Appendix - Survey Introduction and Questionnaires

## Introduction to Survey

This study is funded by the U.S. Food and Drug Administration's (FDA's) Center for Tobacco Products (CTP) and conducted by RTI International. For this study, we would like you to complete two surveys - one now and another in a week or two. Each survey asks about your attitudes about smoking and your reactions to specific images on smoking. Your participation in this research study is completely voluntary, and you may skip any questions you do not want to answer. Your participation involves no risk. All of your answers will be kept confidential. Each survey will take about 10 minutes to complete.

If you have any questions about the study, you may call Katherine Kosa of RTI at 1-800-334-8571, extension 23901. If you have any questions about your rights as a study participant, you may call RTI's Office of Research Protection at 1-866-214-2043.

## S. Screening Questions

S1. What is your age?
NOT AGE 25+ - NOT ELIGIBLE - terminate
99 I do not wish to answer

## [IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

S 2. Do you now smoke every day, some days, or not at all?
1 I smoke every day
2 I smoke on some days
3 I do not smoke at all

## [If S2=1 or S2=2 THEN ELIGIBLE TO CONTINUE; ELSE NOT ELIGIBLE]

## A. WARM UP

A1. What is your gender?
1 Male
2 Female
99 I do not wish to answer
A1a. Are you Hispanic or Latino? (Select one.)
1.Yes
2.No

99 I do not wish to answer
A2. What is your race? Please select one or more..
1 American Indian or Alaska Native
2 Asian
3 Black or African American
5 Native Hawaiian or Other Pacific Islander
6 White
99 I do not wish to answer
[IF MORE THAN ONE RESPONSE GIVEN IN A3, ASK A4; ELSE GO TO A5]
A3. Which one of these races best describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]

1 American Indian or Alaska Native
2 Asian
3 Black or African American
4 Native Hawaiian or Other Pacific Islander
5 White
99 I do not wish to answer

A4. City and State or Zip Code

## [ALLOW 60 CHARACTERS]

99 I do not wish to answer
B. SMOKING BEHAVIOR

B1 Have you smoked at least 100 cigarettes in your entire life?
1 Yes
2 No
99 I do not wish to answer

## C. EXPOSURE TO IMAGE/LABEL OCCURS HERE

Next, you will view an image of a pack of regular full flavor cigarettes. . This pack of cigarettes is not real but has been made up for the purpose of this study. After viewing the pack, you will be asked to answer some questions.

## ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW IMAGE(S)

REMOVE LABEL IMAGE AND DO NOT ALLOW RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

## D. WARNING LABELS

D1. Please indicate how much the image of the pack of cigarettes made you feel...
RESPONSE OPTIONS:
1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 1 "I do not wish to answer"
[RANDOMIZE THE FOLLOWING]
a. Depressed
b. Afraid
c. Irritated
d. Ashamed
e. Discouraged
f. Hopeful
g. Motivated
h. Amused
i. Understood
j. Disgusted
k. Sad
l. Scared
m. Angry
n. Happy
o. Encouraged
p. Uncomfortable
q. Uneasy
r. Anxious

D2. Please tell us how much you agree or disagree with the following statements.
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5
"Strongly Disagree" -1 "I do not wish to answer"
[RANDOMIZE THE FOLLOWING]
a. This label is worth remembering
b. This label grabbed my attention
c. This label is powerful
d. This label is informative
e. This label is meaningful to me
f. This label is convincing
g. This label is ridiculous
h. This label is terrible
i. This label is frightening
j. This label is worrisome
k. This label is believable
l. This label was difficult to look at
m . This label is cool
D3. How likely do you think it is that a regular smoker would...?
RESPONSE OPTIONS:
1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5
"Extremely Likely" -1 "I do not wish to answer"
[RANDOMIZE THE FOLLOWING]
a. get cancer
b. have fatal lung disease
c. have heart disease
d. have a stroke
e. become addicted

D4. How likely do you think it is that breathing second-hand smoke from cigarettes would cause...?

## RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" -1 "I do not wish to answer"
[RANDOMIZE THE FOLLOWING]
a. nonsmokers to get cancer
b. nonsmokers to have fatal lung disease
c. nonsmokers to get heart disease
d. children to have respiratory problems

## E. ATTITUDES \& BELIEFS

E1. Now, think about your own smoking. Do you think your smoking has affected your health?

