



**National  
Agricultural  
Statistics  
Service**

**AGRICULTURAL RESOURCE  
MANAGEMENT SURVEY  
2011**



National Agricultural  
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Please make corrections to label name, address, and ZIP Code if needed.

**SECTION A: LAND in FARM/RANCH**

For the farm/ranch listed above, please report the 2011 farm/ranch land owned, rented or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. **(Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)**

	NONE	NUMBER OF ACRES
1. How many acres of farm and ranch land were <u>owned</u> ? . . . . .	<input type="checkbox"/>	0020 + <input type="text"/>
2. How many acres of farm and ranch land were <u>rented</u> or <u>leased</u> from others – <i>(Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)</i>		0021 <input type="text"/>
a. for a fixed or flexible <u>cash rent</u> payment? . . . . .	<input type="checkbox"/>	+ <input type="text"/>
b. for a <u>share</u> of crop or livestock production? <i>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)</i> . . . . .	<input type="checkbox"/>	+ <input type="text"/>
c. for <u>free</u> ? . . . . .	<input type="checkbox"/>	+ <input type="text"/>
3. SUBTOTAL (total items 1 + 2a + 2b + 2c). . . . .	=	<input type="text"/>
4. How many acres of farm and ranch land were rented or leased <u>to others</u> ? <i>(Include land rented out for cash, for a share of crop or livestock production, or rent free.)</i> . . . . .	<input type="checkbox"/>	0025 - <input type="text"/>
5. TOTAL ACRES in this operation in 2011 (subtract item 4 from item 3). . . . .	=	0026 <input type="text"/>

Section A continues on next page

Office Use Only	R. Unit	Resp	Respd	Mode	Enum	Eval	MM	DD	YY	Time	Beg	End
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	or <input type="text"/>	<input type="text"/>
	0921	9901	9902	9903	0098	0100			12	0008	0004	0005

6. Of the total acres in this operation (item 5 on the previous page), how many acres were—
- a. considered cropland? (**Include** land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. **Exclude** CRP acres planted to trees.) . . . . .  NONE 0030 NUMBER OF ACRES
  - b. covered under a Federal crop insurance policy? . . . . .  0039
  - c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and/or Wetlands Reserve Program (WRP)? . . . . .  0028
  - d. used to harvest **certified organic** crops? . . . . .  0041
- NONE 0477 DOLLARS
7. In 2011, what was the total dollar amount received for CRP, CREP, and/or WRP payments? (Verify that CRP, CREP, and/or WRP acres are reported in item 6c.) . . . . .

8. At any time during 2011 did you have a current Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), and/or Conservation Stewardship Program (CStP) contract? (Check yes if you had a current contract, regardless of whether you received a payment during 2011.)

0526 <sup>1</sup>  Yes <sup>3</sup>  No → SKIP to question 9 below

- a. What was the total acreage of fields subject to conservation treatments under EQIP, CSP, and/or CStP contract? (**Include** acreage of the fields where practices are applied (e.g., reduced tillage, terraces, and grassed waterways) and acreage of fields/tracts that are adjacent to field-edge practices such as filter strips, riparian buffers, or fences.) . . . . .  NONE 0070 NUMBER OF ACRES
- b. What was the total dollar amount received for EQIP, CSP, and/or CStP contracts? (Verify that EQIP, CSP, and/or CStP acres are reported in item 8a.) . . . . .  0478 DOLLARS

**RENT PAID**

9. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2011 by this operation? (**Include** rent paid in 2011 for previous years and rent paid in advance. **Exclude** storage bins, to be reported later in Section F, item 20c. **Exclude** grazing of livestock, to be reported in items 10 & 11 below.) . . . . .  NONE 0044 DOLLARS
10. In 2011, what were the total usage fees this operation paid for the use of **publicly owned land** on an AUM basis? (**Include** fees paid for privately owned land administered by a public agency through exchange of use.) . . . . .  0045
11. In 2011, how much did this operation spend on pasturing or grazing of livestock on **privately owned land** (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . .  0046

**RENT RECEIVED**

12. Including rent for land and buildings, what was the total CASH RENT RECEIVED in 2011 for acres rented TO others by this operation? (**Include** rent received in 2011 for previous years, rent received in advance, and government payments from those acres. **Exclude** grazing of livestock, to be reported in Section E.) . . . . .  0042
13. For acres share-rented to others, what was the total value of crop or livestock shares received in 2011 by this operation? (**Include** rent received in 2011 for previous years and government payments received from those acres.) . . . . .  0043

**SECTION B: ACREAGE and PRODUCTION**

1. For 2011, please report the acreage and quantity harvested, and amount used on this operation for the following crops on the total acres in this operation (Section A, item 5). (**Include** crops grown on a contract or custom basis. **Exclude** crops grown on land rented to others and cover crops if not harvested.)

CROP	NONE	How many crop ACRES were harvested?	What was the TOTAL AMOUNT of PRODUCTION?	How much of this operation's share of the TOTAL AMOUNT was (will be) USED on this operation?
<b>FIELD CROPS</b>				
Corn for grain . . . . .	<input type="checkbox"/>	0105 <input type="text"/>	0106 <input type="text"/> Bu	0107 <input type="text"/> Bu
Corn for silage or green chop . . . . .	<input type="checkbox"/>	0109 <input type="text"/>	0110 <input type="text"/> Tons	0111 <input type="text"/> Tons
Cotton, all types. . . . .	<input type="checkbox"/>	0113 <input type="text"/>	0114 <input type="text"/> Lbs.	
Peanuts . . . . .	<input type="checkbox"/>	0117 <input type="text"/>	0118 <input type="text"/> Lbs.	0119 <input type="text"/> Lbs.

Section B continues on next page

	How many crop ACRES were harvested?	What was the TOTAL AMOUNT of PRODUCTION?	How much of this operation's share of the TOTAL AMOUNT was (will be) USED on this operation?
CROP	NONE		

**FIELD CROPS**

	0121	0122	0123
Potatoes ( <i>report sweet potatoes in all other crops</i> ) . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Cwt.	<input style="width: 100px; height: 20px;" type="text"/> Cwt.
	0125	0126	0127
Rice . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/> Tenthths	<input style="width: 100px; height: 20px;" type="text"/> Cwt.	<input style="width: 100px; height: 20px;" type="text"/> Cwt.
	0129	0130	0131
Sorghum for grain . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Bu.	<input style="width: 100px; height: 20px;" type="text"/> Bu.
	0133	0134	0135
Sorghum for silage . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Tons	<input style="width: 100px; height: 20px;" type="text"/> Tons
	0137	0138	0139
Soybeans . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Bu.	<input style="width: 100px; height: 20px;" type="text"/> Bu.
	0141	0142	
Tobacco, all types . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/> Tenthths	<input style="width: 100px; height: 20px;" type="text"/> Lbs.	

**SMALL GRAINS**

	0145	0146	0147
Barley for grain . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Bu.	<input style="width: 100px; height: 20px;" type="text"/> Bu.
	0149	0150	0151
Oats for grain . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Bu.	<input style="width: 100px; height: 20px;" type="text"/> Bu.
	0153	0154	0155
Wheat, all types, for grain . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Bu.	<input style="width: 100px; height: 20px;" type="text"/> Bu.

