## Attachment C-11

2012 Economic Census

Information; Professional, Scientific, and Technical Services; Management of Companies and Enterprises; Administrative and Support and Waste Management and Remediation Services; Educational Services; Health Care and Social Assistance; Arts, Entertainment, and Recreation; and Other Services (Except Public Administration) Sectors

Variable Content for Item 26 - Special Inquiries

## VARIABLE CONTENT FOR ITEM 26. - SPECIAL INQUIRIES

The "Special Inquiries" item contains 24 separate inquiries. Those inquiries appear in this attachment in the following order:

## 1 Media

2 Franchise
3 New Construction, Including Renovation
4 Maintenance and Repair
5 Personnel by Occupation
6 Source of Research and Development Funds
7 Research and Development Acquisition
8 Proprietors and Partners of Unincorporated Businesses
9 Expenses of Legal Aid Societies
10 Single and Multiple Services
11 Computer System Integration
12 Gross Billings
13 Employment by Function
14 Merchandise Sales
15 Professional Employer Organizations
16 Placement Services
17 Patient Services
18 Government Ownership and Control
19 Grants, Similar Payments, and Transferred Contributions of TaxExempt Establishments
20 Social Assistance
21 Repair Receipts
22 Laundry Work
23 Dry cleaning
24 Repayments of Cash Advances
25 Dental Care
26 Purchase of Contract Manufacturer
27 Tavel Agency Classification
28 Type of Payer by Funding Source
Some inquiries have more than one variation. Each variation will show in this attachment with the form numbers that the variation appears on noted.

## IN-51101, IN-51102, IN-51103, IN-51105

## \#L MEDIA

Estimate the percent of receipts from subscriptions, sales, and advertising reported in $\boldsymbol{?}$, lines 1 and 2, by type of dissemination media.

2012 Percent

1. Print

3791
2. Internet 3792
3. Other media, including CD-ROM/DVD-ROM, diskette or cassette, and microform 3793
4. TOTAL
$10 \quad 0 \quad \%$

IN-51103, IN-51801, PS-54101, PS-54102, PS-54107, PS-54110, PS-54113, PS-54115, PS-54116, PS-54120, PS-54121, PS-54122, AS-56101, AS-56102, AS-56103, AS-56104, AS-56105, AS-56106, AS-56202, AS-56203, ED-61101, HC-62106, HC-62402, HC-62405, HC-62406, AE-71302, AE-71303, AE-71304, OS-81101, OS-81103, OS-81104, OS-81201, OS-81203, OS-81204, OS-81206, OS-81207
\#L FRANCHISE

1. Was this establishment operating under any trademark(s) authorized by a franchisor in 2012? (Mark "X" only ONE box.)
$0237 \quad \square$ Yes - franchisee-owned establishment
$0238 \quad \square$ Yes - franchisor-owned establishment
$0239 \quad$ No
2. If yes, provide the trademark(s) below. 7

IN-51501, IN-51701, IN-51702

## \#L NEW CONSTRUCTION, INCLUDING RENOVATION

1. Was this establishment involved in new construction or renovation of buildings, structures, or communication lines during 2012?

0991
Yes - Go to line 2
$0992 \square$ No - Go to B
2. Capital expenditures for new construction, including renovation (Include labor and materials. Exclude land and the value of production machinery and equipment not an integral part of a structure.)

$$
\text { ) . . . . . . . . . . . . . } 0900
$$

| 2012 |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |
|  |  |  |  |  |

3. Percentage of the capital expenditures reported in line 2 that represented work done by your own employees as opposed to work done by contractors or other hired labor.

.0901

## IN-51750, IN-51751

## \#L NEW CONSTRUCTION, INCLUDING RENOVATION

1. Was this consolidated reporting unit involved in new construction or renovation of buildings, structures, or communication lines during 2012?
```
091 \square Yes - Go to line 2
092 }\square\mathrm{ No - Go to B
```

2. Capital expenditures for new construction, including renovation (Include labor and materials. Exclude land and the value of production machinery and equipment not an integral part of a structure.)

| 2012 |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |
|  |  |  |  |  |

3. Percentage of the capital expenditures reported in line 2 that represented work done by your own employees as opposed to work done by contractors or other hired labor

| Mark "X" | 2012 |  |
| :---: | :---: | :---: |
| if None |  |  |$\quad$| Percent |  |
| :---: | :---: |
|  |  |
| $\square$ |  |

