2009

Southeast Alaska Fisheries Economic Activity Survey



Sponsored by

Alaska Fisheries Science Center National Marine Fisheries Service

OMB Control No. 0648-XXXX Expiration Date: mm/dd/yyyy

Vessel Information

1. Please examine the table containing information about you and your vessel, and make any corrections that are needed. (The vessel contact and characteristics information is public information from the Commercial Fisheries Entry Commission, Alaska Department of Fish and Game.)

Item	Information on Record	Corrections (if any)
Owner's name	Phish Erman	
Owner's address	Rt. 1, Box 368, Stewart, MN 55385	
Vessel name	Lutefisk	
USCG vessel ID	3333666	
State/vessel ID	AK/FV33336	
Vessel home port	Ketchikan, AK	
Refrigeration system?	No	
Freezing system?	Yes	

Skipper, Crew, and Owner Employment Information

The following questions are about employment of crewmembers, skippers, and owner for fishing-related activities during the $\underline{2009}$ calendar year (January 1 – December 31).

2.	During 2009, how many months (0 to 12) were you an owner of this vessel?

3.	On average in 2009, how many total crew and skipper jobs (different positions) did this vessel have while fishing and/or having maintenance or repairs performed?

4. For each of the shown fisheries, please indicate the number of crew members, skippers, and owners that served as skippers who worked on the vessel and the number that were <u>Southeast</u> Alaska residents in 2009. (For determining the residency, please use the addresses on record of the crew members, skippers, and owners that served as skippers. If a crew member or skipper worked during more than one fishery, include their counts for each fishery.)

	Crewr	members	Skippers		Owners that are Skippers	
Fisheries this						
vessel		Number that		Number that		Number that
participated	Total	are SE	Total	are SE	Total	are SE
	Number	residents	Number	residents	Number	residents
Groundfish other than pollock						
Pollock						
Crab (all)						
Halibut and black cod						
Herring						
Salmon (all)						
Other species (all)						

Crew and Skipper Payment Information

5. The following question is about payments to crew and skippers for the 2009 calendar year. Information contained on delivery settlement sheets may assist you in accurately answering the question. For each fishery participated, please record the payment (in dollars) made to crew and skippers. In the case the owner served as skipper for any fishery, do not include the proprietorship earnings for the vessel owner. (Information contained on crew employment agreements may assist you in accurately answering this question. Include bonuses and payroll taxes, but exclude benefits, insurance, etc. Payments would also exclude food, fuel, fees, and other vessel expenses that may be stipulated in the vessel's agreement.)

Fisheries this vessel participated	Net crew payments	Net skipper payments
Groundfish other than pollock	\$	\$
Pollock	\$	\$
Crab (all)	\$	\$
Halibut and black cod	\$	\$
Herring	\$	\$
Salmon (all)	\$	\$
Other species (all)	\$	\$

6. Please examine the table below containing information about a representative income statement for a vessel of your size. Please make corrections to the <u>shares</u> of revenue and expenditures that apply to your vessel in 2009. We don't need to know the actual numbers - just the shares of total revenue and shares of total expenditures. (The income statement information is from an outdated economic model we hope to be able to update.)

(sample for longliner vessel type)

(compressed to the grant of the			% of expenditures
Catagony	Representative % of Revenue	Corrections	made in SE Alaska
Category Harvest Revenue	% of Revenue	(if any)	communities
SE Alaska	45.0%		
Other Alaska	41.7%		
West Coast	5.3%		
Total harvest revenue	92.1%		
Permit lease revenue and payments	92.170		
Paid Paid	-8.8%		
Received	0.9%		
Net	-7.9%		
Other income (tendering, charters, etc.)	15.8%	4.000/	
Total revenue	100%	100%	
Variable Expenses			
Vessel/engine repair	5.50%		
Gear repair/replace	3.00%		
Processing equipment repair	0.00%		
Fuel and lubricants	15.00%		
Food and supplies	2.50%		
Ice and bait	2.10%		
Dues and fees	1.10%		
Transportation, shipping, storage	1.90%		
Miscellaneous	2.00%		
Crew shares			
Processing and harvesting crew	26.22%		
Tech crew	0.00%		
Management and observer	1.28%		
Crew P&I insurance	3.03%		
Packaging and other materials	0.10%		
Fish and landing tariffs	0.10%		
Bad debt	0.25%		
Subtotal	64.08%		
Fixed Expenses			
Insurance	4.50%		

