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 I do not wish to answer

[IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which one of the following warning statements, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 9 Do not recall
- H1b. Do you recall seeing a picture on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 I do not wish to answer

[IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which one of the following pictures, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL IMAGE (2-D view without warning statement) VIEWED FOR THAT RESPONDENT ALONG WITH 3RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 8 There was no image on the pack I viewed
- 9 Do not recall

I. CLOSING QUESTIONS & DEMOGRAPHICS

- I1. What type of Internet connection do you have for your home computer or other primary computer?
 - 1. Highspeed, Broadband, DSL, or Cable
 - 2. Dial up
 - 3. Other
 - 4. Not sure
 - 99 I do not wish to answer

[IF I1=1 GO TO I3; ELSE GO TO I4]

13. What is the highest level of school you completed or the highest degree you received?

[ALLOW ONE RESPONSE ONLY]

- 1 Never attended school
- 2 Grades K through 8 (Elementary or grade school)
- 3 Grades 9 through 12 (Some high school)
- 4 Grade 12 (High school graduate) or GED
- 5 Some college
- 6 College graduate
- 7 Postgraduate/masters/doctorate/law/MD
- 99 I do not wish to answer

- 15. What was your annual household income from all sources in 2009? Was it...?
 - 1. Less than \$25,000
 - 2. Between \$25,000 and \$49,999
 - 3. Between \$50,000 and \$74,999
 - 4. More than \$75,000
 - 99. I do not wish to answer

J. END OF SURVEY

The survey is now complete. Thank you!

S. Screening Questions

S1. What is your age?

____ years

99 NOT AGE 18-24 NOT ELIGIBLE - terminate

99 Choose not to answer

[IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

- S 2. Do you now smoke every day, some days, or not at all?
 - 1 I smoke every day
 - 2 I smoke on some days
 - 3 I do not smoke at all

[If S2=1 or S2=2 THEN ELIGIBLE TO CONTINUE; ELSE NOT ELIGIBLE]

A. WARM UP

- A1. What is your gender?
 - 1 Male
 - 2 Female
 - 99 Choose not to answer
- A1a. Are you Hispanic or Latino? (Select one.)
 - 1.Yes
 - 2. No
 - 99 I do not wish to answer
- A2. What is your race? Please select one or more..
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 5 Native Hawaiian or Other Pacific Islander
 - 6 White
 - 99 I do not wish to answer

[IF MORE THAN ONE RESPONSE GIVEN IN A3, ASK A4; ELSE GO TO A5]

- A3. Which one of these races <u>best</u> describes you? *(Select one.)*[ALLOW ONE RESPONSE ONLY]
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 4 Native Hawaiian or Other Pacific Islander
 - 5 White
 - 99 I do not wish to answer

A4. City and State or Zip Code

[ALLOW 60 CHARACTERS]

99 Choose not to answer

B. SMOKING BEHAVIOR

- B1 Have you smoked at least 100 cigarettes in your entire life?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

C. EXPOSURE TO IMAGE/LABEL OCCURS HERE

Next you will view a pack of a hypothetical cigarette brand. This pack contains regular full flavor cigarettes. After viewing the pack you will be asked to answer some questions.

ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW IMAGE(S)

REMOVE LABEL IMAGE AND DO NOT RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

D. WARNING LABELS

D1. Please indicate how much the label made you feel...

RESPONSE OPTIONS:

1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Depressed
- b. Afraid
- c. Irritated
- d. Ashamed
- e. Discouraged
- f. Hopeful
- g. Motivated
- h. Amused
- i. Understood
- j. Disgusted
- k. Sad
- I. Scared
- m. Angry
- n. Happy
- o. Encouraged
- p. Uncomfortable

- q. Uneasy
- r. anxious
- D2. Please tell us how much you agree or disagree with the following statements.

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. This label is worth remembering
- b. This label grabbed my attention
- c. This label is powerful
- d. This label is informative
- e. This label is meaningful to me
- f. This label is convincing
- g. This label is ridiculous
- h. This label is terrible
- i. This label is frightening
- j. This label is worrisome
- k. This label is believable
- I. This label was difficult to look at
- m. This label is cool
- D3. How likely do you think it is that a regular smoker would:

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Get cancer?
- b. have fatal lung disease?
- c. have heart disease?
- d. Have a stroke?
- e. Become addicted?
- D4. How likely do you think it is that breathing smoke from cigarettes would cause:

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Nonsmokers to get cancer?
- b. Nonsmokers to have fatal lung disease?
- c. Nonsmokers to get heart disease?
- d. Children to have respiratory problems?

E. **ATTITUDES & BELIEFS**

- E1. Do you think that your smoking has already affected your health?
 - 1 Not at all
 - 2 A little

- 3 Somewhat
- 4 A lot
- 5 No opinion
- 9 Choose not to answer
- E2. Now think about your own smoking, how concerned are you concerned about the possible effects of cigarette smoking on your health?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 5 Choose not to answer
- E3. How concerned are you about the possible effects of tobacco smoke from your smoking on someone else's health (e.g. spouse, partner, children, grandchildren)?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 9 Choose not to answer
- E4. How concerned are you that your smoking is harming the health of those who live with you?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 9 Choose not to answer
- E5. Please tell us how much you agree or disagree with the following statements...

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me guitting smoking.
- b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
- c. Smoking by pregnant women may harm the baby.
- d. If a woman smokes when pregnant, it will harm the health of her baby.
- e. It is extremely hard for a smoker to quit smoking and stay quit.
- f. I do not need help from anyone to quit smoking.
- g. I am confident I won't be smoking a year from now.
- h. I should take warnings about cigarette smoking and lung cancer seriously.
- E6. Cigarette smoking is...

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]

- a. Glamorous
- b. Rebellious
- c. Cool
- d. Disgusting
- e. Foolish

F. CESSATION and INTENTIONS TO QUIT

- F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to guit smoking?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer
- F2. How much do you want to quit smoking?
 - 1 Not at all
 - 2 A little
 - 3 Somewhat
 - 4 A lot
 - 5 No opinion
 - 99 Choose not to answer
- F3. Are you planning to stop smoking within the next 30 days?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer
- F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?
 - 1 Very unlikely
 - 2 Somewhat unlikely
 - 3 Somewhat likely
 - 4 Very likely
 - 5 No opinion
 - 99 Choose not to answer

H. RECALL Questions

- H1a. Do you recall the warning statement on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which of the following warning statements, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 9 Do not recall
- H1b. Do you recall the image, if any, on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which of the following images, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL IMAGE VIEWED (2-D version without warning statement) FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 8 There was no image on the pack I viewed
- 9 Do not recall

I. CLOSING QUESTIONS & DEMOGRAPHICS

- What type of Internet connection do you have for your home computer or other primary computer?
 - 1. Highspeed, Broadband, DSL, or Cable
 - 2. Dial up
 - 3. Other
 - 4. Not sure
 - 99 I do not wish to answer
- I2. What is the highest level of school you completed or the highest degree you received?

[ALLOW ONE RESPONSE ONLY]

- 1 Never attended school or only attended kindergarten
- 2 Grades 1 through 8 (Elementary)
- 3 Grades 9 through 12 (Some high school)
- 4 Grade 12 (High school graduate)
- 5 G.E.D
- 6 Some technical or vocational school
- 7 Some college, no degree
- 8 AA; technical or vocational school
- 9 AA; academic`
- 10 BA, BS (College graduate)
- 11 At least some graduate or professional school
- 12 Graduate or professional degree
- 99 Choose not to answer

- 13. What was your annual household income from all sources during 2009? Was it -
 - 1 less than \$25,000
 - 2 between \$25,000 and \$49,999
 - 3 between \$50,000 and \$74,999
 - 4 \$75,000 or more
 - 99 Choose not to answer

J. END OF SURVEY

The survey is now complete. Thank you!

S. Screening Questions

S1. What is your age?

_ years

99 NOT AGE 13-17 - not eligible - terminate

99 Choose not to answer

[IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

- S2. During the past 30 days, on how many days did you smoke cigarettes, even 1 or 2 puffs?
 - 1. 0 days
 - 2. 1 or 2 days
 - 3. 3 to 5 days
 - 4. 6 to 9 days
 - 5. 10 to 19 days
 - 6. 20 to 29 days
 - 7. All 30 days

[If S2 DOES NOT EQUAL 1 (CURRENT SMOKER=YES) THEN GO TO A1; ELSE GO TO S3]

- S3. Do you think you will smoke a cigarette anytime during the next year?
 - 1 Definitely yes
 - 2 Probably yes
 - 3 Probably not
 - 4 Definitely not
 - 99 Choose not to answer
- S4. Do you think you will try a cigarette soon?
 - 1 Definitely yes
 - 2 Probably yes
 - 3 Probably not
 - 4 Definitely not
 - 99 Choose not to answer
- S5. If one of your best friends offered you a cigarette, would you smoke it?
 - 1 Definitely yes
 - 2 Probably yes
 - 3 Probably not
 - 4 Definitely not
 - 99 Choose not to answer

[IF S3=4 & S4=4 & S5=4 THEN NOT ELIGIBLE (CLOSED TO SMOKING); ELSE GO TO A1]

A. WARM UP

- A1. What is your gender?
 - 1 Male
 - 2 Female
 - 99 Choose not to answer
- A1a. Are you Hispanic or Latino? (Select one.)
 - 1.Yes
 - 2. No.
 - 99 I do not wish to answer
- A2. What is your race? Please select one or more.
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 5 Native Hawaiian or Other Pacific Islander
 - 6 White
 - 99 I do not wish to answer
- A3. Which one of these races <u>best</u> describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 4 Native Hawaiian or Other Pacific Islander
 - 5 White
 - 99 I do not wish to answer
- A4. City and State or Zip Code

_ [ALLOW 60 CHARACTERS]

99 Choose not to answer

B. SMOKING BEHAVIOR/SUSCEPTIBILITY TO SMOKING

- B1. Have you smoked at least 100 cigarettes in your entire life?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

C. EXPOSURE TO IMAGE/LABEL OCCURS HERE

Next you will view a pack of a hypothetical cigarette brand. This pack contains regular full flavor cigarettes. After viewing the pack you will be asked to answer some questions.

ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW IMAGE(S)

REMOVE LABEL IMAGE AND DO NOT ALLOW RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

D. WARNING LABELS

D1. Please indicate how much the label made you feel...

RESPONSE OPTIONS:

1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Depressed
- b. Afraid
- c. Irritated
- d. Ashamed
- e. Discouraged
- f. Hopeful
- g. Motivated
- h. Amused
- i. Understood
- j. Disgusted
- k. Sad
- I. Scared
- m. Angry
- n. Happy
- o. Encouraged
- p. Uncomfortable
- q. Uneasy
- r. anxious
- D2. Please tell us how much you agree or disagree with the following statements.