## IN-51750, IN-51751

## \#L MAINTENANCE AND REPAIR

1. Was this consolidated reporting unit involved in maintenance and repair of buildings, structures, or communication lines owned by your enterprise during 2012?
(Report "No" if expenses were limited to activities, such as janitorial services, cleaning, lawn maintenance, etc.)
$0916 \quad \square$ Yes - Go to line 2
$0917 \square$ No - Go to?
2. Expenses for maintenance and repairs (Exclude expenses for such activities as janitorial services, cleaning, lawn maintenance, etc.) . . . . . . . . . . . 0918

| 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
| $\text { Mark "X" } 2012$ |  |  |  |
|  | if $N$ | Percent |  |
| . | 9 |  | \% |

## IN-51501, IN-51701, IN-51702

## \#L MAINTENANCE AND REPAIR

1. Was this establishment involved in maintenance and repair of buildings, structures, or communication lines owned by your enterprise during 2012?
(Report "No" if expenses were limited to activities, such as janitorial services, cleaning, lawn maintenance, etc.)
$0916 \quad$ Yes - Go to line 2
$0917 \square$ No - Go to 30
2. Expenses for maintenance and repairs (Exclude expenses for such activities as janitorial services, cleaning, lawn maintenance, etc.) . . . . . . . . . . . 0918

| 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
| Mark "X" if None |  | 2012 |  |
|  |  | Percent |  |
| . |  |  | $\%$ |

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupation. The total should equal the number reported in ? line A.
Enter personnel who perform a variety of functions (secretaries, etc.) on the one line which best describes the primary nature of their work.
Line 1 - Lawyers who are members of a professional service corporation should be included here. The proprietor or partners not considered employees of the firm for federal tax purposes should be included in B, PROPRIETORS AND PARTNERS OF UNINCORPORATED BUSINESSES.

| 1. Associate lawyers (employees of firm) . . . . . . . . . . . . . . . . . . . . . . . . 3231 |
| :--- |
| 2. Paraprofessionals (law clerks, legal assistants, investigators, etc.) . . . . . . . . . . . . 3232 |

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupation. The total should equal the number reported in ? line A.
Enter personnel who perform a variety of functions (e.g., those with multiple job duties, licenses, or registrations) on the one line which best describes the primary nature of their work. Scientific research and development establishments should report scientists, engineers, and technicians/technologists on lines 4a and 4b.

1. Accounting personnel
a. Certified public accountants (employees of the firm)

| $\begin{array}{\|l} \text { Cen } \\ \text { sus } \\ \text { use } \end{array}$ | Number of employees for pay period including March 12, 2012 |
| :---: | :---: |
| 3251 |  |
| 3252 |  |
| 3231 |  |
| 3232 |  |
| 3201 |  |
| 3202 |  |
| 3203 |  |
| 3224 |  |
| 3225 |  |
| 3241 |  |
| 3242 |  |
| 3243 |  |
| 3244 |  |
| 3362 |  |



```
#L PERSONNEL BY OCCUPATION
```

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in ? , line $A$.
Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners not
considered employees of the firm for federal tax purposes should be included. Unincorporated businesses operating
at more than one location should report the proprietor or partners at the one location at which they spend most of
their working time.

## PS-54112

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in $?$, line $A$.

Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners not considered employees of the firm for federal tax purposes should be included. Unincorporated businesses operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.
Enter each employee, proprietor, or partner on one line only. Include personnel with multiple licenses or registrations on the line which best describes the primary nature of their work.

| Cen- <br> sus <br> use | Number of employees for pay period including March 12, 2012 | Cen- <br> sus <br> use | Number of active proprietors or partners for pay period including March 12, 2012 |
| :---: | :---: | :---: | :---: |
| 3241 |  | 3291 |  |
| 3242 |  | 3292 |  |
| 3243 |  | 3293 |  |
| 3244 |  | 3294 |  |
| 3201 |  | 3261 |  |
| 3202 |  | 3262 |  |
| 3203 |  | 3263 |  |
| 3245 |  | 3295 |  |
| 3246 |  | 3296 |  |
| 3200 |  | 3260 |  |

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category. The total should equal the number reported in $\boldsymbol{?}$, line $A$.