**HAY CROPS**

	0157	0158	0159
Hay, dry, alfalfa and alfalfa mixtures . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Tons	<input style="width: 100px; height: 20px;" type="text"/> Tons
	0161	0162	0163
Hay, dry, all others . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Tons	<input style="width: 100px; height: 20px;" type="text"/> Tons

**OTHER CROPS**

	0165	0166	0167
Canola . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Lbs.	<input style="width: 100px; height: 20px;" type="text"/> Lbs.
	0169	0170	0171
Other oilseeds . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Lbs.	<input style="width: 100px; height: 20px;" type="text"/> Lbs.
	0173	0174	0175
Sugarcane or sugarbeets . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>	<input style="width: 100px; height: 20px;" type="text"/> Tons	<input style="width: 100px; height: 20px;" type="text"/> Tons
	0177		
Dry edible beans, peas and lentils . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>		
	0178		
Vegetables for processing . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>		
All other vegetables and melons ( <i>Exclude vegetables grown under glass or other protection.</i> ) . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>		
	0180		
Fruits, nuts and berries . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>		
	0181		
Nursery and greenhouse crops ( <i>Include Christmas trees.</i> ) . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/> Tenthths		
	0182		
All other crops not listed above ( <i>Include sweet potatoes.</i> ) . . . . .	<input type="checkbox"/> <input style="width: 100px; height: 20px;" type="text"/>		

	SQUARE FEET UNDER glass or other protection	ACRES in the OPEN
2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials? . . . . . <input type="checkbox"/>	NONE  0191 <input style="width: 100px; height: 20px;" type="text"/>	0192 <input style="width: 100px; height: 20px;" type="text"/> Tenths
3. For acres rented to this operation on a share basis in 2011, what was the estimated total market value of your <u>landlord's share</u> of total crop production in 2011? . . . . . <input type="checkbox"/>	NONE  0184 <input style="width: 100px; height: 20px;" type="text"/>	DOLLARS

**SECTION C: LIVESTOCK**

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock product sold or removed from the operation during 2011 and the total inventory on December 31, 2011 regardless of ownership. (*Include both non-contract and contract sales.*)

	What was the total number of [item] sold or removed in 2011?	On Dec. 31, 2011, how many [item], regardless of ownership, were on hand?	On Dec. 31, 2011, how many [item] were owned by this operation?
	NONE	NONE	NONE
1. Did this operation have on hand or produce any [item] during 2011?			
a. Beef cows ( <i>Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.</i> ) . . . . . <input type="checkbox"/>	0254 <input style="width: 100px; height: 20px;" type="text"/>	0255 <input style="width: 100px; height: 20px;" type="text"/>	0256 <input style="width: 100px; height: 20px;" type="text"/>
b. Milk cows, including any dry cows ( <i>Exclude any heifers not yet freshened.</i> ) . . . . . <input type="checkbox"/>	0257 <input style="width: 100px; height: 20px;" type="text"/>	0258 <input style="width: 100px; height: 20px;" type="text"/>	0259 <input style="width: 100px; height: 20px;" type="text"/>
(i) Milk produced in 2011 ( <i>report in cwt.</i> ) . . . . . <input type="checkbox"/>	0270 <input style="width: 100px; height: 20px;" type="text"/> Cwt.		
c. Other cattle and calves . . . . . <input type="checkbox"/>	0251 <input style="width: 100px; height: 20px;" type="text"/>	0252 <input style="width: 100px; height: 20px;" type="text"/>	0253 <input style="width: 100px; height: 20px;" type="text"/>
d. Total cattle and calves ( <i>total items a+b+c</i> ) . . . . . <input type="checkbox"/>	0260 <input style="width: 100px; height: 20px;" type="text"/>	0261 <input style="width: 100px; height: 20px;" type="text"/>	0295 <input style="width: 100px; height: 20px;" type="text"/>
e. All hogs and pigs . . . . . <input type="checkbox"/>	0262 <input style="width: 100px; height: 20px;" type="text"/>	0263 <input style="width: 100px; height: 20px;" type="text"/>	0296 <input style="width: 100px; height: 20px;" type="text"/>
f. Egg layers . . . . . <input type="checkbox"/>	0248 <input style="width: 100px; height: 20px;" type="text"/>	0249 <input style="width: 100px; height: 20px;" type="text"/>	0250 <input style="width: 100px; height: 20px;" type="text"/>
(i) Chicken eggs ( <i>report in dozens</i> ) . . . . . <input type="checkbox"/>	0266 <input style="width: 100px; height: 20px;" type="text"/> Dz.		
g. Turkeys . . . . . <input type="checkbox"/>	0268 <input style="width: 100px; height: 20px;" type="text"/>	0269 <input style="width: 100px; height: 20px;" type="text"/>	0298 <input style="width: 100px; height: 20px;" type="text"/>
h. Broilers . . . . . <input type="checkbox"/>	0264 <input style="width: 100px; height: 20px;" type="text"/>	0265 <input style="width: 100px; height: 20px;" type="text"/>	0297 <input style="width: 100px; height: 20px;" type="text"/>
i. All other livestock and poultry. <i>Specify type(s)</i> → <input style="width: 100px;" type="text"/> <input type="checkbox"/>	0272 <input style="width: 100px; height: 20px;" type="text"/>	0273 <input style="width: 100px; height: 20px;" type="text"/>	0299 <input style="width: 100px; height: 20px;" type="text"/>
2. What was the estimated total market value of your landlord's share of livestock production sold or removed from this operation in 2011? ( <i>Exclude shared livestock production not part of a land rental arrangement.</i> ) . . . . . <input type="checkbox"/>			0276 <input style="width: 100px; height: 20px;" type="text"/> DOLLARS

**OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION**

3. Did any other operation(s) grow, feed, or raise livestock or poultry owned by this operation under a contract arrangement in 2011 (you are the contractor)?	
0271 <sup>1</sup> <input type="checkbox"/> Yes <sup>3</sup> <input type="checkbox"/> No → SKIP to Section D	NONE
a. What were your gross receipts from items sold or removed under these contracts? . . . . . <input type="checkbox"/>	0050 <input style="width: 100px; height: 20px;" type="text"/>
b. On December 31, 2011, what was the market value of unsold livestock or poultry remaining under these contracts? . . . . . <input type="checkbox"/>	0051 <input style="width: 100px; height: 20px;" type="text"/>
c. How much was paid to contractees for labor, management, and reimbursement for expenses? . . . . . <input type="checkbox"/>	0052 <input style="width: 100px; height: 20px;" type="text"/>

**SECTION D: COMMODITY MARKETING and INCOME**

**MARKETING CONTRACTS**

- Did this operation have **marketing** contracts for any commodities delivered<sup>1/</sup> in 2011? (A marketing contract is a verbal or written agreement, reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity.)  
 0300 <sup>1</sup>  Yes – Continue to question 2    <sup>3</sup>  No → SKIP to question 3 below
- (If Yes) Report the commodities delivered in 2011 through marketing contract(s). List the quantities marketed and the final price received. (Include only the quantity owned by the operation. Exclude money received from contractors as reimbursement for expenses (report this in SECTION F). Exclude landlord shares (report in SECTION B, item 3 and SECTION C, item 2). Also exclude marketing charges (report in item 7) and money received for any reimbursements for expenses (report in SECTION F).)

