



## NATIONAL GEOSPATIAL-INTELLIGENCE AGENCY

7500 GEOINT Drive  
Springfield, Virginia 22150

FEB 29 2012

Honorable Kevin Wolf  
Assistant Secretary for Export Administration  
Room 3886c BIS  
U.S. Department of Commerce  
Washington DC 20230

Dear Mr. Wolf,

I am requesting the support of the Bureau of Industry and Security, Office of Technology Evaluation (OTE), to complete an industrial base survey and assessment of the U.S. Commercial Imagery industry. The purpose of this assessment would be to analyze the size and market behavior of the U.S. industry that directly or indirectly uses U.S. Commercial Imagery.

This effort is not part of any current study effort by the DoD or Intelligence Community looking into the U.S. Space Industrial Base. Rather, it is an effort to quantify the extent of the larger U.S. industry that makes use of commercial imagery.

For the purposes of conducting this assessment, the National Geospatial-Intelligence Agency is prepared to provide technical support to help develop the required industry survey, identify points of contact at participating companies, and assist in understanding the final survey results.

We have copied the National Oceanic and Atmospheric Administration (NOAA) in this letter as there is a separate NOAA study underway to assess the impacts of reduced resolution restrictions on Commercial Imagery. Our Intent is to work together across organizations in the development of a questionnaire to meet the needs of both organizations.

We appreciate your prompt consideration of this request and look forward to working with OTE on this important project. If you have any questions regarding this request, please contact Aaron Tooke at (571) 557-6265.

Winston A. Beauchamp

Deputy Director

Office of Geospatial Intelligence Management

cc:

Charlie Baker  
Acting Deputy Under Secretary-Operations (DUS/O)