



# Certified Organic Production Survey 2011



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

**RISK  
MANAGEMENT  
AGENCY**

XXXXXX Field Office  
 ### XXXX  
 XXXXX, XX #####-####  
 1-800-###-####  
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 nass-XX@nass.usda.gov

Information requested in this survey is used to prepare estimates of selected agricultural commodities. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes in combination with similar reports from other producers. Response is **voluntary**.

## SECTION 1: OPERATION INFORMATION

1. Did this operation have any **Certified Organic** production as determined by the **USDA's National Organic Program (NOP)** standards in **2011**?

- <sup>111</sup>  **Yes** – *Specify certifying agency* <sup>119</sup> ( \_\_\_\_\_ ) – Go to Item 2  
 **No** – Not certified – Go to Section 10, Back Page

2. In 2011, how many acres did this operation:  
 (Please report all land including organic and conventional acres)

- a. **Own?**..... +  
 b. **Rent or Lease from others** or use Rent Free?  
 (**Exclude** land used on an animal unit month (AUM) basis.)..... +  
 c. **Rent to others?**..... -

Acres
901
902
905
900

3. [Calculate Items 2a + 2b – 2c.] Then the **total acres operated** in 2011 were:..... =

4. Of the **total acres operated** reported in **Item 3**, how many acres were:

- a. **Certified Organic** Cropland?.....  
 b. **Certified Organic** Pastureland and/or Rangeland?.....

Acres
121
122

**SECTION 2: CERTIFIED ORGANIC FIELD CROPS**

1. Did this operation grow any **certified organic small grains, row crops, oilseeds, hay/forage or pulse crops** in 2011?

- Include landlord's share and contractor's share. Exclude personal or home use crops.

<sup>2000</sup>  **Yes** – Complete this Section       **No** – Go to Section 3

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other field crop grown on this operation in 2011.

- Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 9, Item 2.
- Report production in the unit specified by the crop name.
- When both dry hay and haylage were cut from the same acres, report for each type.
- If two or more cuttings were made from the same acres, report acres harvested for that item only once but report total production from all cuttings.

	Code	Certified Organic Acres Harvested	Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
				Organic	Conventional	Organic	Conventional
<b>Corn</b> (for grain or seed)	2120		bu	bu	bu	\$	\$
<b>Corn</b> (for silage or greenchop)	2140		tons	tons	tons	\$	\$
<b>Alfalfa and Alfalfa Mixtures</b> for dry hay	2020		tons	tons	tons	\$	\$
<b>All Other Dry Hay</b>	2200		tons	tons	tons	\$	\$
<b>Haylage, Other Silage, or Greenchop</b>	2220		tons	tons	tons	\$	\$
<b>Oats</b> (for grain or seed)	2280		bu	bu	bu	\$	\$
<b>Soybeans</b> (for beans)	2480		bu	bu	bu	\$	\$
<b>Winter Wheat</b> (for grain or seed)	2580		bu	bu	bu	\$	\$
						\$	\$
						\$	\$
						\$	\$
						\$	\$
						\$	\$
						\$	\$

\* If more space is needed, use a separate sheet of paper

Field Crops	Code	Field Crops	Code	Field Crops	Code
Barley for grain or seed (bu).....	2040	Peanuts for nuts (lbs).....	2300	Sorghum for grain or seed, including milo (bu).....	2440
Beans, all dry edible including limas (cwt).....	2060	Peas, Dry Peas and Lentils (cwt).....	2320	Sorghum for silage or greenchop (tons)....	2460
Buckwheat (bu).....	2080	Popcorn (lbs. shelled).....	2340	Sugarcane for sugar (tons).....	2500
Canola, edible (lbs).....	2100	Potatoes, report in Section 3.....		Sunflower seed, all (lbs).....	2520
Cotton, all (bales).....	2160	Proso Millet (cwt).....	2360	Wheat, Durum for grain or seed (bu).....	2540
Flaxseed (bu).....	2180	Rice, all (cwt).....	2380	Wheat, Other Spring for grain or seed (bu).....	2560
Herbs, dried (lbs).....	2240	Rye for grain or seed (bu).....	2400	Other Field Crops, specify above (lbs.).....	2600
Mint, Peppermint and Spearmint (lbs of oil)	2260	Safflower (lbs).....	2420		

**SECTION 3: CERTIFIED ORGANIC VEGETABLES**

1. Did this operation grow any **certified organic vegetables** in 2011?

- Include landlord's share and contractor's share. Exclude personal or home use crops.

