### **Notes on Survey Formatting**

- 1) All areas highlighted in TEAL are those that will be automated by the programmer. Neither the teal nor the instructions to the programmer will appear in the final survey.
- 2) All words that are colored magenta will have a definition attached. The person completing the survey will be able to scroll over those words and the definition will pop up. (We will need to remind users to enable pop up boxes for the survey.) Any words in magenta on this draft will appear as regular black text in the final survey.

### <u>Definitions to be included in Pop-Up boxes</u>

DHS Audit – This involves agents from ICE (U.S. Immigrations and Customs Enforcement) auditing a company's employment verification procedures. As part of this audit, agents review I-9 forms, company payroll records, W-2 reports, and other documents to determine whether the employer has properly checked all new employees' identities and work authorizations. Agents also determine whether any counterfeit documents were used as proof of identity and/or employment authorization.

#### FNC - See Final Nonconfirmation

Final Nonconfirmation – A Final Nonconfirmation, or FNC, is issued when an employee either chose not to contest the finding of an initial mismatch by E-Verify, or was not able to resolve their mismatch with the Social Security Administration (SSA) or the Department of Homeland Security (DHS). An employer receiving an FNC response may terminate the employment of the employee and shall not be civilly or criminally liable for the termination, as long as the employer complied with E-Verify provisions to notify the employee of the tentative non-confirmation finding and action was taken in good faith reliance on the information provided through the E-Verify system. If an employer does not terminate an employee who is the subject of a FNC, that fact must be reported to DHS by selecting the "Employee Not Terminated" resolution option, and a rebuttable presumption is created that the employer is knowingly employing an unauthorized employee.

ICE – The U.S. Immigrations and Customs Enforcement. It is the office within the U.S. Department of Homeland Security charged with worksite enforcement to reduce the demand for illegal employment using strategies that address both employers who knowingly hire illegal workers as well as the workers themselves.

### TNC - See Tentative Nonconfirmation

Tentative Nonconfirmation - A Tentative Nonconfirmation, or TNC, is issued when the information submitted to E-Verify does not match with records maintained either by the Social Security Administration (SSA) or the Department of Homeland Security (DHS). It does not necessarily mean that a person is unauthorized to work in the U.S. If a TNC occurs, the employee can contest the response with either SSA or DHS and resolve the mismatch or choose not to contest and be terminated.

Work site – This can include any location of a company that is not its headquarters, or a regional/district office or manufacturing facility. This might include a bank branch, a retail outlet, fast-food restaurant location, dispatch office, or mobile/non-specific location.



### <u>Intro:</u>

We are researchers affiliated with the University of Arizona in Tucson, Arizona. We are conducting a survey to find out if, and how, employers are using the Federal government's E-Verify system to electronically verify whether their new hires are legally eligible to work in the United States. We are conducting this survey on behalf of U.S. Citizenship and Immigration Services, <u>but no information attributable to you or your company will be shared with them</u>. We will report only the aggregated results of all the surveys. We are hoping to get a sense for the impacts – both positive and negative – of E-Verify on both companies and employees, how E-Verify is being used, and how E-Verify might be improved.

We appreciate your time in assisting us on the survey. We estimate that it will take approximately 30 minutes to complete this survey. If you have any questions, either now or later, you can contact the Principal Investigator on this project, Judith Gans, Manager, Immigration Policy Program, Udall Center for Studies in Public Policy, University of Arizona, 803 East 1st Street, Tucson, AZ 85718, 520-626-9686, <a href="mailto:judygans@email.arizona.edu">judygans@email.arizona.edu</a>.

NOTE: All the questions in this survey relate to your company's operations in {THIS STATE}, regardless where your headquarters or other business operations are located.

