

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**

**CERTAIN PIPE AND TUBE FROM BRAZIL, INDIA,  
KOREA, MEXICO, TAIWAN, THAILAND, AND TURKEY**

This questionnaire must be received by the Commission by no later than **March 1, 2012**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the countervailing and antidumping duty investigation(s) concerning certain circular welded nonalloy steel pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey (inv. Nos. 701-TA-253 and 731-TA-132, 252, 271, 273, 532-534, and 536 (Third Review)). Such "circular welded pipe" (as this term is used in the questionnaire) is commonly referred to as standard and structural pipe and tube. The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

**Name of firm** \_\_\_\_\_

**Address** \_\_\_\_\_  
\_\_\_\_\_

**World Wide Web address** \_\_\_\_\_

Has your firm produced or exported circular welded pipe (as defined in the instruction booklet) at any time since January 1, 2006?

- NO**  
 **YES**

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)  
(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name of Authorized Official*

\_\_\_\_\_  
*Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Phone:*

\_\_\_\_\_  
*Fax:*

\_\_\_\_\_  
*E-mail address*



**PART I.--GENERAL INFORMATION--Continued**

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce circular welded pipe in the United States or other countries?

- No             Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Nathanael Comly (nathanael.comly@usitc.gov) for copies of that questionnaire).

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I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import circular welded pipe into the United States?

- No             Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Nathanael Comly (nathanael.comly@usitc.gov) for copies of that questionnaire).

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I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for circular welded pipe?

- No             Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

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**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Nathanael Comly (nathanael.comly@usitc.gov, 202-205-3174). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name \_\_\_\_\_  
Title \_\_\_\_\_  
Email \_\_\_\_\_  
Telephone \_\_\_\_\_  
Fax \_\_\_\_\_

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of circular welded pipe since January 1, 2006.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> plant openings .....	_____ _____
<input type="checkbox"/> plant closings.....	_____ _____
<input type="checkbox"/> relocations .....	_____ _____
<input type="checkbox"/> expansions.....	_____ _____
<input type="checkbox"/> acquisitions.....	_____ _____
<input type="checkbox"/> consolidations.....	_____ _____
<input type="checkbox"/> prolonged shutdowns or production curtailments.....	_____ _____
<input type="checkbox"/> revised labor agreements.....	_____ _____
<input type="checkbox"/> other (e.g., technology) .....	_____ _____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of circular welded pipe in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce circular welded pipe (in short tons) for 2012 and 2013.**

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II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of circular welded pipe in the future if the countervailing duty/antidumping duty order on circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce circular welded pipe (in short tons) for 2012 and 2013.**

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5. **Same equipment, machinery, and workers.**--Has your firm since 2006 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of circular welded pipe?

- No                       Yes--List the following information and report your firm's combined production capacity and production of these products and circular welded pipe in the periods indicated.
- No                       Yes--List the following information and report your firm's combined production capacity and production of these products and circular welded pipe in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity and employment data (indicate if different)</u>
Circular welded pipe _____	_____	_____
Line pipe (up to 16" O.D.) _____	_____	_____
Line pipe (above 16" O.D.) _____	_____	_____
Mechanical tubing _____	_____	_____
OCTG _____	_____	_____
Other: _____	_____	_____

(Quantity in short tons)						
Item	2006	2007	2008	2009	2010	2011
<b>Overall production capacity</b>						
<b>Production of:</b>						
Circular welded pipe <sup>1</sup>						
Line pipe (up to 16" O.D.)						
Line pipe (above 16" O.D.)						
Mechanical tubing						
OCTG						
Other <sup>2</sup>						
All products						
<sup>1</sup> Production should equal the volumes reported in response to question II-8. <sup>2</sup> Please describe: _____						

II-6. **Constraints on production.**--Please describe the constraint(s) that set the limit(s) on your production capacity.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7. **Production shifting.**--Is your firm able to switch production between circular welded pipe and other products in response to a relative change in the price of circular welded pipe vis-a-vis the price of other products, using the same equipment and/or labor?

