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| Project 904 – ARMS Phase III - Organic Corn – Version 3 QID 072016 | | | | | | OMB No. 0535-0218 Approval Expires 12/31/2011 | | | |
| SURVEY_LOGO_1:USDA_logo_bw.gif | | | **2010 AGRICULTURAL RESOURCE MANAGEMENT SURVEY** | | | | | SURVEY_LOGO_2:ERS Logo.bmp | **NATIONAL**  **AGRICULTURAL**  **STATISTICS**  **SERVICE** |
|  | | | **ORGANIC CORN**  **COSTS AND RETURNS REPORT** | | | | |  |  |
|  | | |  | | | | U.S. Department of Agriculture,Rm 5030, South Building1400 Independence Ave., S.W.Washington, DC 20250-2000  Phone: 1-800-727-9540  Fax: 202-690-2090  Email: nass@nass.usda.gov | | |
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| CONTACT RECORD | | | | | | | | | |
| DATE | | TIME | | | NOTES | | | | |
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|  | | | | **MILITARY TIME** |
| **INTRODUCTION:**  [*Introduce yourself, and ask for the operator. Rephrase in your own words*.]  We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes. Response is **voluntary**.  We encourage you to refer to your farm records during the interview. |  | | **BEGINNING TIME** [*MILITARY*] | 0004  \_\_ \_\_ \_\_ \_\_ |
|  | | | **SCREENING BOX** |
|  | | | 0006 |
|  | **[*ENUMERATOR NOTE: If screening box is code 1,***  ***complete the screening Supplement.***  ***If Screening box is blank, begin with Section A.*]** | | |

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| [*Name, address and partners verified and updated if necessary*] | | | | | | | |
| **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | |
| PARTNER NAME | | | | PARTNER NAME | | | |
| ADDRESS | | | | ADDRESS | | | |
| CITY | STATE | ZIP | PHONE NUMBER | CITY | STATE | ZIP | PHONE NUMBER |
| **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | |
| PARTNER NAME | | | | PARTNER NAME | | | |
| ADDRESS | | | | ADDRESS | | | |
| CITY | STATE | ZIP | PHONE NUMBER | CITY | STATE | ZIP | PHONE NUMBER |

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|  | **TOTAL POINTS** | **R. UNIT** |  |  |  |  |  |  |  |  |
| **OFFICE**  **USE** | 0929 | 0921 | PARTNER  STRATUM | 0925 | 0926 | 0927 | 0928 |  | 0009 | 0002 |

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| **SECTION A** | **LAND IN FARM / RANCH** |

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| For 2010, please report the farm/ranch land owned, rented or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (***Include*** *all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc*.) | | | |
|  |  | | ACRES |
| 1. How many acres of farm and ranch land were owned? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **+** | | 0020 |
| 2. How many acres of farm and ranch land were rented or leased from others---  (***Exclude*** *land used on an animal unit month (AUM) or fee per head basis under a grazing permit.*) |  | |  |
| a. for a fixed or flexible cash rent payment?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **+** | | 0021 |
| b. for a share of crop or livestock production? (***Include*** *hybrid rental arrangement*  *where rent paid is based on a fixed cash payment plus some shared production*.) . . . . . . . . . . . . . . . . . . . . . . | **+** | | 0023 |
| c. for free? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **+** | | 0024 |
| 3. How many acres of farm and ranch land were rented or leased to others?  (***Include*** *land rented out for cash, for a share of crop or livestock production, or rent free*.) . . . . . . . . . . . . . . . . . . . | **–** | | 0025 |
|  | | | TOTAL ACRES |
| 4. TOTAL ACRES in this operation in 2010 (*total items 1 + 2a + 2b +2c - 3*). . . . . . . . . . . . . . . . . . . | **=** | | 0026 |
| 5. Of the total acres in this operation (*item 4 above*), how many acres were--- | | ACRES | |
| a. considered cropland? (***Include*** *land in government programs, fruit/nut/berry/nursery acres,*  *and land planted to hay, including wild hay.* ***Exclude*** *CRP acres planted to trees.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0030 | |
| b. covered under a federal crop insurance policy?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0039 | |
| c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve  Enhancement Program (CREP), or Wetlands Reserve Program (WRP)?. . . . . . . . . . . . . . . . . . . . . | | 0028 | |
| d. used to harvest **certified organic** crops?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0041 | |
|  | | DOLLARS | |
| 6. In 2010, what was the total dollar amount received from CRP, CREP, and/or WRP payments?  (*Verify that CREP, CRP, and/or WRP acres are reported in item 5c*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0477 | |
| 7. At any time during 2010 did you have a current Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), or Conservation Stewardship Program (CStP) contract?  (*Check yes if you had a current contract, regardless of whether you received a payment during 2010*.)  YES - [*Enter code 1 and continue*]  NO - [*Enter code 3, then go to item 8*] . . . . . . . . . . . . . | | | CODE |
|  | | | 0526 |
| 1. What was the total acreage of fields subject to conservation treatments under EQIP, CSP,   and/or CStP contracts? (***Include*** *acreage of the fields where practices are applied (e.g., reduced tillage,*  *terraces, and grassed waterways) and acreage of fields/tracts that are adjacent to field-edge practice such as*  *filter strips, riparian buffers, or fences.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | ACRES |
|  | | | 0070 |
| b. What was the total dollar amount received for EQIP, CSP, and/or CStP contracts?  (*Verify that EQIP, CSP, and/or CStP acres are reported in item 7a*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | DOLLARS | |
|  | | 0478 | |

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| SECTION A continues on next page. |

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| **RENT PAID** |

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| 8. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2010  by this operation? (***Include*** *rent paid in* *2010 for previous years and rent paid in advance.* ***Exclude*** *storage*  *bins, to be reported later in Section F item 20.* ***Exclude*** *grazing of livestock, to be reported in items 9 & 10 below.*). . . . . . . . | DOLLARS |
| 0044 |

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| 9. In 2010, what were the total usage fees this operation paid for the use of **publicly owned**  **land** on an AUM basis? (***Include*** *fees paid for privately owned land administered by a public agency*  *through exchange of use.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0045 |

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| 10. In 2010, how much did this operation spend on pasturing or grazing of livestock on **privately**  **owned land** (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . . . |  |
| 0046 |

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| **RENT RECEIVED** |

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| 11. Including rent for land and buildings, what was the total CASH RENT RECEIVED in 2010 for  acres rented TO others by this operation? (***Include*** *rent received in 2010 for previous years and rent*  *received in advance.* ***Exclude*** *grazing of livestock, to be reported later in SECTION E.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0042 |

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| 12. For acres share-rented to others, what was the total value of crop or livestock shares received  in 2010 by this operation? (***Include*** *government payments received from those acres.*). . . . . . . . . . . . . . . . . . . . . . |  |
| 0043 |

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| **SECTION B** | **ACREAGE and PRODUCTION** |

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| 1. For 2010, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, Section A, item 4. (***Include*** *crops grown on a contract or custom basis.* ***Exclude*** *crops grown on land rented to others and cover crops if not harvested.*) |

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| **1** | **2** | | **3** | | **4** | | |
| CROP | How many acres  were HARVESTED?  ACRES | | What was the total production?  (***Include*** *landlord share and*  *amount used on operation.*)  TOTAL AMOUNT | | How much of this operation’s share  of the total production was (*will be*) used on this operation?  TOTAL AMOUNT | | |
| **FIELD CROPS** |  | |  |  |  | |  |
| Corn for grain. . . . . . . . . . . . . . | 0105 | | 0106 | **Bu.** | 0107 | | **Bu.** |
| Corn for silage or greenchop. . . . . | 0109 | | 0110 | **Tons** | 0111 | | **Tons** |
| Cotton, all types. . . . . . . . . . . . . | 0113 | | 0114 | **Lbs.** |  | | |
| Peanuts. . . . . . . . . . . . . . . . . . | 0117 | | 0118 | **Lbs.** | 0119 | | **Lbs.** |
| Potatoes - *report sweet potatoes*  *in all other crops*. . . . . . . . . . . . . | 0121 | **.\_\_\_\_** | 0122 | **Cwt.** | 0123 | | **Cwt.** |
| Rice. . . . . . . . . . . . . . . . . . . . | 0125 | | 0126 | **Cwt.** | 0127 | | **Cwt.** |
| Sorghum for grain. . . . . . . . . . . . | 0129 | | 0130 | **Bu.** | 0131 | | **Bu.** |
| Sorghum for silage. . . . . . . . . . . | 0133 | | 0134 | **Tons** | 0135 | | **Tons** |
| Soybeans. . . . . . . . . . . . . . . . . | 0137 | | 0138 | **Bu.** | 0139 | | **Bu.** |
| Tobacco, all types. . . . . . . . . . . . | 0141 | **.\_\_\_\_** | 0142 | **Lbs.** |  | | |
| **SMALL GRAINS** |  | |  | |  | | |
| Barley for grain. . . . . . . . . . . . . | 0145 | | 0146 | **Bu.** | 0147 | | **Bu.** |
| Oats for grain. . . . . . . . . . . . . . | 0149 | | 0150 | **Bu.** | 0151 | | **Bu.** |
| Wheat, all types, for grain. . . . . . . | 0153 | | 0154 | **Bu.** | 0155 | | **Bu.** |
| **DRY HAY CROPS** |  | |  |  |  | | |
| Hay, dry, alfalfa and alfalfa mixtures | 0157 | | 0158 | **Tons** | 0159 | | **Tons** |
| Hay, dry, all others. . . . . . . . . . . | 0161 | | 0162 | **Tons** | 0163 | | **Tons** |
| **OTHER CROPS** |  | |  |  |  | | |
| Canola. . . . . . . . . . . . . . . . . . . | 0165 | | 0166 | **Lbs.** | 0167 | | **Lbs.** |
| Other oilseeds. . . . . . . . . . . . . . | 0169 | | 0170 | **Lbs.** | 0171 | | **Lbs.** |
| Sugarcane or sugarbeets. . . . . . . | 0173 | | 0174 | **Tons** | 0175 | | **Tons** |
| Dry edible beans, peas, and lentils. | 0177 | |  | |  | | |
| Vegetables for processing. . . . . . . | 0178 | |  | |  | | |
| All other vegetables and melons  (***Exclude*** *vegetables grown under glass or other protection.*). . . . . . . | 0179 | |  | |  | | |
| Fruits, nuts, and berries. . . . . . . . | 0180 | |  | |  | | |
| Nursery and greenhouse crops  (***Include*** *Christmas trees.*). . . . . . | 0181 | **.\_\_\_\_** |  | |  | | |
| All other crops not listed above  (***Include*** *sweet potatoes.*). . . . . . . | 0182 | |  | |  | | |

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| SECTION B continues on next page. |

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| 2. What was the area grown for sale of nursery, floriculture, or greenhouse  crops, including Christmas trees, ornamental plants, flowers, mushrooms,  aquatic plants, sod, food crops under protection, vegetable seeds, flower  seeds, or other propagative materials? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | SQUARE FEET UNDER  glass or other protection | | | ACRES  in the OPEN | |
|  | 0191 |  | 0192 | .\_\_\_\_ |

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|  | DOLLARS |
| 3. For acres rented to this operation on a share basis in 2010, what was the estimated  total market value of your landlord’s share of total crop production in 2010? . . . . . . . . . . . . . . . . . . . . . | 0184 |

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| **SECTION C** | **LIVESTOCK** |

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| Please report the total numbers, including landlord’s share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2010 and the total inventory on December 31, 2010, regardless of ownership. (***Include*** *landlord’s share, any sold on the open market* (*non-contract*), *and any removed from this operation under a production or marketing contract in 2010.*) | | | |
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| **1** | **2** | **3** | **4** |
| 1. Did this operation have on hand or produce  any [*item*] during 2010? | What was the total  number [*column 1*]  sold or removed  in 2010? | On Dec. 31, 2010,  how many [*column 1 regardless of ownership*]  were on hand? | On Dec. 31, 2010,  how many [*column 3*]  were owned by  this operation? |
| a. Beef cows (***Include*** *beef heifers that have calved.* ***Exclude*** *heifers that have not calved, steers, calves,*  *and bulls.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0254 | 0255 | 0256 |
| b. Milk cows, both dry and in milk (***Include*** *milk heifers that have calved.*). . . . . . . . . . . . . | 0257 | 0258 | 0259 |
| (i) Milk produced in 2010 (*report in* ***cwt.***). . . . . . . | 0270 |  |  |
| c. Other cattle and calves (***Include*** *heifers*  *that have not calved, steers, calves, and bulls.*). . . . . . . . | 0251 | 0252 | 0253 |
| d. Total cattle and calves (*total items a + b + c*). . . . . | 0260 | 0261 | 0295 |
| e. All hogs and pigs. . . . . . . . . . . . . . . . . . . . . . . . | 0262 | 0263 | 0296 |
| f. Egg layers. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0248 | 0249 | 0250 |
| (i) Chicken eggs (*report in* ***dozens***). . . . . . . . . . . . | 0266 |  |  |
| g. Turkeys. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0268 | 0269 | 0298 |
| h. Broilers. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0264 | 0265 | 0297 |
| i. All other livestock and poultry  (*Specify type*(*s*): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ) . . . . | 0272 | 0273 | 0299 |

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| 2. For acres rented to this operation on a share basis in 2010, what was the estimated  total market value of your landlord’s share of livestock production? (***Exclude*** *shared livestock*  *production not part of a land rental agreement.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0276 |

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| **SECTION C: LIVESTOCK** | |
| **OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION** |  |
| 3. Did any other operation(s) grow, raise, or feed livestock or poultry owned by this operation  under a contract arrangement in 2010 (you are the contractor)? | CODE |
|  | |
| YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to SECTION D*]. . . . . . . . | 0271 |
|  | DOLLARS |
| a. What were your gross receipts from items sold or removed under these contracts?. . . . . . . . . . . . | 0050 |
|  |  |
| b. On December 31, 2010, what was the market value of unsold livestock  or poultry remaining under these contracts?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0051 |
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| c. How much was paid to contractees for labor, management, and reimbursement for expenses?. . . | 0052 |

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| **SECTION D** | **COMMODITY MARKETING and INCOME** |

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| **MARKETING CONTRACTS** | |
| 1. Did this operation have **marketing** contracts for any commodities it produced in 2010? (*A marketing*  *contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage,*  *setting a price or pricing formula.*) (***Exclude*** *money received from contractors as reimbursement for expenses; report these*  *in SECTION F.**Also* ***exclude*** *landlord shares; report these in SECTION B, item 3, and SECTION C, item 2*.) | CODE |

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| YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 3*]. . . . . . . . . . . . . . | 0300 |

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|  | **UNIT CODES for ITEMS 2 and 4, COLUMN 4** | | | |  |
|  | 1 POUND | 5 BIN | 9 DOZEN | 20 BARREL |  |
|  | 2 CWT | 6 BOX | 10 FLAT | 22 ACRE |  |
|  | 3 TON | 7 BALE | 11 HEAD/BIRD | 39 ANIMAL SPACE |  |
|  | 4 BUSHELS | 8 CARTON | 13 PLANT/POT | 40 KILOGRAM |  |
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| 2. (*If Yes*) Report the commodities sold and delivered in 2010 through marketing contracts. List the  quantities marketed and the final price received. (***Exclude*** *marketing charges (record this in item 7) and money*  *received for any* *reimbursements for expenses. Expense reimbursements should be reported in SECTION F*.) |
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| **1** | **2** | **3** | **4** | **5** | | **6** |
| What commodities  did this operation have  MARKETING contracts for in 2010?  1/ | See  commodity  codes in  respondent  booklet | What quantity of this  commodity was marketed through this contract?  (*Exclude landlord’s share.*) | Unit Code  (from list  above) | What was (will be) the  FINAL PRICE RECEIVED  per unit by this operation  for this commodity marketed under this contract?  (*Exclude marketing charges.*  *Exclude money received as reimbursement for production expenses. Record this in Section F.*) | | What was the total  dollar amount received in 2010 from this contract? 2/  (*Exclude marketing charges. Exclude money received*  *as reimbursement for production expenses. Record this in Section F.*) |
| [*Write in commodities*] | CODE | QUANTITY | CODE | DOLLARS & CENTS | | TOTAL DOLLARS |
|  | 0301 | 0304 | 0305 | 0306 | **.\_\_\_ \_\_\_ \_\_\_** | 0307 |
|  | 0316 | 0319 | 0320 | 0321 | **.\_\_\_ \_\_\_ \_\_\_** | 0322 |
|  | 0331 | 0334 | 0335 | 0336 | **.\_\_\_ \_\_\_ \_\_\_** | 0337 |
|  | 0346 | 0349 | 0350 | 0351 | **.\_\_\_ \_\_\_ \_\_\_** | 0352 |
|  | 0361 | 0364 | 0365 | 0366 | **.\_\_\_ \_\_\_ \_\_\_** | 0367 |
|  | 0376 | 0379 | 0380 | 0381 | **.\_\_\_ \_\_\_ \_\_\_** | 0382 |
| 1/ *If the commodity is not yet delivered, record the value of the commodity in SECTION G.*  2/ *Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 10.* | | | | | | |

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| SECTION D continues on next page. |

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| **PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK** | |
| 3. Did this operation have **production** contracts for any commodities it produced in 2010?  (*A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by*  *the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns*  *the commodity and often provides inputs*.) | CODE |

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| YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 5*] . . . . . . . . . . . . . . | 0400 |

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|  | **UNIT CODES for ITEMS 2 and 4, COLUMN 4** | | | |  |
|  | 1 POUND | 5 BIN | 9 DOZEN | 20 BARREL |  |
|  | 2 CWT | 6 BOX | 10 FLAT | 22 ACRE |  |
|  | 3 TON | 7 BALE | 11 HEAD/BIRD | 39 ANIMAL SPACE |  |
|  | 4 BUSHELS | 8 CARTON | 13 PLANT/POT | 40 KILOGRAM |  |
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| 4. (*If Yes*) Report in the table below the commodities with production contracts. Also list  the quantities removed under these contracts and the final fee received. (***Exclude*** *money*  *received to pay for production expenses. Expense reimbursements should be reported in SECTION F*.) |
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| **1** | **2** | **3** | **4** | **5** | | **6** |
| What commodities did this operation have  PRODUCTION  contracts for in 2010? | See  commodity  codes in respondent booklet | What quantity of this commodity was removed  from the operation  under this contract?  (*Exclude landlord's share.*) | Unit Code  (from list  above) | What was (will be) the  FINAL FEE RECEIVED  per unit by this operation for producing this commodity  under this contract?  (*Exclude money received as reimbursement for production expenses. Record this in SECTION F.*) | | What were the  TOTAL FEES RECEIVED in 2010 under this contract? 1/  (*Exclude money received as reimbursement for production expenses. Record this in SECTION F.*) |
| [*Write in commodities*] | CODE | QUANTITY | CODE | DOLLARS & CENTS | | TOTAL DOLLARS |
|  | 0401 | 0404 | 0405 | 0406 | **.\_\_\_ \_\_\_ \_\_\_** | 0407 |
|  | 0416 | 0419 | 0420 | 0421 | **.\_\_\_ \_\_\_ \_\_\_** | 0422 |
|  | 0431 | 0434 | 0435 | 0436 | **.\_\_\_ \_\_\_ \_\_\_** | 0437 |
|  | 0446 | 0449 | 0450 | 0451 | **.\_\_\_ \_\_\_ \_\_\_** | 0452 |
| 1/ *Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 10.* | | | | | | |

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| SECTION D continues on next page. |

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| **CASH or OPEN MARKET SALES** |  | ***Exclude* from item 5---**  ► Marketing Contract sales (report in item 2)  ► Production Contract removals (report in item 4)  ► Landlord shares (report in Section B, item 3 and Section C, item 2) |

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|  | |
| 5. After subtracting marketing expenses, what was the total dollar amount this operation  received in 2010 for cash or open market sales of each of the following crop and/or  livestock commodities sold in 2010? (***Exclude*** *marketing contract sales, production contract*  *removals, and landlord’s share of market value.*) | DOLLARS |
| a. Corn, rice, sorghum, soybeans, oats, barley, wheat (***Include*** *silage.* ***Exclude*** *sweet corn.*). . . . . . . . . . . . | 0501 |
| b. Other grains and oilseeds, dry beans, and dry peas (*flaxseed, other grain silage  and forage, other grains and oilseeds, popcorn, sunflowers, etc*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0502 |
| c. Tobacco, cotton, and cottonseed. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0503 |
| d. Vegetables, melons, potatoes, and sweet potatoes (*cabbage, cantaloupes,*  *pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . | 0504 |
| e. Fruit, tree nuts, berries (*almonds, apples, blueberries, cherries, grapes,  hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0505 |
| f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (*bedding plants, bulbs,*  *cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc*.). . . . . . . . . . . . . . . . . . . | 0506 |
| g. Other crops and hay, and short rotation woody crops (*grass seed, hay and grass silage,*  *hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0507 |
| h. Hogs and pigs (***Exclude*** *breeding stock.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0508 |
| i. Hog breeding stock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0509 |
| j. Milk and other dairy products from cows (*before deduction of any hauling fees*). . . . . . . . . . . . . . . . . . . . . | 0510 |
| k. Cattle and calves (*fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.* ***Exclude*** *breeding stock.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0511 |
| l. Cattle breeding stock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0512 |
| m. Poultry and eggs (*broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0524 |

|  |  |
| --- | --- |
| n. Other animals and other animal products: (*sheep, goats, and their products*  (*wool, mohair, goat milk, and cheese); horses, ponies, mules, burros, and donkeys;*  *aquaculture; bees and honey; semen and embryo sales*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0517 |

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| 6. What was the total amount received from straw and other crop residue sales?  (***Exclude*** *peanut hay sales**.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0527 |

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| **MARKETING CHARGES** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| 7. In 2010, how much was spent by this operation  (operators, partners, landlords, and contractors)  for marketing and storage expenses incurred  by this operation? (***Include*** *check-off, commissions,*  *storage, inspection, ginnings, etc.; and marketing expenses*  *for contract sales.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | OPERATOR(S) and PARTNER(S)  DOLLARS |  | LANDLORD(S)  DOLLARS |  | CONTRACTOR(S)  DOLLARS |
| 0868 | 0869 | 0870 |

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| SECTION D continues on next page. |

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| **ACCOUNTS RECEIVABLE / DEFERRED PAYMENTS** | |  |
| 8. For each item below, report income received or the amount owed to the operation on the dates specified. **Do not include** crops in storage and not yet sold. (***Include*** *cash sales, marketing contract sales, and production contract removals.*) | |  |
|  | | |
| [**ENUMERATOR NOTE:** *Crops in storage and not yet sold as of the reference date should be reported in SECTION G, item 4a*.] | | |
|  | | |
| a. On January 1, 2010, what was the total dollar amount **owed** to this operation  for all commodities produced and sold (*cash or contract*) **before** January 1, 2010? . . . . . . . . . . . | DOLLARS | |
|  | 0885 | |
| (i) How much did this operation receive from item 8a during 2010? . . . . . . . . . . . . . . . . . . . . . . | 0875 | |
| b. What was the total dollar amount owed to this operation on December 31, 2010,  for all commodities produced, sold (*cash or contract*), delivered, or removed  under contract in 2010 and earlier years?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | |
|  | 0886 | |

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| **MARKETING EXPENSE WORKSHEET** | | | | | |
| **COMMODITY** | **EXPENSE NAME** | **FEE PER UNIT** | **UNIT** | **NUMBER OF UNITS** | **TOTAL MARKETING EXPENSE** |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
| **TOTAL MARKETING CHARGES (EXPENSES)** | | | | |  |

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|  | OFFICE USE WORKSHEET |
|  | 0946 |

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| **SECTION E** | **OTHER FARM RELATED INCOME** |

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| --- | --- |
| 1. In 2010, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 2*]. . . . . . . . . . . . . | CODE |
| 0560 |

|  |  |  |  |
| --- | --- | --- | --- |
| a. In 2010, how much was received for all commodities placed under CCC loans?  (***Include*** *Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed,*  *honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum,*  *soybeans, sunflower seed, and wheat.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | DOLLARS |
|  | | | 0518 |
|  | | |  |
| b. In 2010, what was the amount spent to repay CCC loans? (***Exclude*** *storage and service fees.*). . . . . . . . | | | 0519 |
| 2. In 2010, did this operation receive any Federal, State, or Local Farm Program payments?  (***Include*** *government payments received through a cooperative.* ***Exclude*** *conservation-related payments*  *recorded in SECTION A and CCC loan payments.*)  YES [*Enter code 1, then continue*]  NO [*Enter code 3,* then *go to item 3*]. . . . . . . . . . . . . | | | CODE |
|  | | | 0563 |
| a. In 2010, how much was received from the Direct Counter-cyclical Payment (DCP) and  Average Crop Revenue Election (ACRE) programs? (***Include*** *government payments received*  *through a cooperative.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | DOLLARS |
|  | | | 0525 |
| (i) Of the total in item 2a, what percent was for DCP  direct payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | PERCENT of 2a |  | |
|  | 0520 |  | |
| (ii) Of the total in item 2a, what percent was for DCP  counter-cyclical payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . + |  |  | |
|  | 0522 |  | |
| (iii) Of the total in item 2a, what percent was for ACRE  direct payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . + |  |  | |
|  | 0521 |  | |
| (iv) Of the total in item 2a, what percent was for ACRE  revenue payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . + |  |  | |
|  | 0523 |  | |
| = | 100% |  | |
| b. In 2010 how much was received in loan deficiency payments (LDPs), marketing loan  gains, and for net value of commodity certificates? (***Include*** *government payments received*  *through a cooperative*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | DOLLARS |
|  | | | 0529 |

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| c. In 2010, how much was received for all other Federal, State, or Local program payments?  (***Include*** *disaster and market loss payments; Milk Income Loss (MILC) contract payments; tobacco buyout payments,*  *including lump sum payments; and other Federal, State or Local programs.* ***Exclude*** *CRP, CREP, WRP, EQIP, CSP,*  *and CStP payments (reported in SECTION A) as well as Federal crop insurance payments and other indemnity*  *payments, to be reported below.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0545 |

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| 3. What is your **estimate** of the total dollar amount your landlord(s) received in government  payments for the acres you rented from them?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0543 |

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| SECTION E continues on next page. |

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| 4. In 2010, what was the total income received by you (the operator) and all partners for--- | DOLLARS |
| a. custom work, machine hire and other agricultural services provided by this operation  for farmers and others? (***Exclude*** *if this is for a separate business.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0546 |
| b. recreational and agri-tourism activities such as hunting, fishing, farm tours,  hospitality services, petting zoos, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0548 |
|  |  |
| c. sales of farm machinery and vehicles? (*farm share only*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0550 |
|  | |
| d. Federal crop or livestock insurance payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0552 |

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| e. other income that is closely related to the agricultural operation? (***Exclude*** *sales of farm*  *machinery and vehicles.* ***Include*** *grazing of livestock, sales of forest products, patronage dividends and*  *refunds from cooperatives, animal boarding, hedging profits and losses, insurance indemnity payments*  *other than Federal Crop Insurance payments, sales of poultry litter, manure sales, State fuel tax refunds,*  *tax refunds, sales of value added goods produced from your farm commodities such as jams, jellies, wine,*  *cider, etc., if these are not part of a separate business. This may be a* ***negative (-)*** *number for losses*.). . . . . . . . . . . . . | DOLLARS |
| 0557 |

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| --- |
| List each income item and amount separately, below. |

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| --- | --- |
| 5. Which code from the list below represents the largest portion of this operation’s 2010  total gross value of sales, including Government agriculture payments?. . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
| 0047 |

|  |  |
| --- | --- |
| ***Include:***   * *Sales of all crops, livestock, poultry and livestock products sold in 2010.* * *The VALUE OF PRODUCTS REMOVED for all crops, livestock,*   *and poultry produced under contract in 2010.*   * *Sales of miscellaneous agricultural products in 2010.* * *All government agricultural payments received in 2010.* * *Landlord’s share of government payments.* |  |

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| --- | --- | --- | --- | --- | --- | --- | --- |
| Farm Type | Code | |  | | Farm Type | Code | |
| Grains, oilseeds, dry beans, and dry peas(corn, flaxseed, grain,  silage and forage, grains and oilseeds for seeds, popcorn, rice,   small grains, sorghum, soybeans, sunflowers, etc.) . . . . . . . . . . . . . | | 01 | | Hogs and pigs . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  Milk and other dairy products from cows . . . . . . . . . . . . . . . . . . | | | 09  10 |
| Tobacco . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  Cotton and cottonseed . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 02  03 | | Cattle and calves (beef and dairy cattle for breeding   stock, fed cattle, beef and dairy cull animals, stockers   and feeders, veal calves, etc.) . . . . . . . . . . . . . . . . . . . . . . . . | | | 11 |
| Vegetables, melons, potatoes and sweet potatoes (cabbage,  cantaloupes, pumpkins, red beets, sweet corn, tomatoes,   watermelons, vegetable seeds, etc.) . . . . . . . . . . . . . . . . . . . . . . . | | 04 | | Sheep, goats, and their products (wool, mohair, milk and cheese) . .  Equine (horses, ponies, mules, burros and donkeys) . . . . . . . . . . | | | 12  13 |
| Fruit, tree nuts and berries (apples, almonds, blueberries,  cherries, cranberries, grapes, hazelnuts, kiwifruit, oranges,   pears, pecans, strawberries, walnuts, etc.) . . . . . . . . . . . . . . . . . . . | | 05 | | Poultry and eggs(broilers, chickens, turkeys, ducks, eggs,   emus, geese, hatchlings, ostriches, pigeons, pheasants,   quail, poultry products, etc.) . . . . . . . . . . . . . . . . . . . . . . . . . | | | 14 |
| Nursery, greenhouse, and floriculture (bedding plants, bulbs,   cut flowers, flower seeds, foliage plants, mushrooms,  nursery potted plants, shrubbery, sod, etc.) . . . . . . . . . . . . . . . . . . | | 06 | | Aquaculture (catfish, trout, other finfish, shellfish, etc.) . . . . . . . . . | | | 15 |
| Cut Christmas trees and short rotation woody crops . . . . . . . . . . . . . | | 07 | | Other animals and other animal products (bees, honey,  rabbits, other fur-bearing animals, semen, manure, other  animal specialties, etc.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 16 |
| Other crops and hay (grass seed, hay and grass silage  straw, hops, maple syrup, mint, peanuts, sugarcane,  sugarbeets, CRP, pasture, etc.) . . . . . . . . . . . . . . . . . . . . . . . . . . | | 08 | |  | | | |

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| **SECTION F** | **OPERATING and CAPITAL EXPENDITURES** |

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| **OPERATING EXPENSES** | ***Include*** *only expenses related to this operation.*  ***Exclude*** *expenses NOT related to this farm/ranch; expenses of*  *performing custom work FOR others, if this is a separate*  *business; and expenses on land rented to others.* | |
|  | |  |

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| --- | --- | --- | --- |
| In 2010, how much was spent for (*item*) by[*column*]**---** | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |
| --- | --- | --- | --- |
| 1. seeds, sets, plants, seed cleaning and treatments, transplants,  trees and nursery stock? (***Include*** *technology or other fees, seed treatments, and seed cleaning cost.* ***Exclude*** *items purchased for resale*  *without additional growth.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0600 | 0601 | 0602 |

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| --- | --- | --- | --- |
| a. How much of this (*item 1*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . |  |  |  |
| 0603 | 0604 | 0605 |

|  |  |  |  |
| --- | --- | --- | --- |
| 2. nutrients, fertilizer, lime and soil conditioners?  (***Include*** *cost of custom application and organic materials.*  ***Exclude*** *potting mixes, vermiculite, and sterilized soil.*) . . . . . . . . . . . . . . . . . . |  |  |  |
| 0606 | 0607 | 0608 |

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| --- | --- | --- | --- |
| a. How much of this (*item 2*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . |  |  |  |
| 0609 | 0610 | 0611 |

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| --- | --- | --- | --- |
| 3. biocontrols and agricultural chemicals for crops,  livestock, poultry, and general farm use? (***Include***  *biological pest controls and custom application costs.*). . . . . . . . . . . . . . . . . . |  | | |
| 0612 | 0613 | 0614 |

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| --- | --- | --- | --- | --- | --- |
| a. How much of this (*item 3*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . |  |  | | |  |
| 0615 | | 0616 | 0617 | |

|  |  |  |  |
| --- | --- | --- | --- |
| 4. livestock purchases of--- |  |  |  |
| a. breeding stock for beef cattle, dairy cattle,  hogs and sheep? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0621 | 0622 | 0623 |
| b. other cattle, calves, hogs and pigs?  [*Report other sheep in item 4d*.] . . . . . . . . . . . . . . . . . . . . . . . . . . | 0624 | 0625 | 0626 |
| c. chickens and turkeys?  [*Report ducks and game birds in item 4d.*]. . . . . . . . . . . . . . . . . . . | 0627 | 0628 | 0629 |
| d. other livestock and poultry, including other sheep,  lambs, bees, brooder fish, fingerlings, goats, etc.? . . . . . . . . . | 0630 | 0631 | 0632 |
| 5.leasing of livestock?  (***Include*** *leasing of bees for pollination.*). . . . . . . . . . . . . . . . . . . . . . . . . . . | 0633 | 0634 | 0635 |
| 6. purchased feed for livestock and poultry?  (***Include*** *grain, hay, silage, mixed feeds, concentrates, etc.*). . . . . . . . . . . . . . . | 0636 | 0637 | 0638 |
| 7. bedding and litter for livestock?. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0639 | 0640 | 0641 |

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| --- | --- | --- | --- |
| 8. medical supplies, veterinary and custom services for livestock? (***Exclude*** *manure disposal.* ***Include*** *artificial*  *insemination (AI), branding, breeding fees, caponizing, castrating,*  *custom feed processing, hormone injections, performance testing,*  *pregnancy testing, seining, sheep shearing, etc.*). . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0642 | 0643 | 0644 |

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| SECTION F continues on next page. |

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| In 2010, how much was spent for (*item*) by [*column*]--- | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| purchases for the farm business of--- |  | |  | |  |
| 9. all fuels and all oils and lubricants?  (*total 9a + 9b + 9c + 9d + 9e + 9f must equal item 9*). . . . . . . . . . . . . . . . . . . . | 0663 | | 0664 | | 0665 |
| a. Diesel fuel? (***Include*** *biodiesel.*) . . . . . . . . . . . . . . . . . . . . . . . . . . | 0645 | | 0646 | | 0647 |
| b. Gasoline and gasohol? (***Include*** *ethanol blends.*) . . . . . . . . . . . . . | 0648 | | 0649 | | 0650 |
| c. Natural gas? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0651 | | 0652 | | 0653 |
| d. LP gas (*propane, butane*)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0654 | | 0655 | | 0656 |
| e. Oils and lubricants? (***Include*** *grease, hydraulic fluids,*  *motor oils, transmission fluids, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0657 | | 0658 | | 0659 |
| f. All other fuel? (***Include*** *coal, fuel oil, kerosene, wood, etc.*). . . . . . . . . | 0660 | | 0661 | | 0662 |
| g. How much of the total fuel expense (*item 9*) was for the CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . | 0672 | | 0673 | | 0674 |
| h. How much of the total fuel expense (*item 9*)  was for irrigation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0666 | | 0667 | | 0668 |
| (i) How much of this fuel expense (*item 9h*)  was for water pumped from wells?. . . . . . . . . . . . . . . . . . . | 0669 | | 0670 | | 0671 |
| 10. electricity for the farm business? . . . . . . . . . . . . . . . . . . . . . . . . . . | 0675 | | 0676 | | 0677 |
| a. How much of the total electricity expense  (*item 10*) was for irrigation? . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0678 | | 0679 | | 0680 |
| (i) How much of this (*item 10a*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . | 0681 | | 0682 | | 0683 |
| (ii) How much of this expense (*item 10a*)  was for water pumped from wells?. . . . . . . . . . . . . . . . . . . | 0684 | | 0685 | | 0686 |
| b. How much of the total electricity expense  (*item 10*) was for drying?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0687 | | 0688 | | 0689 |
| (i) How much of this (*item 10b*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . | 0690 | | 0691 | | 0692 |
| c. How much of the total electricity expense (*item 10*) was for specialized livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings?. . . . . . . . . . . . . |  | | | | |
| 0693 | | 0694 | | 0695 |
|  |  | |  | |  |
| 11. purchased water for irrigation from off-farm  suppliers? (***Include*** *irrigation assessments and fees.*). . . . . . . . . . . . . . . . . | 0696 | | 0697 | | 0698 |
| a. How much of this (*item 11*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . | 0699 | | 0700 | | 0701 |
| 12. all other utilities, such as the farm share of telephone service,  water purchased other than for irrigation, and Internet access?. . . |  | |  | |  |
| 0872 | | 0873 | | 0874 |
| 13. farm supplies, marketing containers, hand tools and farm shop power equipment? (***Include*** *expenses for temporary fencing.* ***Exclude*** *expenses for bedding/litter and permanent fencing.*). . . . . . . . . . . . . . . . . . . . | |  | |  |  |
| 0702 | | 0703 | 0704 |

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| SECTION F continues on next page. |

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| In 2010, how much was spent for (*item*) by [*column*]--- | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 14. repairs, parts and accessories for motor vehicles,  machinery and farm equipment? (***Include*** *drying equipment*  *tune-ups, overhauls, repairs to livestock equipment, replacement parts*  *for machinery, tubes, tires, and accessories such as air conditioners,*  *CB’s, radios and hydraulic cylinders.* ***Exclude*** *irrigation equipment*  *and pump repairs.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | | | |
| 0708 | 0709 | 0710 | |
| a. How much of this (*item 14*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . | 0711 | 0712 | | 0713 |

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| --- | --- | --- | --- |
| 15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator’s, land improvements, and all other farm/ranch improvements?  (***Include*** *conservation*  *improvements, corrals, feeding floors, feedlots, gravel, land drainage*  *structures, tiling, trench, silos, wells, irrigation equipment and pump repairs*  *and facilities.* ***Exclude*** *any* ***new*** *construction or remodeling.*) . . . . . . . . . . . . . . |  |  |  |
| 0714 | 0715 | 0716 |
| a. How much of this (*item 15*) was for specialized  livestock production facilities such as dairies,  feedlots, poultry houses, and swine buildings?. . . . . . . . . . . . . |  |  |  |
| 0717 | 0718 | 0719 |
| b. How much of this (*item 15*) was for maintenance  and repair of irrigation equipment and pumps?. . . . . . . . . . . . . | 0720 | 0721 | 0722 |
| (i) How much of this (*item 15b*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . | 0723 | 0724 | 0725 |
| 16. maintenance and repair of the operator’s house  **if it was owned by the operation**?  (*‘Owned by the operation’ means the house is--* − *recorded as an asset in farm record books, or* − *used as security or collateral for a farm loan, or* − *deeded as part of the farm.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0726 |  |  |
| 17. insurance for the farm business? (***Include*** *all casualty insurance, hail*  *insurance, and any other crop or livestock insurance; motor vehicle liability and*  *blanket insurance policies.* ***Include*** *insurance on operator’s dwelling, if owned*  *by the operation.* ***Exclude*** *health insurance (reported in SECTION F, Item 26*  *or SECTION J, Item 10) and other payroll insurance items.*). . . . . . . . . . . . . . . |  |  |  |
| 0729 | 0730 | 0731 |
| a. How much of this item (*item 17*) was for  Federal crop insurance?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0732 | 0733 | 0734 |
| (i) How much of this (*item 17a*) was Federal crop  insurance for CERTIFIED ORGANIC CORN?. . . . . . . . . . | 0735 | 0736 | 0737 |

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| 18. interest and fees paid on debts--- | |  |  | |  |
| a. Secured by real estate? (***Include*** *interest paid*  *on the operator’s dwelling, if owned by the operation.*). . . . . . . . . . . . . . . | | 0738 | 0739 | |  |
| b. Not secured by real estate? (***Include*** *service*  *fees on CCC loan redemptions.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0741 | 0742 | |  |
| 19. property taxes paid on--- |  | | |  |  |
| a. real estate (land and buildings)? (***Include*** *real estate taxes*  *on operator dwelling, if owned by the operation.*) . . . . . . . . . . . . . . . . . . | 0744 | | | 0745 | 0746 |
| b. livestock, machinery, and other farm production items? . . . . . | 0747 | | | 0748 | 0749 |
| 20.renting or leasing of tractors, vehicles, equipment or storage structures?(***Include*** *farm machinery, cars, trucks, irrigation equipment and other equipment.* ***Exclude*** *custom hire.*). . . . . . . . . . . | |  |  | |  |
| 0750 | 0751 | |  |

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| SECTION F continues on next page. |

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| In 2010, how much was spent for (item) by [column]--- | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

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| --- | --- | --- | --- | --- | --- |
| 21. vehicle registration and licensing fees? . . . . . . . . . . . . . . . . . . . . . | | 0753 | | 0754 |  |
| 22.depreciation expense claimed by this operation in 2010 for all  capital assets? (*If partnership, include amounts claimed by all partners*  *in this operation.* **Estimate from** **2009 if necessary.**). . . . . . . . . . . . . . . . . . . | |  | |  |  |
| 0756 | |  |  |
| a. How much of this depreciation expense (*item 22*)was claimed for breeding livestock? . . . . . . . . . . . . . . . . . . . . . | | 0757 | |  |  |
| 23. CASH WAGES paid to hired farm and ranch labor?  (***Include*** *cash wages, incentives and bonuses, payments to corporate*  *officers and paid family members including yourself and other operators*  *if they received a wage.* ***Exclude*** *wages paid for custom and contract*  *work, wages paid for housework, Social Security on the owner-operator,*  *withdrawals for living expenses, employer’s share of Social Security and*  *unemployment taxes, health insurance and life insurance; pensions or*  *retirement plans and worker’s compensation.*). . . . . . . . . . . . . . . . . . . . . . . . | | |  |  |  |
| 0758 | 0759 | 0760 |
| a. How much of this (*item 23*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . | | | 0761 | 0762 | 0763 |
| 24. Of item 23, howmuch salary or wage was paid to--- (*total 24a + 24b + 24c + 24d + 24e must equal item 23*) | |  | |  |  |
| a. you (*the principal operator*)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0764 | | 0765 | 0766 |
| b. your (*the principal operator’s*) spouse? (*Even if your spouse is an*  *operator,* ***include*** *his/her wages here.*) . . . . . . . . . . . . . . . . . . . . . . . . | | 0767 | | 0768 | 0769 |
| c. other members of your (*the operator’s*) household? (*Even if your other household members are operators,* ***include*** *their wages here.*). . . . . . | | 0574 | | 0575 | 0576 |
| d. other operators (*outside the operator’s household*)? (*Those persons responsible for the day-to-day management decisions for this operation.*). . . | | 0770 | | 0771 | 0772 |
| e. all other paid farm and ranch labor? . . . . . . . . . . . . . . . . . . . . | | 0773 | | 0774 | 0775 |
| 25. payroll taxes for labor? (***Include*** *employer’s share of Social Security*  *and unemployment taxes.* ***Include*** *any amounts the farm paid for farm workers that are part of your (the operator’s) household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . |  | | |  |  |
| 0705 | | | 0706 | 0707 |
| a. How much of this (*item 25*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . | 0779 | | | 0780 | 0781 |
| 26. benefits for labor? (***Include*** *employer’s share of health insurance,*  *pension or retirement plans, Workers Compensation, etc.* ***Include*** *any*  *amounts the farm paid for farm workers that are part of your (the operator’s) household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | | |  |  |
| 0915 | | | 0916 | 0917 |
| a. How much of this (*item 26*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . | 0472 | | | 0473 | 0474 |

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| 27. contract labor? (***Include*** *expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc.* ***Exclude*** *contract work for building construction,*  *repairs, or farm improvements, and payments to other operations that*  *fed/raised livestock under contract FOR this operation.*) . . . . . . . . . . . . . . . . . |  | | |
| 0782 | 0783 | 0784 |
| a. How much of this (*item 27*) was for the  CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . . . . | 0785 | 0786 | 0787 |

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SECTION F continues on next page.

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| In 2010, how much was spent for (item) by [column]--- | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |

|  |  |  |  |
| --- | --- | --- | --- |
| 28. custom work such as---  (*Custom work is work performed by machines and labor hired as a unit*.) |  |  |  |
| a. hauling? Include all custom grain, livestock, milk,  manure, and other custom hauling. . . . . . . . . . . . . . . . . . . . . . | 0788 | 0789 | 0790 |
| b. all other custom work done on this operation, including machine hire and rental of machinery and equipment? (*Report custom livestock services in item 8.*) . . . . . . . . . . . . . . . . . . . . . |  | | |
| 0791 | 0792 | 0793 |
| c. How much of this (*items 28a and 28b*) was for  the CERTIFIED ORGANIC CORN enterprise?. . . . . . . . . . . . . | 0794 | 0795 | 0796 |

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| 29. workers who were members of your (*the operator’s*) household ---  what was the cash value of any commodities provided to them  as PAYMENT for farm work? [***Example:*** *value of a percentage of crops, calves, etc.* ***Exclude*** *operator payments or draws.*] . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0797 |  |  |

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| --- | --- | --- | --- |
| 30. workers who were NOT household members---  what was the cash value of all commodities, feed, fuel, housing,  meals, other food, utilities, vehicles for personal use, and any  other non-cash PAYMENT for farm work? (***Include*** *meat, poultry,*  *other livestock and livestock products, berries, firewood, fruits, and vegetables,*  *etc.* ***Exclude*** *home gardens, unless expenses were recorded previously. Also*  ***exclude*** *partner payments or draws.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| 0798 |  |  |
| 31. What was the market value of commodities produced and used  on this operation for home consumption? (***Exclude*** *any commodities*  *provided as payment to household members for farm work reported in item 29.*) . . |  |  |  |
| 0799 |  |  |

|  |  |  |
| --- | --- | --- |
|  | PERCENT |  |
| a. What percent of this (*item 31*) was for livestock  and livestock products? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0800 |  |

|  |  |  |  |  |
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| 32. professional or farm management services such as  record keeping, accounting, tax and business planning,  farm product advice, conservation practices, etc.?. . . . . . . . . . . . . | DOLLARS |  | |  |
| 0801 | |  |  |
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|  |  |  | 1  OPERATOR(S) &  PARTNER(S)  DOLLARS | 2  LANDLORD(S)  DOLLARS | 3  CONTRACTOR(S)  DOLLARS |
| ***Show the respondent the list of General Business Expenses***  ***in the Respondent Booklet.*** |
|  |

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| --- | --- | --- | --- |
| 33. general business expenses? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0804 | 0805 | 0806 |

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| List general business expense items and amounts below. | | | | | |
|  |  |  | |  |  |
| **CAPITAL EXPENSES** |  |  | |  |  |
| 34. improvements on land such as land preparation, irrigation  improvements, well drilling, ponds, feedlots, trench silos,  lagoons, new fences, etc? (***Exclude*** *moveable equipment.*) . . . . . . . . . . | |  | |  |  |
| 0807 | | 0808 | 0809 |
| 35. new construction and remodeling of dwellings (***excluding***  *the operator’s dwelling*), barns, buildings, hog houses, poultry  houses, milk barns, storage facilities, sheds, silos, etc.?  (***Exclude*** *repairs and maintenance.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | |  | |  |  |
| 0810 | | 0811 | 0812 |
| 36. new construction or remodeling of the operator’s dwelling, if owned by the operation? . . . . . . . . . . . . . . . . . . . . . . . . | | |  |  |  |
| 0813 |  |  |
| SECTION F continues on next page. | | | | | |

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| Report the TOTAL NET COST (*after deducting the value of trade-ins, rebates*  *and discounts*) of the following items purchased for the farm/ranch in 2010. |  |

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| --- | --- | --- |
|  | DOLLARS |  |
| 37. Cars – Include new and used . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0816 |  |

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|  |  | PERCENT |  |
| a. What percent of item 37 was the farm’s share? . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0817 |  |

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|  | DOLLARS | |  |
| 38. Trucks – Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0818 | |  |
|  |  | |  |
|  | PERCENT | |  |
| a. What percent of item 38 was the farm’s share? . . . . . . . . . . . . . . . . . . . . . . . . . . | 0819 | |  |
|  |  | |  |
|  | DOLLARS | |  |
| 39. Tractors – Include new and used . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0820 | |  |
| 40. Self-propelled equipment, including implements and self-propelled  equipment for livestock, dairy, or poultry production (***Exclude*** *tractors.*). . . . . . . . . . . . . | | 0821 |  |
| 41. Other farm machinery, non-self-propelled farm equipment, pumps, and capital equipment for crop or livestock production (***Include*** *farm share only.*) . . . . . . . . . . . . . . . . . | | 0822 |  |
| 42. Office equipment, furniture and computers that were placed  on a depreciation schedule . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0823 |  |
| 43. Farmland and other farm real estate for expanding this operation . . . . . . | | 0803 |  |
|  | |  |  |
| 44. All other capital expenditures (***Include*** *all other capital expenditures*  *that were placed on a depreciation schedule.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0824 |  |

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| [*List all other capital expenditure items and amounts below.*] |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
|  | | | |
| 45. What other expenses did this operation have  in 2010 that I have not recorded? . . . . . . . . . . . . . . . . . . . . . . . . . | OPERATOR & PARTNER(S)  DOLLARS | LANDLORD(S)  DOLLARS | CONTRACTOR(S)  DOLLARS |
| 0825 | 0826 | 0827 |

|  |  |  |  |
| --- | --- | --- | --- |
| [*List each expense item and amount below.*] |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |

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| **SECTION G** | **FARM ASSETS** |

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| 1. In order to estimate the financial position of farms correctly, we need to obtain the MARKET  VALUE of the following assets OWNED by this operation on December 31, 2010:  (***Include*** *owned assets on rented land*.)  a. farm operator’s dwelling, **if owned by this operation** (*Owned by the operation means*  *the house is recorded as an asset in farm record books or deeded as part of the farm.*). . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 0850 |
| b. all other dwellings . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0851 |
| c. all other farm buildings and structures (***Include*** *barns, cribs, grain bins, greenhouses, silos,*  *storage sheds, etc*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0852 |
| d. orchard trees and vines, nursery trees, and trees grown for woody crops . . . . . . . . . . . . . . . . . . . . | 0853 |
| e. land (***Include*** *land rented to others.* ***Exclude*** *houses, buildings, orchard trees and vines, and trees*  *grown for woody crops.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0854 |
| 2. What is the estimated market value of the land and buildings on the acres rented or leased  FROM OTHERS on December 31, 2010? (*Reported in SECTION A, items 2a, 2b, and 2c.*) . . . . . . . . . . . . . . . . . | 0855 |
| a. What is the estimated market value of the land and buildings on the acres rented  or leased FROM RELATIVES on December 31, 2010? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0856 |
| 3. What is the estimated market value of the land and buildings on the acres rented or leased  TO OTHERS on December 31, 2010? (*Reported in SECTION A, item 3.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0857 |

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| *For each item below, report the market value(s) of the assets*  *owned by the operation on the dates specified*.  4. What was the ESTIMATED MARKET VALUE for the farm share of [*item*] on---  a. crops owned and stored on or off this operation  (***Include*** *crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage,*  *and nursery and greenhouse products not in the ground.* ***Exclude*** *crops under CCC loans*.) . . . . . |  |  |
| Beginning of Year | End of Year |
| JAN. 1, 2010? | DEC. 31, 2010? |
| DOLLARS | DOLLARS |
| 0888 | 0889 |
| b. breeding livestock **owned** by and **located** on or off this operation  (***Include*** *aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding*  *purposes.* ***Exclude*** *livestock being produced under contract on another operation (reported in Section C, item 3).*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
| 0863 | 0864 |
| c. non-breeding livestock **owned** by and **located** on or off this operation  (***Include*** *aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc, kept for non-*  *breeding purposes.* ***Exclude*** *livestock being produced under contract on another operation (reported in Section C, item 3).*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |
| 0876 | 0877 |
| d. production inputs **owned** by this operation, such as feed, fertilizer, chemicals,  fuels, parts, purchased seed and other supplies, etc. . . . . . . . . . . . . . . . . . . . . . . | 0878 | 0879 |
| e. production inputs **already used** by this operation for cover crops, crops planted but not yet mature for harvest (*also known as sunk costs*), or the value of inputs used for production contracts that have yet to be delivered . . . . . . . . . . . . . . . . . |  |  |
| 0880 | 0881 |
| f. trucks and cars **owned** by the operation (*farm share only*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0882 |
| g. tractors, machinery, tools, equipment and implements **owned** by the operation . . . . . . . . . . . . . . . | | 0883 |
| h. stock in farm cooperatives and the Farm Credit System . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0884 |