wh	ere your headquarters or other business operations are located.
1)	{THIS STATE} has enacted legislation that requires employers to use E-Verify for all new hires. E-
	Verify is an Internet-based system operated by the Department of Homeland Security in partnership
	with the Social Security Administration. It allows an employer, using information reported on an
	employee's Form I-9, to determine the eligibility of that employee to work in the United States.
	Have you personally had any experience using E-Verify?
	☐ I've never heard of E-Verify
	□ No
	☐ Yes
	How did you learn about the E-Verify Program? (Please check all that apply.)
	☐ I don't remember
	☐ News article
	☐ Advertisement
	☐ Government mailing
	<ul><li>Business/professional association</li></ul>
	☐ Other
In c	order to use E-Verify, your company must first enroll in the system online.
۵۱	Heaveur commons appelled on line to use 5 Verify in (THIC CTATE)?
2)	Has your company enrolled on-line to use E-Verify in {THIS STATE}?  ☐ I don't know
	☐ Yes, all locations have enrolled
	<ul> <li>Yes, some locations have enrolled but some have not {default to below}</li> <li>No, we have not enrolled {default to below}</li> </ul>
	LI NO WE HAVE NOT ENTONED SOPROM TO DETOWN

Issue	Yes	No	N/A
	res	NO	IN/A
No new hires			u
It is too difficult to transition to a new system			
It is too expensive to transition to a new system			
Even if we transitioned to the new system,			
E-Verify would be too expensive and/or time			
consuming to use			
We don't think we are required to use E-Verify			
We are concerned that enrolling in E-Verify will			
trigger an ICE raid or DHS audit			
Other (please explain)			
	tion of new h	nires in <mark>{THIS ST</mark>	ATE}?
l don't know		nires in <mark>{THIS ST</mark>	ATE}?
I don't know Yes, all locations in {THIS STATE} are using E-Ver	rify	_	
<ul> <li>I don't know</li> <li>Yes, all locations in {THIS STATE} are using E-Ver</li> <li>Yes, some locations in {THIS STATE} are using E-</li> </ul>	rify Verify but so	ome are not <mark>{de </mark>	ault to be
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are us	rify Verify but so sing E-Verify	ome are not <mark>{de</mark> † { <mark>default to belo</mark>	fault to be
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your o	rify Verify but so sing E-Verify	ome are not <mark>{de</mark> † { <mark>default to belo</mark>	fault to be
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your o	rify Verify but so sing E-Verify	ome are not <mark>{de</mark> † { <mark>default to belo</mark>	fault to be
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your osing E-Verify Issue	rify Verify but so sing E-Verify company's lo	ome are not [def [default to belo ocations in [THIS	fault to be w} STATE} al
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your osing E-Verify Issue No new hires	rify Verify but so sing E-Verify company's lo	ome are not [def [default to belo ocations in [THIS	fault to be w} STATE} al
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your dising E-Verify  Issue  It is too difficult to transition to a new system	rify Verify but so sing E-Verify company's lo	ome are not [deforme] [default to below  cations in [THIS]  No	fault to be w} STATE} al
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your of sing E-Verify Issue  It is too difficult to transition to a new system	rify Verify but so sing E-Verify company's lo	ome are not [deforme] [default to below  cations in [THIS]  No	fault to be w} STATE} al
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E- No, none of our locations in {THIS STATE} are using E- lease rate each of the reasons some or all of your dising E-Verify  Issue  It is too difficult to transition to a new system  It is too expensive to transition to a new system	rify Verify but so sing E-Verify company's lo	ome are not [deforme] [default to below  cations in [THIS]  No	fault to be w} STATE} al
I don't know Yes, all locations in {THIS STATE} are using E-Ver Yes, some locations in {THIS STATE} are using E-Ver No, none of our locations in {THIS STATE} are using E-Verify Issue It is too difficult to transition to a new system It is too expensive to transition to a new system Even if we transitioned to the new system, E-Verify would be too expensive and/or time	rify Verify but so sing E-Verify company's lo	ome are not [deforme] [default to below  cations in [THIS]  No	fault to be w} STATE} al
Yes, all locations in {THIS STATE} are using E-Verice Yes, some locations in {THIS STATE} are using E-No, none of our locations in {THIS STATE} are using E-lease rate each of the reasons some or all of your dising E-Verify	rify Verify but so sing E-Verify company's lo	ome are not [deforme] [default to below  cations in [THIS]  No	fault to be w} STATE} a

3)

