



INTELLECTUAL PROPERTY RIGHTS QUESTIONNAIRE

UNITED STATES INTERNATIONAL TRADE COMMISSION

Attention: IPR Project Team
Office of Industries, Room 511
500 E Street, SW, Washington, DC 20436
FAX: 202-205-2217

The U.S. International Trade Commission (USITC) has been asked, by the United States Senate Committee on Finance (SFC), to estimate the size and scope of intellectual property right (IPR) infringement in China and the effects of Chinese indigenous innovation policies as they relate to the U.S. economy and jobs. This questionnaire has been designed to collect information to fulfill this request. More information about this report and the investigation under which it is being prepared (No. 332-519) can be found on the following Web site:

http://www.usitc.gov/research_and_analysis/What_We_Are_Working_On.htm

PURPOSE AND CONFIDENTIALITY

According to the letter from the Senate Committee on Finance requesting the report in this matter, “the U.S. government has not conducted a comprehensive economic analysis of the effects of China’s ineffective IPR protection and enforcement on the U.S. economy and U.S. jobs.” By completing this questionnaire, your firm will provide valuable information that will help the Commission estimate the effects of Chinese IPR infringement (and indigenous innovation policies) on the U.S. economy and employment.

The Commission has designated as “confidential business information” the information you provide in response to this questionnaire to the extent that such information would reveal the operations of your firm and is not otherwise available to the public. The Commission will not disclose such confidential business information unless required by law. Information received in response to this questionnaire will be aggregated with information from other questionnaire responses and will not be published in a manner that would reveal the operations of your firm. The Senate Committee on Finance has asked the Commission to provide a non-confidential (public) report to the Committee.

The USITC will report its findings to the SFC on May 2, 2011, and the SFC has indicated it intends to make this report available to the public.

**YOU ARE REQUIRED BY LAW TO RESPOND TO THIS QUESTIONNAIRE.
MANY RESPONDENTS WILL NOT NEED TO COMPLETE ALL SECTIONS.
PLEASE READ ALL INSTRUCTIONS AND RETURN COMPLETED QUESTIONNAIRE
TO THE USITC NO LATER THAN OCTOBER XX, 2010.**

The information is requested under the authority of section 332(g) of the Tariff Act of 1930 (19 U.S.C. § 1332(g)). Completing the questionnaire is mandatory, and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from:

Alexander Hammer (202-205-3271; alexander.hammer@usitc.gov)
Jeremy Wise (202-205-3190; jeremy.wise@usitc.gov)

OMB No. 3117-XXXX; Expiration Date: XX/XX/2011
No response is required if currently valid OMB control number is not displayed

FIRM INFORMATION

Firm name _____

Address _____

City _____ State _____ Zip code _____

Web site address _____

Is your firm headquartered in the United States, or is it an U.S. affiliate of a firm headquartered outside the United States? If either of these conditions apply, please select "yes" below and read the associated instructions and definitions.

YES Complete all parts of the questionnaire that apply to your firm. Then, sign the certification, and return the entire questionnaire to the USITC (see submission instructions on page 5) no later than October 12, 2010.

NO Sign the certificate below, and promptly return this page and the cover page to the USITC at the address or fax number on the cover page.

CERTIFICATION

The undersigned certifies that the information supplied herein in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the USITC.

Section 332(g) of the Tariff Act of 1930 (19 U.S.C. 1332(g)) provides that the Commission may not release information which it considers to be confidential business information unless the party submitting such information had notice, at the time of submission, that such information would be released by the Commission, or such party subsequently consents to the release of the information. The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the USITC, its employees, and contract personnel who are acting in the capacity of USITC employees, for the purposes of developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and in investigations relating to the programs and operations of the USITC pursuant to 5 U.S.C. Appendix 3. The undersigned understands that all contract personnel will sign nondisclosure agreements.

Name and title of authorized official

Date (MM/DD/YY)

Signature of authorized official*

Telephone (xxx-xxx-xxxx)

Fax (xxx-xxx-xxxx)

*If submitting an electronic version of this certificate to the USITC, check this box in lieu of a written signature to indicate that the authorized official listed has certified the information provided.

INSTRUCTIONS

1. **Type of firm that should complete this.** This questionnaire is intended for firms that have any type of operations or activities in the United States. This includes both firms that are headquartered in the United States and those that are U.S. affiliates of companies that are headquartered outside the United States. Firms that fit this profile but have not experienced any IPR infringement from Chinese entities or who do not have concerns about China’s indigenous innovation policies (see definition, page 6) will only have to complete sections 1 and 10.

2. **Coordinated response.** If responsibility for completing this questionnaire is shared among separate persons or departments within your firm, please ensure that the response has been coordinated so that the information provided is internally consistent. In the USITC’s experience with past questionnaires, this will minimize the need for call backs.

3. **Relationship to corporate structure.** Independent individual business units, wholly-owned affiliates, majority-owned affiliates, and joint ventures associated with your firm should all provide separate questionnaire responses, but there should be no double counting.

If this is not possible, or unreasonably burdensome, then your firm may provide a consolidated response.

4. **Questionnaire structure.** This questionnaire is composed of 10 sections, as shown below.

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5. **What sections and questions to complete.** Each section of the questionnaire consolidates a group of related questions. All sections may not apply to your firm's activities. Consequently, firms may not need to fill out all sections. For example, firms that do not have concerns regarding IPR infringement of their products from Chinese entities should only fill out sections 1 and 10. Also, firms may have IPR infringement concerns from China that are limited to only one or two types of infringement (e.g., copyright and patents). In that case, firms must complete the section that corresponds to the type of IPR infringement concern that they have. Please also note that not all questions in a section apply to every firm. Unless otherwise instructed, leave these response areas blank.
6. **Making reasonable estimates and allocations.** If the information requested is not readily available from your records, reasonable estimates are acceptable. Many questions ask for separate information on all of your firm's activities, as well as your IPR-related activities. If your records do not separate information for these IPR types, then please provide reasonable estimates to make your allocations, but **do not double count**. If infringing products or services cover more than one type of IP (e.g. trademarks and copyrights), please allocate your firm's losses appropriately without double-counting.
7. **The format of U.S. dollar estimates.** All dollar figures refer to U.S. dollars and should be provided in units of actual dollars (not in units of thousands, millions, billions, etc.) unless otherwise specified. Moreover, they should reflect current year dollars, not those corrected for inflation.
8. **The format of employment estimates.** All employee figures should refer to full-time equivalents (FTEs). See definition section.
9. **Annual data basis.** All annual data should be provided on a calendar year basis. If conversion from a fiscal year basis is necessary, reasonable estimates are acceptable.
10. **Comments.** Space has been provided at the end of the questionnaire (section 10) for additional information and/or comments. Include any other information you feel is relevant to the USITC's investigation in this section.
11. **Keep a copy of your submission for your records.**

Note on Burden to Your Firm

The USITC has designed this questionnaire to minimize response burden. Your firm may not have to answer all the sections and/or questions if they do not apply. This questionnaire was reviewed by industry participants to ensure that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response. Send comments regarding the accuracy of this burden estimate or any other aspect of this questionnaire, including suggestions for reducing the burden, to the address on the cover page.

COMPLETING AND SUBMITTING QUESTIONNAIRE

1. **Retrieving questionnaire.** Go to the following address using your web browser. Press the enter key and a dialogue box will appear. Use the “Save File” selection to place the questionnaire file on your computer.

<http://www.usitc.gov/documents/ipr.doc>

2. **Access File.** Open the questionnaire file. This file is a Microsoft Word 2003 form-fillable file. It may be opened and completed with later versions of MS Word. Contact a project leader if this file is incompatible with your firm’s computer operating system or version of MS Word.

Note: The form-fillable file was designed to ease completion of the questionnaire and minimize the need for the project team to contact firms for clarifications. But printing the questionnaire and preparing a handwritten response is acceptable.

3. **Enter Information.** Enter requested information in the gray boxes for each question that applies to your firm. Boxes will expand to accommodate responses. You will not be able to alter the questionnaire or enter information outside the boxes. Certain boxes that require numeric information only will delete any text that is inputted into them. (Gray boxes do not appear on printed versions.)
4. **Submitting the questionnaire.** After completing the questionnaire, there are three submission options, as shown below. If submitting electronically, please keep the file as a Word document and do not convert it to another file format.

Option 1: Transfer File to Secure Server. Use the USITC’s secure file upload Web site, found at:

<https://dropbox.usitc.gov/>

Complete the requested information in the form that appears.

For the PIN entry box, type: **XXXX**

Click on the “Next” button. On the second page, click on the “Browse” button, navigate to completed questionnaire file on your computer, click “Open” (file path and name will appear). Click “Submit.”

