4321 Random Boulevard Somecity, ST 54321

LOAN OFFICER Joe Smith<br>PHONE 555-123-4444<br>EMAIL joesmith@firbank.com NMLS ID\# 01234567

| Loan Estimate | LOAN AMOUNT | \$216,000 | DATE <br> EXPIRES | $\begin{aligned} & \text { 05/18/2011 at 3:00 PM } \\ & 06 / 02 / 2011 \text { at } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | LOAN TYPE PURPOSE PROGRAM | 30 year adjustable rate <br> Purchase <br> Conventional | APPLICANT PROPERTY | Jane Johnson 456 Avenue A Anytown, ST 12345 |
| Key Loan Terms | Can key loan terms change after closing? |  |  |  |
| Interest rate | $2.375 \%$ | to start | - Can go as high as $12 \%$ in year 6 . <br> - Adjusts yearly starting in year 3 . <br> - See details on back. |  |
| Monthly loan payment | \$839.50 | YES | - Can go as high as \$2,098. <br> - Adjusts yearly starting in year 3 . |  |
| Monthly taxes and insurance | \$451 | VES | - Estimated. Could increase over time. |  |


| Cautions | Can loan features trigger higher or additional payments? |
| :--- | :--- |
| Increasing loan amount | NO |
| Balloon payment | NO |
| Prepayment penalty | NO |


| Comparisons | Use these additional measures to compare this loan with others. |
| :--- | :--- |
| Annual Percentage Rate | $5.95 \%$ expresses interest and costs over 30 years. |
| In 5 Years | $\$ 17,688$ is the loan amount you have paid off in 5 years after paying $\$ 82,155$. |



## Loan Estimate Details

You have no obligation to choose this loan. Shop around to find the best loan for you.
LOAN ID \# 1330172608

| Estimated Closing Costs |  |  |  |
| :---: | :---: | :---: | :---: |
| A | Origination Fee. | This fee cannot change. Includes 0 0 points (\$0) | \$1,250 |
| B | Required services and costs you cannot shop for. | Services Required by the Lender <br> - These services include appraisal (\$410) and credit report (\$10) provided by lender-related companies: SCR Appraisal and HBR Credit Inc. <br> - Total cannot be higher than $\mathbf{\$ 1 , 0 4 5}$ at closing. | \$950 |
|  |  | Government Charges | \$2,015 |
| C | Required services you can shop for. If you choose another provider, these amounts may vary. | Title Services, Lender's Title Insurance, and Settlement Agent | \$2,048 |
|  |  | Pest Inspection | \$165 |
|  |  | Homeowner's Insurance | \$780 |
| D | Non-required services. You choose to shop for and purchase these services. | Owner's Title Insurance | \$710 |
|  |  | Home Warranty | \$575 |
| E | Advance charges you pay at closing. | Escrow and prepaid property taxes and assessments | \$633 |
|  |  | Escrow for insurance | \$720 |
|  |  | Prepaid Interest (15 days @ 2.375\%, \$14.25/day) | \$214 |
| F | Total Closing Costs | A + B + C + D + E | \$10,060 |
| G | Credits from Lender or Seller |  | 0 |
| H | Amount of Total Closing Costs to be Financed |  | 0 |
| I | ESTIMATED AMOUNT YOU WILL PAY AT CLOSING ( F - G - H) |  | \$10,060 |

## Is an Escrow Account Required?

$\mathbf{x}$ YES, your monthly payment includes monthly taxes and insurance.
$\square$ NO, you must pay your taxes and insurance yourself.

## Is Mortgage Insurance Required?

$\mathbf{x}$ YES, this loan requires mortgage insurance.
$\square$ NO, this loan does not require mortgage insurance.

## Will You Make Your Payments to Us?

$\mathbf{x}$ YES, we intend to service your loan.
$\square$ NO, we intend to assign, sell, or transfer servicing of your loan.

## Appraisal

We will promptly give you a free copy of any written property appraisals or valuations. You will receive the copy even if the loan does not close.

## Important Dates

This estimate expires on 06/02/2011 at 3:00 PM. After this time, the loan features and closing costs on this form may not be available.

