



2006 AGRICULTURAL RESOURCE MANAGEMENT SURVEY  
**SOYBEAN**



**NATIONAL  
 AGRICULTURAL  
 STATISTICS  
 SERVICE**

**COSTS and RETURNS REPORT**

U.S. Department of Agriculture,  
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 Washington, DC 20250-2000  
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**Wednesday, October 25, 2006**

CONTACT RECORD

DATE	TIME	NOTES

**INTRODUCTION:**

*[Introduce yourself, and ask for the operator. Rephrase in your own words.]*

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

MILITARY TIME

0004  
 \_ \_ \_ \_

**BEGINNING TIME [MILITARY]**

SCREENING BOX

0006

**[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]**

[Name, address and partners verified and updated if necessary]

<b>POID</b> _ _ _ _ _	<b>POID</b> _ _ _ _ _
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
<b>POID</b> _ _ _ _ _	<b>POID</b> _ _ _ _ _
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER

TOTAL POINTS	
OFFICE USE	0929

0925	0926	0927	0928	0009	0002
PARTNERS STRATUM 182					

**SECTION A LAND IN FARM / RANCH**

**Please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting in 2006. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, etc.)**

**ACRES OPERATED**

		NUMBER OF ACRES
1.	<b>How many acres of farm/ranch land were OWNED?</b> .....	+
		0020
2.	<b>How many acres of farm/ranch land were rented or leased FROM OTHERS---</b> <i>(Exclude land used on an AUM or fee per head basis under a grazing permit.)</i>	ACRES
a.	for a <b>FIXED CASH</b> payment? .....	+
		0021
b.	for a <b>FLEXIBLE CASH</b> payment? <i>(Rent paid depends on prices and/or yields, or is otherwise not a fixed amount.)</i> .....	+
		0022
c.	for a <b>SHARE</b> of the crop or livestock production? <i>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)</i> .....	+
		0023
d.	rented for <b>FREE</b> ? .....	+
		0024
3.	<b>How many acres of farm/ranch land were rented or leased TO OTHERS?</b> <i>(Include land rented for cash, for a share of crop or livestock production, or rent free.)</i> .....	-
		0025
4.	<b>Then the total acres operated were---</b> $[Total\ 1 + 2a + 2b + 2c + 2d - 3]$ ..... =	TOTAL ACRES
		0026
7.	How many acres did this operation use on a <b>per head or animal unit month (AUM)</b> basis? <i>(Include Federal, State, railroad, Public School District, Indian Reservation, or private land.)</i> .....	ACRES
		0027
8.	<b>Of the Total Acres in this operation (item 4), how many were---</b>	ACRES
b.	considered cropland? <i>(Include land in government programs, and land planted to hay. Exclude wild hay and CRP acres planted to trees)</i> .....	0030
c.	covered under a <b>Federal crop insurance</b> policy? .....	0039
d.	enrolled in the <b>Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP) or Wetland Reserve Program (WRP)</b> ? .....	0028
e.	used to raise <b>certified organically</b> produced crops? .....	0041

10. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2006 for acres cash rented TO others?

(Include land associated with rental livestock facilities and land leased to hunting clubs. Exclude grazing of livestock and allotment rental fees. These will be recorded later.)

DOLLARS

0042

11. For acres share-rented to others, what was the total value of the CROP or LIVESTOCK SHARES received in 2006?

(Exclude government payments received from those acres.)

DOLLARS

0043

a. What were the government payments received for the acres share rented to others?

DOLLARS

0036

13. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2006?

(Include rent paid in 2006 for previous years or rent paid in advance. Exclude storage bins; record in Section F, item 20.)

DOLLARS

0044

14. Does this operation use land administered by:

- public or private agencies?
- industrial corporations?
- grazing associations?
- rent from individuals on a short term grazing arrangement?

YES - [Enter code 1 and continue.]  NO - [Enter code 3 then go to Section B.]

CODE

0049

a. In 2006, what were the total usage fees this operation paid for the use of this public land? (Include fees paid for privately owned land administered by a public agency through exchange-of-use.)

DOLLARS

0045

b. In 2006, how much did this operation spend on pasturing or grazing of livestock on someone else's privately owned land?

DOLLARS

0046

**SECTION B ACREAGE and PRODUCTION****1. During 2006, what crops were harvested on the total acres (Section A, item 4) on this operation?***(Include crops grown on a contract or custom basis. Exclude crops grown on land RENTED to others and cover crops if not harvested.)*