			% of expenditures
	Representative	Corrections	made in SE Alaska
Category	% of Revenue	(if any)	communities
Moorage	0.50%		
Interest payments (short term liabilities)	2.50%		
G&A overhead, including employee			
recruitment, training	2.00%		
Licenses, equip. and gear leases	0.20%		
Miscellaneous	0.20%		
Subtotal	9.90%		
Total expenditures	73.98%		
Net income	26.02%		

Comments

Please use this space to provide us with any comments that you feel would assist us to report the economic contribution of fishers like you to the economy of SE Alaska.

THANK YOU FOR PARTICIPATING IN THE SURVEY!

Confidentiality

Per Section 402(b) of the Magnuson-Stevens Act (16 U.S.C. 1801, et seq.), all individual surveys will be held by only a limited number of researchers at Alaska Fisheries Science Center and the contractors who will enter or work with the data. After the data are entered in an electronic format, only these researchers will have password-protected access to the data. After data from the surveys have been entered into an electronic format, the hard copies will be kept in a locked metal cabinet. These individual surveys will be destroyed upon completion of the study. Your name, vessel identification and address will be used only for mailing and survey administration purposes. Only summary results will be reported to the public. NMFS and other agencies will receive only aggregate results in summary form.

Paperwork Reduction Act Statement

Public reporting burden for this collection of information is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other suggestions for reducing this burden to Chang Seung, Alaska Fisheries Science Center (Address: 7600 Sand Point Way NE Seattle WA 98115-6349, Phone: 206-526-4250)

Notwithstanding any other provisions of the law, no person is required to respond to, nor shall any person be subjected to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

Script of Follow-up Telephone Interview with Vessel Owners

Hello, my name is	and I am calling from the Alaska Fisheries Science Center.
I am trying to reach [vessel owner].	

[IF NOT AVAILABLE] --> Thank you, I will call back later. When would be a good time to reach [vessel owner]?

[IF QUALIFIED RESPONDENT IS ON THE PHONE]

- QA Recently, we mailed you a survey asking you about your recent fishing activity, entitled "Southeast Alaska Fisheries Economic Activity Survey." Do you remember receiving that survey?
 - 1 YES [SKIP TO QA1]
 - 2 NO [SKIP TO QA2]
- QA1 As of today, we have not received your completed survey. You are one of a small group of vessel owners who landed fish at ports in Southeast Alaska we are asking for input, so your response is very important. All of your answers are confidential and your name will not be revealed to anyone. If we send you another survey, would you be able to complete the survey and return it to us within a week of receiving it?
 - 1 YES SEND NEW SURVEY [SKIP TO VERIFY]
 - 2 YES DO NOT NEED ANOTHER SURVEY [Thanks. We will be looking forward to receiving your completed survey.]
 - 3 SURVEY HAS ALREADY BEEN RETURNED [THANK AND TERMINATE]
 - 4 NO [SKIP TO QA3]
- QA2 We are collecting job and spending information for your vessel to help us understand better the important role that your fishing activity plays in the economy of the Southeast region of Alaska. You are one of a small group of vessel owners we are asking for the information, so your response is very important. I'd like to remind you that all of your answers are confidential and your name will not be revealed to anyone. If we send you another survey, could you return the survey to us within a week after you receive it?
 - 1 YES SEND NEW SURVEY [SKIP TO VERIFY]
 - 2 YES DO NOT NEED ANOTHER SURVEY [Thanks. We will be looking forward to receiving your completed survey.]
 - 3 NO [SKIP TO QA3]

<u>VERIFY</u> (If new survey needs to be sent)

I would like to verify some information that I have. I have your name as...

