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| Project 904 - ARMS Phase III –Soybeans – Version 3 | | | | | |  | | | OMB No. 0535-0218 Approval Expires 9/30/2008 | | | | | | |
| SURVEY_LOGO_1:USDA_logo_bw.gif | | | **2006 AGRICULTURAL RESOURCE MANAGEMENT SURVEY** | | | | | | | | | | | SURVEY_LOGO_2:ERS Logo.bmp | **NATIONAL**  **AGRICULTURAL**  **STATISTICS**  **SERVICE** |
| **SOYBEAN** | | | | | | | | | | |
|  | | | **COSTS and RETURNS REPORT** | | | | | | | | | | U.S. Department of Agriculture,  Rm 5030, South Building  1400 Independence Ave., S.W.  Washington, DC 20250-2000  Phone: 1-800-727-9540  Fax: 202-690-2090  Email: nass@nass.usda.gov | | |
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|  | |  | | | | |  |  | |  |  | **SURVEY_LOGO_4:ERS Logo.bmp** | | | |
| **Wednesday, October 25, 2006** | | | | | | | | | | | | | | | |
| CONTACT RECORD | | | | | | | | | | | | | | | |
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|  | | | | **MILITARY TIME** |
| **INTRODUCTION:**  [*Introduce yourself, and ask for the operator. Rephrase in your own words*.]  We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.  We encourage you to refer to your farm records during the interview. |  | | **BEGINNING TIME** [*MILITARY*] | 0004  \_\_ \_\_ \_\_ \_\_ |
|  | | | **SCREENING BOX** |
|  | | | 0006 |
|  | **[*ENUMERATOR NOTE: If screening box is code 1,***  ***complete the screening Supplement.***  ***If Screening box is blank, begin with Section A.*]** | | |

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| [*Name, address and partners verified and updated if necessary*] | | | | | | | | |
| **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | |
| PARTNER NAME | | | | PARTNER NAME | | | | |
| ADDRESS | | | | ADDRESS | | | | |
| CITY | STATE | ZIP | PHONE NUMBER | | CITY | STATE | ZIP | PHONE NUMBER |
| **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | **POID** \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ \_\_ | | | | |
| PARTNER NAME | | | | PARTNER NAME | | | | |
| ADDRESS | | | | ADDRESS | | | | |
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|  | **TOTAL POINTS** |  |  | 0925  **\_\_\_ \_\_\_ \_\_\_** | 0926  **\_\_\_ \_\_\_ \_\_\_** | 0927  **\_\_\_ \_\_\_ \_\_\_** | 0928  **\_\_\_ \_\_\_ \_\_\_** |  | 0009 | 0002 |
| **OFFICE**  **USE** | 0929 |  | PARTNERS’  STRATUM 182 |

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| **SECTION A** | **LAND IN FARM / RANCH** |

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| ***Please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or***  ***organization for which you are reporting in 2006*.** (***Include*** *all cropland, idle land, CRP, pastureland, woodland, wasteland, etc.*) | | |
|  | |  |
| **ACRES OPERATED** |  | **NUMBER OF ACRES** |
| 1. **How many acres of farm/ranch land were OWNED?** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0020 |

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| 2. **How many acres of farm/ranch land were rented or leased FROM OTHERS---**  (***Exclude*** *land used on an AUM or fee per head basis under a grazing permit.*) | **ACRES** | |
| a. for a **FIXED CASH** payment? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0021 |
| b. for a **FLEXIBLE CASH** payment?  (*Rent paid depends on prices and/or yields, or is otherwise not a fixed amount.*) . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0022 |
| c. for a **SHARE** of the crop or livestock production?  ***(Include*** *hybrid rental arrangement where rent paid is based on a fixed cash payment*  *plus some shared production.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . **+** | | 0023 |
| d. rented for **FREE**? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**+** | | 0024 |

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| 3. **How many acres of farm/ranch land were rented or leased TO OTHERS?**  (***Include*** *land rented for cash, for a share of crop or livestock production, or rent free.*) . . . . . . . . . . . . . . . . . . . . . . . .**−** | 0025 |

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|  | **TOTAL ACRES** |
| 4. **Then the total acres operated were---** [*Total 1 + 2a + 2b + 2c + 2d – 3*] . . . . . . . . . . . . . . . . . . . . . . . . .**=** | 0026 |

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|  | **ACRES** |
| 7. How many acres did this operation use on a **per head or animal unit month** (*AUM*) basis?   (***Include*** *Federal, State, railroad, Public School District, Indian Reservation, or private land*.) . . . . . . . . . . . . . . . . . . . . | 0027 |

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| 8. **Of the Total Acres in this operation** (*item 4*)**, how many were---** | **ACRES** |
| b. considered cropland? (***Include*** *land in government programs, and land planted to hay.*  ***Exclude*** *wild hay and CRP acres planted to trees*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0030 |
| c. covered under a **Federal crop insurance** policy? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0039 |
| d. enrolled in the **Conservation Reserve Program** (*CRP*), **Conservation Reserve Enhancement Program** (*CREP*) **or Wetland Reserve Program** (*WRP*)?. . . . . . . . . . . . . . . . . . . . . . . | 0028 |
| e. used to raise **certified organically** produced crops? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0041 |

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|  | **DOLLARS** |
| 10. **Including rent for land and/or buildings, what was the total CASH RENT**  **RECEIVED in 2006 for acres cash rented TO others?**  (***Include*** *land associated with rental livestock facilities and land leased to hunting clubs.*  ***Exclude*** *grazing of livestock and* *allotment rental fees.* *These will be recorded later.*) . . . . . . . . . . . . . . . . . . . . . . . . . . | 0042 |
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|  | **DOLLARS** |
| 11. **For acres share-rented to others, what was the total value of the CROP**  **or LIVESTOCK SHARES received in 2006?**  (***Exclude*** *government payments received from those acres.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0043 |
|  | **DOLLARS** |
| a. What were the government payments received for the acres share rented to others? . . . . . . . . . . . . | 0036 |

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|  | **DOLLARS** |
| 13. **Including rent for land and/or buildings, what was the total CASH RENT  PAID in 2006?** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  (***Include*** *rent paid in 2006 for previous years or rent paid in advance*.  ***Exclude*** *storage bins; record in Section* ***F****, item 20.*) | 0044 |
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| 14. **Does this operation use land administered by:** | |  | |
| * public or private agencies? * industrial corporations? * grazing associations? * rent from individuals on a short term grazing arrangement? | | **CODE** | |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter code 3 then* *go to Section* ***B***.] . . . . . . . . . . . . . | 0049 | |
|  |  | **DOLLARS** | |
| a. In 2006, what were the total usage fees this operation paid for the use of this public land? (***Include*** *fees paid for privately owned land administered*  *by a public agency through exchange-of-use.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0045 |
|  | | | **DOLLARS** |
| b. In 2006, how much did this operation spend on pasturing or grazing of livestock  on someone else’s privately owned land? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0046 |

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| **SECTION B** | **ACREAGE and PRODUCTION** |

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| 1.**During 2006, what crops were harvested on the total acres** (*Section* ***A****, item 4*) **on this operation?**  (***Include*** *crops grown on a contract or custom basis.* ***Exclude*** *crops grown on land RENTED to others and cover crops if not harvested.*) |

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| **1** | **2** | | **3** | | **4** | | |
| **CROP**  **FIELD CROPS** | **How many acres**  **were**  **harvested?**  **ACRES** | | **What was the**  **total**  **production?**  **TOTAL AMOUNT** | | **How much of this operation’s**  **share of the total production**  **was** *(will be*) **used on this**  **operation?**  **TOTAL AMOUNT** | | |
| Corn for Grain. . . . . . . . . . . . . . . | 0105 | | 0106 | **Bu.** | 0107 | | **Bu.** |
| Corn for Silage or Greenchop. . . . . | 0109 | | 0110 | **Tons** | 0111 | | **Tons** |
| Cotton, all types. . . . . . . . . . . . . . | 0113 | | 0114 | **Lbs.** |  | | |
| Peanuts. . . . . . . . . . . . . . . . . . . . | 0117 | | 0118 | **Lbs.** |  | | |
| Potatoes, - *report sweet potatoes in all other crops*. . . . . . . . | 0121 | **.\_\_\_\_** | 0122 | **Cwt.** |  | | |
| Rice. . . . . . . . . . . . . . . . . . . . . . | 0125 | | 0126 | **Cwt.** |  | | |
| Sorghum for Grain. . . . . . . . . . . . | 0129 | | 0130 | **Bu.** | 0131 | | **Bu.** |
| Sorghum for Silage. . . . . . . . . . . . | 0133 | | 0134 | **Tons** | 0135 | | **Tons** |
| Soybeans. . . . . . . . . . . . . . . . . . | 0137 | | 0138 | **Bu.** | 0139 | | **Bu.** |
| Tobacco, all. . . . . . . . . . . . . . . . . | 0141 | **.\_\_\_\_** | 0142 | **Lbs.** |  | | |
| **SMALL GRAINS** |  | |  | |  | | |
| Barley for Grain. . . . . . . . . . . . . . | 0145 | | 0146 | **Bu.** | 0147 | | **Bu.** |
| Oats for Grain. . . . . . . . . . . . . . . . | 0149 | | 0150 | **Bu.** | 0151 | | **Bu.** |
| Wheat, All Types, for Grain. . . . . . | 0153 | | 0154 | **Bu.** | 0155 | | **Bu.** |
| **DRY HAY CROPS** |  | |  |  |  | | |
| Hay, Alfalfa. . . . . . . . . . . . . . . . . | 0157 | | 0158 | **Tons** | 0159 | | **Tons** |
| Hay, All Other. . . . . . . . . . . . . . . . | 0161 | | 0162 | **Tons** | 0163 | | **Tons** |
| **OTHER CROPS** |  | |  |  |  | | |
| Canola. . . . . . . . . . . . . . . . . . . . . | 0165 | | 0166 | **Lbs.** | 0167 | | **Lbs.** |
| Other Oilseeds. . . . . . . . . . . . . . . | 0169 | | 0170 | **Lbs.** |  | | |
| Sugarcane or Sugarbeets. . . . . . . | 0173 | | 0174 | **Tons** |  | | |
| Dry Edible Beans/Peas/Lentils. . . . | 0177 | |  | |  | | |
| Vegetables for processing. . . . . . . | 0178 | |  | |  | | |
| All Other Vegetables and Melons | 0179 | |  | |  | | |
| Fruits, Nuts, and Berries. . . . . . . . | 0180 | |  | |  | | |
| Nursery and Greenhouse Crops  (*include Christmas trees*). . . . | 0181 | |  | |  | | |
| **All Other Crops** not listed above | 0182 | |  | |  | | |
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|  | **DOLLARS** |
| 2. **What was the estimated value of your landlord’s share of crop production for land rented**  **on a share basis in 2006?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0184 |

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| **SECTION C** | **LIVESTOCK** |