Option 2: E-mail. Attach the electronic version to an e-mail message and send it to jeremy.wise@usitc.gov. Note that submitting the questionnaire response by e-mail will subject your firm’s confidential business information (CBI) to transmission over an unsecured environment and to possible disclosure to third parties. Any risk of disclosure of CBI during transmission is assumed by your firm and not the USITC. However, once the e-mail is received, the questionnaire response will be stored in the USITC’s secured environment and will receive safeguards detailed in the certification on page 2.

Option 3: Mail. Copy the questionnaire file to removable media such as a CD, and mail to the address below. Or print the questionnaire and mail to the address below.

UNITED STATES INTERNATIONAL TRADE COMMISSION
Attention: China IPR Project Team
Office of Industries, Room 511
500 E Street, SW, Washington, DC 20436

DEFINITIONS

1. **China and Chinese entities.** For the purposes of this study, China is what is commonly referred to as “mainland China,” and excludes Hong Kong, Macao, and Taiwan. Chinese entities will refer to both Chinese firms (e.g. private, state-owned, collective, joint-ventures, affiliates) and government agencies.
2. **Confidential Business Information.** In section 201.6(a) of its Rules of Practice and Procedure (19 CFR 201.6(a)), the Commission defines “confidential business information” to mean: “Information which concerns or relates to the trade secrets, processes, operations, style of works, or apparatus, or to the production, sales, shipments, purchases, transfers, identification of customers, inventories, or amount or source of any income, profits, losses, or expenditures of any person, firm, partnership, corporation, or other organization, or other information of commercial value, the disclosure of which is likely to have the effect of either impairing the Commission's ability to obtain such information as is necessary to perform its statutory functions, or causing substantial harm to the competitive position of the person, firm, partnership, corporation, or other organization from which the information was obtained, unless the Commission is required by law to disclose such information.”
3. **Full-time equivalent (FTE) employment.** Refers to actual levels of employment, calculated by taking the ratio of the total number of paid hours during a period (by part time, full time, and contracted workers) to the number of working hours in that period. Employment estimates should include those in any affiliated joint-venture operation where your firm maintains majority equity status.
4. **Indigenous innovation policies (China).** For the purposes of this survey, indigenous innovation policies include Chinese policies aimed at promoting innovation and domestic development of intellectual property by Chinese companies, through such channels as government procurement practices, technical standards setting, subsidies to China’s domestic firms, tax incentives to China’s domestic firms, incentives for China’s domestic firms to register patents or other types of intellectual property, unequal treatment in enforcing IPR relative to Chinese firms, preferential lending to domestic firms, technology transfer requirements, compulsory licensing at below market rates, and unequal enforcement of China’s Anti-Monopoly Law.
5. **Intellectual property.** Refers to creations of the mind including, but not limited to, inventions, literary and artistic works, and symbols, names, and designs. International property rights are national in scope. For example, to be protected in China, patents and trademarks must be registered in China. Violation of IPR is often referred to as “infringement.” Major types of IPR include:
 - A. **Trademarks:** Any name, word, device, letter, number, three-dimensional shape, packaging, color, or any combination thereof, adopted and used by manufacturers or merchants to identify their goods or services and distinguish them from those manufactured or sold by others.

Violations of trademarks include:

- i. to use a trademark that is identical with, or similar to, a registered or well-known trademark in respect of the identical or similar goods without the authorization from the trademark registrant;
- ii. to sell goods with the knowledge that those goods bear a counterfeited registered trademark;
- iii. to counterfeit, or to make or sell, without authorization, representations of a registered trademark of another person; or

- iv. to use a trademark that imitates or translates the well-known mark of another person that has been registered in China, misleads the public, and is likely to create prejudice to the interests of the well-known mark registrant.

A well-known trademark is one that is widely known to the relevant sectors of the public and enjoys a highly regarded reputation in China.

Specifically excluded from this definition of violations is:

offering goods or services bearing a genuine mark which are imported or sold in the market country, but are in contravention of a commercial arrangement regarding the sale or distribution of such goods or services in the market country (“gray market goods”).

Trademark violations may also be referred to as “counterfeiting.”

- B. **Copyrights:** A form of protection provided to original works of authorship broadly including written works; oral works; musical, dramatic, choreographic, and acrobatic works (including sound recordings); works of fine art and architecture; photographic works; cinematographic works and works created by virtue of an analogous method of film production; drawings of engineering designs and product designs; maps, sketches, and other graphic works and model works; and computer software.

Copyright infringement includes violation of the following exclusive rights:

- i. to reproduce the copyrighted work by any means;
- ii. to prepare derivative works (including translations and compilations) based upon the copyrighted work;
- iii. to distribute the original or reproductions of a work to the public by sale or other transfer of ownership, or by rental, lease, or lending;
- iv. to perform the copyrighted work publicly (including by audio, video, or other broadcast);
- v. to communicate to the public a work by wire or wireless means on communication networks;
- vi. in the case of fine art, photography, and cinematography (or any other work created by analogous methods of film production), to show the work publicly, and, in the case of fine art and photography, to exhibit the work publicly;
- vii. to fixate a work on a carrier by way of film production (or an analogous method) in order to make a cinematographic work; and
- viii. to claim authorship of the work and to object to any distortion, mutilation, or other alteration of the work.

A copyright need not be registered with a government in order to be protectable. Copyright violations may also be referred to as “piracy.”

- C. **Patents:** A grant giving the patent owner the right to exclude others from making, using, or selling his patented product or process within the national territory. In China, patents may be granted for inventions, utility models, and designs.

- i. Invention patents are granted for any new technical solution relating to a product, process, or improvement, and are protected for 20 years from the filing date. Such patents are analogous to U.S. utility patents.

- ii. Utility model patents are granted for any new technical solution relating to the shape, structure, or their combination, of a product which is fit for practical use, and are protected for 10 years. There is no U.S. counterpart for this type of patent.
- iii. Design patents are provided for any new design relating to a product's shape, pattern, color, or their combination, which creates an aesthetic feeling and is fit for industrial application, and are also protected for 10 years.

Patent infringement refers to patent exploitation without the authorization of the patent owner including:

- i. Manufacturing patented products;
- ii. Using patented processes;
- iii. Offering to sell or selling patented products;
- iv. Using products directly acquired by the patented processes for production or business purposes; or
- v. Importing or exporting patented products or products directly acquired through patented processes.

- D. **Trade secrets:** Technical or business information that is nonpublic, can bring economic benefits to the rightholder, and is practical, and for which the rightholder has adopted measures to maintain its confidentiality.

Trade secret violations include:

- i. Obtaining trade secrets from the owner by stealing, promising gain, using coercion, or other improper means;
- ii. Disclosing, using, or allowing others to use trade secrets obtained by stealing, promising gain, using coercion, or other improper means;
- iii. Disclosing, using, or allowing others to use trade secrets that a party has obtained by breaking an agreement or by disregarding the requirements of the trade secret owner to maintain the trade secret in confidence; and
- iv. Acquisition, use, or disclosure by a third party of someone else's trade secret when this third party had, or should have had, awareness that the secret is available owing to the illegal acts mentioned above.

Trade secret violations may also be referred to as "misappropriation."

- E. **Other IPR:** May include plant variety rights, semiconductor mask works/layout design, proprietary technical data submitted to a government agency in connection with the regulatory review of a product, or other IPR recognized in China.
6. **Profits (Gross).** A company's total earnings, calculated according to generally accepted accounting principles (GAAP). It is usually calculated by taking the difference between sales (or revenue) and the cost of goods sold. Overhead, payroll taxes, and interest payments are not used in this calculation.
7. **Research and development (R&D):** The systematic pursuit of new knowledge of a general nature, the use of knowledge to meet a specific need, or the application of knowledge to the production or improvement of a product, service, process, or method.

More specifically, R&D covers three activities: basic research, applied research, and experimental development. Basic research is experimental or theoretical work undertaken primarily to acquire new

knowledge of the underlying foundation of phenomena and observable facts, without any particular application or use in view. Applied research is also original investigation undertaken in order to acquire new knowledge. It is, however, directed primarily towards a specific practical aim or objective. Experimental development is systematic work, drawing on existing knowledge gained from research and/or practical experience, which is directed to producing new materials, products, or devices, to installing new processes, systems, and services, or to improving substantially those already produced or installed.

8. **Royalty and License Fees:** Payments received for the use of IPR, including but not limited to patents, trademarks, franchises, copyrights, and industrial processes.
9. **Sales (Total):** Total sales, net of returns, discounts, and allowances. Includes internal consumption and transfers to related firms, as applicable, at fair market value. Total sales include income derived from royalty and license fees.
10. **Material sales or profit losses:** Losses which are consequential or important.

SECTION 1. GENERAL QUESTIONS

1.1 Who is the person at your firm who should be contacted about this questionnaire?

_____	_____
Name	Title
_____	_____
Telephone (xxx-xxx-xxxx)	E-mail address

1.2 Report below the actual number of hours required and the cost to your firm or establishment(s) of completing this questionnaire, including all preparatory activities.