Enter personnel who perform a variety of functions on the one line which best describes the primary nature of
their wprk and 1b-Accountants who are members of a professional service corporation should be included here. The proprietor or partners not considered employees of the firm for federal tax purposes should be included in B, PROPRIETORS AND PARTNERS OF UNINCORPORATED BUSINESSES.

Line 1b-Licensed, registered, and public accountants, and accounting practitioners who are not certified by the state should be included here.

1. Type of employee working for this establishment
a. Certified public accountants (employees of firm)

| Cen- <br> sus <br> use | Number of <br> employes for pay <br> period including <br> March 12, 2012 |
| :--- | :--- |
|  |  |
| 3251 |  |
| 3252 |  |
| 3253 |  |
| 3254 |  |
|  |  |
| 3255 |  |
| 3200 |  |

## PS-54119

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupation. The total should equal the number reported in ? , line A.
Enter personnel who perform a variety of functions (e.g., those with mutiple job duties, licenses, or registrations) on the one line which best describes the primary nature of their work.

1. Research and development personnel:
a. Scientists and engineers

Cen- Number of sus employees for pay
use period including period including
March 12, 2012

3224
b. Technicians/technologists . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
2. Administrative and professional mangement staff (e.g., executives, accounting, personnel/human relations, legal)
3. All other personnel (Include personnel, such as secretarial, maintenance, security, and other support staff.)

3225

3227

3229
4. TOTAL (Add lines 1a through 3. Total should equal ? ? line A.)

HC-62104, HC-62109

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in ? , line A.
Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners not considered employees of the firm for federal tax purposes should be included. Unincorporated practices operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.
1.

Allopathic physicians - licensed practitioners having M.D. degree
2. Osteopathic physicians - licensed practitioners having D.O. degree.
3. Chiropractic physicians - licensed practitioners having D.C. degree
4.

Podiatric physicians - licensed practitioners having D.P.M. degree
5. Optometrists - licensed practitioners having O.D. degree
6. Dentists - licensed practitioners having D.M.D., D.D.S., or D.D.Sc. degree
7. Other dental practitioners (Include hygienists, assistants, and others performing or assisting with dental procedures.)
8. Mental health practitioners, excluding practitioners with M.D. or D.O. degree (Include psychologists, licensed clinical social workers, etc.)
9. Physical and occupational therapists, speech-language pathologists, and audiologists
10. Registered nurses
11. Licensed practical nurses
12. All other health practitioners
13. All other employees (Include management and administrative staff.)
14. TOTAL (Add lines 1 through 13. Total should equal ? line $A$ for column 1.)

| $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | Number of employees for pay period including March 12, 2012 | $\begin{aligned} & \text { Cen- } \\ & \text { sus } \\ & \text { use } \end{aligned}$ | Number of active proprietors or partners for pay period including March 12, 2012 |
| :---: | :---: | :---: | :---: |
| 3211 |  | 3271 |  |
| 3212 |  | 3272 |  |
| 3214 |  | 3274 |  |
| 3215 |  | 3275 |  |
| 3216 |  | 3276 |  |
| 3213 |  | 3273 |  |
| 3223 |  | 3283 |  |
| 3217 |  | 3277 |  |
| 3218 |  | 3278 |  |
| 3219 |  | 3279 |  |
| 3220 |  | 3280 |  |
| 3221 |  | 3281 |  |
| 3222 |  | 3282 |  |
| 3200 |  | 3260 |  |

HC-62105

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in ? line A.

Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners not considered employees of the firm for federal tax purposes should be included. Unincorporated practices operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.

1. Dentists - licensed practitioners having D.M.D., D.D.S., or D.D.Sc. degree

| Census use | Number of employees for pay period including March 12, 2012 | Census use | Number of active proprietors or partners for pay period including March 12, 2012 |
| :---: | :---: | :---: | :---: |
| 3213 |  | 3273 |  |
| 3223 |  | 3283 |  |
| 3219 |  | 3279 |  |
| 3220 |  | 3280 |  |
| 3221 |  | 3281 |  |
| 3222 |  | 3282 |  |
| 3200 |  | 3260 |  |

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in ? , line $A$.

Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners not considered employees of the firm for federal tax purposes should be included. Unincorporated businesses operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.
Enter each employee, proprietor, or partner on one line only. Include personnel with multiple licenses or registrations on the line which best describes the primary nature of their work.

| Cen- <br> sus <br> use | Number of employees for pay period including March 12, 2012 | Cen- <br> sus <br> use | Number of active proprietors or partners for pay period including March 12, 2012 |
| :---: | :---: | :---: | :---: |
| 3241 |  | 3291 |  |
| 3242 |  | 3292 |  |
| 3243 |  | 3293 |  |
| 3244 |  | 3294 |  |
| 3201 |  | 3261 |  |
| 3202 |  | 3262 |  |
| 3203 |  | 3263 |  |
| 3245 |  | 3295 |  |
| 3246 |  | 3296 |  |
| 3200 |  | 3260 |  |

## \#L PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in $?$, line $A$.

Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners not considered employees of the firm for federal tax purposes should be included. Unincorporated businesses operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.
Enter each employee, proprietor, or partner on one line only. Include personnel with multiple licenses or registrations on the line which best describes the primary nature of their work.

| Cen- <br> sus <br> use | Number of employees for pay period including March 12, 2012 | Cen- <br> sus <br> use | Number of active proprietors or partners for pay period including March 12, 2012 |
| :---: | :---: | :---: | :---: |
| 3241 |  | 3291 |  |
| 3242 |  | 3292 |  |
| 3243 |  | 3293 |  |
| 3244 |  | 3294 |  |
| 3201 |  | 3261 |  |
| 3202 |  | 3262 |  |
| 3203 |  | 3263 |  |
| 3245 |  | 3295 |  |
| 3246 |  | 3296 |  |
| 3200 |  | 3260 |  |

## PS-54059

## \#L SOURCE OF RESEARCH AND DEVELOPMENT FUNDS

Report receipts and revenues of this establishment during 2012 to support research and development activities (i.e., wages and salaries, direct materials costs, services and supporting costs, and an appropriate share of depreciation and overhead). If this establishment performed research and development for the federal government or for other enterprises on contract during 2012, include the total amount charged for such work performed.

1. Did this establishment receive funds for research and development during 2012?

3571 $\qquad$ $3572 \quad \square \quad$ No - Go to $\boldsymbol{C}$
a. Federal government contracts and subcontracts 3581
b. Non-federal sources outside your enterprise (Include receipts from other enterprises, state and local governments, and other organizations.).
c. Transfers or other payments from other establishments of your enterprise

3583
d. TOTAL (Add lines a through c-Note that the sum of lines a and b should equal ? , sum of lines 15 through 20.) . . . . . . 3580

| 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |  |
|  |  |  |  |  |  |
| 3581 |  |  |  |  |  |

## MN-55102

## \#L SOURCE OF RESEARCH AND DEVELOPMENT FUNDS

Report receipts and revenues of this establishment during 2012 to support research and development activities (i.e., wages and salaries, direct materials costs, services and supporting costs, and an appropriate share of depreciation and overhead). If this establishment performed research and development for the federal government or for other enterprises on contract during 2012, include the total amount charged for such work performed.

1. Did this establishment receive funds for research and development during 2012 ?

3571
 Yes - Go to line 2
$3572 \square$ No - Go to $\boldsymbol{C}$
2. Source of funds for research and development
a. Federal government contracts and subcontracts
b. Non-federal sources outside your enterprise (Include receipts from other enterprises, state and local governments, and other organizations.)

3582
c.

Transfers or other payments from other establishments of your enterprise
d. TOTAL (Add lines a through $c$ - Note that the sum of lines $a$ and $b$ should equal ? , line 5.) 3580

## \#L RESEARCH AND DEVELOPMENT ACOUISITION

(To be completed by establishments engaged in research and development.)
The United States includes all 50 states, District of Columbia, U.S. Commonwealth Territories, and U.S. possessions.

During 2012 did this establishment:

1. Acquire research and development performed by another establishment of your enterprise in the United States?
2. Acquire research and development performed by another establishment of your enterprise outside of the United States?
3. Acquire research and development performed by another company in the United States?
4. Acquire research and development performed by another company outside of the United States?
5. Acquire rights to use patents, inventions, licenses, trademarks, software, or other types of intellectual property from others for use in this establishment's products or processes?

| Yes |  | No |  | Do not <br> know |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 3811 | $\square$ | 3812 | $\square$ | 3813 | $\square$ |
| 3821 | $\square$ | 3822 | $\square$ | 3823 | $\square$ |
| 3831 | $\square$ | 3832 | $\square$ | 3833 | $\square$ |
| 3841 | $\square$ | 3842 | $\square$ | 3843 | $\square$ |
| 3851 | $\square$ |  |  |  |  |
|  |  |  |  |  |  |

## MN-55102

## \#L RESEARCH AND DEVELOPMENT ACOUISITION

The United States includes all 50 states, District of Columbia, U.S. Commonwealth Territories, and U.S. possessions.