		W	e are concerned that using E-Verify will trigger	U	4	
		ar	ICE raid or DHS audit			
		0	ther (please explain)			
4١	\ <b>\</b> /b.	<b></b> .	your company bires a new ampleyee, who make	s tha hirina de	asisian and han	dlas
4)			our company hires a new employee, who makes	_		
	emp		ment eligibility and verification (Form I-9 and E-` I don't know	verity, it appi	icable) in {[HIS	STATE):
			We make the hiring decision at this location and	d do the emn	lovment verific	ation here
			The hiring decision is made in another location		•	
			The hiring decision is made in another location			
			We use an employment agency or other third-p			
		_	verification	dity provider	and they do th	ic ciripioyincii
			· or median			
5)	If yo	ou d	lo your own employment verification, where doe	es it take plac	e in <mark>{THIS STAT</mark>	E}?
•	,		I don't know			
			Centralized, i.e. in a single location such as a he	adquarters o	ffice	<b>V</b>
			Decentralized, i.e. in the field or in multiple loca	ations		
			In both centralized and decentralized locations			
			Other (Please explain)			
6)	Do	the	locations in {THIS STATE} where your new hire v	erification tal	ces place have i	nternet access
			I don't know			
			All locations have access to the internet			
			Some locations have internet access, others do		to below}	
			No locations have internet access {default to be	elow}		
		Eor	locations that don't have Internet access, how o	do vou bandle	now hiro vorif	cation?
		FUI	locations that don't have internet access, now t	io you nandie	: Hew tille verill	cation:
						J
If v	our d	com	pany hires some or all of its <mark>{THIS STATE}</mark> emplo	ovees throug	h emplovment	agencies or
_			-party providers	., oug.		
7)			s) of agency(ies)			
- /		,	, 0 / /			

8)	Does your company do the employment verification on these employees itself or rely on the employment agencies to do it?								
		don't know							
	☐ o	our company does it							
	□ v	Ve rely on the employment agency to do it <mark>[de</mark>	fault to quest	ion below, oth	erwise move on]				
9)		Are the employment agencies using E-Verify to confirm employment authorization of persons working at your site(s)?							
	_	don't know							
	□ Y	es, they all do							
		believe some do, some don't <mark>{default to below</mark>	1						
		know they are not using E-Verify <mark>{default to b</mark> e							
	Why do you think your employment agency(ies) might not be using E-Verify for your company's new hires in {THIS STATE}?								
		Issue	Yes	No	N/A				
	No r	new hires							
	It is	too difficult to transition to a new system							
	It is	too expensive to transition to a new system							
	E-Ve	n if they transitioned to the new system, erify would be too expensive and/or time suming to use							
		don't think they are required to use E-Verify our company's new hires							
	will	they are concerned that their use of E-Verify trigger an ICE raid or DHS audit		u					
	Othe	er (please explain)							
10)	can attrib	been any change in the cost of doing business oute to E-Verify usage? (Please choose only one of the base of the later	-	mployment age	ency(ies) that you				
		has decreased a little							
		has decreased a little							
	☐ Cost has stayed the same								

Cost has increased a little [include question]	15, otherwise exclu	de it}	
Cost has increased a lot [include question 1	5, otherwise exclude	e it}	
If your company uses subcontractors (other than a your company in {THIS STATE}  11) Does your company subcontract other aspects  I don't know  No  Yes  Building and/or landscape mainten  Food service  Some categories of professional service  Other	of its business to ou	tside vendors in	{THIS STATE}?
12) Name(s) of subcontractor(s)			
13) Does your company perform employment verifitself or rely on the subcontractor to do it?  I don't know  Our company does it  We rely on the subcontractor to do it  14) Do any of your subcontractors use E-Verify to cat your site(s) in {THIS STATE}?  I don't know  Yes, they all do	onfirm employment		
<ul><li>I believe some do, some don't {default</li><li>I know they are not using E-Verify {default</li></ul>			
Why do you think your subcontractor(s) mi hires in {THIS STATE}?	ght not be using E-V	erify for your co	mpany's new
Issue	Yes	No	N/A
No new hires	u		
It is too difficult to transition to a new syst	tem		
It is too expensive to transition to a new s	ystem		
Even if they transitioned to the new system E-Verify would be too expensive and/or ti			

consuming to use		
We don't think they are required to use E-Verify		
for our company's new hires		
We/they are concerned that their use of E-Verify		
will trigger an ICE raid or DHS audit		
Other (please explain)		
		•

