Form ADV (provided in <u>PDF format</u>):

- Instructions & Glossary
- Part 1A (including Schedules A, B, C, D and DRPs)
- Part 1B (state-registered advisers only link to NASAA website)
- Part 2 (effective as of October 12, 2010)
  - o Part II (current through October 12, 2010)
- Execution Pages

## OMB Approval

OMB Number: 3235-0049; Expires: August 31, 2012; Estimated average burden per response: 10.60

## Federal Information Law and Requirements

Sections 203(c) and 204 of the Advisers Act [15 U.S.C. §§ 80b-3(c) and 80b-4] authorize the SEC to collect the information required by Form ADV. The SEC collects the information for regulatory purposes, such as deciding whether to grant registration. Filing Form ADV is mandatory for advisers who are required to register with the SEC. The SEC maintains the information submitted on this form and makes it publicly available. The SEC may return forms that do not include required information. Intentional misstatements or omissions constitute federal criminal violations under 18 U.S.C. § 1001 and 15 U.S.C. § 80b-17.

### SEC's Collection of Information

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid control number. The Advisers Act authorizes the SEC to collect the information on Form ADV from applicants. See 15 U.S.C. §§ 80b-3(c)(1) and 80b-4. Filing the form is mandatory.

The main purpose of this form is to enable the SEC to register investment advisers. Every applicant for registration with the SEC as an adviser must file the form. See 17 C.F.R. § 275.203-1. By accepting a form, however, the SEC does not make a finding that it has been completed or submitted correctly. The form is filed annually by every adviser, no later than 90 days after the end of its fiscal year, to amend its registration. It is also filed promptly during the year to reflect material changes. See 17 C.F.R. § 275.204-1. The SEC maintains the information on the form and makes it publicly available through the IARD.

Anyone may send the SEC comments on the accuracy of the burden estimate on page 1 of the form, as well as suggestions for reducing the burden. The Office of Management and Budget has reviewed this collection of information under 44 U.S.C. § 3507.

The information contained in the form is part of a system of records subject to the Privacy Act of 1974, as amended. The SEC has published in the Federal Register the Privacy Act System of Records Notice for these records.

## FORM ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

### Form ADV: General Instructions

Read these instructions carefully before filing Form ADV. Failure to follow these instructions, properly complete the form, or pay all required fees may result in your application being delayed or rejected.

In these instructions and in Form ADV, "you" means the investment adviser (i.e., the advisory firm) applying for registration or amending its registration. If you are a "separately identifiable department or division" (SID) of a bank, "you" means the SID, rather than your bank, unless the instructions or the form provide otherwise. Terms that appear in *italics* are defined in the Glossary of Terms to Form ADV.

## 1. Where can I get more information on Form ADV, electronic filing, and the IARD?

The SEC provides information about its rules and the Advisers Act on its website: <a href="http://www.sec.gov/iard>">http://www.sec.gov/iard></a>.

NASAA provides information about state investment adviser laws and state rules, and how to contact a *state securities authority*, on its website: <a href="http://www.nasaa.org">http://www.nasaa.org</a>>.

FINRA provides information about the IARD and electronic filing on the IARD website: <a href="http://www.iard.com">http://www.iard.com</a>>.

## 2. What is Form ADV used for?

Investment advisers use Form ADV to:

- Register with the Securities and Exchange Commission
- Register with one or more *state securities authorities*
- Amend those registrations

### 3. How is Form ADV organized?

Form ADV contains four parts:

• Part 1A asks a number of questions about you, your business practices, the *persons* who own and *control* you, and the *persons* who provide investment advice on your behalf. All advisers registering with the SEC or any of the *state securities authorities* must complete Part 1A.

Part 1A also contains several supplemental schedules. The items of Part 1A let you know which schedules you must complete.

- Schedule A asks for information about your direct owners and executive officers.
- Schedule B asks for information about your indirect owners.
- Schedule C is used by paper filers to update the information required by Schedules A and B (see Instruction 14).
- Schedule D asks for additional information for certain items in Part 1A.
- Disclosure Reporting Pages (or DRPs) are schedules that ask for details about disciplinary events involving you or your *advisory affiliates*.
- Part 1B asks additional questions required by *state securities authorities*. Part 1B contains three additional DRPs. If you are applying for registration or are registered only with the SEC, you do not have to complete Part 1B. (If you are filing electronically and you do not have to complete Part 1B, you will not see Part 1B.)
- Part 2A requires advisers to create narrative *brochures* containing information about the advisory firm. The requirements in Part 2A apply to all investment advisers registered with or applying for registration with the SEC. If you are registered with or applying for registration with one or more of the *state securities authorities*, you should contact the appropriate *state securities authorities* to determine whether the requirements in Part 2A apply to you.
- Part 2B requires advisers to create *brochure supplements* containing information about certain *supervised persons*. The requirements in Part 2B apply to all investment advisers registered with or applying for registration with the SEC. If you are registered with or applying for registration with one or more of the *state securities authorities*, you should contact the appropriate *state securities authorities* to determine whether the requirements in Part 2B apply to you.

## 4. When am I required to update my Form ADV?

You must amend your Form ADV each year by filing an *annual updating amendment* within 90 days after the end of your fiscal year. When you submit your *annual updating amendment*, you must update your responses to all items. You must submit your summary of material changes required by Item 2 of Part 2 either in the *brochure* (cover page or the page immediately thereafter) or as an exhibit to your *brochure*.

In addition to your *annual updating amendment*, you must amend your Form ADV by filing additional amendments (other-than-annual amendments) <u>promptly</u> if:

• information you provided in response to Items 1, 3, 9 (except 9.A.(2), 9.B.(2), and 9.(E)), or 11 of Part 1A or Items 1, 2.A. through 2.F., or 2.I. of Part 1B becomes inaccurate in any way;

- information you provided in response to Items 4, 8, or 10 of Part 1A or Item 2.G. of Part 1B becomes <u>materially</u> inaccurate; or
- information you provided in your *brochure* becomes <u>materially</u> inaccurate (see note below for exceptions).
- Notes: <u>Part 1</u>: If you are submitting an other-than-annual amendment, you are not required to update your responses to Items 2, 5, 6, 7, 9.A.(2), 9.B.(2), 9.E., or 12 of Part 1A or Items 2.H. or 2.J. of Part 1B even if your responses to those items have become inaccurate.

<u>Part 2</u>: You must amend your *brochure supplements* (see Form ADV, Part 2B) promptly if any information in them becomes <u>materially</u> inaccurate. If you are submitting an other-than-annual amendment to your brochure, you are not required to update your summary of material changes as required by Item 2. You are not required to update your *brochure* between annual amendments solely because the amount of *client* assets you manage has changed or because your fee schedule has changed. However, if you are updating your *brochure* for a separate reason in between annual amendments, and the amount of *client* assets you manage listed in response to Item 4.E or your fee schedule listed in response to Item 5.A has become materially inaccurate, you should update that item(s) as part of the interim amendment.

- If you are an SEC-registered adviser, you are required to file your brochure amendments electronically through IARD. You are not required to file amendments to your brochure supplements with the SEC, but you must maintain a copy of them in your files.
- If you are a state-registered adviser, you are required to file your *brochure* amendments and *brochure supplement* amendments with the appropriate *state securities authorities through IARD*.

Failure to update your Form ADV, as required by this instruction, is a violation of SEC rule 204-1 or similar state rules and could lead to your registration being revoked.

## 5. Part 2 of Form ADV was amended recently. When do I have to comply with the new requirements?

If you are applying for registration with the SEC:

• Beginning January 1, 2011, your application for registration must include a narrative *brochure* prepared in accordance with the requirements of (amended) Part 2A of Form ADV. See SEC rule 203-1. After that date, the SEC will not accept any application that does not include a *brochure*(s) that satisfies the requirements of (amended) Part 2 of Form ADV.

• Until that date, you may (but are not required to) include in your application a narrative *brochure* that meets the requirements of (amended) Part 2A of Form ADV. If you do not do this, you must comply with the requirements for preparing, delivering, and offering "old" Part II of Form ADV.

If you already are registered with or have submitted an application for registration with the SEC:

- If your fiscal year ends on or after December 31, 2010, you must amend your Form ADV to add a narrative *brochure* that meets the requirements of (amended) Part 2A of Form ADV when you file your next *annual updating amendment*.
- Until that date, you may (but are not required to) submit a narrative *brochure* that meets the requirements of (amended) Part 2A of Form ADV. If you do not do this, you must continue to comply with the requirements for preparing, delivering, and offering "old" Part II of Form ADV.

**Note:** Until you are required to meet the requirements of (amended) Part 2, you can satisfy the requirements related to "old" Part II by updating the information in your "old" Part II whenever it becomes <u>materially</u> inaccurate. You must deliver "old" Part II or a brochure containing at least the information contained in "old" Part II to prospective *clients* and annually offer it to current *clients*. You are not required to file "old" Part II with the SEC, but you must keep a copy in your files, and provide it to the SEC staff upon request.

If you are applying for registration or are registered with one or more *state securities authorities*, contact the appropriate *state securities authorities* or check <<u>http://www.nasaa.org</u>> for more information about the implementation deadline for the amended Part 2.

## 6. Where do I sign my Form ADV application or amendment?

You must sign the appropriate Execution Page. There are three Execution Pages at the end of the form. Your initial application and all amendments to Form ADV must include at least one Execution Page.

- If you are applying for or are amending your SEC registration, you must sign and submit either a:
  - Domestic Investment Adviser Execution Page, if you (the advisory firm) are a resident of the United States; or
  - *Non-Resident* Investment Adviser Execution Page, if you (the advisory firm) are not a resident of the United States.
- If you are applying for or are amending your registration with a *state securities authority*, you must sign and submit the State-Registered Investment Adviser Execution Page.

Form ADV: General Instructions

## 7. Who must sign my Form ADV or amendment?

The individual who signs the form depends upon your form of organization:

- For a sole proprietorship, the sole proprietor.
- For a partnership, a general partner.
- For a corporation, an authorized principal officer.
- For a "separately identifiable department or division" (SID) of a bank, a principal officer of your bank who is directly engaged in the management, direction, or supervision of your investment advisory activities.
- For all others, an authorized individual who participates in managing or directing your affairs.

The signature does not have to be notarized, and in the case of an electronic filing, should be a typed name.

## 8. How do I file my Form ADV?

Complete Form ADV electronically using the Investment Adviser Registration Depository (IARD) if:

- You are filing with the SEC (and submitting *notice filings* to any of the *state securities authorities*), or
- You are filing with a *state securities authority* that requires or permits advisers to submit Form ADV through the IARD.

**Note:** SEC rules require advisers that are registered or applying for registration with the SEC to file electronically through the IARD system. See SEC rule 203-1. Check with the *state securities authorities* of each state in which you have a filing obligation to determine whether you can or must file Form ADV electronically through the IARD.

To file electronically, go to the IARD website (<www.iard.com>), which contains detailed instructions for advisers to follow when filing through the IARD.

Complete Form ADV (Paper Version) on paper if:

- You are filing with the SEC or a *state securities authority* that requires electronic filing, but you have been granted a continuing hardship exemption. Hardship exemptions are described in Instruction 14.
- You are filing with a *state securities authority* that permits (but does not require) electronic filing and you do not file electronically.
- 9. How do I get started filing electronically?

#### Form ADV: General Instructions

- First, get a copy of the IARD Entitlement Package from the following web site: <http://www.iard.com/GetStarted.asp>. Second, request access to the IARD system for your firm by completing and submitting the IARD Entitlement Package. The IARD Entitlement Package must be submitted on paper. Mail the forms to: FINRA Entitlement Group, P.O. Box 9495, Gaithersburg, MD 20898-9495.
- When FINRA receives your Entitlement Package, they will assign a *CRD* number (identification number for your firm) and a user I.D. code and password (identification number and system password for the individual(s) who will submit Form ADV filings for your firm). Your firm may request an I.D. code and password for more than one individual. FINRA also will create a financial account for you from which the IARD will deduct filing fees and any state fees you are required to pay. If you already have a *CRD* account with FINRA, it will also serve as your IARD account; a separate account will not be established.
- Once you receive your *CRD* number, user I.D. code and password, and you have funded your account, you are ready to file electronically.
- Questions regarding the Entitlement Process should be addressed to FINRA at 240.386.4848.

# 10. If I am applying for registration with the SEC, or amending my SEC registration, how do I make *notice filings* with the *state securities authorities*?

If you are applying for registration with the SEC or are amending your SEC registration, one or more *state securities authorities* may require you to provide them with copies of your SEC filings. We call these filings "*notice filings*." Your *notice filings* will be sent electronically to the states that you check on Item 2.B. of Part 1A. The *state securities authorities* to which you send *notice filings* may charge fees, which will be deducted from the account you establish with FINRA. To determine which *state securities authorities* require SEC-registered advisers to submit *notice filings* and to pay fees, consult the relevant state investment adviser law or *state securities authority*. See General Instruction 1.

If you are granted a continuing hardship exemption to file Form ADV on paper, FINRA will enter your filing into the IARD and your *notice filings* will be sent electronically to the *state securities authorities* that you check on Item 2.B. of Part 1A.

## 11. I am registered with a state. When must I switch to SEC registration?

If you report on your *annual updating amendment* that your assets under management have increased to \$30 million or more, you must register with the SEC within 90 days after you file that *annual updating amendment*. If your assets under management increase to \$25 million or more but not \$30 million, you may, but are not required to, register with the SEC (assuming you are not otherwise required to register with the SEC). Once you register with the SEC, you are subject to SEC regulation, regardless of whether you remain registered with one or more states. Each of your

*investment adviser representatives*, however, may be subject to registration in those states in which the representative has a place of business. See SEC rule 203A-1(b). For additional information, consult the investment adviser laws or the *state securities authority* for the particular state in which you are "doing business." See General Instruction 1.

**Note:** The amount of assets under management that determines whether you register with the SEC or states will change in 2011 as a result of amendments to the Investment Advisers Act.

# 12. I am registered with the SEC. When must I switch to registration with a *state securities authority*?

If you report on your *annual updating amendment* that you have assets under management of less than \$25 million <u>and</u> you are not otherwise eligible to register with the SEC, you must withdraw from SEC registration within 180 days after the end of your fiscal year by filing Form ADV-W. You should consult state law in the states that you are doing business to determine if you are required to register in these states. See General Instruction 1. Until you file your Form ADV-W with the SEC, you will remain subject to SEC regulation, and you also will be subject to regulation in any states where you register. See SEC rule 203A-1(b).

**Note:** The amount of assets under management that determines whether you register with the SEC or states will change in 2011 as a result of amendments to the Investment Advisers Act.

## **13.** Are there filing fees?

Yes. These fees go to support and maintain the IARD. The IARD filing fees are in addition to any registration or other fee that may be required by state law. You must pay an IARD filing fee for your initial application and each *annual updating amendment*. There is no filing fee for an other-than-annual amendment or Form ADV-W. The IARD filing fee schedule is published at <htp://www.sec.gov/iard>; <http://www.nasaa.org>; and <http://www.iard.com>.

If you are submitting a paper filing under a continuing hardship exemption (see Instruction 14), you are required to pay an additional fee. The amount of the additional fee depends on whether you are filing Form ADV or Form ADV-W. (There is no additional fee for filings made on Form ADV-W.) The hardship filing fee schedule is available by contacting FINRA at 240.386.4848.

## 14. What if I am not able to file electronically?

If you are required to file electronically but cannot do so, you may be eligible for one of two types of hardship exemptions from the electronic filing requirements.

• A **temporary hardship exemption** is available if you file electronically, but you encounter unexpected difficulties that prevent you from making a timely filing with the IARD, such as a computer malfunction or electrical outage. This exemption does <u>not</u> permit you to file on paper; instead, it extends the deadline for an electronic filing for seven business days. See SEC rule 203-3(a).

• A continuing hardship exemption may be granted if you are a small business and you can demonstrate that filing electronically would impose an undue hardship. You are a small business, and may be eligible for a continuing hardship exemption, if you are required to answer Item 12 of Part 1A (because you have assets under management of less than \$25 million) and you are able to respond "no" to each question in Item 12. See SEC rule 0-7.

If you have been granted a continuing hardship exemption, you must complete and submit the paper version of Form ADV to FINRA. FINRA will enter your responses into the IARD. As discussed in General Instruction 13, FINRA will charge you a fee to reimburse it for the expense of data entry.

Before applying for a continuing hardship exemption, consider engaging a firm that assists investment advisers in making filings with the IARD. Check the SEC's web site (<a href="http://www.sec.gov/iard>">http://www.sec.gov/iard></a>) to obtain a list of firms that provide these services.

## 15. I am eligible to file on paper. How do I make a paper filing?

When filing on paper, you must:

- Type all of your responses.
- Include your name (the same name you provide in response to Item 1.A. of Part 1A) and the date on every page.
- If you are amending your Form ADV:
  - complete page 1 and circle the number of any item for which you are changing your response.
  - include your SEC 801-number (if you have one) and your *CRD* number (if you have one) on every page.
  - complete the amended item in full and circle the number of the item for which you are changing your response.
  - to amend Schedule A or Schedule B, complete and submit Schedule C.

Where you submit your paper filing depends on why you are eligible to file on paper:

• If you are filing on paper because you have been granted a continuing hardship exemption, submit one manually signed Form ADV and one copy to: IARD Document Processing, FINRA, P.O. Box 9495, Gaithersburg, MD 20898-9495.

# If you complete Form ADV on paper and submit it to FINRA but you do not have a continuing hardship exemption, the submission will be returned to you.

• If you are filing on paper because a state in which you are registered or in which you are applying for registration allows you to submit paper instead of electronic filings, submit one manually signed Form ADV and one copy to the appropriate *state securities authorities*.

## 16. Who is required to file Form ADV-NR?

Every *non-resident* general partner and *managing agent* of <u>all</u> SEC-registered advisers, whether or not the adviser is resident in the United States, must file Form ADV-NR in connection with the adviser's initial application. A general partner or *managing agent* of an SEC-registered adviser who becomes a *non-resident* after the adviser's initial application has been submitted must file Form ADV-NR within 30 days. Form ADV-NR must be filed on paper (it cannot be filed electronically).

Submit Form ADV-NR to the SEC at the following address:

Securities and Exchange Commission, 100 F Street, NE, Washington, DC 20549; Attn: Branch of Registrations and Examinations.

# Failure to file Form ADV-NR promptly may delay SEC consideration of your initial application.

## Federal Information Law and Requirements

Sections 203(c) and 204 of the Advisers Act [15 U.S.C. §§ 80b-3(c) and 80b-4] authorize the SEC to collect the information required by Form ADV. The SEC collects the information for regulatory purposes, such as deciding whether to grant registration. Filing Form ADV is mandatory for advisers who are required to register with the SEC. The SEC maintains the information submitted on this form and makes it publicly available. The SEC may return forms that do not include required information. Intentional misstatements or omissions constitute federal criminal violations under 18 U.S.C. § 1001 and 15 U.S.C. § 80b-17.

## SEC's Collection of Information

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid control number. The Advisers Act authorizes the SEC to collect the information on Form ADV from applicants. See 15 U.S.C. §§ 80b-3(c)(1) and 80b-4. Filing the form is mandatory.

The main purpose of this form is to enable the SEC to register investment advisers. Every applicant for registration with the SEC as an adviser must file the form. See 17 C.F.R. § 275.203-1. By accepting a form, however, the SEC does not make a finding that it has been completed or submitted correctly. The form is filed annually by every adviser, no later than 90 days after the end of its fiscal year, to amend its registration. It is also filed promptly during the year to reflect material changes. See 17 C.F.R. § 275.204-1. The SEC maintains the information on the form and makes it publicly available through the IARD.

Anyone may send the SEC comments on the accuracy of the burden estimate on page 1 of the form, as well as suggestions for reducing the burden. The Office of Management and Budget has reviewed this collection of information under 44 U.S.C. § 3507.

The information contained in the form is part of a system of records subject to the Privacy Act of 1974, as amended. The SEC has published in the Federal Register the Privacy Act System of Records Notice for these records.

## FORM ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

#### Form ADV: Supplemental Instructions for Electronic Filing

#### **SEC Requirements**

SEC rules require advisers that are registered or applying for registration with the SEC to file electronically. All applications for registration filed after December 31, 2000 must be filed electronically through the IARD system. *See* SEC rule 203-1.

#### **State Requirements**

Check with the *state securities authorities* of the states in which you have a filing obligation to determine whether you can or must file Form ADV electronically through the IARD. NASAA provides information about state investment adviser laws and state rules, and how to contact a *state securities authority*, on its website: <u>http://www.nasaa.org</u>.

## FORM ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

#### Form ADV: Instructions for Part 1A

These instructions explain how to complete certain items in Part 1A of Form ADV.

## 1. Item 1: Identifying Information

If you are a "separately identifiable department or division" (SID) of a bank, answer Item 1.A. with the full legal name of your bank, and answer Item 1.B. with your own name (the name of the department or division) and all names under which you conduct your advisory business. In addition, your *principal office and place of business* in Item 1.F. should be the principal office at which you conduct your advisory business. In response to Item 1.I., the World Wide Web site addresses you list on Schedule D should be sites that provide information about your own activities, rather than general information about your bank.

## 2. Item 2: SEC Registration

If you are registered or applying for registration with the SEC, you must indicate in Item 2.A. why you are eligible to register with the SEC by checking one or more boxes.

a. Item 2.A(1): Adviser with Assets Under Management of \$25 Million or More. You may check box 1 <u>only</u> if your response to Item 5.F(2)(c) is \$25 million or more. While you <u>may</u> register with the SEC if your assets under management are at least \$25 million but less than \$30 million, you <u>must</u> register with the SEC if your assets under management are \$30 million or more. Part 1A Instruction 5.b. explains how to calculate your assets under management.

If you are a state-registered adviser and you report on your *annual updating amendment* that your assets under management increased to \$25 million or more, you <u>may</u> register with the SEC. If your assets under management increased to \$30 million or more, you <u>must</u> register with the SEC within 90 days after you file that *annual updating amendment*. See SEC rule 203A-1(b) and Form ADV General Instruction 10.

- b. Item 2.A(4): Adviser to an Investment Company. You may check box 4 <u>only</u> if you currently provide advisory services under an investment advisory contract to an investment company registered under the Investment Company Act of 1940 and the investment company is operational (i.e., has assets and shareholders, other than just the organizing shareholders). See section 203A(a)(1)(B) of the Advisers Act. Advising investors about the merits of investing in mutual funds or recommending particular mutual funds does not make you eligible to check this box.
- c. Item 2.A(5): Nationally Recognized Statistical Rating Organization. You may check box 5 <u>only</u> if you are designated as a nationally recognized statistical rating organization

pursuant to an application filed under paragraph (c)(13)(i) of SEC rule 15c3-1 under the Securities Exchange Act of 1934. See SEC rule 203A-2(a). This designation generally is limited to rating agencies, such as Moody's and Standard & Poor's.

- d. **Item 2.A(6): Pension Consultant.** You may check box 6 <u>only</u> if you are eligible for the pension consultant exemption from the prohibition on SEC registration.
  - You are eligible for this exemption if you provided investment advice to employee benefit plans, governmental plans, or church plans with respect to assets having an aggregate value of \$50 million or more during the 12-month period that ended within 90 days of filing this Form ADV. You are <u>not</u> eligible for this exemption if you only advise plan participants on allocating their investments within their pension plans. See SEC rule 203A-2(b).
  - To calculate the value of assets for purposes of this exemption, aggregate the assets of the plans for which you provided advisory services at the end of the 12-month period. If you provided advisory services to other plans during the 12-month period, but your employment or contract terminated before the end of the 12-month period, you also may include the value of those assets.
- e. Item 2.A(7): Affiliated Adviser. You may check box 7 <u>only</u> if you are eligible for the affiliated adviser exemption from the prohibition on SEC registration. See SEC rule 203A-2(c). You are eligible for this exemption if you *control*, are *controlled by*, or *are under common control with* an investment adviser that is registered with the SEC, and you have the same *principal office and place of business* as that other investment adviser. Note that you may not rely on the SEC registration of an Internet investment adviser under rule 203A-2(f) in establishing eligibility for this exemption. See SEC rule 203A-2(f)(iii). If you check box 7, you also must complete Section 2.A(7) of Schedule D.
- f. **Item 2.A(8): Newly-Formed Adviser.** You may check box 8 <u>only</u> if you are eligible for the newly-formed-adviser exemption from the prohibition on SEC registration. See SEC rule 203A-2(d). You are eligible for this exemption if:
  - immediately before you file your application for registration with the SEC, you were not registered or required to be registered with the SEC or a *state securities authority;* and
  - at the time of your formation, you have a reasonable expectation that within 120 days of registration you will be eligible for SEC registration.

If you check box 8, you also must complete Section 2.A(8) of Schedule D.

You must file an amendment to Part 1A of your Form ADV that updates your response to Item 2.A. within 120 days after the SEC declares your registration effective. You may not check box 8 on your amendment; since this exemption is available only if you are not

registered, you may not "re-rely" on this exemption. If you indicate on that amendment (by checking box 12) that you are not eligible to register with the SEC, you also must at that same time file a Form ADV-W to withdraw your SEC registration.

g. Item 2.A(9): Multi-State Adviser. You may check box 9 <u>only</u> if you are eligible for the multi-state adviser exemption from the prohibition on SEC registration. See SEC rule 203A-2(e). You are eligible for this exemption if you are required to register as an investment adviser with the securities authorities of 30 or more *states*. If you check box 9, you must complete Section 2.A(9) of Schedule D. You must complete Section 2.A(9) of Schedule D. You submit.

If you check box 9, you also must:

- create and maintain a list of the *states* in which, but for this exemption, you would be required to register;
- update this list each time you submit an *annual updating amendment* in which you continue to represent that you are eligible for this exemption; and
- maintain the list in an easily accessible place for a period of not less than five years from each date on which you indicate that you are eligible for the exemption.

If, at the time you file your *annual updating amendment*, you are required to register in less than 25 *states* and you are not otherwise eligible to register with the SEC, you must check box 12 in Item 2.A. You also must file a Form ADV-W to withdraw your SEC registration. See Part 1A Instruction 2.i.

- h. Item 2.A (10): Internet Investment Adviser. You may check box 10 <u>only</u> if you are eligible for the Internet adviser exemption from the prohibition on SEC registration. See SEC rule 203A-2(f). You are eligible for this exemption if:
  - you provide investment advice to your *clients* through an interactive website. An <u>interactive website</u> means a website in which computer software-based models or applications provide investment advice based on personal information each *client* submits through the website. Other forms of online or Internet investment advice do not qualify for this exemption;
  - you provide investment advice to all of your *clients* exclusively through the interactive website, except that you may provide investment advice to fewer than 15 *clients* through other means during the previous 12 months; and
  - you maintain a record demonstrating that you provide investment advice to your *clients* exclusively through an interactive website in accordance with these limits.
- i. Item 2.A(12): Adviser No Longer Eligible to Remain Registered with the SEC. You must check box 12 if:
  - you are registered with the SEC;

- you are filing an *annual updating amendment* to Form ADV in which you indicate in response to Item 5.F(2)(c) that you have assets under management of less than \$25 million; and
- you are not eligible to check any other box (other than box 12) in Item 2.A. (and are therefore no longer eligible to remain registered with the SEC).