1 What commodities did this operation have MARKETING contracts for in 2011? [Write in commodities]	2 Commodity Code Office use only CODE	3 What quantity of this commodity was delivered through this contract? (Exclude landlord's share.) QUANTITY	4 Unit Code (from list below) CODE	5 What was (will be) the FINAL PRICE RECEIVED per [column 4] unit by this operation for this commodity marketed under this contract? (Exclude marketing charges.) DOLLARS & CENTS	6 What was the total dollar amount received in 2011 from this contract? (Exclude marketing charges.) TOTAL DOLLARS
	0301	0304	0305	0306	0307
	0316	0319	0320	0321	0322
	0331	0334	0335	0336	0337
	0346	0349	0350	0351	0352
	0361	0364	0365	0366	0367
	0376	0379	0380	0381	0382

1/ "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2011.

**PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK**

- Did this operation have **production** contracts for any commodities it produced in 2011? (A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)  
 0400 <sup>1</sup>  Yes – Continue to question 4    <sup>3</sup>  No → SKIP to question 5
- (If Yes) Report in the table below the commodities with production contracts in 2011. Also list the quantities removed under these contracts and the final fee received. (Exclude money received to pay for production expenses. Expense reimbursements should be reported in Section F.)

1 What commodities did this operation have PRODUCTION contracts for in 2011? [Write in commodities]	2 Commodity Code Office use only CODE	3 What quantity of this commodity was removed from the operation under this contract? (Exclude landlord's share.) QUANTITY	4 Unit Code (from list below) CODE	5 What was (will be) the FINAL FEE RECEIVED per [column 4] unit by this operation for producing this commodity under this contract? DOLLARS & CENTS	6 What were the TOTAL FEES RECEIVED in 2011 under this contract? 1/ TOTAL DOLLARS
	0401	0404	0405	0406	0407
	0416	0419	0420	0421	0422
	0431	0434	0435	0436	0437
	0446	0449	0450	0451	0452

1/ Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 6.

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound	01	Bin	05	Dozen	09	Barrel	20
Cwt	02	Box	06	Flat	10	Acre	22
Ton	03	Bale	07	Head/Bird	11	Animal Space	39
Bushel	04	Carton	08	Plant/Pot	13	Kilogram	40

**CASH OR OPEN MARKET SALES**

5. After subtracting marketing expenses, what was the total dollar amount this operation received in 2011 for cash or open market sales of each of the following crop and/or livestock commodities sold in 2011? (**Exclude** marketing contract sales, production contract removals, landlord's share of market value.)

	NONE	DOLLARS
a. Corn, rice, sorghum, soybeans, oats, barley, wheat ( <b>Include</b> silage. <b>Exclude</b> sweet corn) . . . . .	<input type="checkbox"/>	0501 <input type="text"/>
b. Other grains and oilseeds, dry beans, and dry peas (flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.) . . . . .	<input type="checkbox"/>	0502 <input type="text"/>
c. Tobacco, cotton, and cottonseed . . . . .	<input type="checkbox"/>	0503 <input type="text"/>
d. Vegetables, melons, potatoes, and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) . . . . .	<input type="checkbox"/>	0504 <input type="text"/>
e. Fruit, tree nuts, berries (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) . . . . .	<input type="checkbox"/>	0505 <input type="text"/>
f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.) . . . . .	<input type="checkbox"/>	0506 <input type="text"/>
g. Other crops and hay, and short rotation woody crops (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.) . . . . .	<input type="checkbox"/>	0507 <input type="text"/>
h. Hogs and pigs ( <b>Exclude</b> breeding stock.) . . . . .	<input type="checkbox"/>	0508 <input type="text"/>
i. Hog breeding stock . . . . .	<input type="checkbox"/>	0509 <input type="text"/>
j. Milk from cows (before deduction of any hauling fees) . . . . .	<input type="checkbox"/>	0510 <input type="text"/>
k. Cattle and calves (fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) ( <b>Exclude</b> breeding stock.) . . . . .	<input type="checkbox"/>	0511 <input type="text"/>
l. Cattle breeding stock . . . . .	<input type="checkbox"/>	0512 <input type="text"/>
m. Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	<input type="checkbox"/>	0524 <input type="text"/>
n. Other animals and other animal products (sheep, goats, and their products (wool, mohair, and goat milk); horses, ponies, mules, burros, and donkeys; aquaculture; bees and honey; semen and embryo sales) . . . . .	<input type="checkbox"/>	0517 <input type="text"/>
6. What was the total amount received from straw and other crop residue sales? ( <b>Exclude</b> hay sales.) . . . . .	<input type="checkbox"/>	0527 <input type="text"/>

7. **MARKETING CHARGES:** In 2011, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? (**Include** check-off, commissions, storage, inspection, ginnings, etc. **Include** marketing expenses for contract sales.) (The operators are those persons responsible for the day-to-day management decisions for this operation, including hired managers.) . . . . .

OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
<input type="checkbox"/>	0868 <input type="text"/>	<input type="checkbox"/>	0869 <input type="text"/>	<input type="checkbox"/>	0870 <input type="text"/>

**ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS**

8. For each item below, report income received or the amount owed to the operation on the dates specified. **Do not include** crops in storage and not yet sold. (**Include** cash sales, marketing contract sales, and production contract removals.)

	NONE	DOLLARS
a. On January 1, 2011, what was the total dollar amount <b>owed</b> to this operation for all commodities produced and sold (cash or contract) <b>before</b> January 1, 2011? . . . . .	<input type="checkbox"/>	0885 <input type="text"/>
(i) How much did this operation receive from item 8a during 2011? . . . . .	<input type="checkbox"/>	0875 <input type="text"/>
b. What was the total dollar amount owed to this operation on December 31, 2011, for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2011 or earlier years? . . . . .	<input type="checkbox"/>	0886 <input type="text"/>

**SECTION E: OTHER FARM-RELATED INCOME**

1. In 2011, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?

0560 <sup>1</sup>  Yes <sup>3</sup>  No → SKIP to question 2 below

- a. In 2011, how much was received for all commodities placed under CCC loan(s)?  
*(Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.)* . . . . .  NONE 0518  DOLLARS
- b. In 2011, what was the amount spent to repay CCC loan(s)?  
*(Exclude storage and service fees.)* . . . . .  0519

2. In 2011, did this operation receive any Federal, State, or local farm program payments?  
*(Include government payments received through a cooperative. Exclude conservation-related payments recorded in Section A and CCC loan payments.)*

0563 <sup>1</sup>  Yes <sup>3</sup>  No → SKIP to question 3 below

a. In 2011, how much was received for the Direct Counter-cyclical Payment (DCP) and Average Crop Revenue Election (ACRE) programs?  
*(Include government payments received through a cooperative.)* . . . . .  NONE 0525  DOLLARS

