

Eligibility Information for Preferred Lender Participation (PLP) Loans (including Small Loan Advantage (SLA) Loans)

This entire form is to be completed by the PLP lender. Applicant Name _____ Lender Name Purpose of Loan Describe Type of Business _____ If the answer to either of the following two statements is "No," the loan is not eligible: Applicant is an operating business organized for profit, is located in the United States, has demonstrated a need for the desired credit, and the desired credit is not otherwise available on reasonable terms from non-Federal sources. YES NO The products and/or services of the Applicant business are available to the general public. YES NO A. Size and Affiliation NAICS Code of Applicant_____ Primary industry of Applicant Average annual receipts of Applicant Business (excluding affiliates) over last 3 completed fiscal years_____ No. of employees of Applicant Business______ SBA size standard for Applicant _____ (SBA size standards by NAICS industry are found at <u>13 CFR 121.201.</u>) <u>OR</u> (alternative size standard) tangible net worth is _____ (not in excess of \$15 million) and average net income after Federal income taxes (excluding any carry-over losses) for the preceding two completed fiscal years is _____ (not in excess of \$5.0 million). (The alternative size standard is found at §3(a) of the Small Business Act.) The combined size calculation of applicant and its affiliates meets the size standard for the applicant's primary industry or the size standard for the primary industry of the applicant and its affiliates, whichever is higher. YES NO The combined size calculation of applicant and its affiliates meets the alternative size standard. YES NO If size standard is exceeded by no more than 25%, Applicant agrees to use the assistance within a labor surplus area. YES___NO___ Check if applicable regarding any affiliates: ___Applicant has possible affiliates. *If checked, provide the following information in attachment to this form:* List possible affiliates, discuss possible bases of affiliation and determine if affiliation exists. If affiliation exists, list the primary industry of applicant and affiliates and the NAICS code. Also, state1) combined average annual receipts over last 3 completed fiscal years or number of employees for applicant and all affiliates OR 2) combined tangible net worth and combined average net income after Federal income taxes (excluding any carry-over losses) for the preceding two fiscal years for applicant and all affiliates. Check if applicable regarding any franchise/license/dealer/jobber agreement: Applicant business has a franchise/license/dealer/jobber or similar agreement. *If checked, answer the following:* The Franchise Registry lists the agreement as an approved agreement. YES__NO__ *If "No," answer the following statement:* You have made the determination that the applicant business has the right to profit and risk of loss commensurate with ownership and there are no excessive restraints on the sale of the franchise/license/dealer/jobber or similar interest. YES NO *If "No," loan is not eligible.*

B. Associates of the Applicant

Lender has assessed the liquid assets of the immediate family (including spouse and dependent children) of each owner of 20% or more of the equity of the Applicant (and of the Operating Company, if the Applicant is an Eligible Passive Company) and determined that they do not exceed:

- for a financing package of \$250,000 or less, two times the total financing package or \$100,000, whichever is greater;
- for a financing package between \$250,001 and \$500,000, one and one-half times the total financing package or \$500,000, whichever is greater;
- for a financing package of more than \$500,000, one times the total financing package or \$750,000, whichever is greater.
 No Associate (an officer, director, owner of more than 20 percent of the equity, or key employee) of the Applicant is incarcerated, on probation, on parole, or under indictment for a felony or a crime of moral turpitude.

All owners of 20 percent or more of the Applicant (including a spouse owning 5 percent or more when the combined ownership of both spouses is 20 percent or more) will guarantee the loan (except for ESOPs or eligible 401(k) Trusts).

YES___NO__

All Associates of the business are either U.S. citizens or non-U.S. citizens whose status is being verified with USCIS or SBA. For non-U.S. citizens, the lender has obtained a copy of the individual's USCIS documentation and submitted a USCIS Form G-845, "Document Verification Request" with supporting information to USCIS or SBA. In addition, the lender will not close and disburse the loan prior to receiving confirmation from USCIS or SBA that the alien status of all Associates meets SBA's policies.