You must withdraw from SEC registration within 180 days after the end of your fiscal year by filing Form ADV-W. Until you file your Form ADV-W, you will remain subject to SEC regulation, and you also will be subject to regulation in the *states* in which you register. See SEC rule 203A-1(b).

## 3. Item 3: Form of Organization

If you are a "separately identifiable department or division" (SID) of a bank, answer Item 3.A. by checking "other." In the space provided, specify that you are a "SID of" and indicate the form of organization of your bank. Answer Items 3.B. and 3.C. with information about your bank.

## 4. Item 4: Successions

a. **Succession of an SEC-Registered Adviser.** If you (1) have taken over the business of an investment adviser <u>or</u> (2) have changed your structure or legal status (e.g., form of organization or state of incorporation), a new organization has been created, which has registration obligations under the Advisers Act. There are different ways to fulfill these obligations. You may rely on the registration provisions discussed in the General Instructions, or you may be able to rely on special registration provisions for "successors" to SEC-registered advisers, which may ease the transition to the successor adviser's registration.

To determine if you may rely on these provisions, review "Registration of Successors to Broker-Dealers and Investment Advisers," Investment Advisers Act Release No. 1357 (Dec. 28, 1992). If you have taken over an adviser, follow Part 1A Instruction 4.a(1), Succession by Application. If you have changed your structure or legal status, follow Part 1A Instruction 4.a(2), Succession by Amendment. If either (1) you are a "separately identifiable department or division" (SID) of a bank that is currently registered as an investment adviser, and you are taking over your bank's advisory business; or (2) you are a SID currently registered as an investment adviser, and your bank is taking over your advisory business, then follow Part 1A Instruction 4.a(1), Succession by Application.

(1) **Succession by Application.** If you are not registered with the SEC as an adviser, and you are acquiring or assuming substantially all of the assets and liabilities of the advisory business of an SEC-registered adviser, file a new application for registration on Form ADV. You will receive new registration numbers. You must file the new application within 30 days after the succession. On the application, make sure you check "yes" to Item 4.A., enter the date of the succession in Item 4.B., and complete Section 4 of Schedule D.

Until the SEC declares your new registration effective, you may rely on the registration of the adviser you are acquiring, but only if the adviser you are acquiring is no longer conducting advisory activities. Once your new registration is effective, a Form ADV-W must be filed with the SEC to withdraw the registration of the acquired adviser.

- (2) **Succession by Amendment.** If you are a new investment adviser formed solely as a result of a change in form of organization, a reorganization, or a change in the composition of a partnership, and there has been no practical change in *control* or management, you may amend the registration of the registered investment adviser to reflect these changes rather than file a new application. You will keep the same registration numbers, and you should not file a Form ADV-W. On the amendment, make sure you check "yes" to Item 4.A., enter the date of the succession in Item 4.B., and complete Section 4 of Schedule D. You <u>must</u> submit the amendment within 30 days after the change or reorganization.
- b. Succession of a State-Registered Adviser. If you (1) have taken over the business of an investment adviser or (2) have changed your structure or legal status (e.g., form of organization or state of incorporation), a new organization has been created, which has registration obligations under state investment adviser laws. There may be different ways to fulfill these obligations. You should contact each state in which you are registered to determine that state's requirements for successor registration. See Form ADV General Instruction 1.

### 5. Item 5: Information About Your Advisory Business

- a. **Newly-Formed Advisers:** Several questions in Item 5 that ask about your advisory business assume that you have been operating your advisory business for some time. Your response to these questions should reflect your current advisory business (i.e., at the time you file your Form ADV), with the following exceptions:
  - base your response to Item 5.E. on the types of compensation you expect to accept;
  - base your response to Item 5.G. on the types of advisory services you expect to provide during the next year; and
  - skip Item 5.H.
- b. **Item 5.F: Calculating Your Assets Under Management.** In determining the amount of your assets under management, include the securities portfolios for which you provide continuous and regular supervisory or management services as of the date of filing this Form ADV.
  - (1) **Securities Portfolios**. An account is a securities portfolio if at least 50% of the total value of the account consists of securities. For purposes of this 50% test, you may treat cash and cash equivalents (i.e., bank deposits, certificates of deposit, bankers

acceptances, and similar bank instruments) as securities. You may include securities portfolios that are:

- (a) your family or proprietary accounts (unless you are a sole proprietor, in which case your personal assets must be excluded);
- (b) accounts for which you receive no compensation for your services; and
- (c) accounts of *clients* who are not U.S. residents.
- (2) Value of Portfolio. Include the entire value of each securities portfolio for which you provide continuous and regular supervisory or management services. If you provide continuous and regular supervisory or management services for only a portion of a securities portfolio, include as assets under management only that portion of the securities portfolio for which you provide such services. Exclude, for example, the portion of an account:
  - (a) under management by another *person*; or
  - (b) that consists of real estate or businesses whose operations you "manage" on behalf of a *client* but not as an investment.

Do not deduct securities purchased on margin.

#### (3) Continuous and Regular Supervisory or Management Services.

**General Criteria.** You provide continuous and regular supervisory or management services with respect to an account if:

- (a) you have *discretionary authority* over and provide ongoing supervisory or management services with respect to the account; or
- (b) you do not have *discretionary authority* over the account, but you have ongoing responsibility to select or make recommendations, based upon the needs of the *client*, as to specific securities or other investments the account may purchase or sell and, if such recommendations are accepted by the *client*, you are responsible for arranging or effecting the purchase or sale.

**Factors.** You should consider the following factors in evaluating whether you provide continuous and regular supervisory or management services to an account.

(a) **Terms of the advisory contract.** If you agree in an advisory contract to provide ongoing management services, this suggests that you provide these services for the account. Other provisions in the contract, or your actual management practices, however, may suggest otherwise.

- (b) Form of compensation. If you are compensated based on the average value of the *client's* assets you manage over a specified period of time, that suggests that you provide continuous and regular supervisory or management services for the account. If you receive compensation in a manner similar to either of the following, that suggests you <u>do not</u> provide continuous and regular supervisory or management services for the account services for the account --
  - (i) you are compensated based upon the time spent with a *client* during a *client* visit; or
  - (ii) you are paid a retainer based on a percentage of assets covered by a financial plan.
- (c) Management practices. The extent to which you actively manage assets or provide advice bears on whether the services you provide are continuous and regular supervisory or management services. The fact that you make infrequent trades (e.g., based on a "buy and hold" strategy) does not mean your services are not "continuous and regular."

**Examples.** You <u>may</u> provide continuous and regular supervisory or management services for an account if you:

- (a) have *discretionary authority* to allocate *client* assets among various mutual funds;
- (b) do not have *discretionary authority*, but provide the same allocation services, and satisfy the criteria set forth in Instruction 5.b(3);
- (c) allocate assets among other managers (a "manager of managers"), but only if you have *discretionary authority* to hire and fire managers and reallocate assets among them; or
- (d) you are a broker-dealer and treat the account as a brokerage account, but only if you have *discretionary authority* over the account.

You <u>do not</u> provide continuous and regular supervisory or management services for an account if you:

- (a) provide market timing recommendations (i.e., to buy or sell), but have no ongoing management responsibilities;
- (b) provide only *impersonal investment advice* (e.g., market newsletters);
- (c) make an initial asset allocation, without continuous and regular monitoring and reallocation; or

- (d) provide advice on an intermittent or periodic basis (such as upon *client* request, in response to a market event, or on a specific date (e.g., the account is reviewed and adjusted quarterly)).
- (4) **Value of Assets Under Management**. Determine your assets under management based on the current market value of the assets as determined within 90 days prior to the date of filing this Form ADV. Determine market value using the same method you used to report account values to *clients* or to calculate fees for investment advisory services.
- (5) **Example.** This is an example of the method of determining whether a *client* account may be included as assets under management.

A <i>client's</i> portfolio consists of the following:			
\$ 6,000,000	stocks and bonds		
\$ 1,000,000	cash and cash equivalents		
\$ 3,000,000	non-securities (collectibles, commodities, real estate, etc.)		
<u>\$10,000,000</u>	Total Assets		

First, is the account a securities portfolio? The account is a securities portfolio because securities as well as cash and cash equivalents (which you have chosen to include as securities) (6,000,000 + 1,000,000 = 7,000,000) comprise at least 50% of the value of the account (here, 70%). (See Instruction 5.b(1)).

**Second, does the account receive continuous and regular supervisory or management services?** The entire account is managed on a *discretionary* basis and is provided ongoing supervisory and management services, and therefore receives continuous and regular supervisory or management services. (See Instruction 5.b(3)).

**Third, what is the entire value of the account?** The entire value of the account (\$10,000,000) is included in the calculation of the adviser's total assets under management.

## 6. Item 10: Control Persons

If you are a "separately identifiable department or division" (SID) of a bank, identify on Schedule A your bank's executive officers who are directly engaged in managing, directing, or supervising your investment advisory activities, and list any other *persons* designated by your bank's board of directors as responsible for the day-to-day conduct of your investment advisory activities, including supervising *employees* performing investment advisory activities.

## 7. Additional Information.

If you believe your response to an item in Form ADV Part 1A requires further explanation, or if you wish to provide additional information, you may do so on Schedule D, in the Miscellaneous section. Completion of this section is optional

## **GLOSSARY OF TERMS**

1. Advisory Affiliate: Your advisory affiliates are (1) all of your officers, partners, or directors (or any *person* performing similar functions); (2) all *persons* directly or indirectly *controlling* or *controlled* by you; and (3) all of your current *employees* (other than *employees* performing only clerical, administrative, support or similar functions).

If you are a "separately identifiable department or division" (SID) of a bank, your *advisory affiliates* are: (1) all of your bank's *employees* who perform your investment advisory activities (other than clerical or administrative *employees*); (2) all *persons* designated by your bank's board of directors as responsible for the day-to-day conduct of your investment advisory activities (including supervising the *employees* who perform investment advisory activities); (3) all *persons* who directly or indirectly *control* your bank, and all *persons* whom you *control* in connection with your investment advisory activities; and (4) all other *persons* who directly manage any of your investment advisory activities (including directing, supervising or performing your advisory activities), all *persons* who directly or indirectly *control* those management functions, and all *persons* whom you *control* in connection with those management functions. *[Used in: Part 1A, Items 7, 11, DRPs; Part 1B, Item 2]* 

- 2. Annual Updating Amendment: Within 90 days after your firm's fiscal year end, your firm must file an "annual updating amendment," which is an amendment to your firm's Form ADV that reaffirms the eligibility information contained in Item 2 of Part 1A and updates the responses to any other item for which the information is no longer accurate. *[Used in: General Instructions; Part 1A Instructions, Introductory Text, Item 2; Part 2A, Instructions, Appendix 1 Instructions; Part 2B, Instructions]*
- 3. Brochure: A written disclosure statement that you must provide to *clients* and prospective *clients*. See SEC rule 204-3; Form ADV, Part 2A. *[Used in: General Instructions; Used throughout Part 2]*
- 4. **Brochure Supplement:** A written disclosure statement containing information about certain of your supervised persons that your firm is required by Part 2B of Form ADV to provide to clients and prospective clients. See SEC rule 204-3; Form ADV, Part 2B. *[Used in: General Instructions; Used throughout Part 2]*
- 5. Charged: Being accused of a crime in a formal complaint, information, or indictment (or equivalent formal charge). [Used in: Part 1A, Item 11; DRPs]
- 6. **Client:** Any of your firm's investment advisory clients. This term includes clients from which your firm receives no compensation, such as members of your family. If your firm also provides other services (e.g., accounting services), this term does not include clients that are not investment advisory clients. *[Used throughout Form ADV and Form ADV-W]*

### Form ADV: Glossary

- 7. **Control:** Control means the power, directly or indirectly, to direct the management or policies of a *person*, whether through ownership of securities, by contract, or otherwise.
  - Each of your firm's officers, partners, or directors exercising executive responsibility (or *persons* having similar status or functions) is presumed to control your firm.
  - A *person* is presumed to control a corporation if the *person*: (i) directly or indirectly has the right to vote 25 percent or more of a class of the corporation's voting securities; or (ii) has the power to sell or direct the sale of 25 percent or more of a class of the corporation's voting securities.
  - A *person* is presumed to control a partnership if the *person* has the right to receive upon dissolution, or has contributed, 25 percent or more of the capital of the partnership.
  - A *person* is presumed to control a limited liability company ("LLC") if the *person*: (i) directly or indirectly has the right to vote 25 percent or more of a class of the interests of the LLC; (ii) has the right to receive upon dissolution, or has contributed, 25 percent or more of the capital of the LLC; or (iii) is an elected manager of the LLC.
  - A *person* is presumed to control a trust if the *person* is a trustee or *managing agent* of the trust.

# [Used in: General Instructions; Part 1A, Instructions, Items 2, 7, 10, 11, 12, Schedules A, B, C, D; DRPs]

- 8. **Custody:** Custody means holding, directly or indirectly, client funds or securities, or having any authority to obtain possession of them. You have custody if a related person holds, directly or indirectly, client funds or securities, or has any authority to obtain possession of them, in connection with advisory services you provide to clients. Custody includes:
  - Possession of client funds or securities (but not of checks drawn by clients and made payable to third parties) unless you receive them inadvertently and you return them to the sender promptly but in any case within three business days of receiving them;
  - Any arrangement (including a general power of attorney) under which you are authorized or permitted to withdraw client funds or securities maintained with a custodian upon your instruction to the custodian; and
  - Any capacity (such as general partner of a limited partnership, managing member of a limited liability company or a comparable position for another type of pooled investment vehicle, or trustee of a trust) that gives you or your supervised person legal ownership of

#### Form ADV: Glossary

or access to client funds or securities. [Used in: Part 1A, Item 9; Part 1B, Instructions, Item 2; Part 2A, Items 15, 18]

- 9. Discretionary Authority or Discretionary Basis: Your firm has discretionary authority or manages assets on a discretionary basis if it has the authority to decide which securities to purchase and sell for the *client*. Your firm also has discretionary authority if it has the authority to decide which investment advisers to retain on behalf of the *client*. [Used in: Part 1A, Instructions, Item 8; Part 1B, Instructions; Part 2A, Items 4, 16, 18; Part 2B, Instructions]
- 10. Employee: This term includes an independent contractor who performs advisory functions on your behalf. [Used in: Part 1A, Instructions, Items 1, 5, 11; Part 2B, Instructions]
- 11. Enjoined: This term includes being subject to a mandatory injunction, prohibitory injunction, preliminary injunction, or a temporary restraining *order*. [Used in: Part 1A, Item 11; DRPs]
- 12. **Felony:** For jurisdictions that do not differentiate between a felony and a *misdemeanor*, a felony is an offense punishable by a sentence of at least one year imprisonment and/or a fine of at least \$1,000. The term also includes a general court martial. *[Used in: Part 1A, Item 11; DRPs; Part 2A, Item 9; Part 2B, Item 3]*
- 13. **FINRA CRD** or **CRD**: The Web Central Registration Depository ("CRD") system operated by FINRA for the registration of broker-dealers and broker-dealer representatives. *[Used in: General Instructions, Part 1A, Item 1, Schedules A, B, C, D, DRPs; Form ADV-W, Item 1]*
- 14. Foreign Financial Regulatory Authority: This term includes (1) a foreign securities authority; (2) another governmental body or foreign equivalent of a *self-regulatory* organization empowered by a foreign government to administer or enforce its laws relating to the regulation of *investment-related* activities; and (3) a foreign membership organization, a function of which is to regulate the participation of its members in the activities listed above. [Used in: Part 1A, Items 1, 11; DRPs; Part 2A, Item 9; Part 2B, Item 3]
- 15. Found: This term includes adverse final actions, including consent decrees in which the respondent has neither admitted nor denied the findings, but does not include agreements, deficiency letters, examination reports, memoranda of understanding, letters of caution, admonishments, and similar informal resolutions of matters. *[Used in: Part 1A, Item 11; Part 1B, Item 2; Part 2A, Item 9; Part 2B, Item 3]*
- 16. **Government Entity:** Any state or political subdivision of a state, including (i) any agency, authority, or instrumentality of the state or political subdivision; (ii) a plan or pool of assets *controlled* by the state or political subdivision or any agency, authority, or instrumentality thereof; and (iii) any officer, agent, or employee of the state or political subdivision or any

agency, authority, or instrumentality thereof, acting in their official capacity. [Used in: Part 1A, Item 5]

- 17. **High Net Worth Individual:** An individual with at least \$750,000 managed by you, or whose net worth your firm reasonably believes exceeds \$1,500,000, or who is a "qualified purchaser" as defined in section 2(a)(51)(A) of the Investment Company Act of 1940. The net worth of an individual may include assets held jointly with his or her spouse. *[Used in: Part 1A, Item 5]*
- 18. **Home State:** If your firm is registered with a *state securities authority*, your firm's "home state" is the state where it maintains its *principal office and place of business*. [Used in: Part 1B, Instructions]
- **19. Impersonal Investment Advice:** Investment advisory services that do not purport to meet the objectives or needs of specific individuals or accounts. *[Used in: Part 1A, Instructions; Part 2A, Instructions]*
- 20. **Investment Adviser Representative:** Investment adviser representatives of SEC-registered advisers may be required to register in each state in which *they have a place of business.* Any of your firm's supervised persons (except those that provide only impersonal investment advice) is an investment adviser representative, if --
  - the *supervised person* regularly solicits, meets with, or otherwise communicates with your firm's *clients*,
  - the *supervised person* has more than five *clients* who are natural persons and not *high net worth individuals*, and
  - more than ten percent of the *supervised person's* clients are natural persons and not *high net worth individuals*.
- NOTE: If your firm is registered with the *state securities authorities* and not the SEC, your firm may be subject to a different state definition of "investment adviser representative."
- [Used in: General Instructions; Part 1A, Item 7; Part 2B, Item 1]
- 21. Investment-Related: Activities that pertain to securities, commodities, banking, insurance, or real estate (including, but not limited to, acting as or being associated with an investment adviser, broker-dealer, municipal securities dealer, government securities broker or dealer, issuer, investment company, futures sponsor, bank, or savings association). [Used in: Part 1A, Items, 7, 11, DRPs; Part 1B, Item 2; Part 2A, Items 9 and 19; Part 2B, Items 3, 4 and 7]

#### Form ADV: Glossary

- 22. **Involved:** Engaging in any act or omission, aiding, abetting, counseling, commanding, inducing, conspiring with or failing reasonably to supervise another in doing an act. [Used in: Part 1A, Item 11; Part 2A, Items 9 and 19; Part 2B, Items 3 and 7]
- 23. **Management Persons:** Anyone with the power to exercise, directly or indirectly, a *controlling* influence over your firm's management or policies, or to determine the general investment advice given to the *clients* of your firm.

Generally, all of the following are management persons:

- Your firm's principal executive officers, such as your chief executive officer, chief financial officer, chief operations officer, chief legal officer, and chief compliance officer; your directors, general partners, or trustees; and other individuals with similar status or performing similar functions;
- The members of your firm's investment committee or group that determines general investment advice to be given to *clients*; and
- If your firm does not have an investment committee or group, the individuals who determine general investment advice provided to *clients* (if there are more than five people, you may limit your firm's response to their supervisors).

[Used in: Part 1B, Item 2; Part 2A, Items 9, 10 and 19]

- 24. **Managing Agent:** A managing agent of an investment adviser is any *person*, including a trustee, who directs or manages (or who participates in directing or managing) the affairs of any unincorporated organization or association that is not a partnership. *[Used in: General Instructions; Form ADV-NR; Form ADV-W, Item 8]*
- 25. **Minor Rule Violation:** A violation of a *self-regulatory organization* rule that has been designated as "minor" pursuant to a plan approved by the SEC. A rule violation may be designated as "minor" under a plan if the sanction imposed consists of a fine of \$2,500 or less, and if the sanctioned *person* does not contest the fine. (Check with the appropriate *self-regulatory organization* to determine if a particular rule violation has been designated as "minor" for these purposes.) *[Used in: Part 1A, Item 11]*
- 26. **Misdemeanor:** For jurisdictions that do not differentiate between a *felony* and a misdemeanor, a misdemeanor is an offense punishable by a sentence of less than one year imprisonment and/or a fine of less than \$1,000. The term also includes a special court martial. *[Used in: Part 1A, Item 11; DRPs; Part 2A, Item 9; Part 2B, Item 3]*

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- 27. Non-Resident: (a) an individual who resides in any place not subject to the jurisdiction of the United States; (b) a corporation incorporated in or having its *principal office and place of business* in any place not subject to the jurisdiction of the United States; and (c) a partnership or other unincorporated organization or association that has its *principal office and place of business* in any place not subject to the jurisdiction of the United States. [Used in: General Instructions; Form ADV-NR]
- 28. Notice Filing: SEC-registered advisers may have to provide *state securities authorities* with copies of documents that are filed with the SEC. These filings are referred to as "notice filings." [Used in: General Instructions; Part 1A, Item 2; Execution Page(s); Form ADV-W]
- 29. Order: A written directive issued pursuant to statutory authority and procedures, including an order of denial, exemption, suspension, or revocation. Unless included in an order, this term does not include special stipulations, undertakings, or agreements relating to payments, limitations on activity or other restrictions. *[Used in: Part 1A, Items 2 and 11; Schedule D; DRPs; Part 2A, Item 9; Part 2B, Item 3]*
- 30. **Performance-Based Fee:** An investment advisory fee based on a share of capital gains on, or capital appreciation of, *client* assets. A fee that is based upon a percentage of assets that you manage is not a performance-based fee. [Used in: Part 1A, Item 5; Part 2A, Items 6 and 19]
- 31. **Person:** A natural person (an individual) or a company. A company includes any partnership, corporation, trust, limited liability company ("LLC"), limited liability partnership ("LLP"), sole proprietorship, or other organization. *[Used throughout Form ADV and Form ADV-W]*
- 32. **Principal Place of Business** or **Principal Office and Place of Business:** Your firm's executive office from which your firm's officers, partners, or managers direct, *control*, and coordinate the activities of your firm. *[Used in: Part 1A, Instructions, Items 1 and 2; Schedule D; Form ADV-W, Item 1]*
- 33. Proceeding: This term includes a formal administrative or civil action initiated by a governmental agency, *self-regulatory organization* or *foreign financial regulatory authority*; a *felony* criminal indictment or information (or equivalent formal charge); or a *misdemeanor* criminal information (or equivalent formal charge). This term does not include other civil litigation, investigations, or arrests or similar charges effected in the absence of a formal criminal indictment or information (or equivalent formal charge). [Used in: Part 1A, Item 11; DRPs; Part 1B, Item 2; Part 2A, Item 9; Part 2B, Item 3]
- 34. **Related Person:** Any *advisory affiliate* and any *person* that is under common *control* with your firm. [Used in: Part 1A, Items 7, 8, 9; Schedule D; Form ADV-W, Item 3; Part 2A, Items 10, 11, 12, 14; Part 2A, Appendix 1, Item 6]

- 35. Self-Regulatory Organization or SRO: Any national securities or commodities exchange, registered securities association, or registered clearing agency. For example, the Chicago Board of Trade ("CBOT"), FINRA and New York Stock Exchange ("NYSE") are self-regulatory organizations. *[Used in: Part 1A, Item 11; DRPs; Part 1B, Item 2; Part 2A, Items 9 and 19; Part 2B, Items 3 and 7]*
- 36. **Sponsor:** A sponsor of a *wrap fee program* sponsors, organizes, or administers the program or selects, or provides advice to *clients* regarding the selection of, other investment advisers in the program. [Used in: Part 1A, Item 5; Schedule D; Part 2A, Instructions, Appendix 1 Instructions]
- 37. **State Securities Authority:** The securities commission (or any agency or office performing like functions) of any state of the United States, the District of Columbia, Puerto Rico, the Virgin Islands, or any other possession of the United States. *[Used throughout Form ADV]*
- 38. **Supervised Person:** Any of your officers, partners, directors (or other *persons* occupying a similar status or performing similar functions), or *employees*, or any other *person* who provides investment advice on your behalf and is subject to your supervision or *control*. [Used throughout Part 2]
- 39. Wrap Brochure or Wrap Fee Program Brochure: The written disclosure statement that *sponsors* of *wrap fee programs* must provide to each of their *wrap fee program clients*. [Used in: Part 2, General Instructions; Used throughout Part 2A, Appendix 1]
- 40. Wrap Fee Program: Any advisory program under which a specified fee or fees not based directly upon transactions in a *client's* account is charged for investment advisory services (which may include portfolio management or advice concerning the selection of other investment advisers) and the execution of *client* transactions. [Used in: Part 1, Item 5; Schedule D; Part 2A, Instructions, Item 4, used throughout Appendix 1; Part 2B, Instructions]

## **FORM ADV** (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

#### PART 1A

**WARNING:** Complete this form truthfully. False statements or omissions may result in denial of your application, revocation of your registration, or criminal prosecution. You must keep this form updated by filing periodic amendments. See Form ADV General Instruction 3.

Check the box that indicates what you would like to do (check all that apply):

- □ Submit an initial application to register as an investment adviser with the SEC.
- □ Submit an initial application to register as an investment adviser with one or more states.
- Submit an *annual updating amendment* to your registration for your fiscal year ended \_\_\_\_\_\_.
- □ Submit an other-than-annual amendment to your registration.

### Item 1 Identifying Information

Responses to this Item tell us who you are, where you are doing business, and how we can contact you.

- A. Your full legal name (if you are a sole proprietor, your last, first, and middle names):
- B. Name under which you primarily conduct your advisory business, if different from Item 1.A.

List on Section 1.B. of Schedule D any additional names under which you conduct your advisory business.

- C. If this filing is reporting a change in your legal name (Item 1.A.) or primary business name (Item 1.B.), enter the new name and specify whether the name change is of  $\Box$  your legal name or  $\Box$  your primary business name:
- D. If you are registered with the SEC as an investment adviser, your SEC file number: 801-\_\_\_\_
- E. If you have a number ("*CRD* Number") assigned by the *FINRA's CRD* system or by the IARD system, your *CRD* number:

If your firm does not have a CRD number, skip this Item 1.E. Do not provide the CRD number of one of your officers, employees, or affiliates.

