#### Supporting Statement for the QIO (Previously PRO) Business Proposal Forms

CMS Forms 718 BP, 719 BP, 720 BP, 721 BP, SUM, STAFFING, SC 1, SC 2, QIO ODC, Travel Detail, Benef. Protec. Supp., J-8a 9<sup>th</sup> SOW CKD Spreadsheet, J-8a 9<sup>th</sup> SOW Disparities Spreadsheet, and J-8a 9<sup>th</sup> SOW Patient Pathways Spreadsheet

#### A. Background

In 1982, Congress modified requirements for medical peer review in the Medicare program and passed the "Peer Review Improvement Act" of 1982. This legislation was enacted as part of the Tax Equity and Fiscal Responsibility Act of 1982 (P.L. 97-248), which authorizes the establishment of Quality Control Peer Review Organizations (PROs), currently known as Quality Improvement Organizations (QIOs). The QIO program was designed, as described in 42 CFR parts 475, 476, 478, and 480, to redirect and enhance cost-effectiveness of Medicare peer review.

Prior to the original inception of this business proposal format, QIO business (i.e., contract) proposals submitted to the Centers for Medicare and Medicaid Services (CMS) have not categorized the components of price (i.e., cost to the Government) of QIO activities in a manner that is satisfactory for contract negotiations. Beginning in the fifth round of contracts, CMS requested that QIOs submit business proposals in the current format.

As explained in the instructions for completing these business proposal forms, a substantial portion of the cost data, on some of the forms, is automatically calculated from previous entries on other forms. The cost reports will be revised to collect data in the same format as the business proposals. Of the business proposal forms included in this revised package, only CMS Form 719 BP will be used for cost reporting purposes during the 3-year contract cycle. For this purpose, the form will be designated CMS Form 719.

The revised business proposal forms will be useful in a number of important ways. The Government will be able to compare the costs reported by the QIOs on the cost reports to the proposed costs noted on the business proposal forms. Subsequent contract and modification negotiations will be based on historic cost data. The business proposal forms will be one element of the historical cost data from which we can analyze future proposed costs. In addition, the business proposal format will standardize the cost proposing and pricing process among all QIOs. With well-defined cost centers and line items, proposals can be compared among QIOs for reasonableness and appropriateness.

With this submission, CMS is requesting approval of the following forms which are described below. Copies of these forms and instructions for completion are attached to this request.

**CMS Form 718 BP** – Quality Improvement Organization 9th SOW Business Proposal Summary

This form summarizes the offeror's proposed costs for the 3-year CMS Medicare Review Contract and CMS's recommended costs.

CMS Form 719 BP – Quality Improvement Organization 9th SOW Business Proposal

This form provides the offeror's proposed costs by contract task or activity. The form provides a detailed breakdown of the offeror's total 3-year cost proposal for the CMS Medicare Review Contract.

#### CMS Form 720 BP - Fringe Benefit Proposal

This form provides the details of the fringe benefit costs proposed on CMS Form 719 BP. The form furnishes the total fringe benefit costs for the CMS Medicare Review Contract.

#### CMS Form 721 BP - Indirect and Other Direct Cost

This form provides the details for the indirect and other direct costs proposed on CMS Form 719 BP. The form furnishes the total indirect/other direct costs for the CMS Medicare Review Contract.

#### **CMS Form SUM - Staffing Proposal Summary**

This form summarizes the offeror's labor cost information in the various categories needed to analyze the 3-year costs that the offeror proposes for the CMS Medicare Review Contract.

#### **CMS Form STAFFING** – Personnel Loading Chart

This revised form consolidates the information previously provided by 4 forms for each of the four categories of personnel (Professional, Information Systems, Corporate Management, and Support Staff) for the offeror's cost information. The format provides a high level of detail as costs are entered by individual positions and tasks. This format is needed to properly analyze the 3-year labor costs that the offeror proposes for the CMS Medicare Review Contract.

#### CMS Form SC 1 - Subcontracts Proposal, Physician Reviewers and Physician Advisors

This form provides cost details regarding the physician reviewers/advisors that will be used for the CMS Medicare Review Contract.