- No             Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from circular welded pipe.

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II-8. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of circular welded pipe?

\_\_\_\_\_ Percent

II-9. **Inventories in the United States.**--Has your firm, since 2006, maintained any inventories of circular welded pipe in the United States (not including inventories held by firms identified in question I-3)?

- No             Yes--Report the quantity of such end-of-period inventories below.

(Quantity in short tons)						
Item	2006	2007	2008	2009	2010	2011
Inventory						

II-10. **Barriers.**--

(a) Are your firm's exports of circular welded pipe subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

- No             Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate)
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

(b) Are your firm's exports of circular welded pipe subject to current proceedings in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

No                       Yes--List the products(s), country(ies), and type of proceeding.

<b>Product</b>	<b>Country</b>	<b>Type of proceeding</b>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-11. **Other export markets.**--Identify export markets (other than the United States) that you have developed or where you have increased your sales of circular welded pipe since 2006. Please identify and discuss below.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-12. **Significance of countervailing duty/antidumping duty order.**--Describe the significance of the existing orders covering imports of circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

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II-13. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of circular welded pipe in the future if the orders on circular welded pipe from Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey were to be revoked?

No             Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14a. **Trade data (BRAZIL).**—Does your firm produce circular welded pipe in Brazil?

- No--Skip to question II-14b       Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in Brazil during the specified periods. (See definitions in the instruction booklet.)

## BRAZIL

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers <i>quantity</i>						
Commercial shipments <i>quantity</i>						
<i>value</i>						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
<i>quantity</i>						
<i>value</i>						
to the European Union: <sup>4</sup>						
<i>quantity</i>						
<i>value</i>						
to Asia: <sup>5</sup>						
<i>quantity</i>						
<i>value</i>						
to all other markets: <sup>6</sup>						
<i>quantity</i>						
<i>value</i>						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in Brazil accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in Brazil accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14b. **Trade data (INDIA).**—Does your firm produce circular welded pipe in India?

- No--Skip to question II-14c       Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in India during the specified periods. (See definitions in the instruction booklet.)

## INDIA

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers <i>quantity</i>						
Commercial shipments <i>quantity</i>						
<i>value</i>						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
<i>quantity</i>						
<i>value</i>						
to the European Union: <sup>4</sup>						
<i>quantity</i>						
<i>value</i>						
to Asia: <sup>5</sup>						
<i>quantity</i>						
<i>value</i>						
to all other markets: <sup>6</sup>						
<i>quantity</i>						
<i>value</i>						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in India accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in India accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14c. **Trade data (KOREA).**—Does your firm produce circular welded pipe in Korea?

- No--Skip to question II-14d       Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in Korea during the specified periods. (See definitions in the instruction booklet.)

## KOREA

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers <i>quantity</i>						
Commercial shipments <i>quantity</i>						
<i>value</i>						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
<i>quantity</i>						
<i>value</i>						
to the European Union: <sup>4</sup>						
<i>quantity</i>						
<i>value</i>						
to Asia: <sup>5</sup>						
<i>quantity</i>						
<i>value</i>						
to all other markets: <sup>6</sup>						
<i>quantity</i>						
<i>value</i>						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in Korea accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in Korea accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14d. **Trade data (MEXICO).**—Does your firm produce circular welded pipe in Mexico?

- No--Skip to question II-14e       Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in Mexico during the specified periods. (See definitions in the instruction booklet.)

## MEXICO

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers <i>quantity</i>						
Commercial shipments <i>quantity</i>						
<i>value</i>						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
<i>quantity</i>						
<i>value</i>						
to the European Union: <sup>4</sup>						
<i>quantity</i>						
<i>value</i>						
to Asia: <sup>5</sup>						
<i>quantity</i>						
<i>value</i>						
to all other markets: <sup>6</sup>						
<i>quantity</i>						
<i>value</i>						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in Mexico accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in Mexico accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14e. **Trade data (TAIWAN).**—Does your firm produce circular welded pipe in Taiwan?