<b>1</b> <b>CROP</b>	<b>2</b> <b>How many acres were harvested?</b>	<b>3</b> <b>What was the total production?</b>	<b>4</b> <b>How much of this operation's share of the total production was (will be) used on this operation?</b>
	<b>ACRES</b>	<b>TOTAL AMOUNT</b>	<b>TOTAL AMOUNT</b>
<b>FIELD CROPS</b>			
Corn for Grain. . . . .	0105	0106 Bu.	0107 Bu.
Corn for Silage or Greenchop. . . . .	0109	0110 Tons	0111 Tons
Cotton, all types. . . . .	0113	0114 Lbs.	
Peanuts. . . . .	0117	0118 Lbs.	
Potatoes, - report sweet potatoes in all other crops. . . . .	0121	0122 Cwt.	
Rice. . . . .	0125	0126 Cwt.	
Sorghum for Grain. . . . .	0129	0130 Bu.	0131 Bu.
Sorghum for Silage. . . . .	0133	0134 Tons	0135 Tons
Soybeans. . . . .	0137	0138 Bu.	0139 Bu.
Tobacco, all. . . . .	0141	0142 Lbs.	
<b>SMALL GRAINS</b>			
Barley for Grain. . . . .	0145	0146 Bu.	0147 Bu.
Oats for Grain. . . . .	0149	0150 Bu.	0151 Bu.
Wheat, All Types, for Grain. . . . .	0153	0154 Bu.	0155 Bu.
<b>DRY HAY CROPS</b>			
Hay, Alfalfa. . . . .	0157	0158 Tons	0159 Tons
Hay, All Other. . . . .	0161	0162 Tons	0163 Tons
<b>OTHER CROPS</b>			
Canola. . . . .	0165	0166 Lbs.	0167 Lbs.
Other Oilseeds. . . . .	0169	0170 Lbs.	
Sugarcane or Sugarbeets. . . . .	0173	0174 Tons	
Dry Edible Beans/Peas/Lentils. . . . .	0177		
Vegetables for processing. . . . .	0178		
All Other Vegetables and Melons	0179		
Fruits, Nuts, and Berries. . . . .	0180		
Nursery and Greenhouse Crops (include Christmas trees). . . . .	0181		
<b>All Other Crops</b> not listed above	0182		

**DOLLARS****2. What was the estimated value of your landlord's share of crop production for land rented on a share basis in 2006?**

0184

**SECTION C LIVESTOCK**

Please report the inventory as well as total number of livestock, poultry, and/or livestock products sold and/or removed from this operation January 1, 2006 to December 31, 2006. (Include any landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2006.)

1	2	3	4
1. Did this operation have on hand or produce any [item] during 2006?	What was the total number [column 1] sold or removed in 2006?	On December 31, 2006, how many [column 1 regardless of ownership] were on hand?	On December 31, 2006, how many [column 3] were owned by this operation?
a. All cattle and calves? .....	0260	0261	0295
(i) Milk cows, both dry or in milk? (Include milk heifers that have calved.) .....	0257	0258	0259
(ii) Milk? (Report in cwt.) .....	0270		
b. All hogs and pigs? .....	0262	0263	0296
c. Chicken eggs? (Report in dozens) .....	0266		
d. Turkeys? .....	0268	0269	0298
e. Broilers? .....	0264	0265	0297
f. All other livestock and poultry? Specify type _____	0272	0273	0299

2. [If SHARE RENTS from others and has livestock, ask---]

**DOLLARS**

What was the estimated total value of your landlord's share of livestock production sold or removed in 2006?

0276

(Exclude shared livestock production not part of a land rental arrangement.) .....

3. Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2006?

**CODE**

YES - [Enter code 1 and continue.]       NO - [Enter code 3 then go to Section D]. .....

0271

**DOLLARS**

a. How much were your gross receipts from items sold or removed under these contracts? .....

0050

b. On December 31, 2006, what was the market value of unsold livestock or poultry remaining under these contracts? .....

0051

c. How much was paid to contractees for production costs, including fees for services? .....

0052

**SECTION D COMMODITY MARKETING and INCOME**

1. **During 2006, did this operation have MARKETING CONTRACTS for any commodities it produced?** (Exclude money received from contractors as reimbursement for expenses, report these in Section F. Also exclude landlord shares, report these in Section B, item 2, and Section C, item 2.)

YES - [Enter code 1 and continue.]  NO - [Enter code 3 then go to item 2.] . . . . .

CODE

0300

UNIT CODES for COLUMN 4							
1	POUND	5	BIN	9	DOZEN	20	BARREL
2	CWT	6	BOX	10	FLAT	21	KILOGRAM
3	TON	7	BALE	11	HEAD/BIRDS	22	ACRE
4	BUSHELS	8	CARTON	13	PLANT/POT	39	ANIMAL SPACE

1 What commodities did this operation have MARKETING contracts for in 2006?  [Write in commodities]	2 [See commodity codes in Respondent Booklet.]  CODE	3 What quantity of [commodity] was marketed through this contract?  [Exclude landlord's share—it was reported in Section B or Section C.]  QUANTITY	4 UNIT CODE  [Use Unit codes above.]  CODE	5 What was (will be) the FINAL PRICE RECEIVED per [unit] by this operation for [commodity] marketed under this contract?  [Same units as column 4.]  DOLLARS & CENTS	6 What was the total dollar amount received in 2006 from this contract?  [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0301	0304	0305	0306	0307
	0316	0319	0320	0321	0322
	0331	0334	0335	0336	0337
	0346	0349	0350	0351	0352
	0361	0364	0365	0366	0367
	0376	0379	0380	0381	0382

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.

2. **During 2006, did this operation have PRODUCTION CONTRACTS for any commodities it produced?** (Exclude money received from contractors as reimbursement for expenses; report these in Section F. Also Exclude landlord shares, report these in Section B, item 2, and Section C item 2.)

YES - [Enter code 1 and continue.]  NO - [Enter code 3 then go to item 3.] . . . . .

CODE

0400

1 What commodities did this operation have PRODUCTION contracts for in 2006?  [Write in commodities]	2 [See commodity codes in Respondent Booklet.]  CODE	3 What quantity of [commodity] was removed from the operation under this contract during 2006?  [Exclude landlord's share---- it was reported in Section B or Section C.]  QUANTITY	4 UNIT CODE  [Use Unit codes above.]  CODE	5 What was (will be) the FINAL FEE RECEIVED per [unit] by this operation for producing [commodity] under this contract?  [Same units as column 4.]  DOLLARS & CENTS	6 What were the TOTAL FEES RECEIVED in 2006 under this contract?  [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0401	0404	0405	0406	0407
	0416	0419	0420	0421	0422
	0431	0434	0435	0436	0437
	0446	0449	0450	0451	0452

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1/ *Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.*



**CASH or OPEN MARKET SALES**

**Exclude from this table---**  
 ▶ Marketing Contract sales (report in item 1.)  
 ▶ Production Contract removals (report in item 2.)  
 ▶ Landlord shares (report in Section B, item 2, Section C, item 2.)

