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| **Schedule L-1** |  |
| **Competitive Analysis – Existing Providers** |
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| SERVICE AREA NAME:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |
|  |  |  |  |  |  |
|  | **Residential Services** | **Business Services** |
| **Service Provider** | **Service** | **Service Tier** | **Price** | **Service** | **Service Tier** | **Price** |
| **Provider #1** |   |   |   |   |   |   |
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| **Provider #2** |   |   |   |   |   |   |
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| **Provider #3** |   |   |   |   |   |   |
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| **Provider #4** |   |   |   |   |   |   |
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| **Provider #5** |   |   |   |   |   |   |
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| NOTE: Complete a separate table for each service area, or a broader market area if areas outside the service area will be included in the feasibility analysis, regardless of projected penetration rates. Add rows or pages as needed to accommodate additional service providers. Include all resellers in a service area as service provider |  |