

NATIONAL AGRICULTURAL STATISTICS SERVICE
U.S. Department of Agriculture, Rm 5030, South Building 1400 Independence Ave., S.W. Washington, DC 20250-2000
Phone: 1-800-727-9540
Fax: 202-690-2090
Email: nass@nass.usda.gov
ERS:::
ECONOMIC RESEARCH SERVICE

| CONTACT RECORD |  |  |
| :---: | :---: | :---: |
| DATF | TIMF |  |
|  |  |  |
|  |  |  |
|  |  |  |

## INTRODUCTION:

[Introduce yourself, and ask for the operator. Rephrase in your own words.]
We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. Under Title 7 of the U.S. Code and CIPSEA (Public Law 107-347), facts about your operation are kept confidential and used only for statistical purposes. Response is voluntary.

We encourage you to refer to your farm records during the interview.

|  | MILITARY TIME |
| :---: | :---: |
|  | 0004 |
| BEGINNING TIME [MILITARY] | - - - - |

SCREENING BOX
0006
[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]
[Name, address and partners verified and updated if necessary]

| POID _ _ _ _ _ _ | POID _ _ _ _ _ _ |
| :---: | :---: |
| PARTNER NAME | PARTNER NAME |
| ADDRESS | ADDRESS |
| CITY STATE ZIP PHONE NUMBER | CITY STATE ZIP PHONE NUMBER |
| POID | POID |
| PARTNER NAME | PARTNER NAME |
| ADDRESS | ADDRESS |


| CITY | STATE | ZIP | PHONE NUMBER | CITY | STATE | ZIP |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

TOTAL POINTS R. UNIT

|  | TOTAL POINTS | R. UNIT |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OFFICE USE | 0929 | 0921 | PARTNER <br> STRATUM | 0925 | 0926 | 0927 | 0928 | 0009 | 0002 |

## SECTION A LAND IN FARM / RANCH

For 2010, please report the farm/ranch land owned, rented or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)

1. How many acres of farm and ranch land were owned?

$+$|  |
| :---: |
| $+\quad 0020$ |

2. How many acres of farm and ranch land were rented or leased from others--(Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)
a. for a fixed or flexible cash rent payment?
b. for a share of crop or livestock production? (Include hybrid rental arrangement where rent naid is based on a fixed cash navment nlus some shared nroduction.)

| +0021 |
| :--- |
| +00023 |
| +00024 |
|  |

3. How many acres of farm and ranch land were rented or leased to others?

TOTAL ACRES
4. TOTAL ACRES in this operation in 2010 (total items $1+2 a+2 b+2 c-3$ )
$=0026$
5. Of the total acres in this operation (item 4 above), how many acres were---
a. considered cropland? (Include land in government programs, fruit/nut/berry/nursery acres,
and land nlanted to hav. includina wild hav. Exclude CRP acres nlanted to trees. ).
b. covered under a federal crop insurance policy?
c. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve

Enhancement Program (CREP), or Wetlands Reserve Program (WRP)?
d. used to harvest certified organic crops?

| 0030 |
| :--- |
| 0039 |
| 0028 |
| 0041 |

DOLLARS
0477 (Verify that CREP, CRP, and/or WRP acres are reported in item 5c.).

CODE
(Check yes if you had a current contract, regardless of whether you received a payment during 2010.)
$\square$ YES - [Enter code 1 and continue]
NO - [Enter code 3, then go to item 8] $\qquad$
a. What was the total acreage of fields subject to conservation treatments under EQIP, CSP, and/or CStP contracts? (Include acreage of the fields where practices are applied (e.g., reduced tillage, terraces, and grassed waterways) and acreage of fields/tracts that are adjacent to field-edge practice such as filter strips, riparian buffers, or fences.)


## RENT PAID

8. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2010 by this operation? (Include rent paid in 2010 for previous years and rent paid in advance. Exclude storage bins, to be reported later in Section F item 20. Exclude grazing of livestock, to be reported in items 9 \& 10 below.). . . . . . . .

DOLLARS
9. In 2010, what were the total usage fees this operation paid for the use of publicly owned land on an AUM basis? (Include fees paid for privately owned land administered by a public agency through exchange of use.)
10. In 2010, how much did this operation spend on pasturing or grazing of livestock on privately owned land (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? . . . . . .

## RENT RECEIVED

11. Including rent for land and buildings, what was the total CASH RENT RECEIVED in 2010 for acres rented TO others by this operation? (Include rent received in 2010 for previous years and rent received in advance. Exclude grazing of livestock, to be reported later in SECTION E.).
12. For acres share-rented to others, what was the total value of crop or livestock shares received in 2010 by this operation? (Include government payments received from those acres.).

DOLLARS

## SECTION B ACREAGE and PRODUCTION

1. For 2010, please report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation, Section A, item 4. (Include crops grown on a contract or custom basis. Exclude crops grown on land rented to others and cover crops if not harvested.)


SECTION B continues on next page.
2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials? . . . . . . . . . . . . . . . . . . . . . . . . . . .

| SQUARE FEET UNDER <br> glass or other protection |
| :--- |
| 0191 |

ACRES in the OPEN
$\square$
星

## SECTION C LIVESTOCK

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation during 2010 and the total inventory on December 31, 2010, regardless of ownership. (Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2010.)

| 1 <br> 1. Did this operation have on hand or produce any [item] during 2010? | 2 <br> What was the total number [column 1] sold or removed in 2010? | 3 <br> On Dec. 31, 2010, how many [column 1 regardless of ownership] were on hand? | 4 <br> On Dec. 31, 2010, how many [column 3] were owned by this operation? |
| :---: | :---: | :---: | :---: |
| a. Beef cows (Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.). | 0254 | 0255 | 0256 |
| b. Milk cows, both dry and in milk <br> (Include milk heifers that have calved.). | 0257 | 0258 | 0259 |
| (i) Milk produced in 2010 (report in cwt.). . . . . . . | 0270 |  |  |
| c. Other cattle and calves (Include heifers <br> that have not calved, steers, calves, and bulls.). | 0251 | 0252 | 0253 |
| d. Total cattle and calves (total items $a+b+c$ ). . . . | 0260 | 0261 | 0295 |
| e. All hogs and pigs. . . . . . . . . . . . . . . . . . . . . . | 0262 | 0263 | 0296 |
| f. Egg layers. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0248 | 0249 | 0250 |
| (i) Chicken eggs (report in dozens). . . . . . . . . . . | 0266 |  |  |
| g. Turkeys. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0268 | 0269 | 0298 |
| h. Broilers. | 0264 | 0265 | 0297 |
| i. All other livestock and poultry <br> (Specify type(s): $\qquad$ ).... | 0272 | 0273 | 0299 |

2. For acres rented to this operation on a share basis in 2010 , what was the estimated total market value of your landlord's share of livestock production? (Exclude shared livestock production not part of a land rental agreement.).

DOLLARS
0276

## OTHER OPERATIONS GROWING, FEEDING, OR RAISING LIVESTOCK FOR THIS OPERATION

3. Did any other operation(s) grow, raise, or feed livestock or poultry owned by this operation under a contract arrangement in 2010 (you are the contractor)?

CODE
$\square$ YES [Enter code 1, then continue] $\square$ NO [Enter code 3, then go to SECTION D]. 0271


## SECTION D COMMODITY MARKETING and INCOME

## MARKETING CONTRACTS

1. Did this operation have marketing contracts for any commodities it produced in 2010? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula.) (Exclude money received from contractors as reimbursement for expenses; report these in SECTION F. Also exclude landlord shares; report these in SECTION B, item 3, and SECTION C, item 2.)