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]

- a. This label is worth remembering
- b. This label grabbed my attention
- c. This label is powerful
- d. This label is informative
- e. This label is meaningful to me
- f. This label is convincing
- g. This label is ridiculous
- h. This label is terrible
- i. This label is frightening
- j. This label is worrisome
- k. This label is believable
- I. This label was difficult to look at
- m. This label is cool

D3. How likely do you think it is that a regular smoker would:

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Get cancer?
- b. have fatal lung disease?
- c. have heart disease?
- d. Have a stroke?
- e. Become addicted?
- D4. How likely do you think it is that breathing smoke from cigarettes would cause:

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Nonsmokers to get cancer?
- b. Nonsmokers to have fatal lung disease?
- c. Nonsmokers to get heart disease?
- d. Children to have respiratory problems?

[IF CURRENT SMOKER= YES GO TO E1 ELSE GO TO E5]

E. ATTITUDES & BELIEFS

- E1. Do you think that your smoking has already affected your health?
 - 1 Not at all
 - 2 A little
 - 3 Somewhat
 - 4 A lot
 - 5 No opinion
 - 9 Choose not to answer
- E2. Now think about your own smoking, how concerned are you concerned about the possible effects of cigarette smoking on your health?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 5 Choose not to answer
- E3. How concerned are you about the possible effects of tobacco smoke from your smoking on someone else's health (e.g. brother/sister, friends)?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 9 Choose not to answer

E4. Please tell us how much you agree or disagree with the following statements...

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
- b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
- c. Smoking by pregnant women may harm the baby.
- d. If a woman smokes when pregnant, it will harm the health of her baby.
- e. It is extremely hard for a smoker to quit smoking and stay quit.
- f. I do not need help from anyone to quit smoking.
- g. I am confident I won't be smoking a year from now.
- h. I should take warnings about cigarette smoking and lung cancer seriously.
- E5. Cigarette smoking is...

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]

- a. Glamorous
- b. Rebellious
- c. Cool
- d. Disgusting
- e. Foolish

[IF CURRENT SMOKER = YES GO TO F1; ELSE GO TO G1]

F. CESSATION and INTENTIONS TO QUIT

- F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to guit smoking?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer
- F2. How much do you want to quit smoking?
 - 1 Not at all
 - 2 A little
 - 3 Somewhat
 - 4 A lot
 - 5 No opinion
 - 99 Choose not to answer
- F3. Are you planning to stop smoking within the next 30 days?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

- F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?
 - 1 Very unlikely
 - 2 Somewhat unlikely
 - 3 Somewhat likely
 - 4 Very likely
 - 5 No opinion
 - 99 Choose not to answer

H. RECALL Questions

- H1a. Do you recall the warning statement on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which of the following warning statements, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 9 Do not recall
- H1b. Do you recall the image, if any, on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which of the following images, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL IMAGE VIEWED (2-D version without warning statement) FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 8 There was no image on the pack I viewed
- 9 Do not recall

I. CLOSING QUESTIONS & DEMOGRAPHICS

- What type of Internet connection do you have for your home computer or other primary computer?
 - 1. Highspeed, Broadband, DSL, or Cable
 - 2. Dial up
 - 3. Other

- 4. Not sure
- 99 I do not wish to answer
- What is the highest grade or year of school you have completed? **[ALLOW ONE RESPONSE ONLY]** 12.
 - 1
 - 4th Grade 5th Grade 2
 - 6th Grade 3
 - 4
 - 7th Grade 8th Grade 5
 - 9th Grade 6
 - 7
 - 8
 - 10th Grade 11th Grade 12th Grade or GED 9
 - Choose not to answer 99

END OF SURVEY

The survey is now complete. Thank you!

S. Screening Questions

S1. What is your age?

___ years

NOT AGE 25+ - NOT ELIGIBLE - terminate

99 Choose not to answer

[IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

- S2. Do you now smoke every day, some days, or not at all?
 - 1 I smoke every day
 - 2 I smoke on some days
 - 3 I do not smoke at all

[If S2=1 or S2=2 THEN ELIGIBLE TO CONTINUE; ELSE NOT ELIGIBLE]

A. WARM UP

- A1. What is your gender?
 - 1 Male
 - 2 Female
 - 99 Choose not to answer
- A1a. Are you Hispanic or Latino? (Select one.)
 - 1.Yes
 - 2. No.
 - 99 I do not wish to answer
- A2. What is your race? Please select one or more..
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 5 Native Hawaiian or Other Pacific Islander
 - 6 White
 - 99 I do not wish to answer

[IF MORE THAN ONE RESPONSE GIVEN IN A3, ASK A4; ELSE GO TO A5]

- A3. Which one of these races <u>best</u> describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]
 - 1 American Indian or Alaska Native
 - 2 Asian
 - 3 Black or African American
 - 4 Native Hawaiian or Other Pacific Islander
 - 5 White
 - 99 I do not wish to answer

A4. City and State or Zip Code

[ALLOW 60 CHARACTERS]

99 Choose not to answer

B. SMOKING BEHAVIOR

- B1 Have you smoked at least 100 cigarettes in your entire life?
 - 1 Yes
 - 2 No

99 Choose not to answer

C. EXPOSURE TO MOCK SMOKING AD OCCURS HERE

Next you will view an ad of a hypothetical cigarette brand. This ad contains regular full flavor cigarettes. After viewing the ad you will be asked to answer some questions.

ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW AD IMAGE(S)

REMOVE AD IMAGE AND DO NOT RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

D. MOCK SMOKING AD

D1. Please indicate how much the ad made you feel...

RESPONSE OPTIONS:

1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Depressed
- b. Afraid
- c. Irritated
- d. Ashamed
- e. Discouraged
- f. Hopeful
- g. Motivated
- h. Amused
- i. Understood
- j. Disgusted
- k. Sad
- I. Scared
- m. Angry
- n. Happy
- o. Encouraged
- p. Uncomfortable
- q. Uneasy

- r. anxious
- **D2.** Please tell us how much you agree or disagree with the following statements.

RESPONSE OPTIONS:

1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. This ad is worth remembering
- b. This ad grabbed my attention
- c. This ad is powerful
- d. This ad is informative
- e. This ad is meaningful to me
- f. This ad is convincing
- g. This ad is ridiculous
- h. This ad is terrible
- i. This ad is frightening
- j. This ad is worrisome
- k. This ad is believable
- I. This ad was difficult to look at
- m. This ad is cool
- D3. How likely do you think it is that a regular smoker would:

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]

- a. Get cancer?
- b. have fatal lung disease?
- c. have heart disease?
- d. Have a stroke?
- e. Become addicted?
- D4. How likely do you think it is that breathing smoke from cigarettes would cause:

RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"

[RANDOMIZE THE FOLLOWING]

- a. Nonsmokers to get cancer?
- b. Nonsmokers to have fatal lung disease?
- c. Nonsmokers to get heart disease?
- d. Children to have respiratory problems?

E. ATTITUDES & BELIEFS

- E1. Do you think that your smoking has already affected your health?
 - 1 Not at all
 - 2 A little
 - 3 Somewhat

- 4 A lot
- 5 No opinion
- 9 Choose to not answer
- E2. Now think about your own smoking, how concerned are you concerned about the possible effects of cigarette smoking on your health?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 5 Choose not to answer
- E3. How concerned are you about the possible effects of tobacco smoke from your smoking on someone else's health (e.g. spouse, partner, children, grandchildren)?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 9 Choose not to answer
- E4. How concerned are you that your smoking is harming the health of those who live with you?
 - 1 Not at all concerned
 - 2 Only slightly concerned
 - 3 Fairly concerned
 - 4 Very concerned
 - 9 Choose not to answer
- E5. Please tell us how much you agree or disagree with the following statements...

RESPONSE OPTIONS:

- 1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]
 - a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
 - b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
 - c. Smoking by pregnant women may harm the baby.
 - d. If a woman smokes when pregnant, it will harm the health of her baby.
 - e. It is extremely hard for a smoker to quit smoking and stay quit.
 - f. I do not need help from anyone to quit smoking.
 - g. I am confident I won't be smoking a year from now.
 - h. I should take warnings about cigarette smoking and lung cancer seriously.

F. CESSATION and INTENTIONS TO QUIT

- F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking?
 - 1 Yes
 - 2 No

- 99 Choose not to answer
- F2. How much do you want to quit smoking?
 - 1 Not at all
 - 2 A little
 - 3 Somewhat
 - 4 A lot
 - 5 No opinion
 - 99 Choose not to answer
- F3. Are you planning to stop smoking within the next 30 days?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer
- F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?
 - 1 Very unlikely
 - 2 Somewhat unlikely
 - 3 Somewhat likely
 - 4 Very likely
 - 5 No opinion
 - 99 Choose not to answer

H. RECALL Questions

- H1. Do you recall the ad for cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer
- H2. [create confirmed awareness question for the ad describe features of the ad and ask if respondent recalls those specific features]
- H1a. Do you recall the warning statement in the ad for cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which of the following warning statements, if any, do you recall seeing in the ad for cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 9 Do not recall
- H1b. Do you recall the image, if any, in the ad for cigarettes you viewed earlier in the survey?

- 1 Yes
- 2 No
- 99 Choose not to answer

[IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which of the following images, if any, do you recall seeing in the ad for cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL IMAGE (2-D version without warning statement) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 8 There was no image in the ad I viewed
- 9 Do not recall

I. CLOSING QUESTIONS & DEMOGRAPHICS

- What type of Internet connection do you have for your home computer or other primary computer?
 - 1. Highspeed, Broadband, DSL, or Cable
 - 2. Dial up
 - 3. Other
 - 4. Not sure
 - 99 I do not wish to answer
- 12. What is the highest level of school you completed or the highest degree you received?

[ALLOW ONE RESPONSE ONLY]

- 1 Never attended school
- 2 Grades K through 8 (Elementary or grade school)
- 3 Grades 9 through 12 (Some high school)
- 4 Grade 12 (High school graduate) or GED
- 5 Some college
- 6 College graduate
- 7 Postgraduate/masters/doctorate/law/MD
- 99 I do not wish to answer
- I3. What was your annual household income from all sources during 2009? Was it
 - 1 less than \$25,000
 - 2 between \$25,000 and \$49,999
 - 3 between \$50,000 and \$74,999
 - 4 \$75,000 or more
 - 99 Choose not to answer

J. END OF SURVEY

The survey is now complete. Thank you!

Once you have completed the study, please allow up to 7-10 business days for your e-Rewards credit to appear in your e-Rewards account. Thank you for your time and opinions!

Please click on the '>>' button to continue to the next question.