- |   |                          |                               |  |
|---|--------------------------|-------------------------------|--|
|   | NONE                     | PERCENT of 2a                 |  |
| (i) Of the total in item 2a, what percent was for DCP direct payments? . . . . .            | <input type="checkbox"/> | 0520 + <input type="text"/> % |  |
| (ii) Of the total in item 2a, what percent was for DCP counter-cyclical payments? . . . . . | <input type="checkbox"/> | 0522 + <input type="text"/> % |  |
| (iii) Of the total in item 2a, what percent was for ACRE direct payments? . . . . .         | <input type="checkbox"/> | 0521 + <input type="text"/> % |  |
| (iv) Of the total in item 2a, what percent was for ACRE revenue payments? . . . . .         | <input type="checkbox"/> | 0523 + <input type="text"/> % |  |
|   |                          | = 100%                        |  |

b. In 2011, how much was received in Loan Deficiency Payments (LDPs), Marketing Loan Gains (MLGs), and for net value of commodity certificates?  
*(Include government payments received through a cooperative.)* . . . . .  NONE 0529  DOLLARS

c. In 2011, how much was received for all other Federal, State, or local program payments?  
*(Include disaster and market loss payments; Milk Income Loss Contract (MILC) payments; tobacco buyout payments, including lump sum payments; and other Federal, State, or local programs. Exclude Federal Crop Insurance payments and other indemnity payments. Exclude CRP, CREP, WRP, EQIP, CSP, and CStP payments reported in Section A.)* . . . . .  0545  DOLLARS

3. What is your **estimate** of the total dollar amount your landlord(s) received in government payments for the acres you rented from them? . . . . . 0543

4. In 2011, what was the total income received by you (the operator) and all partners for:

- a. custom work, machine hire, and other agricultural services provided by this operation for farmers and others? *(Exclude if this is for a separate business.)* . . . . .  0546
- b. recreational and agri-tourism activities such as hunting, fishing, farm tours, hospitality services, petting zoos, etc.? . . . . .  0548
- c. sales of farm machinery and vehicles? *(farm share only)* . . . . .  0550
- d. Federal crop or livestock insurance payments? . . . . .  0552
- e. other income that is closely related to the agricultural operation? *(Exclude sales of farm machinery and vehicles. Include grazing of livestock; sales of forest products patronage dividends and refunds from cooperatives; royalties or leases associated with energy production such as natural gas, oil, wind turbines, etc.; animal boarding, hedging profits and losses, insurance indemnity payments other than Federal crop insurance payments, sales of poultry litter and manure, State fuel tax refunds, tax refunds, sales of value-added goods produced from your farm commodities such as cheese, cider, jams, jellies, wine, etc. if these are not part of a separate business. If a loss was incurred, please indicate with a negative sign.)* . . . . .  0557

List each income item and amount separately, below.


5. Which code from the list below represents the largest portion of this operation's 2011 total gross value of sales, including Government agriculture payments? (**Include** sales of all crops, livestock, poultry, and livestock products sold in 2011; the value of products removed for all crops, livestock, and poultry produced under contract in 2011; sales of miscellaneous agricultural products in 2011; all Government agricultural payments received in 2011; landlord's share of Government payments.) . . . . .

CODE  
0047

Farm Type	Code	Farm Type	Code
Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) . . . . .	01	Hogs and pigs. . . . .	09
Tobacco . . . . .	02	Milk and other dairy products from cows . . . . .	10
Cotton and cottonseed . . . . .	03	Cattle and calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) . . . . .	11
Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) . . . . .	04	Sheep, goats, and their products (wool, mohair, milk and cheese) . . . . .	12
Fruit, tree nuts and berries (almonds, apples, blueberries, cherries, cranberries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) . . . . .	05	Equine (horses, ponies, mules, burros and donkeys) . . . . .	13
Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.) . . . . .	06	Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	14
Cut Christmas trees and short rotation woody crops . . . . .	07	Aquaculture (catfish, trout, other finfish, shellfish, etc.) . . . . .	15
Other crops and hay (grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, pasture, etc.) . . . . .	08	Other animals and other animal products (bees, honey, rabbits, other fur-bearing animals, semen, manure, other animal specialties, etc.) . . . . .	16

**SECTION F: OPERATING and CAPITAL EXPENDITURES**

In 2011, how much was spent by this operation (*operators or partners*) for the following items? How much did the landlord(s) and contractor(s) spend on production expenditures for this operation? (**Include** only farm/ranch expenses. **Exclude** expenses connected with performing custom work for others. The operators are those persons responsible for the day-to-day management decisions for this operation, including hired managers.)

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
1. Seeds, sets, plants, seed cleaning and treatments, transplants, trees, and nursery stock? ( <b>Include</b> technology or other fees, seed treatments, and seed cleaning cost.) . . . . .	<input type="checkbox"/>	0600 <input type="text"/>	<input type="checkbox"/>	0601 <input type="text"/>	<input type="checkbox"/>	0602 <input type="text"/>
2. Nutrients, fertilizer, lime, and soil conditioners? ( <b>Include</b> custom application cost. <b>Exclude</b> potting mixes, vermiculite, and sterilized soil.) . . . . .	<input type="checkbox"/>	0606 <input type="text"/>	<input type="checkbox"/>	0607 <input type="text"/>	<input type="checkbox"/>	0608 <input type="text"/>
3. Biocontrols and agricultural chemicals for crops, livestock, poultry, and general farm use? ( <b>Include</b> custom application costs.) . . . . .	<input type="checkbox"/>	0612 <input type="text"/>	<input type="checkbox"/>	0613 <input type="text"/>	<input type="checkbox"/>	0614 <input type="text"/>
4. Livestock purchases:						
a. Breeding stock for beef cattle, dairy cattle, hogs, and sheep? . . . . .	<input type="checkbox"/>	0621 <input type="text"/>	<input type="checkbox"/>	0622 <input type="text"/>	<input type="checkbox"/>	0623 <input type="text"/>
b. All other livestock and poultry? . . . . .	<input type="checkbox"/>	0571 <input type="text"/>	<input type="checkbox"/>	0572 <input type="text"/>	<input type="checkbox"/>	0573 <input type="text"/>
5. Leasing of livestock? ( <b>Include</b> leasing of bees for pollination.) . . . . .	<input type="checkbox"/>	0633 <input type="text"/>	<input type="checkbox"/>	0634 <input type="text"/>	<input type="checkbox"/>	0635 <input type="text"/>
6. Purchased feed for livestock and poultry? ( <b>Include</b> grain, hay, silage, mixed feeds, concentrates, etc.) . . . . .	<input type="checkbox"/>	0636 <input type="text"/>	<input type="checkbox"/>	0637 <input type="text"/>	<input type="checkbox"/>	0638 <input type="text"/>
7. Medical supplies, veterinary and custom services for livestock? ( <b>Exclude</b> manure disposal.) . . . . .	<input type="checkbox"/>	0642 <input type="text"/>	<input type="checkbox"/>	0643 <input type="text"/>	<input type="checkbox"/>	0644 <input type="text"/>



