



**2010 AGRICULTURAL RESOURCE MANAGEMENT SURVEY  
ORGANIC CORN  
COSTS AND RETURNS REPORT**



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

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CONTACT RECORD		
DATE	TIME	NOTES

**INTRODUCTION:**  
[Introduce yourself, and ask for the operator. Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept **confidential** and used only for statistical purposes. Response is **voluntary**.

We encourage you to refer to your farm records during the interview.

**BEGINNING TIME [MILITARY]**

MILITARY TIME  
0004

**SCREENING BOX**  
0006

**[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]**

[Name, address and partners verified and updated if necessary]

<b>POID</b> _____	<b>POID</b> _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
<b>POID</b> _____	<b>POID</b> _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS

CITY	STATE	ZIP	PHONE NUMBER	CITY	STATE	ZIP	PHONE NUMBER
------	-------	-----	--------------	------	-------	-----	--------------

	<b>TOTAL POINTS</b>	<b>R. UNIT</b>							
<b>OFFICE USE</b>	0929	0921	<b>PARTNER STRATUM</b>	0925	0926	0927	0928	0009	0002

**SECTION A LAND IN FARM / RANCH**

For 2010, please report the farm/ranch land owned, rented or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. *(Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)*

		ACRES	
1. How many acres of farm and ranch land were <u>owned</u> ? .....	+	0020	
2. How many acres of farm and ranch land were <u>rented</u> or <u>leased</u> from others--- <i>(Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)</i>			
a. for a fixed or flexible <u>cash rent</u> payment? .....	+	0021	
b. for a <u>share</u> of crop or livestock production? <i>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production)</i> .....	+	0023	
c. for <u>free</u> ? .....	+	0024	
3. How many acres of farm and ranch land were rented or leased <u>to others</u> ? <i>(Include land rented out for cash, for a share of crop or livestock production, or rent free.)</i> .....	-	0025	
4. TOTAL ACRES <u>in this operation</u> in 2010 <i>(total items 1 + 2a + 2b + 2c - 3)</i> .....	=	0026	TOTAL ACRES
5. Of the total acres in this operation <i>(item 4 above)</i> , how many acres were---			ACRES
a. considered cropland? <i>(Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. Exclude CRP acres planted to trees.)</i> .....		0030	
b. covered under a federal crop insurance policy? .....		0039	
c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), or Wetlands Reserve Program (WRP)? .....		0028	
d. used to harvest <b>certified organic</b> crops? .....		0041	
6. In 2010, what was the total dollar amount received from CRP, CREP, and/or WRP payments? <i>(Verify that CREP, CRP, and/or WRP acres are reported in item 5c.)</i> .....		0477	DOLLARS
7. At any time during 2010 did you have a current Environmental Quality Incentives Program (EQIP), Conservation Security Program (CSP), or Conservation Stewardship Program (CStP) contract? <i>(Check yes if you had a current contract, regardless of whether you received a payment during 2010.)</i>			CODE
<input type="checkbox"/> YES - <i>[Enter code 1 and continue]</i> <input type="checkbox"/> NO - <i>[Enter code 3, then go to item 8]</i> .....		0526	
a. What was the total acreage of fields subject to conservation treatments under EQIP, CSP, and/or CStP contracts? <i>(Include acreage of the fields where practices are applied (e.g., reduced tillage, terraces, and grassed waterways) and acreage of fields/tracts that are adjacent to field-edge practice such as filter strips, riparian buffers, or fences.)</i> .....		0070	ACRES
b. What was the total dollar amount received for EQIP, CSP, and/or CStP contracts? <i>(Verify that EQIP, CSP, and/or CStP acres are reported in item 7a.)</i> .....		0478	DOLLARS

**RENT PAID**

8. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2010 by this operation? (*Include* rent paid in 2010 for previous years and rent paid in advance. *Exclude* storage bins, to be reported later in Section F item 20. *Exclude* grazing of livestock, to be reported in items 9 & 10 below.) . . . . .

DOLLARS

0044

9. In 2010, what were the total usage fees this operation paid for the use of **publicly owned land** on an AUM basis? (*Include* fees paid for privately owned land administered by a public agency through exchange of use.) . . . . .

0045

10. In 2010, how much did this operation spend on pasturing or grazing of livestock on **privately owned land** (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . .

0046

**RENT RECEIVED**

11. Including rent for land and buildings, what was the total CASH RENT RECEIVED in 2010 for acres rented TO others by this operation? (*Include* rent received in 2010 for previous years and rent received in advance. *Exclude* grazing of livestock, to be reported later in SECTION E.) . . . . .

DOLLARS

0042

12. For acres share-rented to others, what was the total value of crop or livestock shares received in 2010 by this operation? (*Include* government payments received from those acres.) . . . . .

0043

## SECTION B ACREAGE and PRODUCTION

1. For 2010, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, Section A, item 4. (**Include** crops grown on a contract or custom basis. **Exclude** crops grown on land rented to others and cover crops if not harvested.)

1 CROP	2 How many acres were HARVESTED?  ACRES	3 What was the total production? ( <b>Include</b> landlord share and amount used on operation.)  TOTAL AMOUNT	4 How much of this operation's share of the total production was ( <i>will be</i> ) used on this operation?  TOTAL AMOUNT
<b>FIELD CROPS</b>			
Corn for grain. . . . .	0105	0106 Bu.	0107 Bu.
Corn for silage or greenchop. . . . .	0109	0110 Tons	0111 Tons
Cotton, all types. . . . .	0113	0114 Lbs.	
Peanuts. . . . .	0117	0118 Lbs.	0119 Lbs.
Potatoes - <i>report sweet potatoes in all other crops.</i> . . . . .	0121	0122 Cwt.	0123 Cwt.
Rice. . . . .	0125	0126 Cwt.	0127 Cwt.
Sorghum for grain. . . . .	0129	0130 Bu.	0131 Bu.
Sorghum for silage. . . . .	0133	0134 Tons	0135 Tons
Soybeans. . . . .	0137	0138 Bu.	0139 Bu.
Tobacco, all types. . . . .	0141	0142 Lbs.	
<b>SMALL GRAINS</b>			
Barley for grain. . . . .	0145	0146 Bu.	0147 Bu.
Oats for grain. . . . .	0149	0150 Bu.	0151 Bu.
Wheat, all types, for grain. . . . .	0153	0154 Bu.	0155 Bu.
<b>DRY HAY CROPS</b>			
Hay, dry, alfalfa and alfalfa mixtures	0157	0158 Tons	0159 Tons
Hay, dry, all others. . . . .	0161	0162 Tons	0163 Tons
<b>OTHER CROPS</b>			
Canola. . . . .	0165	0166 Lbs.	0167 Lbs.
Other oilseeds. . . . .	0169	0170 Lbs.	0171 Lbs.
Sugarcane or sugarbeets. . . . .	0173	0174 Tons	0175 Tons
Dry edible beans, peas, and lentils.	0177		
Vegetables for processing. . . . .	0178		
All other vegetables and melons ( <b>Exclude</b> vegetables grown under glass or other protection.). . . . .	0179		
Fruits, nuts, and berries. . . . .	0180		
Nursery and greenhouse crops ( <b>Include</b> Christmas trees.). . . . .	0181		
All other crops not listed above ( <b>Include</b> sweet potatoes.). . . . .	0182		

SECTION B continues on next page.