>>>

For testing - Skip to

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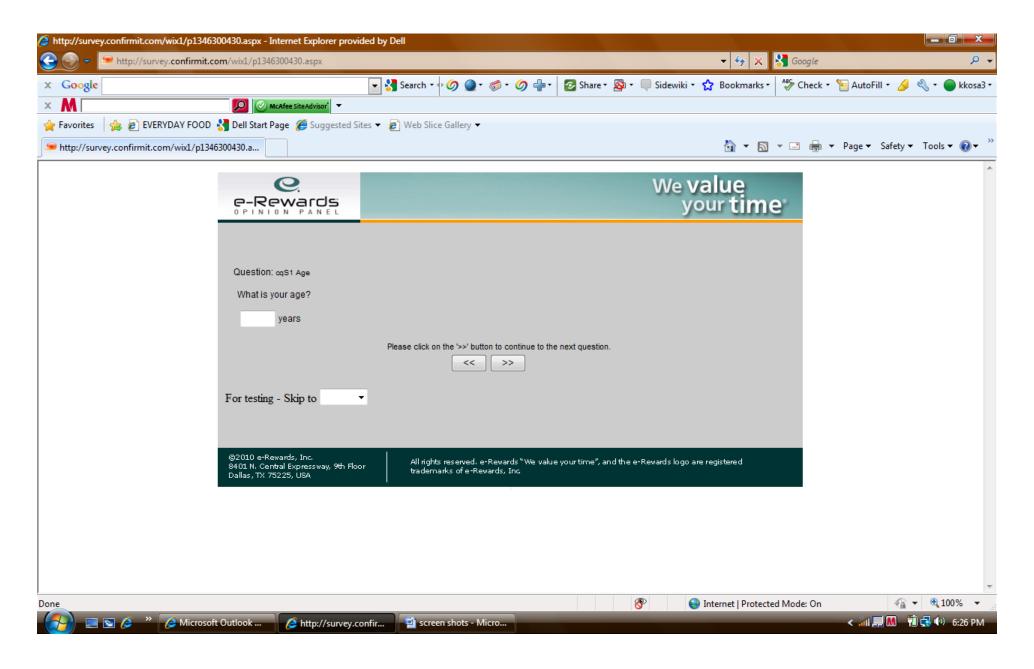
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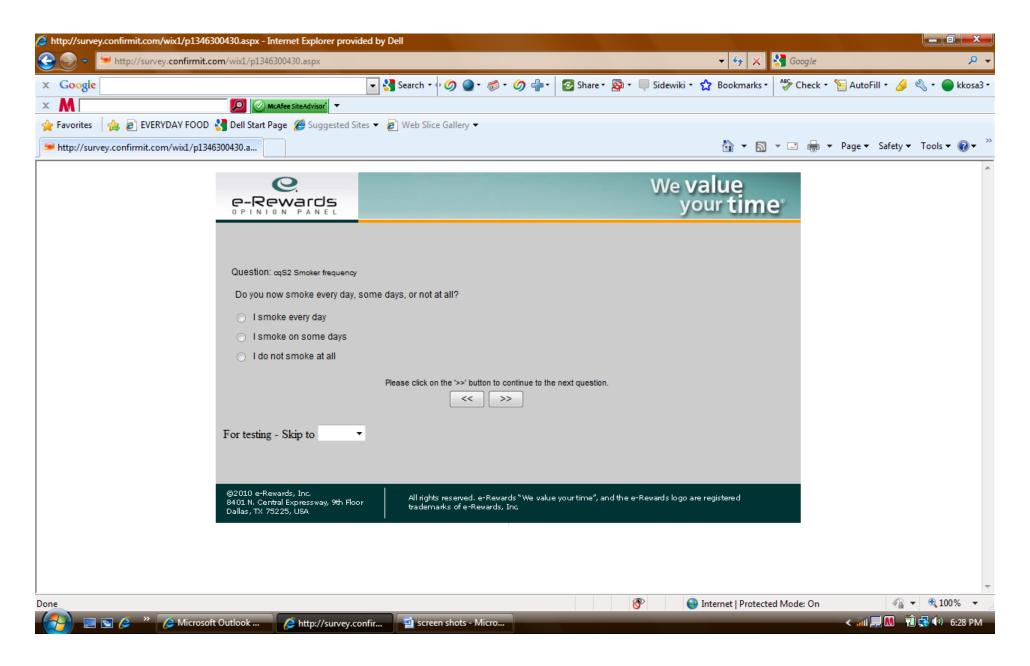
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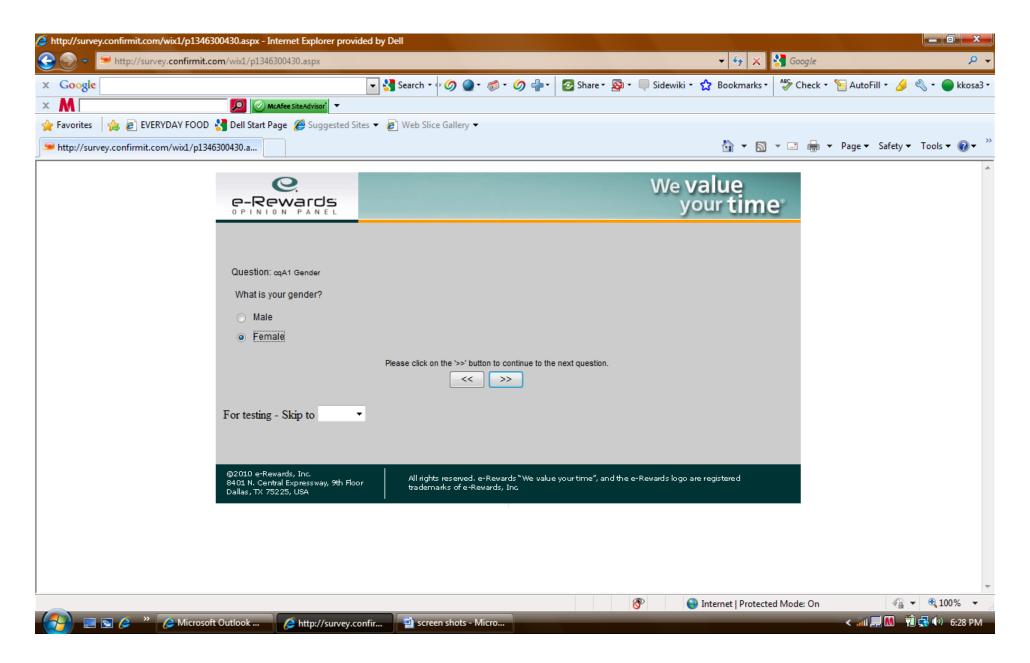
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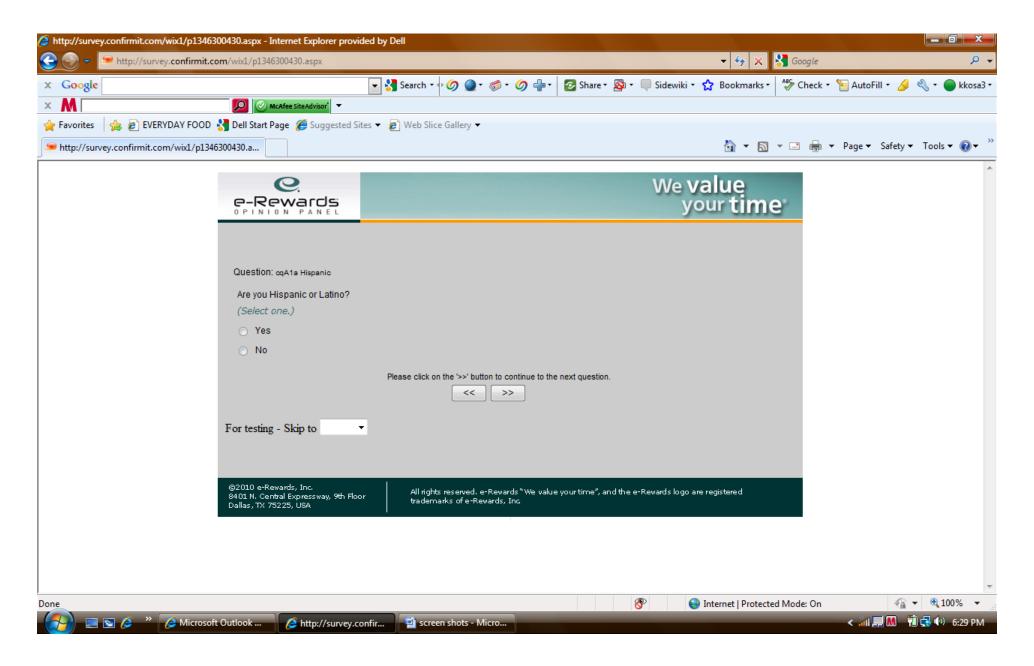
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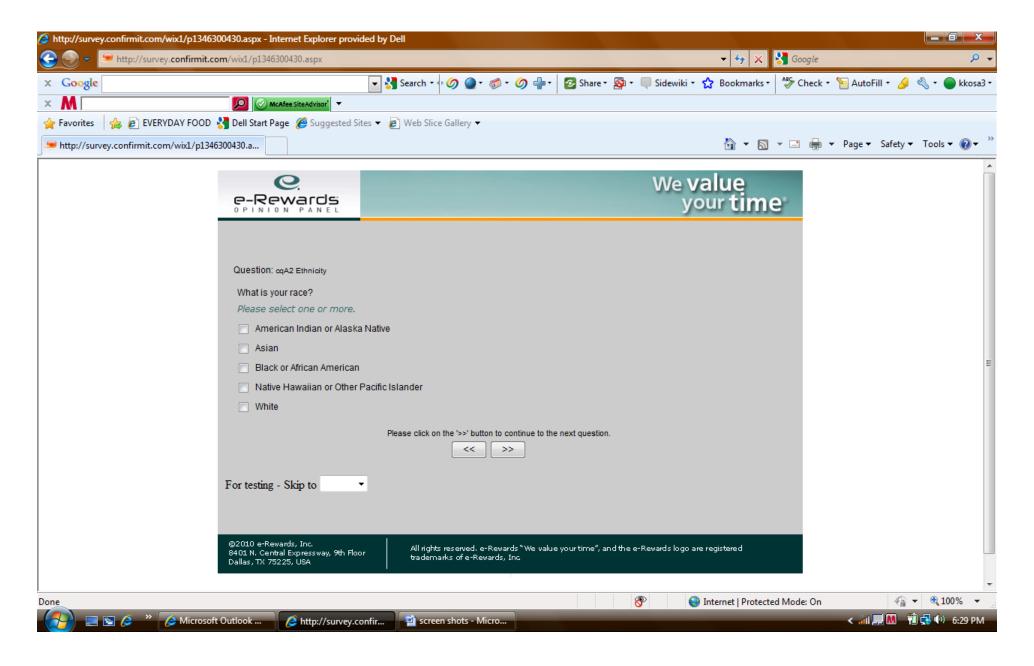
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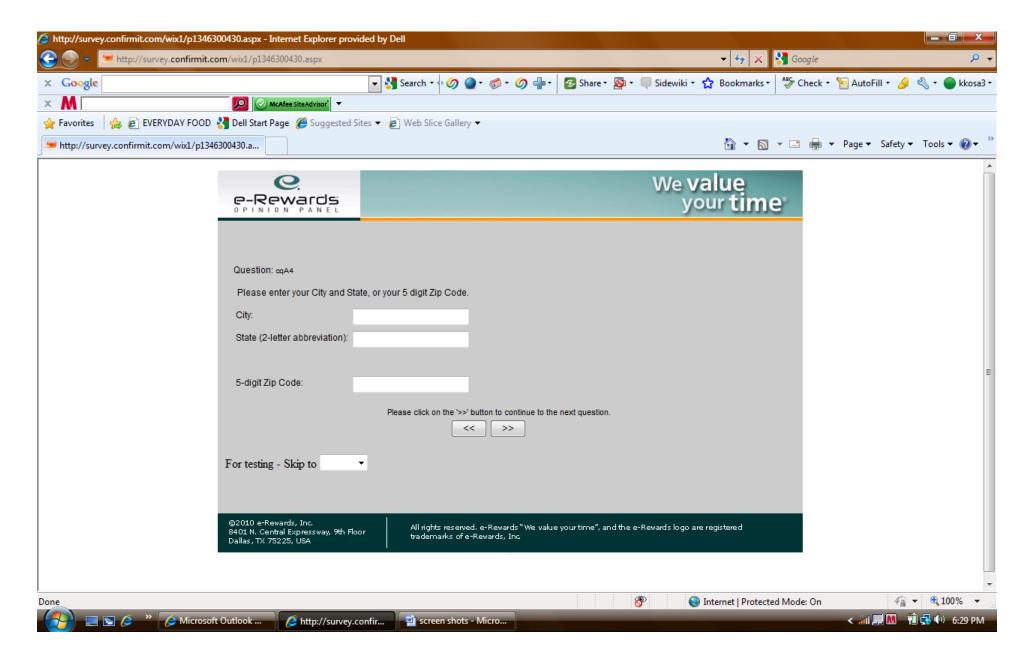