	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
8. Purchase for the farm business of—		0645		0646		0647
a. diesel fuel? ( <b>Include</b> biodiesel.) . . . . .	<input type="checkbox"/>	<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="checkbox"/>	<input type="text"/>
b. gasoline and gasohol? ( <b>Include</b> ethanol blends.) . . . . .	<input type="checkbox"/>	0648 <input type="text"/>	<input type="checkbox"/>	0649 <input type="text"/>	<input type="checkbox"/>	0650 <input type="text"/>
c. natural gas? . . . . .	<input type="checkbox"/>	0651 <input type="text"/>	<input type="checkbox"/>	0652 <input type="text"/>	<input type="checkbox"/>	0653 <input type="text"/>
d. LP gas? (propane, butane). . . . .	<input type="checkbox"/>	0654 <input type="text"/>	<input type="checkbox"/>	0655 <input type="text"/>	<input type="checkbox"/>	0656 <input type="text"/>
e. oils and lubricants? ( <b>Include</b> grease, hydraulic fluids, motor oils, transmission fluids, etc.) . . . . .	<input type="checkbox"/>	0657 <input type="text"/>	<input type="checkbox"/>	0658 <input type="text"/>	<input type="checkbox"/>	0659 <input type="text"/>
f. all other fuel? ( <b>Include</b> coal, fuel oil, kerosene, wood, etc.) . . . . .	<input type="checkbox"/>	0660 <input type="text"/>	<input type="checkbox"/>	0661 <input type="text"/>	<input type="checkbox"/>	0662 <input type="text"/>
9. Farm supplies, marketing containers, hand tools, farm shop power equipment, bedding, and litter? ( <b>Include</b> expenses for temporary fences.) . . . . .	<input type="checkbox"/>	0844 <input type="text"/>	<input type="checkbox"/>	0845 <input type="text"/>	<input type="checkbox"/>	0846 <input type="text"/>
10. Repairs, parts and accessories for motor vehicles, machinery, and farm equipment? . . . . .	<input type="checkbox"/>	0708 <input type="text"/>	<input type="checkbox"/>	0709 <input type="text"/>	<input type="checkbox"/>	0710 <input type="text"/>
11. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? ( <b>Exclude</b> any new construction or remodeling.) . . . . .	<input type="checkbox"/>	0714 <input type="text"/>	<input type="checkbox"/>	0715 <input type="text"/>	<input type="checkbox"/>	0716 <input type="text"/>
12. Maintenance and repair of the operator's house, <b>if it was owned by the operation?</b> ("Owned by the operation" means the house is— —recorded as an asset in farm record books, or —deeded as part of the farm.) . . . . .	<input type="checkbox"/>	0726 <input type="text"/>				
13. Insurance for the farm business? ( <b>Exclude</b> health insurance and other payroll insurance.) . . . . .	<input type="checkbox"/>	0729 <input type="text"/>	<input type="checkbox"/>	0730 <input type="text"/>	<input type="checkbox"/>	0731 <input type="text"/>
14. Interest and fees paid on debts—						
a. secured by real estate? ( <b>Include</b> interest paid on the operator's dwelling, if owned by the operation.) . . . . .	<input type="checkbox"/>	0738 <input type="text"/>	<input type="checkbox"/>	0739 <input type="text"/>		
b. <b>not</b> secured by real estate? ( <b>Include</b> service fees on CCC loan redemptions.) . . . . .	<input type="checkbox"/>	0741 <input type="text"/>	<input type="checkbox"/>	0742 <input type="text"/>		
15. Property tax paid on—						
a. real estate (land and buildings)? ( <b>Include</b> real estate taxes on the operator's dwelling, if owned by the operation.) . . . . .	<input type="checkbox"/>	0744 <input type="text"/>	<input type="checkbox"/>	0745 <input type="text"/>	<input type="checkbox"/>	0746 <input type="text"/>
b. livestock, machinery, and other farm production items? . . . . .	<input type="checkbox"/>	0747 <input type="text"/>	<input type="checkbox"/>	0748 <input type="text"/>	<input type="checkbox"/>	0749 <input type="text"/>

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
16. Cash wages paid to hired farm/ranch labor? <b>(Include</b> cash wages, incentives and bonuses, payments to corporate officers and paid family members before deductions for social security, taxes, and insurance premiums. <b>Exclude</b> wages paid for custom and contract work, as well as wages paid for housework.) . . . . .	<input type="checkbox"/>	0758 <input type="text"/>	<input type="checkbox"/>	0759 <input type="text"/>	<input type="checkbox"/>	0760 <input type="text"/>
17. Of the total cash wages (item 16) how much was paid out to— (Total 17a + 17b + 17c + 17d + 17e must equal item 16.)		0764		0765		0766
a. you (the principal operator)? . . . . .	<input type="checkbox"/>	<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="checkbox"/>	<input type="text"/>
b. your (principal operator's) spouse? <b>(Even if your spouse is an operator, include his/her wages here.)</b> . . . . .	<input type="checkbox"/>	0767 <input type="text"/>	<input type="checkbox"/>	0768 <input type="text"/>	<input type="checkbox"/>	0769 <input type="text"/>
c. your (principal operator's) other household members? <b>(Even if your other household members are operators, include their wages here.)</b> . . . . .	<input type="checkbox"/>	0574 <input type="text"/>	<input type="checkbox"/>	0575 <input type="text"/>	<input type="checkbox"/>	0576 <input type="text"/>
d. other operators (those persons responsible for the day-to-day decisions for this operation)? . . . . .	<input type="checkbox"/>	0770 <input type="text"/>	<input type="checkbox"/>	0771 <input type="text"/>	<input type="checkbox"/>	0772 <input type="text"/>
e. all other paid farm and ranch labor? . . . . .	<input type="checkbox"/>	0773 <input type="text"/>	<input type="checkbox"/>	0774 <input type="text"/>	<input type="checkbox"/>	0775 <input type="text"/>
18. Payroll taxes and benefits for hired labor? <b>(Include</b> employer's share of Social Security, unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also <b>include</b> any amounts the farm paid for farm workers that are part of your (the operator's) household.) . . . . .	<input type="checkbox"/>	0776 <input type="text"/>	<input type="checkbox"/>	0777 <input type="text"/>	<input type="checkbox"/>	0778 <input type="text"/>
19. Contract labor? <b>(Include</b> expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc.) . . . . .	<input type="checkbox"/>	0782 <input type="text"/>	<input type="checkbox"/>	0783 <input type="text"/>	<input type="checkbox"/>	0784 <input type="text"/>
20. All other operating expenses—		0847		0848		0849
a. Custom work, machine hire, custom hauling? . . . . .	<input type="checkbox"/>	<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="checkbox"/>	<input type="text"/>
b. Utilities used for the farm? <b>(Include</b> electricity, phone, and purchased irrigation water.) . . . . .	<input type="checkbox"/>	0865 <input type="text"/>	<input type="checkbox"/>	0866 <input type="text"/>	<input type="checkbox"/>	0867 <input type="text"/>
c. Renting or leasing of tractors, vehicles, equipment or storage structures? <b>(Include</b> farm machinery, cars, trucks, irrigation equipment and other equipment. <b>Exclude</b> custom hire.) . . . . .	<input type="checkbox"/>	0750 <input type="text"/>	<input type="checkbox"/>	0751 <input type="text"/>		
d. Vehicle registration and licensing fees? . . . . .	<input type="checkbox"/>	0753 <input type="text"/>	<input type="checkbox"/>	0754 <input type="text"/>		
e. Depreciation expenses claimed by this operation in 2011 for all capital assets? <b>(Estimate 2011 from 2010 if necessary.)</b> . . . . .	<input type="checkbox"/>	0756 <input type="text"/>				
(i) How much of the depreciation expense was for breeding stock? . . . . .	<input type="checkbox"/>	0757 <input type="text"/>				

	OPERATOR(S) and PARTNER(S)		LANDLORD(S)		CONTRACTOR(S)	
	NONE	DOLLARS	NONE	DOLLARS	NONE	DOLLARS
f. Cash values of commodities, feed, fuel, housing, meals, utilities, vehicles, or any other <u>non-cash payment</u> to workers for farm work? . . .	<input type="checkbox"/>	0871 <input type="text"/>				
g. Market value of commodities produced and used on this operation for home consumption? ( <b>Exclude</b> those reported in f above.) . . . . .	<input type="checkbox"/>	0799 <input type="text"/>				
h. Amount paid to purchase professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.? . .	<input type="checkbox"/>	0801 <input type="text"/>				
i. General business and all other operating expenses not reported above? ( <b>Exclude</b> capital expenditures for vehicles and machinery, buildings, etc.)..	<input type="checkbox"/>	0577 <input type="text"/>	<input type="checkbox"/>	0578 <input type="text"/>	<input type="checkbox"/>	0579 <input type="text"/>

List general business expense items and amounts below.