Adjustable Interest Rate Information

| Index | Prime |
| :--- | ---: |
| Margin | $3 \%$ |
| Lifetime Maximum Rate | $12 \%$ |
| Lifetime Minimum Rate | $3 \%$ |
| Cap on Interest Rate Changes | $3 \%$ |
| At First Change | $3 \%$ |
| At Subsequent Changes |  |
| Change Frequency |  |
| First Change: 2 years from loan date |  |
| Subsequent Changes: Every year after first change |  |


| $B A L S A M B A$ | 4321 Rand Somecity, | m Boulevard T 54321 | LOAN ID \# <br> LOAN OFFICER <br> PHONE <br> EMAIL <br> NMLS ID\# | $\begin{aligned} & 1330172608 \\ & \text { Joe Smith } \\ & 555-123-4444 \\ & \text { joesmith@balsambank.com } \\ & 01234567 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Loan Estimate | LOAN <br> AMOUNT | \$221,000 | DATE EXPIRES | $\begin{aligned} & \text { 05/18/2011 at 3:00 PM } \\ & 06 / 02 / 2011 \text { at } \end{aligned}$ |
|  | LOAN TYPE <br> PURPOSE <br> PROGRAM | 30 year fixed rate <br> Purchase <br> Conventional | APPLICANT PROPERTY | Jane Johnson <br> 456 Avenue A <br> Anytown, ST 12345 |
| Key Loan Terms | Can key loan terms change after closing? |  |  |  |
| Interest rate | 5.125\% | 0 |  |  |
| Monthly loan payment | \$1,203. |  |  |  |
| Monthly taxes and insurance | \$452 |  | - Estimated. Could increase over time. |  |


| Cautions | Can loan features trigger higher or additional payments? |
| :--- | :--- |
| Increasing loan amount | NO |
| Balloon payment | NO |
| Prepayment penalty | $\vdots$ |


| Comparisons | Use these additional measures to compare this loan with others. |
| :--- | :--- |
| Annual Percentage Rate | $5.98 \%$ expresses interest and costs over 30 years. |
| In 5 Years | $\$ 17,702$ is the loan amount you have paid off in 5 years after paying $\$ 86,447$. |


| Projected Payments | Expect to make these payments. |  |
| :---: | :---: | :---: |
| at closing | years 1-9 | years 10-30 |
| $\$ 4,167$ <br> Closing Costs You Pay See details on back. | \$1,655 a month <br> Includes \$452 estimated taxes and insurance. | \$1,487 a month <br> Estimated total monthly payment. Includes $\$ \mathbf{2 8 4}$ estimated taxes and insurance. |
| $\begin{aligned} & +\$ 24,000 \\ & \text { Down Payment } \end{aligned}$ |  |  |
| These amounts will be adjusted for credits and deposits. |  |  |

## Loan Estimate Details

You have no obligation to choose this loan. Shop around to find the best loan for you. LOAN ID \# 1330172608

## Estimated Closing Costs

| A | Origination Fee. | This fee cannot change. Includes $\quad 0$ points (\$0) | \$1,750 |
| :---: | :---: | :---: | :---: |
| B | Required services and costs you cannot shop for. | Services Required by the Lender <br> - These services include appraisal (\$200) and credit report (\$15) provided by lender-related companies: SCR Appraisal and HBR Credit Inc. <br> - Total cannot be higher than $\$ 743$ at closing. | \$675 |
|  |  | Government Charges | \$2,000 |
| C | Required services you can shop for. If you choose another provider, these amounts may vary. | Title Services, Lender's Title Insurance, and Settlement Agent | \$1,672 |
|  |  | Pest Inspection | \$100 |
|  |  | Homeowner's Insurance | \$437 |
| D | Non-required services. You choose to shop for and purchase these services. | Owner's Title Insurance | \$455 |
|  |  | Home Warranty | \$250 |
| E | Advance charges you pay at closing. | Escrow and prepaid property taxes and assessments | \$633 |
|  |  | Escrow for insurance | \$723 |
|  |  | Prepaid Interest (15 days @ 5.125\%, \$31.47/day) | \$472 |
| F | Total Closing Costs | $\mathbf{A}+\mathbf{B}+\mathbf{C}+\mathbf{D}+\mathbf{E}$ | \$9,167 |
| G | Credits from Lender or Seller |  | 0 |
| H | Amount of Total Closing Costs to be Financed |  | \$5,000 |
| 1 | ESTIMATED AMOUNT YOU WILL PAY AT CLOSING (F-G - H) |  | \$4,167 |

## Is an Escrow Account Required?

$\mathbf{x}$ YES, your monthly payment includes monthly taxes and insurance.
$\square$ NO, you must pay your taxes and insurance yourself.

## Is Mortgage Insurance Required?

$\mathbf{x}$ YES, this loan requires mortgage insurance.
$\square \mathrm{NO}$, this loan does not require mortgage insurance.

## Will You Make Your Payments to Us?

$\mathbf{x}$ YES, we intend to service your loan.
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