15)	Has there been any change in costs in doing business with your subcontractor(s) in {THIS STATE} that
	could be attributable to E-Verify usage (excluding costs outside of regular rate increases from
	vendor)? (Please choose only one answer.)
	☐ I don't know
	☐ Cost has decreased a lot
	☐ Cost has decreased a little
	☐ Cost has stayed the same
	☐ Cost has increased a little {include question 15, otherwise move on}
	☐ Cost has increased a lot {include question 15, otherwise move on}

## If your company relies on either an employment agency or subcontractor or both

16) Please rate the reasons you think your costs have increased that are attributable to either your employment agency or subcontractor using E-Verify. (*Please check all that apply.*)

Issue	Strongly	Agree	Disagree	Strongly	N/A
	Agree			Disagree	
Costs of implementing and maintaining					
the E-Verify system is getting passed on					
to our company					
Resources are spent training employees					
who are found to be ineligible to work					
Resources are spent providing uniforms					
or other equipment to employees who					
are found to be ineligible to work					
Having to pay an employee while he or					
she contests a TNC					
Greater turnover of employees leading to					
higher overall hiring costs					
Other (please explain)					

17)	How many times in the past 12 months has an employment agency or subcontractor notified you that an employee they sent you has received a <b>Tentative Nonconfirmation (TNC)</b> from E-Verify?							
		I don't know	cived a rem		initiacion (11	to, monite t	, c , .	
		None						
		Other number						
		company uses E-Verify in house						
18)		at policy does your company use to	verify new hi	res through E	E-Verify? (Ple	ase select or	nly one.)	
		I don't know						
		We use E-Verify on all new hires						
		Regardless which state they are	e hired in					
		Only for new hires in {THIS STA	TE}					
		We use E-Verify only on foreign-box	rn new hires					
		■ Regardless which state they are	e hired in					
		Only for new hires in {THIS STA	TE}					
		Other						
19)		w many times have you used E-Verif	y in the past	12 months?	(Please select	only one.)		
		I don't know						
		None						
		Used times total in the last	12 months					
20)		w many times in the past 12 months	have you rec	eived a Tenta	ative Noncor	nfirmation (1	rnc) from	
		erify on a new hire?						
		I don't know						
		None						
		Other number	_					
						_		
21)	Hav	ve you seen any effect on the costs o	of hiring new	employees in	THIS STATE	that you th	ink is	
	attr	ibutable to E-Verify (and not due to	other factors	s)?				
		I don't know		_				
		Cost has decreased a lot {default to	box a. below	<mark>/}</mark>				
		Cost has decreased a little {default	to box a. belc	w}				
		Cost has stayed the same						
		Cost has increased a little {default t	o box b. belo	w}				
		Cost has increased a lot {default to	box b. below	}				
		Please rank the reasons you think you	ur costs of hir	ing new emp	loyees in {Th	IIS STATE} ha	ave	
		reased because of using E-Verify.			<b>D</b> *			
	Issu	ie	Strongly Agree	Agree	Disagree	Strongly Disagree	N/A	
			ASICC			Disagice		

E-Verify has reduced the staff resources			
we need to devote to verifying work			
eligibility for new employees			
We avoid the expense of hiring			
employees who are not legally eligible to			
work in the United States			
E-Verify has enabled us to minimize data			
entry problems/errors			
We have reduced turnover of employees			
because we are not inadvertently hiring			
ones who are ineligible			
Other (please explain)			

b. Please rank the reasons you think your costs of hiring new employees in **[THIS STATE]** have increased because of using E-Verify.

Strongly Agree	Agree	Disagree	Strongly Disagree	N/A
	Agree	Agree	Agree	Agree Disagree  Disagree  Disagree