Date \_\_\_\_\_ SEC 801-Number \_\_\_\_\_

- F. Principal Office and Place of Business
  - (1) Address (do not use a P.O. Box):

	(number and stre	et)	
(city)	(sta	te/country)	(zip+4/postal code)
If this address is a private residence, che	ck this box:		
List on Section 1.F. of Schedule D any of which you conduct investment advisory with one or more state securities author you are applying for registration or with are registered only, with the SEC, list the (2) Days of week that you normally con Monday - Friday Other:	business. If you d ities, you must lis a whom you are r e largest five offi iduct business at	ure applying foi t all of your off egistered. If yo ces in terms of t your principal o	r registration, or are registere fices in the state or states to who ou are applying for registration numbers of employees. office and place of business:
Normal business hours at this location			
(3) Telephone number at this location:			
(4) Eassimile number at this location:		(telephon	e number)
(4) Facsimile number at this location:	(area code)	(telephon	e number)
Mailing address, if different from your <i>p</i>	rincipal office ar	nd place of busi	ness address:
	nber and street)		
(nun	noer and succe)		

H. If you are a sole proprietor, state your full residence address, if different from your principal office and place of business address in Item 1.F.:

(number and street) (state/country) (zip+4/postal code) (city)

FORM ADV	Your Name	CRD Number
Part 1A	Date	SEC 801-Number
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I. Do you have World Wide Web site addresses? Yes  $\Box$  No  $\Box$ 

If "yes," list these addresses on Section 1.I. of Schedule D. If a web address serves as a portal through which to access other information you have published on the World Wide Web, you may list the portal without listing addresses for all of the other information. Some advisers may need to list more than one portal address. Do not provide individual electronic mail addresses in response to this Item.

J. Contact *Employee*:

		(name)	
		(title)	
(area code)	(telephone number)	(area code) (facsimile number)	
	(	number and street)	
	(city)	(state/country) (zip+4/postal	code)

(electronic mail (e-mail) address, if contact employee has one)

The contact employee should be an employee whom you have authorized to receive information and respond to questions about this Form ADV.

K. Do you maintain some or all of the books and records you are required to keep under Section 204 of the Advisers Act, or similar state law, somewhere other than your *principal office and place of business*? Yes 
 No

If "yes," complete Section 1.K. of Schedule D.

L. Are you registered with a *foreign financial regulatory authority*? Yes  $\Box$  No  $\Box$ 

Answer "no" if you are not registered with a foreign financial regulatory authority, even if you have an affiliate that is registered with a foreign financial regulatory authority. If "yes," complete Section 1.L. of Schedule D.

### Item 2 SEC Registration

Responses to this Item help us (and you) determine whether you are eligible to register with the SEC. Complete this Item 2 only if you are applying for SEC registration or submitting an *annual updating amendment* to your SEC registration.

- A. To register (or remain registered) with the SEC, you must check at least one of the Items 2.A(1) through 2.A(11), below. If you are submitting an *annual updating amendment* to your SEC registration and you are no longer eligible to register with the SEC, check Item 2.A(12). You:
  - □ (1) have *assets under management* of \$25 million (in U.S. dollars) or more;

See Part 1A Instruction 2.a. to determine whether you should check this box.

- $\Box$  (2) have your *principal office and place of business* in Wyoming;
- (3) have your *principal office and place of business* outside the United States;
- □ (4) are an investment adviser (or sub-adviser) to an investment company registered under the Investment Company Act of 1940;

See Part 1A Instruction 2.b. to determine whether you should check this box.

 $\Box$  (5) have been designated as a nationally recognized statistical rating organization;

See Part 1A Instruction 2.c. to determine whether you should check this box.

 $\Box$  (6) are a pension consultant that qualifies for the exemption in rule 203A-2(b);

See Part 1A Instruction 2.d. to determine whether you should check this box.

□ (7) are relying on rule 203A-2(c) because you are an investment adviser that *controls*, is *controlled* by, or is under common *control* with, an investment adviser that is registered with the SEC, and your *principal office and place of business* is the same as the registered adviser;

See Part 1A Instruction 2.e. to determine whether you should check this box. If you check this box, complete Section 2.A(7) of Schedule D.

(8) are a newly formed adviser relying on rule 203A-2(d) because you expect to be eligible for SEC registration within 120 days;

See Part 1A Instruction 2.f. to determine whether you should check this box. If you check this box, complete Section 2.A(8) of Schedule D.

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 $\Box$  (9) are a multi-state adviser relying on rule 203A-2(e);

See Part 1A Instruction 2.g. to determine whether you should check this box. If you check this box, complete Section 2.A(9) of Schedule D.

 $\Box$  (10) are an Internet investment adviser relying on rule 203A-2(f);

See Part 1A Instructions 2.h. to determine whether you should check this box.

□ (11) have received an SEC *order* exempting you from the prohibition against registration with the SEC;

If you checked this box, complete Section 2.A(11) of Schedule D.

 $\square$  (12) are no longer eligible to remain registered with the SEC.

See Part 1A Instructions 2.i. to determine whether you should check this box.

B. Under state laws, SEC-registered advisers may be required to provide to *state securities authorities* a copy of the Form ADV and any amendments they file with the SEC. These are called *notice filings*. If this is an initial application, check the box(es) next to the state(s) that you would like to receive notice of this and all subsequent filings you submit to the SEC. If this is an amendment to direct your *notice filings* to additional state(s), check and circle the box(es) next to the state(s) that you would like to receive notice of this and all subsequent filings you submit to the SEC. If this is an amendment to your registration to stop your *notice filings* from going to state(s) that currently receive them, circle the unchecked box(es) next to those state(s).

$\Box$ AL $\Box$ CT $\Box$ HI	□ KY □ MN □ NH □ OH □ SC □ VI
$\Box$ AK $\Box$ DE $\Box$ ID	$\Box LA \Box MS \Box NJ \Box OK \Box SD \Box VA$
$\Box$ AZ $\Box$ DC $\Box$ IL	$\Box ME \Box MO \Box NM \Box OR \Box TN \Box WA$
$\Box$ AR $\Box$ FL $\Box$ IN	$\Box MD \Box MT \Box NY \Box PA \Box TX \Box WV$
$\Box$ CA $\Box$ GA $\Box$ IA	$\Box MA \Box NE \Box NC \Box PR \Box UT \Box WI$
🗆 CO 🗆 GU 🗆 KS	$\Box MI \Box NV \Box ND \Box RI \Box VT$

If you are amending your registration to stop your notice filings from going to a state that currently receives them and you do not want to pay that state's notice filing fee for the coming year, your amendment must filed before the end of the year (December 31).

#### Item 3 Form of Organization

- A. How are you organized?
  - Corporation
     Sole Proprietorship
     Limited Liability Partnership (LLP)
     Partnership
     Limited Liability Company (LLC)
     Other (specify):

If you are changing your response to this Item, see Part 1A Instruction 4.

B. In what month does your fiscal year end each year?

C. Under the laws of what state or country are you organized?

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If you are a partnership, provide the name of the state or country under whose laws your partnership was formed. If you are a sole proprietor, provide the name of the state or country where you reside.

If you are changing your response to this Item, see Part 1A Instruction 4.

#### Item 4 Successions

A. Are you, at the time of this filing, succeeding to the business of a registered investment adviser?
 □ Yes □ No

If "yes," complete Item 4.B. and Section 4 of Schedule D.

B. Date of Succession:

(mm/dd/yyyy)

If you have already reported this succession on a previous Form ADV filing, do not report the succession again. Instead, check "No." See Part 1A Instruction 4.

#### Item 5 Information About Your Advisory Business

Responses to this Item help us understand your business, assist us in preparing for on-site examinations, and provide us with data we use when making regulatory policy. Part 1A Instruction 5.a. provides additional guidance to newly-formed advisers for completing this Item 5.

#### **Employees**

A. Approximately how many *employees* do you have? Include full and part-time *employees* but do not include any clerical workers.

#### В.

(1) Approximately how many of these *employees* perform investment advisory functions (including research)?

(2) Approximately how many of these *employees* are registered representatives of a broker-dealer?

If you are organized as a sole proprietorship, include yourself as an employee in your responses to Items 5.A(1) and 5.B(2). If an employee performs more than one function, you should count that employee in each of your responses to Item 5.B(1) and 5.B(2).

- (3) Approximately how many firms or other *persons* solicit advisory *clients* on your behalf?

In your response to Item 5.B(3), do not count any of your employees and count a firm only once - do not count each of the firm's employees that solicit on your behalf.

#### <u>Clients</u>

C. To approximately how many *clients* did you provide investment advisory services during your most-recently completed fiscal year?

$\Box$ 0	□ 1-10	□ 11-25	26-100	101-250	$\Box$ 251 – 500
	More than 500	If more than 5	500, how many?	(roun	d to the nearest 500)

D. What types of *clients* do you have? Indicate the approximate percentage that each type of *client* comprises of your total number of *clients*.

		None	Up to <u>10%</u>	<u>11-25%</u>	<u>26-50%</u>	<u>51-75%</u>	More Than <u>75%</u>
(1)	Individuals (other than						
	high net worth individuals)						
(2)	High net worth individuals						
(3)	Banking or thrift institutions						
(4)	Investment companies						
	(including mutual funds)						
(5)	Pension and profit sharing plans						
	(other than plan participants)						
(6)	Other pooled investment vehicles	_	_	_	_	_	_
	(e.g., hedge funds)						
(7)	Charitable organizations						
(8)	Corporations or other businesses						
	not listed above						
(9)	State or municipal government entities						
(10)	Other:						

The category "individuals" includes trusts, estates, 401(k) plans and IRAs of individuals and their family members, but does not include businesses organized as sole proprietorships.

Unless you provide advisory services pursuant to an investment advisory contract to an investment company registered under the Investment Company Act of 1940, check "None" in response to Item 5.D(4).

#### Compensation Arrangements

- E. You are compensated for your investment advisory services by (check all that apply):
  - $\Box$  (1) A percentage of assets under your management
  - $\Box$  (2) Hourly charges
  - $\square$  (3) Subscription fees (for a newsletter or periodical)
  - $\Box$  (4) Fixed fees (other than subscription fees)
  - $\Box$  (5) Commissions
  - $\Box$  (6) *Performance-based fees*
  - □ (7) Other (specify): \_\_\_\_\_

#### Assets Under Management

- F. (1) Do you provide continuous and regular supervisory or management services to securities portfolios?
  - (2) If yes, what is the amount of your assets under management and total number of accounts?

		U.S. Dollar Amount	Total Number of Accounts
Discretionary:	(a)	\$00	(d)
Non-Discretionary:	(b)	\$00	(e)
Total:	(c)	\$00	(f)

Part 1A Instruction 5.b. explains how to calculate your assets under management. You must follow these instructions carefully when completing this Item.

#### Advisory Activities

- G. What type(s) of advisory services do you provide? Check all that apply.
  - $\Box$  (1) Financial planning services
  - $\square$  (2) Portfolio management for individuals and/or small businesses
  - □ (3) Portfolio management for investment companies
  - □ (4) Portfolio management for businesses or institutional *clients* (other than investment companies)
  - $\Box$  (5) Pension consulting services
  - $\Box$  (6) Selection of other advisers
  - $\Box$  (7) Publication of periodicals or newsletters
  - $\Box$  (8) Security ratings or pricing services
  - $\Box$  (9) Market timing services
  - □ (10) Other (specify): \_\_\_\_\_

Do not check Item 5.G(3) unless you provide advisory services pursuant to an investment advisory contract to an investment company registered under the Investment Company Act of 1940.

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H. If you provide financial planning services, to how many *clients* did you provide these services during your last fiscal year?

#### I. If you participate in a *wrap fee program*, do you (check all that apply):

- $\Box$  (1) sponsor the wrap fee program?
- $\Box$  (2) act as a portfolio manager for the *wrap fee program*?

If you are a portfolio manager for a wrap fee program, list the names of the programs and their sponsors in Section 5.I(2) of Schedule D.

If your involvement in a wrap fee program is limited to recommending wrap fee programs to your clients, or you advise a mutual fund that is offered through a wrap fee program, do not check either Item 5.I(1) or 5.I(2).

#### Item 6 Other Business Activities

In this Item, we request information about your other business activities.

- A. You are actively engaged in business as a (check all that apply):
  - $\Box$  (1) Broker-dealer
  - $\Box$  (2) Registered representative of a broker-dealer
  - $\square$  (3) Futures commission merchant, commodity pool operator, or commodity trading advisor
  - $\Box$  (4) Real estate broker, dealer, or agent
  - $\Box$  (5) Insurance broker or agent
  - □ (6) Bank (including a separately identifiable department or division of a bank)
  - $\Box$  (7) Other financial product salesperson (specify):
- B. (1) Are you actively engaged in any other business not listed in Item 6.A. (other than giving investment advice)?  $\Box$  Yes  $\Box$  No
  - (2) If yes, is this other business your primary business?  $\Box$  Yes  $\Box$  No

If "yes," describe this other business on Section 6.B. of Schedule D.

(3) Do you sell products or provide services other than investment advice to your advisory *clients*?
 Yes 

 No

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# Item 7 Financial Industry Affiliations

In this Item, we request information about your financial industry affiliations and activities. This information identifies areas in which conflicts of interest may occur between you and your *clients*.

Item 7 requires you to provide information about you and your *related persons*. Your *related persons* are all of your *advisory affiliates* and any *person* that is under common *control* with you.

- A. You have a *related person* that is a (check all that apply):
  - (1) broker-dealer, municipal securities dealer, or government securities broker or dealer
  - □ (2) investment company (including mutual funds)
  - □ (3) other investment adviser (including financial planners)
  - $\Box$  (4) futures commission merchant, commodity pool operator, or commodity trading advisor
  - $\Box$  (5) banking or thrift institution
  - $\Box$  (6) accountant or accounting firm
  - $\Box \quad (7) \ \text{lawyer or law firm}$
  - $\Box$  (8) insurance company or agency
  - $\Box$  (9) pension consultant
  - $\Box$  (10) real estate broker or dealer
  - $\Box$  (11) sponsor or syndicator of limited partnerships

If you checked Items 7.A.(1) or (3), you must list on Section 7.A. of Schedule D all your *related persons* that are investment advisers, broker-dealers, municipal securities dealers, or government securities broker or dealers.

B. Are you or any *related person* a general partner in an *investment-related* limited partnership or manager of an *investment-related* limited liability company, or do you advise any other "private fund," as defined under SEC rule 203(b)(3)-1? □ Yes □ No

If "yes," for each limited partnership or limited liability company, or (if applicable) private fund, complete Section 7.B. of Schedule D. If, however, you are an SEC-registered adviser <u>and</u> you have related persons that are <u>SEC-registered</u> advisers who are the general partners of limited partnerships or the managers of limited liability companies, you do not have to complete Section 7.B. of Schedule D with respect to those related advisers' limited partnerships or limited liability companies.

To use this alternative procedure, you must state in the Miscellaneous Section of Schedule D: (1) that you have related SEC-registered investment advisers that manage limited partnerships or limited liability companies that are not listed in Section 7.B. of your Schedule D; (2) that complete and accurate information about those limited partnerships or limited liability companies is available in Section 7.B. of Schedule D of the Form ADVs of your related SEC-registered advisers; and (3) whether your clients are solicited to invest in any of those limited partnerships or limited liability companies.

#### Item 8 Participation or Interest in *Client* Transactions

In this Item, we request information about your participation and interest in your *clients*' transactions. Like Item 7, this information identifies areas in which conflicts of interest may occur between you and your *clients*.

Like Item 7, Item 8 requires you to provide information about you and your related persons.

# Proprietary Interest in Client Transactions

A.	Do you or any related person:	Yes	<u>No</u>
	(1) buy securities for yourself from advisory <i>clients</i> , or sell securities you own to advisory <i>clients</i> (principal transactions)?		
	(2) buy or sell for yourself securities (other than shares of mutual funds) that you also recommend to advisory <i>clients</i> ?		
	(3) recommend securities (or other investment products) to advisory <i>clients</i> in which you or any <i>related person</i> has some other proprietary (ownership) interest (other than those mentioned in Items 8.A(1) or (2))?		
<u>Sa</u>	les Interest in Client Transactions		
B.	Do you or any related person:	Yes	<u>No</u>
	(1) as a broker-dealer or registered representative of a broker-dealer, execute securities trades for brokerage customers in which advisory <i>client</i> securities are sold to or bought from the brokerage customer (agency cross transactions)?		
	(2) recommend purchase of securities to advisory <i>clients</i> for which you or any <i>related person</i> serves as underwriter, general or managing partner, or purchaser representative?		
	(3) recommend purchase or sale of securities to advisory <i>clients</i> for which you or any <i>related person</i> has any other sales interest (other than the receipt of sales commissions as a broker or registered representative of a broker-dealer)?		
Inv	vestment or Brokerage Discretion		
C.	Do you or any <i>related person</i> have <i>discretionary authority</i> to determine the:	Yes	<u>No</u>
	(1) securities to be bought or sold for a <i>client's</i> account?		
	(2) amount of securities to be bought or sold for a <i>client's</i> account?		
	(3) broker or dealer to be used for a purchase or sale of securities for a <i>client's</i> account?		
	(4) commission rates to be paid to a broker or dealer for a <i>client's</i> securities transactions?		

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		Yes	<u>No</u>
D.	Do you or any <i>related person</i> recommend brokers or dealers to <i>clients</i> ?		
E.	Do you or any <i>related person</i> receive research or other products or services other than execution from a broker-dealer or a third party in connection with <i>client</i> securities transactions?		
F.	Do you or any <i>related person</i> , directly or indirectly, compensate any <i>person</i> for <i>client</i> referrals?		

In responding to this Item 8.F., consider in your response all cash and non-cash compensation that you or a related person gave any person in exchange for client referrals, including any bonus that is based, at least in part, on the number or amount of client referrals.

#### Item 9 *Custody*

In this Item, we ask you whether you or a *related person* has *custody* of *client* assets and about your custodial practices.

A. (1) Do you have <i>custody</i> of any advisory <i>clients</i> ':	Yes	<u>No</u>
(a) cash or bank accounts?		
(b) securities?		

If you are registering or registered with the SEC, answer "No" to Item 9.A.(1)(a) and (b) if you have custody solely because (i) you deduct your advisory fees directly from your clients' accounts, or (ii) a related person maintains client funds or securities as a qualified custodian but you have overcome the presumption that you are not operationally independent (pursuant to Advisers Act rule 206(4)(2)-(d)(5)) from the related person.

(2) If you checked "yes" to Item 9.A.(1)(a) or (b), what is the amount of *client* funds and securities and total number of *clients* for which you have *custody*:

U.S. Dollar Amount	Total Number of Clients
(a) \$	(b)

If your related person serves as qualified custodian of client assets, do not include the amount of those assets and the number of those clients in your response to Item 9.A.(2). Instead, include that information in your response to Item 9.B.(2).

В.	(1) Do any of your <i>related persons</i> have <i>custody</i> of any of your advisory <i>clients</i> ':	Yes	<u>No</u>
	(a) cash or bank accounts?		
	(b) securities?		

You are required to answer this item regardless of how you answered Item 9.A.(1)(a) or (b).

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(2) If you checked "yes" to Item 9.B.(1)(a) or (b), what is the amount of *client* funds and securities and total number of *clients* for which your *related persons* have *custody*:

U.S. Dollar Amount	Total Number of Clients

- (a) \$\_\_\_\_\_ (b) \_\_\_\_\_
- C. If you or your *related persons* have *custody* of *client* funds or securities, check all the following that apply:
  - □ (1) A qualified custodian(s) sends account statements at least quarterly to the investors in the pooled investment vehicle(s) you manage.
  - □ (2) An independent public accountant audits annually the pooled investment vehicle(s) that you manage and the audited financial statements are distributed to the investors in the pools.
  - $\Box$  (3) An independent public accountant conducts an annual surprise examination of *client* funds and securities.
  - □ (4) An independent public accountant prepares an internal control report with respect to custodial services when you or your *related persons* are qualified custodians for *client* funds and securities.

If you checked Item 9.C.(2), C.(3) or C.(4), list in Section 9.C. of Schedule D the accountants that are engaged to perform the audit or examination or prepare an internal control report.

D. Do you or your *related persons* act as qualified custodians for your *clients* in connection with advisory services you provide to *clients*?

	Yes	<u>No</u>
(1) you act as a qualified custodian		
(2) your related persons act as qualified custodians		

If you checked "yes" to Item 9.D.(2), list in Section 9.D. of Schedule D all your related persons that act as qualified custodians for your clients in connection with advisory services you provide to clients (you do not have to list broker-dealers already identified as qualified custodians in Section 7.A. of Schedule D).

E. If you are filing your annual updating amendment and you were subject to a surprise examination by an independent public accountant during your last fiscal year, provide the date (MM/YYYY) the examination commenced: \_\_\_\_\_\_

# Item 10 Control Persons

In this Item, we ask you to identify every person that, directly or indirectly, controls you.

If you are submitting an initial application, you must complete Schedule A and Schedule B. Schedule A asks for information about your direct owners and executive officers. Schedule B asks for information about your indirect owners. If this is an amendment and you are updating information you reported on either Schedule A or Schedule B (or both) that you filed with your initial application, you must complete Schedule C.

Does any *person* not named in Item 1.A. or Schedules A, B, or C, directly or indirectly, *control* your management or policies? If yes, complete Section 10 of Schedule D.

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# Item 11 Disclosure Information

In this Item, we ask for information about your disciplinary history and the disciplinary history of all your *advisory affiliates*. We use this information to determine whether to grant your application for registration, to decide whether to revoke your registration or to place limitations on your activities as an investment adviser, and to identify potential problem areas to focus on during our on-site examinations. One event may result in "yes" answers to more than one of the questions below.

Your *advisory affiliates* are: (1) all of your current *employees* (other than *employees* performing only clerical, administrative, support or similar functions); (2) all of your officers, partners, or directors (or any *person* performing similar functions); and (3) all *persons* directly or indirectly *controlling* you or *controlled* by you. If you are a "separately identifiable department or division" (SID) of a bank, see the Glossary of Terms to determine who your *advisory affiliates* are.

If you are registered or registering with the SEC, you may limit your disclosure of any event listed in Item 11 to ten years following the date of the event. If you are registered or registering with a state, you must respond to the questions as posed; you may, therefore, limit your disclosure to ten years following the date of an event only in responding to Items 11.A(1), 11.A(2), 11.B(1), 11.B(2), 11.D(4), and 11.H(1)(a). For purposes of calculating this ten-year period, the date of an event is the date the final order, judgment, or decree was entered, or the date any rights of appeal from preliminary orders, judgments, or decrees lapsed.

You must complete the appropriate Disclosure Reporting Page ("DRP") for "yes" answers to the questions in this Item 11.

#### For "yes" answers to the following questions, complete a Criminal Action DRP:

A	A. In the past ten years, have you or any <i>advisory affiliate</i> :	Yes	<u>No</u>
	<ol> <li>been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any <i>felony</i>?</li> </ol>		
	(2) been <i>charged</i> with any <i>felony</i> ?		

If you are registered or registering with the SEC, you may limit your response to Item 11.A(2) to charges that are currently pending.

B. In the past ten years, have you or any *advisory affiliate*:

(1)	been convicted of or pled guilty or nolo contendere ("no contest") in a domestic,	
	foreign, or military court to a misdemeanor involving: investments or an	
	investment-related business, or any fraud, false statements, or omissions,	
	wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion,	
	or a conspiracy to commit any of these offenses?	
(2)	been <i>charged</i> with a <i>misdemeanor</i> listed in Item 11.B(1)?	

If you are registered or registering with the SEC, you may limit your response to Item 11.B(2) to charges that are currently pending.

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For "yes" answers to the following questions, complete a Regulatory Action DRP:				
C.	Has the SEC or the Commodity Futures Trading Commission (CFTC) ever:	<u>Yes</u>	<u>No</u>	
	(1) <i>found</i> you or any <i>advisory affiliate</i> to have made a false statement or omission?			
	(2) <i>found</i> you or any <i>advisory affiliate</i> to have been <i>involved</i> in a violation of SEC or CFTC regulations or statutes?			
	(3) <i>found</i> you or any <i>advisory affiliate</i> to have been a cause of an <i>investment-related</i> business having its authorization to do business denied, suspended, revoked, or restricted?			
	(4) entered an <i>order</i> against you or any <i>advisory affiliate</i> in connection with <i>investment-related</i> activity?			
	(5) imposed a civil money penalty on you or any <i>advisory affiliate</i> , or <i>ordered</i> you or any <i>advisory affiliate</i> to cease and desist from any activity?			
D.	Has any other federal regulatory agency, any state regulatory agency, or any <i>foreign financial regulatory authority</i> :			
	(1) ever <i>found</i> you or any <i>advisory affiliate</i> to have made a false statement or omission, or been dishonest, unfair, or unethical?			
	(2) ever <i>found</i> you or any <i>advisory affiliate</i> to have been <i>involved</i> in a violation of <i>investment-related</i> regulations or statutes?			
	(3) ever <i>found</i> you or any <i>advisory affiliate</i> to have been a cause of an <i>investment-related</i> business having its authorization to do business denied, suspended, revoked, or restricted?			
	(4) in the past ten years, entered an <i>order</i> against you or any <i>advisory affiliate</i> in connection with an <i>investment-related</i> activity?			
	(5) ever denied, suspended, or revoked your or any <i>advisory affiliate's</i> registration or license, or otherwise prevented you or any <i>advisory affiliate</i> , by <i>order</i> , from associating with an <i>investment-related</i> business or restricted your or any <i>advisory affiliate's</i> activity?			
E.	Has any self-regulatory organization or commodities exchange ever:			
	(1) <i>found</i> you or any <i>advisory affiliate</i> to have made a false statement or omission?			
	(2) <i>found</i> you or any <i>advisory affiliate</i> to have been <i>involved</i> in a violation of its rules (other than a violation designated as a " <i>minor rule violation</i> " under a plan approved by the SEC)?			

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					Yes	<u>No</u>
		relate	you or any <i>advisory affiliate</i> to have been the cause of a <i>d</i> business having its authorization to do business denied ed, or restricted?			
		you of the <i>ad</i>	lined you or any <i>advisory affiliate</i> by expelling or suspent r the <i>advisory affiliate</i> from membership, barring or susp <i>lvisory affiliate</i> from association with other members, or	bending you or		
		restric	ting your or the <i>advisory affiliate's</i> activities?			
F.	F. Has an authorization to act as an attorney, accountant, or federal contractor granted to you or any <i>advisory affiliate</i> ever been revoked or suspended?					
G.	G. Are you or any <i>advisory affiliate</i> now the subject of any regulatory <i>proceeding</i> that could result in a "yes" answer to any part of Item 11.C., 11.D., or 11.E.?					
For "ves	s" ans	wers t	o the following questions, complete a Civil Judicial Acti	on DRP:		
-			ny domestic or foreign court:		<u>Yes</u>	<u>No</u>
			n the past ten years, <i>enjoined</i> you or any <i>advisory affiliat</i> avestment-related activity?	e in connection with any		
			ver <i>found</i> that you or any <i>advisory affiliate</i> were <i>involved</i> <i>avestment-related</i> statutes or regulations?	d in a violation of		
		ci	ver dismissed, pursuant to a settlement agreement, an <i>inv</i> ivil action brought against you or any <i>advisory affiliate</i> binancial regulatory authority?			
		-	ou or any <i>advisory affiliate</i> now the subject of any civil <i>p</i> in a "yes" answer to any part of Item 11.H(1)?	proceeding that could		

# Item 12 Small Businesses

The SEC is required by the Regulatory Flexibility Act to consider the effect of its regulations on small entities. In order to do this, we need to determine whether you meet the definition of "small business" or "small organization" under rule 0-7.

