



# DAIRY PRODUCT SALES BUTTER

## Week Ending Saturday \_\_\_\_\_



**Report by noon on Tuesday** unless a Federal Holiday falls on Monday through Wednesday.  
Prior to the beginning of each calendar year, AMS shall release the times and dates that reports are due.

U.S. Department of Agriculture,  
Rm. 2968, South Building  
1400 Independence Ave., S.W.  
Washington, DC 20250-2000  
Phone: 202-720-4392  
Fax: 202-690-3410  
**Email: DairyProductsSales@ams.usda.gov**

# S A M P L E

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USDA AMS collects weekly information on the sales of dairy products such as butter to be published in the Dairy Products Sales Release. The information you provide is important to establish U.S. dairy product prices used in setting minimum class prices under the Federal Milk Order program. An accurate response to this survey is **mandatory** and subject to verification by the AMS under **Public Law No. 106-532**. This law specifically protects the confidentiality of your report from public disclosure except as directed by the US Secretary of Agriculture or the US Attorney General for enforcement purposes to ensure compliance with the Dairy Product Mandatory Reporting program.

**Report:**

- **Salted butter (80% butterfat)**, fresh or storage, meeting USDA Grade AA standards.
- Price and quantity for butter in **25 kilogram and 68 pound boxes**.
- Price as either **f.o.b. plant** if the product is "shipped out" from a plant or **f.o.b. storage facility** if the product is "shipped out" from a storage facility.
- Complete transactions, i.e. butter is "shipped out" **and** title transfer occurs.

**Do Not Deduct:**

- **Brokerage fees** paid by the manufacturer.
- **Clearing charges** paid by the manufacturer.

**Exclude:**

- **Forward pricing sales:** sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed.
- **Intra-company** sales of butter.
- **Re-sales** of purchased butter.
- Butter **certified as organic** by a USDA-accredited certifying agent.
- Sales of butter produced **under faith-based close supervision and marketed at a higher price** than the manufacturer's wholesale market price for the basic commodity (for example, kosher butter produced with a rabbi on site who is involved in supervision of the production process).
- Sales under the **Dairy Export Incentive Program (DEIP)** or other premium assisted sales (example: export assistance sales through the **Cooperatives Working Together (CWT)** program).

**Records:**

- Each person required to report information on this survey shall maintain, and make available to the US Secretary of Agriculture on request, original contracts, agreements, receipts, and other records associated with the sale of qualified dairy products during the two-year period beginning on the date of the creation of the records.

**Section 1 – Butter Sales**

For the Week Ending Saturday \_\_\_\_\_

1. Plant Location	Pounds of Butter	Total Dollars OR Dollars / lb.	
	Rounded to the Nearest Pound	Rounded to the Nearest Dollar	Rounded to the Hundredth of a Cent
	lb.	\$	\$ . _____
	lb.	\$	\$ . _____
	lb.	\$	\$ . _____

**Section 2 – Other Information**

1. Do you understand the instructions and requirements of this questionnaire? .....  Yes  No

If no, contact AMS representative immediately to discuss the Dairy Product Prices Report Specifications.  
**DO NOT SUBMIT** report until after speaking with AMS representative.

**Section 3 – General Comments**

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Respondent's Name: \_\_\_\_\_ Phone Number: ( ) \_\_\_\_\_