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| **Please report the inventory as well as total number of livestock, poultry, and/or livestock products sold and/or removed from this operation January 1, 2006 to December 31, 2006.** (***Include*** *any landlord’s share, any sold on the open market* (*non-contract*), *and any removed from this operation under a production or marketing contract in 2006.*) | | | |
|  | | | |
| **1** | **2** | **3** | **4** |
| 1. **Did this operation have on hand or produce  any** [*item*]**during 2006?** | **What was the total**  **number** [*column 1*] **sold**  **or**  **removed**  **in 2006?** | **On December 31, 2006,**  **how many**  [*column 1 regardless of ownership*]  **were on hand?** | **On December 31, 2006,**  **how many**  [*column 3*]  **were owned by**  **this operation?** |
| a. All cattle and calves? . . . . . . . . . . . . . . . . . . . . . . . . | 0260 | 0261 | 0295 |
| (i) Milk cows, both dry or in milk? (***Include*** *milk heifers that have calved.*) . . . . . . . . | 0257 | 0258 | 0259 |
| (ii) Milk? (*Report in* ***cwt****.*) . . . . . . . . . . . . . . . . . . . . . | 0270 |  |  |
| b. All hogs and pigs? . . . . . . . . . . . . . . . . . . . . . . . . . . | 0262 | 0263 | 0296 |
| c. Chicken eggs? (*Report in* ***dozens***) . . . . . . . . . . . . . . | 0266 |  |  |
| d. Turkeys? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0268 | 0269 | 0298 |
| e. Broilers? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0264 | 0265 | 0297 |
| f. All other livestock and poultry?  *Specify type* \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | 0272 | 0273 | 0299 |

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| 2. [*If SHARE RENTS from others and has livestock, ask*---] | **DOLLARS** |
| **What was the estimated total value of your landlord’s share of livestock  production sold or removed in 2006?**  (***Exclude*** *shared livestock production not part of a land rental arrangement.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0276 |

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| 3. **Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2006?** | | **CODE** |
| **YES** - [*Enter code 1 and* *continue*.] | **NO** - [*Enter code 3 then go to Section* ***D***.]. . . . . . . . . . . . . . | 0271 |
|  | | **DOLLARS** |
| a. How much were your gross receipts from items sold or removed under these contracts?. . . . . . . . . | | 0050 |
| b. On December 31, 2006, what was the market value of unsold livestock or poultry  remaining under these contracts?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0051 |
| c. How much was paid to contractees for production costs, including fees for services?. . . . . . . . . . . . . | | 0052 |

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| **SECTION D** | **COMMODITY MARKETING and INCOME** |

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| 1. **During 2006, did this operation have MARKETING CONTRACTS for any commodities it  produced?** (***Exclude*** *money received from contractors as reimbursement for expenses, report these in Section* ***F***.*Also* ***exclude*** *landlord shares, report these in Section* ***B****, item 2, and Section* ***C****, item 2*.) | **CODE** |

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| --- | --- | --- |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter code 3 then go to item 2.*] . . . . . . . . . . . . . . | 0300 |
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|  | **UNIT CODES for COLUMN 4** | | | | | | |
|  | 1 POUND | 5 BIN | | 9 DOZEN | | 20 BARREL | |
|  | 2 CWT | 6 BOX | | 10 FLAT | | 21 KILOGRAM | |
|  | 3 TON | 7 BALE | | 11 HEAD/BIRDS | | 22 ACRE | |
|  | 4 BUSHELS | 8 CARTON | | 13 PLANT/POT | | 39 ANIMAL SPACE | |
|  |  | |  | |  | |  |

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| **1** | **2** | **3** | **4** | **5** | | **6** |
| **What commodities**  **did this operation**  **have**  **MARKETING**  **contracts for**  **in 2006?** | [*See*  *commodity*  *codes*  *in*  *Respondent*  *Booklet.*] | **What quantity of** [*commodity*]  **was marketed**  **through**  **this contract?**  [*Exclude landlord’s share—*  *it was reported in*  *Section* ***B*** *or*  *Section* ***C***.] | **UNIT**  **CODE**  [Use  Unit  codes  above.] | **What was** (will be) **the**  **FINAL PRICE RECEIVED**  **per** [unit] **by this operation for** *[commodity]*  **marketed under this contract?**  [*Same units as*  *column 4*.] | | **What was the total**  **dollar amount**  **received in 2006**  **from this contract?**  [*Record receipts*  *less marketing*  *charges.*]  *1/* |
| [*Write in commodities]* | **CODE** | **QUANTITY** | **CODE** | **DOLLARS & CENTS** | | **TOTAL DOLLARS** |
|  | 0301 | 0304 | 0305 | 0306 | **.\_\_\_ \_\_\_** | 0307 |
|  | 0316 | 0319 | 0320 | 0321 | **.\_\_\_ \_\_\_** | 0322 |
|  | 0331 | 0334 | 0335 | 0336 | **.\_\_\_ \_\_\_** | 0337 |
|  | 0346 | 0349 | 0350 | 0351 | **.\_\_\_ \_\_\_** | 0352 |
|  | 0361 | 0364 | 0365 | 0366 | **.\_\_\_ \_\_\_** | 0367 |
|  | 0376 | 0379 | 0380 | 0381 | **.\_\_\_ \_\_\_** | 0382 |
| 1/ *Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.* | | | | | | |

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| 2. **During 2006, did this operation have PRODUCTION CONTRACTS for any commodities it produced?** (***Exclude*** *money**received from contractors as reimbursement for expenses; report these in Section* ***F****.**Also* ***Exclude*** *landlord shares, report these in Section* ***B,*** *item 2, and Section* ***C*** *item 2.*) | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter code 3 then* *go to item 3*.] . . . . . . . . . . . . | 0400 |
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| **1** | **2** | **3** | **4** | **5** | | **6** |
| **What commodities**  **did this operation**  **have**  **PRODUCTION**  **contracts for**  **in 2006?** | [*See*  *commodity*  *codes*  *in*  *Respondent*  *Booklet.*] | **What quantity of** *[commodity*] **was removed from the**  **operation under this contract during 2006?**  [*Exclude landlord's share----*  *it was reported in*  *Section* ***B*** *or*  *Section* ***C***.] | **UNIT**  **CODE**  [Use  Unit  codes  above.] | **What was** (will be) **the**  **FINAL FEE RECEIVED**  **per** [unit] **by this**  **operation for producing** *[commodity]*  **under this contract?**  [*Same units as*  *column 4*.] | | **What were the**  **TOTAL FEES**  **RECEIVED in 2006**  **under this contract?**  [*Record receipts*  *less marketing*  *charges.*]  *1/* |
| [*Write in commodities*] | **CODE** | **QUANTITY** | **CODE** | **DOLLARS & CENTS** | | **TOTAL DOLLARS** |
|  | 0401 | 0404 | 0405 | 0406 | **.\_\_\_ \_\_\_** | 0407 |
|  | 0416 | 0419 | 0420 | 0421 | **.\_\_\_ \_\_\_** | 0422 |
|  | 0431 | 0434 | 0435 | 0436 | **.\_\_\_ \_\_\_** | 0437 |
|  | 0446 | 0449 | 0450 | 0451 | **.\_\_\_ \_\_\_** | 0452 |
| 1/ *Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.* | | | | | | |

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| **CASH or OPEN MARKET SALES** |  | ***Exclude* from this table---**  ► Marketing Contract sales (report in item 1.)  ► Production Contract removals (report in item 2.)  ► Landlord shares (report in Section **B,** item 2, Section **C,** item 2.) |

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| 3. **After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2006 of each of the following crop and/or livestock commodities produced in 2006 and earlier years---** | **DOLLARS** |
| a. Corn, Rice, Sorghum, Soybeans, Barley, Oats, Wheat? (***Include*** *silage,* ***exclude*** *sweet corn*) . . . . . . . . . . | 0501 |
| b. Other Grains, Oilseeds, Dry Beans, and Dry Peas? (*flaxseed, other grain silage and forage, other grains   and oilseeds, popcorn, sunflowers, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0502 |
| c. Tobacco, Cotton, and Cottonseed? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0503 |
| d. Vegetables, Melons, Potatoes and Sweet Potatoes? (*beets, cabbage, cantaloupes, pumpkins,  sweet corn, tomatoes, watermelons, vegetable seeds, etc*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0504 |
| e. Fruit, Tree Nuts and Berries? (*almonds, apples, blueberries, cherries, grapes, hazelnuts,  kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0505 |
| f. Nursery, Greenhouse, Cut Christmas Trees, Floriculture and Sod? (*bedding plants, bulbs,   cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.*) . . . . . . . . . . . . . . . . . | 0506 |
| g. Other Crops and Hay, Short Rotation Wood Crops? (*grass seed, hay and grass silage, straw,   hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0507 |
| h. Hogs and Pigs? (***Exclude*** *breeding stock)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0508 |
| i. Hogs Breeding Stock? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0509 |
| (i) Recognized gain/loss on sales of breeding hogs reported in item 3i above?  (*can be negative (-) if losses were incurred*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0533 |
| j. Milk and other dairy products from cows? (*before deduction of any hauling fees*) . . . . . . . . . . . . . . . . . . . . . . | 0510 |
| k. Cattle and Calves? (*fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.,* ***exclude*** *breeding stock.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0511 |
| l. Cattle Breeding Stock? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0512 |
| (i) Recognized gain/loss on sales of breeding cattle reported in 3l above? (*can be negative (-) if losses were incurred*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0535 |
| m. Broilers? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0513 |
| n. Eggs? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0514 |
| o. Turkeys? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0515 |
| p. Other Poultry? (other *chickens, ducks, emus, geese, hatchlings, ostriches,  pigeons, pheasants, quail, poultry products, etc.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0516 |
| q. Other Animals and Other Animal Products; Sheep, Goats and their Products; Horses, Ponies, Mules, Burros, and Donkeys; Aquaculture? (*wool, mohair, milk and cheese from animals other than cows*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0517 |

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| 5. **CCC Loans---**  (***Include*** *regular and reserve loans, even if redeemed or forfeited.)* | **DOLLARS** |
| a. How much was received for all commodities placed under CCC loan during 2006? . . . . . . . . . . . . . . | 0518 |
| b. What was the amount spent to repay all CCC loans during 2006? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0519 |
|  |  |
| [**ENUMERATOR NOTE**: [*If any of the crops redeemed from the CCC were sold in 2006, verify that these sales are*  *recorded in Marketing Contracts (item 1) or Cash Sales (item* 3*). If the redeemed crops*  were *NOT sold in* *2006, their value should be reported in Section* ***G,*** *item 5a.*] | |

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|  | **1**  **OPERATOR &**  **PARTNER(S)**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| 6. **In 2006, how much was spent by this operation** (*operators,**partners, landlords, or contractors*) **for marketing and storage expenses?** (***Include*** *check-off, commissions, storage, inspection, ginning, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0868 | 0869 | 0870 |

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| **MARKETING EXPENSE WORKSHEET** | | | | | |
| **COMMODITY** | **EXPENSE NAME** | **FEE PER UNIT** | **UNIT** | **NUMBER OF UNITS** | **TOTAL MARKETING EXPENSE** |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
|  |  | \_\_\_ \_\_\_**.\_\_\_ \_\_\_ \_\_\_** |  |  |  |
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| **Accounts Receivable/Deferred Payments:** |  |  |
| 7. **For each item below, report income received or the amount owed to the operation on the dates specified. Include:** | |  |
| * **Cash Sales** | |  |
| * **Marketing Contract Sales** | |  |
| * **Production Contract Removals** | |  |
| [**ENUMERATOR NOTE:** *Crops in storage and not yet sold should be reported in Section* ***G****, item 5a.*] | | **DOLLARS** |
| a. How much was this operation owed on January 1, 2006 for any crops or livestock  produced and sold (*cash or contract*) before January 1, 2006? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0885 |
|  | | |
| b. How much did this operation receive from (item 7a), during 2006? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0875 |
|  | |  |
| c. How much was this operation owed on December 31, 2006 for any crops or livestock produced and sold (*cash or contract*) in 2006 or earlier years? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0886 |

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| **SECTION E** | **OTHER FARM INCOME** |

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| 1. **In 2006, did this operation receive Federal, State or Local Farm Program Payments?** (***Include*** *government payments received through a cooperative and conservation cost sharing or   program payments.*) | | **CODE** |
| **YES** - [*Enter code 1 and* *continue*] | **NO** - [*Enter code 3 then* *go to item 4*.] . . . . . . . . . . . . . . . | 0563 |

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| 2. **What is the total dollar amount this operation received in 2006 for---** | | **DOLLARS** |
| a. Direct and counter-cyclical payments? (***Include*** *government payments received through a cooperative.*). . . . . . . | | 0525 |
|  | | **PERCENT** |
| (i) What percent of (*item 2a*) was for direct payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**%** | | 0520 |
| (1) What percent of this (*item 2a*(i)) was direct payments for SOYBEAN base?. . . . . . . . . . . .**%** | | 0521 |
| (ii) What percent of (*item 2a*) was for counter-cyclical payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . **%** | | 0522 |
| (1) What percent of this (*item 2a*(ii)) was counter-cyclical payments for SOYBEAN base?. . .**%** | | 0523 |
|  | | **DOLLARS** |
| b. How much was received from loan deficiency payments (LDPs), marketing loan gain, and net value of commodity certificates?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0529 |
| (i) How much of this was loan deficiency payments (LDPs) and  marketing loan gains for SOYBEANS?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0532 |
| g. Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and Wetlands Reserve Program (WRP) payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0477 |
| h. Environmental Quality Incentive Program (EQIP), and  Conservation Security Program (CSP) payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0478 |
| n. All other federal or state agricultural program payments?  (***Include*** *disaster and market loss payments, peanut quota compensation payments, milk income loss contract payments, tobacco buyout payments, and any other Federal,*    *state or local programs.* ***Exclude*** *Federal Crop Insurance payments and other indemnity payments.)*. . . . . . . . . . . .*.* | | 0545 |
| (i) How much of this was disaster and market loss payments for SOYBEANS?. . . . . . . . . . . . . . . . . | | 0557 |
|  | **DOLLARS** | |
| 4. **What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?** (***Include*** *conservation cost sharing or program payments.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0543 |

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| 5. **In 2006, what was the total income received by you** (*the operator*) **and all partners for---** | **DOLLARS** |
| a. Custom work, machine hire, and other agricultural services provided for farmers   and others (*unless it is for a separate business*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0546 |
| c. Recreation and agri-tourism activities such as hunting, fishing, farm tours, hospitality services,  petting zoos, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0548 |
| e. Sales of Farm Machinery and Vehicles (*farm share only*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0550 |
| f. Proceeds from sales of farmland and other farm real estate for this operation only?. . . . . . . . . . . . . . | 0558 |
| (i) Recognized gain/loss on sales of farmland and other farm real estate reported  above (*in 5f*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0559 |
| g. Federal crop insurance payments?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0552 |
| (i) How much of this was for Federal crop insurance indemnity payments for SOYBEANS?. . . . . . | 0553 |
| l. Other income which is closely related to the agricultural operation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0556 |
| (***Exclude*** *sales of farm machinery and vehicles.* ***Include*** *grazing of livestock, sales of forest products,  sales of poultry litter, insurance indemnity payments other than Federal Crop Insurance payments,   patronage dividends and refunds from cooperatives, animal boarding, tobacco settlements, state fuel,  tax refunds, hedging profits and losses. This may be a* ***negative (-)*** *number for hedging losses.)* | |

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|  | **CODE** |
| 6. **Which code represents the largest portion of this operation’s 2006 gross**  **farm income?** (*Enter code from Respondent Booklet*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0047 |

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| ***Include:***  *• Sales of all crops, livestock, poultry and livestock products sold in 2006.*  *• The VALUE OF PRODUCT REMOVED for all crops, livestock,*  *and poultry produced under contract in 2006.*  *• Sales of miscellaneous agricultural products in 2006.*  *• All government agricultural payments received in 2006.*  *• Landlord’s share of government payments.* |  |

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| **SOYBEAN GOVERNMENT PROGRAMS** |  | | | | |  |
| 7. **How has the addition of soybean base  acres under the 2002 Farm Act,** (*soybeans made eligible for direct and  counter-cyclical payments*)**, affected your  decision regarding acres planted to soybeans?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 1 more soybean acres were planted in response to the program.  2 less soybean acres were planted in response to the program.  3 soybean planting decisions were NOT affectd by  the program. | | . . . . | **CODE** |
| 0471 |
|  | | | | | |  |
| 8. **How** **have your planting decisions been affected by the potential for opportunities to update soybean base acres in the future?**. . . . . . . . . . . . . . . . . | | 1. soybean acres increased so base acres may be expanded. 2. soybean acres unchanged so base acres may be maintained. 3. soybean acres reduced so base acres may be expanded for another program crop. 4. soybean planting decisions were NOT affected. | | . . . . . . . . . . . | | **CODE** |
| 0472 |

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| **SECTION F** | **OPERATING and CAPITAL EXPENDITURES** |

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| **In 2006, how much was spent for**  (*item)* **by** [*column*]**---** | | ***Include*** *only expenses related to this operation.*  ***Exclude*** *expenses NOT related to the farm/ranch;*  *expenses of performing custom work FOR others, expenses on land rented to others.* | | |
|  | |  | | |
| **OPERATING EXPENSES** |  | **1**  **OPERATOR &**  **PARTNER(S)**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| 1. **Seeds, sets, plants, seed cleaning, seed treatments, etc., and transplants and trees?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0600 | 0601 | 0602 |
| (***Include*** *technology fees.*  ***Exclude*** *items purchased only for direct resale.)* | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| a. How much of this (*item 1*) was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0603 | 0604 | 0605 |

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| 2.**Fertilizer, lime and soil conditioners?** (***Include*** *custom application costs.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0606 | 0607 | 0608 |
| a. How much of this (*item 2*) was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0609 | 0610 | 0611 |

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| 3. **Agricultural chemicals for crops, livestock, poultry, and general farm use?** (***Include*** *biological pest controls and custom application costs.*). . . . . . . . . . | 0612 | 0613 | 0614 |
| a. How much of this (*item 3*) was for   the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0615 | 0616 | 0617 |

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| 4. **Livestock purchases of---** | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| a. Breeding stock for beef cattle, dairy cattle,  hogs and sheep? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0621 | 0622 | 0623 |
| b. Other cattle, calves, hogs and pigs?  [*Report other sheep in item 4d*.] . . . . . . . . . . . . . . . . . . . . . . . . . | 0624 | 0625 | 0626 |
| c. Chickens and turkeys?  [*Report ducks and game birds in item 4d.]* . . . . . . . . . . . . . . . . . | 0627 | 0628 | 0629 |
| d. Other livestock and poultry,  including other sheep and lambs, bees,  brooder fish, fingerlings, etc.? . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0630 | 0631 | 0632 |

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| 5.**Leasing of livestock?**  (***Include*** *leasing of bees for pollination.)* . . . . . . . . . . . . . . . . . . . . . . . . . . | 0633 | 0634 | 0635 |

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| 6. **Purchased feed for livestock and poultry?**  (***Include*** *grain, hay, silage, mixed feeds, concentrates, etc.*) . . . . . . . . . . . . | 0636 | 0637 | 0638 |

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| 7. **Bedding and litter for livestock?** . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0639 | 0640 | 0641 |

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| 8. **Medical supplies, veterinary and custom services for livestock?** (***Exclude*** *manure disposal.)*. . . . . . . . . . . . . . . . . . . . . . . . . | | 0642 | | | 0643 | | 0644 |
| (***Include*** *artificial insemination (AI), branding, breeding fees,  caponizing, castrating, custom feed processing,  hormone injections, manure disposal performance testing,   pregnancy testing, seining, sheep shearing, etc.*) |  | |  |  | |  | |

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| **In 2006, how much was spent for**  (*item)* ***by*** [*column*]**---** | **1**  **OPERATOR &**  **PARTNER(S)**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| **Purchases for the farm business of---** |  | |  |  |
| 9. **All fuels and all oils and lubricants?**. . . . . . . . . . . . . . . . . . . . . . . . . | 0663 | | 0664 | 0665 |
| a. Diesel fuel?(***Include*** *biodiesel.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0645 | | 0646 | 0647 |
| b. Gasoline and gasoline blends that include ethanol? . . . . . . . . . . | 0648 | | 0649 | 0650 |
| c. Natural gas? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0651 | | 0652 | 0653 |
| d. LP gas (*propane, butane*)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0654 | | 0655 | 0656 |
| e. Oils and lubricants? (***Include*** *grease, hydraulic fluids,*  *motor oils, transmission fluids, etc.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0657 | | 0658 | 0659 |
| f. All other fuel?  (***Include*** *coal, fuel oil, kerosene, wood, etc.)* . . . . . . . . . . . . . . . . . . . | 0660 | | 0661 | 0662 |
| g. How much of the total fuel expense (*item 9*) was for irrigation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0666 | 0667 | 0668 |
| (i) How much of this fuel expense (*item* 9g) was for **water pumped from wells**?. . . . . . . . . . . . . . . . . . . . . . . . . . | | 0669 | 0670 | 0671 |
| h. How much of the total fuel expense (*item 9*) was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . | | 0672 | 0673 | 0674 |

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| 10. **Electricity for the farm business?**. . . . . . . . . . . . . . . . . . . . . . . . . . . | 0675 | 0676 | 0677 |
| a. How much of the total electricity expense (*item 10*)  was for irrigation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0678 | 0679 | 0680 |
| b. How much of this expense (item 10a)  was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . | 0681 | 0682 | 0683 |
| (i) How much of this expense was for **water pumped from wells**?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0684 | 0685 | 0686 |
| c. How much of the total electricity expense (*item 10*)  was for drying?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0687 | 0688 | 0689 |
| (i) How much of this expense (*item 10b*)  was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . | 0690 | 0691 | 0692 |
| d. How much of the total electricity expense (*item 10*)  was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0693 | 0694 | 0695 |

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| 11.**Purchased water for irrigation from off-farm suppliers?** (***Include*** *irrigation assessments and fees.)*. . . . . . . . . . . . . . . . . . | 0696 | 0697 | 0698 |
| a. How much of this (*item 11*) was for the  SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0699 | 0700 | 0701 |

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| 12. **All other utilities? –** such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc.. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0872 | 0873 | 0874 |

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| 13. **Farm supplies, marketing containers, hand tools and farm shop power equipment?** | | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| (***Include*** *expenses for temporary fencing.*  ***Exclude*** *expenses for permanent fencing.)*. . . . . . . . . . . . . . . . . . . . . . . . | 0702 | | | 0703 | | 0704 |

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| **In 2006, how much was spent for**  (*item)* ***by*** [*column*]**---** | **1**  **OPERATOR &**  **PARTNER(S)**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| 14. **Repairs, parts and accessories for motor vehicles, machinery and farm equipment?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0708 | | 0709 | | 0710 |
| (***Include*** *drying equipment, frost protection, tune-ups,*  *overhauls, repairs to livestock equipment, replacement parts  for machinery, tubes, tires, and accessories such as air*  *conditioners, CB’s, radios and hydraulic cylinders*  ***Exclude*** *irrigation equipment and pump repairs.)* | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| a. How much of this (*item 14*) was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0711 | 0712 | | 0713 | |