**3. After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2006 of each of the following crop and/or livestock commodities produced in 2006 and earlier years---**

**DOLLARS**

a. Corn, Rice, Sorghum, Soybeans, Barley, Oats, Wheat? ( <i>Include silage, exclude sweet corn</i> ) . . . . .	0501
b. Other Grains, Oilseeds, Dry Beans, and Dry Peas? ( <i>flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.</i> ) . . . . .	0502
c. Tobacco, Cotton, and Cottonseed? . . . . .	0503
d. Vegetables, Melons, Potatoes and Sweet Potatoes? ( <i>beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.</i> ) . . . . .	0504
e. Fruit, Tree Nuts and Berries? ( <i>almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.</i> ) . . . . .	0505
f. Nursery, Greenhouse, Cut Christmas Trees, Floriculture and Sod? ( <i>bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.</i> ) . . . . .	0506
g. Other Crops and Hay, Short Rotation Wood Crops? ( <i>grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.</i> ) . . . . .	0507
h. Hogs and Pigs? ( <i>Exclude breeding stock</i> ) . . . . .	0508
i. Hogs Breeding Stock? . . . . .	0509
(i) Recognized gain/loss on sales of breeding hogs reported in item 3i above? ( <i>can be negative (-) if losses were incurred.</i> ) . . . . .	0533
j. Milk and other dairy products from cows? ( <i>before deduction of any hauling fees</i> ) . . . . .	0510
k. Cattle and Calves? ( <i>fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc., exclude breeding stock.</i> ) . . . . .	0511
l. Cattle Breeding Stock? . . . . .	0512
(i) Recognized gain/loss on sales of breeding cattle reported in 3l above? ( <i>can be negative (-) if losses were incurred.</i> ) . . . . .	0535
m. Broilers? . . . . .	0513
n. Eggs? . . . . .	0514
o. Turkeys? . . . . .	0515
p. Other Poultry? ( <i>other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.</i> ) . . . . .	0516
q. Other Animals and Other Animal Products; Sheep, Goats and their Products; Horses, Ponies, Mules, Burros, and Donkeys; Aquaculture? ( <i>wool, mohair, milk and cheese from animals other than cows</i> ) . . . . .	0517

**5. CCC Loans---** (*Include regular and reserve loans, even if redeemed or forfeited.*)

**DOLLARS**

a. How much was received for all commodities placed under CCC loan during 2006? . . . . .	0518
b. What was the amount spent to repay all CCC loans during 2006? . . . . .	0519

**[ENUMERATOR NOTE:** *If any of the crops redeemed from the CCC were sold in 2006, verify that these sales are recorded in Marketing Contracts (item 1) or Cash Sales (item 3). If the redeemed crops were NOT sold in 2006, their value should be reported in Section G, item 5a.]*

1 OPERATOR & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
0868	0869	0870

6. In 2006, how much was spent by this operation (operators, partners, landlords, or contractors) for marketing and storage expenses? (Include check-off, commissions, storage, inspection, ginning, etc.) .....

**MARKETING EXPENSE WORKSHEET**

COMMODITY	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS	TOTAL MARKETING EXPENSE
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			
		_____.			

**Accounts Receivable/Deferred Payments:**

7. For each item below, report income received or the amount owed to the operation on the dates specified. Include:
- Cash Sales
  - Marketing Contract Sales
  - Production Contract Removals

[ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, item 5a.]

DOLLARS

- a. How much was this operation owed on January 1, 2006 for any crops or livestock produced and sold (*cash or contract*) before January 1, 2006? .....
- b. How much did this operation receive from (item 7a), during 2006? .....
- c. How much was this operation owed on December 31, 2006 for any crops or livestock produced and sold (*cash or contract*) in 2006 or earlier years? .....

0885
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0875
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0886
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**SECTION E OTHER FARM INCOME**

**1. In 2006, did this operation receive Federal, State or Local Farm Program Payments?**

*(Include government payments received through a cooperative and conservation cost sharing or program payments.)*

**YES** - [Enter code 1 and continue]       **NO** - [Enter code 3 then go to item 4.]

**CODE**

0563
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**2. What is the total dollar amount this operation received in 2006 for---**

**DOLLARS**

0525
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a. Direct and counter-cyclical payments? *(Include government payments received through a cooperative.)* . . . . .

**PERCENT**

0520
------

(i) What percent of *(item 2a)* was for direct payments? . . . . . %

0521
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(1) What percent of this *(item 2a(i))* was direct payments for SOYBEAN base? . . . . . %

0522
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(ii) What percent of *(item 2a)* was for counter-cyclical payments? . . . . . %

0523
------

(1) What percent of this *(item 2a(ii))* was counter-cyclical payments for SOYBEAN base? . . . %

**DOLLARS**

0529
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b. How much was received from loan deficiency payments (LDPs), marketing loan gain, and net value of commodity certificates? . . . . .

0532
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(i) How much of this was loan deficiency payments (LDPs) and marketing loan gains for SOYBEANS? . . . . .

g. Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP), and Wetlands Reserve Program (WRP) payments? . . . . .

0477
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h. Environmental Quality Incentive Program (EQIP), and Conservation Security Program (CSP) payments? . . . . .

0478
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n. All other federal or state agricultural program payments? *(Include disaster and market loss payments, peanut quota compensation payments, milk income loss contract payments, tobacco buyout payments, and any other Federal, state or local programs. Exclude Federal Crop Insurance payments and other indemnity payments.)* . . . . .

0545
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(i) How much of this was disaster and market loss payments for SOYBEANS? . . . . .

0557
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**DOLLARS**

0543
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**4. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?**

*(Include conservation cost sharing or program payments.)* . . . . .

5. In 2006, what was the total income received by you (the operator) and all partners for---

DOLLARS

- a. Custom work, machine hire, and other agricultural services provided for farmers and others (unless it is for a separate business)?
- c. Recreation and agri-tourism activities such as hunting, fishing, farm tours, hospitality services, petting zoos, etc.?
- e. Sales of Farm Machinery and Vehicles (farm share only)?
- f. Proceeds from sales of farmland and other farm real estate for this operation only?
  - (i) Recognized gain/loss on sales of farmland and other farm real estate reported above (in 5A)?
- g. Federal crop insurance payments?
  - (i) How much of this was for Federal crop insurance indemnity payments for SOYBEANS?
- i. Other income which is closely related to the agricultural operation?

0546
0548
0550
0558
0559
0552
0553
0556

(Exclude sales of farm machinery and vehicles. Include grazing of livestock, sales of forest products, sales of poultry litter, insurance indemnity payments other than Federal Crop Insurance payments, patronage dividends and refunds from cooperatives, animal boarding, tobacco settlements, state fuel, tax refunds, hedging profits and losses. This may be a negative (-) number for hedging losses.)

6. Which code represents the largest portion of this operation's 2006 gross farm income? (Enter code from Respondent Booklet.)

CODE

0047
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Include:

- Sales of all crops, livestock, poultry and livestock products sold in 2006.
- The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2006.
- Sales of miscellaneous agricultural products in 2006.
- All government agricultural payments received in 2006.
- Landlord's share of government payments.

**SOYBEAN GOVERNMENT PROGRAMS**

7. How has the addition of soybean base acres under the 2002 Farm Act, (soybeans made eligible for direct and counter-cyclical payments), affected your decision regarding acres planted to soybeans?

- 1 more soybean acres were planted in response to the program.
- 2 less soybean acres were planted in response to the program.
- 3 soybean planting decisions were NOT affected by the program.

CODE

0471
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8. How have your planting decisions been affected by the potential for opportunities to update soybean base acres in the future?

- 1 soybean acres increased so base acres may be expanded.
- 2 soybean acres unchanged so base acres may be maintained.
- 3 soybean acres reduced so base acres may be expanded for another program crop.
- 4 soybean planting decisions were NOT affected.

CODE

0472
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**SECTION F OPERATING and CAPITAL EXPENDITURES**

**In 2006, how much was spent for (item) by [column]---**

**Include** only expenses related to this operation.  
**Exclude** expenses NOT related to the farm/ranch; expenses of performing custom work FOR others, expenses on land rented to others.

**OPERATING EXPENSES**

**1. Seeds, sets, plants, seed cleaning, seed treatments, etc.. and transplants and trees?**

*(Include technology fees.  
 Exclude items purchased only for direct resale.)*

a. How much of this (item 1) was for the SOYBEAN enterprise?

**2. Fertilizer, lime and soil conditioners?**  
*(Include custom application costs.)*

a. How much of this (item 2) was for the SOYBEAN enterprise?

**3. Agricultural chemicals for crops, livestock, poultry, and general farm use?**  
*(Include biological pest controls and custom application costs.)*

a. How much of this (item 3) was for the SOYBEAN enterprise?

**4. Livestock purchases of---**

- a. Breeding stock for beef cattle, dairy cattle, hogs and sheep?
- b. Other cattle, calves, hogs and pigs?  
*[Report other sheep in item 4d.]*
- c. Chickens and turkeys?  
*[Report ducks and game birds in item 4d.]*
- d. Other livestock and poultry, including other sheep and lambs, bees, brooder fish, fingerlings, etc.?

**5. Leasing of livestock?**  
*(Include leasing of bees for pollination.)*

**6. Purchased feed for livestock and poultry?**  
*(Include grain, hay, silage, mixed feeds, concentrates, etc.)*

**7. Bedding and litter for livestock?**

**8. Medical supplies, veterinary and custom services for livestock? (Exclude manure disposal.)**

*(Include artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, manure disposal performance testing, pregnancy testing, seining, sheep shearing, etc.)*

<b>1 OPERATOR &amp; PARTNER(S)</b>	<b>2 LANDLORD(S)</b>	<b>3 CONTRACTOR(S)</b>
DOLLARS	DOLLARS	DOLLARS
0600	0601	0602
<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>
0603	0604	0605
0606	0607	0608
0609	0610	0611
0612	0613	0614
0615	0616	0617
<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>
0621	0622	0623
0624	0625	0626
0627	0628	0629
0630	0631	0632
0633	0634	0635
0636	0637	0638
0639	0640	0641
0642	0643	0644





**In 2006, how much was spent for  
(item) by [column]---**

1 OPERATOR & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
0708	0709	0710

14. **Repairs, parts and accessories for motor vehicles, machinery and farm equipment?** .....

*(Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders  
Exclude irrigation equipment and pump repairs.)*

a. How much of this (item 14) was for the SOYBEAN enterprise? .....