#### CMS Form SC 2 - Subcontracts Proposal, Other Consultants and Other Subcontractors

This form provides cost details regarding subcontractors, other than physician reviewers/advisors, who will be used for the CMS Medicare Review Contract.

#### **CMS Form QIO ODC** – Other Direct Costs

This form provides further details for the other direct costs proposed on CMS Form 21 BP. The form furnishes the other direct costs separated by the various categories for the CMS Medicare Review Contract.

# **CMS Form Other Benef. Protec. Supp.** - Beneficiary Protection Supplemental Information

This form furnishes the other beneficiary protection supplemental information separated by the various categories within this theme area for the CMS Medicare Review Contract.

#### **CMS Form Travel Detail** – QIO Travel Detail

This form details travel costs for the CMS Medicare Review Contract.

## CMS Form J-8a 9th SOW CKD Spreadsheet -

This form furnishes proposed costs for the optional, sub-national theme Chronic Kidney Disease only. This document provides financial details regarding Personnel, Subcontractors, Other Direct Costs, Indirect Rate, and Fringe Benefits, all of which is used for the CMS Medicare Review Contract.

#### CMS Form J-8a 9th SOW Disparities Spreadsheet -

This form furnishes proposed costs for the sub-national theme Disparities only. This document provides financial details regarding Personnel, Subcontractors, Other Direct Costs, Indirect Rate, and Fringe Benefits, all of which is used for the CMS Medicare Review Contract.

## CMS Form J-8a 9th SOW Patient Pathways Spreadsheet -

This form furnishes proposed costs for the optional, sub-national theme Patient Pathways only. This document provides financial details regarding Personnel, Subcontractors, Other Direct Costs, Indirect Rate, and Fringe Benefits, all of which is used for the CMS Medicare Review Contract.

#### B. Justification

## 1. <u>Need and Legal Basis</u>

The Social Security Act, as amended by the Tax Equity and Fiscal Responsibility Reform Act of 1982 (TEFRA, P.L. 97-248), requires that a QIO (in accordance with its contract with CMS) review services and items provided by physicians, other health care practitioners, and providers of health care services for which Medicare payment is sought. The QIO's review will determine whether:

- the services and items are or were reasonable and medically necessary and meet specific Medicare coverage requirements;
- the quality of the services meets professionally recognized standards of health care;
   and
- those services and items proposed to be provided on an inpatient basis in a hospital or
  other health care facility could, consistent with the provision of appropriate medical
  care, be effectively provided more economically on an outpatient basis or in an
  inpatient health care facility of a different type.

Furthermore, the Social Security Amendments of 1982 (P.L. 98-21) established the Prospective Payment System (PPS) for Medicare, and amended section 1886(a)(1)(f) of the Act to specify that for those hospitals subject to PPS, QIOs must review.

- the validity of diagnostic information supplied by the provider;
- the completeness, adequacy, and quality of care provided;
- the appropriateness of admissions and discharges; and
- the appropriateness of care provided or proposed to be provided for which payment is sought on an "outlier" basis under PPS.

The Omnibus Budget Reconciliation (OBRA) of 1986 added section 1154(a)(1) of the Social Security Act, which has a provision for QIO review of ambulatory surgery procedures performed in ambulatory surgery centers (ASC) and hospital outpatient departments.

Additionally, in the Health Care Quality Improvement Initiative for the Fourth Contract Cycle, CMS began a fundamental change in the way QIOs carried out their responsibilities. QIOs now place less emphasis on dealing with individual clinical concerns and focus more attention on helping physicians and providers improve the mainstream of care. QIOs also analyze patterns of care and outcomes. QIOs share their information with physicians and providers to help them identify ways to achieve the best success rates in improved outcomes and quality of care.

#### 2. <u>Information Users</u>

This data is used by CMS to negotiate QIO contracts. CMS provided detailed information in Part A of this supporting statement.

#### 3. <u>Use of Information Technology</u>

All current QIOs have computer capability for data generation, and will be required to use such capability to submit data to CMS electronically. The electronic collection of this information eases the burden to CMS staff when compiling and summarizing this information.