2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials? .....

---

SQUARE FEET UNDER  
glass or other protection

0191

ACRES  
in the OPEN

0192

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3. For acres rented to this operation on a share basis in 2010, what was the estimated total market value of your landlord's share of total crop production in 2010? .....

DOLLARS

0184

**SECTION C LIVESTOCK**

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2010 and the total inventory on December 31, 2010, regardless of ownership. (Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2010.)

1	2	3	4
1. Did this operation have on hand or produce any [item] during 2010?	What was the total number [column 1] sold or removed in 2010?	On Dec. 31, 2010, how many [column 1] regardless of ownership] were on hand?	On Dec. 31, 2010, how many [column 3] were owned by this operation?
a. Beef cows (Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.). . . . .	0254	0255	0256
b. Milk cows, both dry and in milk (Include milk heifers that have calved.). . . . .	0257	0258	0259
(i) Milk produced in 2010 (report in cwt). . . . .	0270		
c. Other cattle and calves (Include heifers that have not calved, steers, calves, and bulls.). . . . .	0251	0252	0253
d. Total cattle and calves (total items a + b + c). . . . .	0260	0261	0295
e. All hogs and pigs. . . . .	0262	0263	0296
f. Egg layers. . . . .	0248	0249	0250
(i) Chicken eggs (report in dozens). . . . .	0266		
g. Turkeys. . . . .	0268	0269	0298
h. Broilers. . . . .	0264	0265	0297
i. All other livestock and poultry (Specify type(s): _____). . . . .	0272	0273	0299

2. For acres rented to this operation on a share basis in 2010, what was the estimated total market value of your landlord's share of livestock production? (Exclude shared livestock production not part of a land rental agreement.). . . . .

DOLLARS

0276

**OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION**

3. Did any other operation(s) grow, raise, or feed livestock or poultry owned by this operation under a contract arrangement in 2010 (you are the contractor)?

CODE

YES [Enter code 1, then continue]       NO [Enter code 3, then go to SECTION D]. . . . .

0271

a. What were your gross receipts from items sold or removed under these contracts?. . . . .

DOLLARS

0050

b. On December 31, 2010, what was the market value of unsold livestock or poultry remaining under these contracts?. . . . .

0051

c. How much was paid to contractees for labor, management, and reimbursement for expenses?. . .

0052





**Exclude from item 5---**  
 ▶ Marketing Contract sales (report in item 2)  
 ▶ Production Contract removals (report in item 4)  
 ▶ Landlord shares (report in Section B, item 3 and Section C, item 2)

**CASH or OPEN MARKET SALES**

5. After subtracting marketing expenses, what was the total dollar amount this operation received in 2010 for cash or open market sales of each of the following crop and/or livestock commodities sold in 2010? (*Exclude marketing contract sales, production contract removals, and landlord's share of market value.*)

DOLLARS

- a. Corn, rice, sorghum, soybeans, oats, barley, wheat (*Include silage. Exclude sweet corn.*) . . . . .
- b. Other grains and oilseeds, dry beans, and dry peas (*flaxseed, other grain silage and forage, other grains and oilseeds, noncorn, sunflowers, etc.*) . . . . .
- c. Tobacco, cotton, and cottonseed. . . . .
- d. Vegetables, melons, potatoes, and sweet potatoes (*cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.*) . . . . .
- e. Fruit, tree nuts, berries (*almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, peaches, strawberries, walnuts, etc.*) . . . . .
- f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (*bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.*) . . . . .
- g. Other crops and hay, and short rotation woody crops (*grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.*) . . . . .
- h. Hogs and pigs (*Exclude breeding stock.*) . . . . .
- i. Hog breeding stock. . . . .
- j. Milk and other dairy products from cows (*before deduction of any hauling fees.*) . . . . .
- k. Cattle and calves (*fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc. Exclude breeding stock.*) . . . . .
- l. Cattle breeding stock. . . . .
- m. Poultry and eggs (*broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pheasants, quail, poultry products, etc.*) . . . . .
- n. Other animals and other animal products: (*sheep, goats, and their products (wool, mohair, goat milk, and cheese); horses, ponies, mules, burros, and donkeys; aquaculture: bass and honey, salmon and embryo sales*) . . . . .

0501
0502
0503
0504
0505
0506
0507
0508
0509
0510
0511
0512
0524
0517

6. What was the total amount received from straw and other crop residue sales? (*Exclude peanut hay sales.*) . . . . .

0527

**MARKETING CHARGES**

7. In 2010, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation? (*Include check-off, commissions, storage, inspection, ginnings, etc.; and marketing expenses for contract sales.*) . . . . .

OPERATOR(S) and PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
DOLLARS	DOLLARS	DOLLARS
0868	0869	0870



OFFICE USE  
WORKSHEET

0946

**SECTION E OTHER FARM RELATED INCOME**

1. In 2010, did this operation receive or repay any Commodity Credit Corporation (CCC) loans? CODE  
 YES [Enter code 1, then continue]  NO [Enter code 3, then go to item 2]. . . . . 0560

a. In 2010, how much was received for all commodities placed under CCC loans? DOLLARS  
*(Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.)* . . . . . 0518

b. In 2010, what was the amount spent to repay CCC loans? *(Exclude storage and service fees.)*. . . . . 0519

2. In 2010, did this operation receive any Federal, State, or Local Farm Program payments? CODE  
*(Include government payments received through a cooperative. Exclude conservation-related payments recorded in SECTION A and CCC loan payments.)* 0563

YES [Enter code 1, then continue]  NO [Enter code 3, then go to item 3]. . . . .  
a. In 2010, how much was received from the Direct Counter-cyclical Payment (DCP) and Average Crop Revenue Election (ACRE) programs? *(Include government payments received through a cooperative.)* . . . . . DOLLARS  
0525

PERCENT of 2a

(i) Of the total in item 2a, what percent was for DCP direct payments? . . . . . 0520

(ii) Of the total in item 2a, what percent was for DCP counter-cyclical payments? . . . . . + 0522

(iii) Of the total in item 2a, what percent was for ACRE direct payments? . . . . . + 0521

(iv) Of the total in item 2a, what percent was for ACRE revenue payments? . . . . . + 0523

= 100%

b. In 2010 how much was received in loan deficiency payments (LDPs), marketing loan gains, and for net value of commodity certificates? *(Include government payments received through a cooperative.)*. . . . . DOLLARS  
0529

c. In 2010, how much was received for all other Federal, State, or Local program payments? *(Include disaster and market loss payments; Milk Income Loss (MILC) contract payments; tobacco buyout payments, including lump sum payments; and other Federal, State or Local programs. Exclude CRP, CREP, WRP, EQIP, CSP, and CStP payments (reported in SECTION A) as well as Federal crop insurance payments and other indemnity payments, to be reported below.)*. . . . . 0545

3. What is your **estimate** of the total dollar amount your landlord(s) received in government payments for the acres you rented from them? . . . . . 0543

4. In 2010, what was the total income received by you (the operator) and all partners for---

DOLLARS

a. custom work, machine hire and other agricultural services provided by this operation for farmers and others? (*Exclude if this is for a separate business.*) . . . . .

0546
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b. recreational and agri-tourism activities such as hunting, fishing, farm tours, hospitality services, petting zoos, etc.? . . . . .

0548
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c. sales of farm machinery and vehicles? (*farm share only*). . . . .

0550
------

d. Federal crop or livestock insurance payments? . . . . .

0552
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e. other income that is closely related to the agricultural operation? (*Exclude sales of farm machinery and vehicles. Include grazing of livestock, sales of forest products, patronage dividends and refunds from cooperatives, animal boarding, hedging profits and losses, insurance indemnity payments other than Federal Crop Insurance payments, sales of poultry litter, manure sales, State fuel tax refunds, tax refunds, sales of value added goods produced from your farm commodities such as jams, jellies, wine, cider, etc., if these are not part of a separate business. This may be a **negative (-)** number for losses.*) . . . . .

DOLLARS

0557
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List each income item and amount separately, below.

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5. Which code from the list below represents the largest portion of this operation's 2010 total gross value of sales, including Government agriculture payments? . . . . .

CODE

0047
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**Include:**

- Sales of all crops, livestock, poultry and livestock products sold in 2010.
- The VALUE OF PRODUCTS REMOVED for all crops, livestock, and poultry produced under contract in 2010.
- Sales of miscellaneous agricultural products in 2010.
- All government agricultural payments received in 2010.
- Landlord's share of government payments.

Farm Type	Code	Farm Type	Code
Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) . . . . .	01	Hogs and pigs . . . . .	09
Tobacco . . . . .	02	Milk and other dairy products from cows . . . . .	10
Cotton and cottonseed . . . . .	03	Cattle and calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) . . . . .	11
Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) . . . . .	04	Sheep, goats, and their products (wool, mohair, milk and cheese) . . . . .	12
Fruit, tree nuts and berries (apples, almonds, blueberries, cherries, cranberries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) . . . . .	05	Equine (horses, ponies, mules, burros and donkeys) . . . . .	13
		Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) . . . . .	14

Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.) . . . . .	06	Aquaculture (catfish, trout, other finfish, shellfish, etc.) . . . . .	15
Cut Christmas trees and short rotation woody crops . . . . .	07	Other animals and other animal products (bees, honey, rabbits, other fur-bearing animals, semen, manure, other animal specialties, etc.) . . . . .	16
Other crops and hay (grass seed, hay and grass silage straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, pasture, etc.) . . . . .	08		

**SECTION F OPERATING and CAPITAL EXPENDITURES**

**OPERATING EXPENSES**

**Include** only expenses related to this operation.  
**Exclude** expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.

In 2010, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S)	2 LANDLORD(S)	3 CONTRACTOR(S)
DOLLARS	DOLLARS	DOLLARS

1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (**Include** technology or other fees, seed treatments, and seed cleaning cost. **Exclude** items purchased for resale without additional growth)

0600	0601	0602
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a. How much of this (item 1) was for the CERTIFIED ORGANIC CORN enterprise? . . . . .

0603	0604	0605
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2. nutrients, fertilizer, lime and soil conditioners? (**Include** cost of custom application and organic materials. **Exclude** potting mixes, vermiculite, and sterilized soil.) . . . . .

0606	0607	0608
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a. How much of this (item 2) was for the CERTIFIED ORGANIC CORN enterprise? . . . . .

0609	0610	0611
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3. biocontrols and agricultural chemicals for crops, livestock, poultry, and general farm use? (**Include** biological pest controls and custom application costs.) . . . . .

0612	0613	0614
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a. How much of this (item 3) was for the CERTIFIED ORGANIC CORN enterprise? . . . . .

0615	0616	0617
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4. livestock purchases of---

a. breeding stock for beef cattle, dairy cattle, hogs and sheep? . . . . .

0621	0622	0623
------	------	------

b. other cattle, calves, hogs and pigs? [Report other sheep in item 4d.] . . . . .

0624	0625	0626
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c. chickens and turkeys? [Report ducks and game birds in item 4d.] . . . . .

0627	0628	0629
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d. other livestock and poultry, including other sheep, lambs, bees, brooder fish, fingerlings, goats, etc.? . . . . .

0630	0631	0632
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5. leasing of livestock? (**Include** leasing of bees for pollination.) . . . . .

0633	0634	0635
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6. purchased feed for livestock and poultry? (**Include** arain, hav, silage, mixed feeds, concentrates, etc.) . . . . .

0636	0637	0638
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7. bedding and litter for livestock? . . . . .

0639	0640	0641
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8. medical supplies, veterinary and custom services for livestock? (**Exclude** manure disposal. **Include** artificial insemination (AI), branding, breeding fees, caaponizing, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.) . . . . .

0642	0643	0644
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In 2010, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
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purchases for the farm business of---

9. all fuels and all oils and lubricants?  
(total 9a + 9b + 9c + 9d + 9e + 9f must equal item 9).

0663	0664	0665
0645	0646	0647
0648	0649	0650
0651	0652	0653
0654	0655	0656
0657	0658	0659
0660	0661	0662
0672	0673	0674
0666	0667	0668
0669	0670	0671

- a. Diesel fuel? (**Include** biodiesel.)
- b. Gasoline and gasohol? (**Include** ethanol blends.)
- c. Natural gas?
- d. LP gas (propane, butane)?
- e. Oils and lubricants? (**Include** grease, hydraulic fluids, motor oils, transmission fluids, etc.)
- f. All other fuel? (**Include** coal, fuel oil, kerosene, wood, etc.)
- g. How much of the total fuel expense (item 9) was for the CERTIFIED ORGANIC CORN enterprise?
- h. How much of the total fuel expense (item 9) was for irrigation?
  - (i) How much of this fuel expense (item 9h) was for water pumped from wells?

10. electricity for the farm business?

0675	0676	0677
0678	0679	0680
0681	0682	0683
0684	0685	0686
0687	0688	0689
0690	0691	0692

- a. How much of the total electricity expense (item 10) was for irrigation?
  - (i) How much of this (item 10a) was for the CERTIFIED ORGANIC CORN enterprise?
  - (ii) How much of this expense (item 10a) was for water pumped from wells?
- b. How much of the total electricity expense (item 10) was for drying?
  - (i) How much of this (item 10b) was for the CERTIFIED ORGANIC CORN enterprise?