22) Approximately how much time (in minuverification with E-Verify?	ıtes) do you t	hink you sper	nd per r	iew hi	ire on e	mplo	oyment
23) How does this amount of time compare	e to what vou	spent per ne	w hire o	on em	plovme	nt v	erificatior
before you started using E-Verify?							
☐ I don't know							
A lot less time							
$\Box$ A little less time	☐ A little less time						
☐ About the same amount of time							
☐ A little more time							
☐ A lot more time							
24) Regardless whether you feel costs have	increased or	decreased be	ecause	of usir	ng E-Vei	rify,	have you
found any of the tasks below especially	difficult or ti	me consumin	g?				
Issue	Strongly	Agree	Disag	ree	Strong	ly	N/A
	Agree				Disagr	ee	
Registering for E-Verify							
Entering data on new hires into the							
E-Verify system							
Dealing with workers that receive TNCs							
and/or FNCs							
Using E-Verify when hiring a lot of							
employees at once	_						
Closing out cases in the E-Verify system							
once they are finalized							
Other (please explain)							
25) In preparing for E-Verify usage did your							
furniture or remodel your location to in	-	_				ly re	lated to
E-Verify and not to purchases/changes	your compan	iy was plannir Estimate			/ay.) / <b>A</b>		
One-Time Expenses	наа то Purchase	Estimate One-Time Ex		IN	/A		
Navy Campustan hands :		,	hense		)		
New Computer hardware	_	\$					

\$

Additional equipment or lines to access

the Internet

Additional filing cabinets or other office	u	\$			
equipment					
Remodeling or restructuring of the office		\$			
where employment verification is done					
Initial training for employees on how to		\$			
use E-Verify					
26) What on-going costs does your comparE-Verify program?  On-Going Expenses  Computer Maintenance  Telephone, DHL, T1 or other Internet access fees  Training of replacement staff  Wages for verification specialist(s)	Incur this Cost	Estimate Annual Co	ed ost	N/A	he
Other (please explain)  27) Please indicate how burdensome it has	been for you	\$ ur company be	oth to set u	n the F-Verify	, nrogram
27) Please indicate how burdensome it has			oth to set u		<sup>,</sup> program
			oth to set u A Slight Burden		, program
27) Please indicate how burdensome it has and to maintain it	s been for you	ur company bo	A Slight	p the E-Verify	' program
27) Please indicate how burdensome it has and to maintain it	s been for you	ur company be	A Slight	p the E-Verify	/ program
27) Please indicate how burdensome it has and to maintain it  Issue	An Extreme Burden	ur company be	A Slight Burden	p the E-Verify  Not a  Burden	program
27) Please indicate how burdensome it has and to maintain it  Issue  Costs associated with setting up E-Verify  Costs associated with maintaining E-Verify  Please indicate your reactions to the co	An Extreme Burden	A Moderate Burden	A Slight Burden	Not a Burden	
<ul> <li>27) Please indicate how burdensome it has and to maintain it Issue Costs associated with setting up E-Verify Costs associated with maintaining E-Verify 28) Please indicate your reactions to the cothat can be seen at one time </li> </ul>	An Extreme Burden	A Moderate Burden  □	A Slight Burden	Not a Burden	f issues
27) Please indicate how burdensome it has and to maintain it  Issue  Costs associated with setting up E-Verify  Costs associated with maintaining E-Verify  Verify  28) Please indicate your reactions to the co	An Extreme Burden	A Moderate Burden	A Slight Burden	Not a Burden	
27) Please indicate how burdensome it has and to maintain it  Issue  Costs associated with setting up E-Verify  Costs associated with maintaining E-Verify  Please indicate your reactions to the cost that can be seen at one time	An Extreme Burden  Domments abo	A Moderate Burden  □	A Slight Burden	Not a Burden  nit number o	f issues

We experience a lot of data entry problems	<b>–</b>				
We now have a more complicated hirin	o 🗖				
process	5 –	_	_	_	
We get a lot of TNCs					
We get a lot of Thes					
There are more new hires because of					
turnover caused from using E-Verify					
The number of qualified applicants has					
decreased because we use E-Verify					
Some employees have had to be					
terminated because of E-Verify findings	;				
Using E-Verify has created a competitiv	e				
advantage for our company					
Some employees have left the company	/ 🗆				
rather than be verified					
Some employees have expressed conce	ern 🗆				
about the requirement					
Some employees have complained abo	ut 🚨				
being teased or harassed that they mig	ht				
not be work authorized					
We hire a lot of foreign workers					
Using E-Verify has affected the morale	of 🗆				
employees					
29) If you have changed your hiring pra	ctices since usi	ng E-Verify, p	lease describe	e how:	
30) Of the new hires that received a TN					
Number of Employees who chose	None	1 - 2	3+	I Don't kno	ow
Employee chose not to contest the					
TNC and either quit or allowed					
themselves to be terminated					
Employee contested the TNC but					
ultimately received a Final					
Nonconfirmation (FNC) and had to					