CODE
$\square$

YES [Enter code 1, then continue]
NO [Enter code 3, then go to item 3] $\qquad$

| UNIT CODES for ITEMS 2 and 4, COLUMN 4 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \| 1 POUND | 5 | BIN | 9 | DOZEN | 20 | BARREL |
| \| 2 CWT | 6 | Box | 10 | FLAT | 22 | ACRE |
| I 3 TON | 7 | BALE | 11 | HEAD/BIRD | 39 | ANIMAL SPACE |
| 4 BUSHELS | 8 | CARTON | 13 | PLANT/POT | 40 | KILOGRAM |

2. (If Yes) Report the commodities sold and delivered in 2010 through marketing contracts. List the quantities marketed and the final price received. (Exclude marketing charges (record this in item 7) and money received for any reimbursements for expenses. Expense reimbursements should be reported in SECTION F.)

| 1 <br> What commodities did this operation have MARKETING contracts for in 2010? 1/ <br> [Write in commodities] | 2 <br> See commodity codes in respondent booklet <br> CODE | 3 <br> What quantity of this commodity was marketed through this contract? (Exclude landlord's share.) <br> QUANTITY | 4 <br> Unit Code <br> (from list above) <br> CODE | What was (will be) the FINAL PRICE RECEIVED per unit by this operation for this commodity marketed under this contract? (Exclude marketing charges. Exclude money received as reimbursement for production expenses. Record this in Section F.) <br> DOLLARS \& CENTS | 6 <br> What was the total dollar amount received in 2010 from this contract? 2/ (Exclude marketing charges. Exclude money received as reimbursement for production expenses. Record this in Section F.) <br> TOTAL DOLLARS |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0301 | 0304 | 0305 | 0306 | 0307 |
|  | 0316 | 0319 | 0320 | 0321 | 0322 |
|  | 0331 | 0334 | 0335 | 0336 | 0337 |
|  | 0346 | 0349 | 0350 | 0351 | 0352 |
|  | 0361 | 0364 | 0365 | 0366 | 0367 |
|  | 0376 | 0379 | 0380 | 0381 | 0382 |

1/ If the commodity is not yet delivered, record the value of the commodity in SECTION G.
2/ Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 10.

## PRODUCTION CONTRACTS AND CUSTOM FED LIVESTOCK

3. Did this operation have production contracts for any commodities it produced in 2010?
(A production contract is a verbal or written agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry. The contractor usually owns the commodity and often provides inputs.)

## YES [Enter code 1, then continue]

NO [Enter code 3, then go to item 5] $\qquad$

4. (If Yes) Report in the table below the commodities with production contracts. Also list the quantities removed under these contracts and the final fee received. (Exclude money received to pay for production expenses. Expense reimbursements should be reported in SECTION F.)


1/ Income received for commodities produced under contract in previous years should be recorded in item 8a(i) on page 10.

## CASH or OPEN MARKET SALES

5. After subtracting marketing expenses, what was the total dollar amount this operation received in 2010 for cash or open market sales of each of the following crop and/or livestock commodities sold in 2010? (Exclude marketing contract sales, production contract removals, and landlord's share of market value.)
a. Corn, rice, sorghum, soybeans, oats, barley, wheat (Include silage. Exclude sweet corn.). . . . . . . . . . .
b. Other grains and oilseeds, dry beans, and dry peas (flaxseed, other grain silage
and foraae. other arains and oilseeds. noncorn. sunflowers. etc.). $\qquad$
c. Tobacco, cotton, and cottonseed.
d. Vegetables, melons, potatoes, and sweet potatoes (cabbage, cantaloupes, numnkins. red heets. sweet corn. tomatoes. watermelons. veaetable seeds. etc. ).
e. Fruit, tree nuts, berries (almonds, apples, blueberries, cherries, grapes, hazelnuts. kiwifruit. oranaes. nears. necans. strawherries. walnuts. etc.).
f. Nursery, greenhouse, cut Christmas trees, floriculture and sod (bedding plants, bulbs, cut flowers. flower seeds. foliaae nlants. mushrooms. nurserv notted nlants. shrubberv. etc.).
g. Other crops and hay, and short rotation woody crops (grass seed, hay and grass silage,
hons. manle surun. mint. neanuts. suaarcane. suaarbeets. etc.).
h. Hogs and pigs (Exclude breeding stock.).
i. Hog breeding stock.
j. Milk and other dairy products from cows (before deduction of any hauling fees). . . . . . . . . . . . . . . . . . . .
k. Cattle and calves (fed cattle, beef and dairy cull animals, stockers and feeders, veal calves. etc. Exclude breedina stock.).
6. Cattle breeding stock.
m. Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlinas. ostriches. niaeons. nheasants. auail. noultrv nroducts. etc. ).

| DOLLARS |
| :--- |
| 0501 |
| 0502 |
| 0503 |
| 0504 |
| 0505 |
| 0506 |
| 0507 |
| 0508 |
| 0509 |
| 0510 |
| 0511 |
| 0512 |

n. Other animals and other animal products: (sheep, goats, and their products (wool, mohair, goat milk, and cheese); horses, ponies, mules, burros, and donkeys;
anuarultiro. hooc and hnnou. comon and omhmin caloc)
6. What was the total amount received from straw and other crop residue sales?

## 0527

(Exclude peanut hay sales.).

## MARKETING CHARGES

7. In 2010, how much was spent by this operation (operators, partners, landlords, and contractors) OPERATOR(S) and LANDLORD(S) for marketing and storage expenses incurred by this operation? (Include check-off, commissions, storage, inspection, ginnings, etc.; and marketing expenses for contract sales.). PARTNER(S)

DOLLARS
DOLLARS
0868

| 0869 |
| :--- |

CONTRACTOR(S)

DOLLARS
0870

## ACCOUNTS RECEIVABLE / DEFERRED PAYMENTS

8. For each item below, report income received or the amount owed to the operation on the dates specified. Do not include crops in storage and not yet sold. (Include cash sales, marketing contract sales, and production contract removals.)
[ENUMERATOR NOTE: Crops in storage and not yet sold as of the reference date should be reported in SECTION G, item 4a.]

DOLLARS
a. On January 1, 2010, what was the total dollar amount owed to this operation for all commodities produced and sold (cash or contract) before January 1, 2010? $\qquad$
(i) How much did this operation receive from item 8a during 2010?
b. What was the total dollar amount owed to this operation on December 31, 2010, for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2010 and earlier years?.