During 2012 did this establishment:

1. Perform research and development?
2. Acquire research and development performed by another establishment of your enterprise in the United States?
3. Acquire research and development performed by another establishment of your enterprise outside of the United States?

| Yes | No | Do not know |
| :---: | :---: | :---: |
| 3801 | $3802 \square$ | $3803 \quad \square$ |
| 3811 | 3812 | 3813 |
| 3821 | 3822 | 3823 |
| 3831 | 3832 | 3833 |
| 3841 | $3842 \quad \square$ | 3843 |
| 3851 | 3852 | 3853 |

## PS-54119

## \#L RESEARCH AND DEVELOPMENT ACQUISITION

The United States includes all 50 states, District of Columbia, U.S. Commonwealth Territories, and U.S. possessions.

During 2012 did this establishment:

1. Acquire research and development performed by another establishment of your enterprise in the United States?
2. Acquire research and development performed by another establishment of your enterprise outside of the United States?
3. Acquire research and development performed by another company in the United States?
4. Acquire research and development performed by another company outside of the United States?
5. Acquire rights to use patents, inventions, licenses, trademarks, software, or other types of intellectual property from others for use in this establishment's products or processes?

| Yes | No | Do not know |
| :---: | :---: | :---: |
| 3811 | $3812 \quad \square$ | $3813 \quad \square$ |
| 3821 | 3822 | 3823 |
| 3831 | 3832 | 3833 |
| 3841 | 3842 | 3843 |
| 3851 | 3852 | 3853 |

PS-54101, PS-54102

## \#L PROPRIETORS AND PARTNERS OF UNINCORPORATED BUSINESSES

Unincorporated businesses should report each proprietor or partner not considered employees for federal tax purposes at this location. For businesses operating at more than one location, report the proprietor or partners at the location where they spend most of their working time.

|  | 2012 |
| :--- | :---: |
|  | Mark "X" |
| if None |  | | Number for the pay |
| :---: |
| period including |
| March 12 |

Active proprietor or partners at this location . . . . . . . . . . . . . . . . . . . . 3260

PS-54101

## \#L EXPENSES OF LEGAL AID SOCIETIES

Total operating expenses, including payroll and fringe benefits, rent, depreciation, business and property taxes, and other overhead.
(Exclude capital expenditures, funds invested, losses from the sale of assets,
interest paid, and bad debt.) . . . . . . . . . . . . . . . . . . . . . . . . . 3520

| 2012 |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |
|  |  |  |  |  |

## \#L SINGLE AND MULTIPLE SERVICES

(To be completed by offices of Certified Public Accountants.)
Of the accounting services reported in ? lines 1 through 9 , what percent were transacted as:

2012
Percent

1. A single service
2. Part of a multiple service package (such as financial auditing and tax planning offered together in a single transaction)

3761

3762
3. TOTAL
$\begin{array}{llll}1 & 0 & 0 & \%\end{array}$

## \#L COMPUTER SYSTEM INTEGRATION

Estimate the percentage of the value of the integrated systems reported in ?, line 1.c.(3), for the following categories:

1. Resale of purchased computer hardware
2. Resale of purchased computer software . . . . . . . . . . . . . . . . . . . . . . . . . . . 0645
3. Sale of custom software produced by this establishment
4. Other, including consulting, training, engineering, etc.
5. TOTAL

2012
Percent 0646 0647


## PS-54110

\#L GROSS BILLINGS
(To be completed only by advertising agencies.)
Gross billings and costs associated with receipts reported in ? line 1.