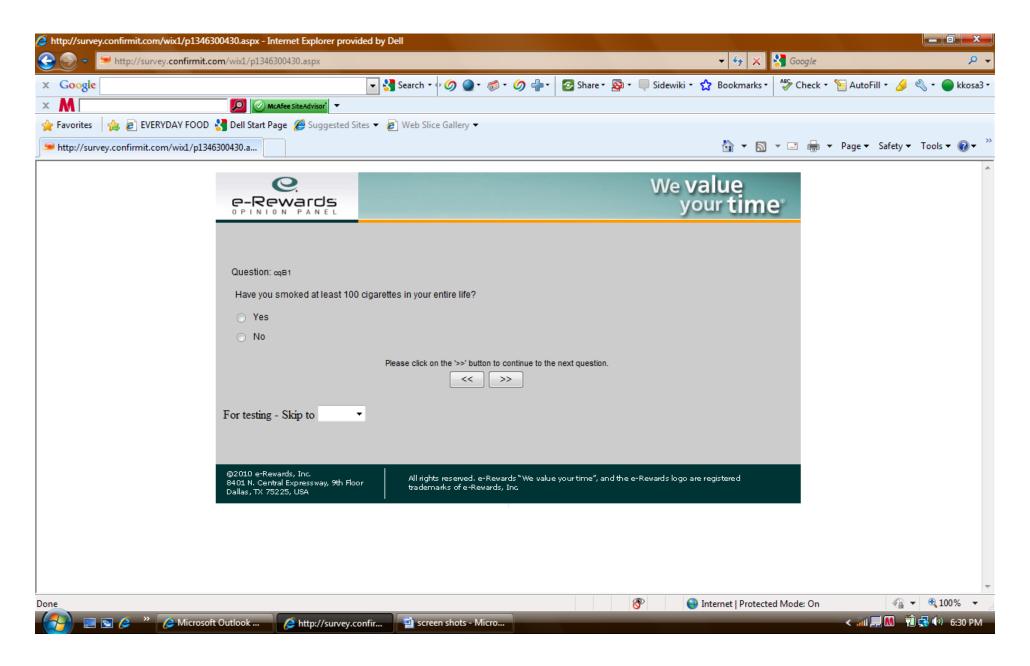


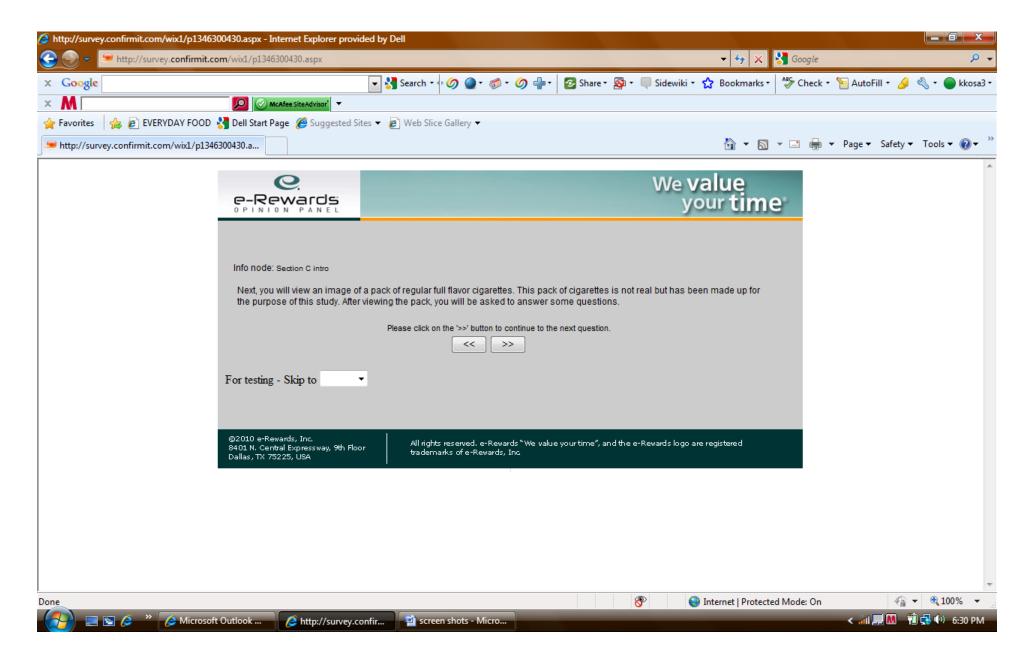


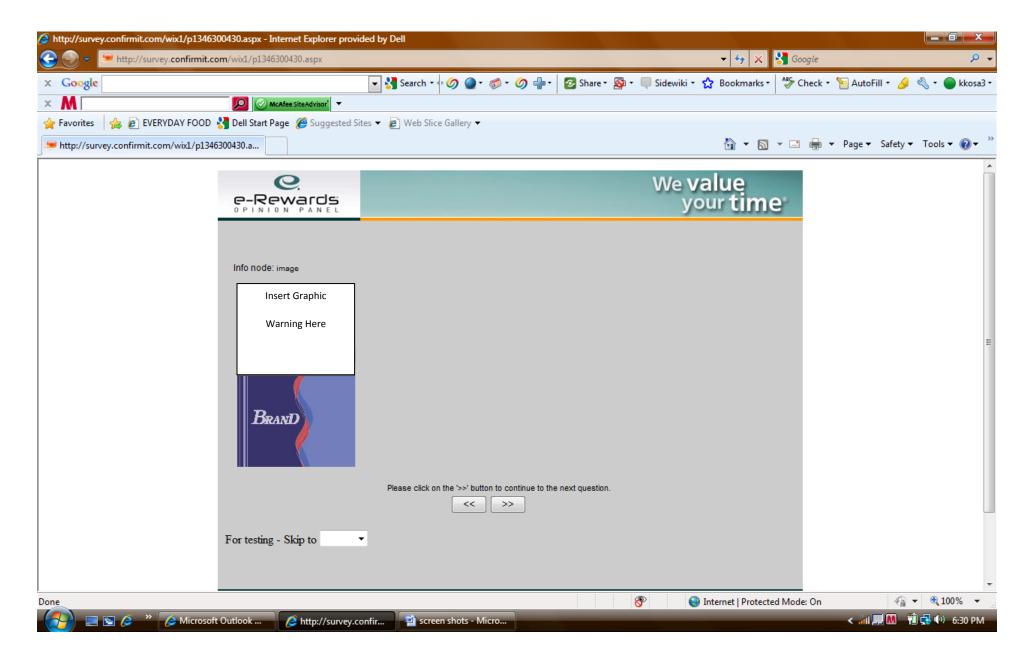


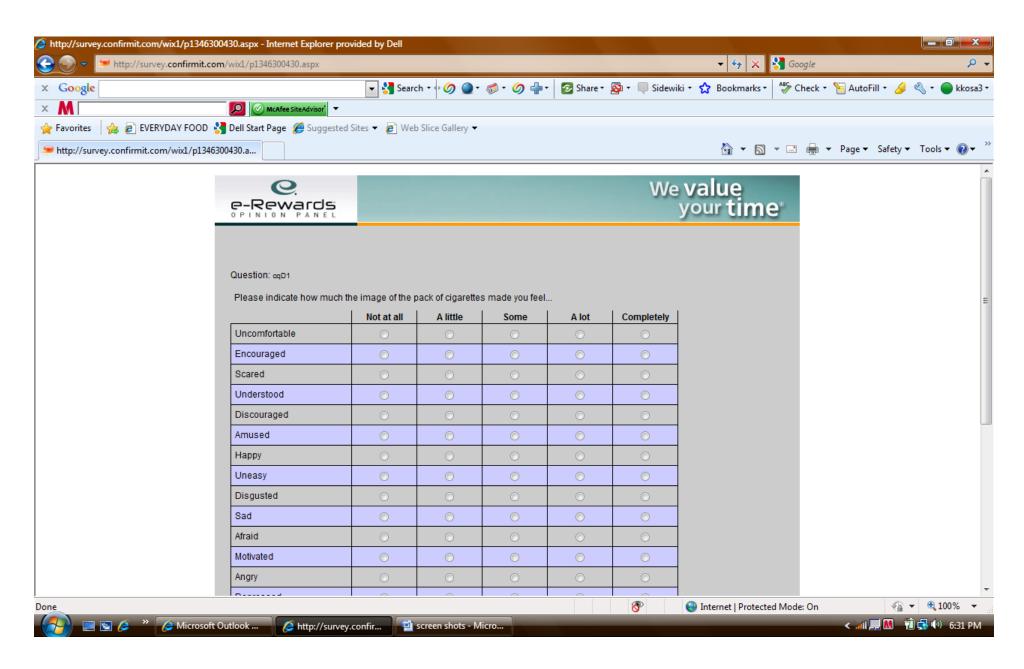


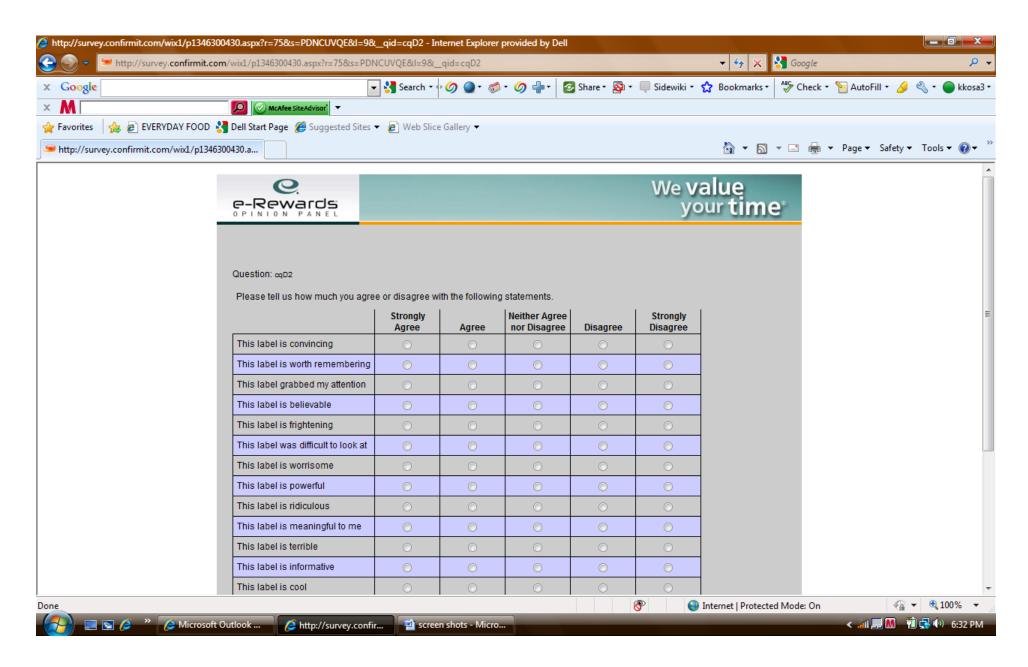


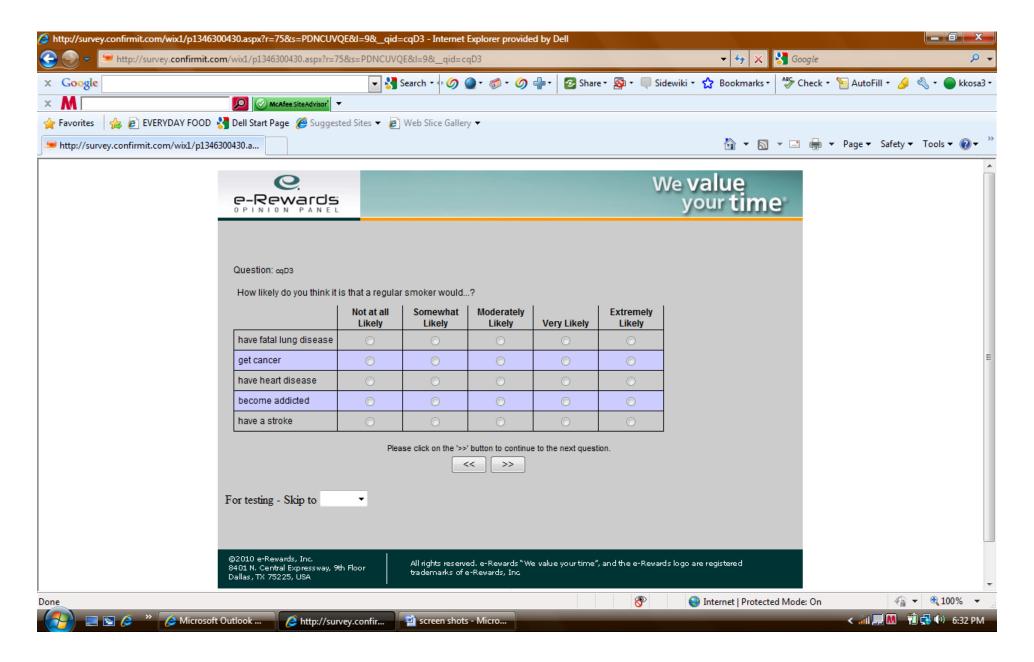


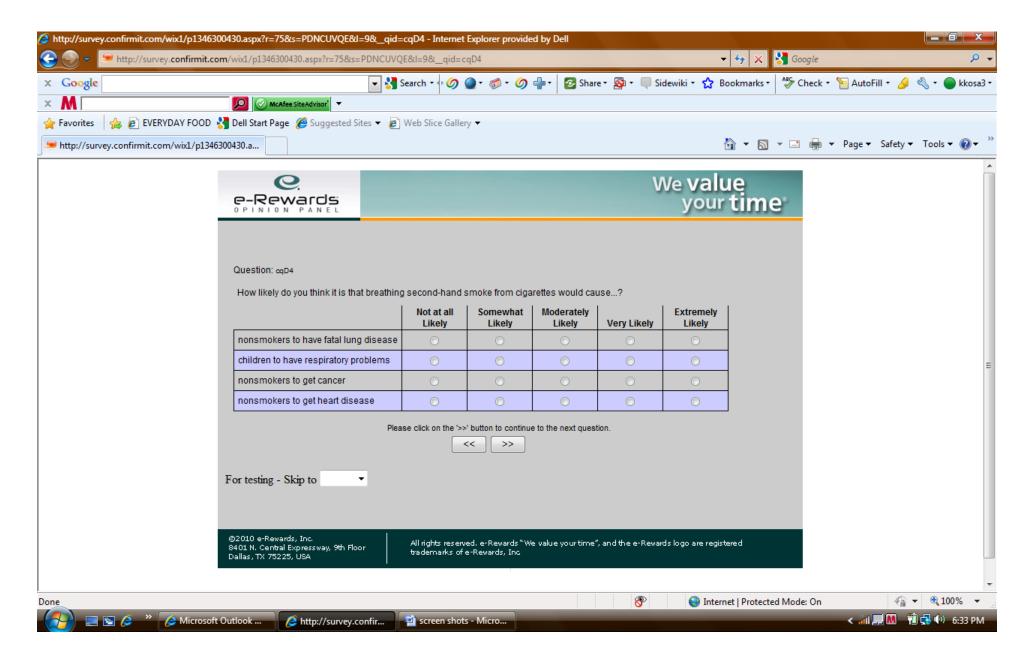


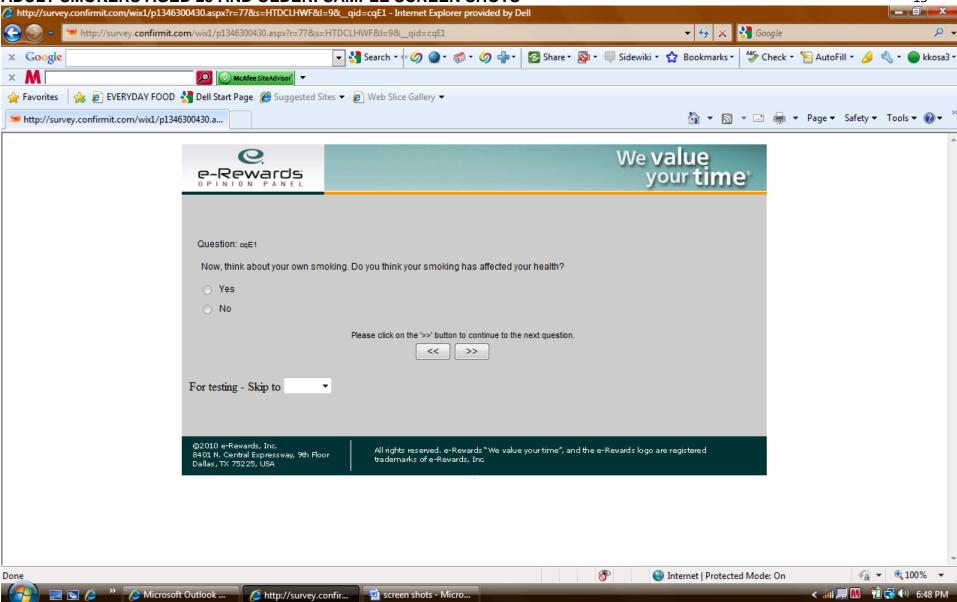


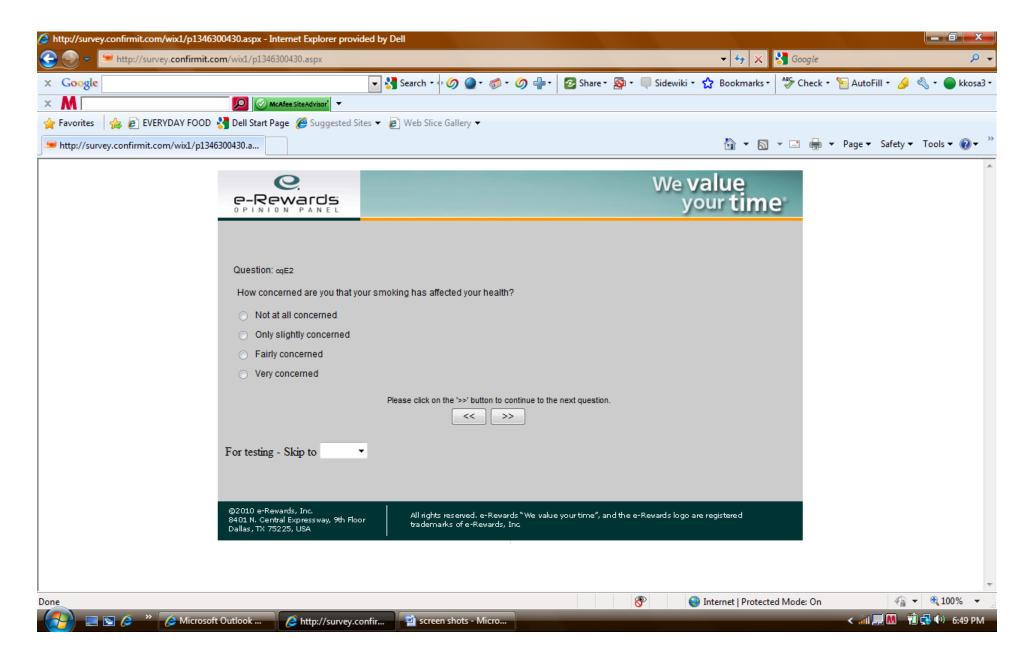


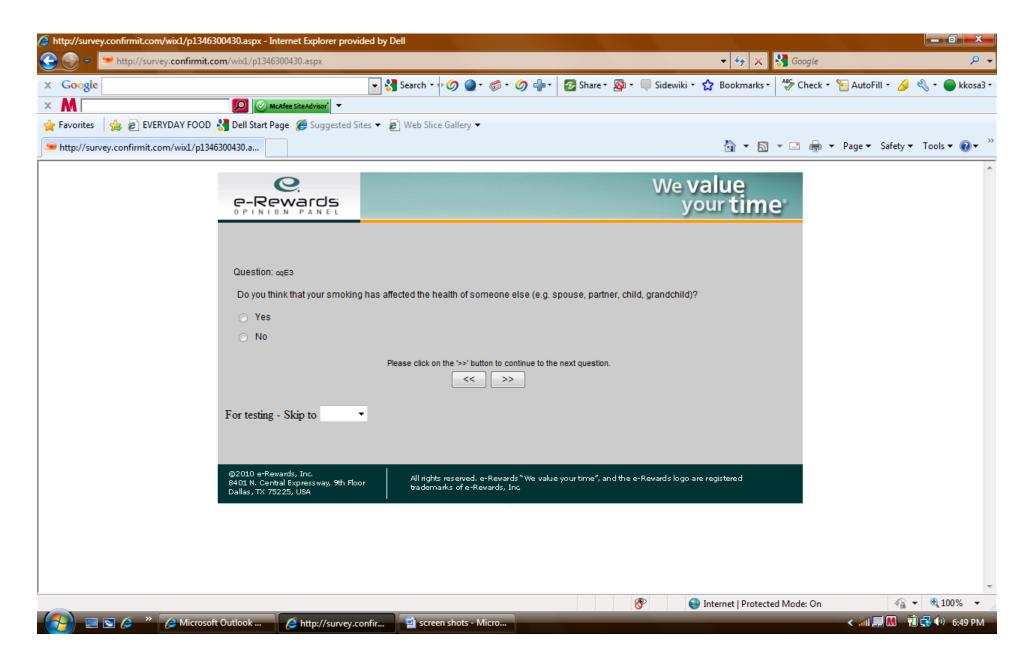