When the QIOs fill out these forms, 90% of the process takes place electronically. A non-electronic copy of the forms is required since the signed hardcopy of these business proposal forms constitutes a contract between the QIO and CMS and requires a written signature. For this reason CMS cannot accept only electronic copy in lieu of a hardcopy.

CMS also requires an electronic copy of the forms assist CMS in its analysis of the QIO business proposals. If the QIOs only sent in electronic copies of the business proposal forms CMS would then have to allocate significant time and resources to the printing and compilation of these forms. Additional resources would be required for mailing the document back to the QIO for signature. Therefore to reduce CMS costs and burden both a hardcopy and electronic copy of the business proposal forms is required.

#### 4. <u>Duplication of Efforts</u>

These are the only forms used by CMS to collect this data. They do not duplicate any other data.

#### 5. Small Businesses

This does not affect small businesses.

#### 6. <u>Less Frequent Collection</u>

The data requested on the forms is collected once every 3 years. The frequency of collection is not applicable, since this data is required to negotiate and award contracts for the CMS Medicare Review.

## 7. <u>Special Circumstances</u>

There are no special circumstances associated with this collection. This information collection is consistent with guidelines at 5 CFR 1320.5.

#### 8. <u>Federal Register/Outside Consultation</u>

The 60-day Federal Register notice published on January 15, 2010.

## 9. <u>Payments/Gifts to Respondents</u>

There are no payments or gifts associated with this information collection.

#### 10. <u>Confidentiality</u>

We do not pledge confidentiality.

#### 11. Sensitive Questions

There are no questions of a sensitive nature.

#### 12. <u>Burden Estimates (Hours & Wages)</u>

The information requested is required from respondents every 3 years to negotiate, renew, or award contracts. Offerors furnish this information in response to a Request for Proposal. For purposes of burden estimates, it is estimated that there will be 21 respondents every year. This projection assumes that in an average year, one-third of the 53 current QIOs, plus an additional 3 competitive bidders, will submit Business Proposals for the ninth round of the QIO contracts:

18 current + 3 prospective = 21 respondents

The annualized burden for each respondent of requested information is 85 hours. This is derived as follows:

		Preparing	Assembling &
	Learning About	One Set of	Sending All
Form	the Form	the Forms	Forms to CMS
(hours)	(hours)	(hours)	
718 BP	.25	0.25	.50
719 BP	.25	2.00	.50
720 BP	.25	1.00	.50
721 BP	.25	1.00	.50
SUM	.25	.25	.50
STAFFING	.50	7.50	1.00
SC 1	.25	2.00	.50
SC 2	.25	2.00	.50
ODC	.25	2.00	.50
Travel Detail	.25	2.00	.50
Other Bene. Pro	tec25	2.00	.50
CKD	1.00	15.00	2.00
Disparities	1.00	15.00	2.00

Patient Pathways	1.00	15.00	2.00
Total	6.00	67.00	12.00
Hours estimated for o	85.	85.00 hours	
Total hours for prepa		67.00	
Plus: Learning about		+ 6.00	
Plus: Assembling and	to CMS	+ 12.00	
Total Annual Burden		85.00	
Times 21 respondents	s annually		<u>x 21</u> <b>1,785</b>

## 13. <u>Capital Costs</u>

The QIOs will not have any capital costs associated with this information collection that they would not have without this requirement.

#### 14. Cost for Federal Government

All costs incurred by the QIOs are regarded as bids and proposal costs, and treated as required by Federal Acquisition Regulations (FAR). Cost estimates will vary between QIOs or offerors.

#### 15. <u>Changes to Burden</u>

We anticipate a decrease in burden when these forms are used for the 9th round contract negotiations because the QIOs will be more familiar with the forms, and will have implemented the accounting system revisions for the corresponding cost reports.

#### 16. Publication/Tabulation Dates

There are no publication and tabulation dates associated with this collection.

#### 17. Expiration Date

CMS does not object to displaying the OMB expiration date.

#### 18. <u>Certification Statement</u>

There are no exceptions to the certification statement.