NAME			
STREET ADDRESS			
CITY	STATE	ZIP	
PHONE			

Thank you, I will send another survey out today.

- QA3 It is extremely important for our analysis that we obtain the information from fishermen like you. The information you provide will help us understand how your fishing activity have contributed to the community's economy. The information will be useful for fishery management decision makers, and, thereby, increase the long-run economic benefits to the fishermen like you. If it is convenient for you, we can administer phone interview with you now. Would you be able to spend about 20 minutes to provide the information now?
 - 1 YES [SKIP TO PHONE]
 - 2 NO [THANK AND TERMINATE]

PHONE

Thank you very much. I am going to ask you first about the characteristics of your vessel.

I would like to verify some information about your name, address, and characteristics of your vessel. The information is public information, and is from a government data source (Commercial Fisheries Entry Commission, Alaska Department of Fish and Game). I have your name as...

ltem	Information on Record	Corrections (if any)
Owner's name	Phish Erman	
Owner's address	Rt. 1, Box 368, Stewart, MN 55385	
Vessel name	Lutefisk	
USCG vessel ID	3333666	
State/vessel ID	AK/FV33336	

ltem	Information on Record	Corrections (if any)
Vessel home port	Ketchikan, AK	
Refrigeration system?	Yes	
Freezing system?	No	

NOTE FOR RESPONDENTS (Say the following to the respondents)

In the remaining questions, I am going to ask you about employment of crew and skipper(s) and payments to them during the <u>2009</u> calendar year (January 1 – December 31).

Q2	During 2009, for how many months (0 to 12) were you an owner of this vessel?

Q3 On average, in 2009, how many total crew and skipper jobs (different positions) did this vessel have while fishing and/or having maintenance or repairs performed?

I am going to list seven (groups of) species for which I am interested in estimating the employment. They are groundfish other than pollock, pollock, crab (all), halibut and black cod, herring, salmon (all), and other species (all). For each of these fisheries, can you tell me the total number of crew members, skippers, and owners serving as skippers employed by this vessel and the number that were Southeast Alaska residents in 2009? If a crew member (or skipper) fished for more than one species, count them as employed for each species they fished.

(IF THE RESPONDENT DOES NOT HAVE THE SURVEY THAT HAS THE SOUTHEAST REGION MAP OR IF HE/SHE DOES NOT KNOW SOUTHEAST REGION, EXPLAIN THE REGION TO HIM/HER, BY PROVIDING DESCRIPTIONS OF THE REGION.) For determining the residency, please use the addresses on record of the crew members, skippers, and owners that served as skippers. If a crew member or skipper worked during more than one fishery, include their counts for each fishery.

	Crewmembers		Skippers		Owners that are Skippers	
Fisheries this vessel		Number that		Number that		Number that
participated	Total	are SE	Total	are SE	Total	are SE
	Number	residents	Number	residents	Number	residents
Groundfish other than pollock						
Pollock						
Crab (all)						
Halibut and black cod						
Herring						
Salmon (all)						
Other species (all)						

For each species group listed in the previous question, can you tell me the payment (in dollars) made to crew and skipper(s) for the 2009 calendar year. To help you figure out the payments to crew and skipper(s), I will give you the ex-vessel value of each species group landed in 2009. This data was obtained from a government data source (Commercial Fisheries Entry Commission, Alaska Department of Fish and Game). Information contained on crew employment agreements may assist you in accurately answering the question. Include bonuses and payroll taxes, but exclude benefits, insurance, etc. Payments would also exclude food, fuel, fees, and other vessel expenses that may be listed in the vessel's agreement. The government data says that the exvessel value of salmon is ______ dollars in 2009...