MARKETING EXPENSE WORKSHEET

| COMMODITY | EXPENSE NAME | FEE PER UNIT | UNIT | NUMBER OF UNITS | TOTAL MARKETING EXPENSE |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underline{-}$. |  |  |  |
|  |  | [. |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  | - |  |  |  |
|  |  |  |  |  |  |
|  |  | - - |  |  |  |
| TAL MARKE | CHARGES (EXPEN |  |  |  |  |

OFFICE USE WORKSHEET

1. In 2010, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?
$\frac{\text { CODE }}{0560}$

## YES [Enter code 1, then continue] $\square$ NO [Enter code 3, then go to item 2].

a. In 2010, how much was received for all commodities placed under CCC loans?
DOLLARS
(Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed,
honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum,
soybeans, sunflower seed, and wheat.).
0518
b. In 2010, what was the amount spent to repay CCC loans? (Exclude storage and service fees.).
$\qquad$
2. In 2010, did this operation receive any Federal, State, or Local Farm Program payments? (Include government payments received through a cooperative. Exclude conservation-related payments recorded in SECTION A and CCC loan payments.)
$\square$ YES [Enter code 1, then continue]
$\square$ NO [Enter code 3, then go to item 3].
0563
a. In 2010, how much was received from the Direct Counter-cyclical Payment (DCP) and Average Crop Revenue Election (ACRE) programs? (Include government payments received

DOLLARS through a cooperative.)
0525
(i) Of the total in item 2a, what percent was for DCP direct payments?.

| PERCENT of 2a |
| :--- |
| 0520 |
| 0522 |
| 0521 |
| 0523 |

b. In 2010 how much was received in loan deficiency payments (LDPs), marketing loan DOLLARS gains, and for net value of commodity certificates? (Include government payments received through a cooperative.).
(ii) Of the total in item 2a, what percent was for DCP counter-cyclical payments?. . +
(iii) Of the total in item 2a, what percent was for ACRE direct payments? . +
(iv) Of the total in item 2a, what percent was for ACRE revenue payments?. +
c. In 2010, how much was received for all other Federal, State, or Local program payments? (Include disaster and market loss payments; Milk Income Loss (MILC) contract payments; tobacco buyout payments, including lump sum payments; and other Federal, State or Local programs. Exclude CRP, CREP, WRP, EQIP, CSP, and CStP payments (reported in SECTION A) as well as Federal crop insurance payments and other indemnity payments, to be reported below.).
3. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?.

0543
4. In 2010, what was the total income received by you (the operator) and all partners for---

DOLLARS
d. Federal crop or livestock insurance payments?
e. other income that is closely related to the agricultural operation? (Exclude sales of farm machinery and vehicles. Include grazing of livestock, sales of forest products, patronage dividends and refunds from cooperatives, animal boarding, hedging profits and losses, insurance indemnity payments other than Federal Crop Insurance payments, sales of poultry litter, manure sales, State fuel tax refunds, tax refunds, sales of value added goods produced from your farm commodities such as jams, jellies, wine, cider, etc., if these are not part of a separate business. This may be a negative (-) number for losses.).

List each income item and amount separately, below.
$\qquad$
$\qquad$
$\qquad$

CODE
5. Which code from the list below represents the largest portion of this operation's 2010 total gross value of sales, including Government agriculture payments?.

## Include:

- Sales of all crops, livestock, poultry and livestock products sold in 2010.
- The VALUE OF PRODUCTS REMOVED for all crops, livestock, and poultry produced under contract in 2010.
- Sales of miscellaneous agricultural products in 2010.
- All government agricultural payments received in 2010.
- Landlord's share of government payments.

| Farm Type | Code | Farm Type | Code |
| :---: | :---: | :---: | :---: |
| Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.) . . . . . . . . | 01 | Hogs and pigs . . . . . . . . . . . . . . Milk and other dairy products from cows |  |
| Tobacco |  | Cattle and calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers |  |
| Vegetables, melons, potatoes and sweet potatoes (cabbage, cantaloupes, pumpkins, red beets, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) | 04 | Sheep, goats, and their products (wool, mohair, milk and cheese) Equine (horses, ponies, mules, burros and donkeys) . . . . . . . | $\begin{aligned} & \text {. . } 12 \\ & . . .13 \end{aligned}$ |
| Fruit, tree nuts and berries (apples, almonds, blueberries, cherries, cranberries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) |  | Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) |  |



## SECTION F OPERATING and CAPITAL EXPENDITURES

## OPERATING EXPENSES

In 2010, how much was spent for (item) by [column]---

1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (Include technology or other fees, seed treatments, and seed cleaning cost. Exclude items purchased for resale without additional arowth.).
$\left.\begin{array}{ll}\text { Include } & \text { only expenses related to this operation. } \\ \text { Exclude } & \text { expenses NOT related to this farm/ranch; expenses of } \\ & \text { performing custom work } F O R \text { others, if this is a separate }\end{array}\right]$

| a. How much of this (item 1) was for the |
| :--- | :--- | :--- | :--- | :--- |
| CORN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . |

2. nutrients, fertilizer, lime and soil conditioners?
(Include cost of custom application and organic materials.
Exclude potting mixes, vermiculite, and sterilized soil.)

| 0606 | 0607 | 0608 |
| :--- | :--- | :--- |


| a. How much of this (item 2) was for the | 0609 | 0610 | 0611 |
| :--- | :--- | :--- | :--- |
| CORN enterprise? . . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |

3. biocontrols and agricultural chemicals for crops,
livestock, poultry, and general farm use? (Include biological pest controls and custom application costs.).

| 1 | 2 | 3 |
| :---: | :---: | :---: |
|  <br> PARTNER(S) | LANDLORD(S) | CONTRACTOR(S) |
| DOLLARS | DOLLARS |  |
|  | DOLLARS |  |

a. How much of this (item 3) was for the CORN enterprise?

| 0612 | 0613 | 0614 |
| :--- | :--- | :--- |
| 0615 | 0616 | 0617 |
| . |  |  |

4. livestock purchases of---
a. breeding stock for beef cattle, dairy cattle, hogs and sheep?
b. other cattle, calves, hogs and pigs?
[Report other sheep in item 4d.]
c. chickens and turkeys?
[Report ducks and game birds in item 4d.]
d. other livestock and poultry, including other sheep,
lambs, bees, brooder fish, fingerlings, qoats, etc.?
5. leasing of livestock?
(Include leasina of bees for nollination.)
6. purchased feed for livestock and poultry?
(Include arain. hav. silaae. mixed feeds. concentrates. etc.).
7. bedding and litter for livestock?.

| 0621 | 0622 | 0623 |
| :--- | :--- | :--- |
| 0624 | 0625 | 0626 |
| 0627 | 0628 | 0629 |
| 0630 | 0631 | 0632 |
| 0633 | 0637 | 0635 |
| 0636 | 0640 | 0638 |
| 0639 |  | 0641 |

8. medical supplies, veterinary and custom services
for livestock? (Exclude manure disposal. Include artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.).

| 0642 | 0643 | 0644 |
| :--- | :--- | :--- |

In 2010, how much was spent for (item) by [column]---

| 1 <br>  <br> PARTNER(S) <br> DOLLARS | LANDLORD(S) | CONTRACTOR(S) |
| :---: | :---: | :---: |
|  | DOLLARS | DOLLARS |

purchases for the farm business of---
9. all fuels and all oils and lubricants?
(total $9 a+9 b+9 c+9 d+9 e+9 f$ must eaual item 9).
a. Diesel fuel? (Include biodiesel.).
b. Gasoline and gasohol? (Include ethanol blends.) . . . . . . . . . . . . .
c. Natural gas?
d. LP gas (propane, butane)?
e. Oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.)
f. All other fuel? (Include coal, fuel oil, kerosene, wood, etc.).
g. How much of the total fuel expense (item 9) was for the CORN enterprise?
h. How much of the total fuel expense (item 9) was for irrigation?
........................
(i) How much of this fuel expense (item 9h) was for water pumped from wells?
10. electricity for the farm business?
a. How much of the total electricity expense (item 10) was for irrigation?
(i) How much of this (item 10a) was for the CORN enterbrise?
(ii) How much of this expense (item 10a) was for water pumped from wells?
b. How much of the total electricity expense (item 10) was for drying?
(i) How much of this (item 10b) was for the CORN enterbrise?