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| 15. **Maintenance and repair for the upkeep of all farm buildings,**  **houses other than the operator’s, land improvements,**  **and all other farm/ranch improvements?**. . . . . . . . . . . . . . . . . . . . | 0714 | 0715 | 0716 |
| (***Include*** *conservation improvements, corrals, feeding floors,*  *feedlots, gravel, land drainage structures, tiling, trench, silos,  wells, irrigation equipment and pump repairs and facilities.*  ***Exclude*** *any* ***new*** *construction or remodeling.)* | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| a.How much of this (*item 15*) was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings?. . . . . . . . . . . . . . . . . . | 0717 | 0718 | 0719 |
| b. How much of this (*item 15*) was for irrigation equipment and pumps?. . . . . . . . . . . . . . . . . . . . . . . . . . | 0720 | 0721 | 0722 |
| (i) How much of this expense for irrigation equipment and pumps (*item 15b*) was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0723 | 0724 | 0725 |

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| 16. **Maintenance and repair of the operator’s house if it  was owned by the operation?** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .  *‘Owned by the operation’ means the house is--* − *recorded as an asset in farm record books, or* − *used as security or collateral for a farm loan, or* − *deeded as part of the farm.* | 0726 |  |  |
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|  | | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| 17. **Insurance for the farm business?**. . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0729 | 0730 | | 0731 | |
| (***Include*** *all casualty insurance, hail insurance, and any other*  *crop or livestock insurance; motor vehicle liability and blanket insurance policies.*  ***Include*** *insurance on operator’s dwelling if owned by the operation.* ***Exclude*** *health insurance and other payroll insurance items.*) | | | | | | |
| a. How much of this item (*item 17)* was for  Federal crop insurance?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0732 | | | 0733 | | 0734 |
| (i) How much of this was Federal crop insurance for SOYBEANS?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0735 | | | 0736 | | 0737 |

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| 18. **Interest and fees paid on---** | **DOLLARS** | **DOLLARS** |  |
| a. Debts secured by real estate?  (***Include*** *interest paid on the operator’s house if owned*  *by the operation.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0738 | 0739 |  |
| b. Debts not secured by real estate?  (***Include*** *service fees on CCC loan redemptions.)* . . . . . . . . . . . . . . . . | 0741 | 0742 |  |

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| 19. **Property taxes paid on---** | | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| a. Real estate? (***Include*** *real estate taxes on operator dwelling,*  *if owned by the operation.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0744 | | | 0745 | | 0746 |
| b. Livestock, machinery, and  other farm production items? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0747 | | | 0748 | | 0749 |

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| 20.**Renting or leasing of tractors, vehicles, equipment or storage structures?** (***Include*** *farm machinery, cars, trucks, irrigation equipment and other equipment.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0750 | 0751 |  |

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| **In 2006, how much was spent for**  (*item)* ***by*** [*column*]**---** | **1**  **OPERATOR &**  **PARTNER(S)**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| 21. **Vehicle registration and licensing fees?** . . . . . . . . . . . . . . . . . . . . | 0753 | 0754 |  |

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| 22.**Depreciation expense claimed by this operation in 2006 for all capital assets?** *(If partnership, include amounts claimed by all partners in this operation.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0756 |  |  |
| a. How much of this depreciation expense (*item* 22)was claimed for breeding livestock? . . . . . . . . . . . . . . . . . . . . . . . | 0757 |  |  |
|  | | | |

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| --- | --- | --- | --- | --- | --- | --- |
| 23. **CASH WAGES paid to hired farm and ranch labor?**. . . . . . . . . . . | 0758 | | | 0759 | | 0760 |
| ***Include*** *Cash wages, incentives and bonuses*  *Payments to corporate officers and paid family members* | | | | | | |
| ***Exclude*** *Wages paid for custom and contract work*  *Wages paid for housework*  *Social Security on the owner-operator*  *Withdrawals for living expenses*  *Employer’s share of Social Security and unemployment taxes*  *Health insurance and life insurance*  *Pensions or retirement plans*  *Worker’s Compensation* | | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| a. How much of the total wage expense (*item 23*) was for the SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0761 | 0762 | | 0763 | |

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| 24. **Of the total cash wages** (*item* 23),  **how much was paid out to---** (*Total 24a + 24b + 24c + 24d + 24e must equal item 23*) | | **DOLLARS** | | **DOLLARS** | **DOLLARS** |
| a. You (*the principal operator*)? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0764 | | 0765 | | 0766 |
| b. Your (*the operator’s*) spouse? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0767 | | 0768 | | 0769 |
| c. Other members of your (*the operator’s*) household? . . . . . . . . . . | 0574 | | 0575 | | 0576 |
| d. Other operators (*outside the operator’s household*)? . . . . . . . . . . . | 0770 | | 0771 | | 0772 |
| e. All other paid farm and ranch labor? . . . . . . . . . . . . . . . . . . . . . . . | 0773 | | 0774 | | 0775 |

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| 25. **Payroll taxes and benefits for paid labor?** | | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| (***Include*** *employer’s share of Social Security and unemployment taxes,*  *health insurance, pension or retirement plans, Workers Compensation, etc.*  *Also* ***include*** *any amounts the farm paid for farm workers that are part of   your* (*the operator’s*) *household.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0776 | | | 0777 | | 0778 |
| a. How much of this (*item 25*) was for the  SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0779 | | | 0780 | | 0781 |

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| 26. **Contract labor?** *(Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.)*. . . . . . . . . . . . . . . . . . . . . . . . | 0782 | 0783 | 0784 |
| (***Exclude***  *contract work for building construction, repairs or farm improvements,  payments to other operations that fed/raised livestock under contract FOR this operation.*) | | | |
|  | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| a. How much of this (*item 26*) was for the  SOYBEAN enterprise?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0785 | 0786 | 0787 |

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| 27. **Custom work such as---** (*Custom work is work performed by machines and labor hired as a unit*.) | | **DOLLARS** | **DOLLARS** | | **DOLLARS** | |
| a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling?. . . . . . . . . . . . . . . . . . . . . . . . | 0788 | | | 0789 | | 0790 |
| b. All other custom work done on this operation Includingmachine hire, and rental of machinery andequipment? (*Report custom livestock services in item 8.*). . . . . . . . . . . . . | 0791 | | | 0792 | | 0793 |
| c. How much of the total custom work expense (item 27a & 27b) was for the SOYBEAN enterprise?. . . . . . . . . | 0794 | | | 0795 | | 0796 |

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| **In 2006, how much was spent for**  (*item)* ***by*** [*column*]**---** | **1**  **OPERATOR &**  **PARTNER(S)**  **DOLLARS** | **2**  **LANDLORD(S)**  **DOLLARS** | **3**  **CONTRACTOR(S)**  **DOLLARS** |

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| 28. **For workers who were members of your** (*the operator’s)* **household, what was the cash value of any commodities provided to them as PAYMENT for farm work?** . . . . . . . . . . . . . . [***Example****: a percentage of crop, calves, etc*., ***exclude*** *operator payments or draws.*] | 0797 |  |  |
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| 29. **For workers who were *NOT* household members---** |  |  |  |
| **What was the cash value of all commodities, feed, fuel,   housing, meals, other food, utilities, vehicles for  personal use, and any other non-cash PAYMENT  for farm work?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **DOLLARS** |  |  |
| 0798 |
| (***Include***  *meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc.*  ***Exclude*** *home gardens, unless expenses were recorded previously. Also,* ***exclude*** *partner payments or draws.)* | | | |

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|  | **DOLLARS** |  |  |
| 30. **What was the market value of products produced and  used on this operation for home consumption?**. . . . . . . . . . . . . | 0799 |  |  |
| (***Exclude*** *any commodities provided as payment to household members  for farm work reported in item 28.*) | **DOLLARS** |  |  |

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| 31. **Fees paid to purchase professional or farm**  **management services such as record keeping, tax**  **preparation, or planning?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0801 |  |  |

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| ***Show the respondent the list of General Business Expenses in***  ***the Respondent Booklet.*** | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| 32. **General Business Expenses?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0804 | 0805 | 0806 |
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| **CAPITAL EXPENSES** |  | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| 33. **Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc?**. . . . . . . . . . . . . . . . . . . . .  (***Exclude*** *moveable equipment.*) | | 0807 | 0808 | 0809 |
|  |  |  |
| 34. **Buildings and structures including all costs for new construction and remodeling of dwellings** (***excluding*** *the operator’s dwelling),* **barns, buildings, hog houses, poultry houses, milk barns,  storage facilities, sheds, silos, etc.?**. . . . . . . . . . . . . . . . . . . . . . . .  (***Exclude*** *repairs and maintenance.*) | | **DOLLARS** | **DOLLARS** | **DOLLARS** |
| 0810 | 0811 | 0812 |
|  |  |  |
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|  | | **DOLLARS** |  |  |
| 35. **New construction or remodeling of the Operator’s Dwelling, if owned by the operation?**. . . . . . . . . . . . . . . . . . . . . . . | | 0813 |  |  |

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| **Report the TOTAL NET COST** (*after deducting the value of trade-ins, rebates and discounts)* **of the following items purchased for the farm/ranch in 2006.** |

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|  | | | **DOLLARS** |  |
| 36. **Cars – Include** new or used?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 0816 |  |
|  | **PERCENT** | |  |  |
| a. What percent of (*item 36*) was the Farm’s Share? . . . . . . . . . **%** | 0817 |  | **DOLLARS** |  |

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| 37. **Trucks – Include** new or used trucks, pickups,  sport utility vehicles, vans, campers and buses?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0818 | |  |
|  | **PERCENT** |  | |  |
| a. What percentage of this was the Farm’s Share?. . . . . . . . . .**%** | 0819 | | **DOLLARS** |  |
| 38. **Tractors – Include** new or used?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0820 | |  |

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| 39. **Self-propelled equipment including implements and self-propelled  equipment for livestock, dairy, or poultry production?** . . . . . . . . . . . . . . . . . . . . . . . | 0821 |  |

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| 40*.* **Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry?** (***Include*** *farm share only.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0822 |  |

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| 41. **Office equipment, furniture and computers that were placed on a depreciation schedule?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0823 |  |

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| 43. **All Other Capital Expenditures?**  (***Include*** *all other capital expenditures which were*  *placed on a depreciation schedule.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0824 |  |
| *Specify:*\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |  |  |

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|  |  | **OPERATOR & PARTNER(S)**  **DOLLARS** | **LANDLORD(S)**  **DOLLARS** | **CONTRACTOR(S)**  **DOLLARS** |
| 44. **What other expenses did this operation have in 2006 that I have not recorded?**  [*List each expense item and amount*.]. . . . . . . . . . . . . . . . . . . . . . . . | | 0825 | 0826 | 0827 |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  |  |  |
| \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  |  |  |

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| **SECTION G** | **FARM ASSETS** |