0693	0694	0695
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11. purchased water for irrigation from off-farm suppliers? (**Include** irrigation assessments and fees.)

0696	0697	0698
0699	0700	0701

- a. How much of this (item 11) was for the CERTIFIED ORGANIC CORN enterprise?

12. all other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access? . . .

0872	0873	0874
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13. farm supplies, marketing containers, hand tools and farm shop power equipment? (**Include** expenses for temporary fencing. **Exclude** expenses for bedding/litter and permanent fencing.)

0702	0703	0704
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In 2010, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
---	---------------------------------	-----------------------------------

14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? **(Include** drying equipment tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. **Exclude** irrigation equipment
- a. How much of this (item 14) was for the CERTIFIED ORGANIC CORN enterprise? . . . . .

0708	0709	0710
0711	0712	0713

15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? **(Include** conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs
- a. How much of this (item 15) was for specialized livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings? . . . . .
- b. How much of this (item 15) was for maintenance and repair of irrigation equipment and pumps? . . . . .
- (i) How much of this (item 15b) was for the CERTIFIED ORGANIC CORN enterprise? . . . . .

0714	0715	0716
------	------	------

0717	0718	0719
0720	0721	0722
0723	0724	0725

16. maintenance and repair of the operator's house **if it was owned by the operation?**  
 ('Owned by the operation' means the house is--  
 - recorded as an asset in farm record books, or  
 - used as security or collateral for a farm loan, or  
 - deeded as part of the farm.) . . . . .

0726
------

17. insurance for the farm business? **(Include** all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. **Include** insurance on operator's dwelling, if owned by the operation. **Exclude** health insurance (reported in SECTION F, Item 26 or SECTION J, Item 10) and other payroll insurance items.) . . . . .
- a. How much of this item (item 17) was for Federal crop insurance? . . . . .
- (i) How much of this (item 17a) was Federal crop insurance for CERTIFIED ORGANIC CORN? . . . . .

0729	0730	0731
0732	0733	0734
0735	0736	0737

18. interest and fees paid on debts---
- a. Secured by real estate? **(Include** interest paid on the operator's dwelling, if owned by the operation.) . . . . .
- b. Not secured by real estate? **(Include** service fees on CCC loan redemptions.) . . . . .

0738	0739
0741	0742

19. property taxes paid on---
- a. real estate (land and buildings)? **(Include** real estate taxes on operator dwelling, if owned by the operation.) . . . . .
- b. livestock, machinery, and other farm production items? . . . . .

0744	0745	0746
0747	0748	0749

20. renting or leasing of tractors, vehicles, equipment or storage structures? **(Include** farm machinery, cars, trucks, irrigation equipment and other equipment. **Exclude** custom hire.) . . . . .

0750	0751
------	------

In 2010, how much was spent for (item) by [column]---

21. vehicle registration and licensing fees? . . . . .

22. depreciation expense claimed by this operation in 2010 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. **Estimate from 2009 if necessary.**) . . . . .

a. How much of this depreciation expense (item 22) was claimed for breeding livestock? . . . . .

23. CASH WAGES paid to hired farm and ranch labor? (Include cash wages, incentives and bonuses, payments to corporate officers and paid family members including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health insurance and life insurance; pensions or retirement plans and worker's compensation.) . . . . .

a. How much of this (item 23) was for the CERTIFIED ORGANIC CORN enterprise?. . . . .

24. Of item 23, how much salary or wage was paid to--- (total 24a + 24b + 24c + 24d + 24e must equal item 23)

a. you (the principal operator)? . . . . .

b. your (the principal operator's) spouse? (Even if your spouse is an operator. include his/her wages here.) . . . . .

c. other members of your (the operator's) household? (Even if your other household members are operators. include their wages here.) . . . . .

d. other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation.) . . . . .

e. all other paid farm and ranch labor? . . . . .

25. payroll taxes for labor? (Include employer's share of Social Security and unemployment taxes. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.) . . . . .

a. How much of this (item 25) was for the CERTIFIED ORGANIC CORN enterprise?. . . . .

26. benefits for labor? (Include employer's share of health insurance, pension or retirement plans, Workers Compensation, etc. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.) . . . . .

a. How much of this (item 26) was for the CERTIFIED ORGANIC CORN enterprise?. . . . .

27. contract labor? (Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operations that are not related to the operation.) . . . . .

a. How much of this (item 27) was for the CERTIFIED ORGANIC CORN enterprise?. . . . .

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
0753	0754	

0756
0757

0758	0759	0760
0761	0762	0763

0764	0765	0766
0767	0768	0769
0574	0575	0576
0770	0771	0772
0773	0774	0775

0705	0706	0707
0779	0780	0781

0915	0916	0917
0472	0473	0474

0782	0783	0784
0785	0786	0787

In 2010, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
---	---------------------------------	-----------------------------------

28. custom work such as---

*(Custom work is work performed by machines and labor hired as a unit.)*

- a. hauling? Include all custom grain, livestock, milk, manure, and other custom hauling. . . . .
- b. all other custom work done on this operation, including machine hire and rental of machinery and equipment?  
*(Report custom livestock services in item 8.) . . . . .*

0788	0789	0790
------	------	------

0791	0792	0793
------	------	------

c. How much of this (items 28a and 28b) was for the CERTIFIED ORGANIC CORN enterprise? . . . . .

0794	0795	0796
------	------	------

29. workers who were members of your (the operator's) household ---

what was the cash value of any commodities provided to them as PAYMENT for farm work? [Example: value of a percentage of crops, calves, etc. Exclude operator payments or draws.] . . . . .

0797
------

30. workers who were NOT household members---

what was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? (Include meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. Exclude home gardens, unless expenses were recorded previously. Also . . . . .)

0798
------

31. What was the market value of commodities produced and used on this operation for home consumption? (Exclude any commodities provided as payment to household members for farm work reported in item 29.) . . . . .

0799
------

PERCENT

a. What percent of this (item 31) was for livestock and livestock products? . . . . .

0800
------

32. professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.? . . . . .

0801
------

DOLLARS

**Show the respondent the list of General Business Expenses in the Respondent Booklet.**

1 OPERATOR(S) & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
0804	0805	0806

33. general business expenses? . . . . .

List general business expense items and amounts below.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**CAPITAL EXPENSES**

34. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc? (Exclude moveable equipment.) . . . . .

0807	0808	0809
------	------	------

35. new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?

0810	0811	0812
------	------	------

36. new construction or remodeling of the operator's dwelling, if owned by the operation? . . . . .

0813
------

SECTION F continues on next page.

Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2010.