DOLLARS	DOLLARS	DOLLARS
0711	0712	0713

15. **Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements?** .....

*(Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities.  
Exclude any new construction or remodeling.)*

a. How much of this (item 15) was for specialized livestock production facilities – such as dairies, feedlots, poultry houses, swine buildings? .....

DOLLARS	DOLLARS	DOLLARS
0717	0718	0719

b. How much of this (item 15) was for irrigation equipment and pumps? .....

0720	0721	0722
------	------	------

(i) How much of this expense for irrigation equipment and pumps (item 15b) was for the SOYBEAN enterprise? .....

0723	0724	0725
------	------	------

16. **Maintenance and repair of the operator's house if it was owned by the operation?** .....

*'Owned by the operation' means the house is--  
- recorded as an asset in farm record books, or  
- used as security or collateral for a farm loan, or  
- deeded as part of the farm.*

0726
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DOLLARS	DOLLARS	DOLLARS
0729	0730	0731

17. **Insurance for the farm business?** .....

*(Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies.  
Include insurance on operator's dwelling if owned by the operation.  
Exclude health insurance and other payroll insurance items.)*

a. How much of this item (item 17) was for Federal crop insurance? .....

0732	0733	0734
------	------	------

(i) How much of this was Federal crop insurance for SOYBEANS? .....

0735	0736	0737
------	------	------

18. **Interest and fees paid on---**

a. Debts secured by real estate?  
*(Include interest paid on the operator's house if owned by the operation.)* .....

DOLLARS	DOLLARS
0738	0739

b. Debts not secured by real estate?  
*(Include service fees on CCC loan redemptions.)* .....

0741	0742
------	------

19. **Property taxes paid on---**

a. Real estate? *(Include real estate taxes on operator dwelling, if owned by the operation.)* .....

DOLLARS	DOLLARS	DOLLARS
0744	0745	0746

b. Livestock, machinery, and other farm production items? .....

0747	0748	0749
------	------	------

20. **Renting or leasing of tractors, vehicles, equipment or storage structures?** *(Include farm machinery, cars, trucks, irrigation equipment and other equipment.)* .....

0750	0751
------	------

**In 2006, how much was spent for  
(item) by [column]---**

1 OPERATOR & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
--	---------------------------------	-----------------------------------

21. **Vehicle registration and licensing fees?** .....

0753	0754	
------	------	--

22. **Depreciation expense claimed by this operation in 2006 for all capital assets?** (If partnership, include amounts claimed by all partners in this operation.) .....

0756		
------	--	--

a. How much of this depreciation expense (item 22) was claimed for breeding livestock? .....

0757		
------	--	--

23. **CASH WAGES paid to hired farm and ranch labor?** .....

0758	0759	0760
------	------	------

**Include** Cash wages, incentives and bonuses  
Payments to corporate officers and paid family members

**Exclude** Wages paid for custom and contract work  
Wages paid for housework  
Social Security on the owner-operator  
Withdrawals for living expenses  
Employer's share of Social Security and unemployment taxes  
Health insurance and life insurance  
Pensions or retirement plans  
Worker's Compensation

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. How much of the total wage expense (item 23) was for the SOYBEAN enterprise? .....

0761	0762	0763
------	------	------

24. **Of the total cash wages (item 23), how much was paid out to---**  
(Total 24a + 24b + 24c + 24d + 24e must equal item 23)

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. You (the principal operator)? .....

0764	0765	0766
------	------	------

b. Your (the operator's) spouse? .....

0767	0768	0769
------	------	------

c. Other members of your (the operator's) household? .....

0574	0575	0576
------	------	------

d. Other operators (outside the operator's household)? .....

0770	0771	0772
------	------	------

e. All other paid farm and ranch labor? .....

0773	0774	0775
------	------	------

25. **Payroll taxes and benefits for paid labor?**

**(Include** employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also **include** any amounts the farm paid for farm workers that are part of your (the operator's) household.) .....

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. How much of this (item 25) was for the SOYBEAN enterprise? .....

0776	0777	0778
0779	0780	0781

26. **Contract labor?**

(Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.) .....

0782	0783	0784
------	------	------

**(Exclude** contract work for building construction, repairs or farm improvements, payments to other operations that fed/raised livestock under contract FOR this operation.)

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. How much of this (item 26) was for the SOYBEAN enterprise? .....

0785	0786	0787
------	------	------

27. **Custom work such as---**

(Custom work is work performed by machines and labor hired as a unit.)

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling? .....

0788	0789	0790
------	------	------

b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Report custom livestock services in item 8.) .....

0791	0792	0793
------	------	------

c. How much of the total custom work expense (item 27a & 27b) was for the SOYBEAN enterprise? .....

0794	0795	0796
------	------	------

**In 2006, how much was spent for  
(item) by [column]---**

1 OPERATOR & PARTNER(S)  DOLLARS	2 LANDLORD(S)  DOLLARS	3 CONTRACTOR(S)  DOLLARS
--	---------------------------------	-----------------------------------

28. For workers who were members of your (the operator's) household, what was the cash value of any commodities provided to them as PAYMENT for farm work? .....

0797

[Example: a percentage of crop, calves, etc., **exclude** operator payments or draws.]

29. For workers who were **NOT** household members---  
What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work? .....

DOLLARS
0798

(**Include** meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. **Exclude** home gardens, unless expenses were recorded previously. Also, **exclude** partner payments or draws.)

30. What was the market value of products produced and used on this operation for home consumption? .....

DOLLARS
0799

(**Exclude** any commodities provided as payment to household members for farm work reported in item 28.)

31. Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning? .....

DOLLARS
0801

Show the respondent the list of General Business Expenses in the Respondent Booklet.

32. General Business Expenses? .....

DOLLARS	DOLLARS	DOLLARS
0804	0805	0806

**CAPITAL EXPENSES**

33. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc? .....

DOLLARS	DOLLARS	DOLLARS
0807	0808	0809

(**Exclude** moveable equipment.)

34. Buildings and structures including all costs for new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? .....

DOLLARS	DOLLARS	DOLLARS
0810	0811	0812

(**Exclude** repairs and maintenance.)

35. New construction or remodeling of the Operator's Dwelling, if owned by the operation? .....

DOLLARS
0813

Report the **TOTAL NET COST** (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2006.

	<b>DOLLARS</b>	
36. <b>Cars – Include</b> new or used? .....	0816	
	<b>PERCENT</b>	
a. What percent of (item 36) was the Farm's Share? ..... %	0817	
		<b>DOLLARS</b>
37. <b>Trucks – Include</b> new or used trucks, pickups, sport utility vehicles, vans, campers and buses? .....	0818	
	<b>PERCENT</b>	
a. What percentage of this was the Farm's Share? ..... %	0819	
		<b>DOLLARS</b>
38. <b>Tractors – Include</b> new or used? .....	0820	
39. <b>Self-propelled equipment including implements and self-propelled equipment for livestock, dairy, or poultry production?</b> .....	0821	
40. <b>Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry? (Include farm share only.)</b> .....	0822	
41. <b>Office equipment, furniture and computers that were placed on a depreciation schedule?</b> .....	0823	
43. <b>All Other Capital Expenditures?</b> <i>(Include all other capital expenditures which were placed on a depreciation schedule.)</i> .....	0824	
Specify: _____		

	<b>OPERATOR &amp; PARTNER(S)</b>	<b>LANDLORD(S)</b>	<b>CONTRACTOR(S)</b>
	<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>
44. <b>What other expenses did this operation have in 2006 that I have not recorded?</b> <i>[List each expense item and amount.]</i> .....	0825	0826	0827

**SECTION G FARM ASSETS**

1. **In order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2006?**  
*(Include owned assets on rented land.)*

**DOLLARS**

- a. Farm Operator's Dwelling, if owned by the operation? .....
- b. All other Dwellings? .....
- c. All other Farm Buildings and Structures?  
*(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)* .....
- d. Orchard trees and vines, and trees grown for wood products? .....
- e. Land? *(Exclude houses, buildings, orchard trees and vines, and trees grown for wood products.)* .....

0850
0851
0852
0853
0854
0855

2. **What is the Estimated Market Value of the land and buildings on the acres rented or leased FROM OTHERS?**  
*(Reported in Section A, items 2a, 2b, 2c & 2d.)* .....

- a. How much of this amount (item 2) was RENTED FROM RELATIVES? .....

0856
0857

3. **What is the Estimated Market Value of the land and buildings on the acres rented or leased TO OTHERS?**  
*(Reported in Section A, item 3.)* .....

0815
------

4. **What is your best estimate of the fair market value you would receive if you sold your entire farm business operation today to be used for any purpose?** .....

0815
------

*For each item below, report the market value(s) of the assets owned by the operation on the dates specified.*

5. **What was the ESTIMATED MARKET VALUE for the farm share of---**

- a. Crops owned and stored on or off this operation on---  
*(Include specialty crops, fruit storage, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)* .....
- b. Breeding livestock **owned** by and **located** on or off this operation on---  
*(Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)* .....
- c. Non-breeding livestock **owned** by and **located** on or off this operation on---  
*(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc. Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)* .....
- d. Production inputs **owned** by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. on-- .....
- e. Production inputs already **used** for cover crops or crops not yet harvested *(also known as sunk costs)* on--- .....
- f. Trucks and cars **owned** by the operation on---*(farm share only)* .....
- g. Tractors, machinery, tools, equipment and implements **owned** by the operation on-- .....
- h. Stocks in farm cooperatives and the Farm Credit System on--- .....

beginning of year	end of year
JAN. 1, 2006?	DEC. 31, 2006?
DOLLARS	DOLLARS
0888	0889
0863	0864
0876	0877
0878	0879
0880	0881
	0882
	0883
	0884

*LIQUID ASSETS - [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]*

**END OF YEAR VALUE CODE**

6. **On December 31, 2006, what was the value of all other farm assets?** .....

0887
------

*(Include farm share of any other assets such as certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, and other farm assets not reported earlier. Also, include monies owed to the farm business but exclude any personal debt owed to the operator. Also, exclude monies recorded earlier. (Section D, item 7), from commodity sales.)*

**SECTION H FARM DEBT**

4. **What was the total amount of all farm business loans TAKEN OUT and REPAYED in 2006?** **DOLLARS**  
*(Include seasonal production and other loans.)* ..... 0890

5. **Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2006?** *(Include money owed against your line of credit. Exclude CCC loans.)*

**YES** – *[Enter code 1 and continue.]* .....  **NO** – *[Enter code 3 then go to Section I.]* ..... **CODE**  
1058

6. **For each type of loan, what was the balance owed, average interest rate, and percent for farm use?**  
*(Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)*

a. one year or less production or other loans?.....

b. more than one year non-real estate debt?.....

c. more than one year real estate debt?.....