<sup>3000</sup> <sub>1</sub>  **Yes** – Complete this Section      <sub>3</sub>  **No** – Go to Section 4

2. For those crops not printed in the following table, enter the crop name and code from the list below for any other certified organic vegetables grown on this operation in 2011.

- Exclude from both Quantity Sold and Gross Value Sold, any production used to make value-added products on this operation. Report value-added products and sales in Section 9, Item 2.
- Report production in the unit specified by the crop name.
- If more than one vegetable crop was harvested from the same acres, report acres for each crop.
- For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

	Code	Certified Organic Acres Harvested		Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
		Acres	Tenths		Organic	Conventional	Organic	Conventional
Beans, Snap	3040			lbs	lbs	lbs	\$	\$
Lettuce, all	3240			lbs	lbs	lbs	\$	\$
Potatoes	3320			cwt	cwt	cwt	\$	\$
Squash, all	3360			lbs	lbs	lbs	\$	\$
Tomatoes in the open	3420			lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$

\* If more space is needed, use a separate sheet of paper

Vegetables	Code	Vegetables, cont.	Code
Artichokes.....	3020	Honeydew Melons.....	3220
Broccoli.....	3060	Onions, dry.....	3260
Cabbage, all.....	3080	Peas, Green.....	3280
Cantaloupes and Muskmelons.....	3100	Peppers, Bell.....	3300
Carrots.....	3120	Spinach.....	3340
Cauliflower.....	3140	Sweet Corn.....	3380
Celery.....	3160	Sweet Potatoes.....	3400
Garlic.....	3180	Watermelons.....	3440
Herbs fresh cut.....	3200	Other Vegetables, specify above.....	3460

**SECTION 4: CERTIFIED ORGANIC APPLES**

1. Did this operation grow any **certified organic apples** in 2011?  
 • Include landlord's share and contractor's share. Exclude personal or home use crops.

<sup>4000</sup> 1  **Yes** – Complete this Section      3  **No** – Go to Section 5

2. **Acreage and Production** – For those certified organic apple varieties not printed in the following table, enter the variety name and code from the list on the right.

		Certified Organic Acres Harvested		Certified Organic Production		Unit (Bins, Bu, Boxes, Lbs, etc.)	Lbs per Unit	Apple Varieties		Code
Code	Acres	Tenths								
Fuji	4140							Braeburn.....	4020..	
								Cameo.....	4040..	
<b>FRESH Utilization</b>										
<b>PROCESSED Utilization</b>										
Code	QUANTITY of Certified Organic Production Sold As:		Unit (Bins, Bu, Boxes, Lbs, etc.)	Lbs per Unit	GROSS VALUE of Certified Organic Production Sold As:		Lbs per Unit	GROSS VALUE of Certified Organic Production Sold As:		
	Organic	Conventional			Organic	Conventional		Organic	Conventional	
Fuji	4150							Ginger Gold.....	\$ 4180	
								Gold Rush.....	\$ 4200	
								Golden Delicious.....	\$ 4220	
								Granny Smith.....	\$ 4240	
								Idared.....	\$ 4260	
								Honeycrisp.....	\$ 4280	
								Jazz.....	\$ 4300	
								Jonagold.....	\$ 4320	
								Jonathan.....	4340	
								Lady Alice.....	4360	
								Liberty.....	4380	
								McIntosh.....	4400	
								Pinova.....	4420	
								Red Delicious.....	4440	
								Rome.....	4460	
								Other Variety, specify.....	4480	
<p>3. <b>Quantity and Gross Value Sold</b> –</p> <ul style="list-style-type: none"> <li>• Include production that was <b>sold and that will be sold</b></li> <li>• Report value-added products and sales in Section 9, Item 2.</li> </ul>										

**SECTION 5: CERTIFIED ORGANIC GRAPES**

1. Did this operation grow any **certified organic grapes** in 2011?  
 • Include landlord's share and contractor's share. Exclude personal or home use crops.