21. What was the total cost of all capital expenditures and other improvements for this operation in 2011? Report only the farm share. (**Include** purchases of equipment, tractors, machinery, and farm share of vehicles/SUV's. Also include the amount spent in 2011 on capital improvements such as land preparation, irrigation systems, wells, ponds, drainage, roads, feedlots, silos, lagoons, and new fences. In addition, include all costs for new construction, remodeling, or additions to structures and dwellings owned by the operation. **Exclude** repairs and maintenance, and land purchases.) . . . . .

DOLLARS  
0802

**SECTION G: FARM ASSETS**

1. What was the total estimated MARKET VALUE of the following assets OWNED by this operation on December 31, 2011 – (**Include** any owned assets on rented land.)

		DOLLARS
a. farm operator's dwelling, if <b>owned by this operation</b> ? ( <i>Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.</i> ) . . . . .	NONE <input type="checkbox"/>	0850 <input type="text"/>
b. all other dwellings? . . . . .	<input type="checkbox"/>	0851 <input type="text"/>
c. all other farm buildings and structures? ( <b>Include</b> barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.) . . . . .	<input type="checkbox"/>	0852 <input type="text"/>
d. orchard trees and vines, nursery trees, and trees grown for woody crops? . . . . .	<input type="checkbox"/>	0853 <input type="text"/>
e. land? ( <b>Include</b> land rented to others. <b>Exclude</b> houses, buildings, orchard trees, vines, and trees grown for woody crops.) . . . . .	<input type="checkbox"/>	0854 <input type="text"/>
2. What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2011? ( <i>Reported in Section A, items 2a, 2b, and 2c.</i> ) . . . . .	<input type="checkbox"/>	0855 <input type="text"/>
3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2011? ( <i>Reported in Section A, item 4.</i> ) . . . . .	<input type="checkbox"/>	0857 <input type="text"/>

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

4. What was the ESTIMATED MARKET VALUE for this operation's share of [item] on—

- a. crops owned and stored on or off this operation  
(**Include** crops stored at co-op or gin warehouse, specialty crops, hay, silage, and nursery and greenhouse products not in the ground. **Exclude** crops under CCC loans.) . . . . .
- b. breeding livestock **owned** by and **located** on or off this operation  
(**Include** aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. **Exclude** livestock being produced under contract on another operation (reported in Section C, item 3).) . . . . .
- c. non-breeding livestock **owned** by and **located** on or off this operation  
(**Include** aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. **Exclude** livestock being produced under contract on another operation (reported in Section C, item 3).) . . . . .
- d. production inputs **owned** by this operation such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed, other supplies, etc. . . . .
- e. production inputs **already used** by this operation for cover crops, crops planted but not yet mature for harvest (also known as sunk costs), or the value of inputs used for production contracts that have yet to be delivered . . . . .
- f. trucks and cars **owned** by this operation (**Include** farm share only.) . . . . .
- g. tractors, machinery, tools, equipment and implements **owned** by this operation. . . . .
- h. stock in other farm cooperatives and Farm Credit System (FCS) . . . . .

	Beginning of Year January 1, 2011	End of Year December 31, 2011
	DOLLARS	DOLLARS
0888	<input type="text"/>	0889 <input type="text"/>
0863	<input type="text"/>	0864 <input type="text"/>
0876	<input type="text"/>	0877 <input type="text"/>
0878	<input type="text"/>	0879 <input type="text"/>
0880	<input type="text"/>	0881 <input type="text"/>
		0882 <input type="text"/>
		0883 <input type="text"/>
		0884 <input type="text"/>

5. What value code represents the dollar range for the value of all other farm assets not previously listed (liquid assets) on December 31, 2011? (**Include** money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, any other farm assets not reported earlier. **Exclude** any personal debt owed to the operator(s).) . . . . .

**VALUE CODE**  
(From the list below)

0887

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
None . . . . .	01	\$10,000 – 14,999 . . . . .	10	\$80,000 – 99,999 . . . . .	19	\$1,000,000 – 1,499,999 . . . . .	28
\$1 – 499 . . . . .	02	\$15,000 – 19,999 . . . . .	11	\$100,000 – 124,999 . . . . .	20	\$1,500,000 – 1,999,999 . . . . .	29
\$500 – 999 . . . . .	03	\$20,000 – 24,999 . . . . .	12	\$125,000 – 149,999 . . . . .	21	\$2,000,000 – 2,999,999 . . . . .	30
\$1,000 – 1,999 . . . . .	04	\$25,000 – 29,999 . . . . .	13	\$150,000 – 199,999 . . . . .	22	\$3,000,000 – 4,999,999 . . . . .	31
\$2,000 – 2,999 . . . . .	05	\$30,000 – 34,999 . . . . .	14	\$200,000 – 274,999 . . . . .	23	\$5,000,000 – 7,499,999 . . . . .	32
\$3,000 – 3,999 . . . . .	06	\$35,000 – 39,999 . . . . .	15	\$275,000 – 349,999 . . . . .	24	\$7,500,000 – 9,999,999 . . . . .	33
\$4,000 – 4,999 . . . . .	07	\$40,000 – 49,999 . . . . .	16	\$350,000 – 499,999 . . . . .	25	\$10,000,000 and over . . . . .	34
\$5,000 – 7,499 . . . . .	08	\$50,000 – 59,999 . . . . .	17	\$500,000 – 749,999 . . . . .	26		
\$7,500 – 9,999 . . . . .	09	\$60,000 – 79,999 . . . . .	18	\$750,000 – 999,999 . . . . .	27		

**SECTION H: FARM DEBT**

OFFICE USE ONLY 0999

1. What was the total amount of all production loans taken out and repaid in 2011? (**Include** seasonal production and equipment loans.) . . . . .  NONE 0890

2. Did this operation owe money to any banks, co-ops, individuals, merchants, or Federal agencies on December 31, 2011? (**Include** multi-purpose loans used both for farm and non-farm purposes. **Exclude** CCC commodity loans and any loans used exclusively for non-farm purposes.)