_____ Hours _____ Dollars

1.3 Is your firm owned, in whole or in part, by another firm(s)?

<input type="checkbox"/>	Yes	
<input type="checkbox"/>	No	
If you answered "yes" above, provide the following information about the firms (top four maximum, based on equity share):		
Owner (firm name)	Address	Approximate equity share (%)

1.4 What best describes your current firm type (check only one box)?

<input type="checkbox"/>	Headquartered in United States without any foreign affiliates
<input type="checkbox"/>	Headquartered in United States with foreign affiliates
<input type="checkbox"/>	Affiliate of multinational headquartered in a country other than United States
<input type="checkbox"/>	Other — Specify:

1.5 Please provide estimates for your firm's sales in the markets identified below. **DO NOT** include royalty and license income. Careful estimates are acceptable. If a value is zero, enter 0. If a value is unknown, leave entry blank.

#	Market	2007	2008	2009
		<i>Sales (in actual dollars)</i>		
1	Global			
2	U.S. market			
3	Chinese market			

1.6 Please provide estimates of your firm's revenue from royalties and licenses in the markets identified below. Careful estimates are acceptable. If a value is zero, enter 0. If a value is unknown, leave entry blank.

#	Market	2007	2008	2009
		<i>Royalty and license revenue (in actual dollars)</i>		
1	Global			
2	U.S. market			
3	Chinese market			

1.7 Please provide estimates of your firm's employees in the locations identified below. Include production and related workers, and management, administrative, and marketing staff. Careful estimates are acceptable. If a value is zero, enter 0. If a value is unknown, leave entry blank.

#	Location of employees	2007	2008	2009
		<i>Number of full-time equivalent employees (in actual whole numbers)</i>		
1	Global			
2	United States			
3	China			

1.8 In 2009, approximately what share of your firm's employees worldwide were U.S. nationals (those that possess U.S. citizenship or lawful permanent residence residing both inside and outside the United States)?

Approximate share, percent (round to nearest whole number)	
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1.9 Please provide estimates for your firm's research and development (R&D) expenditures. Careful estimates are acceptable. If a value is zero, enter 0. If a value is unknown, leave entry blank.

#	Location of R&D activity	2007	2008	2009
		<i>R&D expenditures (in actual dollars)</i>		
1	Global			
2	United States			
3	China			

1.10 For your firm’s **GLOBAL** sales, please select the North American Industry Classification System (NAICS) classification code(s)/industry(ies) that correspond to your firm’s principal products and/or services in 2009. If one industry applies, enter “1” in the last column for that industry. If more than one industry applies, rank up to the top three (in descending order of global sales) by entering “1”, “2”, and, if appropriate, “3” in the last column. (Note that in defining the industries below, some NAICS codes have been collapsed or combined.)

NAICS code(s)	Industry	Enter “1”, “2”, “3”, as appropriate, to indicate your firm’s industry(ies)
31212, 31213, 31214	Breweries, wineries, and distilleries	
3122	Tobacco manufacturing	
3162, 3169	Footwear and leather products manufacturing	
315	Apparel manufacturing	
3254	Pharmaceuticals	
325, except 3254	Other chemical manufacturing	
333	Machinery manufacturing	
334518	Watch, clock, and part manufacturing	
334, except 334518	Other computer and electronic product manufacturing	
335	Electrical equipment, appliance, and component manufacturing	
3361, 3362, 3363	Motor vehicle equipment manufacturing	
3364	Aerospace product and parts manufacturing	
3391	Medical equipment and supplies manufacturing	
33991	Jewelry and silverware manufacturing	
33993	Game, toy, and children’s vehicle manufacturing	
5111	Newspaper, periodical, book, and directory publishers	
5112	Software publishers	
5121	Motion picture and video industries	
5122	Sound recording industries	
51512	Television broadcasting	
51913	Internet publishing and broadcasting and web search portals	
5415	Computer systems design and related services	
5417	Scientific research and development services	
If an appropriate NAICS code(s) or industry(ies) does not appear above, please indicate below the NAICS 4-digit codes(s) and industry(ies) that apply to your firm.		
Note: A list and definition of NAICS codes can be found at: www.census.gov/cgi-bin/sssd/naics/naicsrch?chart=2007		

1.11 For your firm’s sales in **CHINA**, please select the North American Industry Classification System (NAICS) classification code(s)/industry(ies) that correspond to your firm’s principal products and/or services in 2009. If one industry applies, enter “1” in the last column for that industry. If more than one industry applies, rank up to the top three (in descending order of global sales) by entering “1”, “2”, and, if appropriate, “3” in the last column. (Note that in defining the industries below, some NAICS codes have been collapsed or combined.)

NAICS code(s)	Industry	Enter “1”, “2”, “3”, as appropriate, to indicate your firm’s industry(ies)
31212, 31213, 31214	Breweries, wineries, and distilleries	
3122	Tobacco manufacturing	
3162, 3169	Footwear and leather products manufacturing	
315	Apparel manufacturing	
3254	Pharmaceuticals	
325, except 3254	Other chemical manufacturing	
333	Machinery manufacturing	
334518	Watch, clock, and part manufacturing	
334, except 334518	Other computer and electronic product manufacturing	
335	Electrical equipment, appliance, and component manufacturing	
3361, 3362, 3363	Motor vehicle equipment manufacturing	
3364	Aerospace product and parts manufacturing	
3391	Medical equipment and supplies manufacturing	
33991	Jewelry and silverware manufacturing	
33993	Game, toy, and children’s vehicle manufacturing	
5111	Newspaper, periodical, book, and directory publishers	
5112	Software publishers	
5121	Motion picture and video industries	
5122	Sound recording industries	
51512	Television broadcasting	
51913	Internet publishing and broadcasting and web search portals	
5415	Computer systems design and related services	
5417	Scientific research and development services	
If an appropriate NAICS code(s) or industry(ies) does not appear above, please indicate below the NAICS 4-digit codes(s) and industry(ies) that apply to your firm.		
Note: A list and definition of NAICS codes can be found at: www.census.gov/cgi-bin/sssd/naics/naicsrch?chart=2007		

1.12 Has your firm ever exported end-use or intermediary products to China, sent material for testing or research, established an affiliate operation in China, or otherwise derived revenue from business in China (aside from importing from China)?

<input type="checkbox"/>	Yes, currently
<input type="checkbox"/>	Yes in the past, but not now
<input type="checkbox"/>	No, but are considering doing so
<input type="checkbox"/>	No, and have no plans to do so

1.13 Which of the following activities does your firm perform in China (check all that apply)?

<input type="checkbox"/>	Sales
<input type="checkbox"/>	Research and development
<input type="checkbox"/>	Manufacturing (by your firm)
<input type="checkbox"/>	Manufacturing (contracted to another firm)
<input type="checkbox"/>	Exporting from China
<input type="checkbox"/>	Importing into China
<input type="checkbox"/>	Licensing of technology to any entity
<input type="checkbox"/>	No activities
<input type="checkbox"/>	Other activities — Specify:

1.14 Does your company experience IPR infringement of your products or services by Chinese entities or individuals?

<input type="checkbox"/>	Yes → Skip to section 2
<input type="checkbox"/>	No → Proceed to question 1.15

1.15 Does your firm have concerns that China’s indigenous innovation policies are affecting, or will likely affect, your firm’s revenues or business operations? (See definition section for “indigenous innovation policies.”)

<input type="checkbox"/>	Yes → Skip to section 8
<input type="checkbox"/>	No → Skip to section 10

SECTION 2. GENERAL IPR INFORMATION

2.1 Please indicate the importance of IPR protection to your firm’s business(es) during 2007-09.

Item	Rank importance from 1 (not at all important) to 5 (extremely important)				
	Not at all important	←————→			Extremely important
Copyrights	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Trademarks	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Patents	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Trade secrets	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Other IPR	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
If other, specify here:					

2.2 Did your firm experience any IPR violations attributable to Chinese entities or individuals during 2007-09?

<input type="checkbox"/> Yes	If you answered “yes” to 2.2, check all types of IPR infringement that apply:
<input type="checkbox"/>	Copyrights
<input type="checkbox"/>	Trademarks
<input type="checkbox"/>	Patents
<input type="checkbox"/>	Trade secrets
<input type="checkbox"/>	Other IPR — Specify:
<input type="checkbox"/> No	

2.3 Please indicate the level of your firm's general concerns regarding the effects of IPR violations by Chinese entities or individuals that you have had during 2007-09.