- No--Skip to question II-14f       Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in Taiwan during the specified periods. (See definitions in the instruction booklet.)

## TAIWAN

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers quantity						
Commercial shipments quantity						
value						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
quantity						
value						
to the European Union: <sup>4</sup>						
quantity						
value						
to Asia: <sup>5</sup>						
quantity						
value						
to all other markets: <sup>6</sup>						
quantity						
value						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in Taiwan accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in Taiwan accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14f. **Trade data (THAILAND).**—Does your firm produce circular welded pipe in Thailand?

- No--Skip to question II-14g       Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in Thailand during the specified periods. (See definitions in the instruction booklet.)

## THAILAND

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers <i>quantity</i>						
Commercial shipments <i>quantity</i>						
<i>value</i>						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
<i>quantity</i>						
<i>value</i>						
to the European Union: <sup>4</sup>						
<i>quantity</i>						
<i>value</i>						
to Asia: <sup>5</sup>						
<i>quantity</i>						
<i>value</i>						
to all other markets: <sup>6</sup>						
<i>quantity</i>						
<i>value</i>						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in Thailand accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in Thailand accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes       No--Please explain: \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14g. **Trade data (TURKEY).**—Does your firm produce circular welded pipe in Turkey?

No

Yes-- Report production capacity, production, shipments, and inventories of circular welded pipe produced by your firm in Turkey during the specified periods. (See definitions in the instruction booklet.)

## TURKEY

Quantity (in <i>short tons</i> ) and Value (in <i>1,000 dollars</i> )						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity <sup>1</sup>						
Beginning-of-period inventories						
Production <sup>2</sup>						
<b>Home market shipments:</b>						
Internal consumption/transfers <i>quantity</i>						
Commercial shipments <i>quantity</i>						
<i>value</i>						
<b>Export shipments:</b>						
to the United States: <sup>3</sup>						
<i>quantity</i>						
<i>value</i>						
to the European Union: <sup>4</sup>						
<i>quantity</i>						
<i>value</i>						
to Asia: <sup>5</sup>						
<i>quantity</i>						
<i>value</i>						
to all other markets: <sup>6</sup>						
<i>quantity</i>						
<i>value</i>						
<b>Total exports (quantity)</b>						
<b>Total shipments (quantity)</b>						
<b>End-of-period inventories<sup>7</sup></b>						

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity. \_\_\_\_\_

<sup>2</sup> Please estimate the percentage of total production of circular welded pipe in Turkey accounted for by your firm's production in 2011: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of circular welded pipe in Turkey accounted for by your firm's exports in 2011: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

<sup>7</sup> **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes

No--Please explain: \_\_\_\_\_



**PART III.--MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from John Giamalva (202-205-3329, john.giamalva@usitc.gov).

III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_  
 Telephone \_\_\_\_\_  
 Fax \_\_\_\_\_

III-2. **Contract versus spot.**--Approximately what share of your firm's sales of circular welded pipe to U.S. customers in 2011 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2011 sales</u>
<b>Long-term contracts</b> (multiple deliveries for more than 12 months)	_____ %
<b>Short-term contracts</b> (multiple deliveries up to and including 12 months)	_____ %
<b>Spot sales</b> (for a single delivery)	_____ %
<b>Total</b>	<b>100 %</b>

III-3. Please fill out the table with respect to provisions of your typical sales contracts with U.S. customers for circular welded pipe (or check "not applicable" if your firm does not sell on a long term and/or short term contract basis).