YES___NO___

If "Yes,"	CHOOSE the	ONE that a	applies ((If neither applies	<u>, the loan is not eli</u>	gibl	le)

____The business is at least 51 percent owned by individuals who are U.S. citizens and/or who have Lawful Permanent Resident (LPR) status, which lender will verify with the USCIS or SBA prior to first disbursement, and control the management and daily operations of the business; OR

The business is at least 51 percent owned by aliens with an alien status other than LPR, which lender will verify with the USCIS or SBA prior to first disbursement, the lender has determined that continual and consistent management of the business has been provided by a U.S. citizen or by an LPR (which lender will verify with the USCIS or SBA prior to first disbursement) for at least one year and will continue indefinitely AND U.S. collateral is pledged sufficient to pay the loan in full at any time. (Businesses less than one year old do not meet these requirements.)

C. Terms of the Loan

The interest rate of the loan does not exceed the maximum amount allowable by SBA.	YESNO
Applicant does not have a non-SBA-guaranteed loan made by any lender at or about the same time for a similar purpose as this PLP loan, with a lien position on collateral senior to this PLP loan ("Preference").	YESNO
CHOOSE ONE — Loan Maturity (If neither applies, the loan is not eligible) The maturity of the loan does not exceed the maximum allowable by SBA for the use of proceeds and is shortest appropriate term commensurate with repayment ability of the Applicant (for all 7(a) loans except EWCP). The loan is an Export Working Capital Program (EWCP) loan. The maturity of the loan for a single tran exceed 18 months (no more than 6 months of which is post shipment) OR for a revolving line of credit does not ex	saction loan does not
CHOOSE ONE – Amount of SBA Guaranty on Loan (If neither applies, the loan is not eligible.)	

CHOOSE ONE – Amount of SBA Guaranty on Combined Borrowing: (If neither applies, the loan is not eligible.)

This is an EWCP loan. The SBA Guaranty for this loan does not exceed 90 percent.

_____The aggregate guaranty amount of the SBA portions for this application and all outstanding 7(a) and 504 loans to Applicant and its affiliates does not exceed \$3.75 million.

SBA guaranty percentage for this loan does not exceed 85% for loans of \$150,000 or less and does not exceed 75% for loans

greater than \$150,000.

This is a working capital loan request to a borrower that has an International Trade (IT) loan. The guarant working capital loan does not exceed \$4.0 million. To the extent that the applicant has a separate EWCP loan or any for working capital, the maximum SBA guaranty amount for those loans is counted against the \$4.0 million limit for the IT loan. The total maximum SBA guaranty amount for an IT loan and all outstanding 7(a) and 504 loans to A affiliates is \$4,500,000.	other 7 workin	(a) loan g capital
CHOOSE ONE – Amount of Loan:The loan request is for a standard 7(a) loan and does not exceed \$5,000,000.		
The loan request is for a SLA loan and does not exceed \$250,000.		
D. <u>Type of Business</u>		
 Applicant is or does one of the following: <i>If checked, loan is not eligible</i>. primarily engaged in the business of lending a passive business owned by developers or landlords that do not actively use or occupy the assets acque with the loan proceeds and that is not an Eligible Passive Company discussed below bail bond company life insurance company 	ired or i	mproved
 located in a foreign country or owned by undocumented (illegal) aliens pyramid sale distribution plan any illegal activity principally engaged in teaching, instructing, counseling or indoctrinating religion or religious beliefs, v religious or secular setting. 	vhether	in a
 consumer or marketing cooperative earns 1/3 or more of its gross annual revenue from packaging SBA loans derives directly or indirectly more than 5% of its gross revenue through the sale of products or services presentation of any depiction or displays, of a prurient sexual nature or that presents any live performanature primarily engaged in political or lobbying activities 		a prurient
a speculative business (such as oil wildcatting, mining and research & development)		
Applicant is a pawn shop. <i>If checked, answer the following question. If "No" loan is not eligible.</i> More than 50% of Applicant's income for the previous year was from the sale of merchandise rather than from interest on loans.	YES	_NO
Applicant is a mortgage service company. <i>If checked, answer the following question</i> . <i>If "No" loan is not eligibe</i> Any mortgage loans funded are sold within 14 days of loan closing.	<u>le</u> . YES	_NO
Applicant is a business that is primarily engaged in subdividing real property into lots and developing it for resal account or in owning or purchasing real estate and leasing it for any purpose. <i>If checked, loan is not eligible</i> .	e on its	own
Applicant is a hotel, motel, recreational vehicle park, campground, marina or similar type of business. <i>If checked following question</i> . <u>If "No" loan is not eligible</u> . Applicant derives 50 percent or more of its gross annual income from transients who stay for periods of time not exceeding 30 days.	d, answe YES_	
Any of gross annual revenue of Applicant business is derived from gambling. <i>If checked, answer the following question. If "No" loan is not eliqible.</i>	1123	_110
The revenue is from legal gambling activities and comprises 1/3 or less of gross annual revenue of Applicant business and the business is not a racetrack, casino or otherwise have gambling as its reason for being.	YES_	_NO
Applicant is a private club or business. <i>If checked, answer the following question</i> . <i>If "No" loan is not eligible</i> . Business does not limit the number of memberships for reasons other than capacity.	YES_	_NO
Applicant is a government-owned entity. <i>If checked, answer the following question.</i> <u>If "No" loan is not eligible</u> Applicant is business owned or controlled by a Native American tribe, but is a separate legal entity from the tribe.	<u>e</u> . YES	NO

	this all Eligible Passive Company (EPC). If checked, fit in the blanks and answer the following question is eligible. Attach additional sheet with Names and Legal Forms if more than one OC. References below to		
Name of	f Operating Company (OC):		
Legal Fo	orm of Entity of OC:		
	EPC will use the loan proceeds to acquire or lease, and /or improve or renovate real or personal operty (including eligible refinancing) that it leases 100% to one or more OCs.	YES_	_NO
	ne OC is an eligible small business and the proposed use of proceeds would be an eligible use if the OC ere obtaining the financing directly.	YES_	_NO
• The	EPC (with the exception of a trust) and the OC each are small under SBA's size standards.	YES_	_NO
• The	EPC is eligible as to type of business, other than being passive.	YES_	_NO
wi Oj	e lease between the Eligible Passive Company and the Operating Company will be in writing, all have a remaining term at least equal to the term of the loan (including options to renew exercisable so perating Company), will be subordinated to SBA's lien on the property and the rents will be assigned as llateral for the loan.	lely by	
	OC will be a guarantor or co-borrower. If loan proceeds include working capital or assets be owned by the OC, it will be a co-borrower.	YES_	_NO
• Eac	th 20% or more owner of the EPC and each 20% or more owner of the OC will guarantee the loan.	YES_	_NO
	e aggregate amount of the SBA portions for this application and for all outstanding loans to e EPC, the OC, and their affiliates does not exceed \$3.75 million.	YES_	_NO
• Nei	ther the EPC nor the OC is a trust or SBA requirements regarding trusts are met.	YES_	_NO
For deb	ride funds for floor plan financing. <i>If checked</i> , <i>loan is not eligible</i> t refinancing. <i>If checked</i> , ATTACH A DEBT SCHEDULE TO THE CHECKLIST SHOWING THE TELTO BE REFINANCED AND THE JUSTIFICATION FOR THE REFINANCING AND INCLUDE IN <i>Also, answer the following questions. If the answer is "No," loan is not eligible.</i>		
•	SBA loan proceeds will not be used to refinance debt originally used to finance a loan purpose that wou ineligible for SBA financing at the time it was originally made.	ld have YES_	
•	Refinancing will provide a substantial benefit to Applicant of at least 10% needed improvement to cash If more than one debt is refinanced, the new debt will have at least a 10% cash flow improvement over flow of the debt being refinanced. (This does not apply if the refinanced debt is a demand note, involves a balloon payment, credit card obligation used for business related purposes, or revolving line term or long term].)	the com of credi	
•	Existing debt is one of the types of debt that may be refinanced with an SBA loan.	YES_	_NO
•	Debt to be refinanced is NOT same institution debt (SID) between the Applicant and the requesting SBA meets the following requirements: The SID to be refinanced is: (1) an <u>interim loan</u> approved by the lender <u>within 90 days prior to the issuance of an SBA loan number</u> AND is for non-real estate construction purposes; OR		
•	(2) is a construction loan that has not been disbursed. Debt to be refinanced is either 1) a non-SBA-guaranteed loan or 2) an SBA-guaranteed loan with anoth meets the requirements for refinancing an SBA-guaranteed debt through delegated processing set forth is Subpart B, Chapter 2.	in SOP YES_	er and 50 10 5, NO
•	Proceeds will not pay a creditor in a position to sustain a loss causing a shift to SBA of all or part of a pan existing debt.	YES_	_NO
•	Loan will not refund debt to an SBIC.	YES_	NO