5000 <sub>1</sub>  **Yes** – Complete this Section      <sub>3</sub>  **No** – Go to Section 6

2. **Total Certified Organic Grapes**

- a. How many acres of bearing age certified organic grapes were harvested on this operation in 2011?  
 • Please report acres to the tenth of an acre.....acres

- b. What were the total tons of certified organic grape production on this operation in 2011?  
 • Please report production to the tenth of a ton.....tons

- c. Of these total tons of **certified organic grapes** harvested in 2011, how many were **sold for**:

- Report value-added products and sales (such as wine) in Section 9, Item 2.
- Please report production sold to the tenth of a ton.

CERTIFIED ORGANIC CROP	
5020	. ____
5021	. ____

Utilization	Code	QUANTITY of Certified Organic Production Sold As:				GROSS VALUE of Certified Organic Production Sold As:	
		Organic		Conventional		Organic	Conventional
		(Tons)	Tenths	(Tons)	Tenths	(Dollars)	(Dollars)
Fresh (Table Use)	5040					\$	\$
Wine Production	5060					\$	\$
Juice Production	5080					\$	\$
Raisins	5100					\$	\$
Other Processing Uses	5120					\$	\$

3. What percent of Total Certified Organic Grapes were under a production contract arrangement?.....%

5999	%
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**SECTION 6: OTHER CERTIFIED ORGANIC FRUITS, TREE NUTS, AND BERRIES**

1. Did this operation grow any **other certified organic fruits, tree nuts, or berries** in 2011?
- Include landlord's share and contractor's share. Exclude personal or home use crops.
- 6000 <sub>1</sub>  **Yes** – Complete this Section      <sub>3</sub>  **No** – Go to Section 7
2. For those crops not printed in the following table, enter the crop name and code from the list below for any other certified organic fruits, tree nuts and berries grown on this operation in 2011.
- Exclude from both Quantity Sold and Gross Value Sold, any production used to make value added products on this operation. Report value-added products and sales in Section 9, Item 2.
  - Report certified organic Apples and Grapes in Section 4 and 5.
  - Report production in the unit specified by the crop name.
  - For two or more pickings of the same crop, report acres harvested for that item only once but report total production from all pickings.

	Code	Certified Organic Acres Harvested		Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
		Acres	Tenths		Organic	Conventional	Organic	Conventional
Blueberries, tame	6720			lbs	lbs	lbs	\$	\$
Oranges, all	6220			lbs	lbs	lbs	\$	\$
Pears, all	6260			lbs	lbs	lbs	\$	\$
Raspberries	6780			lbs	lbs	lbs	\$	\$
Strawberries	6800			lbs	lbs	lbs	\$	\$
Walnuts, English	6580			lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$
				lbs	lbs	lbs	\$	\$

\* If more space is needed, use a separate sheet of paper

Fruits	Code	Tree Nuts	Code	Berries	Code
Apples, report in Section 4.....		Almonds.....	6500	Blackberries & Dewberries....	6700
Avocados.....	6040	Hazelnuts/Filberts.....	6520	Blueberries, wild.....	6740
Cherries, sweet.....	6060	Pecans, all.....	6540	Cranberries.....	6760
Cherries, tart.....	6080	Pistachios.....	6560	Other Berries, specify above.	6820
Coffee.....	6100	Other Nuts, specify above.....	6600		
Dates.....	6120				
Figs.....	6140				
Grapes, report in Section 5.....					
Grapefruit.....	6180				
Lemons.....	6200				
Peaches, all.....	6240				
Plums and Prunes.....	6280				
Tangerines.....	6300				
Other Fruits, specify above.....	6320				

**SECTION 7: CERTIFIED ORGANIC MAPLE SYRUP**

1. Did this operation produce any **certified organic maple syrup** in 2011?
- Include landlord's share and contractor's share. Exclude items produced only for home use.

7000 1  **Yes** – Complete this Section 3  **No** – Go to Section 8

	Number of Taps	Certified Organic Production	QUANTITY of Certified Organic Production Sold As:		GROSS VALUE of Certified Organic Production Sold As:	
			Organic	Conventional	Organic	Conventional
<b>Maple Syrup</b> (in Gallons)	7020	7021	7022	7023	7024	7025
					\$	\$

**SECTION 8: CERTIFIED ORGANIC LIVESTOCK, POULTRY, AND LIVESTOCK PRODUCTS**

1. Did this operation have or produce any **certified organic livestock, poultry, or livestock products** in 2011?
- Include landlord's share and contractor's share. Exclude items produced only for home use.