| 0663 | 0664 | 0665 |
| :---: | :---: | :---: |
| 0645 | 0646 | 0647 |
| 0648 | 0649 | 0650 |
| 0651 | 0652 | 0653 |
| 0654 | 0655 | 0656 |
| 0657 | 0658 | 0659 |
| 0660 | 0661 | 0662 |
| 0672 | 0673 | 0674 |
| 0666 | 0667 | 0668 |
| 0669 | 0670 | 0671 |
| 0675 | 0676 | 0677 |
| 0678 | 0679 | 0680 |
| 0681 | 0682 | 0683 |
| 0684 | 0685 | 0686 |
| 0687 | 0688 | 0689 |
| 0690 | 0691 | 0692 |

c. How much of the total electricity expense (item 10) was for specialized livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings?
11. purchased water for irrigation from off-farm suppliers? (Include irrigation assessments and fees.)
a. How much of this (item 11) was for the CORN enternrise?

| 0693 | 0694 | 0695 |
| :--- | :--- | :--- |


| 0696 | 0697 | 0698 |
| :--- | :--- | :--- |
| 0699 | 0700 | 0701 |

12. all other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access?. . .

| 0872 | 0873 | 0874 |
| :--- | :--- | :--- |

13. farm supplies, marketing containers, hand tools and farm shop power equipment? (Include expenses for temporary fencing. Exclude expenses for bedding/litter and permanent fencing.)

| 0702 | 0703 | 0704 |
| :--- | :--- | :--- |

In 2010, how much was spent for (item) by [column]---

|  <br> PARTNER(S) <br> DOLLARS | 2 | 3 |
| :---: | :---: | :---: |
| LANDLORD(S) | CONTRACTOR(S) |  |
|  | DOLLARS | DOLLARS |

14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? (Include drying equipment, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. Exclude irrigation equipment
a. How much of this (item 14) was for the CORN enterprise?. . .

| 0708 | 0709 | 0710 |
| :--- | :--- | :--- |
| 0711 | 0712 | 0713 |

15. maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? (Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs

| 0714 | 0715 | 0716 |
| :--- | :--- | :--- |

a. How much of this (item 15) was for specialized livestock production facilities such as dairies, feedlots, poultry houses, and swine buildings?.
b. How much of this (item 15) was for maintenance and renair of irrigation eauinment and numns?.
(i) How much of this (item 15b) was for the CORN enterprise?.

| 0717 | 0718 | 0719 |
| :--- | :--- | :--- |
| 0720 | 0721 | 0722 |
| 0723 | 0724 | 0725 |

16. maintenance and repair of the operator's house
if it was owned by the operation?
('Owned by the operation' means the house is--

- recorded as an asset in farm record books, or
- used as security or collateral for a farm loan, or
- deeded as part of the farm.)
0726

17. insurance for the farm business? (Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION F, Item 26 or SECTION J, Item 10) and other payroll insurance items.). . . . . . . . . . . . . . .
a. How much of this item (item 17) was for

Federal crop insurance?
(i) How much of this (item 17a) was Federal crop insurance for CORN?

| 0729 | 0730 | 0731 |
| :--- | :--- | :--- |
| 0732 | 0733 | 0734 |
| 0735 | 0736 | 0737 |

18. interest and fees paid on debts---
a. secured by real estate? (Include interest paid
on the onerator's dwellina. if owned bv the oneration.)
b. not secured by real estate? (Include service
fees on CCC loan redemptions.)

| 0738 | 0739 |
| :--- | :--- |
| 0741 | 0742 |

19. property taxes paid on---
a. real estate (land and buildings)? (Include real estate taxes on operator dwelling, if owned by the operation.)

| 0744 | 0745 | 0746 |
| :--- | :--- | :--- |
| 0747 | 0748 | 0749 |

b. livestock, machinery, and other farm production items?

| 0750 | 0751 |
| :--- | :--- |

In 2010, how much was spent for (item) by [column]---

| 1 <br>  <br> PARTNER(S) | LANDLORD(S) | CONTRACTOR(S) |
| :---: | :---: | :---: |
| DOLLARS | DOLLARS | DOLLARS |
| 0753 | 0754 |  |

21. vehicle registration and licensing fees?
$\square$ capital assets? (If partnership, include amounts claimed by all partners in this operation. Estimate from 2009 if necessary.)
a. How much of this depreciation expense (item 22) was claimed for breedina livestock?
0757
labor?
22. CASH WAGES paid to hired farm and ranch labor?
(Include cash wages, incentives and bonuses, payments to corporate officers and paid family members including yourself and other operators if they received a wage. Exclude wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health insurance and life insurance; pensions or retirement plans and worker's compensation.).
a. How much of this (item 23) was for the CORN enterprise?. . . .

| 0758 | 0759 | 0760 |
| :--- | :--- | :--- |
| 0761 | 0762 | 0763 |

24. Of item 23 , how much salary or wage was paid to---
(total $24 a+24 b+24 c+24 d+24 e$ must equal item 23 )
a. you (the principal operator)?
b. your (the principal operator's) spouse? (Even if your spouse is an overator. include his/her waaes here.)
c. other members of your (the operator's) household? (Even if your other household members are overators. include their waaes here.).
d. other operators (outside the operator's household)? (Those persons resnonsible for the dav-to-dav manaaement decisions for this oneration. ).
e. all other paid farm and ranch labor?

| 0764 | 0765 | 0766 |
| :--- | :--- | :--- |
| 0767 | 0768 | 0769 |
| 0574 | 0575 | 0576 |
| 0770 | 0771 | 0772 |
| 0773 | 0774 | 0775 |

25. payroll taxes for labor? (Include employer's share of Social Security and unemployment taxes. Include any amounts the farm paid for farm workers that are part of your (the operator's) household.).
a. How much of this (item 25) was for the CORN enterprise?.

| 0705 | 0706 | 0707 |
| :--- | :--- | :--- |
| 0779 | 0780 | 0781 |

26. benefits for labor? (Include employer's share of health insurance, pension or retirement plans, Workers Compensation, etc. Include any amounts the farm paid for farm workers that are part of your (the operator's) hnusehold)
a. How much of this (item 26) was for the CORN enterprise?. . .

| 0915 | 0916 | 0917 |
| :--- | :--- | :--- |
| 0472 | 0473 | 0474 |

27. contract labor? (Include expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. Exclude contract work for building construction, repairs, or farm improvements, and payments to other operations that
a. How much of this (item 27) was for the CORN enterprise?. . . .

| 0782 | 0783 | 0784 |
| :--- | :--- | :--- |
| 0785 | 0786 | 0787 |

In 2010, how much was spent for (item) by [column]---

| 1 | 2 | 3 |
| :---: | :---: | :---: |
|  <br> PARTNER(S) | LANDLORD(S) | CONTRACTOR(S) |
| DOLLARS | DOLLARS |  |
|  | DOLLARS |  |

28. custom work such as---
(Custom work is work performed bv machines and labor hired as a unit.)
a. hauling? Include all custom grain, livestock, milk, manure. and other custom hauling

| 0788 | 0789 | 0790 |
| :--- | :--- | :--- |

b. all other custom work done on this operation, including machine hire and rental of machinery and equipment? (Renort custom livestork servires in item 8.)
c. How much of this (items 28a and 28b) was for the CORN enternrise?

| 0791 | 0792 | 0793 |
| :--- | :--- | :--- |
| 0794 | 0795 | 0796 |

29. workers who were members of your (the operator's) household --what was the cash value of any commodities provided to them as PAYMENT for farm work? [Example: value of a percentage of crops, calves, etc. Exclude operator payments or draws.] .