	 Loan will not repay third party financing for any existing 504 project. 	YES	NO
	• Loan will not repay delinquent IRS withholding taxes, sales taxes or similar funds held in trust.	YES	NO NO
	To refinance seller take-back financing. <i>If checked, answer the following questions. If "No," loan is not eligibl</i>		
	• The seller take-back financing is not less than 24 months following a change of ownership and the selle		ack
	financing is and has been current for the past 24 months.	YES	
	• A new business valuation has been obtained OR the existing business valuation meets the requirements		
	Subpart B, Chapter 4.	YES_	
	To fund or refinance a change of ownership. <i>If checked, answer the following questions. If "No," loan is not e</i>		
	 The change will promote the sound development or preserve the existence of the Applicant business. Change is 100% of ownership or a business repurchasing 100% of one or more of its owners' 	YES_	_NO
	interests.	YES_	_NO
	• The loan proceeds will not pay off an SBA-guaranteed loan of the seller with the same lender.	YES_	_NO
	CHOOSE ONE – Business Valuation Requirements The amount being financed (including any 7(a), 504, seller, or other financing) minus the appraised valuation equipment being financed is \$250,000 or less. The valuation of the business is supported by at least valuation. If the valuation analysis is performed by the lender's loan officer, a synopsis is attached. OR The amount being financed (including any 7(a), 504, seller or other financing) minus the appraised valuation equipment is more than \$250,000 OR there is a close relationship between the buyer and the seller. obtained an independent business valuation from a qualified source.	a lender alue of r	c's eal estate
	CHOOSE ONE — Financing intangible assets: The purchase price of the business does not include intangible assets (including, but not limited to, g client/customer lists, patents, copyrights, trademarks and agreements not to compete) in excess of \$500,000The purchase price of the business includes intangible assets (including, but not limited to, goodwill, lists, patents, copyrights, trademarks and agreements not to compete), in excess of \$500,000 and the borrow are contributing at least 25% equity.). client/cı	ustomer
	_For construction of (or the refinancing of the construction for) a new building.		
	If checked, answer the following questions. If "No" loan is not eligible.		
	 If building will contain rental space, Applicant (or Operating Companies) will continue to occupy at least 60% of the rentable property for the term of the loan; lease long term no more than 20% of the 		
	rentable property to one or more tenants; plans to occupy within three years some of the remaining		
	rentable property not immediately occupied or leased long term; and plans to occupy within ten years	VEC	NO
	all of the rentable property not leased long term.Community improvements do not exceed 5 percent of the loan amount.	YES_ YES_	NO _NO
	 If refinancing a construction loan, the construction loan is not with the same lender. 	YES_	NO
	_To provide funds for the acquisition of land or existing building or for renovation or reconstruction of an existin		
	If checked, answer the following questions. If "No" loan is not eligible.		
	 Applicant (or Operating Companies) will occupy at least 51% of the rentable property. 	YES_	
	 Loan proceeds will not be used to remodel or convert any rental space in the property. 	YES_	_NO
	_To provide funds for or refinance leasehold improvements. <i>If checked, answer the following question. If "No," loan is not eligible.</i>		
	Loan proceeds will be used to improve space occupied 100% by Applicant.	YES_	_NO
	To provide funds to guarantee or fund a letter of credit. <i>If checked, answer the following question.</i>		
	<u>If "No," loan is not eligible.</u>		
	Loan is an EWCP loan.	YES_	_NO
F.	Special Program Requirements		
	Loan is one of the following special nurpose loans (If checked, loan is not eligible for PLP):		
	Loan is one or the following special number loans. The Checked Hoon is not eligible for PLPT		