<b>Typical sales contract provisions</b>	<b>Item</b>	<b>Short term contracts</b> (multiple deliveries up to and including 12 months)	<b>Long term contracts</b> (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		
Price renegotiation (during the contract period)	Yes	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	Yes	<input type="checkbox"/>	<input type="checkbox"/>
	No	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

**PART III.--MARKET FACTORS--Continued**

III-4. **Lead times.**--What is the average lead time for circular welded pipe to U.S. customers between a customer's order and the date of delivery for your firm's sales of circular welded pipe?

<u>Source</u>	<u>Share of 2011 sales</u>	<u>Lead time (days)</u>
From inventory	_____ %	_____
Produced to order	_____ %	_____
<b>Total</b>	<b>100 %</b>	

III-5. **Raw materials.**--To what extent have changes in the prices of raw materials affected your firm's selling prices for circular welded pipe since 2006? Also discuss any anticipated changes in your raw material costs.

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III-6. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey -produced circular welded pipe in the U.S. market since 2006?

No             Yes-- Please describe.

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**PART III.--MARKET FACTORS--Continued**

**III-7. Availability of SUBJECT import supply.--**

- (a) Do you anticipate any changes in terms of the availability of Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey -produced circular welded pipe in the U.S. market in the future?

Increase                       No change                       Decrease

- (b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. *Please indicate if your response differs per individual order.*

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- III-8. Product shifting.--Describe how easily your firm can shift its sales of circular welded pipe between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting circular welded pipe between the U.S. and alternative country markets within a 12-month period.**

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- III-9. Product range.--Is the product range, product mix, or marketing of circular welded pipe in your home market different from that of circular welded pipe for export to the United States or to third-country markets?**

No                       Yes—Please explain.

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**PART III.--MARKET FACTORS--Continued**

III-10. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of circular welded pipe in your home market, for export to the United States, or for export to third-country markets since 2006? Do you anticipate any future changes?

<b>Changes in product range, product mix, or marketing</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-11. **Substitutes.**— Can other products be substituted for circular welded pipe?

No                       Yes--Please fill out the table.

	<b>Substitute</b>	<b>End use in which this substitute is used</b>	<b>Have changes in the prices of this substitute affected the price for circular welded pipe?</b>		
			<b>No</b>	<b>Yes</b>	<b>Explanation</b>
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-12. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for circular welded pipe since 2006? Do you anticipate any future changes?

<b>Changes in substitutes</b>	<b>No</b>	<b>Yes</b>	<b>Explain</b>
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

**PART III.--MARKET FACTORS--Continued**

III-13. **Interchangeability.**--Is the circular welded pipe produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's circular welded pipe sold to the United States and/or to third-country markets?

Yes       No— Please answer the following questions.

(a) Identify the market(s) and any differences in the products.

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(b) If the principal difference is between a U.S. specification such as ASTM and a home market specification such as Korean Standard, British Standard, etc., are the different home market and exported products commonly used for the same purposes?  Yes  No

III-14. **End uses.**--Describe the end uses of the circular welded pipe that you manufacture and sell to your home market. If these end uses differ from those of the circular welded pipe you sell to the U.S. market or to third-country markets, explain.

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III-15. **Changes in end uses.**-- Have there been any changes in the end uses of circular welded pipe since 2006? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

**PART III.--MARKET FACTORS--Continued**

III-16. **Demand trends.**--Indicate how demand in the following markets for circular welded pipe has changed since January 1, 2006, and how you anticipate demand will change in 2012 and 2013. Describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
<b>Demand since 2006</b>					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Demand in 2012 and 2013</b>					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Price differences.**--Please compare market prices of circular welded pipe in your home market, the United States, and third-country markets. If possible, please provide documentation (such as pricing information from trade publications).

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III-18. **Description of home market.**--Describe briefly your home market for circular welded pipe, including the number of, and competition between, producers.

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**PART III.--MARKET FACTORS--Continued**

III-19. **Import competition.**--Do you face competition from imports of circular welded pipe in your home market?

- No                       Yes--Please identify the country sources of any imports of circular welded pipe into your home market.

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III-20. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss circular welded pipe supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.