

U.S. IMPORTERS' QUESTIONNAIRE

**CERTAIN PIPE AND TUBE FROM BRAZIL, INDIA,
KOREA, MEXICO, TAIWAN, THAILAND, AND TURKEY**

This questionnaire must be received by the Commission by no later than **March 1, 2012**

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing and antidumping duty investigation(s) concerning certain circular welded nonalloy steel pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey (inv. Nos. 701-TA-253 and 731-TA-132, 252, 271, 273, 532-534, and 536 (Third Review)). Such "circular welded pipe" (as this term is used in the questionnaire) is commonly referred to as standard and structural pipe and tube. The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported circular welded pipe (as defined in the instruction booklet) <u>from any country</u> at any time since January 1, 2006?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	<i>Phone:</i> _____	_____ <i>E-mail address</i>
	<i>Fax:</i> _____	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey into the United States or that are engaged in exporting circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing circular welded pipe from countries other than Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey into the United States or that are engaged in exporting circular welded pipe from countries other than Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of circular welded pipe?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Nature of import operations.**--Please indicate the nature of your firm's importing operations on circular welded pipe. More than one answer may be applicable.

- Importer of record Takes title to the imported product(s)
 Consignee of the imported products(s) Customs broker or freight forwarder

PART I.--GENERAL INFORMATION--Continued

I-8. **Consignees.**--If your firm is an importer of record of circular welded pipe but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. **FTZs or bonded warehouse.**--Please indicate whether your firm enters circular welded pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

- Foreign trade zones No Yes
- Bonded warehouses No Yes

I-10. **TIB.**--Please indicate whether your firm imports circular welded pipe under the TIB (temporary importation under bond) program.

- No Yes

I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for circular welded pipe?

- No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

- No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly (nathanael.comly@usitc.gov, 202-205-3174). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name _____
Title _____
Email _____
Telephone _____
Fax _____

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of circular welded pipe since January 1, 2006.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> office/warehouse openings.....	_____
<input type="checkbox"/> office/warehouse closings	_____
<input type="checkbox"/> relocations	_____
<input type="checkbox"/> expansions.....	_____
<input type="checkbox"/> acquisitions.....	_____
<input type="checkbox"/> consolidations.....	_____
<input type="checkbox"/> prolonged shutdowns or production curtailments.....	_____
<input type="checkbox"/> revised labor agreements.....	_____
<input type="checkbox"/> other (<i>e.g.</i> , technology)	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of circular welded pipe in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

For question II-4, if your response differs for particular orders, please indicate and explain the particular effect of revocation of specific orders.

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of circular welded pipe in the future if the countervailing duty and/or antidumping duty orders on circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey for delivery after December 31, 2011?

No Yes--Indicate when such orders are to be delivered and the quantities (in *short tons*) involved.

Period/Source	Quantity (in short tons)			
	Jan-Mar 2012	Apr-Jun 2012	Jul-Sept 2012	After Sept 2012
Brazil				
India (subject)				
India (nonsubject)				
Korea				
Mexico				
Taiwan				
Thailand				
Turkey				
Other sources ¹				
¹ Identify your other sources: _____				

II-6. **Reasons for importing if producer.**--If your firm also produces circular welded pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **Imports from BRAZIL.**--Does your firm import circular welded pipe from Brazil?

- No--Skip to question II-7b Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Brazil by your firm during the specified periods. (See definitions in the instruction booklet.)

BRAZIL

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories ⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **Imports from INDIA (Subject).**--Does your firm import circular welded pipe from India?

- No--Skip to question II-7c Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from India by your firm during the specified periods. (See definitions in the instruction booklet.)

INDIA (subject)

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports:¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments:³						
Quantity (H)						
Value (I)						
End-of-period inventories⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7c. **Imports from INDIA (Nonsubject).**--Does your firm import circular welded pipe from India produced by **Zenith**?

- No--Skip to question II-7d Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from India produced by Zenith by your firm during the specified periods. (See definitions in the instruction booklet.)

INDIA (nonsubject)

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories ⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7d. **Imports from KOREA**--Does your firm import circular welded pipe from Korea?

- No--Skip to question II-7e Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.)

KOREA

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories ⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7e. **Imports from MEXICO.**--Does your firm import circular welded pipe from Mexico?

- No--Skip to question II-7f Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

MEXICO

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories ⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7f. **Imports from TAIWAN**--Does your firm import circular welded pipe from Taiwan?

- No--Skip to question II-7g Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Taiwan by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories ⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7g. **Imports from THAILAND.**--Does your firm import circular welded pipe from Thailand?

- No--Skip to question II-7h Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Thailand by your firm during the specified periods. (See definitions in the instruction booklet.)

THAILAND

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories ⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7h. **Imports from TURKEY.**--Does your firm import circular welded pipe from Turkey?

- No--Skip to question II-7i Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Turkey by your firm during the specified periods. (See definitions in the instruction booklet.)

TURKEY

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports:¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments:³						
Quantity (H)						
Value (I)						
End-of-period inventories⁴ (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Identify foreign producer (if known): _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7i. **Imports from ALL OTHER SOURCES.**--Does your firm import circular welded pipe from countries other than Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey?