- is one of the following special purpose loans (*If checked*, *loan is not eligible for PLP*):
 Disabled Assistance Loan Program (DAL) (not currently receiving appropriations)
 Pollution Control Program (not currently receiving appropriations)
 Qualified Employee Trusts (ESOP) (Loans made to an ESOP under 13 CFR 120.350 through 120.354)
- CAPLines Program (including Builders Loan Program)

Loan is under International Trade Program (IT). <i>Answer the fo</i>	llowing questions. <u>If "No," loan is not eligible</u> .	
 The loan proceeds will be used solely for the purpose of 12 renovation, modernization, improvement, or expansion of United States in the production of goods and services invo existing indebtedness that is not structured with reasonable refinancing under Section E above; or 3) working capital [productive facilities or equipment to be used in the lved in international trade; 2) the refinancing of e terms and conditions, including any debt that qual	
• The small business concern is either 1) in a position to expect markets or 2) is confronting increased competition injured by such competition.	with foreign firms in the relevant market and is	YESNO
 Lender will 1) take a first lien on the fixed assets financed business concern; or 2) take a second lien on the fixed asset small business concern and Lender has determined that the loan. 	ets financed (or re-financed) with this loan or on other second lien provides adequate assurance of the pa	her assets of the
• Collateral is located in the United States, its territories and	possessions	YESNO
 Lender has reviewed the Ex-Im Bank Country Limitation restricted trade with any foreign country that the applicant Note #7). 		
1000 117)	Y	YESNO
Loan is a revolving credit. <i>If checked, answer the following que</i> Loan is being made under the Export Working Capital Pro SBA to make PLP EWCP loans. (<i>If no, loan is not eligi</i>	gram (EWCP) and the requesting lender has specia	al authority from YESNO
Applicant has not been in business for at least 12 months. (<u>If c</u>	hecked, loan is not eligible for PLP EWCP).	
Lender has made a personal loan to an individual for the purpo (<i>If checked, loan is not eligible for PLP</i> .)	se of providing an equity injection into the busines	s.
Applicant or Affiliates(s) has/have existing SBA loan(s). <i>If cha</i> The existing SBA loan(s) is/are current.		<u>an is not eligible</u> YESNO
Question 7 on any required SBA Form 912, Statement of Person answered "Yes." (<i>If checked</i> , <i>loan is not eligible</i> .)	nal History, for this application is	
Question 8 or 9 on any required SBA Form 912, Statement of P answered "Yes." If checked, answer the following:	ersonal History, for this application is	
The application meets one of the following criteria below (whi (<i>If "no," loan is not eligible for PLP</i> .) Lender has received written clearance of the character is serving the territory where the business applicant is loca The charge resulting in a "yes" answer was a single misc prosecution and Lender has documentation from the application of the proposed.	sue(s) from the SBA office ted. lemeanor that was subsequently dropped without	YESNO
Lender is aware that the application was previously submitted to Community Express, PLP, CLP, Patriot Express or regular 7(a)		xpress,
Loan will be collateralized by commercial property that will no use of a non-standard indemnification agreement. (<i>If checked</i> , least or the collaboration of the collaboration o		vill require
Business or any of its principals has been involved in a federal and caused a loss to the Federal government or any of its Dena		e for PI P)

G. Conflict of Interest (13 CFR Part 105)

SBA will not provide financial assistance under delegated processing authority to an applicant when granting such financial assistance could result in the appearance of a conflict of interest between the Federal Government and the Applicant. Please answer the following questions. If any of the answers to the following statements cannot be answered "True," then the application may not be submitted under delegated processing.