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| *LIQUID ASSETS* – [*Show* ***OTHER FARM ASSETS & VALUE CODES*** *in Respondent Booklet.*]  5. Which value code represents the value of all other farm assets not previously listed  on December 31, 2010? (***Include*** *money owed to this operation (except money owed from commodity sales),*  *cash certificates of deposit,* *savings and checking accounts, hedging account balances, government payments due,*  *balance of land contract* *sales, and any other farm assets not reported earlier*. ***Exclude*** *any personal debt owed to the operator(s)**.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | VALUE CODE |
| 0887 |

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| **SECTION H** | **FARM DEBT** |

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|  | DOLLARS |
| 1. What was the total amount of all farm business loans taken out and repaid in 2010?  (***Include*** *seasonal production and equipment loans*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0890 |
| 2. Did this operation owe money to any banks, co-ops, individuals, merchants, or Federal agencies  on December 31, 2010? (***Include*** *money owed against your line of credit and multi-purpose loans used for both*  *farm and non-farm purposes*. ***Exclude*** *CCC commodity loans and any loans used exclusively for non-farm purposes.*)  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to SECTION I*]. . . . . . . . . | CODE |
| 1058 |

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| 3. For each type of loan, what was the balance owed,  average interest rate, and percent for farm use? | What was the balance owed on December 31, 2010? | What was the average interest rate of this debt? | How much of  this debt was  for farm use? |

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|  | DOLLARS | PERCENT | | PERCENT |
| a. One year or less production or other loans. . . . . . . . . . . . . . . . | 1048 | 1049 | .\_\_ \_\_ | 1050 |
|  |  | hundredths | |  |
| b. More than one year non-real estate debt. . . . . . . . . . . . . . . . . | 1051 | 1052 | .\_\_ \_\_ | 1053 |
|  |  | hundredths | |  |
| c. More than one year real estate debt. . . . . . . . . . . . . . . . . . . . . | 1054 | 1055 | .\_\_ \_\_ | 1056 |
|  |  |  | hundredths |  |

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| 4. How much of the debt owed on December 31, 2010 (*reported above*), was for the operator’s  dwelling? (*If the operator’s dwelling is owned by the operation, debt should be included here and above*.  ***Exclude*** *operator’s dwelling if not owned by the operation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | DOLLARS |
| 1057 |

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|  | **OFFICE USE** | 0999 |

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| **SECTION I** | **FARM MANAGEMENT and USE OF TIME** |

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| 1. In 2010, was more than 50% of the ownership interest in this operation held by you (*the principal operator*) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (*Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.*) | CODE |
| YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1249 |
|  | NUMBER |
| 2. In 2010, how many owners of this operation were there? (***Exclude*** *landlords, contractors, and lending institutions holding farm debt.* ***Include*** *yourself if you have an ownership interest.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1246 |
|  | PERCENT |
| a. What percent of the ownership interest did you (the operator) and your household hold?  (***Exclude*** *relatives not living in your household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1248 |

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| 3. In 2010, what was this operation’s legal status for tax purposes?. . . . . . . . . . | 1 Family or Individual operation (***Exclude*** *partnerships and corporations.*)  2 Legal partnership operation (***Include*** *family partnerships.*)  3 C-Corporation  4 S-Corporation  5 Other (***Include*** *estates, trusts, cooperatives, grazing associations, etc.*) | . . . . . . | CODE |
| 1240 |

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| 4. Is this operation organized as a Limited Liability Company (LLC) under State law?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
| 1202 |

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| **ENUMERATOR NOTE:** *If item 3 = 2 (operation is a partnership), continue; else go to item 7.* |

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| 5. If operation is a legal partnership, is this partnership registered under State law?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
|  | 1204 |
|  | NUMBER |
| 6. How many partners are there in this operation? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1232 |
| 7. In 2010, how many households, **other than the principal operator’s**, shared in the  net farm income of the business, either by receiving a share of profits/losses or, if  incorporated, receiving corporate dividends?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
|  | 0976 |

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| a. For all operations except a C-Corporation, what percent of the net income (whether  profit or loss) were you (the operator) and your household entitled to receive from  this farming operation? (*If your operation is an LLC that elected to report income for tax purposes*  *as a pass-through, consider this as income here*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | PERCENT |
| 0974 |

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| [Show value codes in respondent booklet.]  b. **(Answer this question ONLY if the operation is a C-Corporation or an LLC**  **that elected to file as a C-Corporation.)** What value code represents the corporate  dividends you (the operator) and your household received from this farming operation?  (*See Value Code list in respondent booklet. If your operation is an LLC that elected to file for tax purposes*  *as a C-Corporation, consider this as income here.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | VALUE CODE |
| 0975 |

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| 8. In 2010, how many operators (individuals) were involved in the day-to-day decisions for this operation? (***Enter*** *the number of operators, including the operator named on the front of this form, and family*  *members if they are also operators.* ***Exclude*** *hired workers unless they are a hired manager.* ***Exclude*** *family*  *members unless they make day-to-day decisions for the operation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | NUMBER |
| 1200 |

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| SECTION I continues on next page. |

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| 9. At any point during 2010, were you (the principal operator) married?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 11*]. . . . . . . . . . . . . | CODE |
| 1205 |

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| 10. If the principal operator was married at any point during 2010, did the principal operator’s spouse make day-to-day decisions for this farm/ranch? [*If yes, the principal operator’s spouse should be included in*  *item 8 on the previous page.*]  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
| 1209 |

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| *For items 11-13, please answer the following questions*  *for up to three primary operators of this operation as of*  *December 31, 2010. If one of the operators is the principal operator’s spouse, record his/her information in operator 2.* | | | PRINCIPAL  OPERATOR |  | | OPERATOR  2 |  | OPERATOR  3 |
| 11. What was the age of operator(s) on  December 31, 2010?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | AGE |  | | AGE |  | AGE |
|  | | | 1242 |  | | 1262 |  | 1282 |
| 12. In what year did the operator(s) begin  to operate **any** farm operation?. . . . . . . . . . . . . . . . . . . . . . . . | | | YEAR |  | | YEAR |  | YEAR |
|  | | | 1241  \_\_\_ \_\_\_ \_\_\_ \_\_\_ |  | | 1261  \_\_\_ \_\_\_ \_\_\_ \_\_\_ |  | 1281  \_\_\_ \_\_\_ \_\_\_ \_\_\_ |
|  | | | CODE | |  | CODE |  | CODE |
| 13. What was the gender of operator(s)?. . . . . . . | 1 Male  2 Female | . . . | 1243 | |  | 1263 |  | 1283 |
| 14. Were you a hired manager for this operation (*meaning you received a wage, salary,*  *or in-kind payment for making day-to-day management decisions for this operation*)?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | CODE |
|  | | | | | | | | 0995 |

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| *For items 15 and 16, please answer for each*  *of the three-month periods during* *2010.* | 1st Quarter  January,  February,  March, 2010 | | 2nd Quarter  April,  May,  June, 2010 | | 3rd Quarter  July,  August,  September, 2010 | 4th Quarter  October,  November  December, 2010 |
| 15. On average, about how many paid and unpaid  hours per week (*work and management time*) did --- | | HOURS/WEEK | HOURS/WEEK | | HOURS/WEEK | HOURS/WEEK |
| a. you (*the principal operator*) work for this  operation?. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0828 | | 0829 | 0830 | | 0831 |
| b. your spouse *(the principal operator’s*)  work for this operation? (*Even if your  spouse is an operator,* ***include*** *his/her   hours here*.). . . . . . . . . . . . . . . . . . . . . . . . . . |  | |  |  | |  |
| 0832 | | 0833 | 0834 | | 0835 |
| c. other operators (*those persons responsible*  *for the day-to-day management decisions for*  *this operation*) work for this operation?. . . . . . |  | |  |  | |  |
| 0836 | | 0837 | 0838 | | 0839 |

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| 16. For the workers on this operation (excluding operators, custom hire, and contract labor), on average, for each of the three-month periods during 2010, about how many hours per week (work and management time) did --- | |  | | | |
| a. unpaid workers (*such as non-operator*  *partners, family members, etc*.) work for  this operation?. . . . . . . . . . . . . . . . . . . . . . . | HOURS/WEEK | | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| 0840 | | 0841 | 0842 | 0843 |

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|  | **OFFICE USE** | 2001 |

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| **SECTION J** | **FARM HOUSEHOLD** |

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| 1. Are the principal operator and/or the principal operator’s spouse of Spanish,  Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto  Rican, regardless of race?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . | OPERATOR | SPOUSE |
| 1219 | 1220 |

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|  | ENTER CODE 1 FOR ALL THAT APPLY |

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|  |  |  | OPERATOR | SPOUSE |
| 2. Which of these do you (the principal operator) and/or your (the principal operator’s) spouse consider yourself?  Are you--- . . . . . . . . . . . . . . . . . . . . . . . . | American Indian or Alaska Native?  (*Specify tribe*\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ) | . . . . . | 1213 | 1214 |
| Asian? | . . . . . | 1215 | 1216 |
| Black or African American? | . . . . . | 1217 | 1218 |
| Native Hawaiian or Other Pacific Islander? | . . . . . | 1221 | 1222 |
| White? | . . . . . | 1223 | 1224 |

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| 3. What is the highest level of formal  education achieved by the principal  operator and/or the principal operator’s  spouse?. . . . . . . . . . . . . . . . . . . . . . . . . . | 1 Less than high school diploma  2 High school  3 Some college (***Include*** *associates degree*)  4 4-year college graduate and beyond | . . | OPERATOR | SPOUSE |
| 1257 | 1260 |

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| 4. In 2010, what was the primary occupation of the principal operator  and/or the principal operator’s spouse?.. | 1 Farm or ranch work  2 Work other than farming or ranching  3 Currently not in the paid workforce | . . | OPERATOR | SPOUSE |
| 1207 | 1208 |

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| 5. Regarding retirement from farming/ranching, do you  (*the principal operator*) consider yourself to be retired now?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
| 1259 |

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|  | NUMBER |
| 6. How many persons lived in the principal operator’s household on December 31, 2010?  (***Include*** *operator, spouse, children, and others living in operator’s household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1227 |

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| **ENUMERATOR NOTE:** *If SECTION I, item 1 =3* (50% or less interest held by operator and relatives)*, go to SECTION L; else continue.* |
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| 7. Did the principal operator receive pay for off-farm/off-ranch work or operate an off-farm  business during 2010?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 8*]. . . . . . . . . . . . . | CODE |
| 0931 |
|  | WEEKS |
| a. How many weeks did the operator work off this farm/ranch for pay or operate  an off-farm business in 2010?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0933 |
|  | HOURS PER WEEK |
| b. During those weeks, how many hours per week did the operator usually work  off this farm/ranch for pay or operate an off-farm business in 2010?. . . . . . . . . . . . . . . . . . . . . . . . | 0935 |