- No--Skip to question II-8 Yes-- Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED¹

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity)						
Imports: ²						
Quantity						
Value						
U.S. shipments:						
Commercial shipments:						
Quantity						
Value						
Internal consumption/ company transfers:						
Quantity						
Value ³						
Export shipments: ⁴						
Quantity						
Value						
End-of-period inventories ⁵ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						

¹ Identify your other sources (countries): _____

² Identify foreign producer and country (if known): _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

⁴ Identify your principal export markets: _____

⁵ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

For questions II-8 and II-9, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

II-8. **Effect of order.**--Describe the significance of the existing countervailing duty and antidumping duty orders covering imports of circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order. *Please indicate if your response differs per individual order.*

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **Likely effect of revocation of order.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of circular welded pipe in the future if the countervailing duty and the antidumping duty orders on circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide. *Please indicate if your response differs per individual order.*

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **Imports of ASTM A513 pipe.**—Has your firm imported circular welded pipe certified to ASTM A513 but which are produced as fence tubing, sold as fence tubing, imported as fence tubing, and/or sold to a fence distributor since January 1, 2006?

- No Yes-- Please report the quantity and value of such purchases below for the specified periods.

(Quantity in short tons, value in \$1,000)						
Item	2006	2007	2008	2009	2010	2011
Brazil:						
<i>quantity</i>						
<i>value</i>						
India (subject):						
<i>quantity</i>						
<i>value</i>						
India (nonsubject):						
<i>quantity</i>						
<i>value</i>						
Korea:						
<i>quantity</i>						
<i>value</i>						
Mexico:						
<i>quantity</i>						
<i>value</i>						
Taiwan:						
<i>quantity</i>						
<i>value</i>						
Thailand:						
<i>quantity</i>						
<i>value</i>						
Turkey:						
<i>quantity</i>						
<i>value</i>						
All other countries:						
<i>quantity</i>						
<i>value</i>						
¹ Please provide HTS numbers under which these were reported.						

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from John Giamalva (202-205-3329, john.giamalva@usitc.gov).

Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name _____
Title _____
Email _____
Telephone _____
Fax _____

PRICE DATA

III-1. This question requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated *U.S. distributors* of the following products you imported from Brazil, India, Korea, Mexico, Taiwan, Thailand, and/or Turkey:

Product 1.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, black, plain-end, with NPS of ½ to 1 ½ (inclusive).

Product 2.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, black, threaded and coupled, with NPS of ½ to 1 ½ (inclusive).

Product 3.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, black, plain-end, with NPS of 2 to 4 (inclusive).

Product 4.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, black, threaded and coupled, with NPS of 2 to 4 (inclusive).

Product 5.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, galvanized, plain-end, with NPS of 2 to 4 (inclusive).

Product 6.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, black, plain-end, with NPS of 6 to 8 (inclusive).

Product 7.--Circular welded non-alloy steel pipe meeting ASTM-A-53 or equivalent, schedule 40, black, plain-end, with NPS of 10 to 12 (inclusive).

Product 8.--Galvanized fence tube, with outside diameter of 1 3/8 - 2 3/8 inches inclusive, and wall thickness of 0.055-0.075 inch.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND MARKET FACTORS--Continued

III-1a. **Price data (BRAZIL).**--Report below the quarterly price data¹ for pricing products² imported from Brazil and sold by your firm.

BRAZIL

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1a. **Price data (BRAZIL).**--Report below the quarterly price data¹ for pricing products² imported from Brazil and sold by your firm.

BRAZIL

(Quantity in short tons, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1b. **Price data (INDIA).**--Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm. **Do NOT include imports from Zenith.**

INDIA

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1b. **Price data (INDIA).**--Report below the quarterly price data¹ for pricing products² imported from India and sold by your firm. **Do NOT include imports from Zenith.**

INDIA

(Quantity in short tons, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1c. **Price data (KOREA).**--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

KOREA

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1c. **Price data (KOREA).**--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

KOREA

(Quantity in short tons, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1d. **Price data (MEXICO).**--Report below the quarterly price data¹ for pricing products² imported from Mexico and sold by your firm.

MEXICO

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1d. **Price data (MEXICO).**--Report below the quarterly price data¹ for pricing products² imported from Mexico and sold by your firm.

MEXICO

(Quantity in short tons, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1e. **Price data (TAIWAN).**--Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm.

TAIWAN

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1e. **Price data (TAIWAN).**--Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm.

TAIWAN

(Quantity in short tons, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1f. **Price data (THAILAND).**--Report below the quarterly price data¹ for pricing products² imported from Thailand and sold by your firm.

THAILAND

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1f. **Price data (THAILAND).**--Report below the quarterly price data¹ for pricing products² imported from Thailand and sold by your firm.

THAILAND

(Quantity in short tons, value in dollars)								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1g. **Price data (TURKEY).**--Report below the quarterly price data¹ for pricing products² imported from Turkey and sold by your firm.

TURKEY

(Quantity in short tons, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-1g. **Price data (TURKEY).**--Report below the quarterly price data¹ for pricing products² imported from Turkey and sold by your firm.