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| 1.**In order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2006?** *(****Include*** *owned assets on rented land.)* | **DOLLARS** |
| a. Farm Operator’s Dwelling, if owned by the operation? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0850 |
| b. All other Dwellings? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0851 |
| c. All other Farm Buildings and Structures?  *(****Include*** *barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)* . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0852 |
| d. Orchard trees and vines, and trees grown for wood products? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0853 |
| e. Land? *(****Exclude*** *houses, buildings, orchard trees and vines, and trees grown for wood products.)* . . . . . . . . . . . . . . . . | 0854 |
| 2.**What is the Estimated Market Value of the land and buildings on the acres rented or leased FROM OTHERS?**  (*Reported in Section* ***A****, items 2a, 2b, 2c & 2d.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0855 |
| a. How much of this amount (*item 2*) was RENTED FROM RELATIVES?. . . . . . . . . . . . . . . . . . . . . . . . . | 0856 |
| 3. **What is the Estimated Market Value of the land and buildings on the acres rented or leased TO OTHERS?**  (*Reported in Section* ***A****, item 3*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0857 |
| 4.**What is your best estimate of the fair market value you would receive if you sold your entire farm business operation today to be used for any purpose?**. . . . . . . . . . . . . . . . . . . . . . | 0815 |
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| *For each item below, report the market value(s) of the assets owned by*  *the operation on the dates specified.* | beginning of year | end of year |
|  |  |
| 5. **What was the ESTIMATED MARKET VALUE for the farm share of---** | **JAN. 1, 2006?**  **DOLLARS** | **DEC. 31, 2006?**  **DOLLARS** |
| a. Crops owned and stored on or off this operation on---  *(****Include*** *specialty crops, fruit storage, hay silage, and nursery and*  *greenhouse products not in the ground.* ***Exclude*** *crops under CCC loans.)*. . . . . . . . . . . . . . | 0888 | 0889 |
| b. Breeding livestock **owned** by and **located** on or off  this operation on--- . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0863 | 0864 |
| (***Exclude*** *livestock being produced under contract on another operation*  *and reported in Section* ***C****, item 3.*) |  |  |
| c. Non-breeding livestock **owned** by and **located** on or off  this operation on--- . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0876 | 0877 |
| (***Include*** *aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc.*  ***Exclude*** *livestock being produced under contract on another operation and*  *reported in Section* ***C****, item 3*.) |  |  |
| d. Production inputs **owned** by this operation such as feed, fertilizer,  chemicals, fuels, parts, purchased seed and other supplies, etc. on-- . . . . . . . . . . | 0878 | 0879 |
| e. Production inputs already **used** for cover crops or crops not yet  harvested, (also known as *sunk* costs) on--- . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0880 | 0881 |
| f. Trucks and cars **owned** by the operation on---(*farm share only*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0882 |
| g. Tractors, machinery, tools, equipment and implements **owned** by the operation on-- . . . . . . . . . . . . | | 0883 |
| h. Stocks in farm cooperatives and the Farm Credit System on--- . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0884 |
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| *LIQUID ASSETS* - [*Show* **OTHER FARM ASSETS & VALUE CODES** *in Respondent Booklet.*] | **END OF YEAR**  **VALUE CODE** | |
| 6. **On December 31, 2006, what was the value of all other farm assets?**. . . . . . . . . . . . . . . . . . . . . . . . . | 0887 | |
| (***Include*** *farm share of any other assets such as certificates of deposit, savings and checking accounts,*  *hedging account balances, government payments due, balance of land contract sales, and other farm assets   not reported earlier*. *Also*, ***include*** *monies owed to the farm business but* ***exclude*** *any personal debt owed t*o  *the operator. Also,* ***exclude*** *monies recorded earlier, (Section* ***D****, item 7*), *from commodity sales*.) *any other farm assets not reported earlier.*) | |  |

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| **SECTION H** | **FARM DEBT** |

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|  | | **DOLLARS** |
| 4. **What was the total amount of all farm business loans TAKEN OUT and REPAID in 2006?**  (***Include*** *seasonal production and other loans.)*. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0890 |
|  | |  |
| 5. **Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2006?** (***Include*** *money owed against your line of credit*. ***Exclude*** *CCC loans.*) | | **CODE** |
| **YES** – [*Enter code 1 and continue.*] | **NO** – [*Enter code 3 then go to Section* ***I****.*] . . . . . . . . . . . | 1058 |

| 6. **For each type of loan, what was the balance owed, average interest rate, and percent for farm use?** (***Include*** *farm/ranch loans, and debt on the operator’s house if owned by the  operation*. ***Exclude*** any *loans for non-farm purposes that are secured by* *assets of the farm/ranch*.) | 1  **What was the**  **balance owed**  **on Dec. 31, 2006?**  **DOLLARS** | 2  **What was the average interest rate of this debt?**  **PERCENT** | | 3  **What was the average percent for farm use?**  **PERCENT** |
| --- | --- | --- | --- | --- |
| a. one year or less production or other loans?. . . . . . . . . . . . . . . | 1048 | 1049 | **.\_\_\_ \_\_\_** | 1050 |
| b. more than one year non-real estate debt?. . . . . . . . . . . . . . . . | 1051 | 1052 | **.\_\_\_ \_\_\_** | 1053 |
| c. more than one year real estate debt?. . . . . . . . . . . . . . . . . . . . | 1054 | 1055 | **.\_\_\_ \_\_\_** | 1056 |
|  | | | | **DOLLARS** |
| 9. **How much of the debt owed on December 31, 2006 was for the operator’s dwelling?**  (***Exclude*** *operator’s dwelling if not owned by the operation.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | 1057 |
|  | | | |  |
|  | | | | **OFFICE USE** |
|  | | | | 0999 |

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| **SECTION I** | **FARM MANAGEMENT and USE OF TIME** |

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|  | **NUMBER of OPERATORS** |
| 1. **How many individuals were involved in the day-to-day decisions for this operation?** (*Enter the number of operators, including the operator named on the front of this form.  Identify* *the operators in the columns below.* ***Exclude*** *hired workers unless they are a hired manager*.) . . . . . . . . . . . . . | 1200 |

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| 2. **Does the principal operator have a spouse?** | | | **CODE** |
| **YES** – [*Enter code 1 and continue*.] | **NO** – [*Enter code 3 then go to item 4*.] | | 1205 |
| 3. **Is the principal operator’s spouse included in item 1?** | | | **CODE** |
| **YES –** [*Enter code 1 and continue.*] (*Use operator 2 column for spouse*.) | | **NO** – [*Enter code 3 then go to   item 4*.] | 1225 |

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|  | **PRINCIPAL**  **OPERATOR**  **Or Senior Partner** | | | | | | **OPERATOR 2** | | | | | | | **OPERATOR 3** | | | | | | | | |
| 4. **In what year did the principal  operator begin to operate any  farm operation?** . . . . . . . . . . . . . . . . . . . . . . . | 1241 |  |  |  |  |  |  | |  |  |  |  |  |  | |  |  |  | |  | |  |
|  |  | | | | | |  | | | | | | |  | | | | | | | | |
| 5. **Age of operator on December 31, 2006?** | 1242 | |  |  | **Years**  **of Age** | | 1262 | | |  |  | **Years**  **of Age** | | 1282 | | |  | |  | | **Years**  **of Age** | |
| 6. **Gender of operator?** . . . . . . . . . . . . . . . . . . | 1243 | 1  Male | | 2 Female | | | 1263 | 1  Male | | | 2 Female | | | 1283 | 1  Male | | | | 2 Female | | | |

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|  | | | | | **CODE** |
| 8. **Is this operation organized as a Limited Liability Company (LLC) under state law?** . . . . . | | | **YES = 1** | | 1202 |
| 9. **Is this a family held corporation?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | **YES = 1** | | 1240 |
|  | | |  | |  |
| 10. **In 2006, what was this operation’s**  **LEGAL STATUS** (**or if an LLC, how**  **was the operation treated for tax**  **purposes**)**?** . . . . . . . . . . . . . . . . . . . . . . . . | 1 Individual (Sole/family proprietorship)?  2 A legal partnership?  3 C - Corporation?  4 S - Corporation?  5 Other, Including estates, trusts and cooperatives and grazing association? |  | | **CODE** | |
| . . . . . . . . . . . . . | | 1201 | |
|  | |  | |
|  | | | | |  |
| [**ENUMERATOR NOTE:** *If item 10 = code 1 or code 5, skip items 11, 12 and 13, then go to item 14.* | | | | | |
| *If item 10 = code 2, code 3, or code 4, continue.*] | | | | | |
|  | | | | | **NUMBER** |
| 11. **If operation is a legal partnership, how many partners are there   in this legal partnership?** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | 1232 |
| 12. **If the operation is a C – or S – corporation, what is the number of members of the Corporate Board?** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | 1233 |
| 13. **How many members of the Corporate Board are operators of this farm?** . . . . . . . . . . . . . . . . . . . . . . | | | | | 1234 |

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|  | |  | **NUMBER** | |
| 14. **How many owners of this operation are there?** (***Exclude*** *landlords, contractors, and lending  institutions holding farm debt.* ***Include*** *yourself, your family members, partners, corporate shareholders, or  members of Limited Liability Company.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 1246 | |
| a. How many of these owners (*item 14*) are part of your (*the operator’s*) household? (*If none go to item 14c*.) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 1247 | |
|  | | | **PERCENT** | |
| b. What percent of the ownership interest did you (*the operator*) and your household hold? . . . . . . . . **%** | | | 1248 |  |
|  | | | **CODE** | |
| c. Is more than 50% of the ownership interest in this operation held by you and  persons related to you by blood or marriage, including relatives not residing in  your household? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | | 1249 | |

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| 23. **Are you a hired manager for this operation?** (*meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.*) | | | **CODE** |
| **YES –** [*Enter code 1 and continue.*] | | **NO** – [*Enter code 3 then go to item 27.*] . . . . . . . . . . . . . | 0995 |
| 24. **Do you** (*the hired manager*) **or anyone you are related to by blood or marriage** (*whether they live in your household or not*)**, have an** **ownership interest in this operation, such as owning some of the land or machinery in this operation, or are a corporate shareholder of this operation, or a member of a limited liability company of this operation?** | | | **CODE** |
| **YES –** [*Enter code 1*] | **NO** – [*Enter code 3.*] . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 0940 |
|  |  | |  |
| [**ENUMERATOR NOTE:** *If item 23 equals 1* ***and*** *item 24 equals 3, then complete item 27,* *skip Section* ***J***, *go to Section* ***L*** *and continue.*] | | | |

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| 27. **On the average, for each of the three month periods DURING 2006, about how many hours per week did---** | **1**  **Jan-Mar** | **2**  **April-June** | **3**  **July-Sept** | **4**  **Oct-Dec** |
|  | **Hrs./week** | **Hrs./week** | **Hrs./week** | **Hrs./week** |
| a. You (*the principal operator*) work for this operation,  including paid and unpaid hours?. . . . . . . . . . . . . . . . . . . . . | 0828 | 0829 | 0830 | 0831 |
| b. You (*the principal operator*) work off this farm/ranch  for compensation? (***Exclude*** *commuting time*.) . . . . . . . . . . . . . | 0488 | 0489 | 0490 | 0491 |
| c. Your spouse (*the principal operator’s*)work for this  operation, including paid and unpaid hours?  *(Even if your spouse is an operator, include their hours here.)*. . . . . . . | 0832 | 0833 | 0834 | 0835 |
| d. Your spouse (*the principal operator’s* ) work off this farm/ranch for compensation? (***Exclude*** *commuting time*.) . . . | 0588 | 0589 | 0590 | 0591 |
| e. Other operators *(those persons responsible for the  day-to-day management decisions for this operation)* work  for this operation, including paid and unpaid hours?. . . . . | 0836 | 0837 | 0838 | 0839 |
| f. Unpaid workers (*such as non operator partners, family members, etc.)* work for this operation?. . . . . . . . . . . . | 0840 | 0841 | 0842 | 0843 |

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| **SECTION J** | **FARM HOUSEHOLD** |

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| 1. **Was the principal operator’s spouse listed as OPERATOR 2 or 3** **in** **Section I, item 4?** | | **CODE** |
| **YES** – [*Enter code 1 then go to item 2*.] | **NO** – [*Enter code 3 and continue with item a*.] . . . . . . . | 1203 |
|  |  | **AGE** |
| a. If NO, what was the age of the operator’s spouse on December 31, 2006? . . . . . . . . . . . . . . . . . . . . . | | 1206 |

