



**HEALTHCARE IT, INC.**  
TARGETED INNOVATIONS FOR RESEARCH

# Questions for BBRB Study

ESBB Conference

# Sections

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- Organizational structure (network / stand-alone)
- Current funding sources
- Scale of operations
- Coverage of current and projected growth
- Feedback on new potential funding sources
- Current challenges

# Organizational structure and governance (network / stand-alone)

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- Is your biobank part of a:
  - Healthcare provider
  - Clinical research organization
  - Drug or device developer
  - Commercial biobank
  - Other: \_\_\_\_\_
  
- What internal governance model oversees your biobank?
  - Permanent steering committee
  - Ad-hoc steering committee
  - Scientific/pathologist oversight team
  - Other: \_\_\_\_\_
  
- Is your biobank part of a network?
  - If yes, does the network have a steering committee
  - Do you exchange samples within your network?
  - Does your institution receive funding from the network?

# Current funding sources

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- What is your biobanks total annual budget?
- What percentage of your budget comes from:
  - ▣ Charitable donations: \_\_\_\_\_
  - ▣ Support from our host enterprise: \_\_\_\_\_
  - ▣ Support from our network: \_\_\_\_\_
  - ▣ Grants: \_\_\_\_\_
  - ▣ Specimen sales: \_\_\_\_\_
  - ▣ Other: \_\_\_\_\_
- What percentage is used for:
  - ▣ Labor/staffing: \_\_\_\_\_
  - ▣ Capital equipment: \_\_\_\_\_
  - ▣ Other operational expenses: \_\_\_\_\_

# Scale of operations

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- How many full time staff? \_\_\_\_\_
- How many FTE's in part-time staff? \_\_\_\_\_
- How many researchers do your support?
- How many grants do you support?
- What portion of grant funding goes to your bank?
- How many samples in your bank?
- How many samples do you add monthly?
- What is the annual sample turn-over rate?

# Coverage of current and projected growth

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- At what rate are your total costs increasing per year? \_\_\_\_ What is the breakdown:
  - ▣ Labor: \_\_\_\_
  - ▣ Capital: \_\_\_\_
  - ▣ Other operational expenses: \_\_\_\_
  - ▣ (need clarifying instructions for these percentages)
- At what rate are your funding sources changing (+/- percentage)
  - ▣ Charitable donations: \_\_\_\_
  - ▣ Support from our host enterprise: \_\_\_\_
  - ▣ Support from our network: \_\_\_\_
  - ▣ Grants: \_\_\_\_
  - ▣ Specimen sales: \_\_\_\_
  - ▣ Other: \_\_\_\_

□

# Coverage of current and projected growth

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- At what rate are your total costs increasing per year? \_\_\_\_\_ What is the breakdown:
  - ▣ Labor: \_\_\_\_\_
  - ▣ Capital: \_\_\_\_\_
  - ▣ Other operational expenses: \_\_\_\_\_
  - ▣ (need clarifying instructions for these percentages)
- At what rate are your funding sources changing (+/- percentage)
  - ▣ Charitable donations: \_\_\_\_\_
  - ▣ Support from our host enterprise: \_\_\_\_\_
  - ▣ Support from our network: \_\_\_\_\_
  - ▣ Grants: \_\_\_\_\_
  - ▣ Specimen sales: \_\_\_\_\_
  - ▣ Other: \_\_\_\_\_

# Feedback on new potential funding sources

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- How likely are you to initiate/increase each of the following new/current sources:

New/Current; Highly likely, maybe, we will not pursue

- Charitable donations: \_\_\_\_\_
- Support from our host enterprise: \_\_\_\_\_
- Support from our network: \_\_\_\_\_
- Grants: \_\_\_\_\_
- Specimen sales: \_\_\_\_\_
- Other: \_\_\_\_\_



# Current challenges

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□ Please list the top three challenges that you are currently facing and/or anticipate in the next 12 months:

- Sustaining current growth
- Acquiring new specimens
- Replacing declining funding sources
- Keeping pace with quality standards
- Labor attrition
- Managing changing consent
- Data security
- Keeping pace with new informatics
- Integrating our information systems
- Centralizing biobank operations in my enterprise
- Establishing a competitive pricing strategy/policy

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_