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| SECTION J continues on next page. |

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| 8. If the principal operator has a spouse, did the principal operator’s spouse receive pay  for off-farm/off-ranch work or operate an off-farm business during 2010?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 9*]. . . . . . . . . . . . . | CODE |
| 0932 |
|  | WEEKS |
| a. How many weeks did the principal operator’s spouse work off this farm/ranch  for pay or operate an off-farm business in 2010?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0934 |
|  | HOURS PER WEEK |
| b. During those weeks, how many hours per week did the principal operator’s spouse  usually work off this farm/ranch for pay or operate an off-farm business in 2010?. . . . . . . . . . . . . . | 0936 |

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| 9. Which value code from the list below represents the cash income the entire household,  the principal operator, and spouse received in 2010 from--- (***Exclude*** *farm income reported earlier.*) |

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| SOURCE | TOTAL  HOUSEHOLD  INCOME  VALUE CODE | OPERATOR  INCOME  VALUE CODE | SPOUSE  INCOME  VALUE CODE |
| a. all off-farm wages, salaries, and tips before taxes and withholdings? | 0952 | 0950 | 0951 |
| b. net cash income from operating another farm or ranch (net of depreciation)? (*can be negative (-) if a loss was incurred*) | 0957 | 0955 | 0956 |
| c. net cash income from renting land from other farms/ranches, including whole farms/ranches, to others? (***Include*** *cash or*  *share-rented income.* ***Exclude*** *land rented to others from this operation.*) (*can be negative (-) if a loss was incurred*) | 0963 |  | |
| d. net cash income from operating any other business (net of depreciation)? (*can be negative (-) if a loss was incurred*) | 0960 | 0958 | 0959 |
| e. interest income? | 0969 |  | |
| f. dividend income? | 0966 |  | |
| g. total proceeds from the sale of farm and non-farm capital assets? (***Include*** *operator household’s share only.*) | 0978 |  | |
| (i) recognized gain/loss on the sale of capital assets reported above (*item 9g*)? (*can be negative (-) if a loss was incurred*) | 0981 |  | |
| h. income from private pensions and private disability payments? | 0939 |  | |
| i. income from public sources? (***Include*** *Social Security, military and other public retirement, veteran’s benefits, public disability, unemployment,*  *or other public assistance.*) | 0998 |  | |
| j. other off-farm sources of income? | 0993 |  | |

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| Dollar range | Value  Code |  | Dollar range | Value  Code |  | Dollar range | Value  Code |  | Dollar range | Value  Code |
| None. . . . . . . . . . . | 01 |  | $10,000 – 14,999. . . . . . | 10 |  | $80,000 – 99,999. . . . . . . . | 19 |  | $1,000,000 – 1,499,999. . . . . . . | 28 |
| $1 - 499. . . . . . . . . . | 02 |  | $15,000 – 19,999. . . . . . | 11 |  | $100,000 – 124,999. . . . . . . | 20 |  | $1,500,000 – 1,999,999. . . . . . . | 29 |
| $500 – 999. . . . . . . . | 03 |  | $20,000 – 24,999. . . . . . | 12 |  | $125,000 – 149,999. . . . . . . | 21 |  | $2,000,000 – 2,999,999. . . . . . . | 30 |
| $1,000 – 1,999. . . . . . | 04 |  | $25,000 – 29,999. . . . . . | 13 |  | $150,000 – 199,999. . . . . . . | 22 |  | $3,000,000 – 4,999,999. . . . . . . | 31 |
| $2,000 – 2,999. . . . . . | 05 |  | $30,000 – 34,999. . . . . . | 14 |  | $200,000 – 274,999. . . . . . . | 23 |  | $5,000,000 – 7,499,999. . . . . . . | 32 |
| $3,000 – 3,999. . . . . . | 06 |  | $35,000 – 39,999. . . . . . | 15 |  | $275,000 – 349,999. . . . . . . | 24 |  | $7,500,000 – 9,999,999. . . . . . . | 33 |
| $4,000 – 4,999. . . . . . | 07 |  | $40,000 – 49,999. . . . . . | 16 |  | $350,000 – 499,999. . . . . . . | 25 |  | $10,000,000 and over. . . . . . . . | 34 |
| $5,000 – 7,499. . . . . . | 08 |  | $50,000 – 59,999. . . . . . | 17 |  | $500,000 – 749,999. . . . . . . | 26 |  |  |  |
| $7,500 – 9,999. . . . . . | 09 |  | $60,000 – 79,999. . . . . . | 18 |  | $750,000 – 999,999. . . . . . . | 27 |  |  |  |

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| SECTION J continues on next page. |

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| 10. Which value code represents the total amount spent on household and family living expenses  in 2010? (***Include*** *food, including dining out; rent, utilities and other household expenses; non-farm transportation*  *costs; out-of-pocket health and medical expenses, including insurance; contributions to insurance and retirement plans;*  *contributions to individuals outside of the household, including alimony and child support; clothing; house furnishings;*  *education and child care; charity donations; and entertainment, as well as mortgage interest and property taxes for*  *operators who live in a dwelling owned by the household and not the farm.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | VALUE CODE |
| 1111 |
| 11. Which value code represents the total amount of off-farm assets owned by the principal  operator and members of the operator’s household on December 31, 2010? (***Include*** *cash,*  *checking, savings, retirement accounts, corporate stock, certificates of deposit and real estate not part of the farm.*  ***Exclude*** *assets reported earlie*r.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 0994 |
| 12. Which value code represents the total amount of all off-farm debt owed on December 31, 2010  by the principal operator and members of the operator’s household? (***Exclude*** *debt reported earlie*r.). . . . . . |  |
| 1103 |

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| **ENUMERATOR NOTE:** [*Items 13 - 15 refer to income and expense items for* **2009**.] |  |
| 13. Which value code represents the total value of farm sales in the previous year (2009)?  (*Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees*  *received from livestock and crop production contracts, the net change in CCC loans, and government payments.*) . . . . . . . . . | VALUE CODE |
| 1113 |
| 14. Which value code represents the net operating income for this operation in the previous  year (2009)? (*Cash income from all farm sources minus production costs and depreciation.*  *If negative net operating income, indicate a minus sign before the value code.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 1114 |
| 15. Which value code represents the total off-farm income in the previous year (2009)?  (*wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating*  *another farm, income from operating any other business; if negative off-farm income, indicate a minus sign*  *before the value code.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  |
| 1115 |
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|  | **OFFICE USE** | 2002 |

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| **SECTION L** | **IRRIGATION** |

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| 1. Did you irrigate any cropland, alfalfa, other hay, fruit, or pastureland on this farm in 2010? | | CODE |
| YES [*Enter code 1, then continue*] | NO [*Enter code 3, then go to SECTION M*]. . . . . . . . . . . | 1740 |
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| [***ENUMERATOR INSTRUCTION:*** *Refer to Section B, page 4. For each crop harvested during 2010*  (*SECTION B, Items 1 and 2*)*, determine if it was irrigated* (*column 1, table below*)*. Complete the remaining*  *columns for each irrigated crop noted in column 1 below.*] |
|  |
| 2. Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2010. (***Include*** *land irrigated for alfalfa, other hay, and pastureland.*) |

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| **PRESSURE SYSTEMS** | | **GRAVITY SYSTEMS** | |
| 1 = Hand-move | | 10 = Siphon-Tube System [from unlined ditches] | |
| 2 = Solid or Permanent set | | 11 = Siphon-Tube System [from lined ditches] | |
| 3 = Side Roll or Wheel Line | | 12 = Portal- or Ditch-Gate System [from unlined ditches] | |
| 4 = Center Pivot or Linear Move [with sprinklers on main line] | | 13 = Portal- or Ditch-Gate System [from lined ditches] | |
| 5 = Center Pivot or Linear Move [with sprinklers below main line,  but more than 2 feet above ground] | | 14 = Poly-Pipe System | |
| 15 = Gated-Pipe [not poly-pipe] | |
| 6 = Center Pivot or Linear Move [with sprinklers less than 2 feet above ground] | | 16 = Improved Gated Pipe [surge flow or cablegation,  not poly pipe] | |
| 7 = Big Gun | |
| 8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems] | | 17 = Subirrigation | |
| 9 = Other Pressure System (specify type:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |  | 18 = Open Discharge from well or pump | |
|  | | 19 = Other Gravity System (specify type:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |  |
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| **1** | **2** | **3** | **4** | | **5** | **6** | **7** | **8** | **9** |
| What crops were irrigated  on this farm in 2010? |  | How many harvested acres of [*commodity*] were  Irrigated? | On the  irrigated acres harvested, what was the average yield per acre for  [*commodity*]**?** | | UNIT  CODE  1 – POUNDS  2 – CWT  3 – TONS  4 – BUSHELS  7 - BALE | What is the primary irrigation system type for  [*commodity*]**?**  [*See*  *irrigation system codes above.*] | What was the average acre-inches of water applied  per acre for the growing season for  [*commodity*]**?** | What percent of  [*commodity*]  acres were irrigated  using surface water? | What percent of [*commodity*] acres were irrigated using surface water purchased from  off-farm water suppliers?  1/  [*Off-farm water suppliers are*  *defined below.*] |
| CROPS IRRIGATED | CROP CODE | HARVESTED ACRES | YIELD | | UNIT CODE | SYSTEM CODE | ACRE INCHES PER ACRE | PERCENT | PERCENT |
| ALFALFA |  | 1782 | 1783 | **.\_\_\_** | 1784 | 1785 | 1786 | 1787 | 1788 |
| OTHER HAY |  | 1790 | 1791 | **.\_\_\_** | 1792 | 1793 | 1794 | 1795 | 1796 |
| PASTURELAND |  | 1798 |  | |  | 1801 | 1802 | 1803 | 1804 |
| Crop 1 | 1741 | 1742 | 1743 | **.\_\_\_** | 1744 | 1745 | 1746 | 1747 | 1748 |
| Crop 2 | 1749 | 1750 | 1751 | **.\_\_\_** | 1752 | 1753 | 1754 | 1755 | 1756 |
| Crop 3 | 1757 | 1758 | 1759 | **.\_\_\_** | 1760 | 1761 | 1762 | 1763 | 1764 |
| Crop 4 | 1765 | 1766 | 1767 | **.\_\_\_** | 1768 | 1769 | 1770 | 1771 | 1772 |
| Crop 5 | 1773 | 1774 | 1775 | **.\_\_\_** | 1776 | 1777 | 1778 | 1779 | 1780 |
| 1/ *Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative,  or neighborhood ditches; commercial or municipal water systems.* | | | | | | | | | |

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| SECTION L continues on next page. |