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| [**ENUMERATOR NOTE:** *If the operator has a spouse, please answer for both where applicable.*] | | | | |
|  | |  |  |  |
| 2. **Is the** (*the operator and operator’s spouse*) **of Spanish, or Latino   origin or background, such as Mexican, Cuban, or Puerto Rican**,   **regardless of race?** | | **OPERATOR** |  | **SPOUSE** |
| **YES** – [*Enter code 1*] | **NO** - [*Enter code 3*.] . . . . . . . . . . . . . . . . . . . . . . . . . . | 1219 |  | 1220 |
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|  | | | **ENTER CODE 1 FOR ALL THAT APPLY** | | |
|  | | | **OPERATOR** |  | **SPOUSE** |
|  | American Indian or  Alaska Native? (*Specify tribe*\_\_\_\_\_\_\_\_\_) |  | 1213 |  | 1214 |
| 3. **Which of these do you and**  **your spouse** (*the operator and*  *operator’s spouse*) **consider yourself?**  **Are you---** . . . . . . . . . . . . . . . . . . . . . . . . . . | Asian? | . . . . | 1215 |  | 1216 |
| Black or African American? | 1217 | 1218 |
|  | Native Hawaiian or Other Pacific Islander? |  | 1221 |  | 1222 |
|  | White? |  | 1223 |  | 1224 |
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| 4. **What is the *highest* level of**  **formal education you and**  **your spouse** (*the operator*  *and operator’s spouse*) **have**  **completed?** . . . . . . . . . . . . . . . . . . . . . . . . | 1. Less than high school diploma 2. High school 3. Some college   4 College graduate and beyond |  | **OPERATOR** |  | **SPOUSE** |
| . . . . . . . | 1257 |  | 1260 |

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| 5.**In 2006, what was your and your**  **spouse’s** (*the operator and operator’s*  s*pouse*)**major occupation?** . . . . . . . . . . . | 1. Farm or ranch work 2. Work other than farming/ranching 3. Not in the paid workforce |  | **OPERATOR** |  | **SPOUSE** |
| . . . . . . | 1207 |  | 1208 |

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| 6. **Regarding retirement from farming, do you** (*the operator*) **consider yourself to be retired now?** | | **CODE** |  | |
| **YES** – [*Enter code 1*] | **NO** – [*Enter code 3*] . . . . . . . . . . . . . . . . . . . . . . . | 1259 |  | |
|  | | | | **OFFICE USE** |
|  | | | | 2002 |

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|  | **NUMBER** |
| 7. **How many people lived in your** (*the operator’s*) **household on December 31, 2006?**. . . . . . . . . . . . . | 1227 |

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| 12.**Did any household(s) besides the operator’s share in the  net income of the business, either by receiving a share of profits/losses or, if incorporated, received corporate dividends  or was paid a wage or salary as compensation for services to the operation?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | |  | . . . . . | **CODE** |
| *1 YES*  *3 NO – Go to item 15.* | 0976 |

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| [**ENUMERATOR NOTE:** *If Section* ***I****, item 10 (p. 19), is 1, 2 or 4 ask item 13, else skip to item 14.*] | **PERCENT** | |
| 13. **If the operation is a sole proprietorship, partnership, or S-corporation, what  percent of the net income did you** (*the operator)* **and your household receive?** (***Includes*** *LLCs that elected to report income as a pass-through.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .**%** | 0974 |  |
|  |  | |
| [**ENUMERATOR NOTE:** *If Section* ***I****, item 10 (p. 19), is 3 ask item 14, else skip to item 15.*] | **VALUE CODE** | |
| 14. **If the operation is a C-corporation, which value code represents the corporate  dividends you** (*the operator*) **and your household received from this farming operation?** (***Includes*** *LLCs that elected to file as a C-corporation.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0975 | |

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| [*Show* ***Value Codes*** *in Respondent Booklet.*] | | | |
| 15. **Which value code represents the cash income the principal operator, spouse, and all other household members received in 2006 from---***(****Exclude*** *farm income reported earlier.)* | | | |
| **1**  **SOURCE** | **2**  **the operator as**  [*source*]  (*Enter 1 if none*.) | **3**  **operator’s spouse as**  [*source*]  (*Enter 1 if none.*) | **4**  **other household member(s) as**  [*source*]  (*Enter 1 if none.*) |
|  | **VALUE CODE** | **VALUE CODE** | **VALUE CODE** |
| a. All off-farm wages, salaries, and tips before taxes and withholdings? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0950 | 0951 | 0952 |
| b. Net cash income from operating another farm or ranch? (*net of depreciation*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0955 | 0956 | 0957 |
| c. Net cash income from operating any other business? (*net of depreciation*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0958 | 0959 | 0960 |
| d. Net cash income from cash or share-renting farmland to others? (***Exclude*** *land rented from this operation*) . . . . . . . . . . . . . . . . . . . | 0961 | 0962 | 0963 |
| e. Interest income? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0967 | 0968 | 0969 |
| f. Dividend income? (***Exclude*** *corporate dividend income from  this operation.*) . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0964 | 0965 | 0966 |
| g. Total proceeds from the sale of off-farm capital assets?. . . . . . . . | 0973 | 0974 | 0975 |
| (i) Recognized gain/loss on the sale of capital assets reported above? (*can be negative(-) if capital losses were incurred*.) . . . . . . . . . | 0979 | 0980 | 0981 |
| h. Income from private pensions and private disability payments? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0937 | 0938 | 0939 |
| i. Income from public sources including Social Security, military and other public retirement, veteran’s benefits, public disability, unemployment, or other public benefits?. . . . . . . | 0996 | 0997 | 0998 |
| j. Other off-farm sources? . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 0991 | 0992 | 0993 |

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|  | **VALUE CODE** |
| 17. **Which value code represents the total value of off-farm assets owned by the operator and members of the operator’s household on December 31, 2006?**. . . . . . . . . . . . . . . . . . . | 0994 |
| *(****Include*** *cash, checking, savings, retirement accounts, corporate stock, certificate of deposit, real estate not part of the farm,  and all other off-farm assets.* ***Exclude*** *assets of this operation, reported in Section* ***G****.)* | |

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|  | **VALUE CODE** |
| 18. **Which value code represents the total value of off-farm debt owed by the operator and members of the operator’s household associated with the assets reported above?** (***Include*** *off-farm debt secured with farm assets.* ***Exclude*** *any debt – household debt, credit cards, etc. used* *to finance the farm business expenses of this operation. Report all such debt in Section* ***H*** *Farm Debt.*). . . . . . . . . . . . . | 1103 |
|  | **VALUE CODE** |
| 19. **Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1117 |

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|  | **VALUE CODE** |
| 20. **Which value code represents the total amount spent on household and family living expenses in 2006?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1111 |
| (***Include*** *rent, food, including food away from home, clothing, personal items, health and medical  expenses, gifts and charitable contributions, life, home and other personal insurance, non-farm transportation,*  *household supplies, repair, recreation, vacation, education, child care, pension, Social Security contributions,  appliance, and furnishings.*) |  |

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| [**ENUMERATOR NOTE:** Items 21-23 refer to Income and Expense items for 2005.] | |
|  |  |
|  | **VALUE CODE** |
| 21. **Which value code represents the total value of farm sales in the previous year (2005)?**. . . . . . . . . | 1113 |
| (*Total value of farm sales includes livestock and crop cash income and the net change in CCC loans, plus the*  *estimated value of crop and livestock under production contracts, plus government payments to operator.*  *Also* ***include****, if applicable, the value of the landlord share of crop and livestock production and the landlord*  *share of government payments.* ***Exclude*** *contract fees, these are reported in Section* ***D****.*) |  |
|  | **VALUE CODE** |
| 22. **Which value code represents the net operating income for this operation in  the previous year (2005)?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1114 |
| (*Cash income from all farm sources minus production costs and depreciation.*  *If negative net operating income, indicate a minus sign before the value code.*) |  |
|  | **VALUE CODE** |
| 23. **Which value code represents the total off-farm income in the previous year (2005)?**. . . . . . . . . . . . | 1115 |
| (*Wages, salaries, and tips before taxes, income from operating other farm,*  *income from operating any other business. If negative off-farm income,*  *indicate a minus sign (-) before the value code.*) |  |

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| **SECTION L** | **IRRIGATION** |

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| 1. **Did you irrigate any cropland, alfalfa, other hay, or pastureland on this farm in 2006?** | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | **NO** – [*Enter code 3, then go to Section* ***M*.**] | 1740 |
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| [***ENUMERATOR INSTRUCTION:*** *Refer back to Section* ***B****, page 4. For each crop harvested during 2006*  (*Section* ***B****, item 1*)*, determine if it was irrigated* (*column 1, table below*)*. Complete the remaining columns*  *for each irrigated crop noted in column 1 below.*] |
|  |
| 2. **Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2006.** (***Include*** *land irrigated for alfalfa, other hay, and pastureland.*) |

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| **PRESSURE SYSTEMS** | | **GRAVITY SYSTEMS** | |
| 1 = Hand-move | | 10 = Siphon-Tube System [from unlined ditches] | |
| 2 = Solid or Permanent set | | 11 = Siphon-Tube System [from lined ditches] | |
| 3 = Side Roll or Wheel Line | | 12 = Portal- or Ditch-Gate System [from unlined ditches] | |
| 4 = Center Pivot or Linear Move [with sprinklers on main line] | | 13 = Portal- or Ditch-Gate System [from lined ditches] | |
| 5 = Center Pivot or Linear Move [with sprinklers below main line,  but more than 2 feet above ground] | | 14 = Poly-Pipe System | |
| 6 = Center Pivot or Linear Move [with sprinklers less than 2 feet above ground] | | 15 = Gated-Pipe [not poly-pipe] | |
| 7 = Big Gun | | 16 = Improved Gated Pipe [surge flow or cablegation,  not poly pipe] | |
| 8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems] | | 17 = Subirrigation | |
| 9 = Other Pressure System (specify type:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |  | 18 = Open Discharge from well or pump | |
|  | | 19 = Other Gravity System (specify type:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |  |
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| **1** | **2** | **3** | **4** | | **5** | **6** | **7** | **8** | **9** |
| **What crops were irrigated**  **on this farm in 2006?** | **OFFICE**  **USE** | **How many harvested acres of** [*commodity*] **were**  **Irrigated?** | **On the**  **irrigated acres harvested, what was the average yield per acre for**  [*commodity*]**?** | | **UNIT**  **CODE**  1 – POUNDS  2 – CWT  3 – TONS  4 – BUSHELS  7 - BALE | **What is the primary irrigation system type for**  [*commodity*]**?**  [*See*  *irrigation system codes above.*] | **What was the average acre-inches of water applied**  **per acre for the growing season for**  [*commodity*]**?** | **What percent of**  [*commodity*]  **acres were irrigated**  **using surface water?** | **What percent of** [*commodity*] **acres were irrigated using surface water purchased from**  **off-farm water suppliers?**  1/  [*Off-farm water suppliers are*  *defined below.*] |
| **CROPS IRRIGATED** | **CROP CODE** | **HARVESTED ACRES** | **YIELD** | | **UNIT CODE** | **SYSTEM CODE** | **ACRES-INCHES PER ACRE** | **PERCENT** | **PERCENT** |
| Crop 1 | 1741 | 1742 | 1743 | **.\_\_\_** | 1744 | 1745 | 1746 | 1747 | 1748 |
| Crop 2 | 1749 | 1750 | 1751 | **.\_\_\_** | 1752 | 1753 | 1754 | 1755 | 1756 |
| Crop 3 | 1757 | 1758 | 1759 | **.\_\_\_** | 1760 | 1761 | 1762 | 1763 | 1764 |
| Crop 4 | 1765 | 1766 | 1767 | **.\_\_\_** | 1768 | 1769 | 1770 | 1771 | 1772 |
| Crop 5 | 1773 | 1774 | 1775 | **.\_\_\_** | 1776 | 1777 | 1778 | 1779 | 1780 |
| **ALFALFA** |  | 1782 | 1783 | **.\_\_\_** | 1784 | 1785 | 1786 | 1787 | 1788 |
| **OTHER HAY** |  | 1790 | 1791 | **.\_\_\_** | 1792 | 1793 | 1794 | 1795 | 1796 |
| **PASTURELAND** |  | 1798 |  | |  | 1801 | 1802 | 1803 | 1804 |
| 1/ *Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative,  or neighborhood ditches; commercial or municipal water systems.* | | | | | | | | | |