	Rank your firm's level of concern from 1 (not at all concerned) to 5 (extremely concerned)				
Issue	Not at all concerned	←————→			Extremely concerned
Lost sales or royalties and license fees in China	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Lost sales or royalties and license fees in U.S.	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Lost sales or royalties and license fees in all other markets	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Damage to brands or product reputation	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Reduced return to R&D expenditures	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Reduced return on investment	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Cost of IPR enforcement	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Increased warranty costs related to counterfeit products	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Lost employment in U.S.	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Stolen trade secrets	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
Other	1 <input type="checkbox"/>	2 <input type="checkbox"/>	3 <input type="checkbox"/>	4 <input type="checkbox"/>	5 <input type="checkbox"/>
If other, specify here:					

2.4 For your firm's products/services, which of the listed Chinese entities were infringers of the types of IPR identified below during 2007-09? Check all that apply.

Type of Chinese entity	Type of IPR Infringement				
	Copyrights	Trademarks	Patents	Trade secrets	Other IPR
Chinese state-owned enterprises	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chinese government agencies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chinese private firms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Your firm's joint venture partners	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Individuals, including former employees	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Foreign-owned enterprises	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unknown entities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other type of entity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Specify other entity:					

2.5 Did your firm license technology to any entities or individuals in China during 2007-09?

<input type="checkbox"/> Yes	If you answered "yes" to 2.5, was such licensing required to gain or maintain access to the Chinese market?	
	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
	<input type="checkbox"/>	Unknown
<input type="checkbox"/> No	If you answered "no," what were the reasons? Check all that apply.	
	<input type="checkbox"/>	No demand for your firm's technology
	<input type="checkbox"/>	Your firm does not license technology
	<input type="checkbox"/>	Barriers to obtaining IPR protection in China
	<input type="checkbox"/>	Barriers to enforcing IPR in China
	<input type="checkbox"/>	Other — Specify:

2.6 Please indicate whether or not your firm's revenues were lower as a result of IPR infringement in China during 2007-09 than they would have been in the absence of such infringement.

<input type="checkbox"/> Yes	If you answered "yes" to 2.6, what are the reasons for the lower revenues associated with IPR infringement in China? Check all that apply.	
	<input type="checkbox"/>	Lowered price of products/services to compete with infringing products
	<input type="checkbox"/>	Fewer units sold in the Chinese market
	<input type="checkbox"/>	Moved manufacturing facilities from China or did not expand existing facilities
	<input type="checkbox"/>	Moved R&D facilities from China or did not expand existing facilities
	<input type="checkbox"/>	Did not enter China's market
	<input type="checkbox"/>	Other — Specify:
<input type="checkbox"/> Not affected		
<input type="checkbox"/> Unknown		

2.7 Has your firm estimated revenue losses resulting from IPR infringement in China?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No

2.8 If you answered “yes” to 2.7, select the amounts of those losses in 2009 from the ranges provided. If 2009 data are unavailable, use latest year available and specify this year in last column below.

Type of loss attributable to IPR infringement by Chinese entities	Range of lost 2009 revenue					Latest available year if not 2009 (4-digit)
	\$0 to \$1,000,000	\$1,000,001 to \$2,000,000	\$2,000,001 to \$3,000,000	\$3,000,001 to \$4,000,000	If more than \$4,000,000, estimate to nearest million	
Lost sales, not including lost royalty and license fees:						
In Chinese market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
In U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
In all other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
Lost royalty and license fees:						
From China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
From U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
From all other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
Lost global profits	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
Loss specifically attributable to internet-based infringement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

2.9 If you answered “yes” to 2.7, please identify how your firm estimated losses associated with IPR infringement in China.

Type of loss	Your firm based revenue losses on:				
	(Estimated amount of infringement or confiscated product) multiplied by (retail value)	(Estimated amount of infringement or confiscated product) multiplied by (wholesale price)	Estimates of market in China based on China’s relative economic and/or demographic profile	Third party estimates of infringement (e.g., industry associations)	Other
Lost sales, not including royalty and license fees:					
In Chinese market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
In U.S. market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
In all other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lost royalty and license fees:					
From China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
From U.S.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
From all other countries	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lost global profits	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Loss specifically attributable to internet-based infringement	Not applicable	Not applicable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2.10 If you answered “other” to 2.9, please briefly describe your firm’s method for measuring the effects of IPR infringement of your firm’s products and services in China in 2007-09. Please don’t use the “enter” key in your responses.

Type of loss attributable to IPR infringement by Chinese entities	Description of method for measuring effects
Lost sales, not including royalty and license fees:	
In Chinese market	
In U.S. market	
In all other markets	
Lost royalty and license fees:	
From China	
From U.S.	
From all other countries	
Lost global profits	
Loss specifically attributable to internet-based infringement	

2.11 Indicate the amounts of enforcement expenses incurred by your firm that were attributable to infringement by Chinese entities in 2009, and expenses attributable to protection against IPR infringement by Chinese entities in 2009 from the ranges provided. If 2009 data are unavailable, use latest year available and specify this year in last column below.

Item	Range of enforcement expenses in 2009					Latest available year if not 2009 (4-digit)
	\$0 to \$1,000,000	\$1,000,001 to \$2,000,000	\$2,000,001 to \$3,000,000	\$3,000,001 to \$4,000,000	If more than \$4,000,000, estimate to nearest million	
Enforcement expenses attributable to infringement by Chinese entities and expenses attributable to protection against IPR infringement by Chinese entities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

2.12 If your firm operates in China, please rank the top three Chinese provinces which your firm estimates had the *best* climate for protecting your firm's intellectual property in 2007-09.

<input type="checkbox"/>	Not applicable			
<input type="checkbox"/>	Applicable, but province unknown			
<input type="checkbox"/>	Applicable. Please rank top three from list below (1 being best, 3 being third best). Place the number in the space to the left of the province name.			
<u> </u> Anhui	<u> </u> Guizhou	<u> </u> Inner Mongolia	<u> </u> Shaanxi	<u> </u> Xinjiang
<u> </u> Beijing	<u> </u> Hainan	<u> </u> Jiangsu	<u> </u> Shandong	<u> </u> Yunnan
<u> </u> Chongqing	<u> </u> Hebei	<u> </u> Jiangxi	<u> </u> Shanghai	<u> </u> Zhejiang
<u> </u> Fujian	<u> </u> Heilongjiang	<u> </u> Jilin	<u> </u> Shanxi	
<u> </u> Gansu	<u> </u> Henan	<u> </u> Liaoning	<u> </u> Sichuan	
<u> </u> Guangdong	<u> </u> Hubei	<u> </u> Ningxia	<u> </u> Tianjin	
<u> </u> Guanxi	<u> </u> Hunan	<u> </u> Qinghai	<u> </u> Tibet	

2.13a If your firm operates in China, please rank the top three Chinese provinces which your firm estimates had the *worst* climate for protecting your firm’s intellectual property in 2007-09.

<input type="checkbox"/>	Not applicable				
<input type="checkbox"/>	Applicable, but province unknown				
<input type="checkbox"/>	Applicable. Please rank top three from below list (1 being worst, 3 being third worst). Place the number in the space to the left of the province name.				
<input type="text"/>	Anhui	Guizhou	Inner Mongolia	Shaanxi	Xinjiang
<input type="text"/>	Beijing	Hainan	Jiangsu	Shandong	Yunnan
<input type="text"/>	Chongqing	Hebei	Jiangxi	Shanghai	Zhejiang
<input type="text"/>	Fujian	Heilongjiang	Jilin	Shanxi	
<input type="text"/>	Gansu	Henan	Liaoning	Sichuan	
<input type="text"/>	Guangdong	Hubei	Ningxia	Tianjin	
<input type="text"/>	Guanxi	Hunan	Qinghai	Tibet	

2.13b Which forms of IPR infringement are prevalent in the provinces identified in 2.12a?

Rank	Three provinces with worst to third worst IPR climates (enter names from list above)	Type of IPR infringement (Check all that apply)				
		Copyrights	Trademarks	Patents	Trade secrets	Other IPR
Worst		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		If checked “Other IPR”, specify type:				
Second worst		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		If checked “Other IPR”, specify type:				
Third worst		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
		If checked “Other IPR”, specify type:				

2.14 If your firm conducts business in China, please rank the three Chinese provinces from which your firm derived the most revenue in 2007-09 based on your estimates.

<input type="checkbox"/>	Not applicable				
<input type="checkbox"/>	Applicable, but province unknown				
<input type="checkbox"/>	Applicable. Please rank top three from list below (1 being the most revenue, 3 being third most revenue). Place the number in the space to the left of the province name.				
<input type="text"/>	Anhui	Guizhou	Inner Mongolia	Shaanxi	Xinjiang
<input type="text"/>	Beijing	Hainan	Jiangsu	Shandong	Yunnan
<input type="text"/>	Chongqing	Hebei	Jiangxi	Shanghai	Zhejiang
<input type="text"/>	Fujian	Heilongjiang	Jilin	Shanxi	
<input type="text"/>	Gansu	Henan	Liaoning	Sichuan	
<input type="text"/>	Guangdong	Hubei	Ningxia	Tianjin	
<input type="text"/>	Guanxi	Hunan	Qinghai	Tibet	

SECTION 3. STRATEGIES FOR ADDRESSING IPR ISSUES

3.1a Does your firm generally discount its prices, relative to U.S. prices, for comparable products sold in China?