2 No
9 I do not wish to answer
E2. How concerned are you that your smoking has affected your health?
1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
99 I do not wish to answer
E3. Do you think that your smoking has affected the health of someone else (e.g. spouse, partner, child, grandchild)?

1 Yes
2 No
3
99 I do not wish to answer
E4. How concerned are you that your smoking is harming the health of those who live with you?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
99 I do not wish to answer
E5. Please tell us how much you agree or disagree with the following statements...
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5
"Strongly Disagree" -1 "I do not wish to answer" [RANDOMIZE THE FOLLOWING]
a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
c. If a woman smokes when pregnant, it will harm her baby.
d. It is extremely hard for a smoker to quit smoking and stay quit.
e. I do not need help from anyone to quit smoking.
f. I am confident I won't be smoking a year from now.
g. I should take warnings about cigarette smoking and lung cancer seriously.

## F. CESSATION and INTENTIONS TO QUIT

F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking?

1 Yes
2 No
99 I do not wish to answer
F2. How much do you want to quit smoking?
1 Not at all
2 A little

3 Somewhat
4 A lot
5 No opinion
99 I do not wish to answer
F3. Are you planning to stop smoking within the next 30 days?
1 Yes
2 No
99 I do not wish to answer
F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?

1 Very unlikely
2 Somewhat unlikely
3 Somewhat likely
4 Very likely
5 No opinion
99 I do not wish to answer

## H. RECALL Questions

H1a. Do you recall the warning statement on the pack of cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 I do not wish to answer
[IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which one of the following warning statements, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

9 Do not recall
H1b. Do you recall seeing a picture on the pack of cigarettes you viewed earlier in the survey?
1 Yes
2 No
99 I do not wish to answer

## [IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which one of the following pictures, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL IMAGE (2-D view without warning statement) VIEWED FOR THAT RESPONDENT ALONG WITH 3RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

8 There was no image on the pack I viewed
9 Do not recall

## I. CLOSING QUESTIONS \& DEMOGRAPHICS

11. What type of Internet connection do you have for your home computer or other primary computer?
12. Highspeed, Broadband, DSL, or Cable
13. Dial up
14. Other
15. Not sure

99 I do not wish to answer
[IF I1=1 GO TO I3; ELSE GO TO I4]

I3. What is the highest level of school you completed or the highest degree you received?

## [ALLOW ONE RESPONSE ONLY]

1 Never attended school
2 Grades K through 8 (Elementary or grade school)
3 Grades 9 through 12 (Some high school)
4 Grade 12 (High school graduate) or GED
5 Some college
$6 \quad$ College graduate
7 Postgraduate/masters/doctorate/law/MD
99 I do not wish to answer
15. What was your annual household income from all sources in 2009? Was it...?

1. Less than $\$ 25,000$
2. Between $\$ 25,000$ and $\$ 49,999$
3. Between $\$ 50,000$ and $\$ 74,999$
4. More than $\$ 75,000$
5. I do not wish to answer

## J. END OF SURVEY

The survey is now complete. Thank you!

## S. Screening Questions

S1. What is your age?
_ years
99 NOT AGE 18-24 NOT ELIGIBLE - terminate
99 Choose not to answer

## [IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

S 2. Do you now smoke every day, some days, or not at all?
1 I smoke every day
2 I smoke on some days
3 I do not smoke at all

## [If S2=1 or S2=2 THEN ELIGIBLE TO CONTINUE; ELSE NOT ELIGIBLE]

## A. WARM UP

A1. What is your gender?
1 Male
2 Female
99 Choose not to answer
A1a. Are you Hispanic or Latino? (Select one.)
1.Yes
2. No

99 I do not wish to answer
A2. What is your race? Please select one or more..
1 American Indian or Alaska Native
2 Asian
3 Black or African American
5 Native Hawaiian or Other Pacific Islander
6 White
99 I do not wish to answer
[IF MORE THAN ONE RESPONSE GIVEN IN A3, ASK A4; ELSE GO TO A5]
A3. Which one of these races best describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]

1 American Indian or Alaska Native
2 Asian
3 Black or African American
4 Native Hawaiian or Other Pacific Islander
5 White
99 I do not wish to answer

A4. City and State or Zip Code
99 Choose not to answer
B. SMOKING BEHAVIOR

B1 Have you smoked at least 100 cigarettes in your entire life?
1 Yes
2 No
99 Choose not to answer

## C. EXPOSURE TO IMAGE/LABEL OCCURS HERE

Next you will view a pack of a hypothetical cigarette brand. This pack contains regular full flavor cigarettes. After viewing the pack you will be asked to answer some questions.

## ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW IMAGE(S) <br> REMOVE LABEL IMAGE AND DO NOT RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

## D. WARNING LABELS

D1. Please indicate how much the label made you feel...
RESPONSE OPTIONS:
1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Depressed
b. Afraid
c. Irritated
d. Ashamed
e. Discouraged
f. Hopeful
g. Motivated
h. Amused
i. Understood
j. Disgusted
k. Sad
l. Scared
m. Angry
n. Happy
o. Encouraged
p. Uncomfortable
q. Uneasy
r. anxious

D2. Please tell us how much you agree or disagree with the following statements.
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. This label is worth remembering
b. This label grabbed my attention
c. This label is powerful
d. This label is informative
e. This label is meaningful to me
f. This label is convincing
g. This label is ridiculous
h. This label is terrible
i. This label is frightening
j. This label is worrisome
k. This label is believable
l. This label was difficult to look at
m . This label is cool
D3. How likely do you think it is that a regular smoker would:
RESPONSE OPTIONS:
1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5
"Extremely Likely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Get cancer?
b. have fatal lung disease?
c. have heart disease?
d. Have a stroke?
e. Become addicted?

D4. How likely do you think it is that breathing smoke from cigarettes would cause:

## RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Nonsmokers to get cancer?
b. Nonsmokers to have fatal lung disease?
c. Nonsmokers to get heart disease?
d. Children to have respiratory problems?

## E. ATTITUDES \& BELIEFS

E1. Do you think that your smoking has already affected your health?
1 Not at all
2 A little

3 Somewhat
4 A lot
5 No opinion
9 Choose not to answer

E2. Now think about your own smoking, how concerned are you concerned about the possible effects of cigarette smoking on your health?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
5 Choose not to answer
E3. How concerned are you about the possible effects of tobacco smoke from your smoking on someone else's health (e.g. spouse, partner, children, grandchildren)?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
9 Choose not to answer
E4. How concerned are you that your smoking is harming the health of those who live with you?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
9 Choose not to answer
E5. Please tell us how much you agree or disagree with the following statements...
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]
a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
c. Smoking by pregnant women may harm the baby.
d. If a woman smokes when pregnant, it will harm the health of her baby.
e. It is extremely hard for a smoker to quit smoking and stay quit.
f. I do not need help from anyone to quit smoking.
g. I am confident I won't be smoking a year from now.
h. I should take warnings about cigarette smoking and lung cancer seriously.

E6. Cigarette smoking is...
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Glamorous
b. Rebellious
c. Cool
d. Disgusting
e. Foolish

## F. CESSATION and INTENTIONS TO QUIT

F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking?

1 Yes
2 No
99 Choose not to answer
F2. How much do you want to quit smoking?
1 Not at all
2 A little
3 Somewhat
4 A lot
5 No opinion
99 Choose not to answer
F3. Are you planning to stop smoking within the next 30 days?
1 Yes
2 No
99 Choose not to answer
F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?

1 Very unlikely
2 Somewhat unlikely
3 Somewhat likely
4 Very likely
5 No opinion
99 Choose not to answer

## H. RECALL Questions

H1a. Do you recall the warning statement on the pack of cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which of the following warning statements, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

9 Do not recall
H1b. Do you recall the image, if any, on the pack of cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which of the following images, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL IMAGE VIEWED (2-D version without warning statement) FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

8 There was no image on the pack I viewed
9 Do not recall

## I. CLOSING QUESTIONS \& DEMOGRAPHICS

11. What type of Internet connection do you have for your home computer or other primary computer?
12. Highspeed, Broadband, DSL, or Cable
13. Dial up
14. Other
15. Not sure