<sup>1058</sup>  Yes – Continue to question 3      <sup>3</sup>  No → SKIP to Section I

3. For each type of loan, what was the balance owed, average interest rate, and percent for farm use?	What was the balance owed on December 31, 2011?	What was the average interest rate of this debt?	How much of this debt was for farm use?
	DOLLARS	PERCENT	PERCENT
a. One year or less production or other loans . . . . .	1048 <input type="text"/>	1049 <input type="text"/> %	1050 <input type="text"/> %
b. More than one year non-real estate debt . . . . .	1051 <input type="text"/>	1052 <input type="text"/> Hundredths %	1053 <input type="text"/> %
c. More than one year real estate debt . . . . .	1054 <input type="text"/>	1055 <input type="text"/> Hundredths %	1056 <input type="text"/> %
4. How much of the debt owed on December 31, 2011 (reported above) was for the operator's dwelling? (If the operator's dwelling is owned by the operation, debt should be included here and above. Exclude operator's dwelling if not owned by the operation.) . . . . .	NONE <input type="checkbox"/>		DOLLARS 1057 <input type="text"/>

**SECTION I: FARM MANAGEMENT and USE of TIME**

OFFICE USE ONLY 2001

1. In 2011, was more than 50% of the ownership interest in this operation held by you (the principal operator) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.)

1249 1  Yes 3  No

2. In 2011, how many owners of this operation were there? (Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself if you have an ownership interest.)

1246  NUMBER

a. What percent of the ownership interest did you (the operator) and your household hold? (Exclude relatives not living in your household.)

1248  PERCENT %

3. In 2011, what was this operation's legal status for tax purposes?

1240 1  Family or individual operation (Exclude partnerships and corporations.)

2  Legal partnership operation (Include family partnerships.)

Is this partnership registered under State law? . . . . .

1204 1  Yes 3  No

How many partners are there in the operation? . . . . .

1232  NUMBER

3  C-Corporation

4  S-Corporation

5  Other (Include estates, trusts, cooperatives, grazing associations, etc.)

4. Was this operation organized as a Limited Liability Company (LLC) under State law? . . . . .

1202 1  Yes 3  No

**SHARE OF NET FARM INCOME**

5. In 2011, did any households, other than your (the principal operator's) household, share in the net farm income of this business? (Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends.)

1225 1  Yes 3  No → SKIP to question 6

a. How many other households shared in the net income of the farm business? . . . . .

0976  NUMBER

6. Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation?

1226 1  Yes 3  No → SKIP to question 6b

a. What value code represents the corporate dividends that you (the operator) and your household received from this farming operation? (If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.) [See Value Code list on page 16. Skip 6b and proceed to question 7.] . . . . .

0975  VALUE CODE (from list on page 16)

b. What percent of net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.) . . . . .

0974  PERCENT %

**FARM OPERATORS**

7. In 2011, how many operators (individuals) were involved in the day-to-day decisions for this operation? (**Enter** the number of operators, including the operator named on the front of this form, and family members if they are also operators. **Exclude** family members unless they make day-to-day decisions for the operation. **Exclude** hired workers unless they are a hired manager.) . . . . . 1200  NUMBER
8. Did you (the principal operator) have a spouse for at least part of 2011? . . . . . 1205 1  Yes 3  No
9. Did the principal operator's spouse make day-to-day decisions for this farm/ranch at any point during 2011? (If yes, the principal operator's spouse should be included in item 7 above.) . . . . . 1209 1  Yes 3  No

For items 10-13, please answer for up to three primary operators of this operation as of December 31, 2011. If one of the operators is the principal operator's spouse, record his/her information in operator 2.

	PRINCIPAL OPERATOR	OPERATOR 2	OPERATOR 3
10. What was the full name of the operator(s)? . . . . .	<input type="text"/>	<input type="text"/>	<input type="text"/>
	1242 AGE	1262 AGE	1282 AGE
11. What was the age of operator(s) on December 31, 2011? . . . . .	<input type="text"/>	<input type="text"/>	<input type="text"/>
	1241 YEAR	1261 YEAR	1281 YEAR
12. In what year did the operator(s) begin to operate <b>any</b> farm operation?	<input type="text"/>	<input type="text"/>	<input type="text"/>
	1243 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1263 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1283 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female
13. What was the gender of the operator(s)? . . . . .			
14. Were you a hired manager for this operation? . . . . .		0995 1 <input type="checkbox"/> Yes	3 <input type="checkbox"/> No

**USE OF TIME**

For items 15-16, please answer for each of the three-month periods during 2011.

		1st Quarter Jan-Mar, 2011	2nd Quarter Apr-June, 2011	3rd Quarter July-Sept, 2011	4th Quarter Oct-Dec, 2011
15. On average, about how many paid and unpaid hours per week (work and management time) did—	NONE	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
a. you (the principal operator) work for this farm/ranch? . . . . .	<input type="checkbox"/>	0828 <input type="text"/>	0829 <input type="text"/>	0830 <input type="text"/>	0831 <input type="text"/>
b. your (the principal operator's) spouse work for this farm/ranch? (Even if your spouse is an operator, <b>include</b> his/her hours here.) . . . . .	<input type="checkbox"/>	0832 <input type="text"/>	0833 <input type="text"/>	0834 <input type="text"/>	0835 <input type="text"/>
c. other operators (those persons responsible for the day-to-day management decisions for this operation) work for this farm/ranch? . . . . .	<input type="checkbox"/>	0836 <input type="text"/>	0837 <input type="text"/>	0838 <input type="text"/>	0839 <input type="text"/>
16. On average, about how many hours per week (work and management time) did unpaid workers (such as non-operator partners, family members, etc.) work for this farm/ranch? . . . . .	NONE	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
	<input type="checkbox"/>	0840 <input type="text"/>	0841 <input type="text"/>	0842 <input type="text"/>	0843 <input type="text"/>

SECTION J: FARM HOUSEHOLD

OFFICE USE ONLY 2002

1. Are the principal operator and/or the principal operator's spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

Operator -> 1219 1 Yes 3 No Operator's spouse -> 1220 1 Yes 3 No

2. Which of these do you (the principal operator) and your (the principal operator's) spouse consider yourself? Are you- (Check all that apply)

OPERATOR

SPOUSE

- 1213 American Indian or Alaska Native
1215 Asian
1217 Black or African American
1221 Native Hawaiian or Other Pacific Islander
1223 White

- 1214 American Indian or Alaska Native
1216 Asian
1218 Black or African American
1222 Native Hawaiian or Other Pacific Islander
1224 White

3. What is the highest level of formal education achieved by the principal operator and the principal operator's spouse?

OPERATOR

SPOUSE

- 1257 1 Less than high school diploma
2 High school
3 Some college (Include associates degree)
4 4-year college graduate and beyond

- 1260 1 Less than high school diploma
2 High school
3 Some college (Include associates degree)
4 4-year college graduate and beyond

4. In 2011, what was the primary occupation of the principal operator and the principal operator's spouse?

OPERATOR

SPOUSE

- 1207 1 Farm or ranch work
2 Work other than farming or ranching
3 Currently not in the paid workforce

- 1208 1 Farm or ranch work
2 Work other than farming or ranching
3 Currently not in the paid workforce

5. Do you (the principal operator) now consider yourself to be retired from farming/ranching?

1259 1 Yes 3 No

6. How many persons lived in the principal operator's household on December 31, 2011? (Include operator, spouse, children, and others living in operator's household.) NUMBER

7. Did the principal operator receive pay for off-farm/ranch work or operate an off-farm business during 2010?

0931 1 Yes 3 No -> SKIP to question 8

a. How many weeks did the operator work off this farm/ranch for pay or operate an off-farm business in 2011? WEEKS

b. During those weeks, how many hours per week did the operator usually work off this farm/ranch for pay or operate an off-farm business in 2011? HOURS PER WEEK

8. If the principal operator has a spouse, did the principal operator's spouse receive pay for off-farm/ranch work or operate an off-farm business during 2011?