8000 1  **Yes** – Complete this Section 3  **No** – Go to Section 9

2. For those commodities not printed in the following table, enter the name and code from the list below for any other certified organic livestock or poultry type on this operation in 2011.

	PEAK 2011 Certified Organic Inventory	Dec. 31, 2011 Certified Organic Inventory	QUANTITY of Certified Organic Sold or Moved As:		GROSS VALUE of Certified Organic Sold or Moved As:	
			Organic	Conventional	Organic	Conventional
<b>Milk Cows</b> (Dry or Milking)	8040	8041	8042	8043	8044	8045
					\$	\$
<b>Milk</b> (in Pounds)			8062	8063	8064	8065
					\$	\$
<b>Chickens, Layers</b>	8320	8321	8322	8323	8324	8325
					\$	\$
<b>Eggs</b> (In Dozen)			8342	8343	8344	8345
					\$	\$
<b>Chickens, Broilers</b>	8300	8301	8302	8303	8304	8305
					\$	\$
					\$	\$
					\$	\$
					\$	\$
					\$	\$

\* If more space is needed, use a separate sheet of paper

Cattle	Code	Poultry	Code	Sheep and Goats	Code	Other Livestock	Code
Beef Cows.....	8020	Turkeys.....	8360	Goats and Kids.....	8500	Other Livestock, specify above.....	8800
Other Cattle and Calves.....	8080	Other Poultry, specify above.....	8380	Milk (Goat) (lbs).....	8522	Other Livestock Products, specify above.....	8822
<b>Hogs</b>	<b>Code</b>			Mohair (lbs).....	8542		
Hogs and Pigs.....	8200			Sheep and Lambs.....	8560		
				Wool (lbs).....	8582		

**SECTION 9: MARKETING PRACTICES FOR ORGANIC PRODUCTS AND OTHER INFORMATION**

1. Of the total 2011 gross sales of **ALL** certified organic products (**including** any value-added/processed organic products), what percent was marketed through:

Marketing Practices	% of Total 2011 Gross Certified Organic Sales
<b>a. Consumer Direct Sales</b> (Include farm stands, U-picks, farmers' markets, community supported agriculture shares (CSAs), mail orders, buying clubs, and the Internet.)	9500 %
<b>b. Direct-to-Retail/Institutions</b> (Include individual grocery stores, restaurants, caterers, and institutions such as hospitals, schools, colleges and universities.)	9501 %
<b>c. Wholesale Markets</b> (Include grocery store distribution centers, processors, mills, packers, distributors, wholesalers, brokers, sales to other operations, and grower cooperatives.)	9502 %
<b>TOTAL (Sum of Items a + b + c)</b>	<b>100%</b>

2. Did this operation produce and market any **Processed or Value-Added** products from its own organic agricultural production (ex. bottled milk, cheese, processed meat, flour, wine, jam, jelly, etc.)? Do not include sales reported in previous sections. 9503  Yes  No

a. If YES, what was produced and marketed?

Specify:

Gross Certified Organic Value-Added Sales
9505 \$.....

3. Did this operation participate in the National Organic Certification Cost Share Programs in 2011? 9506  Yes  No

a. If NO, was this operation aware of the National Organic Certification Cost Share Programs in 2011? 9507  Yes  No

**SECTION 10: CONCLUSION**

Comments: \_\_\_\_\_

Name: \_\_\_\_\_ Telephone: (\_\_\_\_)\_\_\_\_-\_\_\_\_ 9910 Date completed: \_\_\_\_/\_\_\_\_/\_\_\_\_ MM DD YY

The survey results of this survey will be available on the Internet at <http://www.nass.usda.gov> in the fall of 2012.

**Thank you for your response.**

For Office Use Only								
Response	9901	Respondent	9902	Mode	9903	R Unit	Enum.	Eval.
1 - Comp		1 - Op/Mgr		1 - Mail		0921	0098	0100
2 - R		2 - Sp		2 - Tel				
3 - Inac		3 - Acct/Bkpr		3 - Face-to-Face				
4 - Office Hold		4 - Partner		4 - CATI				
5 - R - Est		9 - Oth		5 - Web				
6 - Inac - Est				6 - e-mail				
7 - Off Hold - Est				7 - Fax				
8 - Known Zero				8 - CAPI				
				19 - Other				

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