99 I do not wish to answer
12. What is the highest level of school you completed or the highest degree you received?

## [ALLOW ONE RESPONSE ONLY]

1 Never attended school or only attended kindergarten
2 Grades 1 through 8 (Elementary)
3 Grades 9 through 12 (Some high school)
4 Grade 12 (High school graduate)
5 G.E.D
6 Some technical or vocational school
7 Some college, no degree
8 AA; technical or vocational school
9 AA; academic`
10 BA, BS (College graduate)
11 At least some graduate or professional school
12 Graduate or professional degree
99 Choose not to answer
13. What was your annual household income from all sources during 2009? Was it -

1 less than \$25,000
2 between \$25,000 and \$49,999
3 between \$50,000 and \$74,999
4 \$75,000 or more
99 Choose not to answer

## J. END OF SURVEY

The survey is now complete. Thank you!

## S. Screening Questions

S1. What is your age?
years
99 NOT AGE 13-17 - not eligible - terminate
99 Choose not to answer
[IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]
S2. During the past 30 days, on how many days did you smoke cigarettes, even 1 or 2 puffs?

1. 0 days
2. 1 or 2 days
3. 3 to 5 days
4. 6 to 9 days
5. $\quad 10$ to 19 days
6. 20 to 29 days
7. All 30 days
[If S2 DOES NOT EQUAL 1 (CURRENT SMOKER=YES) THEN GO TO A1; ELSE GO TO S3]
S3. Do you think you will smoke a cigarette anytime during the next year?
1 Definitely yes
2 Probably yes
3 Probably not
4 Definitely not
99 Choose not to answer
S4. Do you think you will try a cigarette soon?
1 Definitely yes
2 Probably yes
3 Probably not
4 Definitely not
99 Choose not to answer
S5. If one of your best friends offered you a cigarette, would you smoke it?
1 Definitely yes
2 Probably yes
3 Probably not
4 Definitely not
99 Choose not to answer
[IF S3=4 \& S4=4 \& S5=4 THEN NOT ELIGIBLE (CLOSED TO SMOKING); ELSE GO TO A1]

## A. WARM UP

A1. What is your gender?
1 Male
2 Female
99 Choose not to answer
A1a. Are you Hispanic or Latino? (Select one.)
1.Yes
2. No

99 I do not wish to answer
A2. What is your race? Please select one or more.
1 American Indian or Alaska Native
2 Asian
3 Black or African American
5 Native Hawaiian or Other Pacific Islander
6 White
99 I do not wish to answer
A3. Which one of these races best describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]

1 American Indian or Alaska Native
2 Asian
3 Black or African American
4 Native Hawaiian or Other Pacific Islander
5 White
99 I do not wish to answer
A4. City and State or Zip Code
99 Choose not to answer
B. SMOKING BEHAVIOR/SUSCEPTIBILITY TO SMOKING

B1. Have you smoked at least 100 cigarettes in your entire life?
1 Yes
2 No
99 Choose not to answer

## C. EXPOSURE TO IMAGE/LABEL OCCURS HERE

Next you will view a pack of a hypothetical cigarette brand. This pack contains regular full flavor cigarettes. After viewing the pack you will be asked to answer some questions.

## ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW IMAGE(S)

REMOVE LABEL IMAGE AND DO NOT ALLOW RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

## D. WARNING LABELS

D1. Please indicate how much the label made you feel...
RESPONSE OPTIONS:
1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Depressed
b. Afraid
c. Irritated
d. Ashamed
e. Discouraged
f. Hopeful
g. Motivated
h. Amused
i. Understood
j. Disgusted
k. Sad
l. Scared
m. Angry
n. Happy
o. Encouraged
p. Uncomfortable
q. Uneasy
r. anxious

D2. Please tell us how much you agree or disagree with the following statements.
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5
"Strongly Disagree" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. This label is worth remembering
b. This label grabbed my attention
c. This label is powerful
d. This label is informative
e. This label is meaningful to me
f. This label is convincing
g. This label is ridiculous
h. This label is terrible
i. This label is frightening
j. This label is worrisome
k. This label is believable
I. This label was difficult to look at
m . This label is cool

D3. How likely do you think it is that a regular smoker would:

## RESPONSE OPTIONS:

1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5
"Extremely Likely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Get cancer?
b. have fatal lung disease?
c. have heart disease?
d. Have a stroke?
e. Become addicted?