Answer this Item 12 only if you are registered or registering with the SEC and you indicated in response to Item 5.F(2)(c) that you have assets under management of less than \$25 million. You are not required to answer this Item 12 if you are filing for initial registration as a state adviser, amending a current state registration, or switching from SEC to state registration.

FORM ADV	Your Name	CRD Number
Part 1A	Date	SEC 801-Number
Page 17 of 17		

For purposes of this Item 12 only:

• Total Assets refers to the total assets of a firm, rather than the assets managed on behalf of *clients*. In determining your or another *person's* total assets, you may use the total assets shown on a current balance sheet (but use total assets reported on a consolidated balance sheet with subsidiaries included, if that amount is larger).

• Control means the power to direct or cause the direction of the management or policies of a person, whether through ownership of securities, by contract, or otherwise. Any person that directly or indirectly has the right to vote 25 percent or more of the voting securities, or is entitled to 25 percent or more of the profits, of another person is presumed to control the other person.

		Yes	<u>No</u>
A.	Did you have total assets of \$5 million or more on the last day of your most recent fiscal year?		
If "	yes," you do not need to answer Items 12.B. and 12.C.		
B.	Do you:		
	<ol> <li><i>control</i> another investment adviser that had assets under management of \$25 million or more on the last day of its most recent fiscal year?</li> </ol>		
	<ul><li>(2) <i>control</i> another <i>person</i> (other than a natural person) that had total assets of \$5 million or more on the last day of its most recent fiscal year?</li></ul>		
C.	Are you:		
	<ol> <li>controlled by or under common control with another investment adviser that had assets under management of \$25 million or more on the last day of its most recent fiscal year?</li> </ol>		
	(2) <i>controlled</i> by or under common <i>control</i> with another <i>person</i> (other than a natural person) that had total assets of \$5 million or more on the last day of its most recent fiscal year?		

FORM ADV	
Schedule A	

 Your Name:
 \_\_\_\_\_\_

 Date:
 \_\_\_\_\_\_

SEC File No.:

CRD No.: \_\_\_\_\_

## **Direct Owners and Executive Officers**

- 1. Complete Schedule A only if you are submitting an initial application. Schedule A asks for information about your direct owners and executive officers. Use Schedule C to amend this information.
- 2. Direct Owners and Executive Officers. List below the names of:
  - (a) each Chief Executive Officer, Chief Financial Officer, Chief Operations Officer, Chief Legal Officer, Chief Compliance Officer (Chief Compliance Officer is required and cannot be more than one individual), director and any other individuals with similar status or functions;
  - (b) if you are organized as a corporation, each shareholder that is a direct owner of 5% or more of a class of your voting securities, unless you are a public reporting company (a company subject to Section 12 or 15(d) of the Exchange Act);

Direct owners include any *person* that owns, beneficially owns, has the right to vote, or has the power to sell or direct the sale of, 5% or more of a class of your voting securities. For purposes of this Schedule, a *person* beneficially owns any securities: (i) owned by his/her child, stepchild, grandchild, parent, stepparent, grandparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, sharing the same residence; or (ii) that he/she has the right to acquire, within 60 days, through the exercise of any option, warrant, or right to purchase the security.

- (c) if you are organized as a partnership, <u>all</u> general partners and those limited and special partners that have the right to receive upon dissolution, or have contributed, 5% or more of your capital;
- (d) in the case of a trust that directly owns 5% or more of a class of your voting securities, or that has the right to receive upon dissolution, or has contributed, 5% or more of your capital, the trust and each trustee; and
- (e) if you are organized as a limited liability company ("LLC"), (i) those members that have the right to receive upon dissolution, or have contributed, 5% or more of your capital, and (ii) if managed by elected managers, all elected managers.

3. Do you have any indirect owners to be reported on Schedule B? Yes No								
4. In the DE/FE/I column below, enter "DE" if the owner is a domestic entity, "FE" if the owner is an entity incorporated or domiciled in a foreign country, or "I" if the owner or executive officer is an individual.								
<ol> <li>Complete the Title or Status column by entering board/management titles; status as partner, trustee, sole proprietor, elected manager, shareholder, or member; and for shareholders or members, the class of securities owned (if more than one is issued).</li> </ol>								
6. Ownership codes are:	6. Ownership codes are: NA - less than 5% A - 5% but less than 10%			B - 10% bu C - 25% bu	D - 50% but less than 75% E - 75% or more			
<ul><li>the <i>person</i> does not h managers, and truster</li><li>(b) In the PR column, er</li></ul>	<ul> <li>the <i>person</i> does not have <i>control</i>. Note that under this definition, most executive officers and all 25% owners, general partners, elected managers, and trustees are <i>control persons</i>.</li> <li>(b) In the PR column, enter "PR" if the owner is a public reporting company under Sections 12 or 15(d) of the Exchange Act.</li> </ul>							
FULL LEGAL NAME	DE/FE/I	Title	Date		Owner-	Cont		CRD No.
(Individuals: Last Name, First Name, Middle Name)		or Status	or St Acqu		ship Per Code		on	If None: S.S. No. and Date of Birth, IRS Tax No., or Employer ID No.
1 1100 1 (allo, 1/110010 1 (allo))		Status	MM		0000		PR	
	I		I					

F	ORM ADV	Your Name:					SEC Fil	e No.	:	
S	Schedule B									
In	Schedule B         Date:         CRD No.:           Indirect Owners         CRD No.:									
1.										
2.	Indirect Owners. With r	respect to each owner	listed on Schedule	e A (exce	pt indiv	idual ov	vners), lis	t belo	ow:	
		oner that is a corporati 5% or more of a class					ly owns, l	has th	e right to	vote, or has the power to sell or
	For purposes of this Schedule, a <i>person</i> beneficially owns any securities: (i) owned by his/her child, stepchild, grandchild, parent, stepparent, grandparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, sharing the same residence; or (ii) that he/she has the right to acquire, within 60 days, through the exercise of any option, warrant, or right to purchase the security.									
		vner that is a partnersh e contributed, 25% or				imited a	nd specia	l part	ners that h	nave the right to receive upon
	(c) in the case of an ow	oner that is a trust, the	trust and each tru	stee; and						
										e right to receive upon I managers, all elected
3.	Continue up the chain of or 15(d) of the Exchange							comp	oany (a co	mpany subject to Sections 12
4.	In the DE/FE/I column to country, or "I" if the own		ne owner is a dom	estic enti	ity, "FE'	if the c	owner is a	n ent	ity incorp	orated or domiciled in a foreign
5.	Complete the Status columnmembers, the class of se				istee, ele	ected ma	anager, sh	areho	older, or n	nember; and for shareholders or
6.	Ownership codes are:	C - 25% but less than	n 50% D - 50%	but less	than 75%	% E	E - 75% o	r mor		ther (general partner, trustee, r elected manager)
<ul> <li>7. (a) In the <i>Control Person</i> column, enter "Yes" if the <i>person</i> has <i>control</i> as defined in the Glossary of Terms to Form ADV, and enter "No" if the <i>person</i> does not have <i>control</i>. Note that under this definition, most executive officers and all 25% owners, general partners, elected managers, and trustees are <i>control persons</i>.</li> <li>(b) In the PR column, enter "PR" if the owner is a public reporting company under Sections 12 or 15(d) of the Exchange Act.</li> <li>(c) Complete each column.</li> </ul>										
(Inc	LL LEGAL NAME lividuals: Last Name, st Name, Middle Name)	DE/FE/I	Entity in Which Interest is Owned	Status	Date Status Acquir MM Y		Owner- ship Code	PR	Control Person	<i>CRD</i> No. If None:S.S. No. and Date of Birth, IRS Tax No. or Employer ID No.

FORM ADV	Yo	our Name	:						SEC	File No	o.:		
Schedule C	Date:						<i>CRD</i> No.:						
Amendments to Sche	dules A a	nd B											
1. Use Schedule C only to a instructions for completing						ile A o	or Sch	edule B.	Refer to	Schedu	ıle A	and S	chedule B for specific
2. In the Type of Amendme	nt column, ir	ndicate "A	A" (ad	dition), "I	D" (dele	tion), o	or "C	'(change	in infor	mation	abou	t the sa	ame <i>person</i> ).
3. Ownership codes are:	NA - less t A - 5% bu B - 10% b								ner, trustee, or				
4. List below all changes to	Schedule A	(Direct O	wners	and Exec	cutive O	fficers	):						
FULL LEGAL NAME (Individuals: Last Name, First Name, Middle Name)	DE/FE/	I of	/pe mend-	Title or Status	or	te Title Status quired		Owner- ship Code	Control Person			CRD No. If None: S.S. No. and D of Birth, IRS Tax No. or	
		m	ent		MM	YYY	Y			PR	2	Em	ployer ID No.
							-				-		
5. List below all changes to	Schedule B	(Indirect	Owne	rs):									
FULL LEGAL NAME (Individuals: Last Name, First Name, Middle Name)	DE/FE/I Type Entity in		rest is Owned Status		Acquired				Control Person		CRD No. If None: S.S. No. and Date of Birth, IRS Tax No., or		
							MM	YYYY				PR	Employer ID No.

FORM ADV	Your Name:          SEC File No.:					
Schedule D	Date: CRD No.:					
Page 1 of 6						
	Form ADV require additional information on Schedule D. Use this Schedule D Page 1 to report details for items listed formation or changes/updates to previously submitted information. Do not repeat previously submitted information.					
This is an 🗌 INITIAL or	AMENDED Schedule D Page 1.					
SECTION 1.B. Other B	usiness Names					
	nes and the jurisdictions in which you use them. You must complete a separate Schedule D for each business name. dd  Delete Amend					
Name	Jurisdictions					
SECTION 1.F. Other C	offices					
Complete the following information for each office, other than your <i>principal office and place of business</i> , at which you conduct investment advisory business. You must complete a separate Schedule D Page 1 for each location. If you are applying for registration, or are registered, only with the SEC, list only the largest five (in terms of numbers of <i>employees</i> ). Check only one box: Add Delete						
	(number and street)					
(city)	(state/country) (zip+4/postal code)					
If this address is a private re	esidence, check this box:					
(area code) (telephone n	umber) (area code) (facsimile number)					
SECTION 1.I. World Wide						
List your World Wide Web	site addresses. You must complete a separate Schedule D for each World Wide Web site address.					
Check only one box:	dd 🗌 Delete					
World Wide Web Site Addr	ess:					
SECTION 1.K. Locatio	n of Books and Records					
business. You must comple	ormation for each location at which you keep your books and records, other than your <i>principal office and place of</i> ete a separate Schedule D Page 1 for each location. Id Delete Amend					
Name of entity where books	s and records are kept:					
(number and street)						
(city)       (state/country)       (zip+4/postal code)         If this address is a private residence, check this box:						
(area code) (telephone n	umber) (area code) (facsimile number)					
This is (check one): one of your branch offices or affiliates. a third-party unaffiliated recordkeeper. other.						
Briefly describe the books and records kept at this location.						

FORM ADV Schedule D Page 2 of 6	Your Name: Date:						
Use this Schedule D Page 2 to report details for items listed below. Report only new information or changes/updates to previously submitted information. Do not repeat previously submitted information.							
This is an 🗌 INITIAL or 🗌	AMENDED Schedule D Page 2.						
SECTION 1.L. Registrati	ion with Foreign Financial Regulatory Authorities						
List the name, in English, of each <i>foreign financial regulatory authority</i> and country with which you are registered. You must complete a separate Schedule D Page 2 for each <i>foreign financial regulatory authority</i> with whom you are registered.							
Check only one box: Add	d 🗌 Delete						
	nancial Regulatory Authority						
SECTION 2.A(7) Affiliated	Adviser						
	estment adviser that is registered with the SEC and yo	stration because you <i>control</i> , are <i>controlled</i> by, or are under ur <i>principal office and place of business</i> is the same as that of the					
	ent Adviser nvestment Adviser (if any) nvestment Adviser 801						
SECTION 2.A(8) Newly Fo	ormed Adviser						
representations about your eli		e prohibition on registration, you are required to make certain briate boxes, you will be deemed to have made the required					
	stered or required to be registered with the SEC or a solution of the sec or a solution of the sec within 120 days after the of the sec within 120 days after the sec within 120 days afte	<i>tate securities authority</i> and I have a reasonable expectation that I late my registration with the SEC becomes effective.					
	o withdraw from SEC registration if, on the 120th day v Section 203A(a) of the Advisers Act from registering	after my registration with the SEC becomes effective, I would be g with the SEC.					
SECTION 2.A(9) Multi-Sta	te Adviser						
		ohibition on registration, you are required to make certain briate boxes, you will be deemed to have made the required					
If you are applying for registr	ration as an investment adviser with the SEC, you must	st make both of these representations:					
	red the applicable state and federal laws and have con investment adviser with the securities authorities in t	cluded that I am required by the laws of 30 or more states to hose states.					
	o withdraw from SEC registration if I file an amendment than 25 states to register as an investment adviser with	ent to this registration indicating that I would be required by the the securities authorities of those states.					
If you are submitting your and	If you are submitting your annual updating amendment, you must make this representation:						
		viewed the applicable state and federal laws and have concluded avestment adviser with the securities authorities in those states.					

FORM ADV	Your Name:	SEC File No.:				
Schedule D	Date:	<i>CRD</i> No.:				
Page 3 of 6						
	o report details for items listed below. Report onl eviously submitted information.	y new information or changes/updates to previously submitted				
This is an INITIAL or	AMENDED Schedule D Page 3.					
SECTION 2.A(11) SEC Exer	nptive Order					
If you are relying upon an SE	C order exempting you from the prohibition on re	egistration, provide the following information:				
Application Number: 803	Date of <i>order</i> :(mm/dd/					
SECTION 4 Successions	(min/dd)					
		currently-registered investment adviser. If you acquired more than one e a separate Schedule D Page 3 for each acquired firm. See Part 1A				
Name of Acquired Firm						
Acquired Firm's SEC File No	. (if any) 801 Acqui	red Firm's <i>CRD</i> Number (if any)				
SECTION 5.I(2) Wrap Fee	Programs					
	for one or more <i>wrap fee programs</i> , list the nam <i>trap fee program</i> for which you are a portfolio ma	e of each program and its <i>sponsor</i> . You must complete a separate anager.				
Check only one box: Add	I Delete Amend					
Name of Wrap Fee Program						
Name of Sponsor						
SECTION 6.B. Description	on of Primary Business					
Describe your primary busine	ss (not your investment advisory business):					
SECTION 7.A. Affiliated	Investment Advisers and Broker-Dealers					
	You must complete the following information for each <i>related person</i> investment adviser and broker-dealer. You must complete a separate Schedule D Page 3 for each listed <i>related person</i> .					
Check only one box: Add Delete Amend						
Legal Name of Related Perso	Legal Name of Related Person:					
Primary Business Name of <i>Related Person</i> :						
Related Person is (check only one box):						
Dual (Investment Adviser and Broker-Dealer)						
If the <i>related person</i> is a brok	er-dealer, is it a qualified custodian for your <i>clier</i>	<i>its</i> in connection with advisory services you provide to <i>clients</i> ?				
		Yes No				

FORM ADV	Your Name:	SEC File No.:				
Schedule D	Date:	<i>CRD</i> No.:				
Page 4 of 6						
	o report details for items listed below. R reviously submitted information.	eport only new information or changes/updates to previously submitted				
This is an 🗌 INITIAL or 🗌	AMENDED Schedule D Page 4.					
(SECTION 7.A continued)						
If you are registering or registered with the SEC and you have answered "yes," have you overcome the presumption that you are not operationally independent (pursuant to Advisers Act rule 206(4)(2)-(d)(5)) from the <i>related person</i> broker-dealer, and thus are not required to obtain a surprise examination for your <i>clients</i> ' funds or securities that are maintained at the <i>related person</i> ?						
		Yes No				
Related Person Adviser's SEC	C File Number (if any) 801	<i>Related Person's CRD</i> Number (if any):				
SECTION 7.B. Limited P	artnership or Other Private Fund Partici	pation				
		tnership in which you or a <i>related person</i> is a general partner, each limited each other private fund that you advise.				
Check only one box: Add	I Delete Amend					
Name of Limited Partnership,	Limited Liability Company, or other Pr	ivate Fund:				
Name of General Partner or M	Ianager:					
If you are registered or registe	ring with the SEC, is this a "private fun	d" as defined under SEC rule 203(b)(3)-1? Yes No				
Are your <i>clients</i> solicited to ir	nvest in the limited partnership, limited l	iability company, or other private fund ?				
Approximately what percenta	ge of your <i>clients</i> have invested in this l	mited partnership, limited liability company, or other private fund?%				
Minimum investment commit	ment required of a limited partner, mem	per, or other investor: \$				
Current value of the total asse	ts of the limited partnership, limited liab	ility company, or other private fund: \$				
SECTION 9.C. Independent	Public Accountant					
	e that you manage, or prepare an interna	ublic accountant engaged to perform a surprise examination, perform an audit l control report. You must complete a separate Schedule D Page 4 for each				
Check only one box: Add	I Delete Amend					
(1) Name of the independent	public accountant:					
(2) The location of the independent public accountant's office responsible for the services provided:						
	(nun	ber and street)				
(city)		(state/country) (zip+4/postal code)				
(3) Is the independent public	accountant registered with the Public C	ompany Accounting Oversight Board?  Yes No				
(4) If yes to (3) above, is the accordance with its rules?	independent public accountant subject to	o regular inspection by the Public Company Accounting Oversight Board in Yes No				

FORM ADV	Your Name:		SEC File No.:
Schedule D	Date:		<i>CRD</i> No.:
Page 5 of 6			
Use this Schedule D Page 5 to reinformation. Do not repeat prev		oort only new informat	ion or changes/updates to previously submitted
This is an INITIAL or	AMENDED Schedule D Page 5.		
(SECTION 9.C continued)			
(5) The independent public acc	ountant is engaged to:		
B. perform a sur	d investment vehicle prise examination of <i>clients</i> assets ternal control report		
(6) Does the report prepared by contain an unqualified opin		t audited the pooled in	vestment vehicle or that examined internal controls
SECTION 9.D. Related Person	n Qualified Custodian		
advisory services you provide to		dealers already identifi	ualified custodian for your <i>clients</i> in connection with ed as qualified custodians in Section 7.A. of Schedule
Check only one box: Add	Delete Amend		
Legal Name of <i>Related Person</i> :			
Primary Business Name of Rela	ted Person:		_
The location of the <i>related perso</i>	on's office responsible for custody of yo	our clients' assets:	
	(numb	er and street)	
(city)		(state/country)	(zip+4/postal code)
Related Person is (check only o	ne box):		
U.S. Bank or Sav Futures Commiss Foreign Financial	ion Merchant		
Advisers Act rule 206(4)(2)-(d)			are not operationally independent (pursuant to not required to obtain a surprise examination for your
			Yes No

FORM ADV	Your Name:	SEC File No.:
Schedule D	Date:	<i>CRD</i> No.:
Page 6 of 6		
Use this Schedule D Page 6 to r information. Do not repeat prev		port only new information or changes/updates to previously submitted
This is an INITIAL or	AMENDED Schedule D Page 6.	
SECTION 10 Control Persons		
You must complete a separate S <i>controls</i> your management or po		on not named in Item 1.A. or Schedules A, B, or C that directly or indirectly
Check only one box: Add	Delete Amend	
Firm or Organization Name		
CRD Number (if any)	Effective Date	Termination Date
Business Address:		mm/dd/yyyy mm/dd/yyyy
	(numbe	er and street)
(city)		(state/country) (zip+4/postal code)
If this address is a private reside	nce, check this box:	
Individual Name (if applicable)	(Last, First, Middle)	
CRD Number (if any)	Effective Date	Termination Date mm/dd/yyyy mm/dd/yyyy
Business Address:		
	(numbe	er and street)
(city) If this address is a private reside	ence, check this box:	(state/country) (zip+4/postal code)
Briefly describe the nature of the	e control:	
Miscellaneous		
	explain a response to an Item or to prov	vide any other information
f ou may use the space below to	exprain a response to an item of to prov	

# **CRIMINAL DISCLOSURE REPORTING PAGE (ADV)**

GENERAL INSTRUCTIONS						
This Disclosure Reporting Page (DRP ADV) is an $\Box$ INITIAL <i>OR</i> $\Box$ AMENDED response used to report details for affirmative responses to Items 11.A. or 11.B. of Form ADV.						
Check item(s) being responded to: $\Box 11.A(1) \Box 11.A(2) \Box 11.B(1) \Box 11.B(2)$						
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.						
Multiple counts of the same charge arising out of the same event(s) should be reported on the same DRP. Unrelated criminal actions, including separate cases arising out of the same event, must be reported on separate DRPs. Use this DRP to report all charges arising out of the same event. One event may result in more than one affirmative answer to the items listed above.						

#### PART I

- A. The *person(s)* or entity(ies) for whom this DRP is being filed is (are):
  - □ You (the advisory firm)
  - □ You and one or more of your *advisory affiliates*
  - □ One or more of your *advisory affiliates*

If this DRP is being filed for an *advisory affiliate*, give the full name of the *advisory affiliate* below (for individuals, Last name, First name, Middle name).

If the *advisory affiliate* has a *CRD* number, provide that number. If not, indicate "non-registered" by checking the appropriate box.

Your Name	Your CRD Number

#### ADV DRP - ADVISORY AFFILIATE

CRD Number	This <i>advisory affiliate</i> is Registered:	□a firm □an individ □Yes □No	lual

Name (For individuals, Last, First, Middle)

- □ This DRP should be removed from the ADV record because the *advisory affiliate(s)* is no longer associated with the adviser.
- □ This DRP should be removed from the ADV record because: (1) the event or *proceeding* occurred more than ten years ago or (2) the adviser is registered or applying for registration with the SEC and the event was resolved in the adviser's or *advisory affiliate's* favor.
- B. If the *advisory affiliate* is registered through the IARD system or *CRD* system, has the *advisory affiliate* submitted a DRP (with Form ADV, BD or U-4) to the IARD or *CRD* for the event? If the answer is "Yes," no other information on this DRP must be provided.

□ Yes □ No

NOTE: The completion of this form does not relieve the *advisory affiliate* of its obligation to update its IARD or *CRD* records.

## CRIMINAL DISCLOSURE REPORTING PAGE (ADV) (continuation)

PART II
1. If charge(s) were brought against an organization over which you or an <i>advisory affiliate</i> exercise(d) <i>control</i> : Enter organization name, whether or not the organization was an <i>investment-related</i> business and your or the <i>advisory affiliate's</i> position, title, or relationship.
<ol> <li>Formal Charge(s) were brought in: (include name of Federal, Military, State or Foreign Court, Location of Court - City or County and State or Country, Docket/Case number).</li> </ol>
3. Event Disclosure Detail (Use this for both organizational and individual charges.)
A. Date First <i>Charged</i> (MM/DD/YYYY):
If not exact, provide explanation:
<ul> <li>B. Event Disclosure Detail (include Charge(s)/Charge Description(s), and for each charge provide: (1) number of counts (2) <i>felony</i> or <i>misdemeanor</i>, (3) plea for each charge, and (4) product type if charge is <i>investment-related</i>).</li> </ul>
C. Did any of the Charge(s) within the Event involve a <i>felony</i> ? $\Box$ Yes $\Box$ No
D. Current status of the Event?  Pending  On Appeal  Final
E. Event Status Date (complete unless status is Pending) (MM/DD/YYYY):
Exact Explanation
If not exact, provide explanation:

4. Disposition Disclosure Detail: Include for each charge (a) Disposition Type (e.g., convicted, acquitted, dismissed, pretrial, etc.), (b) Date, (c) Sentence/Penalty, (d) Duration (if sentence-suspension, probation, etc.), (e) Start Date of Penalty, (f) Penalty/Fine Amount, and (g) Date Paid.



# CRIMINAL DISCLOSURE REPORTING PAGE (ADV)

(continuation)

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5. Provide a brief summary of circumstances leading to the charge(s) as well as the disposition. Include the relevant dates when the conduct which was the subject of the charge(s) occurred. (Your response must fit within the space provided.)


#### GENERAL INSTRUCTIONS

This Disclosure Reporting Page (DRP ADV) is an  $\Box$  INITIAL **OR**  $\Box$  AMENDED response used to report details for affirmative responses to Items 11.C., 11.D., 11.E., 11.F. or 11.G. of Form ADV.

Check item(s) being responded to:	□ 11.C(1)	□ 11.C(2)	□ 11.C(3)	□ 11.C(4)	□ 11.C(5)
	□ 11.D(1)	□ 11.D(2)	□ 11.D(3)	□ 11.D(4)	□ 11.D(5)
	□ 11.E(1)	□ 11.E(2)	□ 11.E(3)	□ 11.E(4)	
	□ 11.F.	□ 11.G.			

Use a separate DRP for each event or *proceeding*. The same event or *proceeding* may be reported for more than one *person* or entity using one DRP. File with a completed Execution Page.

One event may result in more than one affirmative answer to Items 11.C., 11.D., 11.E., 11.F. or 11.G. Use only one DRP to report details related to the same event. If an event gives rise to actions by more than one regulator, provide details for each action on a separate DRP.

#### PART I

A. The *person(s)* or entity(ies) for whom this DRP is being filed is (are):

- □ You (the advisory firm)
- □ You and one or more of your *advisory affiliates*
- □ One or more of your *advisory affiliates*

If this DRP is being filed for an *advisory affiliate*, give the full name of the *advisory affiliate* below (for individuals, Last name, First name, Middle name).

If the *advisory affiliate* has a *CRD* number, provide that number. If not, indicate "non-registered" by checking the appropriate box.

Your Name	Your <i>CRD</i> Number

#### ADV DRP - ADVISORY AFFILIATE

CRD Number	This advisory affiliate is	s □ a firm	□ an individual
	Registered:	□ Yes	□ No

Name (For individuals, Last, First, Middle)

- $\Box$  This DRP should be removed from the ADV record because the *advisory affiliate(s)* is no longer associated with the adviser.
- □ This DRP should be removed from the ADV record because: (1) the event or *proceeding* occurred more than ten years ago or (2) the adviser is registered or applying for registration with the SEC and the event was resolved in the adviser's or *advisory affiliate's* favor.