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|  | **NUMBER** |
| 3. **How many irrigation wells were used on this farm in 2006?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1805 |
|  | [*If zero, go to item 6*.*]* |
| 4. **In 2006, how many wells on this farm used backflow prevention devices?**. . . . . . . . . . . . . . . . . . . | 1806 |
|  | [*If* zero, go to item 5.] |
|  | **ACRES** |
| a. How many acres were irrigated using water from these (*item 4*) wells?. . . . . . . . . . . . . . . . . . . . . . . . | 1807 |

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|  | **NUMBER** |
| 5. **In 2006, how many wells on this farm used water meter or  water flow measurement devices?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1808 |
|  | [*If zero, go to item 6.*] |
|  | **ACRES** |
| a. How many acres were irrigated using water from these (*item 5*) wells?. . . . . . . . . . . . . . . . . . . . . . . . | 1809 |
|  |  |
| 6. **In 2006, how many acres was irrigation used--** | **ACRES** |
| a. to apply chemical fertilizers?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1810 |
| b. to apply pesticides?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1811 |
| c. to remove (leach) salts from the soil?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1812 |
| d. to conduct land disposal of liquid livestock waste?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1813 |
| e. for crop cooling or freeze protection?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1814 |

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| [*Use* ***Management Practice Codes*** *below.*] | | | |
| 7. **Now I’d like to know about your use of, or your interest in, certain water management techniques for irrigated crop production on this farm.** | | | |
|  | **MANAGEMENT PRACTICE CODES** | |  |
|  | 1 = Never heard of it | 5 = Tried it on my farm, but will not use it again |  |
|  | 2 = Heard of it, not interested | 6 = Now using this technique and will continue to use on my farm |  |
|  | 3 = Heard of it, sounds interesting | 7 = Water delivery system does not allow for water delivery on demand |  |
|  | 4 = Looking at it for my farm |  |  |

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| **1**  **How familiar are you with ---**  **WATER MANAGEMENT TECHNIQUE** | | **2**  **MANAGEMENT**  **PRACTICE**  **CODE**  [*Enter code*  *from above.*] | | **3**  [*If code = 6, ask--*]  **How many acres**  **were irrigated**  **using this technique**  **in 2006?**  **ACRES** | |
| a. Commercial scheduling services or computer simulation models to schedule irrigation-water applications?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1815 | | 1816 | |
| b. On-farm irrigation scheduling techniques using soil-moisture sensing devices (*such as neutron probes, tensiometers, and soil moisture blocks*)?. . . . . . . . . . . | | 1817 | | 1818 | |
| c. On-farm use of special furrowing techniques (*such as furrow diking,  spread beds, and compact furrowing*) to control field-level water distributions and to reduce water losses?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1819 | | 1820 | |

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| 8. **During 2006, did you make improvements, such as upgrades or new equipment** (*not maintenance*), **to existing irrigation systems on this farm?** | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | **NO** - [*Enter code 3, then go to* *item 9*.]. . . . . . . . . . . . . . . . . | 1821 |
|  | | **ACRES** |
| a. In 2006, how many of this farm’s acres were irrigated using these improvements?. . . . . . . . . . . . . . . | | 1822 |

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| 9. **In the past five years, has anyone made an offer to purchase water or  water rights from this farm operation?** | | | | **CODE** |
| **YES** - [*Enter code 1 and continue*.] | | **NO** - [*Enter code 3, then go to item 10*.]. . . . . . . . . . . . . . . . . | | 1823 |
|  | | | |  |
| a. What was the purchaser’s intended use for the water?. . . . . . | 1 Agricultural Use  2 Water for Municipal, Urban, Recreational or Industrial uses  3 Water to improve environmental values  4 Water for Native American (*Indian*) water right claims  5 Don’t Know | | . . . . . . . . . | 1824 |
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|  | | **YEARS** | |
| 10. **During the last 10 years, in how many years has someone with senior water right claims caused you to reduce or discontinue crop irrigation for this farm?**. . . . . . . . . . . . . . . . . . . . . | | 1825 | |
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|  | 1 – Incomplete  3 – Valid zero | | 1840 |

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| **SECTION M** | **SOYBEAN DRYING/MARKETING** |

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|  | | | | | | **MONTH** | |
| 1. **In what month was the majority of the 2006 soybean crop harvested?**. . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1826 | **\_\_\_ \_\_\_** |
| 2. **How much of the 2006 soybean crop was---** | | **BUSHELS** | | | **OR** | **PERCENT** | |
| a. custom dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1864 | | |  | 1865 | |
| b. dried other than custom dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1870 | | |  | 1871 | |
| c. not dried?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1876 | | |  | 1877 | |
| [*If any custom dried ask item 3, else go to item 4.*] | | **CENTS PER BUSHEL** | | | **OR** | **TOTAL DOLLARS** | |
| 3. **What was the cost of custom drying the 2006 soybean crop?**. . . . . . . . . | | 1829 | | **.\_\_\_ \_\_\_** |  | 1830 | |
| 4. **If any of the 2006** **soybean crop was dried, other than custom dried---** *ask items 4a – c, else go to item 5.* | | | | | | | |
|  | | | | | | **CODE** | |
| a. What was the main fuel type used to dry the 2006 soybean crop?. . . . . . . . . . . . . . . . . . . . . . . . | 1. diesel 2. gasoline 3. LP gas 4. natural gas 5. electricity 6. other | | . . . . . . . . . . . . . . . . . . . . . . . | | | 1859 | |
|  |  | | | **PERCENTAGE POINTS** | |
| b. On average, what percent of moisture was removed from the soybean crop?. . . . . . . . . . . . . . . . . . . | | | | | | 1894 | **.\_\_\_** |
| c. How many hours of each type of labor were used to dry the soybean crop?  (***Include*** *hours to unload, fill and empty driers, and to oversee drying.*) | | | | | | **HOURS** | |
| (i) operator, partners, family members and other unpaid workers?. . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1896 | |
| (ii) full-time, hired workers (***exclude*** *custom and contract labor*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1897 | |
| (iii) part-time or seasonal hired workers (***exclude*** *custom and contract labor*)?. . . . . . . . . . . . . . . . . . . . . . . . | | | | | | 1898 | |

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| 5. **As of today, how much of the 2006 soybean crop was (is)---** |  | |  | |  | |
| [*If the crop was placed under a CCC loan that was repaid and the crop was subsequently sold, report the crop as sold.*] | |  | |  | |  |
|  | | **BUSHELS** | | **OR** | | **PERCENT** |
| a. sold at harvest?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1831 | |  | | 1832 |
| b. sold after harvest but before December 31, 2006?. . . . . . . . . . . . . . . . . . . . . | | 1833 | |  | | 1834 |
| c. sold after December 31, 2006?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1835 | |  | | 1836 |
| d. fed to livestock?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1855 | |  | | 1856 |
| e. stored under CCC loan?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1857 | |  | | 1858 |
| f. stored *NOT* under CCC loan?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1827 | |  | | 1828 |
|  | | **TOTAL** | |  | | **100%** |

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| 6. **Was any** **of the 2006 soybean crop sold** (*items 5a through 5c*) **as of today?** | | **CODE** |
| **YES** – [*Enter code 1 and continue.*] | **NO** – [*Enter code 3, then go to item 11*.]. . . . . . . . . . . . . | 1919 |

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|  | **DOLLARS & CENTS PER BUSHEL** | |
| 7. **What has been the average price received for the 2006 soybean crop sold as of today?**. . . . . . . . | 1918 | **.\_\_\_ \_\_\_** |

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|  | **CENTS**  **PER BUSHEL** | |
| 8. **What was the check-off cost on the 2006 soybean crop sold as of today?**. . . . . . . . . . . . . . . . . . . . . | 1920 | **.\_\_\_ \_\_\_** |
|  | **BUSHELS** | |
| 9. **How many bushels of the 2006 soybean crop were hauled from farm storage to market by commercial truckers?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1921 | |
| [*If any was hauled from the farm storage, ask---*] | **CENTS**  **PER BUSHELS** | |
| a. What was the average hauling charge paid?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1922 | **.\_\_\_ \_\_\_** |
|  | **MILES** | |
| 10. **What was the average one-way distance the 2006 soybean crop was hauled from farm storage to market?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1923 | |
|  | **BUSHELS** | |
| 11. **How many bushels of the 2006 soybean crop were stored off-farm?**. . . . . . . . . . . . . . . . . . . . . . . . . . | 1924 | |
| [*If any was stored off the farm, ask---*] | **CENTS**  **PER BUSHEL** | |
| a. What was the average monthly storage charge of the soybeans stored off-farm?. . . . . . . . . . . . . . . . | 1925 | **.\_\_\_ \_\_\_** |

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|  | **DOLLARS** |
| 12. **What was the net gain or loss from using put option purchases, future hedges, or hedge-to-arrive** (*HTA*) **contracts for the soybean crop?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1926 |