<input type="checkbox"/>	Yes	
<input type="checkbox"/>	No	
3.1b	If you answered “yes” to 3.1a, what is the average discount at which your firm sells its products in China, relative to U.S. prices?	
<input type="checkbox"/>	Less than 5 percent	
<input type="checkbox"/>	5 percent to less than 10 percent	
<input type="checkbox"/>	10 percent or greater	
	If 10 percent or greater, specify approximate percentage: _____	
3.1c	If you answered “yes” to 3.1a, how much of this discount is due to the need to compete with IPR infringing versions of your products?	
<input type="checkbox"/>	Less than half the discount	
<input type="checkbox"/>	More than half the discount	
<input type="checkbox"/>	Discount not associated with competition from IPR-infringed products.	

3.2 Do IPR infringers in China discount their products relative to the price you charge in China?

<input type="checkbox"/>	Yes	If you answered “yes” to 3.2, specify average percent discount: _____
<input type="checkbox"/>	No	
<input type="checkbox"/>	Unknown	

3.3 How would your firm best characterize the infringing product (check all that apply)?

<input type="checkbox"/>	Exact replica: No difference exists between your firm’s product/service and the infringed product/service, but the knowledge/expression has been stolen or replicated (or production facilities have been used without authorization)
<input type="checkbox"/>	High-quality/high-price substitutes/counterfeits: Consumer may not realize they are buying illegal products
<input type="checkbox"/>	Bait and switch: Consumers may realize the product is infringed only upon opening or use (e.g., high quality packaging, low quality products).
<input type="checkbox"/>	Moderate/low quality: Clearly an IPR-infringed product, consumers are most likely consciously selecting IPR-infringed counterfeit product (to save money or because it’s “good enough”).
<input type="checkbox"/>	Other — Specify: _____

3.4a If IPR protection and enforcement in China were brought to levels comparable to those in the United States, would your global unit sales (i.e., sales volume not value) likely increase as a result of such improved protection and enforcement?

<input type="checkbox"/>	Yes, global unit sales would likely increase																
<input type="checkbox"/>	No, global unit sales would NOT likely increase																
<input type="checkbox"/>	Unknown																
3.4b	If you answered “yes” to 3.4a, by approximately how much do you assume your unit sales would increase in the following markets?																
	Unit sales would increase (check one per market):																
Market	<table border="1"> <tr> <td>Less than 5 percent</td> <td>5 to 10 percent</td> <td>10 to 20 percent</td> <td>If more than 20 percent, estimate to nearest 10 percent (e.g. 30 percent, 40 percent)</td> </tr> <tr> <td>China</td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> </tr> <tr> <td>United States</td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> </tr> <tr> <td>All other</td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> </tr> </table>	Less than 5 percent	5 to 10 percent	10 to 20 percent	If more than 20 percent, estimate to nearest 10 percent (e.g. 30 percent, 40 percent)	China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	All other	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Less than 5 percent	5 to 10 percent	10 to 20 percent	If more than 20 percent, estimate to nearest 10 percent (e.g. 30 percent, 40 percent)														
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>														
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>														
All other	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>														

3.5a If IPR protection and enforcement in China were brought to levels comparable to levels in the United States, would your firm’s global receipt of royalties and license fees likely increase as a result of such improved protection and enforcement?

<input type="checkbox"/>	Yes, global receipt of royalties and license fees would likely increase																
<input type="checkbox"/>	No, global receipt of royalties and license fees would NOT likely increase																
<input type="checkbox"/>	Unknown																
3.5b	If you answered “yes” to 3.5a, by approximately how much do you assume your receipt of royalties and license fees would increase?																
	Royalty and license fee income would increase (check one per market):																
Market	<table border="1"> <tr> <td>Less than 5 percent</td> <td>5 to 10 percent</td> <td>10 to 20 percent</td> <td>If more than 20 percent, estimate to nearest 10 percent (e.g. 30 percent, 40 percent)</td> </tr> <tr> <td>China</td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> </tr> <tr> <td>United States</td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> </tr> <tr> <td>All other</td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> <td align="center"><input type="checkbox"/></td> </tr> </table>	Less than 5 percent	5 to 10 percent	10 to 20 percent	If more than 20 percent, estimate to nearest 10 percent (e.g. 30 percent, 40 percent)	China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	All other	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Less than 5 percent	5 to 10 percent	10 to 20 percent	If more than 20 percent, estimate to nearest 10 percent (e.g. 30 percent, 40 percent)														
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>														
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>														
All other	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>														

3.6a If IPR protection and enforcement in China were at levels comparable to levels in the United States, would you likely hire more employees worldwide?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
3.6b	If you answered "yes" to 3.6a, where would these workers likely be hired?	
	<input type="checkbox"/>	In China, local Chinese employees
	<input type="checkbox"/>	In China, U.S. expatriates
	<input type="checkbox"/>	In the United States
	<input type="checkbox"/>	U.S. expatriates in other countries
	<input type="checkbox"/>	Nationals of other countries (neither the United States nor China)
3.6c	If you answered "yes" to 3.6a, by how much would your firm's full-time equivalent employment of U.S. workers likely rise?	
	<input type="checkbox"/>	Less than 2 percent
	<input type="checkbox"/>	Between 2 and 5 percent
	<input type="checkbox"/>	Between 5 and 10 percent
	<input type="checkbox"/>	More than 10 percent
	<input type="checkbox"/>	Unknown

SECTION 4. COPYRIGHTS

4.1 Has your firm experienced **material** sales or profit losses anywhere in the world due to copyright infringement in China during 2007-09?

<input type="checkbox"/>	Yes, the firm has experienced associated material losses
<input type="checkbox"/>	No, the firm has NOT experienced associated material losses

↳ INSTRUCTIONS ↳
If you answered “No” to 4.1, proceed to section 5

4.2 Please indicate the number of copyright registrations owned by your firm that, as of December 31, 2009, were:

Pending or in force in the United States	
Pending or in force in China	
Recorded with U.S. Customs	
Recorded with China Customs	

4.3a Does your firm have reason to believe that one or more of its copyrights (whether registered, recorded, or not) has been infringed in China during 2007-09?

<input type="checkbox"/>	Yes	
<input type="checkbox"/>	No	
4.3b	If you answered “yes” to 4.3a, how many specific copyrights does your firm believe to be infringed?	

4.4a During 2007-09, has your firm pursued any copyright enforcement proceedings in China?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
4.4b	If you answered "yes" to 4.4a, estimate the number of proceedings your firm has pursued in China during 2007-09.		
	Administrative action:		
	Civil proceedings:		
	Criminal proceedings:		
4.4c	If you answered "yes" to 4.4a, estimate the total amount of monetary relief your firm received from legal proceedings related to copyright infringement of your products in China during 2007-09 (in actual dollars).		
	Total estimated amount:		Check here if unknown <input type="checkbox"/>
4.4d	If you answered "yes" to 4.4a, how satisfied has your firm been with these proceedings? Check one box for each proceeding as applicable.		
	Proceeding	Not satisfied	Satisfied
	Administrative action	<input type="checkbox"/>	<input type="checkbox"/>
	Civil proceedings	<input type="checkbox"/>	<input type="checkbox"/>
	Criminal proceedings	<input type="checkbox"/>	<input type="checkbox"/>
If you responded "not satisfied," provide brief explanation in supplementary information question 10.1			

4.5a Has your firm lost sales, royalties, license fees, or other income in China, or in markets outside of China, as a result of copyright infringement in China during 2007-09?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
4.5b	If you answered "yes" to 4.5a, please estimate the total of such losses during 2007-09 (in actual dollars).		
	Chinese market		
	U.S. market		
	All other markets		
	If you cannot differentiate by market, don't enter estimates above and enter total of such losses during 2007-09 (in actual dollars).		

4.6a Has your firm incurred expenses to address the infringement of your firm's copyrights in China?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
4.6b	If you answered "yes" to 4.6a, please estimate the total associated expenses for 2007-09, which should include legal, investigative, personnel, technical solutions, marketing, R&D, and other related expenses (in actual dollars).		

4.7 Compared to 2007, how would you characterize copyright infringement in China as it relates to your firm's products/services in 2009?

<input type="checkbox"/>	Increased over this period
<input type="checkbox"/>	Remained about the same
<input type="checkbox"/>	Decreased over this period
<input type="checkbox"/>	Too short a period to notice any changes
<input type="checkbox"/>	Unknown or not applicable

4.8a Did copyright infringement in China affect the number of employees your firm hired in the United States during 2007-09?

