

Contact and Company Information

Company name*

First name*

Last name*

Salutation

 

Title/responsibility

Company address*

City*

State*

 

Zip code*

Phone

Fax

Email*

Web site

Company Details

Type of company*

- Manufacturer
- Distributor
- Export trading company
- Service
- Other

Year firm was established*

If you are not a manufacturer, do you or your firm have documented right to export the product or service?*

- Yes No Not applicable

Is your product/service at least 51% U.S. content?*

- Yes No

Total annual sales*

 

Percentage export

Number of employees

Sales method*

- Direct
- Agents
- Distributors
- Joint Venture
- Other

Do you have an export promotional budget?

- Yes No

Select your industry sector*

Company background*

Product/Service Information

Product/service name

Industry*

Please describe the industry your product/service is used in.

Description

Please describe your product/service.

Users

Please describe the primary users of your product/service.

Market information

Your immediate international objectives

Countries you are currently exporting to

Countries you would like to target in the next 12-18 months

Have you proactively exported in the last 12 months?*

Yes No

Your Local U.S. Department of Commerce Office

Are you currently working with one of our U.S. Department of Commerce offices/U.S. Export Assistance Centers here in the U.S.?

Yes No

Trade specialist or office

If yes, please enter the International Trade Specialist with whom you are now working.

Other trade specialist or office

If known, feel free to add the name of your trade specialist if not listed above.

In the past 24 months, have you or has your company utilized any market research reports or trade promotion programs, or received trade counseling from the U.S. Commercial Service or one of its Export Assistance Centers?

Yes No

If so, have these programs or information assisted you in completing any export sales?

Yes No

If time allows, could you explain your export successes as a result of assistance provided by the U.S. Export Assistance Center

Where did you hear about the U.S. Commercial Service?

How were you introduced to our services?

- Trade seminar/conference/event
- Federal government agency
- Local government agency
- Local school/university presentation
- Non-profit trade organization
- Internet research
- Referred
- Other

Which specific event or organization?

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