D4. How likely do you think it is that breathing smoke from cigarettes would cause: RESPONSE OPTIONS:
1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]
a. Nonsmokers to get cancer?
b. Nonsmokers to have fatal lung disease?
c. Nonsmokers to get heart disease?
d. Children to have respiratory problems?
[IF CURRENT SMOKER= YES GO TO E1 ELSE GO TO E5]

## E. ATTITUDES \& BELIEFS

E1. Do you think that your smoking has already affected your health?
1 Not at all
2 A little
3 Somewhat
4 A lot
5 No opinion
9 Choose not to answer

E2. Now think about your own smoking, how concerned are you concerned about the possible effects of cigarette smoking on your health?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
5 Choose not to answer
E3. How concerned are you about the possible effects of tobacco smoke from your smoking on someone else's health (e.g. brother/sister, friends)?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
9 Choose not to answer

E4. Please tell us how much you agree or disagree with the following statements...
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]
a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
c. Smoking by pregnant women may harm the baby.
d. If a woman smokes when pregnant, it will harm the health of her baby.
e. It is extremely hard for a smoker to quit smoking and stay quit.
f. I do not need help from anyone to quit smoking.
g. I am confident I won't be smoking a year from now.
h. I should take warnings about cigarette smoking and lung cancer seriously.

E5. Cigarette smoking is...
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5 "Strongly Disagree" 99 "Choose not to answer" [RANDOMIZE THE FOLLOWING]
a. Glamorous
b. Rebellious
c. Cool
d. Disgusting
e. Foolish
[IF CURRENT SMOKER = YES GO TO F1; ELSE GO TO G1]

## F. CESSATION and INTENTIONS TO QUIT

F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking?

1 Yes
2 No
99 Choose not to answer
F2. How much do you want to quit smoking?
1 Not at all
2 A little
3 Somewhat
4 A lot
5 No opinion
99 Choose not to answer
F3. Are you planning to stop smoking within the next 30 days?
1 Yes
2 No
99 Choose not to answer

F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?

1 Very unlikely
2 Somewhat unlikely
3 Somewhat likely
4 Very likely
5 No opinion
99 Choose not to answer

## H. RECALL Questions

H1a. Do you recall the warning statement on the pack of cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H 2 a . Which of the following warning statements, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

9 Do not recall
H1b. Do you recall the image, if any, on the pack of cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF H1B=1 GO TO H2B; ELSE GO TO I1]

H 2 b . Which of the following images, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL IMAGE VIEWED (2-D version without warning statement) FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

8 There was no image on the pack I viewed
9 Do not recall

## I. CLOSING QUESTIONS \& DEMOGRAPHICS

I1. What type of Internet connection do you have for your home computer or other primary computer?

1. Highspeed, Broadband, DSL, or Cable
2. Dial up
3. Other
4. Not sure

99 I do not wish to answer

I2. What is the highest grade or year of school you have completed?
[ALLOW ONE RESPONSE ONLY]
$1 \quad 4^{\text {th }}$ Grade
$2 \quad 5^{\text {th }}$ Grade
$3 \quad 6^{\text {th }}$ Grade
$4 \quad 7^{\text {th }}$ Grade
$5 \quad 8^{\text {th }}$ Grade
$6 \quad 9^{\text {th }}$ Grade
$7 \quad 10^{\text {th }}$ Grade
$8 \quad 11^{\text {th }}$ Grade
$9 \quad 12^{\text {th }}$ Grade or GED
99 Choose not to answer

## J. END OF SURVEY

The survey is now complete. Thank you!