30. workers who were NOT household members---
what was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? (Include meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. Exclude home gardens, unless expenses were recorded previously. Also

31. What was the market value of commodities produced and used on this operation for home consumption? (Exclude any commodities provided as payment to household members for farm work reported in item 29.) . .
0799

PERCENT
a. What percent of this (item 31) was for livestock and livestock nroducts?


DOLLARS
32. professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.?

Show the respondent the list of General Business Expenses in the Respondent Booklet.
33. general business expenses?

| 1 | 2 | 3 |
| :---: | :---: | :---: |
|  <br> PARTNER(S) <br> OOI.I.ARS | LANDLORD(S) | CONTRACTOR(S) |
| 0804 | 0805 | 0806 |

List general business expense items and amounts below.
$\qquad$
$\qquad$

## CAPITAL EXPENSES

34. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc? (Exclude moveable equipment.) . . . . . . . . . .

| 0807 | 0808 | 0809 |
| :--- | :--- | :--- |

35. new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?
36. new construction or remodeling of the operator's dwelling. if owned bv the oneration?

| 0810 | 0811 | 0812 |
| :--- | :--- | :--- |
| 0813 |  |  |

Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2010.
37. Cars - Include new and used . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 0 DOLLARS

PERCENT
a. What percent of item 37 was the farm's share?

0817
38. Trucks - Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses

a. What percent of item 38 was the farm's share? . . . . . . . . . . . . . . . . . . . . . . . . $\quad$ PERCENT $\quad 0819$

DOLLARS
39. Tractors - Include new and used

40 Self-propelled equipment, including implements and self-propelled equipment for livestock, dairy, or poultry production (Exclude tractors.) .
41. Other farm machinery, non-self-propelled farm equipment, pumps, and canital equinment for cron or livestock nroduction (Include farm share onlv.)
42. Office equipment, furniture and computers that were placed on a depreciation schedule $\qquad$
43. Farmland and other farm real estate for expanding this operation

| 0820 |  |
| :--- | :--- |
| 0821 |  |
| 0822 |  |
| 0823 |  |
| 0803 |  |

44. All other capital expenditures (Include all other capital expenditures that were placed on a depreciation schedule.). $\qquad$
[List all other capital expenditure items and amounts below.〕
45. What other expenses did this operation have in 2010 that I have not recorded?

|  <br> PARTNER(S) <br> OOI.I.AR. | LANDLORD(S) | CONTRACTOR(S) |
| :---: | :--- | :--- |
| 0825 | 0826 | 0827 |

[List each expense item and amount below.]
$\qquad$
$\qquad$
$\qquad$

## SECTION G <br> FARM ASSETS

1. In order to estimate the financial position of farms correctly, we need to obtain the MARKET

VALUE of the following assets OWNED by this operation on December 31, 2010:
(Include owned assets on rented land.)
DOLLARS
a. farm operator's dwelling, if owned by this operation (Owned by the operation means
the house is recorded as an asset in farm record books or deeded as part of the farm.)
b. all other dwellings

| 0850 |
| :--- |
| 0851 |
| 0852 |
| 0853 |
| 0854 |
| 0855 |
| 0856 |
| 0857 |

3. What is the estimated market value of the land and buildings on the acres rented or leased

TO OTHERS on December 31, 2010? (Reported in SECTION A, item 3.) $\qquad$

| Beginning of Year <br> JAN. 1, 2010? <br> DOLLARS | End of Year <br> DEC. 31, 2010? <br> DOLLARS |
| :--- | :---: |
| 0888 | 0889 |

b. breeding livestock owned by and located on or off this operation (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).) .

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.
4. What was the ESTIMATED MARKET VALUE for the farm share of [item] on---
a. crops owned and stored on or off this operation
(Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)

| 0863 | 0864 |
| :--- | :--- |

c. non-breeding livestock owned by and located on or off this operation (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc, kept for nonbreeding purposes. Exclude livestock being produced under contract on another operation (reported in Section C, item 3).) .
d. production inputs owned by this operation, such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc.

| 0876 | 0877 |
| :--- | :--- |
| 0878 | 0879 |

e. production inputs already used by this operation for cover crops, crops planted but not yet mature for harvest (also known as sunk costs), or the value of inputs used for production contracts that have yet to be delivered

| 0880 | 0881 |
| :--- | :--- |

f. trucks and cars owned by the operation (farm share only) 0882
g. tractors, machinery, tools, equipment and implements owned by the operation 0883
h. stock in farm cooperatives and the Farm Credit System

## LIQUID ASSETS - [Show OTHER FARM ASSETS \& VALUE CODES in Respondent Booklet.]

5. Which value code represents the value of all other farm assets not previously listed on December 31, 2010? (Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s).)

VALUE CODE

DOLLARS

1. What was the total amount of all farm business loans taken out and repaid in 2010 ?
(Include seasonal production and eauinment loans.). $\qquad$
0890
2. Did this operation owe money to any banks, co-ops, individuals, merchants, or Federal agencies on December 31, 2010? (Include money owed against your line of credit and multi-purpose loans used for both farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)

CODE
1058YES [Enter code 1, then continue] $\square$ NO [Enter code 3, then go to SECTION I]. . . . . . . . .
3. For each type of loan, what was the balance owed, average interest rate, and percent for farm use?
a. One year or less production or other loans. $\qquad$
b. More than one year non-real estate debt. $\qquad$
c. More than one year real estate debt. $\qquad$

4. How much of the debt owed on December 31, 2010 (reported above), was for the operator's dwelling? (If the operator's dwelling is owned by the operation, debt should be included here and above.
Exclude operator's dwelling if not owned by the operation.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

```
```

1057

```
```

```
```

1057

```
```

DOLLARS

## SECTION I FARM MANAGEMENT and USE OF TIME

1. In 2010, was more than $50 \%$ of the ownership interest in this operation held by you (the principal operator) and/or persons related to you by blood, marriage, or adoption, including relatives not residing in your household? (Ownership interest is defined as having ownership of at least some of the farm business assets. Potential owners include individuals, partners, corporate shareholders, and members of a Limited Liability Company. Potentials owners DO NOT INCLUDE landlords, contractors, and lenders.)

## YES [Enter code 1]

NO [Enter code 3].