<input type="checkbox"/>	Caused a decrease in your firm's employment of U.S. workers
<input type="checkbox"/>	Caused an increase in your firm's employment of U.S. workers
<input type="checkbox"/>	No change
4.8b	If it caused a decrease in employment of your firm's U.S. workers, please estimate the number of full-time equivalent jobs lost.
4.8c	If it caused an increase in employment of your firm's U.S. workers, please estimate the number of full-time equivalent jobs gained.

4.9a Did copyright infringement in China affect your firm's research and development expenditures in the United States during 2007-09?

<input type="checkbox"/>	Yes, caused a reduction in U.S.-based R&D expenditures
<input type="checkbox"/>	Yes, caused an increase in U.S.-based R&D expenditures
<input type="checkbox"/>	No, firm has R&D activities in the United States, but there has been no change in U.S.-based R&D expenditures
<input type="checkbox"/>	No, firm does not have R&D activities in the United States
4.9b	If it caused a reduction in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).
4.9c	If it caused an increase in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).

4.10a Are infringing digital versions of your copyrighted products available for download from internet Web sites hosted in China?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
	<input type="checkbox"/>	Unsure
	<input type="checkbox"/>	Does not apply
4.10b	If you answered “yes” to 4.10a, how would you best characterize the growth of this type of infringement between 2007-09?	
	<input type="checkbox"/>	Gradual increase in internet based infringement
	<input type="checkbox"/>	Rapid increase in internet based infringement
	<input type="checkbox"/>	No change
	<input type="checkbox"/>	Gradual slowdown of internet based infringement
	<input type="checkbox"/>	Rapid slowdown of internet based infringement
4.10c	If you answered “yes” to 4.10a, were digital files or physical goods a more predominant source of Chinese infringement of your firm’s products/services during 2007-09?	
	<input type="checkbox"/>	Digital files on the internet (e.g., MP3 file)
	<input type="checkbox"/>	Physical goods/services sold on the streets or on the internet
	<input type="checkbox"/>	Unsure

SECTION 5. TRADEMARKS

5.1 Did your firm experience **material** losses in sales or profits anywhere in the world due to trademark infringement in China during 2007-09?

<input type="checkbox"/>	Yes, the firm has experienced associated material losses
<input type="checkbox"/>	No, the firm has NOT experienced associated material losses

↳ INSTRUCTIONS ↳
If you answered “No” to 5.1, proceed to section 6

5.2 Please indicate the number of trademark registrations owned by your firm that, as of December 31, 2009, were:

Pending or in force in the United States	
Pending or in force in China	
Recorded with U.S. Customs	
Recorded with China Customs	

5.3a Does your firm have reason to believe that one or more of its Chinese trademarks was infringed in China in 2007-09?

<input type="checkbox"/>	Yes	
<input type="checkbox"/>	No	
5.3b	If you answered “yes” to 5.3a, how many of such trademarks does your firm believe to be infringed?	

5.4a During 2007-09, did your firm pursue any trademark enforcement proceedings in China?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
5.4b	If you answered “yes” to 5.4a, estimate the number of proceedings your firm has pursued in China during 2007-09.		
	Administrative action:		
	Civil proceedings:		
	Criminal proceedings:		
5.4c	If you answered “yes” to 5.4a, estimate the total amount of monetary relief your firm received from legal proceedings related to trademark infringement of your products in China during 2007-09 (in actual dollars).		
	Total estimated amount:		Check here if unknown <input type="checkbox"/>
5.4d	If you answered “yes” to 5.4a, how satisfied has your firm been with these proceedings? Check one box for each proceeding as applicable.		
	Proceeding	Not satisfied	Satisfied Very satisfied
	Administrative action	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	Civil proceedings	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	Criminal proceedings	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
If you responded “not satisfied,” provide brief explanation in supplementary information question 10.1			

5.5a Has your firm lost sales, royalties, license fees, or other income in China, or in markets outside of China, as a result of trademark infringement in China during 2007-09?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
5.5b	If you answered “yes” to 5.5a, please estimate the total of such losses during 2007-09 (in actual dollars).		
		Chinese market	
		U.S. market	
		All other markets	
	If you cannot differentiate by market, don’t enter estimates above and enter total of such losses during 2007-09 (in actual dollars).		

5.6a Has your firm incurred expenses to address the infringement of your firm’s trademarks in China?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
5.6b	If you answered “yes” to 5.6a, please estimate total associated expenses for 2007-09, which should include legal, investigative, personnel, and other related expenses (in actual dollars).		

5.7a Does your firm have a method for quantifying the extent to which trademark infringement in China has damaged, diluted, or tarnished the value of your firm's trademarks?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
5.7b	If you answered "yes" to 5.7a, please provide the estimated value of such harm (in actual dollars).	

5.8 Compared to 2007, how would you best characterize trademark infringement in China as it relates to your firm's products/services in 2009?

	<input type="checkbox"/>	Increased over this period
	<input type="checkbox"/>	Remained about the same
	<input type="checkbox"/>	Decreased over this period
	<input type="checkbox"/>	Too short a period to notice any changes
	<input type="checkbox"/>	Unknown or not applicable

5.9a Did trademark infringement in China affect the number of employees your firm hired in the United States during 2007-09?

	<input type="checkbox"/>	Caused a decrease in your firm's employment of U.S. workers
	<input type="checkbox"/>	Caused an increase in your firm's employment of U.S. workers
	<input type="checkbox"/>	No change
5.9b	If it caused a decrease in employment in your firm's U.S workers, please estimate the number of those full-time equivalent jobs lost.	
5.9c	If it caused an increase in employment in your firm's U.S. workers, please estimate the number of those full-time equivalent jobs gained.	

5.10a Did trademark infringement in China affect your firm's research and development expenditures in the United States during 2007-09?

	<input type="checkbox"/>	Yes, caused a reduction in U.S.-based R&D expenditures
	<input type="checkbox"/>	Yes, caused an increase in U.S.-based R&D expenditures
	<input type="checkbox"/>	No, firm has R&D activities in the United States, but there has been no change in U.S.-based R&D expenditures
	<input type="checkbox"/>	No, firm does not have R&D activities in the United States
5.10b	If it caused a reduction in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).	
5.10c	If it caused an increase in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).	

SECTION 6. PATENTS

6.1 Has your firm experienced **material** losses in sales or profits anywhere in the world due to patent infringement in China during 2007-09?

	<input type="checkbox"/>	Yes, the firm has experienced associated material losses
	<input type="checkbox"/>	No, the firm has NOT experienced associated material losses

↳ INSTRUCTIONS ↳
If you answered “No” to 6.1, proceed to section 7

6.2 Please indicate the number of patents owned by your firm that, as of December 31, 2009, were:

Pending or in force in the United States	
Pending or in force in China	
Recorded with China customs	

6.3a Does your firm have reason to believe that one or more of its Chinese patents was infringed in China in 2007-09?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
6.3b	If you answered “yes” to 6.3a, how many of such patents does your firm believe were infringed in China?		

6.4a During 2007-09, did your firm pursue any patent enforcement proceedings in China?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No

6.4b	If you answered "yes" to 6.4a, estimate the number of proceedings your firm has pursued in China during 2007-09.		
	Administrative action:		
	Civil proceedings:		
	Criminal proceedings:		

6.4c	If you answered "yes" to 6.4a, estimate the total amount of monetary relief your firm received from legal proceedings related to patent infringement of your products in China during 2007-09 (in actual dollars).		
	Total estimated amount:		Check here if unknown <input type="checkbox"/>

6.4d	If you answered "yes" to 6.4a, how satisfied has your firm been with these proceedings? Check one box for each proceeding as applicable.			
	Proceeding	Not satisfied	Satisfied	Very satisfied
	Administrative action	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Civil proceedings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Criminal proceedings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
If you responded "not satisfied," briefly explain in supplementary information question 10.1.				

6.5	Estimate the total number of criminal defendants that were arrested for patent infringement of your products in China during 2007-09?		
	Total estimated number:		Check here if unknown <input type="checkbox"/>

6.6a Has your firm lost sales, royalties, license fees, or other income in China, or in markets outside of China, as a result of patent infringement in China during 2007-09?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No

6.6b	If you answered "yes" to 6.6a, please estimate the total of such losses during 2007-09 (in actual dollars)		
	Chinese market		
	U.S. market		
	All other markets		
	If you cannot differentiate by market, don't enter estimates above and enter total of such losses during 2007-09 (in actual dollars).		

6.7a Has your firm incurred expenses to address the infringement of your firm's patents in China?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
6.7b	If you answered "yes" to 6.7a, please estimate total associated expenses for 2007-09, which should include legal, investigative, personnel, and other related expenses (in actual dollars).		