1 What was the balance owed on Dec. 31, 2006? <b>DOLLARS</b>	2 What was the average interest rate of this debt?	3 What was the average percent for farm use? <b>PERCENT</b>
1048	1049 _____	1050
1051	1052 _____	1053
1054	1055 _____	1056

9. **How much of the debt owed on December 31, 2006 was for the operator's dwelling?** **DOLLARS**  
*(Exclude operator's dwelling if not owned by the operation.)* ..... 1057

**OFFICE USE**

0999



**SECTION I FARM MANAGEMENT and USE OF TIME**

**NUMBER of OPERATORS**

1. **How many individuals were involved in the day-to-day decisions for this operation?**  
*(Enter the number of operators, including the operator named on the front of this form. Identify the operators in the columns below. Exclude hired workers unless they are a hired manager.)* . . . . .

1200
------

2. **Does the principal operator have a spouse?**  
 **YES** – [Enter code 1 and continue.]     **NO** – [Enter code 3 then go to item 4.]

<b>CODE</b> 1205
---------------------

3. **Is the principal operator’s spouse included in item 1?**  
 **YES** – [Enter code 1 and continue.]     **NO** – [Enter code 3 then go to item 4.]  
*(Use operator 2 column for spouse.)*

<b>CODE</b> 1225
---------------------

	PRINCIPAL OPERATOR Or Senior Partner	OPERATOR 2	OPERATOR 3
4. <b>In what year did the principal operator begin to operate any farm operation?</b> . . . . .	1241		
5. <b>Age of operator on December 31, 2006?</b>	1242	1262	1282
6. <b>Gender of operator?</b> . . . . .	1243	1263	1283
	1 <input type="checkbox"/> Male    2 <input type="checkbox"/> Female	1 <input type="checkbox"/> Male    2 <input type="checkbox"/> Female	1 <input type="checkbox"/> Male    2 <input type="checkbox"/> Female

8. **Is this operation organized as a Limited Liability Company (LLC) under state law?** . . . . . **YES = 1**

9. **Is this a family held corporation?** . . . . . **YES = 1**

<b>CODE</b> 1202
1240

10. **In 2006, what was this operation’s LEGAL STATUS (or if an LLC, how was the operation treated for tax purposes)?** . . . . .

1 Individual (Sole/family proprietorship)? 2 A legal partnership? 3 C - Corporation? 4 S - Corporation? 5 Other, Including estates, trusts and cooperatives and grazing association?
--

<b>CODE</b> 1201
---------------------

**ENUMERATOR NOTE:** *If item 10 = code 1 or code 5, skip items 11, 12 and 13, then go to item 14. If item 10 = code 2, code 3, or code 4, continue.*

11. **If operation is a legal partnership, how many partners are there in this legal partnership?** . . . . .

12. **If the operation is a C – or S – corporation, what is the number of members of the Corporate Board?** . . . . .

13. **How many members of the Corporate Board are operators of this farm?** . . . . .

<b>NUMBER</b> 1232
1233
1234

NUMBER

14. **How many owners of this operation are there?** *(Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself, your family members, partners, corporate shareholders, or members of Limited Liability Company.)* ..... 1246

a. How many of these owners (item 14) are part of your (the operator's) household? *(If none go to item 14c.)* ..... 1247

b. What percent of the ownership interest did you (the operator) and your household hold? ..... % 1248

c. Is more than 50% of the ownership interest in this operation held by you and persons related to you by blood or marriage, including relatives not residing in your household? ..... YES = 1 1249

PERCENT

CODE

23. **Are you a hired manager for this operation?** *(meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.)*

YES – [Enter code 1 and continue.] .....  NO – [Enter code 3 then go to item 27.] ..... 0995

CODE

24. **Do you (the hired manager) or anyone you are related to by blood or marriage (whether they live in your household or not), have an ownership interest in this operation, such as owning some of the land or machinery in this operation, or are a corporate shareholder of this operation, or a member of a limited liability company of this operation?**

YES – [Enter code 1] .....  NO – [Enter code 3.] ..... 0940

CODE

[ENUMERATOR NOTE: If item 23 equals 1 and item 24 equals 3, then complete item 27, skip Section J, go to Section L and continue.]

27. **On the average, for each of the three month periods DURING 2006, about how many hours per week did---**

	1 Jan-Mar Hrs./week	2 April-June Hrs./week	3 July-Sept Hrs./week	4 Oct-Dec Hrs./week
a. You (the principal operator) work for this operation, including paid and unpaid hours? .....	0828	0829	0830	0831
b. You (the principal operator) work off this farm/ranch for compensation? <i>(Exclude commuting time.)</i> .....	0488	0489	0490	0491
c. Your spouse (the principal operator's) work for this operation, including paid and unpaid hours? <i>(Even if your spouse is an operator, include their hours here.)</i> .....	0832	0833	0834	0835
d. Your spouse (the principal operator's) work off this farm/ranch for compensation? <i>(Exclude commuting time.)</i> .....	0588	0589	0590	0591
e. Other operators (those persons responsible for the day-to-day management decisions for this operation) work for this operation, including paid and unpaid hours? .....	0836	0837	0838	0839
f. Unpaid workers (such as non operator partners, family members, etc.) work for this operation? .....	0840	0841	0842	0843

**SECTION J FARM HOUSEHOLD**

1. Was the principal operator's spouse listed as OPERATOR 2 or 3 in Section I, item 4?

CODE

YES – [Enter code 1 then go to item 2.]

NO – [Enter code 3 and continue with item a.]

1203
------

AGE

a. If NO, what was the age of the operator's spouse on December 31, 2006? .....