## S. Screening Questions

S1. What is your age?
NOT AGE 25+ - NOT ELIGIBLE - terminate
99 Choose not to answer

## [IF S1=99 NOT ELIGIBLE; ELSE GO TO S2]

S2. Do you now smoke every day, some days, or not at all?
1 I smoke every day
2 I smoke on some days
3 I do not smoke at all

## [If S2=1 or S2=2 THEN ELIGIBLE TO CONTINUE; ELSE NOT ELIGIBLE]

## A. WARM UP

A1. What is your gender?
1 Male
2 Female
99 Choose not to answer
A1a. Are you Hispanic or Latino? (Select one.)
1.Yes
2. No

99 I do not wish to answer
A2. What is your race? Please select one or more..
1 American Indian or Alaska Native
2 Asian
3 Black or African American
5 Native Hawaiian or Other Pacific Islander
6 White
99 I do not wish to answer
[IF MORE THAN ONE RESPONSE GIVEN IN A3, ASK A4; ELSE GO TO A5]
A3. Which one of these races best describes you? (Select one.)[ALLOW ONE RESPONSE ONLY]

1 American Indian or Alaska Native
2 Asian
3 Black or African American
4 Native Hawaiian or Other Pacific Islander
5 White
99 I do not wish to answer

A4. City and State or Zip Code

## [ALLOW 60 CHARACTERS]

99 Choose not to answer
B. SMOKING BEHAVIOR

B1 Have you smoked at least 100 cigarettes in your entire life?
1 Yes
2 No
99 Choose not to answer

## C. EXPOSURE TO MOCK SMOKING AD OCCURS HERE

Next you will view an ad of a hypothetical cigarette brand. This ad contains regular full flavor cigarettes. After viewing the ad you will be asked to answer some questions.

## ALLOW RESPONDENT AS MUCH TIME AS DESIRED TO VIEW AD IMAGE(S)

REMOVE AD IMAGE AND DO NOT RESPONDENT TO RETURN TO THE IMAGE FOR THE REMAINDER OF THE STUDY

## D. MOCK SMOKING AD

D1. Please indicate how much the ad made you feel...
RESPONSE OPTIONS:
1 "Not at all" 2 "A little" 3 "Some" 4 "A lot" 5 "Completely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Depressed
b. Afraid
c. Irritated
d. Ashamed
e. Discouraged
f. Hopeful
g. Motivated
h. Amused
i. Understood
j. Disgusted
k. Sad
l. Scared
m. Angry
n. Happy
o. Encouraged
p. Uncomfortable
q. Uneasy
r. anxious

D2. Please tell us how much you agree or disagree with the following statements.
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5
"Strongly Disagree" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. This ad is worth remembering
b. This ad grabbed my attention
c. This ad is powerful
d. This ad is informative
e. This ad is meaningful to me
f. This ad is convincing
g. This ad is ridiculous
h. This ad is terrible
i. This ad is frightening
j. This ad is worrisome
k. This ad is believable
l. This ad was difficult to look at
m . This ad is cool
D3. How likely do you think it is that a regular smoker would:
RESPONSE OPTIONS:
1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5
"Extremely Likely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Get cancer?
b. have fatal lung disease?
c. have heart disease?
d. Have a stroke?
e. Become addicted?

D4. How likely do you think it is that breathing smoke from cigarettes would cause:
RESPONSE OPTIONS:
1 "Not at all Likely" 2 "Somewhat Likely" 3 "Moderately Likely" 4 "Very Likely" 5 "Extremely Likely" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. Nonsmokers to get cancer?
b. Nonsmokers to have fatal lung disease?
c. Nonsmokers to get heart disease?
d. Children to have respiratory problems?

## E. ATTITUDES \& BELIEFS

E1. Do you think that your smoking has already affected your health?
1 Not at all
2 A little
3 Somewhat

4 A lot
5 No opinion
9 Choose to not answer
E2. Now think about your own smoking, how concerned are you concerned about the possible effects of cigarette smoking on your health?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
5 Choose not to answer
E3. How concerned are you about the possible effects of tobacco smoke from your smoking on someone else's health (e.g. spouse, partner, children, grandchildren)?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
9 Choose not to answer
E4. How concerned are you that your smoking is harming the health of those who live with you?

1 Not at all concerned
2 Only slightly concerned
3 Fairly concerned
4 Very concerned
9 Choose not to answer
E5. Please tell us how much you agree or disagree with the following statements...
RESPONSE OPTIONS:
1 "Strongly Agree" 2 "Agree" 3 "Neither Agree nor Disagree" 4 "Disagree" 5
"Strongly Disagree" 99 "Choose not to answer"
[RANDOMIZE THE FOLLOWING]
a. If I have smoked a pack of cigarettes a day for more than 20 years, there is little health benefit to me quitting smoking.
b. Many people who smoke live to a ripe old age, so smoking is not all that bad for me.
c. Smoking by pregnant women may harm the baby.
d. If a woman smokes when pregnant, it will harm the health of her baby.
e. It is extremely hard for a smoker to quit smoking and stay quit.
f. I do not need help from anyone to quit smoking.
g. I am confident I won't be smoking a year from now.
h. I should take warnings about cigarette smoking and lung cancer seriously.