1. Sales of (billings for) advertising media . . . . . . . . . . . . . . . 3030
2. 

Billings for advertising materials and other outside production 3031 services
3. Cost of advertising media in line 1 above . . . . . . . . . . . . . . 3032
4. Purchases of advertising materials and services in line 2 above . . . 3033

| Mark "X" if None | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
| $\square$ |  |  |  |  |
| $\square$ |  |  |  |  |
| $\square$ |  |  |  |  |
| $\square$ |  |  |  |  |

## MN-55102

## \#L EMPLOYMENT BY FUNCTION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by function. The total should equal the number reported in ? line $A$ (number of employees at this location).
Enter each employee on the one line which best describes his/her position. Where records do not provide actual employee counts in terms of the function listed, estimates of the approximate number in each are acceptable.

1. Administrative and management:
a. Executive and general management (e.g., corporate officers and staff)
b. Accounting, billing, tax preparation, and bookkeeping
c. Personnel/human relations
d. Advertising and marketing/market research, excluding direct sales staff
e. Legal
f. Computer systems design, custom computer programming, and electronic data processing
g. Other - Specify 7

0829
2. Sales employees (and support staff) selling directly to customers from this location
3. Procurement/purchasing staff
4. Research and development:
a. Scientists and engineers
b. Technicians/technologists
5. Security, including security patrol, locksmith, monitoring, and investigation; and building services, including janitorial, carpet cleaning, pest control, and landscaping
6. Repair and maintenance (for vehicles and equipment)
7. Trucking
8. Warehousing
9. Manufacturing/production workers
10. All other-Specify

0839 $\square$
11. TOTAL (Add lines 1a through 10. Total should equal ? ?, line A.)
$\left.\begin{array}{|c|c|}\hline \text { Cen- } \\ \text { sus } \\ \text { use }\end{array} \begin{array}{c}\text { Number of } \\ \text { employees for pay } \\ \text { period including } \\ \text { March 12,2012 }\end{array}\right\}$

3224 mployees for pay period including March 12, 2012


3320


3206


3331



3335

3336

3337

0325 $\qquad$

## PS-54193, AS-56191, AS-56192, IA-form

\#L MERCHANDISE SALES
Did the sale of merchandise account for more than half of the total receipts of this establishment in 2012?
3531
Yes - Specify merchandise sold
0831
3532 No

## MN-55102, PS-54059

## \#L MERCHANDISE SALES

Estimate the percent of merchandise sales reported in ? line 1, from:

2012
Percent

1. Products manufactured or assembled at this establishment

3731
2. Products manufactured or assembled by other establishments of this enterprise and sold by employees of this establishment
3. Product resales (products purchased from others and sold by this establishment without further manufacture, fabrication, processing or assembly)

3733
4. TOTAL
$100 \%$

## OS-81190, OS-81191

## \#L MERCHANDISE SALES

1. Did this establishment sell 'new' merchandise, excluding parts installed in repair work, in 2012?

| 3372 | $\square$ |
| :--- | :--- |
|  | Yes - Go to line 2 |
| 3374 | $\square$ |
|  | No - Go to 30 |

2. List below the principal lines of 'new' merchandise sold and indicate the approximate percentage of each to the total dollar sales and receipts in 2012.


## AS-56101

## \#L PROFESSIONAL EMPLOYER ORGANIZATIONS

(To be completed by Professional Employer Organizations (PEOs) only.)
1.

Net revenues (i.e., gross amounts billed to client firms LESS clients' (worksite) payroll costs, such as salaries, benefits, and taxes paid to taxing authorities)

| 2012 |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |
|  |  |  |  |  |

## AS-56101

A. PROFESSIONAL EMPLOYER ORGANIZATIONS - Continued (To be completed by Professional Employer Organizations (PEOs) only.)
2. Payroll and employment
a. Clients' (worksite) employees paid by this establishment, by industry category of client

1. Agriculture, forestry, hunting
2. Mining
3. Utilities
4. Construction
5. Manufacturing .
6. Wholesale
7. Retail
8. Transportation and warehousing
9. 

Information services (e.g., publishing, motion picture, sound recording, and communications)
10. Finance and insurance
11. Real estate and rental and leasing
12.