PERCENT
a. What percent of the ownership interest did you (the operator) and your household hold?
(Exclude relatives not living in your household.).

| 1248 |
| :--- |


| 1 Family or Individual operation (Exclude partnerships and corporations.) |  |  |
| :---: | :---: | :---: |
| 2 Legal partnership operation (Include family partnerships.) |  | CODE |
| 3 C-Corporation |  | CODE |
| 4 S-Corporation |  | 1240 |
| 5 Other (Include estates. trusts. conneratives. arazina associations. etc.) | . . . . . |  |

4. Is this operation organized as a Limited Liability Company (LLC) under State law?

CODE
$\square$ YES [Enter code 1]
$\square$ NO [Enter code 3].
1202

ENUMERATOR NOTE: If item 3 = 2 (operation is a partnership), continue; else go to item 7 .
5. If operation is a legal partnership, is this partnership registered under State law?
$\square$ YES [Enter code 1]
$\square$ NO [Enter code 3].
NUMBER
6. How many partners are there in this operation?
7. In 2010, how many households, other than the principal operator's, shared in the net farm income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?.
. . . . . . . . . . . . . . . .

| 0976 |
| :--- |
| PERCENT |
| 0974 |
|  |
|  |
|  |
| VALUE CODE |
| 0975 |

8. In 2010, how many operators (individuals) were involved in the day-to-day decisions for this operation? (Enter the number of operators, including the operator named on the front of this form, and family
members if they are also operators. Exclude hired workers unless they are a hired manager. Exclude family

| NUMBER |
| :--- |
| 1200 |

9. At any point during 2010, were you (the principal operator) married?YES [Enter code 1, then continue]
NO [Enter code 3, then go to item 11].
CODE
1205
10. If the principal operator was married at any point during 2010, did the principal operator's spouse make day-today decisions for this farm/ranch? [If yes, the principal operator's spouse should be included in item 8 on the previous page.]
$\square$ YES [Enter code 1] NO [Enter code 3]. $\qquad$

CODE
1209

For items 11-13, please answer the following questions for up to three primary operators of this operation as of December 31, 2010. If one of the operators is the principal operator's
PRINCIPAL OPERATOR
OPERATOR
spouse, record his/her information in operator 2.
11. What was the age of operator(s) on

December 31, 2010?


CODE
13. What was the gender of operator(s)?. . . . . . .

| 1 Male |  |
| :--- | :--- |
| 2 | Female |$. \ldots$| 1243 |
| :--- |



CODE


CODE

14. Were you a hired manager for this operation (meaning you received a wage, salary, or in-kind payment for making day-to-day management decisions for this operation)?
$\qquad$
都

## CODE

$\square$ YES [Enter code 1]
$\square$ NO [Enter code 3].


For items 15 and 16, please answer for each of the three-month periods during 2010.

| $\frac{1^{\text {st }} \text { Quarter }}{\text { January, }}$ | $\frac{2^{\text {nd }} \text { Quarter }}{}$ | April, |
| :---: | :---: | :---: |
| February, | May, | $3^{\text {rd }}$ Quarter <br> July, <br> March, 2010 |
| June, 2010 | August, |  |
| September, 2010 |  |  |

$4^{\text {th }}$ Quarter
October,
November
December, 2010
15. On average, about how many paid and unpaid hours per week (work and management time) did ---
a. you (the principal operator) work for this operation?.

| HOURS/WEEK | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| :--- | :--- | :--- | :--- |
| 0828 | 0829 | 0830 | 0831 |

b. your spouse (the principal operator's) work for this operation? (Even if your spouse is an operator, include his/her hours here.).

| 0832 | 0833 | 0834 | 0835 |
| :--- | :--- | :--- | :--- |

c. other operators (those persons responsible for the day-to-day management decisions for this overation) work for this oderation?. . . . . .

| 0836 | 0837 | 0838 | 0839 |
| :--- | :--- | :--- | :--- |

16. For the workers on this operation (excluding operators, custom hire, and contract labor), on average, for each of the three-month periods during 2010, about how many hours per week (work and management time) did
a. unpaid workers (such as non-operator partners, family members, etc.) work for thic nnoratinn)

| HOURS/WEEK | HOURS/WEEK | HOURS/WEEK | HOURS/WEEK |
| :--- | :--- | :--- | :--- |
| 0840 | 0841 | 0842 | 0843 |


| OFFICE <br> USE | 2001 |
| :---: | :--- |

## SECTION J FARM HOUSEHOLD

1. Are the principal operator and/or the principal operator's spouse of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?
$\square$ YES [Enter code 1]
NO [Enter code 3]. . . . . . . . . . . . . . . . . . . . . . .

|  |  |
| :--- | :--- |
| OPERATOR | SPOUSE |
| 1219 | 1220 |

ENTER CODE 1 FOR ALL THAT APPLY
2. Which of these do you (the principal operator) and/or your (the principal operator’s) spouse consider yourself? Are you--- . . . . . . . . . . . . . . . . . . . . . . .

| American Indian or Alaska Native? <br> (Specify tribe _ <br> Asian? <br> Black or African American? <br> Native Hawaiian or Other Pacific Islander? <br> White? |
| :--- |


|  | OPERATOR | SPOUSE |
| :---: | :---: | :---: |
|  | 1213 | 1214 |
|  | 1215 | 1216 |
|  | 1217 | 1218 |
|  | 1221 | 1222 |
|  | 1223 | 1224 |

3. What is the highest level of formal education achieved by the principal operator and/or the principal operator's snnilse?

4. In 2010, what was the primary occupation of the principal operator and/or the principal operator's spouse?..

| 1 | Farm or ranch work | OPERATOR |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 2 | Work other than farming or ranching | $\ldots$ | 1207 | 1208 |
| 3 | Currently not in the paid workforce | $\ldots$ |  |  |

5. Regarding retirement from farming/ranching, do you

| 1259 CODE |
| :--- |
| NUMBER |
| 1227 |

[ENUMERATOR NOTE: If SECTION I, item $1=3$ ( $50 \%$ or less interest held by operator and relatives), go to SECTION L; else continue.]
7. Did the principal operator receive pay for off-farm/off-ranch work or operate an off-farm business during 2010?

| CODE |
| :--- |
| 0931 |

YES [Enter code 1, then continue] $\square$ NO [Enter code 3, then go to item 8]. . . . . . . . . . . .
a. How many weeks did the operator work off this farm/ranch for pay or operate an off-farm business in 2010?.
WEEKS

| 0933 |
| :--- |
| HOURS PER WEEK |
| 0935 |

8. If the principal operator has a spouse, did the principal operator's spouse receive pay for off-farm/off-ranch work or operate an off-farm business during 2010?YES [Enter code 1, then continue]
NO [Enter code 3, then go to item 9].
CODE
9. 

WEEKS
a. How many weeks did the principal operator's spouse work off this farm/ranch for pay or operate an off-farm business in 2010?.

| 0934 |
| :--- |
|  |

HOURS PER WEEK
b. During those weeks, how many hours per week did the principal operator's spouse usually work off this farm/ranch for pay or operate an off-farm business in 2010?.
9. Which value code from the list below represents the cash income the entire household, the principal operator, and spouse received in 2010 from--- (Exclude farm income reported earlier.)