0932 1 Yes 3 No -> SKIP to question 9

a. How many weeks did the principal operator's spouse work off this farm/ranch for pay or operate an off-farm business in 2011? WEEKS

b. During those weeks, how many hours per week did the principal operator's spouse usually work off this farm/ranch for pay or operate an off-farm business in 2011? HOURS PER WEEK

9. Using the table to the right, which **value code** represents the total income the principal operator, spouse, and all other household members received in 2011 from – (**Exclude farm income reported earlier.**)

	NONE	VALUE CODE (from list on the right)	Dollar Range	Value Code
a. all off-farm wages, salary and tips before taxes and withholdings? . . . . .	<input type="checkbox"/>	0952 <input type="text"/>	\$0 . . . . .	<b>01</b>
b. net cash income from operating another farm or ranch (net of depreciation)? (if a loss was incurred, please indicate with a <b>negative sign</b> ) . . .	<input type="checkbox"/>	0957 <input type="text"/>	\$1-499 . . . . .	<b>02</b>
c. net cash income from renting farmland to others, excluding land rented to others from this operation? (if a loss was incurred, please indicate with a <b>negative sign</b> ) (Include rental of farmland that is not part of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land. Include cash or share-rented income.) . . . . .	<input type="checkbox"/>	0963 <input type="text"/>	\$500-999 . . . . .	<b>03</b>
d. net cash income from operating any other business (net of depreciation)? (if a loss was incurred, please indicate with a <b>negative sign</b> ) . . . . .	<input type="checkbox"/>	0960 <input type="text"/>	\$1,000-1,999 . . . . .	<b>04</b>
e. interest income? . . . . .	<input type="checkbox"/>	0969 <input type="text"/>	\$2,000-2,999 . . . . .	<b>05</b>
f. dividend income? . . . . .	<input type="checkbox"/>	0966 <input type="text"/>	\$3,000-3,999 . . . . .	<b>06</b>
g. total proceeds from the sale of farm and non-farm capital assets? (Include operator household's share only.) . . . . .	<input type="checkbox"/>	0978 <input type="text"/>	\$4,000-4,999 . . . . .	<b>07</b>
(i) recognized gain/loss on the sale of capital assets reported above (item 9g)? (if a loss was incurred, please indicate with a <b>negative sign</b> ) . . . . .	<input type="checkbox"/>	0981 <input type="text"/>	\$5,000-7,499 . . . . .	<b>08</b>
h. income from private pensions and private disability payments? . . . . .	<input type="checkbox"/>	0939 <input type="text"/>	\$7,500-9,999 . . . . .	<b>09</b>
i. income from public sources including Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public benefits? . . . . .	<input type="checkbox"/>	0998 <input type="text"/>	\$10,000-14,999 . . . . .	<b>10</b>
j. other off-farm sources of income? . . . . .	<input type="checkbox"/>	0993 <input type="text"/>	\$15,000-19,999 . . . . .	<b>11</b>
			\$20,000-24,999 . . . . .	<b>12</b>
			\$25,000-29,999 . . . . .	<b>13</b>
			\$30,000-34,999 . . . . .	<b>14</b>
			\$35,000-39,999 . . . . .	<b>15</b>
			\$40,000-49,999 . . . . .	<b>16</b>
			\$50,000-59,999 . . . . .	<b>17</b>
			\$60,000-79,999 . . . . .	<b>18</b>
			\$80,000-99,999 . . . . .	<b>19</b>
			\$100,000-124,999 . . . . .	<b>20</b>
			\$125,000-149,999 . . . . .	<b>21</b>
			\$150,000-199,999 . . . . .	<b>22</b>
			\$200,000-274,999 . . . . .	<b>23</b>
			\$275,000-349,999 . . . . .	<b>24</b>
			\$350,000-499,999 . . . . .	<b>25</b>
			\$500,000-749,999 . . . . .	<b>26</b>
			\$750,000-999,999 . . . . .	<b>27</b>
			\$1,000,000-1,499,999 . . . . .	<b>28</b>
			\$1,500,000-1,999,999 . . . . .	<b>29</b>
			\$2,000,000-2,999,999 . . . . .	<b>30</b>
			\$3,000,000-4,999,999 . . . . .	<b>31</b>
			\$5,000,000-7,499,999 . . . . .	<b>32</b>
			\$7,500,000-9,999,999 . . . . .	<b>33</b>
			\$10,000,000 and over . . . . .	<b>34</b>

10. Which value code represents the total amount spent on **household and family living expenses** in 2011? (**Include** food, including dining out; rent, utilities and other household expenses; non-farm transportation costs; out of pocket health and medical expenses, including insurance; contributions to insurance and retirement plans; contributions to individuals outside of the household, including alimony and child support; clothing, house furnishings, education and child care, charity donations, and entertainment, as well as mortgage interest and property taxes for operators who live in a dwelling owned by the household and not the farm.) . . . . .

	NONE	VALUE CODE (from list above)
	<input type="checkbox"/>	1111 <input type="text"/>

11. Which value code represents the total amount of **off-farm assets** owned by the principal operator and members of the operator's household on December 31, 2011? (**Include** cash, checking, savings, retirement accounts, corporate stock, certificates of deposit, and real estate not part of the farm. **Exclude** assets reported earlier.) . . . . .

	<input type="checkbox"/>	0994 <input type="text"/>
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12. Which value code represents the total amount of all **off-farm debt** owed on December 31, 2011 by the principal operator and members of the operator's household? (**Exclude** debt reported earlier.) . . . . .

	<input type="checkbox"/>	1103 <input type="text"/>
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13. Which value code represents the total farm sales in the PREVIOUS YEAR (2010)? . . . . .

	<input type="checkbox"/>	1113 <input type="text"/>
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14. Which value code represents the net operating income for this operation in the PREVIOUS YEAR (2010)? (if a loss was incurred, please indicate with a **negative sign**) . . . . .

	<input type="checkbox"/>	1114 <input type="text"/>
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15. Which value code represents the total off-farm income in the PREVIOUS YEAR (2010)? (**Include** wages, salaries, and tips before taxes, and other income.) . . . . .

	<input type="checkbox"/>	1115 <input type="text"/>
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**SECTION K: CONCLUSION**

Thank you. In case we have questions, please provide your contact information:

Your Name	Telephone Number	Date Completed
<input type="text"/>	<input type="text"/> 9910	<input type="text"/>

We are collecting information on cost and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Agricultural Resource Management Survey report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes. Response is **voluntary**. You may skip any question(s) you prefer not to answer.

1. To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/results/](http://www.nass.usda.gov/results/). 0099 1  Yes 3  No  
 Would you rather have a brief summary mailed to you at a later date? . . . . .  Yes  No

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 70 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.