Professional, scientific, and technical services
13. Administrative and support and waste management and remediation services
14. Educational services
15. Health care and social assistance
16. Arts, entertainment, and recreation
17. Accommodation (e.g., hotels and motels) and food services (e.g., restaurants)
18. Repair, personal care, and laundry services
19. Other - Specify

0786
b. Management and administrative employees of this establishment .
. . . . . . . . . . . . .
c. TOTAL (Add lines a1 through b. Total should equal ? , line $A$ for column 1 and ?, line B1 for column 2.)

| $\begin{array}{\|l} \text { Cen- } \\ \text { sus } \\ \text { use } \end{array}$ | Number of employees for pay period including March 12, 2012 | Annual payroll |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cenuse | \$ Bil. | Mil. | Thou. | Dol. |
| 0738 |  | 0739 |  |  |  |  |
| 0740 |  | 0741 |  |  |  |  |
| 0742 |  | 0743 |  |  |  |  |
| 0744 |  | 0745 |  |  |  |  |
| 0746 |  | 0747 |  |  |  |  |
| 0748 |  | 0749 |  |  |  |  |
| 0760 |  | 0761 |  |  |  |  |
| 0762 |  | 0763 |  |  |  |  |
| 0764 |  | 0765 |  |  |  |  |
| 0766 |  | 0767 |  |  |  |  |
| 0768 |  | 0769 |  |  |  |  |
| 0770 |  | 0771 |  |  |  |  |
| 0772 |  | 0773 |  |  |  |  |
| 0774 |  | 0775 |  |  |  |  |
| 0776 |  | 0777 |  |  |  |  |
| 0778 |  | 0779 |  |  |  |  |
| 0780 |  | 0781 |  |  |  |  |
| 0782 |  | 0783 |  |  |  |  |
| 0784 |  | 0785 |  |  |  |  |
| 3562 |  | 3567 |  |  |  |  |
| 3200 |  | 3300 |  |  |  |  |

## AS-56101

## \#L PLACEMENT SERVICES

| Estimate the percentage of placement fees reported in . . lines 1 through 3, from the following |
| :--- |
| sources: |
| 1. Business clients . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3722 | | 2. Individual clients . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3721 |
| :--- |

HC-62104, HC-62109

## \#L PATIENT CARE

Estimate the percent of patient care reported in ?, line 1, from:

1. Visits and consultations - evaluation and management services 3701
2. Surgical interventions - treatment of disease, injury, or deformity by surgeons

3702
3. Non-surgical interventions - treatment of disease, injury, or deformity except by surgery

3703
4. Anesthesia services

3704
5. Laboratory services and tests paid directly by individuals, insurers, or government payers, such as Medicare and Medicaid

3706
6. Laboratory services and tests paid by other health care providers 3705
7. Other, including health facility services, such as provisions of space and equipment, meals, nursing care, etc. 3707
8. TOTAL


HC-62201

## \#L PATIENT CARE

Estimate the percent of patient care reported in ?, line 1, from:

1. Inpatient hospital facility services - evaluation and management services, treatment of disease, injury, or deformity by surgical procedures and non-surgical procedures, etc.

3711
2. Outpatient visits and consultations - evaluation and management services . . . . . . . . . . . 3712
3. Outpatient surgical interventions - treatment of disease, injury, or deformity by surgeons
4.

Outpatient non-surgical interventions - treatment of disease, injury, or deformity except by surgery

8. TOTAL

## \#L GOVERNMENT OWNERSHIP AND CONTROL

1. Was this establishment operated by or under the control of a government entity or a board of directors either appointed by such an entity or publicly elected?
$3501 \quad$ Yes - Go to line 2
$3502 \quad$ No - Go to B
2. Level of government operating or controlling this establishment (Mark "X" only ONE box.)
$3506 \square$ Federal (Include all armed services, Veterans Administration, Indian Health Service, etc.)
$3507 \quad \square \quad$ State
$3508 \quad$ Local (Include county, city, hospital district or authority, etc.)

## HC-62402, HC-62403, HC-62404, HC-62405, HC-62406, OS-81301, OS-81302

\#L GRANTS, TRANSFERRED CONTRIBUTIONS, AND SIMILAR PAYMENTS OF TAX-EXEMPT ESTABLISHMENTS
(To be completed only by those indicating "Yes" in ?, line A2.)

1. During 2012, did this establishment do any of the following:

- award grants
- make gifts or contributions
- make payments to, or on behalf of, specific individuals
- pay assessments (dues) to the parent or other chapters of the same organization
- transfer funds raised by this establishment to charities or other organizations for charitable purposes?