| TOTAL <br> HOUSEHOLD <br> INCOME | OPERATOR | SPOUSE |
| :---: | :---: | :---: |
| INCOME | INCOME |  |
| VALUE CODE | VALUE CODE | VALUE CODE |


|  | VALUE CODE | Value code | VALUE CODE |
| :---: | :---: | :---: | :---: |
| a. all off-farm wages, salaries, and tips before taxes and withholdings? | 0952 | 0950 | 0951 |
| b. net cash income from operating another farm or ranch (net of depreciation)? (can be negative (-) if a loss was incurred) | 0957 | 0955 | 0956 |
| c. net cash income from renting land from other farms/ranches, including whole farms/ranches, to others? (Include cash or share-rented income. Exclude land rented to others from this operation.) (can be negative (-) if a loss was incurred) | 0963 |  |  |
| d. net cash income from operating any other business (net of depreciation)? (can be negative (-) if a loss was incurred) | 0960 | 0958 | 0959 |
| e. interest income? | 0969 |  |  |
| f. dividend income? | 0966 |  |  |
| g. total proceeds from the sale of farm and non-farm capital assets? <br> (Include operator household's share only.) | 0978 |  |  |
| (i) recognized gain/loss on the sale of capital assets reported above (item 9g)? (can be negative (-) if a loss was incurred) | 0981 |  |  |
| h. income from private pensions and private disability payments? | 0939 |  |  |
| i. income from public sources? (Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.) | 0998 |  |  |
| j. other off-farm sources of income? | 0993 |  |  |


| Dollar range | Value Code | Dollar range | Value Code | Dollar range | Value Code | Dollar range | Value Code |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| None. | 01 | \$10,000-14,999. | 10 | \$80,000-99,999. | 19 | \$1,000,000-1,499,999. | 28 |
| \$1-499. | 02 | \$15,000-19,999. | 11 | \$100,000-124,999. | 20 | \$1,500,000-1,999,999. | 29 |
| \$500-999. | 03 | \$20,000-24,999. | 12 | \$125,000-149,999. | 21 | \$2,000,000-2,999,999. | 30 |
| \$1,000-1,999. | 04 | \$25,000-29,999. | 13 | \$150,000-199,999. | 22 | \$3,000,000-4,999,999. | 31 |
| \$2,000-2,999. | 05 | \$30,000-34,999. | 14 | \$200,000-274,999. | 23 | \$5,000,000-7,499,999. | 32 |
| \$3,000-3,999. | 06 | \$35,000-39,999. | 15 | \$275,000-349,999. | 24 | \$7,500,000-9,999,999. | 33 |
| \$4,000-4,999. | 07 | \$40,000-49,999. | 16 | \$350,000-499,999. | 25 | \$10,000,000 and over. | 34 |
| \$5,000-7,499. | 08 | \$50,000-59,999. | 17 | \$500,000-749,999. | 26 |  |  |
| \$7,500-9,999. | 09 | \$60,000-79,999. | 18 | \$750,000-999,999. | 27 |  |  |

10. Which value code represents the total amount spent on household and family living expenses
in 2010? (Include food, including dining out; rent, utilities and other household expenses; non-farm transportation costs; out-of-pocket health and medical expenses, including insurance; contributions to insurance and retirement plans; contributions to individuals outside of the household, including alimony and child support; clothing; house furnishings; education and child care; charity donations; and entertainment, as well as mortgage interest and property taxes for operators who live in a dwelling owned by the household and not the farm.) .
11. Which value code represents the total amount of off-farm assets owned by the principal operator and members of the operator's household on December 31, 2010? (Include cash, checking, savings, retirement accounts, corporate stock, certificates of deposit and real estate not part of the farm.
Exclude assets reported earlier.). $\qquad$
VALUE CODE
1111
$\square$

## 0994

$\square$
12. Which value code represents the total amount of all off-farm debt owed on December 31, 2010
by the principal operator and members of the operator's household? (Exclude debt reported earlier.).

ENUMERATOR NOTE: [Items 13-15 refer to income and expense items for 2009.]
13. Which value code represents the total value of farm sales in the previous year (2009)?
(Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.)

|  | VALUE CODE |
| :--- | :--- |
|  |  |

14. Which value code represents the net operating income for this operation in the previous year (2009)? (Cash income from all farm sources minus production costs and depreciation.
If negative net operating income, indicate a minus sign before the value code.)
$\square$
15. Which value code represents the total off-farm income in the previous year (2009)? (wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, indicate a minus sign hefner the valıe r.nde )

## SECTION L IRRIGATION

1. Did you irrigate any cropland, alfalfa, other hay, fruit, or pastureland on this farm in 2010?

CODEYES [Enter code 1, then continue] $\qquad$ NO [Enter code 3, then go to SECTION M].
[ENUMERATOR INSTRUCTION: Refer to Section B, page 4. For each crop harvested during 2010
(SECTION B, Items 1 and 2), determine if it was irrigated (column 1, table below). Complete the remainina columns for each irriaated crop noted in column 1 below. 1
2. Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2010. (Include land irrigated for alfalfa, other hay, and pastureland.)

| PRESSURE SYSTEMS | GRAVITY SYSTEMS |
| :---: | :---: |
| 1 = Hand-move | 10 = Siphon-Tube System [from unlined ditches] |
| 2 = Solid or Permanent set | 11 = Siphon-Tube System [from lined ditches] |
| 3 = Side Roll or Wheel Line | 12 = Portal- or Ditch-Gate System [from unlined ditches] |
| 4 = Center Pivot or Linear Move [with sprinklers on main line] | 13 = Portal- or Ditch-Gate System [from lined ditches] |
| $\begin{gathered} 5=\text { Center Pivot or Linear Move [with sprinklers below main line, } \\ \text { but more than } 2 \text { feet above ground] } \end{gathered}$ | $\begin{aligned} & 14=\text { Poly-Pipe System } \\ & 15=\text { Gated-Pipe [not poly-pipe] } \end{aligned}$ |
| $\begin{aligned} & 6=\text { Center Pivot or Linear Move [with sprinklers less than } 2 \text { feet above ground] } \\ & 7=\text { Big Gun } \end{aligned}$ | $\begin{aligned} & 16 \text { = Improved Gated Pipe [surge flow or cablegation, } \\ & \text { not poly pipe] } \end{aligned}$ |
| 8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems] | 17 = Subirrigation |
| 9 = Other Pressure System (specify type:___) | 18 = Open Discharge from well or pump <br> 19 = Other Gravity System (specify type: $\qquad$ |


| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| What crops were irrigated on this farm in 2010? |  | How many harvested acres of [commodity] were Irrigated? | On the irrigated acres harvested, what was the average yield per acre for [commodity]? | UNIT CODE $\begin{aligned} & 1 \text { - POUNDS } \\ & 2 \text { - CWT } \\ & 3 \text { - TONS } \\ & \text { 4- BUSHELS } \\ & 7 \text { - BALE } \end{aligned}$ | What is the primary irrigation system type for [commodity]? [See irrigation system codes above.] | What was the average acre-inches of water applied per acre for the growing season for [commodity]? | What percent of [commodity] acres were irrigated using surface water? | What percent of [commodity] acres were irrigated using surface water purchased from off-farm water suppliers? 1/ <br> [Off-farm water suppliers are defined below.] |
| CROPS IRRIGATED | $\begin{aligned} & \text { CROP } \\ & \text { CODE } \end{aligned}$ | HARVESTED ACRES | YIELD | UNIT CODE | $\begin{aligned} & \text { SYSTEM } \\ & \text { CODE } \end{aligned}$ | ACRE INCHES PER ACRE | PERCENT | PERCENT |
| ALFALFA |  | 1782 | 1783 | 1784 | 1785 | 1786 | 1787 | 1788 |
| OTHER HAY |  | 1790 | 1791 | 1792 | 1793 | 1794 | 1795 | 1796 |
| PASTURELAND |  | 1798 |  |  | 1801 | 1802 | 1803 | 1804 |
| Crop 1 | 1741 | 1742 | 1743 | 1744 | 1745 | 1746 | 1747 | 1748 |
| Crop 2 | 1749 | 1750 | 1751 | 1752 | 1753 | 1754 | 1755 | 1756 |
| Crop 3 | 1757 | 1758 | 1759 | 1760 | 1761 | 1762 | 1763 | 1764 |
| Crop 4 | 1765 | 1766 | 1767 | 1768 | 1769 | 1770 | 1771 | 1772 |


| Crop 5 | 1773 | 1774 | 1775 | 1776 | 1777 | 1778 | 1779 | 1780 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

1/ Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative, or neighborhood ditches; commercial or municipal water systems.