TURKEY

<i>(Quantity in short tons, value in dollars)</i>								
Period of shipment	Product 5		Product 6		Product 7		Product 8	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 5: _____

Product 6: _____

Product 7: _____

Product 8: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Price setting**-- How does your firm determine the prices that it charges for sales of circular welded pipe (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-3. **Discount policy**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Pricing terms for circular welded pipe**--

(a) What are your firm's typical sales terms for its imported circular welded pipe?

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your prices of imported circular welded pipe usually quoted? (*check one*)

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Contract versus spot**--Approximately what share of your firm's sales of its imported circular welded pipe in 2011 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2011 sales</u>
Long-term contracts (multiple deliveries for more than 12 months)	_____ %
Short-term contracts (multiple deliveries up to and including 12 months)	_____ %
Spot sales (for a single delivery)	_____ %
Total	100 %

PART III.--PRICING AND MARKET FACTORS--Continued

III-6. **Contract provisions.**— Please fill out the table with respect to provisions of your typical sales contracts for circular welded pipe from subject countries (or check “not applicable” if your firm does not sell on a long term and/or short term contract basis).

Typical sales contract provisions	Item	Short term contracts (multiple deliveries up to and including 12 months)	Long term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of months</i>		
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

III-7. **Lead times.**--What is the average lead time between a customer's order and the date of delivery for your firm's sales of circular welded pipe imported from subject countries?

<u>Source</u>	<u>Share of 2011 sales</u>	<u>Lead time (days)</u>
From your U.S. inventory	_____ %	_____
From foreign manufacturers' inventory	_____ %	_____
Produced to order	_____ %	_____
Total	100 %	

PART III.--PRICING AND MARKET FACTORS--Continued

III-10. **End uses.**--List the end uses of the circular welded pipe that you import. For each end-use product, what percentage of the total cost is accounted for by circular welded pipe and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	Circular welded pipe	Other inputs	
	%	%	100%
	%	%	100%
	%	%	100%

III-11. **Changes in end uses.**-- Have there been any changes in the end uses of circular welded pipe since 2006? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Substitutes.**-- Can other products be substituted for circular welded pipe?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for circular welded pipe?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--PRICING AND MARKET FACTORS--Continued

III-13. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for circular welded pipe since 2006? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Raw materials.**--To what extent have changes in the prices of raw materials affected your firm's selling prices for circular welded pipe since 2006? Also discuss any anticipated changes in your raw material costs.

III-15. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced circular welded pipe in the U.S. market since 2006?

No Yes--Please provide details.

III-16. **Availability of "subject" import supply.**--

(a) Do you anticipate any changes in terms of the availability of circular welded pipe imported from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey in the U.S. market?

Increase No change Decrease

(b) If you anticipate changes in supply, please identify the changes, and why you anticipate these changes in supply.

PART III.--PRICING AND MARKET FACTORS--Continued

III-17. **Availability of “nonsubject” import supply.**--Has the availability of NONSUBJECT circular welded pipe (*i.e.*, circular welded pipe imported from countries other than Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey) changed since 2006?

No Yes--Please explain.

III-18. **Export constraints.**--Describe how easily your firm can shift its sales of circular welded pipe between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting circular welded pipe between the U.S. and alternative country markets within a 12-month period.

III-19. **Product changes.**-- Have there been any significant changes in the product range, product mix, or marketing of circular welded pipe since 2006? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--PRICING AND MARKET FACTORS--Continued

III-20. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for circular welded pipe has changed since January 1, 2006, and how you anticipate demand will change in 2012 and 2013. Describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
Demand since 2006					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Demand in 2012 and 2013					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Conditions of competition.**--

(a) Is the circular welded pipe market subject to business cycles or conditions of competition other than the changes in the overall economy?

No Yes--Please explain and estimate the duration of any such cycle.

(b) Have the business cycles or conditions of competition for circular welded pipe changed since 2006?

No Yes--Please explain any such changes.

PART III.--PRICING AND MARKET FACTORS--Continued

III-22. **Price comparisons.**--Please compare market prices of circular welded pipe in U.S. and non-U.S. markets. Provide information as to time periods and regions for any price comparisons.

III-23. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss circular welded pipe supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.

III-24. **Interchangeability by country-pair.**--Is circular welded pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	India	Korea	Mexico	Taiwan	Thailand	Turkey	Other countries
United States								
Brazil								
India								
Korea								
Mexico								
Taiwan								
Thailand								
Turkey								
For any country-pair producing circular welded pipe that is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/>								

PART III.--PRICING AND MARKET FACTORS--Continued

III-25. **Differences other than price by country-pair.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between circular welded pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

- A = such differences are *always* significant
- F = such differences are *frequently* significant
- S = such differences are *sometimes* significant
- N = such differences are *never* significant
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Brazil	India	Korea	Mexico	Taiwan	Thailand	Turkey	Other countries
United States								
Brazil								
India								
Korea								
Mexico								
Taiwan								
Thailand								
Turkey								

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of circular welded pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:
