

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

SOLID UREA FROM RUSSIA AND UKRAINE

This questionnaire must be received by the Commission by no later than **August 5, 2011**

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty orders concerning solid urea from Russia and Ukraine (Inv. Nos. 731-TA-340-E and 340-H (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>_____</p> <p>World Wide Web address _____</p> <p>Has your firm produced or exported solid urea (as defined in the instruction booklet) at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone: ()	_____ E-mail address
	_____ Fax ()	

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to nathanael.comly@usitc.gov or via the other submission options described in the instruction booklet.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please send such comments to nathanael.comly@usitc.gov or via the other submission options described in the instruction booklet.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **U.S. importers.**—Did your firm export solid urea to the United States since 2005?

No—Please provide the following information for the **FIVE** largest **export purchasers** of your firm’s solid urea since 2005.

Yes—Please provide the following information for the **FIVE** largest **U.S. importers** of your firm’s solid urea since 2005.

No.	Importer’s name	Contact person	E-mail address	Telephone number	Share of your 2010 exports (%)
1					
2					
3					
4					
5					

PART I.--GENERAL INFORMATION--Continued

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce solid urea in the United States or other countries?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Nathanael Comly 202-205-3174, nathanael.comly@usitc.gov) for copies of that questionnaire).

I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import solid urea into the United States?

- No Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Nathanael Comly 202-205-3174, nathanael.comly@usitc.gov) for copies of that questionnaire).

I-6. **Business plan.**--In *Parts II* and *III* of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for solid urea?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly (nathanael.comly@usitc.gov, 202-205-3174). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (trade).**--Please identify the individual to be contacted and indicate the methods to be used for questions regarding the confidential information requested in Part II.

Name: _____ Title: _____

E-mail: _____ Telephone: (____) _____

Fax: (____) _____

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of solid urea since January 1, 2005.

(check as many as appropriate)

(please describe, including date and change in annual production/capacity)

plant openings _____

plant closings..... _____

relocations _____

expansions _____

acquisitions..... _____

consolidations..... _____

prolonged shutdowns or
importation curtailments _____

revised labor agreements..... _____

other (e.g., technology) _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as listed above in question II-2) relating to the production of solid urea in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **In the table below provide projections of your firm's capacity to produce solid urea, by form (in 1,000 short tons (dry, 100percent urea basis)) for 2011 and 2012.**

Quantity (in 1,000 short tons (dry, 100-percent urea basis))				
Item	Granular		Prilled	
	2011	2012	2011	2012
Russia				
Ukraine				

II-4. **Anticipated changes in operations in the event the orders are revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as listed above in question II-2) relating to the production of solid urea in the future if the antidumping duty orders on solid urea from Russia and/or Ukraine were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce solid urea (in 1,000 short tons (dry, 100percent urea basis)) for 2011 and 2012.** Please specify whether any planned capacity changes pertain to granular or prilled capacity.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. **Same equipment and machinery.**--Has your firm since 2005 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of solid urea?

- No Yes--List the following information and report your firm's combined production capacity and production of these products and solid urea in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
Solid urea _____	_____	_____
_____	_____	_____
_____	_____	_____

II-5b. **Capacity and production.**—Please report your firm's production capacity of granules and prills, and production of solid urea and other products produced on the same equipment and machinery (as reported above in question II-5a) in the periods and countries indicated.

Quantity (in 1,000 short tons (dry, 100-percent urea basis))								
Item	Calendar year						January-June	
	2005	2006	2007	2008	2009	2010	2010	2011
Granular capacity								
Production of:								
Solid Urea								
Other product 1: _____								
Other product 2: _____								
Prill capacity								
Production of:								
Solid Urea								
Other product 1: _____								
Other product 2: _____								

II-6. **Constraints on production.**--Please describe the constraint(s) that set the limit(s) on your production capacity.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **Production shifting.**--Is your firm able to switch production between solid urea and other products in response to a relative change in the price of solid urea vis-a-vis the price of other products, using the same equipment and/or labor?

- No Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from solid urea.

II-8. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of solid urea?

_____ Percent

II-9. **Inventories in the United States.**--Has your firm, since 2005, maintained any inventories of solid urea in the United States (not including inventories held by firms identified in question I-3)?

- No Yes--Report the quantity of such end-of-period inventories below.

Quantity (in 1,000 short tons, dry, 100-percent urea basis)								
Item	Calendar year						January-June	
	2005	2006	2007	2008	2009	2010	2010	2011
Inventory								

II-10. **Barriers.**--

(a) Are your firm's exports of solid urea subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

- No Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate)
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

(b) Are your firm's exports of solid urea subject to current proceedings in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

No Yes--List the products(s), country(ies), and type of proceeding.

Product	Country	Type of proceeding
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-11. **Other export markets.**--Identify export markets (other than the United States) that you have developed or where you have increased your sales of solid urea since 2005. Please identify and discuss below.

Export Market	Description
_____	_____
_____	_____
_____	_____
_____	_____

II-12. **Significance of antidumping duty orders.**--Describe the significance of the existing antidumping duty orders covering imports of solid urea from Russia and Ukraine in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-13. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of solid urea in the future if the antidumping duty orders on solid urea from Russia and/or Ukraine were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14a. **Trade data (Russia).**--Does your firm produce solid urea in Russia?

- No--Skip to question II-15a Yes--Report production capacity, production, shipments, and inventories of solid urea produced by your firm in Russia during the specified periods. (See definitions in the instruction booklet.)

Russia

Quantity (in 1,000 short tons (dry, 100-percent urea basis)), and value (in \$1,000)								
Item	Calendar year						January-June	
	2005	2006	2007	2008	2009	2010	2010	2011
Average production capacity ¹ (A)								
Beginning-of-period inventories (B)								
Production ² (C)								
Home market shipments:								
Internal consumption/transfers quantity (D)								
Commercial shipments quantity (E)								
value (F)								
Export shipments:								
to the United States: ³ quantity (G)								
value (H)								
to the European Union: ⁴ quantity (I)								
value (J)								
to Latin America: ⁵ quantity (K)								
value (L)								
to Asia: ⁶ quantity (M)								
value (N)								
to all other markets: ⁷ quantity (O)								
value (P)								
Total exports (quantity) (Q)								
Total shipments (quantity) (R)								
End-of-period inventories (S)								

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

² Please estimate the percentage of total production of solid urea in Russia accounted for by your firm's production in 2010: _____ Percent

³ Please estimate the percentage of total exports to the United States of solid urea in Russia accounted for by your firm's exports in 2010: _____ Percent

⁴ Identify your principal *European Union* export markets: _____.

⁵ Identify your principal *Latin American* export markets: _____.

⁶ Identify your principal *Asian* export markets: _____.

⁷ Identify your principal *other* export markets: _____.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14b. **Trade data – Shipments by form (Russia).**-- Report your firm's shipments (as reported above in question II-14a) of solid urea produced by your firm in Russia, by form, during the specified periods.

Quantity (1,000 short tons (dry, 100-percent urea basis))								
Item	Calendar year						January-June	
	2005	2006	2007	2008	2009	2010	2010	2011
Home market shipments of:								
Granules								
Prills:								
Other solid urea: ²								
Export shipments of:								
Granules								
Prills:								
Other solid urea: ²								
<p>¹ Home market shipments of granules <u>plus</u> home market shipments of prills <u>and</u> other solid urea should equal the sum of internal consumption/transfers to related firms (D) and home market shipments (E) reported above in question 14a. The sum of export shipments of granules, prills, and other solid urea should equal total export shipments (Q) reported above in question 14a. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____</p> <p>_____</p> <p>_____</p> <p>² Please specify: _____</p>								

II-14c. **Reconciliation of trade data.**—

- (a) The quantities reported in question II-14a should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation: $B + C - D - E - G - I - K - M - O = S$

Do these data reconcile?

- Yes. No--Please explain:

- (b) Further, the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line S of year 2005 should equal line B of year 2006). Do these data reconcile for each adjacent calendar year?

- Yes. No--Please explain:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15a. **Trade data (Ukraine).**--Does your firm produce solid urea in Ukraine?

No--Skip to Part III

Yes--Report production capacity, production, shipments, and inventories of solid urea produced by your firm in Ukraine during the specified periods. (See definitions in the instruction booklet.)

Ukraine

Quantity (in 1,000 short tons (dry, 100-percent urea basis)), and value (in \$1,000)								
Item	Calendar year						January-June	
	2005	2006	2007	2008	2009	2010	2010	2011
Average production capacity ¹ (A)								
Beginning-of-period inventories (B)								
Production ² (C)								
Home market shipments:								
Internal consumption/transfers quantity (D)								
Commercial shipments quantity (E)								
value (F)								
Export shipments:								
to the United States: ³ quantity (G)								
value (H)								
to the European Union: ⁴ quantity (I)								
value (J)								
to Latin America: ⁵ quantity (K)								
value (L)								
to Asia: ⁶ quantity (M)								
value (N)								
to all other markets: ⁷ quantity (O)								
value (P)								
Total exports (quantity) (Q)								
Total shipments (quantity) (R)								
End-of-period inventories (S)								

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

² Please estimate the percentage of total production of solid urea in Russia accounted for by your firm's production in 2010: _____ Percent

³ Please estimate the percentage of total exports to the United States of solid urea in Russia accounted for by your firm's exports in 2010: _____ Percent

⁴ Identify your principal *European Union* export markets: _____.

⁵ Identify your principal *Latin American* export markets: _____.

⁶ Identify your principal *Asian* export markets: _____.

⁷ Identify your principal *other* export markets: _____.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15b. **Trade data – Shipments by form (Ukraine).**-- Report your firm's shipments (as reported above in question II-14a) of solid urea produced by your in Ukraine, by form, during the specified periods.

Quantity (1,000 short tons (dry, 100-percent urea basis))								
Item	Calendar year						January-June	
	2005	2006	2007	2008	2009	2010	2010	2011
Home market shipments of:								
Granules								
Prills:								
Other solid urea: ²								
Export shipments of:								
Granules								
Prills:								
Other solid urea: ²								

¹ Home market shipments of granules plus home market shipments of prills and other solid urea should **equal** the sum of internal consumption/transfers to related firms (D) and home market shipments (E) reported above in question 15a. The sum of export shipments of granules, prills, and other solid urea should equal total export shipments (Q) reported above in question 15a. Do the data reported reconcile?

Yes. No—Please explain: _____

² Please specify: _____

II-15c. **Reconciliation of trade data.**—

(a) The quantities reported in question II-15a should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation: $B + C - D - E - G - I - K - M - O = S$

Do these data reconcile?

Yes. No--Please explain:

(b) Further, the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line S of year 2005 should equal line B of year 2006). Do these data reconcile for each adjacent calendar year?

Yes. No--Please explain:

PART III.--MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Samantha Warrington (202-205-2088, samantha.warrington@usitc.gov).

III-1. **Contact information (market factors).**--Please identify the individual to be contacted and indicate the methods to be used for questions regarding the confidential information requested in Part III.

Name: _____ Title: _____

E-mail: _____ Telephone: (____) _____

Fax: (____) _____

III-2. **Contract versus spot.**--Approximately what share of your firm's sales of solid urea to U.S. customers in 2010 was on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____ %
Short-term contracts	_____ %
Spot sales	_____ %

III-3. **Long-term contract provisions.**--If you sell solid urea to U.S. customers on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? Yes No

(c) Does the contract fix quantity, price, or both? Quantity Price Both

(d) Does the contract have a meet or release provision? Yes No

III-4. **Short-term contract provisions.**--If you sell solid urea to U.S. customers on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? Yes No

(c) Does the contract fix quantity, price, or both? Quantity Price Both

(d) Does the contract have a meet or release provision? Yes No

PART III.--MARKET FACTORS--Continued

III-5. **Lead times.**--What is the average lead time for solid urea to U.S. customers between a customer's order and the date of delivery for your firm's sales of solid urea?

<u>Source</u>	<u>Share of sales in 2010</u>	<u>Lead time</u>
From inventory	_____ %	_____ days
Produced to order	_____ %	_____ days
Total	100 %	

III-6. **Raw materials.**—

(a) To what extent have changes in the prices of raw materials affected your firm's selling prices for solid urea since 2005?

(b) Do you anticipate changes in your raw material costs in the foreseeable future?

No Yes—Please explain.

III-7. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Russian or Ukrainian-produced solid urea in the U.S. market since 2005?

No Yes-- Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--MARKET FACTORS--Continued

III-8. Availability of SUBJECT import supply.--

- (a) Do you anticipate any changes in terms of the availability of Russian- or Ukrainian-produced solid urea in the U.S. market in the future?

Increase No change Decrease

- (b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices.

- III-9. Product shifting.--**Describe how easily your firm can shift its sales of solid urea between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting solid urea between the U.S. and alternative country markets within a 12-month period.

III-10. Product changes.--

- (a) Is the product range, product mix, or marketing of solid urea in your home market different from that of solid urea for export to the United States or to third-country markets?

No Yes—Please explain.

- (b) Have there been any significant changes in the product range, product mix, or marketing of solid urea in your home market, for export to the United States, or for export to third-country markets since 2005?

No Yes--Please describe.

PART III.--MARKET FACTORS--Continued

III-11. **Anticipated product changes.**—Do you anticipate changes in the product range, product mix, or marketing of solid urea in your home market, for exports to the United States, or for exports to third-country markets in the future?

No Yes--Please identify, including the time period.

III-12. **Substitutes.**—Are there any nonsubject products that may be substituted for solid urea?

No Yes—Please fill in the following table.

Substitute product	Applications/end uses in which this product can be substituted for urea	Factors that limit the extent to which this product may serve as a substitute	Have changes in the prices of this substitute affected the price of solid urea since January 1, 2005?
1. _____	_____ _____	_____ _____	<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____
2. _____	_____ _____	_____ _____	<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____
3. _____	_____ _____	_____ _____	<input type="checkbox"/> No <input type="checkbox"/> Yes Please explain-- _____ _____
Additional comments regarding substitute products: _____ _____ _____			

PART III.--MARKET FACTORS--Continued

III-13. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for solid urea since 2005?

No Yes--Please explain.

III-14. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for solid urea in the future?

No Yes--Please describe.

III-15. **Interchangeability.**--Is the solid urea produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's solid urea sold to the United States and/or to third-country markets?

Yes No--Identify the market(s) and any differences in the products.

III-16. **End uses.**--Describe the end uses of the solid urea that you manufacture and sell to your home market. If these end uses differ from those of the solid urea you sell to the U.S. market or to third-country markets, explain.

PART III.--MARKET FACTORS--Continued

III-17. **Changes in end uses.**--Have there been any changes in the end uses of solid urea since 2005?

No Yes--Please describe.

III-18. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of solid urea in the future?

No Yes--Please describe.

III-19. **Demand trends.**--How has the demand for solid urea changed since January 1, 2005? What principal factors affect changes in demand?

	<u>Increased</u>	<u>No change</u>	<u>Decreased</u>	<u>Fluctuated</u>	<u>Unknown</u>
Demand in:					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET FACTORS--Continued

III-20. **Anticipated demand trends.**-- How do you anticipate demand will change for solid urea? What principal factors that will affect these changes in demand?

	<u>Increase</u>	<u>No change</u>	<u>Decrease</u>	<u>Fluctuate</u>	<u>Unknown</u>
<u>Demand in 2011 and 2012</u>					
<u>in:</u>					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<u>Increase</u>	<u>No change</u>	<u>Decrease</u>	<u>Fluctuate</u>	<u>Unknown</u>
<u>Demand after 2012 in:</u>					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
The United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Factors (2011 and 2012): _____

Factors (after 2012): _____

III-21. **Price differences.**--Please compare market prices of solid urea in your home market, the United States, and third-country markets.

III-22. **Description of home market.**--Describe briefly your home market for solid urea, including the number of, and competition between, producers.

PART III.--MARKET FACTORS--Continued

III-23. **Import competition.**--Do you face competition from imports of solid urea in your home market?

- No Yes--Please identify the country sources of any imports of solid urea into your home market.

III-24. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss solid urea supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Russia and Ukraine, and (3) the world as a whole. Of particular interest is such data from 2005 to the present and forecasts for the future