37. Cars – Include new and used . . . . . DOLLARS  
0816

a. What percent of item 37 was the farm's share? . . . . . PERCENT  
0817

38. Trucks – Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses . . . . . DOLLARS  
0818

a. What percent of item 38 was the farm's share? . . . . . PERCENT  
0819

39. Tractors – Include new and used . . . . . DOLLARS  
0820

40. Self-propelled equipment, including implements and self-propelled equipment for livestock, dairy, or poultry production (*Exclude tractors.*) . . . . . 0821

41. Other farm machinery, non-self-propelled farm equipment, pumps, and capital equipment for crop or livestock production (*Include farm share only.*) . . . . . 0822

42. Office equipment, furniture and computers that were placed on a depreciation schedule . . . . . 0823

43. Farmland and other farm real estate for expanding this operation . . . . . 0803

44. All other capital expenditures (*Include all other capital expenditures that were placed on a depreciation schedule.*) . . . . . 0824  
 [List all other capital expenditure items and amounts below.]

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

	OPERATOR & PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
	DOLLARS	DOLLARS	DOLLARS
45. What other expenses did this operation have in 2010 that I have not recorded? . . . . .	0825	0826	0827

[List each expense item and amount below.]

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**SECTION G FARM ASSETS**

1. In order to estimate the financial position of farms correctly, we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2010: (Include owned assets on rented land.)

DOLLARS

- a. farm operator’s dwelling, **if owned by this operation** (Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.) . . . . .
  - b. all other dwellings . . . . .
  - c. all other farm buildings and structures (Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.) . . . . .
  - d. orchard trees and vines, nursery trees, and trees grown for woody crops . . . . .
  - e. land (Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.) . . . . .
2. What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2010? (Reported in SECTION A, items 2a, 2b, and 2c.) . . . . .
- a. What is the estimated market value of the land and buildings on the acres rented or leased FROM RELATIVES on December 31, 2010? . . . . .
3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2010? (Reported in SECTION A, item 3.) . . . . .

0850
0851
0852
0853
0854
0855
0856
0857

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

4. What was the ESTIMATED MARKET VALUE for the farm share of [item] on---
- a. crops owned and stored on or off this operation (Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.) . . . . .
  - b. breeding livestock **owned** by and **located** on or off this operation (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).) . . . . .
  - c. non-breeding livestock **owned** by and **located** on or off this operation (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).) . . . . .
  - d. production inputs **owned** by this operation, such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. . . . .
  - e. production inputs **already used** by this operation for cover crops, crops planted but not yet mature for harvest (also known as sunk costs), or the value of inputs used for production contracts that have yet to be delivered . . . . .
  - f. trucks and cars **owned** by the operation (farm share only) . . . . .
  - g. tractors, machinery, tools, equipment and implements **owned** by the operation . . . . .
  - h. stock in farm cooperatives and the Farm Credit System . . . . .

Beginning of Year JAN. 1, 2010? DOLLARS	End of Year DEC. 31, 2010? DOLLARS
0888	0889
0863	0864
0876	0877
0878	0879
0880	0881
	0882
	0883
	0884

LIQUID ASSETS – [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]

5. Which value code represents the value of all other farm assets not previously listed on December 31, 2010? (Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).)

VALUE CODE

0887
------

**SECTION H FARM DEBT**

DOLLARS

1. What was the total amount of all farm business loans taken out and repaid in 2010?  
*(Include seasonal production and equipment loans)* . . . . .

0890
------

2. Did this operation owe money to any banks, co-ops, individuals, merchants, or Federal agencies on December 31, 2010? *(Include money owed against your line of credit and multi-purpose loans used for both farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)*

CODE
1058

YES *[Enter code 1, then continue]*       NO *[Enter code 3, then go to SECTION I]. . . . .*

3. For each type of loan, what was the balance owed, average interest rate, and percent for farm use?

	What was the balance owed on December 31, 2010?	What was the average interest rate of this debt?	How much of this debt was for farm use?
	DOLLARS	PERCENT	PERCENT
a. One year or less production or other loans. . . . .	1048	1049 _____ hundredths	1050
b. More than one year non-real estate debt. . . . .	1051	1052 _____ hundredths	1053
c. More than one year real estate debt. . . . .	1054	1055 _____ hundredths	1056

4. How much of the debt owed on December 31, 2010 *(reported above)*, was for the operator's dwelling? *(If the operator's dwelling is owned by the operation, debt should be included here and above. Exclude operator's dwelling if not owned by the operation.)* . . . . .

DOLLARS
1057

<b>OFFICE USE</b>	0999
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**SECTION I FARM MANAGEMENT and USE OF TIME**

1. In 2010, was more than 50% of the ownership interest in this operation held by you (*the principal operator*) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (*Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potential owners DO NOT INCLUDE landlords, contractors, and lenders.*)

YES [Enter code 1]                       NO [Enter code 3]. . . . .

CODE  
1249

2. In 2010, how many owners of this operation were there? (*Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself if you have an ownership interest.*) . . . . .

NUMBER  
1246

a. What percent of the ownership interest did you (the operator) and your household hold? (*Exclude relatives not living in your household.*) . . . . .

PERCENT  
1248

3. In 2010, what was this operation's legal status for tax purposes? . . . . .

- 1 Family or Individual operation (*Exclude partnerships and corporations.*)
- 2 Legal partnership operation (*Include family partnerships.*)
- 3 C-Corporation
- 4 S-Corporation
- 5 Other (*Include estates, trusts, cooperatives, grazing associations, etc.*) . . . . .

CODE  
1240

4. Is this operation organized as a Limited Liability Company (LLC) under State law?

YES [Enter code 1]                       NO [Enter code 3]. . . . .

CODE  
1202

**ENUMERATOR NOTE:** If item 3 = 2 (operation is a partnership), continue; else go to item 7.

5. If operation is a legal partnership, is this partnership registered under State law?  
 YES [Enter code 1]                       NO [Enter code 3]. . . . .

CODE  
1204

6. How many partners are there in this operation? . . . . .

NUMBER  
1232

7. In 2010, how many households, **other than the principal operator's**, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends? . . . . .

0976

a. For all operations except a C-Corporation, what percent of the net income (whether profit or loss) were you (the operator) and your household entitled to receive from this farming operation? (*If your operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.*) . . . . .

PERCENT  
0974

[Show value codes in respondent booklet.]

b. (**Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.**) What value code represents the corporate dividends you (the operator) and your household received from this farming operation? (*See Value Code list in respondent booklet. If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.*) . . . . .

VALUE CODE  
0975

8. In 2010, how many operators (individuals) were involved in the day-to-day decisions for this operation? (*Enter the number of operators, including the operator named on the front of this form, and family members if they are also operators. Exclude hired workers unless they are a hired manager. Exclude family members unless they make day-to-day decisions for the operation.*) . . . . .

NUMBER  
1200

9. At any point during 2010, were you (the principal operator) married?  
 YES [Enter code 1, then continue]       NO [Enter code 3, then go to item 11]. . . . .

CODE
1205

10. If the principal operator was married at any point during 2010, did the principal operator's spouse make day-to-day decisions for this farm/ranch? [If yes, the principal operator's spouse should be included in item 8 on the previous page.]  
 YES [Enter code 1]       NO [Enter code 3]. . . . .