SECTION L continues on next page.
3. How many irrigation wells were used on this farm in 2010?.

1805
[If zero, go to item 6.]

ACRES

NUMBER
1808
[If zero, go to item 6.]
ACRES
a. How many planted acres were irrigated using water from these (item 5) wells?.
6. In 2010, on how many planted acres was irrigation used---
a. to apply chemical fertilizers?
b. to apply pesticides?. $\qquad$
c. to remove (leach) salts from the soil?.
d. to conduct land disposal of liquid livestock waste?
e. for crop cooling or freeze protection? $\qquad$

ACRES

| 1810 |
| :--- |
| 1811 |
| 1812 |
| 1813 |
| 1814 |


| 7. How familiar are you with --- <br> WATER MANAGEMENT TECHNIQUE | 2 <br> MANAGEMENT <br> PRACTICE CODE <br> [Enter code from respondent booklet] | [If code $=6$, ask--] <br> How many planted acres were irrigated using this technique in 2010? <br> ACRES |
| :---: | :---: | :---: |
| a. commercial scheduling services or computer simulation models to schedule irrigation-water applications?. | 1815 | 1816 |
| b. on-farm irrigation scheduling techniques using soil-moisture sensing devices (such as neutron probes, tensiometers, and soil moisture blocks)?. | 1817 | 1818 |
| c. on-farm use of special furrowing techniques (such as furrow diking, spread beds, and compact furrowing) to control field-level water distributions and to reduce water losses? | 1819 | 1820 |

8. During 2010, did you make improvements, such as upgrades or new equipment

CODE (not maintenance) to existing irrigation systems on this farm?

## 1821

YES [Enter code 1, then continue] NO [Enter code 3, then go to item 9]. . . . . . . . . . . . .
a. In 2010, how many of this farm’s planted acres were irrigated using these improvements?. . . . . . .
9. In the past five years, has anyone made an offer to purchase water or water rights from this farm operation?

CODE
$\square$ YES [Enter code 1, then continue]
NO [Enter code 3, then go to item 10]
1823

YEARS
10. During the last 10 years, in how many years has someone with senior water right claims caused you to reduce or discontinue crop irrigation for this farm?
a. What was the purchaser's

```
Agricultural use
Water for municipal, urban, recreational or industrial uses . . . . . . . .
Water to improve environmental values
Water for Native American (Indian) water right claims
Water for Native American (Indian) water right claims
```


## 1824

 intended use for the water?. . . . .
## SECTION M CORN DRYING, MARKETING, and INPUT PURCHASING

1. In what month was the majority of the 2010 corn crop harvested?. . . . . . . . . . . . . . . . . . . . . . . . . . . $\quad 18$ MONTH $\quad 1826$
2. How much of the 2010 corn crop was---
a. custom dried?
b. dried other than custom dried?
c. not dried?

| BUSHELS |
| :--- |
| 1864 |
| 1870 |
| 1876 |


| OR |
| :--- |
|  |
|  |
| 1865 |
| 1871 |
| 1877 |

$\mathbf{a}+\mathbf{b}+\mathbf{c}=\mathbf{1 0 0} \%$
[If any of the 2010 crop was custom dried, ask item 3; else ao to item 4.1
3. What was the cost of custom drying the 2010 crop?
CENTS PER BUSHEL

| 1829 |
| :--- | :--- |


|  | OR |
| :--- | :--- |
| 1830 <br> $\$$ |  |

4. [If any of the 2010 corn crop was dried, other than custom dried, ask items 4a-f; else go to item 5.]
a. What was the main fuel type used to heat the air for drying the 2010 corn crop?. . . . . . . . . . . . . . . . . . . . . . .

| 1 | diesel |
| :--- | :--- |
| 2 | gasoline |
| 3 | LP gas |
| 4 | natural gas |
| 5 | electricity |
| $c$ | nthnr |

b. On average, what percent of moisture was removed from the corn crop?

c. How many hours of each type of labor were used to dry the corn crop? (Include hours to unload. fill and emptv driers. and to oversee drvina.)

| HOURS |
| :--- |
| 1896 |
| 1897 |
| 1898 |

d. What was the main type of facility used to dry the 2010 corn crop?.

[^0]| 1837 |
| :--- |

NUMBER
e. How many of these facilities were used to dry the 2010 corn crop?.
1838

BUSHELS
f. What was the TOTAL holding capacity of these facilities?.
5. Considering all the corn marketing outlets available to you, how many miles (one-way) from your farm is the nearest---

| MARKETING OUTLET | 251 to 100 miles <br> 3 More than 100 miles <br> 4 No outlet or unknown |
| :---: | :---: |
| a. dry or wet mill ethanol plant?. . . | 1827 |
| b. feed mill?. | 1828 |
| c. cattle feedlot or other livestock feeding operation?. . . . . . . | 1831 |
| d. non-ethanol dry mill or beverage manufacturer?. . . . . . . . . | 1832 |
| e. elevator or other storage facility?. . . . . . . . . . . . . . . . . . . | 1833 |


| 6. How much corn did you market (sell) in 2010? (Include corn harvested from the 2009 and 2010 crops.). . . . . . . . | 1834 |
| :--- | :--- | :--- | :--- |
| 7. How much corn did you market (sell) in 2007? (Include corn harvested from the 2006 and 2007 crops.) . . . . . . . | 1835 |

8. How much OR what percent of the corn marketed in each year was marketed through---

9. About how many miles was it from your home to the nearest town or city with a population of 10,000 or more?

MILES
$\qquad$

| MILES |
| :--- |
|  |
| 1277 |
| 1199 |

11. About how many miles was it from your home to the nearest town or city, regardless of size?. $\qquad$
12. Where did you purchase the majority of the following input items for corn production?

| Input item used for corn production | What is the distance from your farm to where you purchased the input item for corn? <br> MILES | Did you purchase the input item in the nearest town or city of any size? <br> 1 Yes <br> 3 No | If NO, ask--- <br> What is the main reason? <br> 1 Price of the input <br> 2 Input not available <br> 3 Other |  |
| :---: | :---: | :---: | :---: | :---: |
| a. Fuel. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1878 | 1879 | 1880 |  |
| b. Fertilizers. . . . . . . . . . . . . . . . . . . . . . . . . . | 1881 | 1882 | 1883 |  |
| c. Chemicals. . . . . . . . . . . . . . . . . . . . . . . . . . | 1884 | 1885 | 1886 |  |
| d. Machinery and implements <br> (include supplies and repairs). | 1887 | 1888 | 1889 |  |
|  |  |  | $\begin{gathered} \text { OFFICE } \\ \text { USE } \end{gathered}$ | 1981 |

1. To receive the complete results of this survey on the release date, go to www.nass.usda.gov/results/.

Would you rather have a brief summary mailed to you at a later date?
CODE


Reported by: $\qquad$ Telephone ( )

OFFICE USE


OFFICE USE 0092


S/E Name

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0218. The time required to complete this information collection is estimated to average 100 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.


[^0]:    1 bins
    2 continuous flow drier (outside of bins)
    3 batch drier (outside of bins)