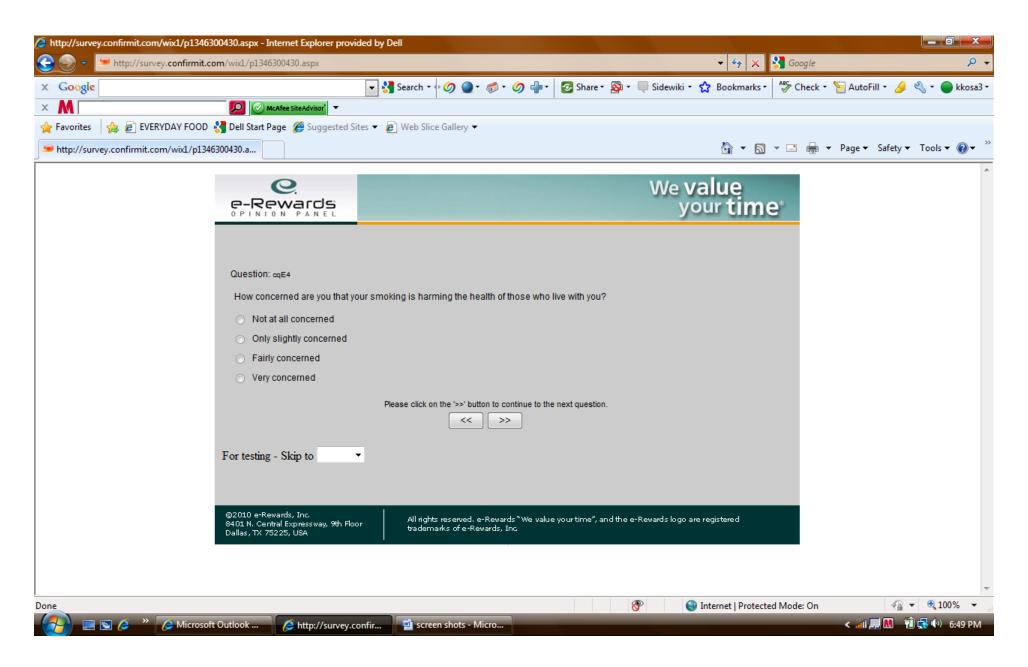


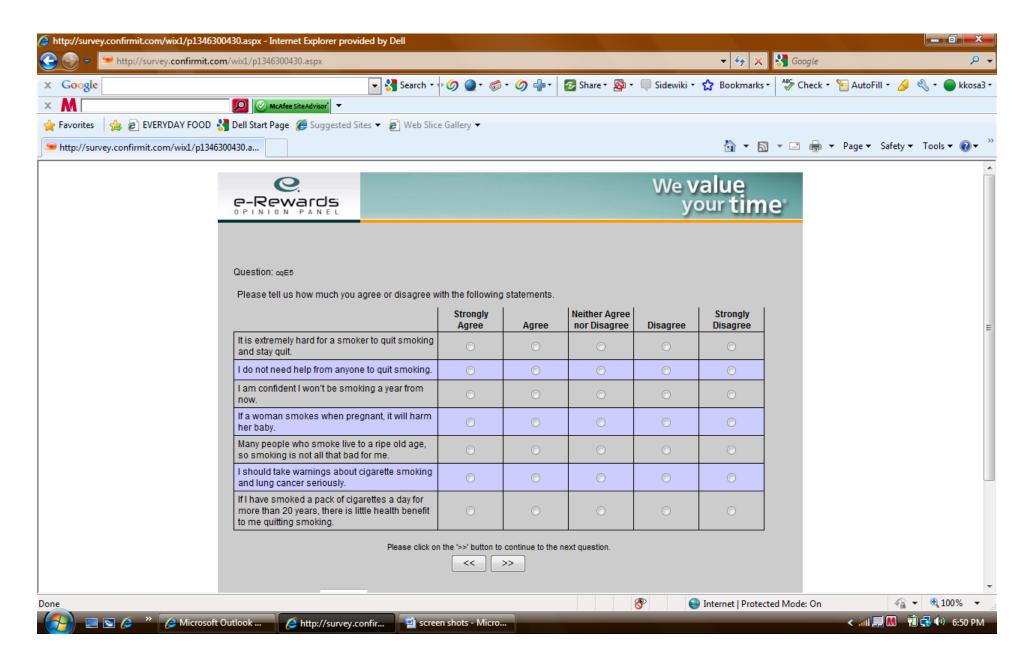


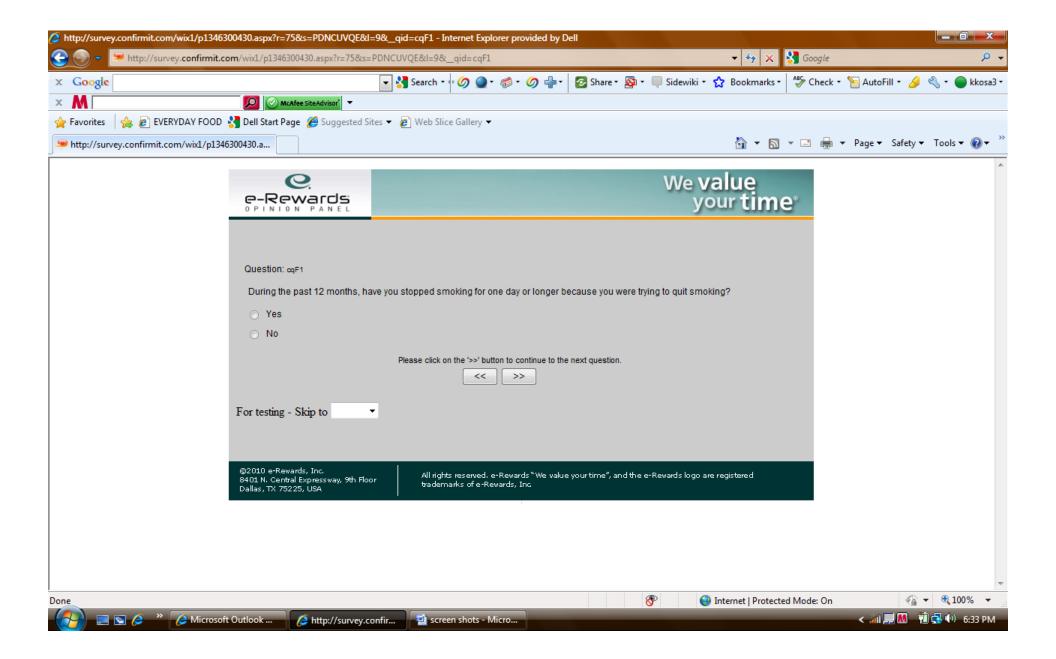


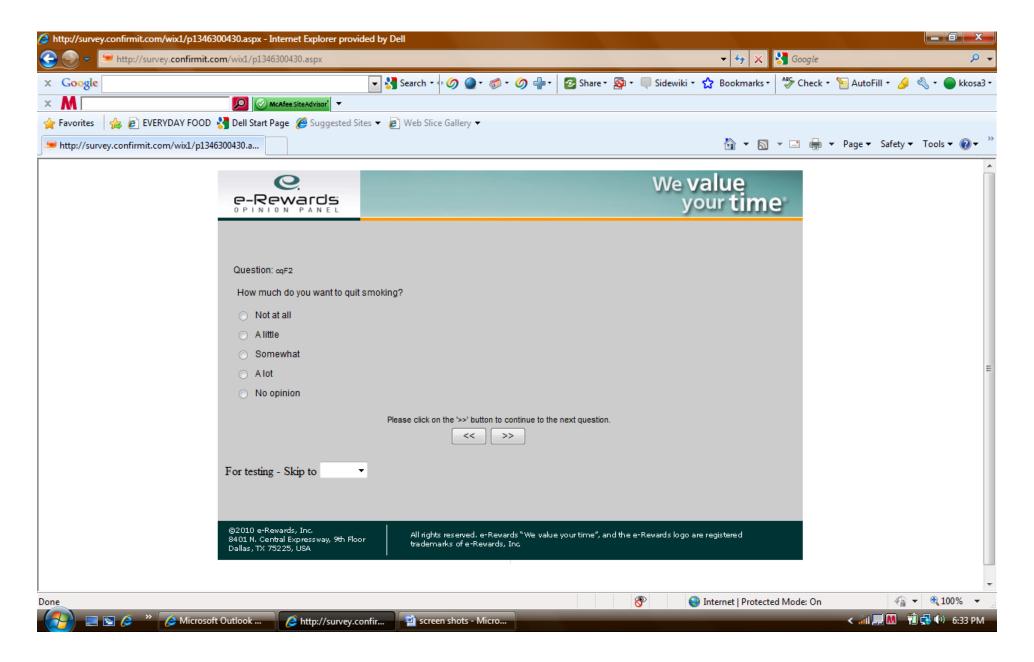


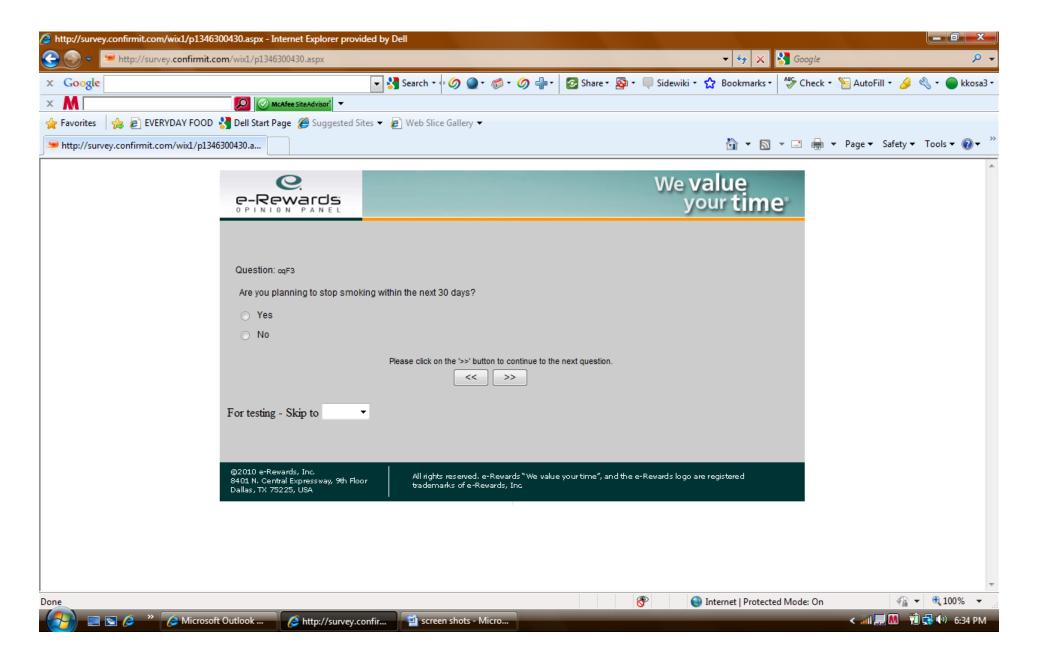


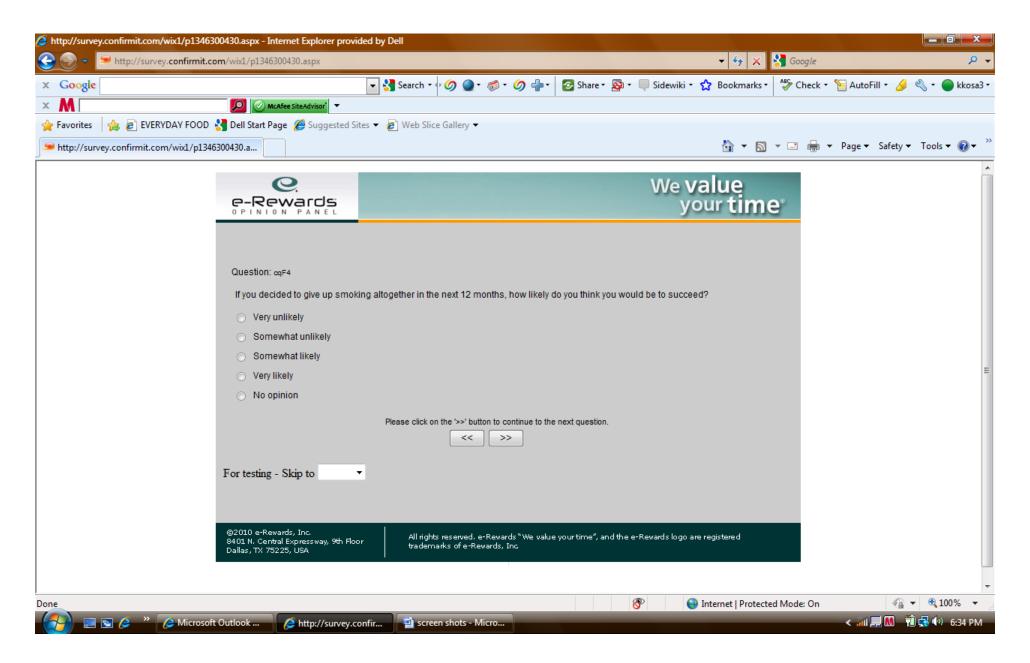


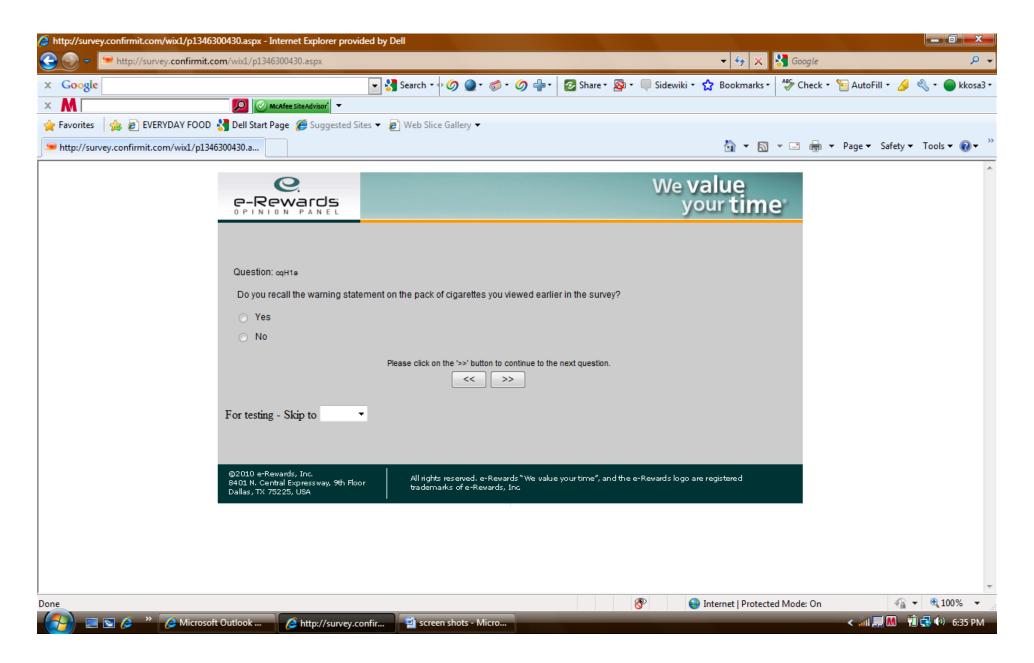


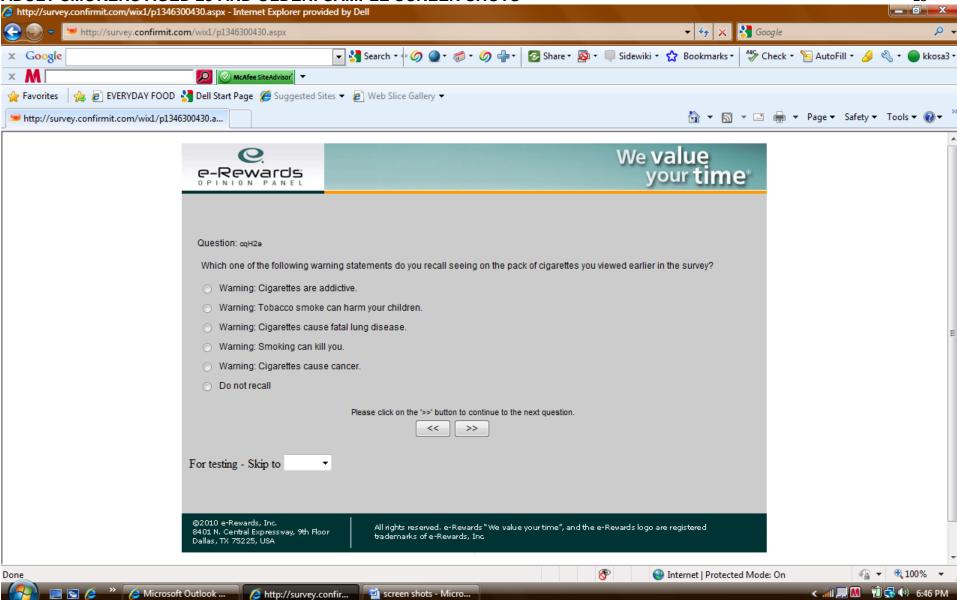


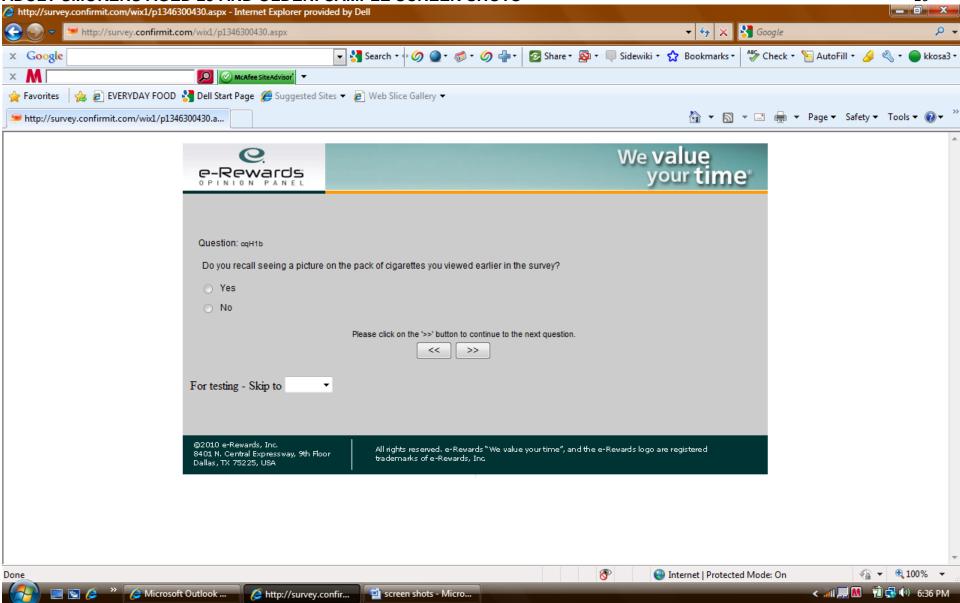