6.8 Compared to 2007, how would you characterize patent infringement in China as it related to your firm's products/services in 2009?

	<input type="checkbox"/>	Increased over this period
	<input type="checkbox"/>	Remained about the same
	<input type="checkbox"/>	Decreased over this period
	<input type="checkbox"/>	Too short a period to notice any changes
	<input type="checkbox"/>	Unknown or not applicable

6.9a Did patent infringement in China affect the number of employees your firm hired in the United States during 2007-09?

	<input type="checkbox"/>	Caused a decrease in your firm's employment of U.S. workers
	<input type="checkbox"/>	Caused an increase in your firm's employment of U.S. workers
	<input type="checkbox"/>	No change
6.9b	If it caused a decrease in your firm's employment of U.S. workers, please estimate the number of those full-time equivalent jobs lost.	
6.9c	If it caused an increase in your firm's employment of U.S. workers, please estimate the number of those full-time equivalent jobs gained.	

6.10a Did patent infringement in China affect your firm's R&D expenditures in the United States during 2007-09?

	<input type="checkbox"/>	Yes, caused a reduction in U.S.-based R&D expenditures
	<input type="checkbox"/>	Yes, caused an increase in U.S.-based R&D expenditures
	<input type="checkbox"/>	No, firm has R&D activities in the United States, but there has been no change in U.S.-based R&D expenditures
	<input type="checkbox"/>	No, firm does not have R&D activities in the United States
6.10b	If it caused a reduction in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).	
6.10c	If it caused an increase in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).	

SECTION 7. TRADE SECRETS

7.1 Did your firm experience **material** losses in sales or profits anywhere in the world due to trade secret misappropriation in China during 2007-09?

<input type="checkbox"/>	Yes, the firm has experienced associated material losses
<input type="checkbox"/>	No, the firm has NOT experienced associated material losses

↳ INSTRUCTIONS ↳
If you answered “No” to 7.1, proceed to section 8

7.2a Does your firm take steps to maintain proprietary trade secrets as part of its operations in China?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No
7.2b If you answered “yes” to 7.2a, have these steps been effective?	
<input type="checkbox"/>	Yes
<input type="checkbox"/>	No

7.3a During 2007-09, was any of your firm’s trade secret information misappropriated in China, or in other location by Chinese entities, to compete against you?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No
7.3b If you answered “yes” to 7.3a, through what avenue(s) were your firm’s trade secrets misappropriated in China? Check all that apply.	
<input type="checkbox"/>	Employee use or disclosure
<input type="checkbox"/>	Employee theft of information and establishment of rival firm
<input type="checkbox"/>	Joint venture partner use or disclosure
<input type="checkbox"/>	Information provided to regulatory agency
<input type="checkbox"/>	Computer hacking
<input type="checkbox"/>	Corporate espionage
<input type="checkbox"/>	Unknown
<input type="checkbox"/>	Other — Specify:

7.4a During 2007-09, did your firm pursue any trade secret misappropriation proceedings in China?

<input type="checkbox"/>	Yes			
<input type="checkbox"/>	No			
7.4b If you answered "yes" to 7.4a, estimate the number of proceedings your firm has pursued in China during 2007-09.				
Administrative action:				
Civil proceedings:				
Criminal proceedings:				
7.4c If you answered "yes" to 7.4a, estimate the total amount of monetary relief your firm received from legal proceedings related to trade secret misappropriation of your products in China during 2007-09 (in actual dollars).				
Total estimated amount:		Check here if unknown <input type="checkbox"/>		
7.4d If you answered "yes" to 7.4a, how satisfied has your firm been with the misappropriation proceedings?				
	Proceeding	Not satisfied	Satisfied	Very satisfied
	Administrative action	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Civil proceedings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Criminal proceedings	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
If you responded "not satisfied," briefly explain in supplementary information question 10.1.				

7.5a Has your firm lost sales, royalties, license fees, or other income in China, or in markets outside of China, as a result of trade secret misappropriation in China during 2007-09?

<input type="checkbox"/>	Yes	
<input type="checkbox"/>	No	
7.5b If you answered "yes" to 7.5a, please estimate the total of such losses during 2007-09 (in actual dollars).		
Chinese market		
U.S. market		
All other markets		
If you cannot differentiate by market, don't enter estimates above and enter total of such losses during 2007-09 (in actual dollars).		

7.6a Has your firm incurred expenses to address the misappropriation of trade secrets in China?

<input type="checkbox"/>	Yes	
<input type="checkbox"/>	No	
7.6b If you answered "yes" to 7.6a, please estimate total associated expenses for 2007-09, which should include legal, investigative, personnel, and other related expenses (in actual dollars).		

7.7 Compared to 2007, how would you characterize trade secret misappropriation in China as it related to your firm's products/services in 2009?

<input type="checkbox"/>	Become a bigger problem
<input type="checkbox"/>	Remained about the same
<input type="checkbox"/>	Become a smaller problem
<input type="checkbox"/>	Too short a period to notice any changes
<input type="checkbox"/>	Unknown or not applicable

7.8a Did trade secret misappropriation in China affect the number of employees your firm hired in the United States during 2007-09?

<input type="checkbox"/>	Caused a decrease in your firm's employment of U.S. workers
<input type="checkbox"/>	Caused an increase in your firm's your employment of U.S. workers
<input type="checkbox"/>	No
7.8b	If it caused a decrease in your firm's employment of U.S. workers, please estimate the number of those full-time equivalent jobs lost.
7.8c	If it caused an increase in your firm's employment of U.S. workers, please estimate the number of those full-time equivalent jobs gained.

7.9a Did trade secret misappropriation in China affect your firm's research and development expenditures in the United States during 2007-09?

<input type="checkbox"/>	Yes, caused a reduction in U.S.-based R&D expenditures
<input type="checkbox"/>	Yes, caused an increase in U.S.-based R&D expenditures
<input type="checkbox"/>	No, firm has R&D activities in the United States, but there has been no change in U.S.-based R&D expenditures
<input type="checkbox"/>	No, firm does not have R&D activities in the United States
7.9b	If it caused a reduction in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).
7.9c	If it caused an increase in your U.S.-based R&D expenditures, please estimate the amount (in actual dollars).

7.10a Does your firm face requirements to disclose confidential data to Chinese regulatory agencies?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No
7.10b	If you answered "yes" to 7.10a, to your firm's knowledge, has the data been disclosed to persons outside the regulatory agency?
<input type="checkbox"/>	Yes
<input type="checkbox"/>	No
7.10c	If you answered "yes" to 7.10a, are you more concerned about data leakage in China than in other countries?
<input type="checkbox"/>	Yes
<input type="checkbox"/>	No

SECTION 8. INDIGENOUS INNOVATION POLICIES IN CHINA

8.1 Are you aware of China’s indigenous innovation policies?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No

8.2 Did your firm experience **material** losses in sales or profits anywhere in the world due to China’s indigenous innovation policies during 2007-09?

<input type="checkbox"/>	Yes, the firm has experienced associated material losses
<input type="checkbox"/>	No, the firm has NOT experienced associated material losses

↳ INSTRUCTIONS ↳
If you answered “No” to 8.2, proceed to section 9

8.3 Please indicate which of the following policy areas are an existing problem for your firm in China. Also indicate whether your firm anticipates the problem to continue. Check all that apply.

Item	Existing problem	In future (check one):	
		Not expected to be a problem	Expected to be a problem
Government procurement policy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chinese-specific technical standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Subsidies to Chinese competitors not available to your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tax incentives to Chinese competitors not available to your firm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Incentives to Chinese competitors to register patents or other intellectual property, or government payment for filing fees	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unequal treatment in enforcing IPR relative to Chinese firms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Preferential lending	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technology transfer requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
R&D requirements in China of your firm or affiliate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Closure of sector to foreign participation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Compulsory licensing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Unequal enforcement of China’s anti-monopoly law	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other — Specify:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

8.4a Has your firm estimated the amount of lost revenue (realized or potential) that has been, or is anticipated to result from, China’s indigenous innovation policies?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
8.4b	If you answered “yes” to 8.4a, estimate the total lost revenues during 2007-09 (in actual dollars):		

8.5 How do you anticipate that China’s indigenous innovation policies will affect your firm’s revenue in China by 2015?

	<input type="checkbox"/>	Increase revenue by more than 25 percent
	<input type="checkbox"/>	Increase revenue between 10 and 25 percent
	<input type="checkbox"/>	Increase revenue by less than 10 percent
	<input type="checkbox"/>	No material revenue change
	<input type="checkbox"/>	Decrease revenue by less than 10 percent
	<input type="checkbox"/>	Decrease revenue between 10 and 25 percent
	<input type="checkbox"/>	Decrease revenue by more than 25 percent
	<input type="checkbox"/>	Unknown

