|                   |           | Sacramento |     |                          | Philadelphia |           |     |  |
|-------------------|-----------|------------|-----|--------------------------|--------------|-----------|-----|--|
|                   | Company A | Company B  | c   | Company C                | Company D    | Company E |     |  |
| Incentive Amount: |           |            |     |                          |              |           |     |  |
| Consumers         |           | 85 - 100   | 75  | 10                       | 00-125       | 100       | 100 |  |
| Tax Preparers     |           | 175-200    | 100 |                          | 200          | 150       | 350 |  |
|                   |           |            |     | Consumer Incentive \$10  | 00 for       |           |     |  |
| Notes:            |           |            | e   | evening, \$125 for dayti | me           |           |     |  |
| Average           |           |            |     |                          |              |           |     |  |
| Consumers         |           | 92.5       |     |                          | 112.5        |           |     |  |
| Tax Preparers     |           | 187.5      |     |                          |              |           |     |  |
| Overall Average   |           |            |     |                          |              |           |     |  |
| Consumers         | \$        | 95.94      |     |                          |              |           |     |  |
| Tax Preparers     | \$        | 179.69     |     |                          |              |           |     |  |
| Low               |           |            |     |                          |              |           |     |  |
| Consumers         | \$        | 75.00      |     |                          |              |           |     |  |
| Tax Preparers     | \$        | 100.00     |     |                          |              |           |     |  |
| High              |           |            |     |                          |              |           |     |  |
| Consumers         | \$        | 125.00     |     |                          |              |           |     |  |
| Tax Preparers     | \$        | 350.00     |     |                          |              |           |     |  |

| Charlotte |            |                  |            |  |  |  |  |  |
|-----------|------------|------------------|------------|--|--|--|--|--|
| Company F | Company G  | Company H        |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           | 100<br>125 | 75 to 100<br>175 | 100<br>150 |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            | 07.5             |            |  |  |  |  |  |
|           |            | 87.5             |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |
|           |            |                  |            |  |  |  |  |  |