CODE
1209

For items 11-13, please answer the following questions for up to three primary operators of this operation as of December 31, 2010. If one of the operators is the principal operator's spouse, record his/her information in operator 2.

11. What was the age of operator(s) on December 31, 2010? . . . . .

PRINCIPAL OPERATOR	OPERATOR 2	OPERATOR 3
AGE	AGE	AGE
1242	1262	1282

12. In what year did the operator(s) begin to operate any farm operation? . . . . .

YEAR	YEAR	YEAR
1241	1261	1281

13. What was the gender of operator(s)? . . . . .

CODE	CODE	CODE
1243	1263	1283

1 Male  
 2 Female

14. Were you a hired manager for this operation (meaning you received a wage, salary, or in-kind payment for making day-to-day management decisions for this operation)?  
 YES [Enter code 1]       NO [Enter code 3]. . . . .

CODE
0995

For items 15 and 16, please answer for each of the three-month periods during 2010.

<u>1<sup>st</sup> Quarter</u> January, February, March, 2010	<u>2<sup>nd</sup> Quarter</u> April, May, June, 2010	<u>3<sup>rd</sup> Quarter</u> July, August, September, 2010	<u>4<sup>th</sup> Quarter</u> October, November, December, 2010
---	---	--	--

15. On average, about how many paid and unpaid hours per week (work and management time) did ---  
 a. you (the principal operator) work for this operation? . . . . .

HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
0828	0829	0830	0831

b. your spouse (the principal operator's) work for this operation? (Even if your spouse is an operator, include his/her hours here.). . . . .

0832	0833	0834	0835
------	------	------	------

c. other operators (those persons responsible for the day-to-day management decisions for this operation) work for this operation? . . . . .

0836	0837	0838	0839
------	------	------	------

16. For the workers on this operation (excluding operators, custom hire, and contract labor), on average, for each of the three-month periods during 2010, about how many hours per week (work and management time) did ---

a. unpaid workers (such as non-operator partners, family members, etc.) work for this operation?

HOURS/WEEK	HOURS/WEEK	HOURS/WEEK	HOURS/WEEK
0840	0841	0842	0843

<b>OFFICE USE</b>	2001
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**SECTION J FARM HOUSEHOLD**

1. Are the principal operator and/or the principal operator's spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

YES [Enter code 1]       NO [Enter code 3]. . . . .

OPERATOR	SPOUSE
1219	1220

**ENTER CODE 1 FOR ALL THAT APPLY**

2. Which of these do you (the principal operator) and/or your (the principal operator's) spouse consider yourself? Are you---

- American Indian or Alaska Native? (Specify tribe \_\_\_\_\_) . . . . .
- Asian? . . . . .
- Black or African American? . . . . .
- Native Hawaiian or Other Pacific Islander? . . . . .
- White? . . . . .

OPERATOR	SPOUSE
1213	1214
1215	1216
1217	1218
1221	1222
1223	1224

3. What is the highest level of formal education achieved by the principal operator and/or the principal operator's spouse?

- 1 Less than high school diploma
- 2 High school
- 3 Some college (Include associates degree)
- 4 4-year college graduate and beyond

OPERATOR	SPOUSE
1257	1260

4. In 2010, what was the primary occupation of the principal operator and/or the principal operator's spouse?..

- 1 Farm or ranch work
- 2 Work other than farming or ranching
- 3 Currently not in the paid workforce

OPERATOR	SPOUSE
1207	1208

5. Regarding retirement from farming/ranching, do you (the principal operator) consider yourself to be retired now?

YES [Enter code 1]       NO [Enter code 3]. . . . .

CODE
1259

6. How many persons lived in the principal operator's household on December 31, 2010? (Include operator, spouse, children, and others living in operator's household.) . . . . .

NUMBER
1227

**ENUMERATOR NOTE:** If SECTION I, item 1 =3 (50% or less interest held by operator and relatives), go to SECTION L; else continue.

7. Did the principal operator receive pay for off-farm/off-ranch work or operate an off-farm business during 2010?

YES [Enter code 1, then continue]       NO [Enter code 3, then go to item 8]. . . . .

CODE
0931

a. How many weeks did the operator work off this farm/ranch for pay or operate an off-farm business in 2010? . . . . .

WEEKS
0933

b. During those weeks, how many hours per week did the operator usually work off this farm/ranch for pay or operate an off-farm business in 2010? . . . . .

HOURS PER WEEK
0935

8. If the principal operator has a spouse, did the principal operator's spouse receive pay for off-farm/off-ranch work or operate an off-farm business during 2010?  
 YES [Enter code 1, then continue]       NO [Enter code 3, then go to item 9]. . . . .

CODE

0932
------

a. How many weeks did the principal operator's spouse work off this farm/ranch for pay or operate an off-farm business in 2010? . . . . .

WEEKS

0934
------

b. During those weeks, how many hours per week did the principal operator's spouse usually work off this farm/ranch for pay or operate an off-farm business in 2010? . . . . .

HOURS PER WEEK

0936
------

9. Which value code from the list below represents the cash income the entire household, the principal operator, and spouse received in 2010 from--- (Exclude farm income reported earlier.)

SOURCE	TOTAL HOUSEHOLD INCOME VALUE CODE	OPERATOR INCOME VALUE CODE	SPOUSE INCOME VALUE CODE
a. all off-farm wages, salaries, and tips before taxes and withholdings?	0952	0950	0951
b. net cash income from operating another farm or ranch (net of depreciation)? (can be negative (-) if a loss was incurred)	0957	0955	0956
c. net cash income from renting land from other farms/ranches, including whole farms/ranches, to others? (Include cash or share-rented income. Exclude land rented to others from this operation.) (can be negative (-) if a loss was incurred)	0963		
d. net cash income from operating any other business (net of depreciation)? (can be negative (-) if a loss was incurred)	0960	0958	0959
e. interest income?	0969		
f. dividend income?	0966		
g. total proceeds from the sale of farm and non-farm capital assets? (Include operator household's share only.)	0978		
(i) recognized gain/loss on the sale of capital assets reported above (item 9g)? (can be negative (-) if a loss was incurred)	0981		
h. income from private pensions and private disability payments?	0939		
i. income from public sources? (Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.)	0998		
j. other off-farm sources of income?	0993		