If you are registered or registering with a *state securities authority*, you may remove a DRP for an event you reported only in response to Item 11.D(4), and only if that event occurred more than ten years ago. If you are registered or registering with the SEC, you may remove a DRP for any event listed in Item 11 that occurred more than ten years ago.

B. If the *advisory affiliate* is registered through the IARD system or *CRD* system, has the *advisory affiliate* submitted a DRP (with Form ADV, BD or U-4) to the IARD or *CRD* for the event? If the answer is "Yes," no other information on this DRP must be provided.

 $\Box$  Yes  $\Box$  No

NOTE: The completion of this form does not relieve the *advisory affiliate* of its obligation to update its IARD or *CRD* records. (continued)

SEC 1707 (10-10) File 2 of 4

(continuation)

PA	RT II					
1.	Regulatory Action initiated by:		SR	O □ Foreign		
(Fu	ll name of regulator, foreign fina	ncial regulatory autho	ority,	federal, state or SRO)		
2.	Principal Sanction (check appre	opriate item):				
	Civil and Administrative Penal Bar Cease and Desist Censure Denial	ty(ies)/Fine(s)		Disgorgement Expulsion Injunction Prohibition Reprimand		Restitution Revocation Suspension Undertaking Other
Oth	er Sanctions:					
3.	Date Initiated (MM/DD/YYYY f not exact, provide explanation:			Exact		Explanation
4.	Docket/Case Number:					
5.	Advisory Affiliate Employing F	irm when activity occu	ırred	which led to the regulatory ac	tion (	if applicable):
6.	Principal Product Type (check	appropriate item):				
	annuity(ies) - Fixed annuity(ies) - Variable 2D(s) Commodity Option(s) Debt - Asset Backed Debt - Corporate Debt - Government	<ul> <li>Derivative(s)</li> <li>Direct Investment(</li> <li>Equity - OTC</li> <li>Equity Listed (Cor</li> <li>Futures - Commod</li> <li>Futures - Financial</li> <li>Index Option(s)</li> </ul>	nmoi lity			I Investment Contract(s) Money Market Fund(s) Mutual Fund(s) No Product Options Penny Stock(s) Unit Investment Trust(s)

□ Insurance

Other Product Types:

Debt - Municipal

(continued)

□ Other \_\_\_\_

*(continuation)* Describe the allegations related to this regulatory action (your response must fit within the space provided): 7.

urrent status?
or On Appeal, complete all items below. For Pending Actions, complete Item 13 only.
eptance, Waiver & Consent (AWC) <ul> <li>Dismissed</li> <li>Order</li> <li>Withdrawn</li> <li>Settled</li> <li>Other</li> <li>Stipulation and Consent</li> <li>Image: Stipulation and Consent</li></ul>
esolution Date (MM/DD/YYYY):
esolution Detail:
Were any of the following Sanctions Ordered (check all appropriate items)?
Monetary/Fine   Revocation/Expulsion/Denial  Disgorgement/Restitution
Amount: \$    □ Censure    □ Cease and Desist/Injunction    □ Bar    □ Suspension      Other Sanctions Ordered:
Sanction detail: if suspended, <i>enjoined</i> or barred, provide duration including start date and capacities affected (Genera Securities Principal, Financial Operations Principal, etc.). If requalification by exam/retraining was a condition of the sanction, provide length of time given to requalify/retrain, type of exam required and whether condition has been satisfied. If disposition resulted in a fine, penalty, restitution, disgorgement or monetary compensation, provide total amount, portion levied against you or an <i>advisory affiliate</i> , date paid and if any portion of penalty was waived:

#### (continuation)

Provide a brief summary of details related to the action status and (or) disposition and include relevant terms, conditions and dates (your response must fit within the space provided).

# CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV)

#### GENERAL INSTRUCTIONS This Disclosure Reporting Page (DRP ADV) is an I INITIAL OR AMENDED response used to report details for affirmative responses to Item 11.H. of Part 1A and Item 2.F. of Part 1B of Form ADV. Check Part 1A item(s) being responded to: $\Box$ 11.H(1)(a) $\Box$ 11.H(1)(b) $\Box$ 11.H(1)(c) □ 11.H(2) Check Part 1B item(s) being responded to: $\Box$ 2.F(1) $\Box 2.F(2)$ $\square$ 2.F(3) $\square$ 2.F(4) $\Box$ 2.F(5) Use a separate DRP for each event or proceeding. The same event or proceeding may be reported for more than one person or entity using one DRP. File with a completed Execution Page. One event may result in more than one affirmative answer to Item 11.H. of Part 1A or Item 2.F. of Part 1B. Use only one DRP to report details related to the same event. Unrelated civil judicial actions must be reported on separate DRPs.

#### PART I

A. The *person(s)* or entity(ies) for whom this DRP is being filed is (are):

- □ You (the advisory firm)
- □ You and one or more of your *advisory affiliates*
- □ One or more of your *advisory affiliates*

If this DRP is being filed for an *advisory affiliate*, give the full name of the *advisory affiliate* below (for individuals, Last name, First name, Middle name).

If the *advisory affiliate* has a *CRD* number, provide that number. If not, indicate "non-registered" by checking the appropriate box.

Your Name	Your <i>CRD</i> Number
-----------	------------------------

#### ADV DRP - ADVISORY AFFILIATE

CRD Number	This <i>advisory affiliate</i> is Registered:			<ul><li>□ an individual</li><li>□ No</li></ul>	
------------	---	--	--	--	--

Name (For individuals, Last, First, Middle)

- $\Box$  This DRP should be removed from the ADV record because the *advisory affiliate(s)* is no longer associated with the adviser.
- □ This DRP should be removed from the ADV record because: (1) the event or *proceeding* occurred more than ten years ago or (2) the adviser is registered or applying for registration with the SEC and the event was resolved in the adviser's or advisory affiliate's favor.

If you are registered or registering with a *state securities authority*, you may remove a DRP for an event you reported only in response to Item 11.H(1)(a), and only if that event occurred more than ten years ago. If you are registered or registering with the SEC, you may remove a DRP for any event listed in Item 11 that occurred more than ten years ago.

B. If the *advisory affiliate* is registered through the IARD system or *CRD* system, has the *advisory affiliate* submitted a DRP (with Form ADV, BD or U-4) to the IARD or *CRD* for the event? If the answer is "Yes," no other information on this DRP must be provided.

 $\Box$  Yes  $\Box$  No

NOTE: The completion of this form does not relieve the *advisory affiliate* of its obligation to update its IARD or *CRD* records.

# CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV) (continuation)

#### PART II

1. Court Action initiated by: (Name of regulator, *foreign financial regulatory authority, SRO*, commodities exchange, agency, firm, private plaintiff, etc.)

#### 2. Principal Relief Sought (check appropriate item):

□ Cease and Desist □ Civil Penalty(ies)/Fine(s)	□ Disgorgement □ Injunction	□ Money Damages (Private/Civil Compl □ Restitution	aint)
Other Relief Sought:			
3. Filing Date of Court Actio	n (MM/DD/YYYY):	Exact	□ Explanation
If not exact, provide explana	tion:		
4. Principal Product Type (ch	neck appropriate item)	:	
<ul> <li>Annuity(ies) - Fixed</li> <li>Annuity(ies) - Variable</li> <li>CD(s)</li> <li>Commodity Option(s)</li> <li>Debt - Asset Backed</li> <li>Debt - Corporate</li> <li>Debt - Government</li> <li>Debt - Municipal</li> </ul>	🗆 Equity - OTC	(Common & Preferred Stock) modity ncial	<ul> <li>Investment Contract(s)</li> <li>Money Market Fund(s)</li> <li>Mutual Fund(s)</li> <li>No Product</li> <li>Options</li> <li>Penny Stock(s)</li> <li>Unit Investment Trust(s)</li> <li>Other</li> </ul>
Other Product Types:			
L			

5. Formal Action was brought in (include name of Federal, State or Foreign Court, Location of Court - City or County and State or Country, Docket/Case Number):

Advisory Affiliate Employing Firm when activity occurred which led to the civil judicial action (if applicable): 6.

# CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV) (continuation)

7.	7. Describe the allegations related to this civil action (your response must fit within the space provided):		
8.	Cur	rent status?	
9.	If o	n appeal, action appealed to (provide name of court) and Date Appeal Filed (MM/DD/YYYY):	
10.	lf p	ending, date notice/process was served (MM/DD/YYYY):	
Ι	f not	exact, provide explanation:	
If F	inal c	or On Appeal, complete all items below. For Pending Actions, complete Item 14 only.	
11.	Hov	w was matter resolved (check appropriate item):	
		isent Dudgment Rendered Settled missed Opinion Dithdrawn Other	
		olution Date (MM/DD/YYYY):	
I	f not	exact, provide explanation:	
13.	Res	olution Detail:	
	A.	Were any of the following Sanctions Ordered or Relief Granted (check appropriate items)?	
		Monetary/Fine	
		Amount: \$   □ Censure   □ Cease and Desist/Injunction   □ Bar   □ Suspension	
	B.	Other Sanctions:	

## CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV) (continuation)

- C. Sanction detail: if suspended, *enjoined* or barred, provide duration including start date and capacities affected (General Securities Principal, Financial Operations Principal, etc.). If requalification by exam/retraining was a condition of the sanction, provide length of time given to requalify/retrain, type of exam required and whether condition has been satisfied. If disposition resulted in a fine, penalty, restitution, disgorgement or monetary compensation, provide total amount, portion levied against you or an *advisory affiliate*, date paid and if any portion of penalty was waived:
- 14. Provide a brief summary of circumstances related to the action(s), allegation(s), disposition(s) and/or finding(s) disclosed above (your response must fit within the space provided).

# **FORM ADV** (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

#### PART 1B

You must complete this Part 1B only if you are applying for registration, or are registered, as an investment adviser with any of the *state securities authorities*.

#### Item 1 State Registration

Complete this Item 1 if you are submitting an initial application for state registration or requesting additional state registration(s). Check the boxes next to the states to which you are submitting this application. If you are already registered with at least one state and are applying for registration with an additional state or states, check the boxes next to the states in which you are applying for registration. Do not check the boxes next to the states in which you are currently registered or where you have an application for registration pending.

AL CT HI	□ KY □ MN □ NH □ OH □ SC □ VA
AK DE ID	LA MS NJ OK SD WA
AZ DC IL	$\square ME \square MO \square NM \square OR \square TN \square WV$
AR FL IN	MD MT NY PA TX WI
CA GA IA	$\square$ MA $\square$ NE $\square$ NC $\square$ PR $\square$ UT
CO GU KS	$\square$ MI $\square$ NV $\square$ ND $\square$ RI $\square$ VT

#### Item 2 Additional Information

A. Person responsible for supervision and compliance:

		(nam	e)			
		(title)	)			
	(area code)	(telephone number)	(area code)	(facsimile number)		
		(number and	street)			
	(city)	)	(state/country)	(zip+4/postal code)		
	(electronic m	ail (e-mail) address, if the p	person has one)	_		
If t	his address is a	private residence, check th	is box:			
B.	Bond/Capital	Information, if required by	your home state.			
	(1) Name of	Issuing Insurance Company	/:			
	(2) Amount	of Bond: \$	00		_	
	(3) Bond Pol	licy Number:				
	(4) If require	d by your home state are y	ou in compliance w	ith your home	Yes	<u>No</u>
	· · · •	ed by your <i>home state</i> , are y inimum capital requirement	-	iui youi <i>nome</i>		

FORN Part 1B Page 2		Your Name Date	CRD Number SEC 801-Number	
For "ye	s" answers	s to the following question, complete a Bond DRP:	Yes	<u>No</u>
C.	Has a bo	nding company ever denied, paid out on, or revoked a bond for you?		
For "ye	s" answers	s to the following question, complete a Judgment/Lien DRP:		
D.	Do you h	nave any unsatisfied judgments or liens against you?		
For "ye	s" answers	s to the following questions, complete an Arbitration DRP:		
E.	have you	any <i>advisory affiliate</i> , or any <i>management person</i> currently the subject , any <i>advisory affiliate</i> , or any <i>management person</i> been the subject of on claim alleging damages in excess of \$2,500, involving any of the following and the following and the subject of the following and	, an	
	(1) any	investment or an investment-related business or activity?		
	(2) frau	d, false statement, or omission?		
	(3) theft	, embezzlement, or other wrongful taking of property?		
	(4) bribe	ery, forgery, counterfeiting, or extortion?		
	(5) dish	onest, unfair, or unethical practices?		
For "ye	s" answers	s to the following questions, complete a Civil Judicial Action DRP:		
F.	or have y	any <i>advisory affiliate</i> , or any <i>management person</i> currently subject to, you, any <i>advisory affiliate</i> , or any <i>management person</i> been <i>found</i> liable <i>elf-regulatory organization</i> , or administrative <i>proceeding</i> involving any lowing:		
	(1) an ir	nvestment or investment-related business or activity?		
	(2) frau	d, false statement, or omission?		
	(3) theft	, embezzlement, or other wrongful taking of property?		
	(4) bribe	ery, forgery, counterfeiting, or extortion?		
	(5) dish	onest, unfair, or unethical practices?		
G.	Other Bu	siness Activities		
	(1) Are	you actively engaged in business as a(n) (check all that apply):		
		Attorney		

- Certified public accountant
- Tax preparer

FORM A	DV	Your Name	CRD Numbe	er	
Part 1B Page 3 of	4	Date	SEC 801- N	umbo	er
			1.4 1. 0	0(1)	
(2)		u are actively engaged in any business other than those listed in Item 6.A. of Part ribe the business and the approximate amount of time spent on that business:	1 A or Item 2	.G(1	) of Part IB,
	you pro aled:	ovide financial planning services, the investments made based on those services at	t the end of yo	ur las	st fiscal year
		Securities Investments	Non- Inves		urities nts
	Und	er \$100,000	ſ		
		D,001 to \$500,000	[		
		D,001 to \$1,000,000	[		
	\$1,0	00,001 to \$2,500,000	[		
	\$2,5	00,001 to \$5,000,000	[		
	Mor	e than \$5,000,000	[		
	If se	scurities investments are over \$5,000,000, how much? (round to the nearest \$1,000,000)			
	If no	on-securities investments are over \$5,000,000, how much? \$ (round to the nearest \$1,000,000)			
I. Cı	ıstody		7	<u>es</u>	<u>No</u>
(1)	•	you withdraw advisory fees directly from your <i>clients</i> ' accounts? If you a ", respond to the following:	nswered		
	(a)	Do you send a copy of your invoice to the custodian or trustee at the same time that you send a copy to the <i>client</i> ?			
	(b)	Does the custodian send quarterly statements to your <i>clients</i> showing all disbursements for the custodian account, including the amount of the adv	visory fees?		
		Do your <i>clients</i> provide written authorization permitting you to be paid d for their accounts held by the custodian or trustee?	irectly		
(2)	advi	you act as general partner for any partnership or trustee for any trust in wl sory <i>clients</i> are either partners of the partnership or beneficiaries of the tr ou answered "yes", respond to the following:	-		
		As the general partner of a partnership, have you engaged an attorney or independent certified public accountant to provide authority permitting e direct payment or any transfer of funds or securities from the partnership	ach		
(3)	-	you require prepayment of fees of more than \$500 per <i>client</i> and for nonths or more in advance.			

FORM ADV     Your Name       Part 1B     Date       Page 4 of 4     Date	CRD Number            SEC 801-Number
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J. If you are organized as a sole proprietorship, please answer the following:

		Yes	<u>No</u>
(1) (a)	Have you passed, on or after January 1, 2000, the Series 65 examination?		
(b)	Have you passed, on or after January 1, 2000, the Series 66 examination and also passed, at any time, the Series 7 examination?		
(2) (a)	Do you have any investment advisory professional designations?		

If "no," you do not need to answer Item 2.J(2)(b).

- (b) I have earned and I am in good standing with the organization that issued the following credential:
- ☐ 1. Certified Financial Planner ("CFP")
- ☐ 2. Chartered Financial Analyst ("CFA")
- ☐ 3. Chartered Financial Consultant ("ChFC")
- 4. Chartered Investment Counselor ("CIC")
- 5. Personal Financial Specialist ("PFS")
- $\Box$  6. None of the above
- (3) Your social security number:

# **CRIMINAL DISCLOSURE REPORTING PAGE (ADV)**

GENERAL INSTRUCTIONS		
This Disclosure Reporting Page (DRP ADV) is an INITIAL <b>OR</b> AMENDED response used to report details for affirmative responses to Items 11.A. or 11.B. of Form ADV.		
Check item(s) being responded to: $\Box$ 11.A(1) $\Box$ 11.A(2) $\Box$ 11.B(1) $\Box$ 11.B(2)		
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.		
Multiple counts of the same charge arising out of the same event(s) should be reported on the same DRP. Unrelated criminal actions, including separate cases arising out of the same event, must be reported on separate DRPs. Use this DRP to report all charges arising out of the same event. One event may result in more than one affirmative answer to the items listed above.		
PART I		
<ul> <li>A. The <i>person(s)</i> or entity(ies) for whom this DRP is being filed is (are):</li> <li>You (the advisory firm)</li> <li>You and one or more of your <i>advisory affiliates</i></li> <li>One or more of your <i>advisory affiliates</i></li> </ul>		
If this DRP is being filed for an <i>advisory affiliate</i> , give the full name of the <i>advisory affiliate</i> below (for individuals, Last name, First name, Middle name).		
If the <i>advisory affiliate</i> has a <i>CRD</i> number, provide that number. If not, indicate "non-registered" by checking the appropriate box.		

Your Name	Your <i>CRD</i> Number

ADV DRP - ADVISORY AFFILIATE

CRD Number	This <i>advisory affiliate</i> is Registered:	☐ a firm ☐ Yes	□ an individual □ No		
Name (For individuals, Last, First, Middle)					
This DRP should be removed from the ADV record because the <i>advisory affiliate(s)</i> is no longer associated with the adviser.					

This DRP should be removed from the ADV record because: (1) the event or *proceeding* occurred more than ten years ago or (2) the adviser is registered or applying for registration with the SEC and the event was resolved in the adviser's or *advisory affiliate's* favor.

B. If the *advisory affiliate* is registered through the IARD system or *CRD* system, has the *advisory affiliate* submitted a DRP (with Form ADV, BD or U-4) to the IARD or *CRD* for the event? If the answer is "Yes," no other information on this DRP must be provided.

Yes No

NOTE: The completion of this form does not relieve the *advisory affiliate* of its obligation to update its IARD or *CRD* records.

# **CRIMINAL DISCLOSURE REPORTING PAGE (ADV)**

(continuation)

#### PART II

- 1. If charge(s) were brought against an organization over which you or an *advisory affiliate* exercise(d) *control*: Enter organization name, whether or not the organization was an *investment-related* business and your or the *advisory affiliate's* position, title, or relationship.
- 2. Formal Charge(s) were brought in: (include name of Federal, Military, State or Foreign Court, Location of Court City or County and State or Country, Docket/Case number).
- 3. Event Disclosure Detail (Use this for both organizational and individual charges.)
  - A. Date First *Charged* (MM/DD/YYYY):

If not exact, provide explanation: \_

B. Event Disclosure Detail (include Charge(s)/Charge Description(s), and for each charge provide: (1) number of counts, (2) *felony* or *misdemeanor*, (3) plea for each charge, and (4) product type if charge is *investment-related*).

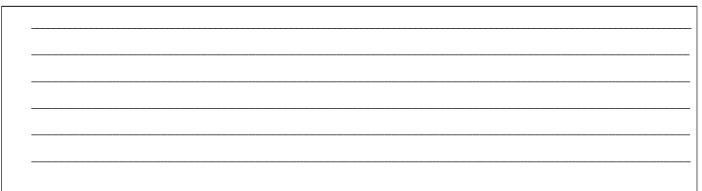
Exact

Explanation

C. Did any of the Charge(s) within the Event involve a *felony*? Yes □ No D. Current status of the Event? ☐ Pending  $\Box$  On Appeal ☐ Final E. Event Status Date (complete unless status is Pending) (MM/DD/YYYY): Exact □ Explanation

If not exact, provide explanation: \_

4. Disposition Disclosure Detail: Include for each charge (a) Disposition Type (e.g., convicted, acquitted, dismissed, pretrial, etc.), (b) Date, (c) Sentence/Penalty, (d) Duration (if sentence-suspension, probation, etc.), (e) Start Date of Penalty, (f) Penalty/Fine Amount, and (g) Date Paid.



# CRIMINAL DISCLOSURE REPORTING PAGE (ADV) (continuation)

5. Provide a brief summary of circumstances leading to the charge(s) as well as the disposition. Include the relevant dates when the conduct which was the subject of the charge(s) occurred. (Your response must fit within the space provided.)


GENERALINSTRUCTIONS							
This Disclosure Reporting Page (DRP ADV) is an $\Box$ INITIAL <b>OR</b> $\Box$ AMENDED response used to report details for affirmative responses to Items 11.C., 11.D., 11.E., 11.F. or 11.G. of Form ADV.							
Check item(s) being responded to:	□ 11.C(1) □ 11.C(2) □ 11.D(1) □ 11.D(2) □ 11.E(1) □ 11.E(2) □ 11.F. □ 11.G.	$ \begin{array}{c c} 11.C(3) & 11.C(4) \\ \hline 11.D(3) & 11.D(4) \\ \hline 11.E(3) & 11.E(4) \end{array} $	□ 11.C(5) □ 11.D(5)				
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.							
One event may result in more than one affirmative answer to Items 11.C., 11.D., 11.E., 11.F. or 11.G. Use only one DRP to report details related to the same event. If an event gives rise to actions by more than one regulator, provide details for each action on a separate DRP.							
PART I							
<ul> <li>A. The <i>person(s)</i> or entity(ies) for whom this DRP is being filed is (are):</li> <li>You (the advisory firm)</li> <li>You and one or more of your <i>advisory affiliates</i></li> <li>One or more of your <i>advisory affiliates</i></li> </ul>							
If this DRP is being filed for an <i>advisory affiliate</i> , give the full name of the <i>advisory affiliate</i> below (for individuals, Last name, First name, Middle name).							

If the *advisory affiliate* has a *CRD* number, provide that number. If not, indicate "non-registered" by checking the appropriate box.

	Your Name		Your CRD Number			
ADV DRP - ADVISORY AFFILIATE						
	CRD Number	This <i>advisory affiliate</i> is Registered:	☐ a firm ☐ Yes	☐ an individual ☐ No		
	Name (For individuals, Last, First, Middle)					

This DRP should be removed from the ADV record because the *advisory affiliate(s)* is no longer associated with the adviser.

This DRP should be removed from the ADV record because: (1) the event or *proceeding* occurred more than ten years ago or (2) the adviser is registered or applying for registration with the SEC and the event was resolved in the adviser's or *advisory affiliate's* favor.

If you are registered or registering with a *state securities authority*, you may remove a DRP for an event you reported only in response to Item 11.D(4), and only if that event occurred more than ten years ago. If you are registered or registering with the SEC, you may remove a DRP for any event listed in Item 11 that occurred more than ten years ago.

B. If the *advisory affiliate* is registered through the IARD system or *CRD* system, has the *advisory affiliate* submitted a DRP (with Form ADV, BD or U-4) to the IARD or *CRD* for the event? If the answer is "Yes," no other information on this DRP must be provided.

Yes No

NOTE: The completion of this form does not relieve the *advisory affiliate* of its obligation to update its IARD or *CRD* records. (continued)

# **REGULATORY ACTION DISCLOSURE REPORTING PAGE (ADV)**

(continuation)

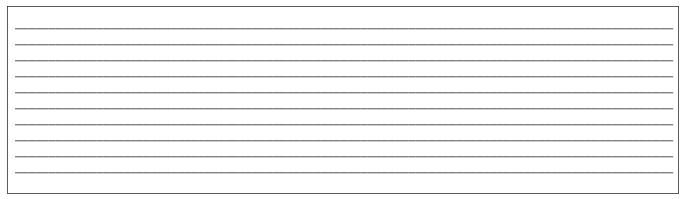
PART II					
1.	Regulatory Action initiated by:     SEC   Other Federal     SEC   State     SEC   State				
(Fu	Ill name of regulator, foreign financial regulatory authority, federal, state or SRO)				
2.	Principal Sanction (check appropriate item):				
	Civil and Administrative Penalty(ies)/Fine(s)DisgorgementBarExpulsionCease and DesistInjunctionCensureProhibitionDenialReprimand	<ul> <li>Restitution</li> <li>Revocation</li> <li>Suspension</li> <li>Undertaking</li> <li>Other</li> </ul>			
3.	Date Initiated (MM/DD/YYYY):	Explanation			
	If not exact, provide explanation:				
4.	4. Docket/Case Number:				
5.	Advisory Affiliate Employing Firm when activity occurred which led to the regulate	ory action (if applicable):			
6. Principal Product Type (check appropriate item):					
	Annuity(ies) - FixedDerivative(s)Annuity(ies) - VariableDirect Investment(s) - DPP & LP Interest(s)CD(s)Equity - OTCCommodity Option(s)Equity Listed (Common & Preferred Stock)Debt - Asset BackedFutures - CommodityDebt - CorporateFutures - FinancialDebt - GovernmentIndex Option(s)Debt - MunicipalInsurance	<ul> <li>Investment Contract(s)</li> <li>Money Market Fund(s)</li> <li>Mutual Fund(s)</li> <li>No Product</li> <li>Options</li> <li>Penny Stock(s)</li> <li>Unit Investment Trust(s)</li> <li>Other</li> </ul>			
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# **REGULATORY ACTION DISCLOSURE REPORTING PAGE (ADV)** *(continuation)*

. Current status?  Pending On Appeal Final
. If on appeal, regulatory action appealed to (SEC, SRO, Federal or State Court) and Date Appeal Filed:
Final or On Appeal, complete all items below. For Pending Actions, complete Item 13 only.
0. How was matter resolved (check appropriate item):
Acceptance, Waiver & Consent (AWC)       Dismissed       Vacated         Consent       Order       Withdrawn
Decision       Settled       Other         Decision & Order of Offer of Settlement       Stipulation and Consent
1. Resolution Date (MM/DD/YYYY):
f not exact, provide explanation:
2. Resolution Detail:
A. Were any of the following Sanctions <i>Ordered</i> (check all appropriate items)?
Monetary/Fine Revocation/Expulsion/Denial Disgorgement/Restitution
Amount: \$ Censure Cease and Desist/Injunction Bar Suspension
B. Other Sanctions <i>Ordered</i> :
Sanction detail: if suspended, <i>enjoined</i> or barred, provide duration including start date and capacities affected (Gener Securities Principal, Financial Operations Principal, etc.). If requalification by exam/retraining was a condition of the securities of the se
sanction, provide length of time given to requalify/retrain, type of exam required and whether condition has been satisfie
If disposition resulted in a fine, penalty, restitution, disgorgement or monetary compensation, provide total amoun portion levied against you or an <i>advisory affiliate</i> , date paid and if any portion of penalty was waived:

# **REGULATORY ACTION DISCLOSURE REPORTING PAGE (ADV)** *(continuation)*

13. Provide a brief summary of details related to the action status and (or) disposition and include relevant terms, conditions and dates (your response must fit within the space provided).



## CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV)

GENERAL INSTRUCTIONS				
This Disclosure Reporting Page (DRP ADV) is an $\square$ INITIAL <b>OR</b> $\square$ AMENDED response used to report details for affirmative responses to Item 11.H. of Part 1A and Item 2.F. of Part 1B of Form ADV.				
	$\begin{array}{c} H(1)(a) & \square & 11.H(1)(b) \\ F(1) & \square & 2.F(2) \end{array}$	11.H(1)(c) 2.F(3)	□ 11.H(2) □ 2.F(4) □ 2.F(5)	
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.				
One event may result in more than one affirmative a report details related to the same event. Unrelated of				
PART I				
<ul> <li>A. The <i>person(s)</i> or entity(ies) for whom this DRP is being filed is (are):</li> <li>You (the advisory firm)</li> <li>You and one or more of your <i>advisory affiliates</i></li> <li>One or more of your <i>advisory affiliate</i>, give the full name of the <i>advisory affiliate</i> below (for individuals, Last name, First name, Middle name).</li> <li>If the <i>advisory affiliate</i> has a <i>CRD</i> number, provide that number. If not, indicate "non-registered" by checking the appropriate box.</li> </ul>				
Your Name		Your CRD Numb	ber	
ADV DRP - ADVISORY AFFILIATE				
CRD Number	This <i>advisory affiliate</i> is Registered:	☐ a firm ☐ Yes	<ul><li>☐ an individual</li><li>☐ No</li></ul>	
Name (For individuals, Last, First, Middle)				
This DRP should be removed from the AI adviser.	OV record because the <i>adv</i>	<i>isory affiliate(s)</i> is	no longer associated with the	
This DRP should be removed from the AD ago or (2) the adviser is registered or apply or <i>advisory affiliate's</i> favor.			-	

If you are registered or registering with a *state securities authority*, you may remove a DRP for an event you reported only in response to Item 11.H(1)(a), and only if that event occurred more than ten years ago. If you are registered or registering with the SEC, you may remove a DRP for any event listed in Item 11 that occurred more than ten years ago.

B. If the *advisory affiliate* is registered through the IARD system or *CRD* system, has the *advisory affiliate* submitted a DRP (with Form ADV, BD or U-4) to the IARD or *CRD* for the event? If the answer is "Yes," no other information on this DRP must be provided.

Yes No

NOTE: The completion of this form does not relieve the *advisory affiliate* of its obligation to update its IARD or *CRD* records.

## CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV) (continuation)

PART II					
1.	Court Action initiated by: (Name of regulator, <i>foreign financial regulatory authority, SRO</i> , commodities exchange, agency, firm, private plaintiff, etc.)				
2.	Principal Relief Sought (check appropriate item):				
	Cease and Desist       Disgorgement       Money Damages (Private/Civil Complaint)       Restraining Order         Civil Penalty(ies)/Fine(s)       Injunction       Restitution       Other				
Oth	er Relief Sought:				
3.	Filing Date of Court Action (MM/DD/YYYY):				
	If not exact, provide explanation:				
4.	Principal Product Type (check appropriate item):				
Cuth	Annuity(ies) - Fixed       Derivative(s)       Investment Contract(s)         Annuity(ies) - Variable       Direct Investment(s) - DPP & LP Interest(s)       Money Market Fund(s)         CD(s)       Equity - OTC       Mutual Fund(s)         Commodity Option(s)       Equity Listed (Common & Preferred Stock)       No Product         Debt - Asset Backed       Futures - Commodity       Options         Debt - Corporate       Futures - Financial       Penny Stock(s)         Debt - Government       Index Option(s)       Unit Investment Trust(s)         Debt - Municipal       Insurance       Other				
5.	Formal Action was brought in (include name of Federal, State or Foreign Court, Location of Court - City or County and State or Country, Docket/Case Number):				

6. Advisory Affiliate Employing Firm when activity occurred which led to the civil judicial action (if applicable):

(continued)

## CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV) (continuation)

7. Describe the allegations related to this civil action (your response must fit within the space provided):				
. Current status?  Pending  On Appeal  Final				
If on appeal, action appealed to (provide name of court) and Date Appeal Filed (MM/DD/YYYY):				
0. If pending, date notice/process was served (MM/DD/YYYY): Exact Explanation				
f not exact, provide explanation:				
Final or On Appeal, complete all items below. For Pending Actions, complete Item 14 only.				
. How was matter resolved (check appropriate item):				
Consent Judgment Rendered Settled				
Dismissed Opinion Withdrawn Other				
2. Resolution Date (MM/DD/YYYY):				
If not exact, provide explanation:				
3. Resolution Detail:				
A. Were any of the following Sanctions Ordered or Relief Granted (check appropriate items)?				
Monetary/Fine Revocation/Expulsion/Denial Disgorgement/Restitution				
Amount: \$ Censure Cease and Desist/Injunction Bar Suspension				
B. Other Sanctions:				

(continued)

# CIVIL JUDICIAL ACTION DISCLOSURE REPORTING PAGE (ADV) (continuation)

C. Sanction detail: if suspended, *enjoined* or barred, provide duration including start date and capacities affected (General Securities Principal, Financial Operations Principal, etc.). If requalification by exam/retraining was a condition of the sanction, provide length of time given to requalify/retrain, type of exam required and whether condition has been satisfied. If disposition resulted in a fine, penalty, restitution, disgorgement or monetary compensation, provide total amount, portion levied against you or an *advisory affiliate*, date paid and if any portion of penalty was waived:

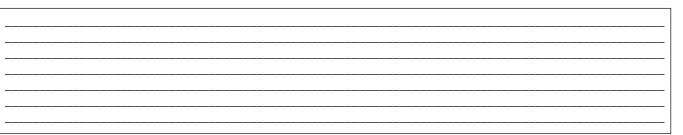
14. Provide a brief summary of circumstances related to the action(s), allegation(s), disposition(s) and/or finding(s) disclosed above (your response must fit within the space provided).

## **BOND DISCLOSURE REPORTING PAGE (ADV)**

GENERAL INSTRUCTIONS				
This Disclosure Reporting Page (DRP ADV) is an INITIAL <b>OR</b> AMENDED response used to report details for affirmative responses to Item 2.C. of Part 1B of Form ADV.				
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.				
Your Name	Your <i>CRD</i> Number			
1. Firm Name: (Policy Holder)				
2. Bonding Company Name:				
3. Disposition Type: (check appropriate item)				
Denied Payout Revoked				
4. Disposition Date (MM/DD/YYYY):	Exact Explanation			
If not exact, provide explanation:				
5. If disposition resulted in Payout, list Payout Amount and Date Paid:				
6. Summarize the details of circumstances leading to the necessity of bond the space provided):	ling company action: (your response must fit within			

# JUDGMENT / LIEN DISCLOSURE REPORTING PAGE (ADV)

GENERAL INSTRUCTIONS				
This Disclosure Reporting Page (DRP ADV) is an INITIAL <b>OR</b> AMENDED response used to report details for affirmative responses to Item 2.D. of Part 1B of Form ADV.				
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.				
Your Name Your <i>CRD</i> Number				
1. Judgment/Lien Amount:				
2. Judgment/Lien Holder:				
3. Judgment/Lien Type: (check appropriate item)	,			
Civil Default Tax				
4. Date Filed (MM/DD/YYYY):	Explanation			
If not exact, provide explanation:				
5. Is Judgment/Lien outstanding?  Yes No				
If no, provide status date (MM/DD/YYYY):	Exact Explanation			
If not exact, provide explanation:				
If no, how was matter resolved? (check appropriate item)				
Discharged Released Removed	d Satisfied			
6. Court (Name of Federal, State or Foreign Court), Location of Court (City Number:	or County and State or Country) and Docket/Case			
7. Provide a brief summary of events leading to the action and any payment sch (your response must fit within the space provided):	nedule details including current status (if applicable)			



## **ARBITRATION DISCLOSURE REPORTING PAGE (ADV)**

GENERAL INSTRUCTIONS				
This Disclosure Reporting Page (DRP ADV) is an INITIAL <b>OR</b> AMENDED response used to report details for affirmative responses to Item 2.E. of Part 1B of Form ADV.				
Check Part 1B item(s) being responded to: $\Box$ 2.E(1) $\Box$ 2.E(2) $\Box$ 2.E(3) $\Box$ 2.E(4) $\Box$ 2.E(5)				
Use a separate DRP for each event or <i>proceeding</i> . The same event or <i>proceeding</i> may be reported for more than one <i>person</i> or entity using one DRP. File with a completed Execution Page.				
One event may result in more than one affirmative answer to Item 2.E. Use only one DRP to report details related to the same event. Unrelated arbitration actions must be reported on separate DRPs.				
PART I				
<ul> <li>A. The <i>person(s)</i> or entity(ies) for whom this DRP is being filed is (are):</li> <li>You (the advisory firm)</li> <li>You and one or more of your <i>advisory affiliates</i></li> <li>One or more of your <i>advisory affiliates</i></li> </ul>				
If this DRP is being filed for an <i>advisory affiliate</i> , give the full name of the <i>advisory affiliate</i> below (for individuals, Last name, First name, Middle name).				
If the <i>advisory affiliate</i> has a <i>CRD</i> number, provide that number. If not, indicate "non-registered" by checking the appropriate checkbox.				
Your Name Your <i>CRD</i> Number				
ADV DRP - ADVISORY AFFILIATE				
CRD NumberThis advisory affiliate is Registered:a firm Yesan individual No				
Name (For individuals, Last, First, Middle)				
This DRP should be removed from the ADV record because the <i>advisory affiliate(s)</i> is no longer associated with the adviser.				
NOTE: The completion of this form does not relieve the <i>advisory affiliate</i> of its obligation to update its IARD or <i>CRD</i> records.				
PART II				
1. Arbitration/Reparation Claim initiated by: (Name of private plaintiff, firm, etc.)				
2. Principal Relief Sought (check appropriate item):				
Restraining Order       Disgorgement       Money Damages (Private/Civil Claim)       Other         Civil Penalty(ies)/Fine(s)       Injunction       Restitution				

(continued)

# ARBITRATION DISCLOSURE REPORTING PAGE (ADV) (continuation)

Other Relief Sought:				
3.	. Initiation Date of Arbitration/Reparation Claim (MM/DD/YYYY):			
	If not exact, provide explar	nation		
4.	Principal Product Type (che	eck apj	propriate item):	
	Annuity(ies) - Fixed		Derivative(s)	Investment Contract(s)
	Annuity(ies) - Variable		Direct Investment(s) - DPP & LP Interest(s)	Money Market Fund(s)
	CD(s)		Equity - OTC	Mutual Fund(s)
	Commodity Option(s)		Equity Listed (Common & Preferred Stock)	No Product
	Debt - Asset Backed		Futures - Commodity	Options
	Debt - Corporate		Futures - Financial	Penny Stock(s)
	Debt - Government		Index Option(s)	Unit Investment Trust(s)
	Debt - Municipal		Insurance	Other
Oth	er Product Types:			
5.	Arbitration/Reparation Clain	im was	filed with (NASD, AAA, NYSE, CBOE, CFTC,	etc.) and Docket/Case Number:
6.	Advisory Affiliate Employin	ng Firn	when activity occurred which led to the arbitrat	tion/reparation (if applicable):
7.	7. Describe the allegations related to this arbitration/reparation (your response must fit within the space provided):			
8.	Current status?  Pend	ding	On Appeal	Final
9.	9. If on appeal, action appealed to (provide name of court) and Date Appeal Filed (MM/DD/YYYY):			

# ARBITRATION DISCLOSURE REPORTING PAGE (ADV) (continuation)

10. If pending, date notice/process was served (MM/DD/YYYY):	tion				
If not exact, provide explanation:					
If Final or On Appeal, complete all items below. For Pending Actions, complete Item 14 only.					
11. How was matter resolved (check appropriate item):					
Consent       Judgment Rendered       Settled         Dismissed       Opinion       Withdrawn       Other					
12. Resolution Date (MM/DD/YYYY):					
If not exact, provide explanation:	_				
13. Resolution Detail:					
A. Were any of the following Sanctions <i>Ordered</i> or Relief Granted (check appropriate items)?					
Monetary Award Settlement Disgorgement/Restitution					
Amount: \$					
B. Other Sanctions:					
C. Sanction detail: If disposition resulted in a penalty, restitution, disgorgement or monetary compensation, provid amount, portion levied against you or an <i>advisory affiliate</i> , date paid and if any portion of penalty was waived:	e total				
<ul> <li>14. Provide a brief summary of circumstances related to the action(s), allegation(s), disposition(s) and/or finding(s) disclosed above (your response must fit within the space provided).</li> </ul>					

OMB APPROVAL OMB Number: 3235-0049 Expires: October 31,2013 Estimated average burden hours per response. . . . . 10.60

## FORM ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

#### PART 2: Uniform Requirements for the Investment Adviser Brochure and Brochure Supplements

#### **General Instructions for Part 2 of Form ADV**

Under SEC and similar state rules you are required to deliver to *clients* and prospective *clients* a *brochure* disclosing information about your firm. You also may be required to deliver a *brochure supplement* disclosing information about one or more of your *supervised persons*. Part 2 of Form ADV sets out the minimum required disclosure that your *brochure* (Part 2A for a firm *brochure*, or Appendix 1 for a *wrap fee program brochure*) and *brochure supplements* (Part 2B) must contain.

Read all the instructions, including General Instructions for Form ADV, General Instructions for Part 2 of Form ADV, Instructions for Part 2A of Form ADV, Instructions for Part 2B of Form ADV, and (if you are preparing or updating a *wrap fee program brochure*) Instructions for Part 2A Appendix 1 of Form ADV, before preparing or updating your *brochure* or *brochure supplements*.

- 1. <u>Narrative Format</u>. Part 2 of Form ADV consists of a series of items that contain disclosure requirements for your firm's *brochure* and any required supplements. The items require narrative responses. You must respond to each item in Part 2. You must include the heading for each item provided by Part 2 immediately preceding your response to that item and provide responses in the same order as the items appear in Part 2. If an item does not apply to your business, you must indicate that item is not applicable. If you have provided information in response to one item that is also responsive to another item, you may cross-reference that information in response to the other item.
- 2. <u>Plain English</u>. The items in Part 2 of Form ADV are designed to promote effective communication between you and your *clients*. Write your *brochure* and supplements in plain English, taking into consideration your *clients*' level of financial sophistication. Your *brochure* should be concise and direct. In drafting your *brochure* and *brochure supplements*, you should: (i) use short sentences; (ii) use definite, concrete, everyday words; (iii) use active voice; (iv) use tables or bullet lists for complex material, whenever possible; (v) avoid legal jargon or highly technical business terms unless you explain them or you believe that your *clients* will understand them; and (vi) avoid multiple negatives. Consider providing examples to illustrate a description of your practices or policies. The brochure should discuss only conflicts the adviser has or is reasonably likely to have, and practices in which it engages or is reasonably likely to engage. If a conflict arises or the adviser decides to engage in a practice that it has not disclosed, supplemental disclosure must be provided to clients to obtain their consent. If you have a conflict or engage in a practice with respect to some (but not all) types or classes of clients, advice, or transactions, indicate as such rather than disclosing that you "may" have the conflict or engage in the practice.

**Note:** The SEC's Office of Investor Education and Advocacy has published <u>A Plain English Handbook</u>. You may find the handbook helpful in writing your *brochure* and supplements. For a copy of this handbook, visit the SEC's web site at<<u>www.sec.gov/news/extra/handbook.htm</u>> or call 1-800-732-0330.

3. <u>Disclosure Obligations as a Fiduciary</u>. Under federal and state law, you are a fiduciary and must make full disclosure to your *clients* of all material facts relating to the advisory relationship. As a fiduciary, you also must seek to avoid conflicts of interest with your clients, and, at a minimum, make full disclosure of all material conflicts of interest between you and your *clients* that could affect the advisory relationship. This obligation

requires that you provide the client with sufficiently specific facts so that the client is able to understand the conflicts of interest you have and the business practices in which you engage, and can give informed consent to such conflicts or practices or reject them. To satisfy this obligation, you therefore may have to disclose to *clients* information not specifically required by Part 2 of Form ADV or in more detail than the brochure items might otherwise require. You may disclose this additional information to *clients* in your *brochure* or by some other means.

- 4. <u>Full and Truthful Disclosure</u>. All information in your *brochure* and *brochure supplements* must be true and may not omit any material facts.
- 5. <u>Filing</u>. You must file your *brochure(s)* (and amendments) through the IARD system using the text-searchable Adobe Portable Document Format ("PDF"). See SEC rules 203-1 and 204-1 and similar state rules. If you are registered or are registering with the SEC, you are not required to file your *brochure supplements* through the IARD or otherwise. You must, however, preserve a copy of the supplements and make them available to SEC staff upon request. See SEC rule 204-2(a)(14). If you are registered or are registering with one or more *state securities authorities*, you must file a copy of the *brochure supplement* for each *supervised person* doing business in that state.

### Instructions for Part 2A of Form ADV: Preparing Your Firm Brochure

1. <u>To whom must we deliver a firm *brochure*</u>? You must give a firm *brochure* to each *client*. You must deliver the *brochure* even if your advisory agreement with the *client* is oral. See SEC rule 204-3(b) and similar state rules.

If you are registered with the SEC, you are not required to deliver your *brochure* to either (i) *clients* who receive only *impersonal investment advice* from you and who will pay you less than \$500 per year or (ii) *clients* that are SEC-registered investment companies or business development companies (the *client* must be registered under the Investment Company Act of 1940 or be a business development company as defined in that Act, and the advisory contract must meet the requirements of section 15(c) of that Act). See SEC rule 204-3(c).

**Note:** Even if you are not required to give a *brochure* to a *client*, as a fiduciary you may still be required to provide your *clients* with similar information, particularly material information about your conflicts of interest and about your disciplinary information. If you are not required to give a *client* a *brochure*, you <u>may</u> make any required disclosures to that *client* by delivery of your *brochure* or through some other means.

### 2. When must we deliver a *brochure* to *clients*?

- You must give a firm *brochure* to each *client* before or at the time you enter into an advisory agreement with that *client*. See SEC rule 204-3(b) and similar state rules.
- Each year you must (i) deliver, within 120 days of the end of your fiscal year, to each *client* a free updated *brochure* that either includes a summary of material changes or is accompanied by a summary of material changes, or (ii) deliver to each *client* a summary of material changes that includes an offer to provide a copy of the updated *brochure* and information on how a *client* may obtain the *brochure*. See SEC rule 204-3(b) and similar state rules.
- You do not have to deliver an interim amendment to *clients* unless the amendment includes information in response to Item 9 of Part 2A (disciplinary information). An interim amendment can be in the form of a document describing the material facts relating to the amended disciplinary event. See SEC rule 204-3(b) and similar state rules.

**Note:** As a fiduciary, you have an ongoing obligation to inform your *clients* of any material information that could affect the advisory relationship. As a result, between *annual updating amendments* you must disclose material changes to such information to *clients* even if those changes do not trigger delivery of an interim amendment. See General Instructions for Part 2 of Form ADV, Instruction 3.

- 3. <u>May we deliver our *brochure* electronically</u>? Yes. The SEC has published interpretive guidance on delivering documents electronically, which you can find at <<u>www.sec.gov/rules/concept/33-7288.txt</u>>.
- 4. When must we update our brochure? You must update your brochure: (i) each year at the time you file your annual updating amendment; and (ii) promptly whenever any information in the brochure becomes materially inaccurate. You are not required to update your brochure between annual amendments solely because the amount of client assets you manage has changed or because your fee schedule has changed. However, if you are updating your brochure for a separate reason in between annual amendments, and the amount of client assets you manage listed in response to Item 4.E or your fee schedule listed in response to Item 5.A has become materially inaccurate, you should update that item(s) as part of the interim amendment. All updates to your brochure must be filed through the IARD system and maintained in your files. See SEC rules 204-1 and 204-2(a)(14) and similar state rules.
- 5. <u>We are filing our *annual updating amendment*</u>. The last *brochure*(s) that we filed does not contain any materially inaccurate information. Do we have to prepare a summary of material changes? No, as long as you

have not filed any interim amendments making material changes to the *brochure* that you filed with last year's *annual updating amendment*. If you do not have to prepare a summary of material changes, you do not have to deliver a summary of material changes or a *brochure* to your existing *clients* that year. See SEC rule 204-3(b). If you are a state-registered adviser, you should contact the appropriate *state securities authorities* to determine whether you must make an annual offer of the brochure.

6. Do we need to include the summary of material changes that we prepare in response to Item 2 with *our annual* <u>updating amendment filing on IARD?</u> Yes, you need to include the summary in your annual updating amendment. Item 2 permits you to include the summary as part of the *brochure* (on the cover page or the page immediately following the cover page) or to create a separate document containing the summary. If you include the summary will be part of the *annual updating amendment* filing that you submit on IARD. If your summary of material changes is a separate document, you must attach the summary as an exhibit to your *brochure* and upload your *brochure* and the summary together in a single, text-searchable file in Adobe Portable Document Format on IARD for your *annual updating amendment*.

**Note:** If you include the summary of material changes in your *brochure*, and you revise or update your *brochure* between *annual updating amendments*, you should consider whether you should update the summary as part of that other-than annual amendment to avoid confusing or misleading *clients* reading the updated *brochure*.

- 7. <u>We have determined that we have no *clients* to whom we must deliver a *brochure*. Must we prepare one? No, but see note to Instruction 1 above.</u>
- 8. <u>May we include a summary of the *brochure* at the beginning of our *brochure*? Yes. Although it is not required, you may choose to include a summary of the *brochure* at the beginning of your *brochure*. Such summary, however, may not substitute for the summary of material changes required by Item 2 of Part 2A.</u>
- 9. We offer several advisory services. May we prepare multiple firm *brochures*? Yes. If you offer substantially different types of advisory services, you may opt to prepare separate *brochures* so long as each *client* receives all applicable information about services and fees. Each *brochure* may omit information that does not apply to the advisory services and fees it describes. For example, your firm *brochure* sent to your *clients* who invest <u>only</u> in the United States can omit information about your advisory services and fees relating to offshore investments. See SEC rule 204-3(e) and similar state rules. If you prepare separate *brochures* you must file each *brochure* (and any amendments) through the IARD system as required in SEC rules 203-1 and 204-1 and similar state rules.
- 10. We sponsor a wrap fee program. Is there a different brochure that we need to deliver to our wrap fee clients? Yes. If you sponsor a wrap fee program, you must deliver a wrap fee program brochure to your wrap fee clients. The disclosure requirements for preparing a wrap fee program brochure appear in Part 2A, Appendix 1 of Form ADV. If your entire advisory business is sponsoring wrap fee programs, you do not need to prepare a firm brochure separate from your wrap fee program brochure(s). See SEC rule 204-3(d) and similar state rules.
- 11. We provide portfolio management services to *clients* in *wrap fee programs* that we do not *sponsor*. Which <u>brochure must we deliver to these clients</u>? You must deliver your *brochure* prepared in accordance with Part 2A (not Appendix 1) to your wrap fee *clients*. You also must deliver to these *clients* any *brochure supplements* required by Part 2B of Form ADV.
- 12. <u>May we include information not required by an item in our *brochure*? Yes. If you include information not required by an item, however, you may not include so much additional information that the required information is obscured.</u>
- 13. <u>Item 18 requires us to give our *clients* an audited balance sheet. May any public accountant perform the audit?</u> Your auditor must be independent. Article 2 of SEC Regulation S-X sets out the general rules for auditor

independence. Please note that these requirements may be different from the rules of professional organizations.

- 14. <u>We are a new firm. Do we need a *brochure*? Yes. Respond to items in Part 2A of Form ADV based on the advisory services you propose to provide and the practices, policies and procedures you propose to adopt.</u>
- 15. We are a "separately identifiable department or division" (SID) of a bank. Must our *brochure* discuss our <u>bank's general business practices</u>? No. Information you include in your firm *brochure* (or in *brochure supplements*) should be information about you, the SID, and your business practices, rather than general information about your bank.

### Part 2A of Form ADV: Firm Brochure

#### Item 1 Cover Page

A. The cover page of your *brochure* must state your name, business address, contact information, website address (if you have one), and the date of the *brochure*.

**Note:** If you primarily conduct advisory business under a name different from your full legal name, <u>and</u> you have disclosed your business name in Item 1.B of Part 1A of Form ADV, then you may use your business name throughout your *brochure*.

B. Display on the cover page of your *brochure* the following statement or other clear and concise language conveying the same information, and identifying the document as a "brochure":

This brochure provides information about the qualifications and business practices of [your name]. If you have any questions about the contents of this brochure, please contact us at [telephone number and/or email address]. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

# Additional information about [your name] also is available on the SEC's website at www.adviserinfo.sec.gov.

C. If you refer to yourself as a "registered investment adviser" or describe yourself as being "registered," include a statement that registration does not imply a certain level of skill or training.

#### Item 2 Material Changes

If you are amending your *brochure* for your annual update and it contains material changes from your last annual update, identify and discuss those changes on the cover page of the *brochure* or on the page immediately following the cover page, or as a separate document accompanying the *brochure*. You must state clearly that you are discussing only material changes since the last annual update of your *brochure*, and you must provide the date of the last annual update of your *brochure*.

- **Note:** You do not have to separately provide this information to a *client* or prospective *client* who has not received a previous version of your *brochure*.
- Item 3 Table of Contents

Provide a table of contents to your brochure.

**Note:** Your table of contents must be detailed enough so that your *clients* can locate topics easily. Your *brochure* must follow the same order, and contain the same headings, as the items listed in Part 2A.

- Item 4 Advisory Business
  - A. Describe your advisory firm, including how long you have been in business. Identify your principal owner(s).

**Notes:** (1) For purposes of this item, your principal owners include the *persons* you list as owning 25% or more of your firm on Schedule A of Part 1A of Form ADV (Ownership Codes C, D or E). (2) If you are a publicly held company without a 25% shareholder, simply disclose that you are publicly held. (3) If an individual or company owns 25% or more of your firm through subsidiaries, you must identify the individual or parent company and intermediate subsidiaries. If you are an SEC-registered adviser, you

must identify intermediate subsidiaries that are publicly held, but not other intermediate subsidiaries. If you

B. Describe the types of advisory services you offer. If you hold yourself out as specializing in a particular type of advisory service, such as financial planning, quantitative analysis, or market timing, explain the nature of that service in greater detail. If you provide investment advice only with respect to limited types of investments, explain the type of investment advice you offer, and disclose that your advice is limited to those types of investments.

are a state-registered adviser, you must identify all intermediate subsidiaries.