## F. CESSATION and INTENTIONS TO QUIT

F1. During the past 12 months, have you stopped smoking for one day or longer because you were trying to quit smoking?

1 Yes
2 No

99 Choose not to answer
F2. How much do you want to quit smoking?
1 Not at all
2 A little
3 Somewhat
4 A lot
5 No opinion
99 Choose not to answer
F3. Are you planning to stop smoking within the next 30 days?
1 Yes
2 No
99 Choose not to answer
F4. If you decided to give up smoking altogether in the next 12 months, how likely do you think you would be to succeed?

1 Very unlikely
2 Somewhat unlikely
3 Somewhat likely
4 Very likely
5 No opinion
99 Choose not to answer

## H. RECALL Questions

H1. Do you recall the ad for cigarettes you viewed earlier in the survey?
1 Yes
2 No
99 Choose not to answer
H 2. [create confirmed awareness question for the ad - describe features of the ad and ask if respondent recalls those specific features]

H1a. Do you recall the warning statement in the ad for cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF H1A=1 GO TO H2A; ELSE GO TO H1B]

H2a. Which of the following warning statements, if any, do you recall seeing in the ad for cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL WARNING STATEMENT (without image) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

9 Do not recall
H1b. Do you recall the image, if any, in the ad for cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF H1B=1 GO TO H2B; ELSE GO TO I1]

H2b. Which of the following images, if any, do you recall seeing in the ad for cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL IMAGE (2-D version without warning statement) VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

8 There was no image in the ad I viewed
9 Do not recall

## I. CLOSING QUESTIONS \& DEMOGRAPHICS

11. What type of Internet connection do you have for your home computer or other primary computer?
12. Highspeed, Broadband, DSL, or Cable
13. Dial up
14. Other
15. Not sure

99 I do not wish to answer
12. What is the highest level of school you completed or the highest degree you received?

## [ALLOW ONE RESPONSE ONLY]

1 Never attended school
2 Grades K through 8 (Elementary or grade school)
3 Grades 9 through 12 (Some high school)
4 Grade 12 (High school graduate) or GED
5 Some college
$6 \quad$ College graduate
7 Postgraduate/masters/doctorate/law/MD
99 I do not wish to answer
13. What was your annual household income from all sources during 2009? Was it -

1 less than $\$ 25,000$
2 between $\$ 25,000$ and $\$ 49,999$
3 between \$50,000 and \$74,999
4 \$75,000 or more
99 Choose not to answer

## J. END OF SURVEY

The survey is now complete. Thank you!




































## A. RECALL Questions

A1a. Do you recall the warning statement on the pack of cigarettes you viewed during the initial survey about 1 week ago?

1 Yes
2 No
99 Choose not to answer

## [IF A1A=1 GO TO A2A; ELSE GO TO A1B]

A2a. Which of the following warning statements, if any, do you recall seeing on the pack of cigarettes you viewed during the initial survey about 1 weeks ago?
[INCLUDE ACTUAL WARNING STATEMENT VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED WARNING STATEMENTS FROM THOSE NOT VIEWED BY THAT RESPONDENT]

9 Do not recall
A1b. Do you recall the image, if any, on the pack of cigarettes you viewed earlier in the survey?

1 Yes
2 No
99 Choose not to answer

## [IF A1B=1 GO TO A2B; ELSE GO TO END]

A2b. Which of the following images, if any, do you recall seeing on the pack of cigarettes you viewed earlier in the survey?
[INCLUDE ACTUAL IMAGE VIEWED FOR THAT RESPONDENT ALONG WITH 4 RANDOMLY SELECTED IMAGES FROM THOSE NOT VIEWED BY THAT RESPONDENT]

8 There was no image on the pack I viewed
9 Do not recall