•	No SBA employee, or the household member* of an SBA employee, is a sole proprietor, partner, officer, director, with a 10 percent or more interest, of the Applicant. [13 CFR 105.204]	or stockholder Frue
•	No former SBA employee, who has been separated from the SBA for less than one year prior to the request for fina is an employee, owner, partner, attorney, agent, owners of stock, officer, director, creditor or debtor of the Applica 105.203]	
•	No Member of Congress, or an appointed official or employee of the legislative or judicial branch of the Federal Go sole proprietor, general partner, officer, director, or stockholder with a 10 percent or more interest, or household mindividual, of the Applicant. [13 CFR 105.301(c)]	
•	No Government employee having a grade of at least GS-13 or higher is a sole proprietor, general partner, officer, of stockholder with a 10 percent or more interest, or household member of such individual, of the Applicant. [13 CFR]	
•	No member or employee of a Small Business Advisory Council or a SCORE volunteer is a sole proprietor, general director, or stockholder with a 10 percent or more interest, or a household member of such individual, of the Applic 105.302(a)]	
a	*A "household member" of an SBA employee includes: a) the spouse of the SBA employee; b) the minor children of and c) the blood relatives of the employee, and the blood relatives of the employee's spouse, who reside in the same per he employee. [13 CFR § 105.201(d)])	
F	H. Ethical Requirements of Lenders (13 CFR 120.140)	
	Please answer the following questions. If any of the statements cannot be answered as "True," the request is not eligible.	en the loan
•	No Lender or Associate** of Lender has a real or apparent conflict of interest with Applicant, any of Applicant's A of the close relatives of Applicant's Associates.	ssociates, or any True
•	No Lender or Associate or close relative of an associate of the lender has a significant direct or indirect financial or the applicant, or has had such an interest within 6 months prior to the date of the application.	other interest in True
•	No Associate of a Lender is incarcerated, on parole, or on probation or is a convicted felon or has an adverse final case involving fraud, breach of trust, or other conduct) that would cause the public to question the Lender's business.	
•	No Lender or any Associate of Lender has accepted funding from a source that restricts, prioritizes, or conditions the businesses that Lender may assist under an SBA program or that imposes any conditions or requirements upon recipassistance inconsistent with SBA's loan programs or regulations.	
	None of the Loan proceeds will directly or indirectly finance purchase of real estate, personal property or services f Associate of Lender.	
•		True
•	Neither the Applicant, an Associate of Applicant, close relative nor household member of an Associate of Applicant invest in Lender.	
•		t is required to

(**Associate of a Lender is an officer, director, key employee, or holder of 20 percent or more of the value of the Lender's stock or debt instruments. An Associate of a small business is an officer, director, owner of more than 20 percent of the equity, or key employee.)

<u>NOTE:</u> When there have been revisions to SBA policy regarding SBA loans that may be submitted under delegated authority, there may be a short period of time between the issuance of the policy, regulation or statutory change (including revisions to SOP 50 10) and a change to the form.

If that is the case for this loan application:

- 1. write "see attached" next to the particular statement on this form where the policy has changed; and
- 2. attach an explanation for each notation that identifies the current specific SBA policy since the issuance of this edition of the form that now permits the submission of the loan under delegated authority. This must include the specific SOP citation, SBA notice, regulation change or change in the statute.

<u>Do not complete</u> the statement on the form itself if the statement indicates that the loan is not eligible to be submitted under delegated authority but the revised policy as identified by the attachment provided does.

Lender's Certification:

I certify that I have accurately and correctly completed the Eligibility Checkl	ist on behalf of the Lender, that the above		
information is true and correct, to the best of my knowledge, and that I have	exercised due diligence to obtain the true		
and correct information. I am aware and acknowledge that any SBA review	of this form is a quick look at eligibility		
intended to provide limited protection to SBA and the lender from making an	ineligible loan on which SBA could not		
honor its guarantee and that if an SBA loan number is assigned and SBA later learns that the loan is not eligible, SBA			
still may deny liability on its guarantee.			
Lender Signature:	Date:		
Name and Title:			

NOTE: According to the Paperwork Reduction Act, you are not required to respond to this collection of information unless it displays a currently valid OMB Control Number. The estimated burden for completing this form, including time for reviewing instructions, gathering data needed, and completing and reviewing the form is 10 minutes per response. Comments or questions on the burden estimates should be sent to the SBA Desk Officer, Office of Management and Budget, New Executive Bldg., Room 10202, Washington, DC 20503 and or to U.S. Small Business Administration, Chief, AIB, 409 3rd St., SW, Washington DC 20416. **PLEASE DO NOT SEND FORMS TO THIS ADDRESS.**