bo to	rminated				
· ·	oyee contested the TNC but	_		_	J
	ately received a <mark>Final</mark>				
Nonc	onfirmation (FNC) and was not				
termi	nated				
Emplo	oyee was cleared and deemed				
eligib	le to work in the U.S.				
Other	(please explain)				
31) Ho	w long, on average, did it take a	worker either t	o clear the	TNC or recei	ve a FNC?
· 🗖	Same day				
	One day				
	Two to five days				
_	More than five days				
_	More than five days				
Eor all	E-Verify users				
	•	E Marifus			
_	erall, how satisfied are you with				
	I don't know/don't have an opi	nion			
	Very satisfied				
	Somewhat satisfied				
	Somewhat dissatisfied (please	explain why bel	ow)		
	Very dissatisfied (please explain	n why below)			
33) Ho	w accurate do you perceive E-Ve	erify to be in ver	rifying a pe	erson's eligibi	lity to work in the US?
	I don't know/don't have an opi	nion			
	Accurate				
	Inaccurate (please explain why	below)			
34) Co	mpared to the risk of hiring some	eone who is not	t legally eli	igible to work	in the United States. hov
	uch of a hassle do you perceive u			5	<del>-</del>
	Somewhat of a hassle, but bender				
_					
	Somewhat of a hassle, and not	penencial			
u	Neutral				

	A large hassle, but beneficial
	A large hassle, and not beneficial
	you feel that using E-Verify offers your company any greater protection from liability if you do e someone later found ineligible to work in the United States?  Yes
	No
	Neutral, neither greater nor lesser protection from liability
	I don't know/don't have an opinion
36) Wł	nat problems (that you haven't already mentioned) have you had with E-Verify?
37) Wł	nat would improve E-Verify?
38) Are	e there ways you wish you could use E-Verify?
30) If E	E-Verify's usage becomes mandatory for all employers nationally, how will this affect your
	mpany's operations?
	Little to no impact
	Some impact but the company will be able to manage
	No impact
	Large impact, but the company will be able to manage
	Large impact and the company's operations will be greatly affected. (Please explain why below.)
	E-Verify's usage becomes mandatory nationally, what do you think are the most effective ways to
_	employers know about it? News articles
	Advertisements
	Government mailings
	·-·····

		Business/professional associations
		Other
Cor	npa	ny Background Information
41)	Ho	w many positions has this company filled in the past 12 months with NEW hires?
		<10
		10 to 99
		100 to 499
		500 or more
42)	Hov	w many employees does your company have in {THIS STATE}?
•		<10
		10 to 99
		100 to 499
		500 or more
\		
43)		w many employees does your company have OVERALL?
	_	<10
		10 to 99
		100 to 499
		500 or more
44)	Hov	w many different locations do you have in {THIS STATE}?
		Fewer than 5
		5 to 10
		10 to 25
		25 to 75
		More than 75
45)	Wh	nat percent of your workforce is: [the computer will flag if this doesn't add to 100%]
	a. :	Salaried (e.g., managers, professionals, and technical staff) percent
	b. :	Skilled hourly (e.g. sales, clerical, craft workers) percent
	c. l	Unskilled hourly (operatives, laborers, service workers) percent
121	\ <b>\/</b>	est were the most recent appual revenues for vous company?
40)		nat were the most recent annual revenues for your company?
	a. <i>i</i>	Annual revenues in {THIS STATE}
		\$750,000 or less
		\$750,001 to \$5 million
		\$5 to \$25 million
		\$25 million to \$100 million
		\$100 million and above

b.	Annual revenues OVERALL
	\$750,000 or less
	\$750,001 to \$5 million
	\$5 to \$25 million
	\$25 million to \$100 million
	\$100 million and above
47) Are	e the company's operations in {THIS STATE} (check all that apply)
	Headquarters
	Regional/District Office
	Manufacturing facility
	Work site other than above
48) Wł	nat is the ownership structure of this company?
	Sole Proprietorship
	Partnership
	Corporation
	☐ Regular or C
	☐ Subchapter S
	Limited Liability Company
	Governmental entity
	University or research institution
	Non-Profit organization
	Other