8.6a Have China’s indigenous innovation policies influenced the number of full-time equivalent U.S. workers employed by your firm during 2007-09?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
8.6b	If you answered “yes” to 8.6a, indicate the effect on your firm’s number of full-time equivalent employees.		
	<input type="checkbox"/>	Increased by more than 25 percent	
	<input type="checkbox"/>	Increased by 10-25 percent	
	<input type="checkbox"/>	Increased by less than 10 percent	
	<input type="checkbox"/>	No change	
	<input type="checkbox"/>	Decreased by less than 10 percent	
	<input type="checkbox"/>	Decreased by 10-25 percent	
	<input type="checkbox"/>	Decreased by more than 25 percent. Please provide estimate to the nearest 5 percentage points here:	
	<input type="checkbox"/>	Unknown	

8.7a Does your firm conduct R&D in China?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
8.7b If you answered “yes” to 8.7a, what are the intended markets for the products developed by this R&D? Check all that apply.			
	<input type="checkbox"/>	China	
	<input type="checkbox"/>	United States	
	<input type="checkbox"/>	All other markets	
8.7c If you answered “yes” to 8.7a, what type of R&D facility did you have in China as of the end of 2009? Check all that apply.			
	<input type="checkbox"/>	Wholly owned affiliate	
	<input type="checkbox"/>	Joint venture	
	<input type="checkbox"/>	University partnership	
	<input type="checkbox"/>	Contracting arrangement with local Chinese firm	
	<input type="checkbox"/>	Other — Specify:	

8.8a Has your firm attempted to sell goods or services to Chinese government ministries or agencies (excluding state-owned enterprises)?

	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
8.8b If you answered “yes” to 8.8a, indicate whether your firm has made these sales			
	<input type="checkbox"/>	Yes	
	<input type="checkbox"/>	No	
8.8c If you answered “yes” to 8.8b, how would you characterize the ease of making sales to Chinese government agencies in 2009 as compared to 2004?			
	<input type="checkbox"/>	Much easier	
	<input type="checkbox"/>	Easier	
	<input type="checkbox"/>	The same	
	<input type="checkbox"/>	Getting worse	
	<input type="checkbox"/>	Much worse	
	<input type="checkbox"/>	Unknown or not applicable	
8.8d If you answered “yes” to 8.8b, do the products and/or services you have sold to Chinese government ministries or agencies rely on intellectual property developed and registered in China?			
	<input type="checkbox"/>	All of the relevant IP was developed and registered in China	
	<input type="checkbox"/>	Some of the relevant IP was developed and registered in China	
	<input type="checkbox"/>	None of the relevant IP was developed and registered in China	

8.9a Has your firm attempted to sell goods or services to Chinese state-owned enterprises?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
8.9b If you answered “yes” to 8.9a, indicate whether your firm has made these sales.		
	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
8.9c If you answered “yes” to 8.9b, how would you characterize the ease of making sales to Chinese state-owned enterprises in 2009 as compared to 2004?		
	<input type="checkbox"/>	Much easier
	<input type="checkbox"/>	Easier
	<input type="checkbox"/>	The same
	<input type="checkbox"/>	Getting worse
	<input type="checkbox"/>	Much worse
	<input type="checkbox"/>	Unknown or not applicable
8.9d If you answered “yes” to 8.9b, do the products and/or services you have sold to Chinese state-owned enterprises rely on IP developed and registered in China?		
	<input type="checkbox"/>	All of the relevant IP was developed and registered in China.
	<input type="checkbox"/>	Some of the relevant IP was developed and registered in China.
	<input type="checkbox"/>	None of the relevant IP was developed and registered in China.

8.10a Do you anticipate that your firm will be materially affected by changing Chinese government procurement policies?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
8.10b If you responded “yes” to 8.10a, in what way do you anticipate responding? Check all that apply.		
	<input type="checkbox"/>	Changing organizational/ownership structure
	<input type="checkbox"/>	Entering into new partnerships with Chinese firms
	<input type="checkbox"/>	Changing sourcing of components
	<input type="checkbox"/>	Withdrawing from the Chinese market
	<input type="checkbox"/>	Changing pricing structure
	<input type="checkbox"/>	Applying for status as Chinese high-tech firm
	<input type="checkbox"/>	Registering patents or other IP in China that were not previously registered
	<input type="checkbox"/>	No actions
	<input type="checkbox"/>	Other — Specify:

8.11a Have there been any proposed or adopted Chinese technical standards that apply to your firm's products or services and that are incompatible with or redundant of widely adopted global standards that your products or services already complies with?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
8.11b	If you answered "yes" to 8.11a, how many of these are mandatory standards that require your firm to modify its products for sale in China?	
	Estimated number of mandatory standards affecting products:	Check here if unknown <input type="checkbox"/>
8.11c	If you answered "yes" to 8.11a, was your firm offered the opportunity to participate in the standard-setting process?	
	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	Yes, but with observer status only
	<input type="checkbox"/>	No
8.11d	If you answered "yes" to 8.11a, has your firm taken part in the standard-setting process?	
	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	Yes, but participated as an observer only
	<input type="checkbox"/>	No
8.11e	If you answered "yes" to 8.11a, does your firm expect those standards to damage your firm's competitiveness in the Chinese market?	
	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
8.11f	If you answered "yes" to 8.11a, does your firm expect those standards to damage your firm's competitiveness in markets outside of China?	
	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No

SECTION 9. OVERALL ASSESSMENT OF IPR AND INDIGENOUS INNOVATION IN CHINA

9.1a Has your firm made any significant strategic changes as a consequence of IPR infringement by Chinese entities or individuals, or as a consequence of China’s indigenous innovation policies?

<input type="checkbox"/>	Yes
<input type="checkbox"/>	No
9.1b If you answered “yes” to 9.1a, then which of the following strategic changes has your firm made as a consequence of IPR infringement by Chinese entities or individuals? Check all that apply.	
Production:	
<input type="checkbox"/>	Relocated away from China
<input type="checkbox"/>	Changed product lines in China
<input type="checkbox"/>	Other — Specify:
Chinese joint venture partners:	
<input type="checkbox"/>	Changed partners
<input type="checkbox"/>	Decreased number of partners
<input type="checkbox"/>	Reduced interaction with partners
<input type="checkbox"/>	Enforced greater separation between partners
<input type="checkbox"/>	Other — Specify:
R&D and innovation:	
<input type="checkbox"/>	Relocated away from China
<input type="checkbox"/>	Changed type of R&D performed in China
<input type="checkbox"/>	Increased R&D to take advantage of indigenous innovation policies
<input type="checkbox"/>	Increased R&D to stay ahead of infringers
<input type="checkbox"/>	Other _ Specify:
IPR enforcement:	
<input type="checkbox"/>	More likely to report IPR infringement to China’s administrative authorities
<input type="checkbox"/>	More likely to address IPR infringement in China through its courts
<input type="checkbox"/>	More likely to seek criminal prosecutions
<input type="checkbox"/>	Increased efforts on internal control of information
<input type="checkbox"/>	Increased efforts to get U.S. government to pressure China
<input type="checkbox"/>	Reduced number of patents and rely on trade secrets instead
<input type="checkbox"/>	Other — Specify:
Adaptation:	
<input type="checkbox"/>	Strategic price discrimination
<input type="checkbox"/>	Shifted sales focus away from China
<input type="checkbox"/>	Reduced product price
<input type="checkbox"/>	Reduced sales efforts in, or abandoned completely, third country markets where infringing Chinese products are prevalent
<input type="checkbox"/>	Leveraged brand familiarity generated by IPR infringers to gain customers
<input type="checkbox"/>	Other — Specify:
Indigenous innovation:	
<input type="checkbox"/>	Less aggressive about selling in China
<input type="checkbox"/>	Less frequent bidding for government contracts
<input type="checkbox"/>	Other — Specify:

9.2a Have you experienced discriminatory treatment in connection with obtaining, commercializing, or enforcing IPR in China?

	<input type="checkbox"/>	Yes
	<input type="checkbox"/>	No
9.2b	If you answered “yes” to 9.2a, please explain briefly. Please don’t use the “enter” key in your responses.	

SECTION 10. OTHER INFORMATION

10.1 If you would like to describe any other IPR concerns related to infringement associated with Chinese entities or China’s indigenous innovation policies, use the space below. This description may include more information on the effects of infringement in "other IPR" categories (e.g., plant variety protection, semi-conductor mask works/layout design, or proprietary data protection) by Chinese entities that may have an impact on your firms' sales and enforcement costs. Also, if you would like to elaborate on any of your other responses, or provide any additional pertinent information, use the space below. Please indicate if the additional information applies to a specific question number. If the information is general in nature, leave “Question no.” column blank. Please don’t use the “enter” key in your responses.

Question no.	Additional information