- C. Explain whether (and, if so, how) you tailor your advisory services to the individual needs of *clients*. Explain whether *clients* may impose restrictions on investing in certain securities or types of securities.
- D. If you participate in *wrap fee programs* by providing portfolio management services, (1) describe the differences, if any, between how you manage wrap fee accounts and how you manage other accounts, and (2) explain that you receive a portion of the wrap fee for your services.
- E. If you manage *client* assets, disclose the amount of *client* assets you manage on a *discretionary basis* and the amount of *client* assets you manage on a non-*discretionary basis*. Disclose the date "as of" which you calculated the amounts.

**Note:** Your method for computing the amount of "*client* assets you manage" can be different from the method for computing "assets under management" required for Item 5.F in Part 1A. However, if you choose to use a different method to compute "*client* assets you manage," you must keep documentation describing the method you use. The amount you disclose may be rounded to the nearest \$100,000. Your "as of" date must not be more than 90 days before the date you last updated your *brochure* in response to this Item 4.E.

#### Item 5 Fees and Compensation

A. Describe how you are compensated for your advisory services. Provide your fee schedule. Disclose whether the fees are negotiable.

**Note:** If you are an SEC-registered adviser, you do not need to include this information in a *brochure* that is delivered only to qualified purchasers as defined in section 2(a)(51)(A) of the Investment Company Act of 1940.

- B. Describe whether you deduct fees from *clients*' assets or bill *clients* for fees incurred. If *clients* may select either method, disclose this fact. Explain how often you bill *clients* or deduct your fees.
- C. Describe any other types of fees or expenses *clients* may pay in connection with your advisory services, such as custodian fees or mutual fund expenses. Disclose that *clients* will incur brokerage and other transaction costs, and direct *clients* to the section(s) of your *brochure* that discuss brokerage.
- D. If your *clients* either may or must pay your fees in advance, disclose this fact. Explain how a *client* may obtain a refund of a pre-paid fee if the advisory contract is terminated before the end of the billing period. Explain how you will determine the amount of the refund.
- E. If you or any of your *supervised persons* accepts compensation for the sale of securities or other investment products, including asset-based sales charges or service fees from the sale of mutual funds, disclose this fact and respond to Items 5.E.1, 5.E.2, 5.E.3 and 5.E.4.
  - 1. Explain that this practice presents a conflict of interest and gives you or your *supervised persons* an incentive to recommend investment products based on the compensation received, rather than on a *client's* needs. Describe generally how you address conflicts that arise, including your procedures for

disclosing the conflicts to *clients*. If you primarily recommend mutual funds, disclose whether you will recommend "no-load" funds.

- 2. Explain that *clients* have the option to purchase investment products that you recommend through other brokers or agents that are not affiliated with you.
- 3. If more than 50% of your revenue from advisory *clients* results from commissions and other compensation for the sale of investment products you recommend to your *clients*, including asset-based distribution fees from the sale of mutual funds, disclose that commissions provide your primary or, if applicable, your exclusive compensation.
- 4. If you charge advisory fees in addition to commissions or markups, disclose whether you reduce your advisory fees to offset the commissions or markups.

**Note:** If you receive compensation in connection with the purchase or sale of securities, you should carefully consider the applicability of the broker-dealer registration requirements of the Securities Exchange Act of 1934 and any applicable state securities statutes.

#### Item 6 Performance-Based Fees and Side-By-Side Management

If you or any of your *supervised persons* accepts *performance-based fees* – that is, fees based on a share of capital gains on or capital appreciation of the assets of a *client* (such as a *client* that is a hedge fund or other pooled investment vehicle) – disclose this fact. If you or any of your *supervised persons* manage both accounts that are charged a *performance-based fee* and accounts that are charged another type of fee, such as an hourly or flat fee or an asset-based fee, disclose this fact. Explain the conflicts of interest that you or your *supervised persons* face by managing these accounts at the same time, including that you or your *supervised persons* have an incentive to favor accounts for which you or your *supervised persons* receive a *performance-based fee*, and describe generally how you address these conflicts.

#### Item 7 Types of *Clients*

Describe the types of *clients* to whom you generally provide investment advice, such as individuals, trusts, investment companies, or pension plans. If you have any requirements for opening or maintaining an account, such as a minimum account size, disclose the requirements.

Item 8 Methods of Analysis, Investment Strategies and Risk of Loss

- A. Describe the methods of analysis and investment strategies you use in formulating investment advice or managing assets. Explain that investing in securities involves risk of loss that *clients* should be prepared to bear.
- B. For each significant investment strategy or method of analysis you use, explain the material risks involved. If the method of analysis or strategy involves significant or unusual risks, discuss these risks in detail. If your primary strategy involves frequent trading of securities, explain how frequent trading can affect investment performance, particularly through increased brokerage and other transaction costs and taxes.
- C. If you recommend primarily a particular type of security, explain the material risks involved. If the type of security involves significant or unusual risks, discuss these risks in detail.

#### Item 9 Disciplinary Information

If there are legal or disciplinary events that are material to a *client's* or prospective *client's* evaluation of your advisory business or the integrity of your management, disclose all material facts regarding those events.

Items 9.A, 9.B, and 9.C list specific legal and disciplinary events presumed to be material for this Item. If your advisory firm or a *management person* has been *involved* in one of these events, you must disclose it under this Item for ten years following the date of the event, unless (1) the event was resolved in your or the *management person's* favor, or was reversed, suspended or vacated, or (2) you have rebutted the presumption of materiality to determine that the event is not material (see Note below). For purposes of calculating this ten-year period, the "date" of an event is the date that the final *order*, judgment, or decree was entered, or the date that any rights of appeal from preliminary *orders*, judgments or decrees lapsed.

Items 9.A, 9.B, and 9.C do not contain an exclusive list of material disciplinary events. If your advisory firm or a *management person* has been *involved* in a legal or disciplinary event that is <u>not</u> listed in Items 9.A, 9.B, or 9.C, but nonetheless is material to a *client's* or prospective *client's* evaluation of your advisory business or the integrity of its management, you must disclose the event. Similarly, even if more than ten years have passed since the date of the event, you must disclose the event if it is so serious that it remains material to a *client's* or prospective *client's* evaluation.

- A. A criminal or civil action in a domestic, foreign or military court of competent jurisdiction in which your firm or a *management person* 
  - 1. was convicted of, or pled guilty or nolo contendere ("no contest") to (a) any *felony*; (b) a *misdemeanor* that *involved* investments or an *investment-related* business, fraud, false statements or omissions, wrongful taking of property, bribery, perjury, forgery, counterfeiting, or extortion; or (c) a conspiracy to commit any of these offenses;
  - 2. is the named subject of a pending criminal *proceeding* that involves an *investment-related* business, fraud, false statements or omissions, wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or a conspiracy to commit any of these offenses;
  - 3. was *found* to have been *involved* in a violation of an *investment-related* statute or regulation; or
  - 4. was the subject of any *order*, judgment, or decree permanently or temporarily enjoining, or otherwise limiting, your firm or a *management person* from engaging in any *investment-related* activity, or from violating any *investment-related* statute, rule, or *order*.
- B. An administrative *proceeding* before the SEC, any other federal regulatory agency, any state regulatory agency, or any *foreign financial regulatory authority* in which your firm or a *management person* 
  - 1. was *found* to have caused an *investment-related* business to lose its authorization to do business; or
  - 2. was *found* to have been *involved* in a violation of an *investment-related* statute or regulation and was the subject of an *order* by the agency or authority
    - (a) denying, suspending, or revoking the authorization of your firm or a *management person* to act in an *investment-related* business;
    - (b) barring or suspending your firm's or a *management person's* association with an *investment-related* business;
    - (c) otherwise significantly limiting your firm's or a *management person's investment-related* activities; or

- (d) imposing a civil money penalty of more than \$2,500 on your firm or a management person.
- C. A self-regulatory organization (SRO) proceeding in which your firm or a management person
  - 1. was *found* to have caused an *investment-related* business to lose its authorization to do business; or
  - was *found* to have been *involved* in a violation of the *SRO*'s rules and was: (i) barred or suspended from membership or from association with other members, or was expelled from membership;
     (ii) otherwise significantly limited from *investment-related* activities; or (iii) fined more than \$2,500.

**Note:** You may, under certain circumstances, rebut the presumption that a disciplinary event is material. If an event is immaterial, you are not required to disclose it. When you review a legal or disciplinary event involving your firm or a *management person* to determine whether it is appropriate to rebut the presumption of materiality, you should consider all of the following factors: (1) the proximity of the *person involved* in the disciplinary event to the advisory function; (2) the nature of the infraction that led to the disciplinary event; (3) the severity of the disciplinary sanction; and (4) the time elapsed since the date of the disciplinary event. If you conclude that the materiality presumption has been overcome, you must prepare and maintain a file memorandum of your determination in your records. See SEC rule 204-2(a)(14)(iii).

Item 10 Other Financial Industry Activities and Affiliations

- A. If you or any of your *management persons* are registered, or have an application pending to register, as a broker-dealer or a registered representative of a broker-dealer, disclose this fact.
- B. If you or any of your *management persons* are registered, or have an application pending to register, as a futures commission merchant, commodity pool operator, a commodity trading advisor, or an associated person of the foregoing entities, disclose this fact.
- C. Describe any relationship or arrangement that is material to your advisory business or to your *clients* that you or any of your *management persons* have with any *related person* listed below. Identify the *related person* and if the relationship or arrangement creates a material conflict of interest with *clients*, describe the nature of the conflict and how you address it.
  - 1. broker-dealer, municipal securities dealer, or government securities dealer or broker
  - 2. investment company or other pooled investment vehicle (including a mutual fund, closed-end investment company, unit investment trust, private investment company or "hedge fund," and offshore fund)
  - 3. other investment adviser or financial planner
  - 4. futures commission merchant, commodity pool operator, or commodity trading advisor
  - 5. banking or thrift institution
  - 6. accountant or accounting firm
  - 7. lawyer or law firm
  - 8. insurance company or agency
  - 9. pension consultant
  - 10. real estate broker or dealer
  - 11. sponsor or syndicator of limited partnerships.
- D. If you recommend or select other investment advisers for your *clients* and you receive compensation directly or indirectly from those advisers that creates a material conflict of interest, or if you have other business relationships with those advisers that create a material conflict of interest, describe these practices and discuss the material conflicts of interest these practices create and how you address them.

Item 11 Code of Ethics, Participation or Interest in *Client* Transactions and Personal Trading

- A. If you are an SEC-registered adviser, briefly describe your code of ethics adopted pursuant to SEC rule 204A-1 or similar state rules. Explain that you will provide a copy of your code of ethics to any *client* or prospective *client* upon request.
- B. If you or a *related person* recommends to *clients*, or buys or sells for *client* accounts, securities in which you or a *related person* has a material financial interest, describe your practice and discuss the conflicts of interest it presents. Describe generally how you address conflicts that arise.

Examples: (1) You or a *related person*, as principal, buys securities from (or sells securities to) your *clients*; (2) you or a *related person* acts as general partner in a partnership in which you solicit *client* investments; or (3) you or a *related person* acts as an investment adviser to an investment company that you recommend to *clients*.

- C. If you or a *related person* invests in the same securities (or related securities, *e.g.*, warrants, options or futures) that you or a *related person* recommends to *clients*, describe your practice and discuss the conflicts of interest this presents and generally how you address the conflicts that arise in connection with personal trading.
- D. If you or a *related person* recommends securities to *clients*, or buys or sells securities for *client* accounts, at or about the same time that you or a *related person* buys or sells the same securities for your own (or the *related person's* own) account, describe your practice and discuss the conflicts of interest it presents. Describe generally how you address conflicts that arise.

**Note:** The description required by Item 11.A may include information responsive to Item 11.B, C or D. If so, it is not necessary to make repeated disclosures of the same information. You do not have to provide disclosure in response to Item 11.B, 11.C, or 11.D with respect to securities that are not "reportable securities" under SEC rule 204A-1(e)(10) and similar state rules.

Item 12 Brokerage Practices

- A. Describe the factors that you consider in selecting or recommending broker-dealers for *client* transactions and determining the reasonableness of their compensation (*e.g.*, commissions).
  - 1. <u>Research and Other Soft Dollar Benefits</u>. If you receive research or other products or services other than execution from a broker-dealer or a third party in connection with *client* securities transactions ("soft dollar benefits"), disclose your practices and discuss the conflicts of interest they create.

**Note:** Your disclosure and discussion must include all soft dollar benefits you receive, including, in the case of research, both proprietary research (created or developed by the broker-dealer) and research created or developed by a third party.

- a. Explain that when you use *client* brokerage commissions (or markups or markdowns) to obtain research or other products or services, you receive a benefit because you do not have to produce or pay for the research, products or services.
- b. Disclose that you may have an incentive to select or recommend a broker-dealer based on your interest in receiving the research or other products or services, rather than on your *clients*' interest in receiving most favorable execution.

- c. If you may cause *clients* to pay commissions (or markups or markdowns) higher than those charged by other broker-dealers in return for soft dollar benefits (known as paying-up), disclose this fact.
- d. Disclose whether you use soft dollar benefits to service all of your *clients*' accounts or only those that paid for the benefits. Disclose whether you seek to allocate soft dollar benefits to *client* accounts proportionately to the soft dollar credits the accounts generate.
- e. Describe the types of products and services you or any of your *related persons* acquired with *client* brokerage commissions (or markups or markdowns) within your last fiscal year.

**Note:** This description must be specific enough for your *clients* to understand the types of products or services that you are acquiring and to permit them to evaluate possible conflicts of interest. Your description must be more detailed for products or services that do not qualify for the safe harbor in section 28(e) of the Securities Exchange Act of 1934, such as those services that do not aid in investment decision-making or trade execution. Merely disclosing that you obtain various research reports and products is not specific enough.

- f. Explain the procedures you used during your last fiscal year to direct *client* transactions to a particular broker-dealer in return for soft dollar benefits you received.
- 2. <u>Brokerage for *Client* Referrals</u>. If you consider, in selecting or recommending broker-dealers, whether you or a *related person* receives *client* referrals from a broker-dealer or third party, disclose this practice and discuss the conflicts of interest it creates.
  - a. Disclose that you may have an incentive to select or recommend a broker-dealer based on your interest in receiving *client* referrals, rather than on your *clients*' interest in receiving most favorable execution.
  - b. Explain the procedures you used during your last fiscal year to direct *client* transactions to a particular broker-dealer in return for *client* referrals.
- 3. Directed Brokerage.
  - a. If you routinely <u>recommend</u>, <u>request</u> or <u>require</u> that a *client* direct you to execute transactions through a specified broker-dealer, describe your practice or policy. Explain that not all advisers require their *clients* to direct brokerage. If you and the broker-dealer are affiliates or have another economic relationship that creates a material conflict of interest, describe the relationship and discuss the conflicts of interest it presents. Explain that by directing brokerage you may be unable to achieve most favorable execution of *client* transactions, and that this practice may cost *clients* more money.
  - b. If you <u>permit a client</u> to direct brokerage, describe your practice. If applicable, explain that you may be unable to achieve most favorable execution of *client* transactions. Explain that directing brokerage may cost *clients* more money. For example, in a directed brokerage account, the *client* may pay higher brokerage commissions because you may not be able to aggregate orders to reduce transaction costs, or the *client* may receive less favorable prices.

**Note:** If your *clients* only have directed brokerage arrangements <u>subject to most favorable</u> <u>execution of *client* transactions</u>, you do not need to respond to the last sentence of Item 12.A.3.a. or to the second or third sentences of Item 12.A.3.b.

B. Discuss whether and under what conditions you aggregate the purchase or sale of securities for various *client* accounts. If you do not aggregate orders when you have the opportunity to do so, explain your practice and describe the costs to *clients* of not aggregating.

Item 13 Review of Accounts

- A. Indicate whether you periodically review *client* accounts or financial plans. If you do, describe the frequency and nature of the review, and the titles of the *supervised persons* who conduct the review.
- B. If you review *client* accounts on other than a periodic basis, describe the factors that trigger a review.
- C. Describe the content and indicate the frequency of regular reports you provide to *clients* regarding their accounts. State whether these reports are written.

Item 14 Client Referrals and Other Compensation

- A. If someone who is not a *client* provides an economic benefit to you for providing investment advice or other advisory services to your *clients*, generally describe the arrangement, explain the conflicts of interest, and describe how you address the conflicts of interest. For purposes of this Item, economic benefits include any sales awards or other prizes.
- B. If you or a *related person* directly or indirectly compensates any *person* who is not your *supervised person* for *client* referrals, describe the arrangement and the compensation.

**Note:** If you compensate any *person* for *client* referrals, you should consider whether SEC rule 206(4)-3 or similar state rules regarding solicitation arrangements and/or state rules requiring registration of *investment adviser representatives* apply.

### Item 15 Custody

If you have *custody* of *client* funds or securities and a qualified custodian sends quarterly, or more frequent, account statements directly to your *clients*, explain that *clients* will receive account statements from the broker-dealer, bank or other qualified custodian and that *clients* should carefully review those statements. If your *clients* also receive account statements from you, your explanation must include a statement urging *clients* to compare the account statements they receive from the qualified custodian with those they receive from you.

#### Item 16 Investment Discretion

If you accept *discretionary authority* to manage securities accounts on behalf of *clients*, disclose this fact and describe any limitations *clients* may (or customarily do) place on this authority. Describe the procedures you follow before you assume this authority (*e.g.*, execution of a power of attorney).

#### Item 17 Voting Client Securities

A. If you have, or will accept, authority to vote *client* securities, briefly describe your voting policies and procedures, including those adopted pursuant to SEC rule 206(4)-6. Describe whether (and, if so, how) your *clients* can direct your vote in a particular solicitation. Describe how you address conflicts of interest between you and your *clients* with respect to voting their securities. Describe how *clients* may obtain information from you about how you voted their securities. Explain to *clients* that they may obtain a copy of your proxy voting policies and procedures upon request.

B. If you do not have authority to vote *client* securities, disclose this fact. Explain whether *clients* will receive their proxies or other solicitations directly from their custodian or a transfer agent or from you, and discuss whether (and, if so, how) *clients* can contact you with questions about a particular solicitation.

Item 18 Financial Information

- A. If you require or solicit prepayment of more than \$1,200 in fees per *client*, six months or more in advance, include a balance sheet for your most recent fiscal year.
  - 1. The balance sheet must be prepared in accordance with generally accepted accounting principles, audited by an independent public accountant, and accompanied by a note stating the principles used to prepare it, the basis of securities included, and any other explanations required for clarity.
  - 2. Show parenthetically the market or fair value of securities included at cost.
  - 3. Qualifications of the independent public accountant and any accompanying independent public accountant's report must conform to Article 2 of SEC Regulation S-X.

**Note:** If you are a sole proprietor, show investment advisory business assets and liabilities separate from other business and personal assets and liabilities. You may aggregate other business and personal assets unless advisory business liabilities exceed advisory business assets.

**Note:** If you have not completed your first fiscal year, include a balance sheet dated not more than 90 days prior to the date of your *brochure*.

**Exception:** You are not required to respond to Item 18.A of Part 2A if you also are: (i) a qualified custodian as defined in SEC rule 206(4)-2 or similar state rules; or (ii) an insurance company.

B. If you have *discretionary authority* or *custody* of *client* funds or securities, or you require or solicit prepayment of more than \$1,200 in fees per *client*, six months or more in advance, disclose any financial condition that is reasonably likely to impair your ability to meet contractual commitments to *clients*.

**Note:** With respect to Items 18.A and 18.B, if you are registered or are registering with one or more of the *state securities authorities*, the dollar amount reporting threshold for including the required balance sheet and for making the required financial condition disclosures is more than \$500 in fees per *client*, six months or more in advance.

C. If you have been the subject of a bankruptcy petition at any time during the past ten years, disclose this fact, the date the petition was first brought, and the current status.

# If you are registering or are registered with one or more *state securities authorities*, you must respond to the following additional Item.

- Item 19 Requirements for State-Registered Advisers
  - A. Identify each of your principal executive officers and *management persons*, and describe their formal education and business background. If you have supplied this information elsewhere in your Form ADV, you do not need to repeat it in response to this Item.
  - B. Describe any business in which you are actively engaged (other than giving investment advice) and the approximate amount of time spent on that business. If you have supplied this information elsewhere in your Form ADV, you do not need to repeat it in response to this Item.

- C. In addition to the description of your fees in response to Item 5 of Part 2A, if you or a *supervised person* are compensated for advisory services with *performance-based fees*, explain how these fees will be calculated. Disclose specifically that performance-based compensation may create an incentive for the adviser to recommend an investment that may carry a higher degree of risk to the *client*.
- D. If you or a *management person* has been *involved* in one of the events listed below, disclose all material facts regarding the event.
  - 1. An award or otherwise being *found* liable in an arbitration claim alleging damages in excess of \$2,500, *involving* any of the following:
    - (a) an investment or an *investment-related* business or activity;
    - (b) fraud, false statement(s), or omissions;
    - (c) theft, embezzlement, or other wrongful taking of property;
    - (d) bribery, forgery, counterfeiting, or extortion; or
    - (e) dishonest, unfair, or unethical practices.
  - 2. An award or otherwise being *found* liable in a civil, *self-regulatory organization*, or administrative *proceeding involving* any of the following:
    - (a) an investment or an *investment-related* business or activity;
    - (b) fraud, false statement(s), or omissions;
    - (c) theft, embezzlement, or other wrongful taking of property;
    - (d) bribery, forgery, counterfeiting, or extortion; or
    - (e) dishonest, unfair, or unethical practices.
- E. In addition to any relationship or arrangement described in response to Item 10.C. of Part 2A, describe any relationship or arrangement that you or any of your *management persons* have with any issuer of securities that is not listed in Item 10.C. of Part 2A.

### Instructions for Part 2A Appendix 1 of Form ADV: Preparing Your *Wrap Fee Program Brochure*

Read all the instructions, including General Instructions for Form ADV, General Instructions for Part 2 of Form ADV, Instructions for Part 2A of Form ADV, and the instructions below, before preparing or updating your *wrap fee program brochure*.

1. <u>Who must deliver a *wrap fee program brochure?*</u> If you *sponsor* a *wrap fee program*, you must give a *wrap fee program brochure* to each *client* of the *wrap fee program*.

However, if a *wrap fee program* that you *sponsor* has multiple *sponsors* and another *sponsor* creates and delivers to your *wrap fee program clients* a *wrap fee program brochure* that includes all the information required in your *wrap brochure*, you do not have to create or deliver a separate *wrap fee program brochure*. A *wrap fee program brochure* takes the place of your advisory firm *brochure* required by Part 2A of Form ADV, but only for *clients* of *wrap fee programs* that you *sponsor*. See SEC rule 204-3(d) and similar state rules.

- 2. <u>When must a *wrap fee program brochure* be delivered?</u>
  - You must give a *wrap fee program brochure* to each *client* of the *wrap fee program* before or at the time the *client* enters into a *wrap fee program* contract. See SEC rule 204-3(b) and similar state rules.
  - Each year you must (i) deliver, within 120 days of the end of your fiscal year, to each *client* a free updated *wrap fee program brochure* that either includes a summary of material changes or is accompanied by a summary of material changes, or (ii) deliver to each *client* a summary of material changes that includes an offer to provide a copy of the updated *wrap fee program brochure* and information on how a *client* may obtain the *wrap fee program brochure*. See SEC rule 204-3(b) and similar state rules.
  - You do not have to deliver an interim amendment to *clients* unless the amendment includes information in response to Item 9 of Part 2A (disciplinary information). An interim amendment can be in the form of a document describing the material facts relating to the amended disciplinary event. See SEC rule 204-3(b) and similar state rules.

**Note:** As a fiduciary, you have an ongoing obligation to inform your *clients* of any material information that could affect the advisory relationship. As a result, between *annual updating amendments* you must disclose material changes to such information to *clients* even if those changes do not trigger delivery of an interim amendment. See General Instructions for Part 2 of Form ADV, Instruction 3.

- 3. When must we update our *wrap fee program brochure*? You must update your *wrap fee program brochure*: (i) each year at the time you file your *annual updating amendment*, and (ii) promptly whenever any information in the *wrap fee program brochure* becomes materially inaccurate. You are not required to update your *wrap fee program brochure* between annual amendments solely because your fee schedule has changed. However, if you are updating your *wrap fee program brochure* for a separate reason in between annual amendments, and your fee schedule listed in response to Item 4.A has become materially inaccurate, you should update that item as part of the interim amendment. All updates to your *wrap fee program brochure* must be filed through the IARD system and maintained in your files. See SEC rules 204-1 and 204-2(a)(14) and similar state rules.
- 4. <u>May we deliver our *wrap fee program brochure* electronically?</u> Yes. The SEC has published interpretive guidance on delivering documents electronically, which you can find at <<u>www.sec.gov/rules/concept/33-7288.txt</u>>.
- 5. <u>What if we sponsor more than one wrap fee program?</u> You may prepare a single wrap fee program brochure describing all the wrap fee programs you sponsor, or you may prepare separate wrap fee program brochures that describe one or more of your wrap fee programs. If you prepare separate brochures, each brochure must state that you sponsor other wrap fee programs and must explain how the *client* can obtain brochures for the other programs.

- 6. We provide portfolio management services under a *wrap fee program* that we *sponsor*. Must we deliver both <u>our wrap fee program brochure</u> and our firm brochure to our wrap fee program clients? No, just the wrap fee program brochure. If you or your supervised persons provide portfolio management services under a *wrap fee program* that you also *sponsor*, your *wrap fee program brochure* must describe the investments and investment strategies you (or your supervised persons) will use as portfolio managers. This requirement appears in Item 6.C of this Appendix.
- 7. We provide other advisory services outside of our *wrap fee programs*. May we combine our *wrap fee program* <u>brochure into our firm brochure for clients receiving these other services?</u> No. Your *wrap fee program* brochure must address only the *wrap fee programs* you *sponsor*. See SEC rule 204-3(d)(1) and similar state rules.
- 8. <u>Must we also deliver *brochure supplements* to *wrap fee program clients*? Yes. A *wrap fee program brochure* does <u>not</u> take the place of any supplements required by Part 2B of Form ADV.</u>

### Part 2A Appendix 1 of Form ADV: Wrap Fee Program Brochure

#### Item 1 Cover Page

A. The cover page of your *wrap fee program brochure* must state your name, business address, contact information, web site address (if you have one), and the date of the *wrap fee program brochure*.