Dollar range	Value Code	Dollar range	Value Code	Dollar range	Value Code	Dollar range	Value Code
None . . . . .	01	\$10,000 – 14,999 . . . . .	10	\$80,000 – 99,999 . . . . .	19	\$1,000,000 – 1,499,999 . . . . .	28
\$1 - 499 . . . . .	02	\$15,000 – 19,999 . . . . .	11	\$100,000 – 124,999 . . . . .	20	\$1,500,000 – 1,999,999 . . . . .	29
\$500 – 999 . . . . .	03	\$20,000 – 24,999 . . . . .	12	\$125,000 – 149,999 . . . . .	21	\$2,000,000 – 2,999,999 . . . . .	30
\$1,000 – 1,999 . . . . .	04	\$25,000 – 29,999 . . . . .	13	\$150,000 – 199,999 . . . . .	22	\$3,000,000 – 4,999,999 . . . . .	31
\$2,000 – 2,999 . . . . .	05	\$30,000 – 34,999 . . . . .	14	\$200,000 – 274,999 . . . . .	23	\$5,000,000 – 7,499,999 . . . . .	32
\$3,000 – 3,999 . . . . .	06	\$35,000 – 39,999 . . . . .	15	\$275,000 – 349,999 . . . . .	24	\$7,500,000 – 9,999,999 . . . . .	33
\$4,000 – 4,999 . . . . .	07	\$40,000 – 49,999 . . . . .	16	\$350,000 – 499,999 . . . . .	25	\$10,000,000 and over . . . . .	34
\$5,000 – 7,499 . . . . .	08	\$50,000 – 59,999 . . . . .	17	\$500,000 – 749,999 . . . . .	26		
\$7,500 – 9,999 . . . . .	09	\$60,000 – 79,999 . . . . .	18	\$750,000 – 999,999 . . . . .	27		



10. Which value code represents the total amount spent on household and family living expenses in 2010? (**Include** food, including dining out; rent, utilities and other household expenses; non-farm transportation costs; out-of-pocket health and medical expenses, including insurance; contributions to insurance and retirement plans; contributions to individuals outside of the household, including alimony and child support; clothing; house furnishings; education and child care; charity donations; and entertainment, as well as mortgage interest and property taxes for operators who live in a dwelling owned by the household and not the farm.) . . . . .

VALUE CODE
1111

11. Which value code represents the total amount of off-farm assets owned by the principal operator and members of the operator’s household on December 31, 2010? (**Include** cash, checking, savings, retirement accounts, corporate stock, certificates of deposit and real estate not part of the farm. **Exclude** assets reported earlier.) . . . . .

0994
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12. Which value code represents the total amount of all off-farm debt owed on December 31, 2010 by the principal operator and members of the operator’s household? (**Exclude** debt reported earlier.) . . . . .

1103
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**ENUMERATOR NOTE:** [Items 13 - 15 refer to income and expense items for 2009.]

13. Which value code represents the total value of farm sales in the previous year (2009)? (Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.) . . . . .

VALUE CODE
1113

14. Which value code represents the net operating income for this operation in the previous year (2009)? (Cash income from all farm sources minus production costs and depreciation. If negative net operating income, indicate a minus sign before the value code.) . . . . .

1114
------

15. Which value code represents the total off-farm income in the previous year (2009)? (wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, indicate a minus sign before the value code.) . . . . .

1115
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<b>OFFICE USE</b>	2002
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## SECTION L IRRIGATION

1. Did you irrigate any cropland, alfalfa, other hay, fruit, or pastureland on this farm in 2010?

CODE

YES [Enter code 1, then continue]       NO [Enter code 3, then go to SECTION M]. . . . .

1740
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**[ENUMERATOR INSTRUCTION: Refer to Section B, page 4. For each crop harvested during 2010 (SECTION B, Items 1 and 2), determine if it was irrigated (column 1, table below). Complete the remaining columns for each irrigated crop noted in column 1 below.]**

2. Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2010. (Include land irrigated for alfalfa, other hay, and pastureland.)

PRESSURE SYSTEMS	GRAVITY SYSTEMS
1 = Hand-move	10 = Siphon-Tube System [from unlined ditches]
2 = Solid or Permanent set	11 = Siphon-Tube System [from lined ditches]
3 = Side Roll or Wheel Line	12 = Portal- or Ditch-Gate System [from unlined ditches]
4 = Center Pivot or Linear Move [with sprinklers on main line]	13 = Portal- or Ditch-Gate System [from lined ditches]
5 = Center Pivot or Linear Move [with sprinklers below main line, but more than 2 feet above ground]	14 = Poly-Pipe System
6 = Center Pivot or Linear Move [with sprinklers less than 2 feet above ground]	15 = Gated-Pipe [not poly-pipe]
7 = Big Gun	16 = Improved Gated Pipe [surge flow or cablegation, not poly pipe]
8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems]	17 = Subirrigation
9 = Other Pressure System (specify type: _____)	18 = Open Discharge from well or pump
	19 = Other Gravity System (specify type: _____)

1	2	3	4	5	6	7	8	9
What crops were irrigated on this farm in 2010?		How many harvested acres of [commodity] were irrigated?	On the irrigated acres harvested, what was the average yield per acre for [commodity]?	UNIT CODE	What is the primary irrigation system type for [commodity]? [See irrigation system codes above.]	What was the average acre-inches of water applied per acre for the growing season for [commodity]?	What percent of [commodity] acres were irrigated using surface water?	What percent of [commodity] acres were irrigated using surface water purchased from off-farm water suppliers? 1/ [Off-farm water suppliers are defined below.]
CROPS IRRIGATED	CROP CODE	HARVESTED ACRES	YIELD	UNIT CODE	SYSTEM CODE	ACRE INCHES PER ACRE	PERCENT	PERCENT
ALFALFA		1782	1783 _____	1784	1785	1786	1787	1788
OTHER HAY		1790	1791 _____	1792	1793	1794	1795	1796
PASTURELAND		1798			1801	1802	1803	1804
Crop 1	1741	1742	1743 _____	1744	1745	1746	1747	1748
Crop 2	1749	1750	1751 _____	1752	1753	1754	1755	1756
Crop 3	1757	1758	1759 _____	1760	1761	1762	1763	1764
Crop 4	1765	1766	1767 _____	1768	1769	1770	1771	1772

Crop 5	1773	1774	1775	1776	1777	1778	1779	1780
--------	------	------	------	------	------	------	------	------

1/ *Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative, or neighborhood ditches; commercial or municipal water systems.*

SECTION L continues on next page.



8. During 2010, did you make improvements, such as upgrades or new equipment (not maintenance) to existing irrigation systems on this farm?

CODE

YES [Enter code 1, then continue]     NO [Enter code 3, then go to item 9]. . . . .

1821

ACRES

a. In 2010, how many of this farm's planted acres were irrigated using these improvements?. . . . .

1822

9. In the past five years, has anyone made an offer to purchase water or water rights from this farm operation?

CODE

YES [Enter code 1, then continue]     NO [Enter code 3, then go to item 10]. . . . .

1823

a. What was the purchaser's intended use for the water?. . . . .

- 1 Agricultural use
- 2 Water for municipal, urban, recreational or industrial uses
- 3 Water to improve environmental values
- 4 Water for Native American (Indian) water right claims

1824

YEARS

10. During the last 10 years, in how many years has someone with senior water right claims caused you to reduce or discontinue crop irrigation for this farm?. . . . .

1825

	<b>OFFICE USE</b>	1980
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SECTION M

ORGANIC CORN DRYING

1. Did this operation harvest certified organic corn for grain for the 2010 crop year?  
 YES [Enter code 1, then continue]       NO [Enter code 3, then go to CONCLUSION]. . . . .