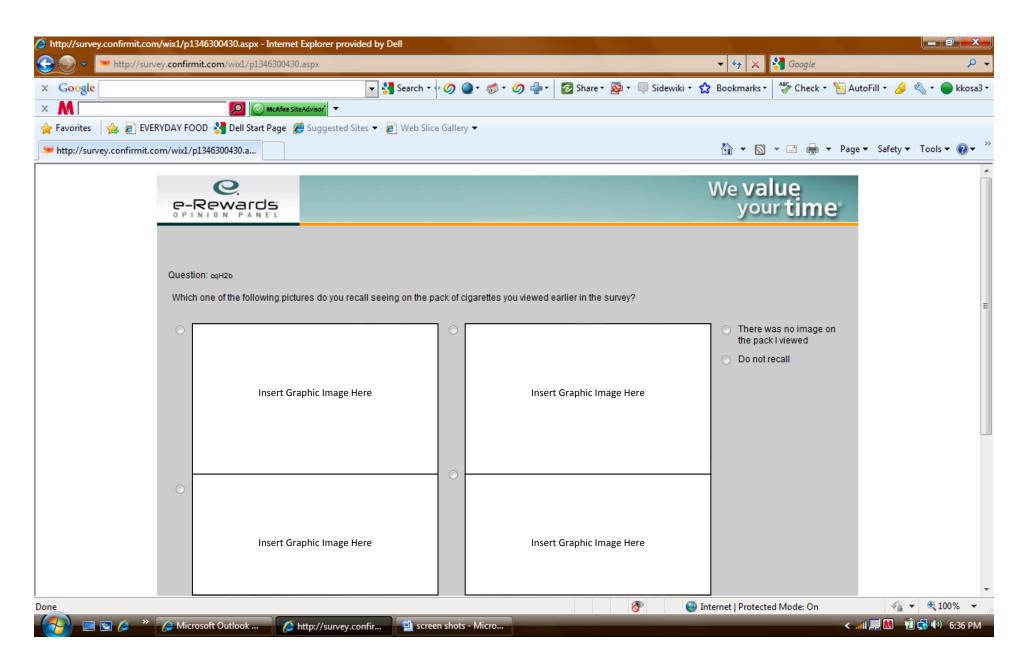


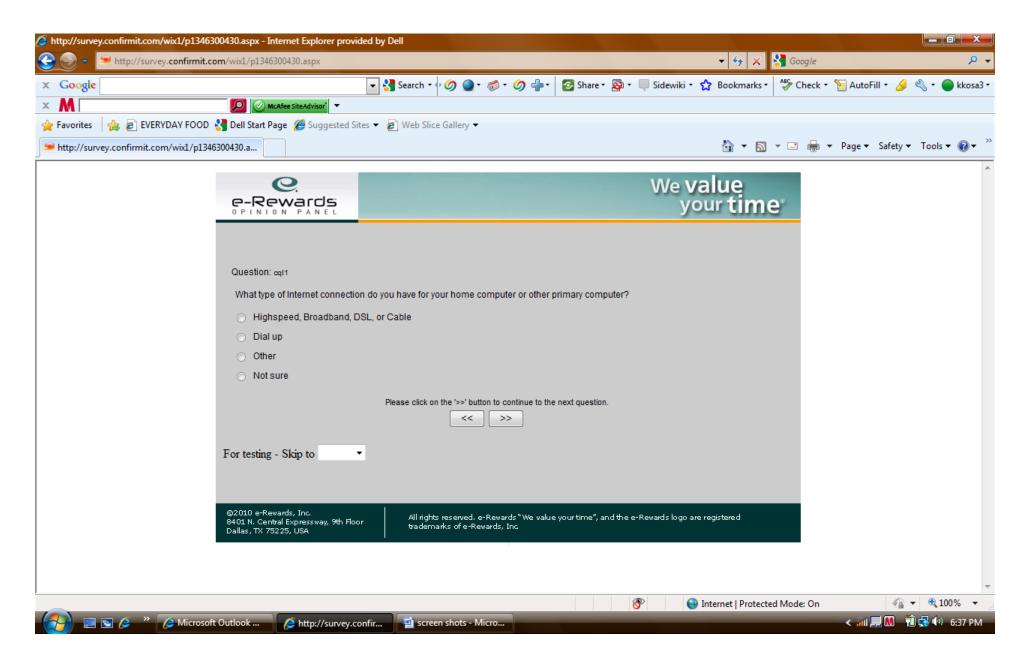


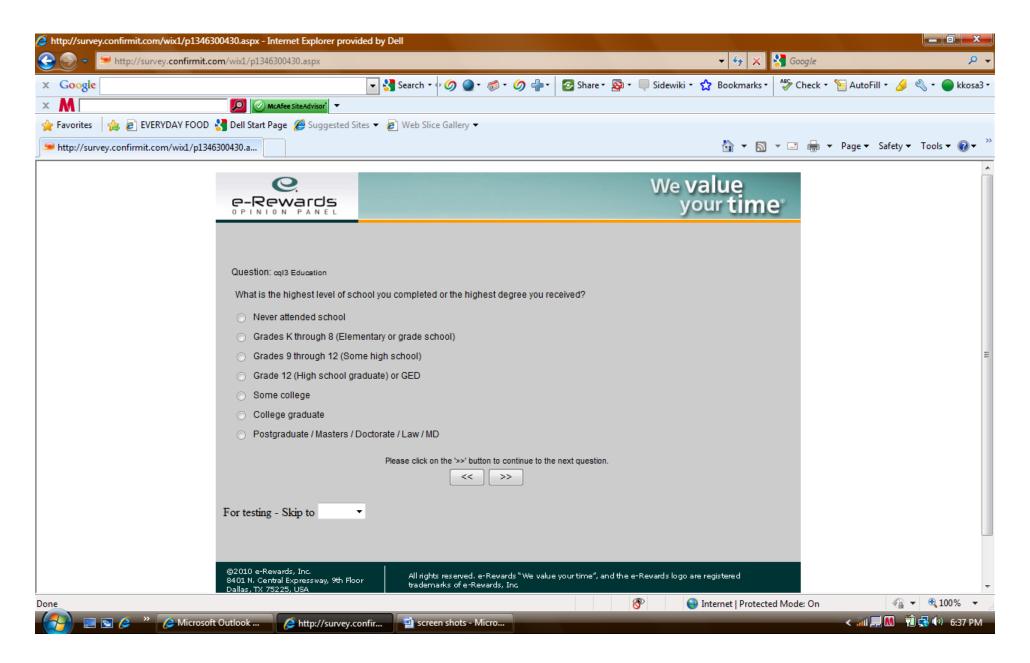


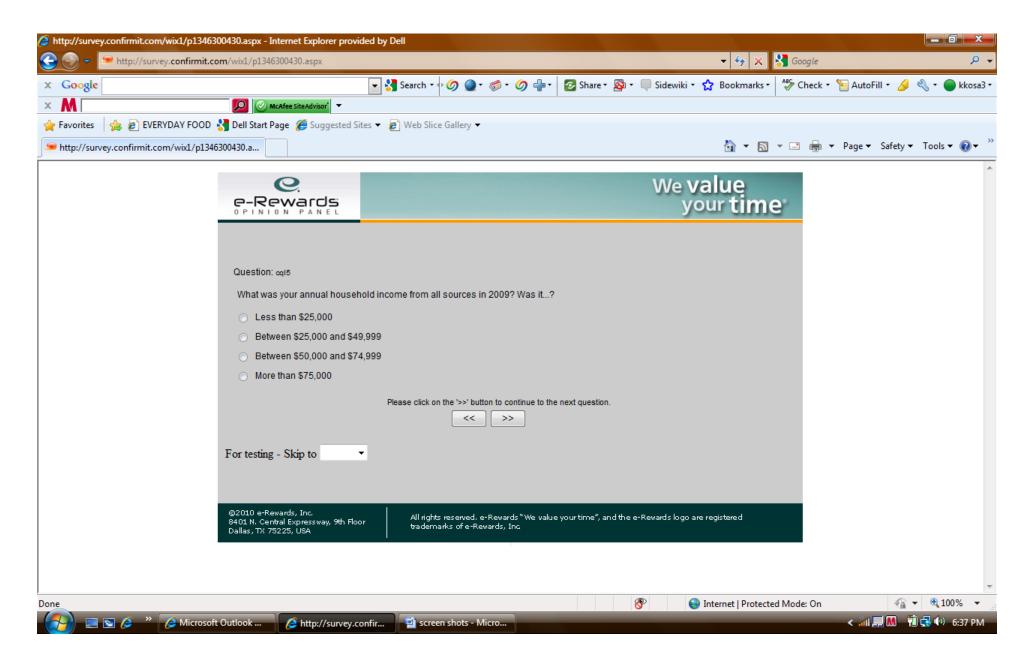


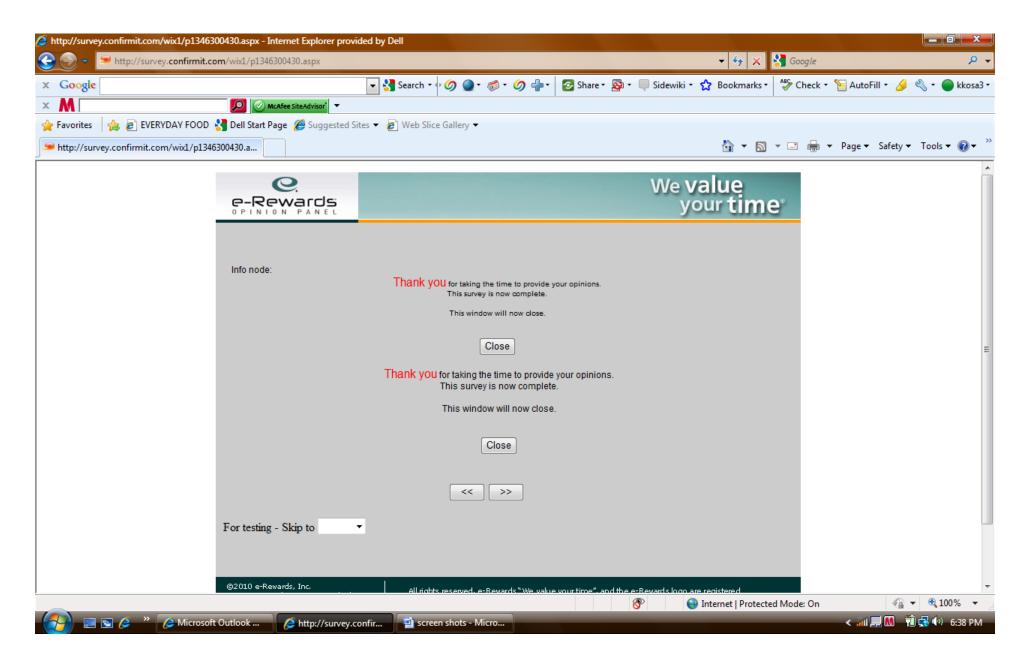












<u>FOLLOW-UP – 1 week follow-up of sub-set of respondents who completed</u> baseline in first week

A. RECALL Questions

- A1a. Do you recall the warning statement on the pack of cigarettes you viewed during the initial survey about 1 week ago?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF A1A=1 GO TO A2A; ELSE GO TO A1B]

- A2a. Which of the following warning statements, if any, do you recall seeing on the pack of cigarettes you viewed during the initial survey about 1 weeks ago?

 [INCLUDE ACTUAL WARNING STATEMENT VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]
 - 9 Do not recall
- A1b. Do you recall the image, if any, on the pack of cigarettes you viewed earlier in the survey?
 - 1 Yes
 - 2 No
 - 99 Choose not to answer

[IF A1B=1 GO TO A2B; ELSE GO TO END]

A2b. Which of the following images, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?

[INCLUDE ACTUAL IMAGE VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

- 8 There was no image on the pack I viewed
- 9 Do not recall