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| 13. **Next I have some questions on the identity-preserved types of soybeans harvested on this operation in 2006?** | | | | | | | | | | | | |
|  | | | | | | | | | | | | |
|  | | | | | | | | | | [*Ask if column 5 is code 1 or 2.*] | | |
| 1 | 2 | 3 | 4 | | 5 | 6 | | | | 7 | | |
| **Were any of the following**  **identity-preserved**  **soybean types**  **harvested on this operation**  **in 2006?** | **Acres harvested?** | **Yield?** | **Price received**  **or**  **production**  **contract fee?** | | **Produced/sold under---**  1 – Production contract  2 – Marketing contract  3 – No contract | **What premium**  **above the**  **generic soybeans was actually received?** | | | | **What premium above the**  **generic**  **soybeans was specified in**  **the contract?** | | |
| **SOYFOODS** (*exclude organic)* | **ACRES** | **BUSHELS PER ACRE** | **DOLLARS PER BUSHEL** | | **CODE** | **CENTS PER BUSHEL** | | | | **CENTS PER BUSHEL** | | |
| a. Food grade (*tofu, clear hilum*). . . . | 1501 | 1502 | 1503 | **.\_\_\_ \_\_\_** | 1504 | 1505 | **.\_\_\_ \_\_\_** | | | 1506 | **.\_\_\_ \_\_\_** | | |
| b. IOM soybeans. . . . . . . . . . . . . . . | 1507 | 1508 | 1509 | **.\_\_\_ \_\_\_** | 1510 | 1511 | **.\_\_\_ \_\_\_** | | | 1512 | **.\_\_\_ \_\_\_** | | |
| c. High sucrose. . . . . . . . . . . . . . . . | 1513 | 1514 | 1515 | **.\_\_\_ \_\_\_** | 1516 | 1517 | **.\_\_\_ \_\_\_** | | | 1518 | **.\_\_\_ \_\_\_** | | |
| d. High protein. . . . . . . . . . . . . . . . | 1519 | 1520 | 1521 | **.\_\_\_ \_\_\_** | 1522 | 1523 | **.\_\_\_ \_\_\_** | | | 1524 | **.\_\_\_ \_\_\_** | | |
| e. Green vegetable soybeans. . . . . . | 1525 | 1526 | 1527 | **.\_\_\_ \_\_\_** | 1528 | 1529 | **.\_\_\_ \_\_\_** | | | 1530 | **.\_\_\_ \_\_\_** | | |
| f. Other soyfood. . . . . . . . . . . . . . . | 1531 | 1532 | 1533 | **.\_\_\_ \_\_\_** | 1534 | 1535 | **.\_\_\_ \_\_\_** | | | 1536 | **.\_\_\_ \_\_\_** | | |
| **MODIFIED SOY-OIL** (*exclude organic)* |  |  |  |  |  |  |  | | |  |  | | |
| g. Low saturated fatty acid. . . . . . . . | 1543 | 1544 | 1545 | **.\_\_\_ \_\_\_** | 1546 | 1547 | **.\_\_\_ \_\_\_** | | | 1548 | **.\_\_\_ \_\_\_** | | |
| h. Low linolenic acid. . . . . . . . . . . . | 1549 | 1550 | 1551 | **.\_\_\_ \_\_\_** | 1552 | 1553 | **.\_\_\_ \_\_\_** | | | 1554 | **.\_\_\_ \_\_\_** | | |
| i. High oleic. . . . . . . . . . . . . . . . . . | 1555 | 1556 | 1557 | **.\_\_\_ \_\_\_** | 1558 | 1559 | **.\_\_\_ \_\_\_** | | | 1560 | **.\_\_\_ \_\_\_** | | |
| j. Other modified soy-oil. . . . . . . . . | 1561 | 1562 | 1563 | **.\_\_\_ \_\_\_** | 1564 | 1565 | **.\_\_\_ \_\_\_** | | | 1566 | **.\_\_\_ \_\_\_** | | |
| **ORGANIC SOYBEAN VARIETIES** |  |  |  | |  |  | | |  | | |
| k. Clear Hilum food-grade | 1592 | 1593 | 1594 | **.\_\_\_ \_\_\_** | 1595 | 1596 | **.\_\_\_ \_\_\_** | | | 1597 | **.\_\_\_ \_\_\_** | |
| l. Vinton food-grade | 1598 | 1599 | 1600 | **.\_\_\_ \_\_\_** | 1601 | 1602 | **.\_\_\_ \_\_\_** | | | 1603 | **.\_\_\_ \_\_\_** | |
| m. Other food-grade | 1604 | 1605 | 1606 | **.\_\_\_ \_\_\_** | 1607 | 1608 | **.\_\_\_ \_\_\_** | | | 1609 | **.\_\_\_ \_\_\_** | |
| n. Non-food-grade | 1610 | 1611 | 1612 | **.\_\_\_ \_\_\_** | 1613 | 1614 | **.\_\_\_ \_\_\_** | | | 1615 | **.\_\_\_ \_\_\_** | |
| **OTHER** |  |  |  |  |  |  |  | | |  |  | | |
| o. STS soybeans | 1616 | 1617 | 1618 | **.\_\_\_ \_\_\_** | 1619 | 1620 | **.\_\_\_ \_\_\_** | | | 1621 | **.\_\_\_ \_\_\_** | | |
| p. Other soybeans marketed as non-biotech. . . . . . . . . . . . . . . . . | 1622 | 1623 | 1624 | **.\_\_\_ \_\_\_** | 1625 | 1626 | **.\_\_\_ \_\_\_** | | | 1627 | **.\_\_\_ \_\_\_** | | |
| [*If no identity-preserved soybeans were harvested, go to item 19, else continue.*] | | | | | | | | | | | | |
|  | | | | | | | | **PERCENT** | | | | |
| 14. **What level of purity was required of the soybeans marketed as non-biotech?** (*e.g. 99, 95 percent, etc*.). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | 1567 | | | | |
|  | | | | | | | | **CODE** | | | | |
| a. Did your soybeans meet this standard of purity?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | **YES = 1** | 1568 | | | | |

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| **ENUMERATOR NOTE:** *In items 15 – 17 report the practices and costs used on the type  of identity-preserved soybeans reported with the most acreage in item 13.* | | |
|  | | |
| 15. **Which of the following production practices were used in association with the identity-preserved soybeans?** | | |
|  | | |
| 1 | | 2  **CODE** |
| a. tested the seed soybeans for purity?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1569 |
| b. planted a specific seed soybean variety specified by the soybean buyer?. . . . . . . . . . . . . . . . . . . | **YES = 1** | 1570 |
| c. used a different planter or harvester on the identity-preserved soybeans  than that used on other soybeans?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1571 |
| d. rotated crops to maintain the purity of the identity-preserved soybeans?. . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1572 |
| e. cleaned the planter or harvester before use on the identity-preserved soybeans?. . . . . . . . . . . . | **YES = 1** | 1573 |
| f. planted and maintained buffers within or surrounding the identity-preserved  soybean fields to minimize the risk of pollen drift from neighboring fields?. . . . . . . . . . . . . . . . . . . | **YES = 1** | 1574 |
| g. kept the soybeans harvested from part of the identity-preserved soybean fields,   such as the center, separate from that harvested from the rest of the  field to minimize the risk of pollen drift from neighboring fields?. . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1575 |
| h. tested the soybeans harvested for purity?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1576 |
| i. delivered the harvested soybeans to specific grain handling facilities or locations?. . . . . . . . . . . | **YES = 1** | 1577 |
| j. cleaned the hauling, drying, handling, or storage facilities before  use on the identity-preserved soybeans?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1578 |
| k. stored the identity-preserved soybeans in separate bins?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1579 |
| l. kept detailed records about the production of the identity-preserved soybeans,  such as the soybean variety, location of the fields, or soybean samples, in order  to ensure that the soybeans could be traced back to this operation?. . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1580 |
| m. participated in a certified identity-preserved program through a   verification audit (***including*** *a third-party IP certification* )?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1581 |
| n. used the Internet to locate buyers, report crop progress, or find other  information about producing or marketing identity-preserved soybeans?. . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1582 |
| o. delivered the harvested soybeans on specific dates?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | **YES = 1** | 1583 |

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|  | **HOURS** |
| 16. **How many additional hours of labor** (*yours and other workers*) **do you estimate were required in an effort to preserve the identity of the soybeans?**. . . . . . . . . . . . . . . . . . . . . . . . . . .  (***Include*** *for such tasks as cleaning equipment, keeping records, locating buyers, etc*.  ***Exclude*** *contract labor hours.*) | 1584 |
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| 17. **What do you estimate were the additional production costs PER ACRE  for the identity-preserved soybeans above those incurred for generic soybeans for---** | **DOLLARS PER ACRE** | |
| a. seed and technology fees?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1585 | |
| b.other items such as fertilizer, chemicals, custom operations, machine operations, irrigation, and contract labor (***Exclude*** *additional labor reported in item 16.*)?. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1586 | |
| 18. **What do you estimate were the additional costs PER BUSHEL for the identity-preserved soybeans above those incurred for generic soybeans---** (***Exclude*** *costs for the labor reported in item* *16 and exclude any costs reported in item* *17.*) | **CENTS**  **PER BUSHEL** | |
| a. harvesting?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1587 | **.\_\_\_ \_\_\_** |
| b. storage and segregation?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1588 | **.\_\_\_ \_\_\_** |
| c. transportation and marketing?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1589 | **.\_\_\_ \_\_\_** |
| d. quality testing and analysis?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1590 | **.\_\_\_ \_\_\_** |
| e. contracting, IP certification, etc.?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1591 | **.\_\_\_ \_\_\_** |

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| 19. **Did this operation harvest any certified organic soybeans during 2006?** | | | | | | | **CODE** | | | |
| **YES** – [*Enter code 1 and continue*.] | **NO** – [*Enter code 3, then go to Conclusion*.]. . . . . . . . . . . . . | | | | | | | | 1293 | | |
|  | | | | | | | | **YEARS** | | |
| 20. **How many years has this operation grown certified organic soybeans?**(***Include*** *years grown under federal certification and any other third party organic certification program.*). . . . . . . . . . . . . | | | | | | | | 1294 | | |
|  | | | **MONTHS** | | **OR** | | | **YEARS** | | |
| 21. **How many months or years did it take for this farm to  become certified organic?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | 1299 | |  | | | 1295 | | **.\_\_\_** |
|  | | | | | | | | | **DOLLARS** | | |
| 22. **How much did you pay in 2006 for third party organic certification?** (***Include*** *user fees charged by organic certifiers.*). . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | 1296 | | |
|  | | | | | | | | | **CODE** | | |
| 23. **What do you consider to be the  most difficult aspect of producing  certified organic soybeans?**. . . . . . . . . . . . . . . . . | | 1. cost of organic inputs 2. sourcing organic inputs 3. achieving desired yields 4. lack of production or marketing information 5. distance to market or delivery point 6. other, Specify:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | |  | | | | | 1297 | | |
|  | | |
|  | |  | |  | | **DOLLARS & CENTS PER BUSHEL** | | | | | |

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| 24. **What is the minimum price you would have needed to receive in 2006 to continue  producing organic soybeans instead of conventional soybeans?**. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | 1298 | **.\_\_\_ \_\_\_** |
|  | |  |  |
|  | 1 – Incomplete  3 – Valid zero | | **1930** |

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| **CONCLUSION** |

|  |  |  |  |  |  |  |  |  |  |
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|  | | | | | | | | | **CODE** |
| 1. **Results from this survey will be published in August. Would you like to receive a copy?** (*Results will also be available on the Internet a*t [http://www.nass.usda.gov/](http://www.usda.gov/nass/) or <http://www.ers.usda.gov/>) . . . . . . . . . | | | | | | | | **YES = 1** | 0099 |
|  | | | | | | | | | **MILITARY TIME** |
| 2. **ENDING TIME** [*MILITARY*]. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | | | | | | | | | 0005  **\_\_ \_\_ \_\_ \_\_** |
|  | | | | | | | | | |
| **RECORDS USE** | | | 1. All of the time 2. Most of the time 3. Some of the time 4. Almost never 5. Never |  | | | | | **CODE** |
| 3. **Did respondents use farm/ranch records to report income and expenses?**. . . . . . . . . . . . . . . . . . . . . | | |  | | | | | 0096 |
|  | | |  | | | | |  |
|  | | | | | | | | | |
|  | 1. A General Ledger or   Personal Record Book 2. Formal Farm Records Workbook  or Account Book 3. Loose receipts 4. Something else 5. Computer or computer printout 6. Did not use records | | | | | |  | |  |
| 4. **What records did the respondent refer to when reporting *most* of theirincome  and expense data?** . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | | **CODE** |
| 0097 |
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| Reported by:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | Telephone (\_\_\_\_\_)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | | | | | |
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|  | | | | | |  | | | 0093 |
|  | | | | | |  | | | 0092 |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Response** | | **Respondent** | | **Mode** | | **Enum** | **Eval.** | **Date**  **MM DD YY** | **Optional** |
| 1-Comp  2-R  3-Inac | 9901 | 1- Op/Mgr  2-Sp  3-Acct/Bkpr  4-Partner  9-Other | 9902 | 2-Tel  3-Face-to- Face | 9903 | 0098 | 0100 | 9910  **\_\_\_ \_\_\_ \_\_\_ \_\_\_06** | 0003 |
| S/E Name | | | | | | | | | |