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|  | NUMBER |
| 3. How many irrigation wells were used on this farm in 2010?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1805 |
|  | [*If zero, go to item 6*.] |
| 4. In 2010, how many wells on this farm used backflow prevention devices?. . . . . . . . . . . . . . . . . . . . . . | 1806 |
|  | [*If* zero, go to item 5.] |
|  | ACRES |
| a. How many planted acres were irrigated using water from these (*item 4*) wells?. . . . . . . . . . . . . . . | 1807 |

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|  | NUMBER |
| 5. In 2010, how many wells on this farm used water meter or  water flow measurement devices?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1808 |
|  | [If zero, go to item 6.] |
|  | ACRES |
| a. How many planted acres were irrigated using water from these (*item 5*) wells?. . . . . . . . . . . . . . . | 1809 |
|  |  |
| 6. In 2010, on how many planted acres was irrigation used--- | ACRES |
| a. to apply chemical fertilizers?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1810 |
| b. to apply pesticides?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1811 |
| c. to remove (leach) salts from the soil?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1812 |
| d. to conduct land disposal of liquid livestock waste?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1813 |
| e. for crop cooling or freeze protection?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1814 |

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| 7. How familiar are you with ---  WATER MANAGEMENT TECHNIQUE | | **2**  MANAGEMENT  PRACTICE  CODE  [*Enter code*  *from respondent booklet*] | | **3**  [*If code = 6, ask--*]  How many  planted acres  were irrigated using this technique  in 2010?  ACRES | |
| a. commercial scheduling services or computer simulation models to schedule irrigation-water applications?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1815 | | 1816 | |
| b. on-farm irrigation scheduling techniques using soil-moisture sensing devices (*such as neutron probes, tensiometers, and soil moisture blocks*)?. . . . . . . . . . | | 1817 | | 1818 | |
| c. on-farm use of special furrowing techniques (*such as furrow diking,  spread beds, and compact furrowing*) to control field-level water distributions and to reduce water losses?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1819 | | 1820 | |

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| SECTION L continues on next page. |

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| 8. During 2010, did you make improvements, such as upgrades or new equipment (*not maintenance*) to existing irrigation systems on this farm?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to* *item 9*]. . . . . . . . . . . . . | CODE |
| 1821 |
|  | ACRES |
| a. In 2010, how many of this farm’s planted acres were irrigated using these improvements?. . . . . . . | 1822 |

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| 9. In the past five years, has anyone made an offer to purchase water or  water rights from this farm operation?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 10*]. . . . . . . . . . . . | | | CODE |
| 1823 |
|  | | |  |
| a. What was the purchaser’s intended use for the water?. . . . . | 1 Agricultural use  2 Water for municipal, urban, recreational or industrial uses  3 Water to improve environmental values  4 Water for Native American (*Indian*) water right claims  5 Don’t know | . . . . . . . . | 1824 |
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|  | YEARS | |
| 10. During the last 10 years, in how many years has someone with senior water right claims caused you to reduce or discontinue crop irrigation for this farm?. . . . . . . . . . . . . . . . . . . . . . . . | 1825 | |
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|  | **OFFICE USE** | 1980 |

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| **SECTION M** | **ORGANIC CORN DRYING** |

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| 1. Did this operation harvest certified organic corn for grain for the 2010 crop year?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to CONCLUSION*]. . . . . . | | | CODE | |
| 1895 | |
|  | | |  | |
|  | | | MONTH | |
| 2. In what month was the majority of the 2010 certified organic corn crop harvested? . . . . . . . . . . . . . . . . | | | 1826 | \_\_\_ \_\_\_ |
| 3. How much of the 2010 certified organic corn crop was--- | BUSHELS | OR | PERCENT | |
| a. custom dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1864 |  | 1865 | |
| b. dried other than custom dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1870 |  | 1871 | |
| c. not dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1876 |  | 1877 | |
|  |  |  | **a + b + c = 100%** | |

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| [*If any of the 2010 certified* *organic crop*  *was custom dried, ask item 4; else go to item 5.*]  4. What was the cost of custom drying the 2010  certified organic crop?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | CENTS PER BUSHEL | | | | OR | TOTAL DOLLARS |
|  | 1829 | .\_\_\_ \_\_\_ ¢ |  | | 1830  $ |

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| 5. [*If any of the* 2010 *certified* *organic corn crop was dried, other*  *than custom dried*, *ask items 5a-f; else go to SECTION N.*] |

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| a. What was the main fuel type used to heat the air  for drying the 2010 certified organic corn crop?. . . . . . . . . . | 1 diesel  2 gasoline  3 LP gas  4 natural gas  5 electricity  6 other |  | CODE |
| . . . . . . . . . . . . . . . . | 1859 |
|  |  | PERCENTAGE POINTS |

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| b. On average, what percent of moisture was removed from the certified organic corn crop?. . . . . . . | 1894 | .\_\_\_ |

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| c. How many hours of each type of labor were used to dry the certified organic corn crop? (***Include*** *hours to unload, fill and empty driers, and to oversee drying.*) | HOURS |
| (i) Operator, partners, family members and other unpaid workers?. . . . . . . . . . . . . . . . . . . . . . . . . | 1896 |
| (ii) Full-time, hired workers? (***Exclude*** *custom and contract labor.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1897 |
| (iii) Part-time or seasonal hired workers? (***Exclude*** *custom and contract labor.*). . . . . . . . . . . . . . . . . . . . . | 1898 |

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| d. What was the main type of facility used to  dry the 2010 certified organic corn crop?. . . . . . . . | 1  2  3 | bins  continuous flow drier (*outside of bins*)  batch drier (*outside of bins*) | . . . . . . . . | CODE |
| 1837 |

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|  | NUMBER |
| e. How many of these facilities were used to dry the 2010 certified organic corn crop?. . . . . . . . . . . . | 1838 |
|  | BUSHELS |
| f. What was the TOTAL holding capacity of these facilities?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1839 |

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|  | **OFFICE USE** | 1981 |

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| **SECTION N** | **ORGANIC CORN PRODUCTION and PRICES** |

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|  | | ACRES |
| 1. How many acres of certified organic **corn** did this operation harvest for grain  for the 2010 crop year?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1860 |
| [*If certified organic corn acres harvested, continue; else go to item 2.*]  a. What was the production from these acres?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | BUSHELS |
| 1861 |
| b. How much of the production was (*or will be*) sold as organic food grade corn?. . . . . . . . . . . . . . . . | | 1862 |
| [*If any sold as organic food grade corn, ask--*] | DOLLARS & CENTS  PER BUSHEL | |
| (i) What was the average price received for the organic food grade corn?. . . . . . . . . . . . . . . . . . . | | 1863  .\_\_ \_\_ |

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| (ii) Was (or will) any of this (be) sold under contract?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . | | CODE |
|  | | 1866 |
|  | | BUSHELS |
| c. How much of the production was (*or will be*) sold as organic feed grade corn?. . . . . . . . . . . . . . . . | | 1867 |
| [*If any sold as organic feed grade corn, ask--*] | DOLLARS & CENTS  PER BUSHEL | |
| (i) What was the average price received for the organic feed grade corn?. . . . . . . . . . . . . . . . . . . | | 1868  .\_\_ \_\_ |
| (ii) Was (or will) any of this (be) sold under contract?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . | | CODE |
|  | | 1869 |
|  | | YEARS |
| 2. How many years has this operation grown certified organic corn? (***Include*** *years grown under*  *federal certification and any other third party organic certification program*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1890 |
|  | | DOLLARS |
| 3. How much did you pay for third party organic certification of the 2010 organic corn crop?. . . . . . . . . . . | | 1891 |
|  | | HOURS |
| 4. How many hours of labor do you estimate were required to develop and maintain the records  required for certification of the 2010 organic corn crop under the National Organic Program?. . . . . . . . | | 1892 |
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| 5. What do you consider to be the most difficult aspect of producing certified organic corn?. . . . . . | 1 Sourcing organic inputs (seed, fertilizer, etc.)  2 Controlling weeds  3 Controlling insects and other pests  4 Achieving desired yields  5 Certification and compliance costs  6 Certification paperwork requirements  7 Other (specify: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ) | . . . . . . . | CODE |
| 1893 |

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| SECTION N continues on next page. |

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| 6. Did (or will) you have your 2010 organic corn production tested  for the presence of genetically engineered (GE) material?  YES [*Enter code 1*]  NO [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
| 1701 |
| 7. Have you ever had any food-grade organic corn production  rejected by a buyer due to the presence of GE material?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to item 8*]. . . . . . . . . . . . . | CODE |
| 1702 |

|  |  |
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|  | YEARS |
| a. In how many years did this occur?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1703 |
|  | BUSHELS |
| b. How many total bushels have been rejected by the buyer in all years?. . . . . . . . . . . . . . . . . . . . . . . | 1704 |

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| 8. Have you ever had any feed-grade organic corn production  rejected by a buyer due to the presence of GE material?  YES [*Enter code 1, then continue*]  NO [*Enter code 3, then go to CONCLUSION*]. . . . . . | CODE |
| 1705 |

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|  | YEARS |
| a. In how many years did this occur?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1706 |
|  | BUSHELS |
| b. How many total bushels have been rejected by the buyer in all years?. . . . . . . . . . . . . . . . . . . . . . . | 1707 |

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|  | **OFFICE USE** | 1982 |

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| **CONCLUSION** |

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| 1. To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/.  Would you rather have a brief summary mailed to you at a later date?  YES - [*Enter code 1*]  NO - [*Enter code 3*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | CODE |
| 0099 |
|  | |
|  | MILITARY TIME |
| 2. ENDING TIME [*MILITARY*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0005  **\_\_ \_\_ \_\_ \_\_** |
|  | OFFICE USE  TIME IN HOURS |
|  | 0008  **.\_\_** |

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| Reported by:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Telephone (\_\_\_\_\_)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
|  |  | | OFFICE USE |
|  | |  | 0093 |
|  | |  | OFFICE USE |
|  | |  | 0092 |

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|  | **PARTNERS STRATUM SAMPLE 182** | | | | **Duplication Adjustor** | **Office Use for POID** |
| **OFFICE USE** | 0925 | 0926 | 0927 | 0928 | 0922 | 0919 |

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| **Response** | | **Respondent** | | **Mode** | | **Enum** | **Eval.** | **Date** | **Optional** |
| 1-Comp  2-R  3-Inac | 9901 | 1- Op/Mgr  2-Sp  3-Acct/Bkpr  4-Partner  9-Other | 9902 | 2-Tel  3-Face-to-Face | 9903 | 0098 | 0100 | 9910  **\_\_\_ \_\_\_ \_\_\_ \_\_\_11** | 0003 |
| M M D D |
| S/E Name | | | | | | | | | |

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| According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 100 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. | | | | |