3861Yes - Go to line 2

3862No - Go to B
2. Amount of grants, transferred contributions, and similar payments

| 2012 |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |
|  |  |  |  |  |

HC-62402, HC-62403, HC-62404, HC-62405, HC-62406
\#L SOCIAL ASSISTANCE
Estimate the percent of receipts for social assistance services reported in ? lines 1 through 8 , from the following payers:

2012
Percent

1. Government payers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3741
2. Private payers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3742
3. TOTAL

OS-81301
\#L SOCIAL ASSISTANCE
Estimate the percent of receipts for social assistance services reported in ? line 5, from the following payers:

1. Government payers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3741
2. Private payers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3742
3. TOTAL

2012
Percent

OS-81302
\#L SOCIAL ASSISTANCE
Estimate the percent of receipts for social assistance services reported in ? line 13, from the following payers:

1. Government payers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3741
2. Private payers . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3742
3. TOTAL

2012
Percent

## OS-81059

\#L REPAIR RECEIPTS
Estimate the percentage of repair receipts reported in ? lines 1 through 6 , by category:

1. Labor charges
. 3401
2. Parts installed in repair work . 3402
3. TOTAL

2012 Percent
$100 \%$

OS-81103, OS-81104
\#L REPAIR RECEIPTS

Estimate the percentage of repair receipts reported in ? lines 1 through 4, by category:
2012

1. Labor charges

3401
2. Parts installed in repair work . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3402
3. TOTAL

Percent

OS-81101
\#L REPAIR RECEIPTS
Estimate the percentage of repair receipts reported in ? lines 1 through 5, by category:

1. Labor charges
2. Parts installed in repair work 3402
3. TOTAL

2012 Percent

OS-81203
\#L LAUNDRY WORK
Was laundry work (other than finish work) done at this location?
$3001 \square$ Yes
$3002 \square$ No

OS-81203
\#L DRYCLEANING
Was drycleaning work (other than finish work) done at this location?
$3011 \square$ Yes
$3012 \square$
$\square$

## \#L REPAYMENTS OF CASH ADVANCES

1. Did the receipts or revenue (reported in ?) include repayments of cash advances made by this establishment for the convenience of those served to cover such items as cemetery expenses, transportation, flowers, newspaper notices, clergy and musician honoraria, transcripts, and other items not in the services normally included in the price of a funeral selected at this establishment?
$3771 \quad$ Yes - Go to line 2
$3772 \square$ No - Go to B
Percent
2. Percent of receipts or revenue from repayments of cash advances . . . . . . . . . . . . . . . 3780

## HC-62105

20 SPECIAL INQUIRIES
B. DENTAL CARE

Estimate the percent of dental care from:

1. Services paid by individuals, insurers, or government payers, such as Medicare and Medicaid
2. Services paid by other health/dental providers or facilities
3. TOTAL

| 2012 |  |  |
| :--- | :--- | :--- |
|  | Percent |  |
|  |  | $\%$ |
| 1 | 0 | 0 |
|  |  | $\%$ |

## MN-55102, PS-54059

## \#L PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment purchase contract manufacturing services from other companies or foreign plants of your company in 2012?

## Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.


## Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011
Yes - Go to line 2
$1012 \square$ No - Go to?
2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012

$$
1013
$$

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2

| 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 1013 |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## AS-56103

26 SPECIAL INQUIRIES
A. TRAVEL AGENCY ESTABLISHMENT CLASSIFICATION
(To be completed by travel agents only)
Does this travel agent establishment operate online only (not a physical location for customers)?
xxxx $\square$ Yes
xxxx $\square$ No

## HC-62110

26. SPECIAL INQUIRIES
A. TYPE OF PAYER BY FUNDING SOURCE

Estimate the percent of type of payer reported in (22) line 1, from:

1. Laboratory services paid bv individuals. insurers. or aovernment pavers. such as Medicare and Medicaid
2. Laboratory services paid by other health care providers
3. TOTAL

| 2012 |  |  |
| :---: | :---: | :---: |
| Percent |  |  |
|  |  |  |
|  |  |  |
|  |  | $\%$ |
|  |  | 0 |$)$

Estimate the percent of type of payer reported in 22 line 2, from:

1. Diagnostic imaging services paid by individuals, insurers, or government payers, such as Medicare and Medicaid

| 2012 |  |  |
| :--- | :--- | :--- |
| Percent |  |  |
|  |  |  |
|  |  | $\%$ |
| 1 | 0 | 0 |