**Note:** If you primarily conduct advisory business under a name different from your full legal name, <u>and</u> you have disclosed your business name in Item 1.B of Part 1A of Form ADV, then you may use your business name throughout your *wrap fee program brochure*.

B. Display on the cover page of your *wrap fee program brochure* the following (or other clear and concise language conveying the same information) and identifying the document as a "wrap fee program brochure":

This wrap fee program brochure provides information about the qualifications and business practices of [your name]. If you have any questions about the contents of this brochure, please contact us at [telephone number and/or email address]. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

# Additional information about [your name] also is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>.

D. If you refer to yourself as a "registered investment adviser" or describe yourself as being "registered," include a statement that registration does not imply a certain level of skill or training.

#### Item 2 Material Changes

If you are amending your *wrap fee program brochure* for your annual update and it contains material changes from your last annual update, identify and discuss those changes on the page immediately following the cover page of the *wrap fee program brochure* or as a separate document accompanying the *brochure*. You must clearly state that you are discussing only material changes since the last annual update of the *wrap fee program brochure*, and must provide the date of the last annual update to the *wrap fee program brochure*.

**Notes:** You do not have to provide this information to a *client* or prospective *client* who has not received a previous version of your *wrap fee program brochure*.

Item 3 Table of Contents

Provide a table of contents to your wrap fee program brochure.

**Note:** Your table of contents must be detailed enough so that your *clients* can locate topics easily. Your *wrap fee program brochure* must follow the same order, and contain the same headings, as the items listed in this Appendix 1.

Item 4 Services, Fees and Compensation

A. Describe the services, including the types of portfolio management services, provided under each program. Indicate the wrap fee charged for each program or, if fees vary according to a schedule, provide your fee schedule. Indicate whether fees are negotiable and identify the portion of the total fee, or the range of fees, paid to portfolio managers.

- B. Explain that the program may cost the *client* more or less than purchasing such services separately and describe the factors that bear upon the relative cost of the program, such as the cost of the services if provided separately and the trading activity in the *client's* account.
- C. Describe any fees that the *client* may pay in addition to the wrap fee, and describe the circumstances under which *clients* may pay these fees, including, if applicable, mutual fund expenses and mark-ups, mark-downs, or spreads paid to market makers.
- D. If the *person* recommending the *wrap fee program* to the *client* receives compensation as a result of the *client's* participation in the program, disclose this fact. Explain, if applicable, that the amount of this compensation may be more than what the *person* would receive if the *client* participated in your other programs or paid separately for investment advice, brokerage, and other services. Explain that the *person*, therefore, may have a financial incentive to recommend the *wrap fee program* over other programs or services.

#### Item 5 Account Requirements and Types of *Clients*

If a *wrap fee program* imposes any requirements to open or maintain an account, such as a minimum account size, disclose these requirements. If there is a minimum amount for assets placed with each portfolio manager as well as a minimum account size for participation in the *wrap fee program*, disclose and explain these requirements. To the extent applicable to your *wrap fee program clients*, describe the types of *clients* to whom you generally provide investment advice, such as individuals, trusts, investment companies, or pension plans.

#### Item 6 Portfolio Manager Selection and Evaluation

- A. Describe how you select and review portfolio managers, your basis for recommending or selecting portfolio managers for particular *clients*, and your criteria for replacing or recommending the replacement of portfolio managers for the program and for particular *clients*.
  - 1. Describe any standards you use to calculate portfolio manager performance, such as industry standards or standards used solely by you.
  - 2. Indicate whether you review, or whether any third-party reviews, performance information to determine or verify its accuracy or its compliance with presentation standards. If so, briefly describe the nature of the review and the name of any third party conducting the review.
  - 3. If applicable, explain that neither you nor a third-party reviews portfolio manager performance information, and/or that performance information may not be calculated on a uniform and consistent basis.
- B. Disclose whether any of your *related persons* act as a portfolio manager for a *wrap fee program* described in the *wrap fee program brochure*. Explain the conflicts of interest that you face because of this arrangement and describe how you address these conflicts of interest. Disclose whether *related person* portfolio managers are subject to the same selection and review as the other portfolio managers that participate in the *wrap fee program*. If they are not, describe how you select and review *related person* portfolio managers.
- C. If you, or any of your *supervised persons* covered under your investment adviser registration, act as a portfolio manager for a *wrap fee program* described in the *wrap fee program brochure*, respond to Items 4.B, 4.C, 4.D (Advisory Business), 6 (*Performance-Based Fees* and Side-By-Side Management), 8.A (Methods of Analysis, Investment Strategies and Risk of Loss) and 17 (Voting *Client* Securities) of Part 2A of Form ADV.

Item 7 *Client* Information Provided to Portfolio Managers

Describe the information about *clients* that you communicate to the *clients*' portfolio managers, and how often or under what circumstances you provide updated information.

Item 8 Client Contact with Portfolio Managers

Explain any restrictions placed on *clients*' ability to contact and consult with their portfolio managers.

- Item 9 Additional Information
  - A. Respond to Item 9 (Disciplinary Information) and Item 10 (Other Financial Industry Activities and Affiliations) of Part 2A of Form ADV.
  - B. Respond to Items 11 (Code of Ethics, Participation or Interest in *Client* Transactions and Personal Trading), 13 (Review of Accounts), 14 (*Client* Referrals and Other Compensation), and 18 (Financial Information) of Part 2A of Form ADV, as applicable to your wrap fee *clients*.

# If you are registered or are registering with one or more *state securities authorities*, you must respond to the following additional Item.

Item 10 Requirements for State-Registered Advisers

Respond to Item 19.E of Part 2A of Form ADV.

### Instructions for Part 2B of Form ADV: Preparing a Brochure Supplement

- 1. <u>For which supervised persons must we prepare a brochure supplement?</u> As an initial matter, if you have no *clients* to whom you must deliver a *brochure supplement* (see Instruction 2 below), then you need not prepare <u>any brochure supplements</u>. Otherwise, you must prepare a *brochure supplement* for the following *supervised persons*:
  - (i) Any *supervised person* who formulates investment advice for a *client* and has direct *client* contact; and
  - (ii) Any *supervised person* who has *discretionary authority* over a *client*'s assets, even if the *supervised person* has no direct *client* contact. See SEC rule 204-3(b)(2) and similar state rules.

**Note:** No supplement is required for a *supervised person* who has no direct *client* contact and has *discretionary authority* over a *client*'s assets <u>only</u> as part of a team. In addition, if discretionary advice is provided by a team comprised of more than five *supervised persons, brochure supplements* need only be provided for the five *supervised persons* with the most significant responsibility for the day-to-day discretionary advice provided to the *client*. See SEC rule 204-3(b) and similar state rules.

2. To whom must we deliver *brochure supplements*? Are there any exceptions?

You must deliver to a *client* the *brochure supplements* for each *supervised person* who provides advisory services to that *client*. However, there are three categories of *clients* to whom you are not required to deliver *supplements*. See SEC rule 204-3(c) and similar state rules.

First, you are not required to deliver supplements to *clients* to whom you are not required to deliver a firm *brochure* (or a *wrap fee program brochure*).

Second, you are not required to deliver supplements to *clients* who receive only *impersonal investment advice*, even if they receive a firm *brochure*.

Third, you are not required to deliver supplements to *clients* who are individuals who would be "qualified clients" of your firm under SEC rule 205-3(d)(1)(iii). Those *persons* are:

- (i) Any executive officers, directors, trustees, general partners, or *persons* serving in a similar capacity, of your firm; or
- (ii) Any employees of your firm (other than employees performing solely clerical, secretarial or administrative functions) who, in connection with their regular functions or duties, participate in the investment activities of your firm and have been performing such functions or duties for at least 12 months.
- 3. When must we deliver a supplement to a *client*?
- You must deliver the supplement for a *supervised person* before or at the time that *supervised person* begins to provide advisory services to a *client*.
- You also must deliver to *clients* any update to the supplement that amends information in response to Item 3 of Part 2B (disciplinary information). Such an amendment can be in the form of a "sticker" that identifies the information that has become inaccurate and provides the new information and the date of the sticker.

**Note:** As a fiduciary, you have a continuing obligation to inform your *clients* of any material information that could affect the advisory relationship. As a result, between *annual updating amendments* you must disclose material changes to *clients* even if those changes do not trigger delivery of an updated supplement.

You may have a *supervised person* deliver supplements (including his own) on your behalf. Furthermore, if you are an SEC-registered adviser, you not required to file *brochure supplements* or updates, but you must maintain copies of them. See Instruction 5 of SEC General Instructions for Part 2 of Form ADV.

- 4. <u>When must we update *brochure supplements*</u>? You must update *brochure supplements* promptly whenever any information in them becomes materially inaccurate.
- 5. <u>May we deliver *brochure supplements* electronically?</u> Yes. You may deliver supplements using electronic media. The SEC has published interpretive guidance on delivering documents electronically, which you can find at <<u>www.sec.gov/rules/concept/33-7288.txt</u>>. If you deliver a supplement electronically, you may disclose in that supplement that the *supervised person* has a disciplinary event and provide a hyperlink to either the BrokerCheck or the IAPD systems.
- 6. <u>Must brochure supplements be separate documents?</u> No. If your firm *brochure* includes all the information required in a *brochure supplement*, you do not need a separate supplement. Smaller firms with just a few *supervised persons* may find it easier to include all supplement information in their firm *brochure*, while larger firms may prefer to use a firm *brochure* and separate supplements. If supplement information is included in the firm *brochure*, however, the supplements must be included at the end of the brochure. In addition, each supplement must follow the same order as the supplement items listed in Part 2B, and contain the same headings.

You may prepare supplements for groups of *supervised persons*. A group supplement, or a firm *brochure* presenting supplement information about *supervised persons*, must present information in a separate section for each *supervised person*.

- 7. <u>Must an adviser who is a sole proprietor provide his own *brochure supplement* to *clients*? No, if that information is included in the firm *brochure*.</u>
- 8. <u>May we include information not required by an item in a *brochure supplement*?</u> Yes. If you include information not required by an item, however, you may not include so much additional information that the required information is obscured.
- 9. <u>Are we required to file the *brochure supplements*?</u> If you are registered or are registering with the SEC, you are not required to file your *brochure supplements*, but you are required to maintain copies of all supplements and amendments to supplements in your files. See SEC rule 204-2(a)(14)(i). If you are registered or are registering with one or more *state securities authorities*, you must file through IARD a copy of the *brochure supplement* for each *supervised person* doing business in that state.

### Part 2B of Form ADV: Brochure Supplement

#### Item 1 Cover Page

- A. Include the following on the cover page of the supplement:
  - 1. The supervised person's name, business address and telephone number (if different from yours).
  - 2. Your firm's name, business address and telephone number. If your firm *brochure* uses a business name for your firm, use the same business name for the firm in the supplement.
  - 3. The date of the supplement.
- B. Display on the cover page statements containing the following or other clear and concise language conveying the same information, and identifying the document as a "brochure supplement:"

This brochure supplement provides information about [name of *supervised person*] that supplements the [name of advisory firm] brochure. You should have received a copy of that brochure. Please contact [service center or name and/or title of your contact *person*] if you did not receive [name of advisory firm]'s brochure or if you have any questions about the contents of this supplement.

# Additional information about [name of *supervised person*] is available on the SEC's website at <u>www.adviserinfo.sec.gov</u>.

**Note:** You do not have to include this statement directing *clients* to the public website unless the *supervised person* is an *investment adviser representative* required to register with *state securities authorities*. The above information must be on the cover page of the supplement but need not be the only information on the cover page of the supplement. If other information is included on the cover page of the supplement, the above information must be on the top of the first page of the supplement.

### Item 2 Educational Background and Business Experience

Disclose the *supervised person*'s name, age (or year of birth), formal education after high school, and business background (including an identification of the specific positions held) for the preceding five years. If the *supervised person* has no high school education, no formal education after high school, or no business background, disclose this fact. You may list any professional designations held by the *supervised person*, but if you do so, you must provide a sufficient explanation of the minimum qualifications required for each designation to allow *clients* to understand the value of the designation.

#### Item 3 Disciplinary Information

If there are legal or disciplinary events material to a *client's* or prospective *client's* evaluation of the *supervised person*, disclose all material facts regarding those events.

Items 3.A, 3.B, 3.C, and 3.D below list specific legal and disciplinary events presumed to be material for this Item. If the *supervised person* has been *involved* in one of these events, you must disclose it under this Item for ten years following the date of the event, unless (1) the event was resolved in the *supervised person*'s favor, or was reversed, suspended or vacated, or (2) you have rebutted the presumption of materiality to determine that the event is not material (see Note below). For purposes of calculating this ten-year period, the "date" of an event is the date the final *order*, judgment, or decree was entered, or the date any rights of appeal from preliminary *orders*, judgments or decrees lapsed.

Items 3.A, 3.B, 3.C, and 3.D do not contain an exclusive list of material disciplinary events. If the *supervised person* has been *involved* in a legal or disciplinary event that is <u>not</u> listed in Items 3.A, 3.B, 3.C, or 3.D but <u>is</u> material to a *client's* or prospective *client's* evaluation of the *supervised person's* integrity, you must disclose the

event. Similarly, even if more than ten years have passed since the date of the event, you must disclose the event if it is so serious that it remains currently material to a *client's* or prospective *client's* evaluation. If you deliver a supplement electronically and if a particular disclosure required below for the *supervised person* is provided through either the Financial Industry Regulatory Authority's (FINRA) BrokerCheck system or the IAPD, you may satisfy that particular disclosure obligation by including in that supplement (i) a statement that the *supervised person* has a disciplinary history, the details of which can be found on FINRA's BrokerCheck system or the IAPD, and (ii) a hyperlink to the relevant system with a brief explanation of how the *client* can access the disciplinary history. The BrokerCheck link is <u>www.finra.org/brokercheck</u>; the IAPD link is <u>www.adviserinfo.sec.gov</u>.

- A. A criminal or civil action in a domestic, foreign or military court of competent jurisdiction in which the *supervised person* 
  - 1. was convicted of, or pled guilty or nolo contendere ("no contest") to (a) any *felony*; (b) a *misdemeanor* that *involved* investments or an *investment-related* business, fraud, false statements or omissions, wrongful taking of property, bribery, perjury, forgery, counterfeiting, or extortion; or (c) a conspiracy to commit any of these offenses;
  - 2. is the named subject of a pending criminal *proceeding* that involves an *investment-related* business, fraud, false statements or omissions, wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or a conspiracy to commit any of these offenses;
  - 3. was found to have been involved in a violation of an investment-related statute or regulation; or
  - 4. was the subject of any *order*, judgment, or decree permanently or temporarily enjoining, or otherwise limiting, the *supervised person* from engaging in any *investment-related* activity, or from violating any *investment-related* statute, rule, or *order*.
- B. An administrative *proceeding* before the SEC, any other federal regulatory agency, any state regulatory agency, or any *foreign financial regulatory authority* in which the *supervised person* 
  - 1. was found to have caused an investment-related business to lose its authorization to do business; or
  - 2. was *found* to have been *involved* in a violation of an *investment-related* statute or regulation and was the subject of an *order* by the agency or authority
    - (a) denying, suspending, or revoking the authorization of the *supervised person* to act in an *investment-related* business;
    - (b) barring or suspending the *supervised person's* association with an *investment-related* business;
    - (c) otherwise significantly limiting the supervised person's investment-related activities; or
    - (d) imposing a civil money penalty of more than \$2,500 on the *supervised person*.
- C. A self-regulatory organization (SRO) proceeding in which the supervised person
  - 1. was found to have caused an investment-related business to lose its authorization to do business; or
  - was *found* to have been *involved* in a violation of the *SRO*'s rules and was: (i) barred or suspended from membership or from association with other members, or was expelled from membership;
     (ii) otherwise significantly limited from *investment-related* activities; or (iii) fined more than \$2,500.

D. Any other *proceeding* in which a professional attainment, designation, or license of the *supervised person* was revoked or suspended because of a violation of rules relating to professional conduct. If the *supervised person* resigned (or otherwise relinquished his attainment, designation, or license) in anticipation of such a *proceeding* (and the adviser knows, or should have known, of such resignation or relinquishment), disclose the event.

**Note:** You may, under certain circumstances, rebut the presumption that a disciplinary event is material. If an event is immaterial, you are not required to disclose it. When you review a legal or disciplinary event involving the *supervised person* to determine whether it is appropriate to rebut the presumption of materiality, you should consider all of the following factors: (1) the proximity of the *supervised person* to the advisory function; (2) the nature of the infraction that led to the disciplinary event; (3) the severity of the disciplinary sanction; and (4) the time elapsed since the date of the disciplinary event. If you conclude that the materiality presumption has been overcome, you must prepare and maintain a file memorandum of your determination in your records. See SEC rule 204-2(a)(14)(iii) and similar state rules.

#### Item 4 Other Business Activities

- A. If the *supervised person* is actively engaged in any *investment-related* business or occupation, including if the *supervised person* is registered, or has an application pending to register, as a broker-dealer, registered representative of a broker-dealer, futures commission merchant ("FCM"), commodity pool operator ("CPO"), commodity trading advisor ("CTA"), or an associated *person* of an FCM, CPO, or CTA, disclose this fact and describe the business relationship, if any, between the advisory business and the other business.
  - 1. If a relationship between the advisory business and the *supervised person's* other financial industry activities creates a material conflict of interest with *clients*, describe the nature of the conflict and generally how you address it.
  - 2. If the *supervised person* receives commissions, bonuses or other compensation based on the sale of securities or other investment products, including as a broker-dealer or registered representative, and including distribution or service ("trail") fees from the sale of mutual funds, disclose this fact. If this compensation is not cash, explain what type of compensation the *supervised person* receives. Explain that this practice gives the *supervised person* an incentive to recommend investment products based on the compensation received, rather than on the *client*'s needs.
- B. If the *supervised person* is actively engaged in any business or occupation for compensation not discussed in response to Item 4.A, above, and the other business activity or activities provide a substantial source of the *supervised person*'s income or involve a substantial amount of the *supervised person*'s time, disclose this fact and describe the nature of that business. If the other business activities represent less than 10 percent of the *supervised person*'s time and income, you may presume that they are not substantial.

#### Item 5 Additional Compensation

If someone who is not a *client* provides an economic benefit to the *supervised person* for providing advisory services, generally describe the arrangement. For purposes of this Item, economic benefits include sales awards and other prizes, but do <u>not</u> include the *supervised person's* regular salary. Any bonus that is based, at least in part, on the number or amount of sales, *client* referrals, or new accounts should be considered an economic benefit, but other regular bonuses should not.

#### Item 6 Supervision

Explain how you *supervise* the *supervised person*, including how you monitor the advice the *supervised person* provides to *clients*. Provide the name, title and telephone number of the *person* responsible for supervising the *supervised person*'s advisory activities on behalf of your firm.

# If you are registered or are registering with one or more *state securities authorities*, you must respond to the following additional Item.

#### Item 7 Requirements for State-Registered Advisers

- A. In addition to the events listed in Item 3 of Part 2B, if the *supervised person* has been *involved* in one of the events listed below, disclose all material facts regarding the event.
  - 1. An award or otherwise being *found* liable in an arbitration claim alleging damages in excess of \$2,500, *involving* any of the following:
    - (a) an investment or an *investment-related* business or activity;
    - (b) fraud, false statement(s), or omissions;
    - (c) theft, embezzlement, or other wrongful taking of property;
    - (d) bribery, forgery, counterfeiting, or extortion; or
    - (e) dishonest, unfair, or unethical practices.
  - 2. An award or otherwise being *found* liable in a civil, *self-regulatory organization*, or administrative *proceeding involving* any of the following:
    - (a) an investment or an *investment-related* business or activity;
    - (b) fraud, false statement(s), or omissions;
    - (c) theft, embezzlement, or other wrongful taking of property;
    - (d) bribery, forgery, counterfeiting, or extortion; or
    - (e) dishonest, unfair, or unethical practices.
- B. If the *supervised person* has been the subject of a bankruptcy petition, disclose that fact, the date the petition was first brought, and the current status.

## Form ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

### DOMESTIC INVESTMENT ADVISER EXECUTION PAGE

You must complete the following Execution Page to Form ADV. This execution page must be signed and attached to your initial application for SEC registration and all amendments to registration.

## Appointment of Agent for Service of Process

By signing this Form ADV Execution Page, you, the undersigned adviser, irrevocably appoint the Secretary of State or other legally designated officer, of the state in which you maintain your *principal office and place of business* and any other state in which you are submitting a *notice filing*, as your agents to receive service, and agree that such *persons* may accept service on your behalf, of any notice, subpoena, summons, *order* instituting *proceedings*, demand for arbitration, or other process or papers, and you further agree that such service may be made by registered or certified mail, in any federal or state action, administrative *proceeding* or arbitration brought against you in any place subject to the jurisdiction of the United States, if the action, *proceeding* or arbitration (a) arises out of any activity in connection with your investment advisory business that is subject to the jurisdiction of the United States, and (b) is *founded*, directly or indirectly, upon the provisions of: (i) the Securities Act of 1933, the Securities Exchange Act of 1934, the Trust Indenture Act of 1939, the Investment Company Act of 1940, or the Investment Advisers Act of 1940, or any rule or regulation under any of these acts, or (ii) the laws of the state in which you maintain your *principal office and place of business* or of any state in which you are submitting a *notice filing*.

## Signature

I, the undersigned, sign this Form ADV on behalf of, and with the authority of, the investment adviser. The investment adviser and I both certify, under penalty of perjury under the laws of the United States of America, that the information and statements made in this ADV, including exhibits and any other information submitted, are true and correct, and that I am signing this Form ADV Execution Page as a free and voluntary act.

I certify that the adviser's books and records will be preserved and available for inspection as required by law. Finally, I authorize any *person* having custody or possession of these books and records to make them available to federal and state regulatory representatives.

Signature:	Date:
Printed Name:	Title:

Adviser CRD Number: \_\_\_\_\_

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## Form ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

### STATE-REGISTERED INVESTMENT ADVISER EXECUTION PAGE

You must complete the following Execution Page to Form ADV. This execution page must be signed and attached to your initial application for state registration and all amendments to registration.

## 1. Appointment of Agent for Service of Process

By signing this Form ADV Execution Page, you, the undersigned adviser, irrevocably appoint the legally designated officers and their successors, of the state in which you maintain your *principal office and place of business* and any other state in which you are applying for registration or amending your registration, as your agents to receive service, and agree that such *persons* may accept service on your behalf, of any notice, subpoena, summons, *order* instituting *proceedings*, demand for arbitration, or other process or papers, and you further agree that such service may be made by registered or certified mail, in any federal or state action, administrative *proceeding* or arbitration brought against you in any place subject to the jurisdiction of the United States, if the action, *proceeding* or arbitration (a) arises out of any activity in connection with your investment advisory business that is subject to the jurisdiction of the United States, and (b) is *founded*, directly or indirectly, upon the provisions of: (i) the Securities Act of 1933, the Securities Exchange Act of 1934, the Trust Indenture Act of 1939, the Investment Company Act of 1940, or the Investment Advisers Act of 1940, or any rule or regulation under any of these acts, or (ii) the laws of the state in which you maintain your *principal office and place of business* or of any state in which you are applying for registration, or amending your registration.

## 2. State-Registered Investment Adviser Affidavit

If you are subject to state regulation, by signing this Form ADV, you represent that, you are in compliance with the registration requirements of the state in which you maintain your *principal place of business* and are in compliance with the bonding, capital, and recordkeeping requirements of that state.

## Signature

I, the undersigned, sign this Form ADV on behalf of, and with the authority of, the investment adviser. The investment adviser and I both certify, under penalty of perjury under the laws of the United States of America, that the information and statements made in this ADV, including exhibits and any other information submitted, are true and correct, and that I am signing this Form ADV Execution Page as a free and voluntary act.

I certify that the adviser's books and records will be preserved and available for inspection as required by law. Finally, I authorize any *person* having custody or possession of these books and records to make them available to federal and state regulatory representatives.

Signature:	Date:
Printed Name:	Title:
Adviser CRD Number:	

## Form ADV (Paper Version) UNIFORM APPLICATION FOR INVESTMENT ADVISER REGISTRATION

### NON-RESIDENT INVESTMENT ADVISER EXECUTION

PAGE 1

You must complete the following Execution Page to Form ADV. This execution page must be signed and attached to your initial application for SEC registration and all amendments to registration.

## 1. Appointment of Agent for Service of Process

By signing this Form ADV Execution Page, you, the undersigned adviser, irrevocably appoint each of the Secretary of the SEC, and the Secretary of State or other legally designated officer, of any other state in which you are submitting a *notice filing*, as your agents to receive service, and agree that such *persons* may accept service on your behalf, of any notice, subpoena, summons, *order* instituting *proceedings*, demand for arbitration, or other process or papers, and you further agree that such service may be made by registered or certified mail, in any federal or state action, administrative *proceeding* or arbitration brought against you in any place subject to the jurisdiction of the United States, if the action, *proceeding* or arbitration (a) arises out of any activity in connection with your investment advisory business that is subject to the jurisdiction of the United States, and (b) is *founded*, directly or indirectly, upon the provisions of: (i) the Securities Act of 1933, the Securities Exchange Act of 1934, the Trust Indenture Act of 1939, the Investment Company Act of 1940, or the Investment Advisers Act of 1940, or any rule or regulation under any of these acts, or (ii) the laws of any state in which you are submitting a *notice filing*.

## 2. Appointment and Consent: Effect on Partnerships

If you are organized as a partnership, this irrevocable power of attorney and consent to service of process will continue in effect if any partner withdraws from or is admitted to the partnership, provided that the admission or withdrawal does not create a new partnership. If the partnership dissolves, this irrevocable power of attorney and consent shall be in effect for any action brought against you or any of your former partners.

## 3. Non-Resident Investment Adviser Undertaking Regarding Books and Records

By signing this Form ADV, you also agree to provide, at your own expense, to the U.S. Securities and Exchange Commission at its principal office in Washington D.C., at any Regional or District Office of the Commission, or at any one of its offices in the United States, as specified by the Commission, correct, current, and complete copies of any or all records that you are required to maintain under Rule 204-2 under the Investment Advisers Act of 1940. This undertaking shall be binding upon you, your heirs, successors and assigns, and any *person* subject to your written irrevocable consents or powers of attorney or any of your general partners and *managing agents*.

## Signature

I, the undersigned, sign this Form ADV on behalf of, and with the authority of, the *non-resident* investment adviser. The investment adviser and I both certify, under penalty of perjury under the laws of the United States of America, that the information and statements made in this ADV, including exhibits and any other information submitted, are true and correct, and that I am signing this Form ADV Execution Page as a free and voluntary act.

I certify that the adviser's books and records will be preserved and available for inspection as required by law. Finally, I authorize any *person* having custody or possession of these books and records to make them available to federal and state regulatory representatives.

Signature:	Date:
Printed Name:	Title:
Adviser <i>CRD</i> Number:	