



# DAIRY PRODUCTS SALES CHEDDAR CHEESE

## Week Ending Saturday \_\_\_\_\_



**Report by noon on Tuesday** unless a Federal Holiday falls on Monday through Wednesday.  
Prior to the beginning of each calendar year, AMS shall release the times and dates that reports are due.

U.S. Department of Agriculture,  
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# S A M P L E

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USDA AMS collects weekly information on the sales of dairy products such as cheddar cheese to be published in the Dairy Products Sales Release. The information you provide is important to establish U.S. dairy product prices used in setting minimum class prices under the Federal Milk Order program. An accurate response to this survey is **mandatory** and subject to verification by the AMS under **Public Law No. 106-532**. This law specifically protects the confidentiality of your report from public disclosure except as directed by the US Secretary of Agriculture or the US Attorney General for enforcement purposes to ensure compliance with the Dairy Product Mandatory Reporting program.

### Report:

- **Cheddar cheese in 40 pound blocks**, colored between 6 and 8 on the National Cheese Institute color chart, meeting Wisconsin State Brand and/or USDA Grade A or better standards.
- **Cheddar cheese in 500 pound barrels**, white, meeting Wisconsin State Brand and/or USDA Extra Grade or better standards.
- Price as either **f.o.b. plant** if the product is "shipped out" from a plant or **f.o.b. storage facility** if the product is "shipped out" from a storage facility.
- Complete transactions, i.e. butter is "shipped out" **and** title transfer occurs.
- Sales of cheddar cheese **4 to 30** days of age.
- For **40 pound block cheddar cheese**, price reflecting packaging costs for cheese wrapped in a sealed, airtight package in corrugated or solid fiberboard container with a reinforcing inner liner or sleeve. Exclude all other packaging costs from the reported price.

### Do Not Deduct:

- **Brokerage fees** paid by the manufacturer.
- **Clearing charges** paid by the manufacturer.

### Exclude:

- **Forward pricing sales:** sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed.
- **Intra-company** sales of butter.
- **Re-sales** of purchased butter.
- Cheddar cheese **certified as organic** by a USDA-accredited certifying agent.
- Sales of cheddar cheese produced **under faith-based close supervision and marketed at a higher price** than the manufacturer's wholesale market price for the basic commodity (for example, kosher butter produced with a rabbi on site who is involved in supervision of the production process).
- Sales under the **Dairy Export Incentive Program (DEIP)** or other premium assisted sales (example: export assistance sales through the **Cooperatives Working Together (CWT)** program).
- **40 pound block cheddar cheese** to be aged.
- **500 pound barrel cheddar cheese** packaging costs.
- **500 pound barrel cheddar cheese** with moisture content above 37.7%.

### Records:

- Each person required to report information on this survey shall maintain, and make available to the US Secretary of Agriculture on request, original contracts, agreements, receipts, and other records associated with the sale of qualified dairy products during the two-year period beginning on the date of the creation of the records.

**Section 1 – Cheddar Cheese Sales**

For the Week Ending Saturday _____				
1. Plant Location	Pounds of Cheddar	Total Dollars	OR Dollars / lb.	Moisture Content*
500 lb. Barrels	Rounded to the Nearest Pound	Rounded to the Nearest Dollar	Rounded to the Nearest Hundredth of a Cent	Wtd Avg: Rounded to the Nearest Hundredth %
	lb.	\$	\$ . _____	. ____ . ____ %
	lb.	\$	\$ . _____	. ____ . ____ %
	lb.	\$	\$ . _____	. ____ . ____ %
40 lb. Blocks	Rounded to the Nearest Pound	Rounded to the Nearest Dollar	Rounded to the Nearest Hundredth of a Cent	
	lb.	\$	\$ . _____	
	lb.	\$	\$ . _____	
	lb.	\$	\$ . _____	
	lb.	\$	\$ . _____	
	lb.	\$	\$ . _____	

\*AMS will adjust price to benchmark of 38.0% based on standard moisture adjustment formulas.

**Section 2 – Other Information**

1. Do you understand the instructions and requirements of this questionnaire?.....  Yes  No

If no, contact AMS representative immediately to discuss the Dairy Product Prices Report Specifications.  
**DO NOT SUMBIT** report until after speaking with AMS representative.

**Section 3 – General Comments**

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Respondent's Name: \_\_\_\_\_ Phone Number: (\_\_\_\_) \_\_\_\_\_