Fisheries this vessel participated	2009 Ex-vessel value reported by species for this vessel	Net crew payments	Net skipper payments
Groundfish other than pollock	<i>\$0</i>	\$	\$
Pollock			
POHOCK	<i>\$0</i>	\$	\$
Crab (all)	\$0	\$	\$
Halibut and black cod	<i>\$0</i>	\$	\$
Herring			
J	\$52,000	\$	\$
Salmon (all)			
	\$175,000	\$	\$
Other species (all)			

I am going to list vessel income statement revenue and expenditure categories and a representative share percent. Please make corrections to the shares so they apply to your vessel in 2009. We don't need to know the actual numbers - just the shares of total revenue and shares of total expenditures. (The income statement information is from an out-dated economic model we hope to be able to update.)

(sample for longliner vessel type)

(sample for longliner vessel type)			
		_	% of expenditures
<u>.</u>	Representative	Corrections	made in SE Alaska
Category	% of Revenue	(if any)	communities
Harvest Revenue		_	
SE Alaska	45.0%		
Other Alaska	41.7%		
West Coast	5.3%		
Total harvest revenue	92.1%		
Permit lease revenue and payments			
Paid	-8.8%		
Received	0.9%		
Net	-7.9%		
Other income (tendering, charters, etc.)	15.8%		
Total revenue	100%	100%	
Variable Expenses			
Vessel/engine repair	5.50%		
Gear repair/replace	3.00%		
Processing equipment repair	0.00%		
Fuel and lubricants	15.00%		
Food and supplies	2.50%		
Ice and bait	2.10%		
Dues and fees	1.10%		
Transportation, shipping, storage	1.90%		
Miscellaneous	2.00%		
Crew shares			
Processing and harvesting crew	26.22%		
Tech crew	0.00%		
Management and observer	1.28%		
Crew P&I insurance	3.03%		
Packaging and other materials	0.10%		
Fish and landing tariffs	0.10%		
Bad debt	0.25%		
Subtotal	64.08%		
Fixed Expenses			
Insurance	4.50%		

	Dannaantatina	Commentions	% of expenditures
	Representative	Corrections	made in SE Alaska
Category	% of Revenue	(if any)	communities
Moorage	0.50%		
Interest payments (short term liabilities)	2.50%		
G&A overhead, including employee			
recruitment, training	2.00%		
Licenses, equip. and gear leases	0.20%		
Miscellaneous	0.20%		
Subtotal	9.90%		
Total expenditures	73.98%		
Net income	26.02%		

COMMENTS

That's all the questions I have for you. Thank you very much. Do you have any comments that you feel would assist us to report the economic contribution of fishers like you to the economy of the Southeast region of Alaska?

- 1 YES [OBTAIN THE COMMENTS AND GO TO CONCLUDE]
- 2 NO [GO TO CONCLUDE]

CONCLUDE

Thank you for your time. We really appreciate your participation. If you have any further questions, please contact me (Shannon Davis) at the The Research Group by telephone at (541) 758-1432 or email at shannon davis@class.oregonvos.net.

QUESTIONS/COMMENTS AND ANSWERS

[If concerned about purpose of the call] This is not a marketing or sales call. We are collecting information on your fishing activity. I want to assure you that your answers will be kept confidential and your name will not be revealed to anyone.

[If asking about the study sponsor] This survey is being conducted by The Research Group in cooperation with the Alaska Fisheries Science Center, NOAA Fisheries, also known as the National Marine Fisheries Service, a U.S. government agency charged with understanding the effects of federal management actions and policies affecting the nation's saltwater fisheries.

PAPERWORK REDUCTION ACT (PRA) STATEMENT

Public reporting burden for this collection of information is estimated to average 20 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other suggestions for reducing this burden to Shannon Davis, The Research Group, P.O. Box 813, Corvallis, OR 97339, telephone (541) 758-1432, email: shannon davis@class.orednet.org.

Notwithstanding any other provisions of the law, no person is required to respond to, nor shall any person be subjected to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.