CODE  
1895

2. In what month was the majority of the 2010 certified organic corn crop harvested? . . . . .

MONTH  
1826

3. How much of the 2010 certified organic corn crop was---

	BUSHEL	OR	PERCENT
a. custom dried? . . . . .	1864		1865
b. dried other than custom dried? . . . . .	1870		1871
c. not dried? . . . . .	1876		1877

**a + b + c = 100%**

[If any of the 2010 certified organic crop was custom dried, ask item 4; else go to item 5.]

4. What was the cost of custom drying the 2010 certified organic crop?

	CENTS PER BUSHEIOR	TOTAL DOLLARS
	1829	1830
	. ____ ¢	\$

5. [If any of the 2010 certified organic corn crop was dried, other than custom dried, ask items 5a-f; else go to SECTION N.]

a. What was the main fuel type used to heat the air for drying the 2010 certified organic corn crop? . . . . .

- |               |
|---------------|
| 1 diesel      |
| 2 gasoline    |
| 3 LP gas      |
| 4 natural gas |
| 5 electricity |
| 6 other       |

CODE  
1859

b. On average, what percent of moisture was removed from the certified organic corn crop? . . . . .

PERCENTAGE POINTS  
1894

c. How many hours of each type of labor were used to dry the certified organic corn crop? (Include hours to unload, fill and empty driers, and to oversee drvina.)

- (i) Operator, partners, family members and other unpaid workers? . . . . .
- (ii) Full-time, hired workers? (Exclude custom and contract labor.). . . . .
- (iii) Part-time or seasonal hired workers? (Exclude custom and contract labor.). . . . .

HOURS  
1896  
1897  
1898

d. What was the main type of facility used to dry the 2010 certified organic corn crop? . . . . .

- |   |
|---|
| 1 bins                                    |
| 2 continuous flow drier (outside of bins) |
| 3 batch drier (outside of bins)           |

CODE  
1837

e. How many of these facilities were used to dry the 2010 certified organic corn crop? . . . . .

NUMBER  
1838

f. What was the TOTAL holding capacity of these facilities? . . . . .

BUSHEL  
1839

<b>OFFICE USE</b>	1981
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**SECTION N ORGANIC CORN PRODUCTION and PRICES**

<p>1. How many acres of <u>certified</u> organic <b>corn</b> did this operation harvest for grain for the 2010 crop year? .....</p> <p><i>[If certified organic corn acres harvested, continue; else go to item 2.]</i></p> <p>a. What was the production from these acres? .....</p> <hr/> <p>b. How much of the production was (or will be) sold as organic <u>food</u> grade corn? .....</p> <p><i>[If any sold as organic food grade corn, ask--]</i></p> <p>(i) What was the average price received for the organic food grade corn? .....</p> <p>(ii) Was (or will) any of this (be) sold under contract?</p> <p><input type="checkbox"/> YES <i>[Enter code 1]</i>                      <input type="checkbox"/> NO <i>[Enter code 3]</i> .....</p> <hr/> <p>c. How much of the production was (or will be) sold as organic <u>feed</u> grade corn? .....</p> <p><i>[If any sold as organic feed grade corn, ask--]</i></p> <p>(i) What was the average price received for the organic feed grade corn? .....</p> <p>(ii) Was (or will) any of this (be) sold under contract?</p> <p><input type="checkbox"/> YES <i>[Enter code 1]</i>                      <input type="checkbox"/> NO <i>[Enter code 3]</i> .....</p> <hr/> <p>2. How many years has this operation grown certified organic corn? (<b>Include</b> years grown under federal certification and any other third party organic certification program.) .....</p> <p>3. How much did you pay for third party organic certification of the 2010 organic corn crop? .....</p> <p>4. How many hours of labor do you estimate were required to develop and maintain the records required for certification of the 2010 organic corn crop under the National Organic Program? .....</p>	<p>ACRES</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1860</div> <p>BUSHEL</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1861</div> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1862</div> <p>DOLLARS &amp; CENTS PER BUSHEL</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1863</div> <p>CODE</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1866</div> <p>BUSHEL</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1867</div> <p>DOLLARS &amp; CENTS PER BUSHEL</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1868</div> <p>CODE</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1869</div> <p>YEARS</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1890</div> <p>DOLLARS</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1891</div> <p>HOURS</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1892</div> <p>CODE</p> <div style="border: 1px solid black; width: 100px; height: 20px; margin: 0 auto; text-align: center;">1893</div>
<p>5. What do you consider to be the most difficult aspect of producing certified organic corn? .....</p>	<p>1 Sourcing organic inputs (seed, fertilizer, etc.)</p> <p>2 Controlling weeds</p> <p>3 Controlling insects and other pests</p> <p>4 Achieving desired yields</p> <p>5 Certification and compliance costs</p> <p>6 Certification paperwork requirements</p> <p>7 Other (specify: _____) .....</p>

SECTION N continues on next page.

6. Did (or will) you have your 2010 organic corn production tested for the presence of genetically engineered (GE) material?

YES [Enter code 1]                       NO [Enter code 3]. . . . .

CODE  
1701

7. Have you ever had any food-grade organic corn production rejected by a buyer due to the presence of GE material?

YES [Enter code 1, then continue]     NO [Enter code 3, then go to item 8]. . . . .

CODE  
1702

a. In how many years did this occur?. . . . .

YEARS  
1703

b. How many total bushels have been rejected by the buyer in all years?. . . . .

BUSHEL  
1704

8. Have you ever had any feed-grade organic corn production rejected by a buyer due to the presence of GE material?

YES [Enter code 1, then continue]     NO [Enter code 3, then go to CONCLUSION]. . . . .

CODE  
1705

a. In how many years did this occur?. . . . .

YEARS  
1706

b. How many total bushels have been rejected by the buyer in all years?. . . . .

BUSHEL  
1707

<b>OFFICE USE</b>	1982
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**CONCLUSION**

1. To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/results/](http://www.nass.usda.gov/results/).

Would you rather have a brief summary mailed to you at a later date?

YES - [Enter code 1]       NO - [Enter code 3]. . . . .

CODE

0099
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MILITARY TIME	
2. ENDING TIME [MILITARY]. . . . .	0005 _ _ _ _ _
OFFICE USE TIME IN HOURS	
0008 _	

Reported by: \_\_\_\_\_

Telephone (\_\_\_\_) \_\_\_\_\_

OFFICE USE

0093
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OFFICE USE

0092
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OFFICE USE	PARTNERS STRATUM SAMPLE 182				Duplication Adjustor	Office Use for POID
	0925	0926	0927	0928	0922	0919

Response	Respondent	Mode	Enum	Eval.	Date	Optional	
1-Comp 2-R 3-Inac	9901 1- Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Other	9902 2-Tel 3-Face-to-Face	9903	0098	0100	9910 _ _ _ _ _ 11 M M D D	0003

S/E Name \_\_\_\_\_

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 100 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.