1206
------

**[ENUMERATOR NOTE: If the operator has a spouse, please answer for both where applicable.]**

2. Is the (the operator and operator's spouse) of Spanish, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

OPERATOR

SPOUSE

YES – [Enter code 1]

NO - [Enter code 3.]

1219
------

1220
------

3. Which of these do you and your spouse (the operator and operator's spouse) consider yourself? Are you---

**ENTER CODE 1 FOR ALL THAT APPLY**

OPERATOR

SPOUSE

American Indian or Alaska Native? (Specify tribe _____)
Asian?
Black or African American?
Native Hawaiian or Other Pacific Islander?
White?

1213
1215
1217
1221
1223

1214
1216
1218
1222
1224

4. What is the highest level of formal education you and your spouse (the operator and operator's spouse) have completed? .....

1	Less than high school diploma
2	High school
3	Some college
4	College graduate and beyond

OPERATOR

SPOUSE

1257
------

1260
------

5. In 2006, what was your and your spouse's (the operator and operator's spouse) major occupation? .....

1	Farm or ranch work
2	Work other than farming/ranching
3	Not in the paid workforce

OPERATOR

SPOUSE

1207
------

1208
------

6. Regarding retirement from farming, do you (*the operator*) consider yourself to be retired now?

YES – [Enter code 1]

NO – [Enter code 3]  
.....

CODE

1259

OFFICE USE

2002

NUMBER

7. How many people lived in your (the operator's) household on December 31, 2006? ..... 1227

12. Did any household(s) besides the operator's share in the net income of the business, either by receiving a share of profits/losses or, if incorporated, received corporate dividends or was paid a wage or salary as compensation for services to the operation? ..... CODE 0976

1 YES  
3 NO – Go to item 15.

[ENUMERATOR NOTE: If Section I, item 10 (p. 19), is 1, 2 or 4 ask item 13, else skip to item 14.]

PERCENT

13. If the operation is a sole proprietorship, partnership, or S-corporation, what percent of the net income did you (the operator) and your household receive? (Includes LLCs that elected to report income as a pass-through.) .....% 0974

[ENUMERATOR NOTE: If Section I, item 10 (p. 19), is 3 ask item 14, else skip to item 15.]

VALUE CODE

14. If the operation is a C-corporation, which value code represents the corporate dividends you (the operator) and your household received from this farming operation? (Includes LLCs that elected to file as a C-corporation.) ..... 0975

[Show Value Codes in Respondent Booklet.]

15. Which value code represents the cash income the principal operator, spouse, and all other household members received in 2006 from---(Exclude farm income reported earlier.)

1 SOURCE	2 the operator as [source]  (Enter 1 if none.) VALUE CODE	3 operator's spouse as [source]  (Enter 1 if none.) VALUE CODE	4 other household member(s) as [source]  (Enter 1 if none.) VALUE CODE
a. All off-farm wages, salaries, and tips before taxes and withholdings? .....	0950	0951	0952
b. Net cash income from operating another farm or ranch? (net of depreciation) .....	0955	0956	0957
c. Net cash income from operating any other business? (net of depreciation) .....	0958	0959	0960
d. Net cash income from cash or share-renting farmland to others? (Exclude land rented from this operation) .....	0961	0962	0963
e. Interest income? .....	0967	0968	0969
f. Dividend income? (Exclude corporate dividend income from this operation.) .....	0964	0965	0966
g. Total proceeds from the sale of off-farm capital assets? .....	0973	0974	0975
(i) Recognized gain/loss on the sale of capital assets reported above? (can be negative(-) if capital losses were incurred.) .....	0979	0980	0981
h. Income from private pensions and private disability payments? .....	0937	0938	0939
i. Income from public sources including Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public benefits? .....	0996	0997	0998
j. Other off-farm sources? .....	0991	0992	0993

VALUE CODE

17. Which value code represents the total value of off-farm assets owned by the operator and members of the operator's household on December 31, 2006?.....

0994

(Include cash, checking, savings, retirement accounts, corporate stock, certificate of deposit, real estate not part of the farm, and all other off-farm assets. Exclude assets of this operation, reported in Section G.)

VALUE CODE

18. Which value code represents the total value of off-farm debt owed by the operator and members of the operator's household associated with the assets reported above?

1103

(Include off-farm debt secured with farm assets. Exclude any debt - household debt, credit cards, etc. used to finance the farm business expenses of this operation. Report all such debt in Section H Farm Debt.).....

VALUE CODE

19. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets?.....

1117

VALUE CODE

20. Which value code represents the total amount spent on household and family living expenses in 2006?.....

1111

(Include rent, food, including food away from home, clothing, personal items, health and medical expenses, gifts and charitable contributions, life, home and other personal insurance, non-farm transportation, household supplies, repair, recreation, vacation, education, child care, pension, Social Security contributions, appliance, and furnishings.)

[ENUMERATOR NOTE: Items 21-23 refer to Income and Expense items for 2005.]

VALUE CODE

21. Which value code represents the total value of farm sales in the previous year (2005)?.....

1113

(Total value of farm sales includes livestock and crop cash income and the net change in CCC loans, plus the estimated value of crop and livestock under production contracts, plus government payments to operator. Also include, if applicable, the value of the landlord share of crop and livestock production and the landlord share of government payments. Exclude contract fees, these are reported in Section D.)

VALUE CODE

22. Which value code represents the net operating income for this operation in the previous year (2005)?.....

1114

(Cash income from all farm sources minus production costs and depreciation. If negative net operating income, indicate a minus sign before the value code.)

VALUE CODE

23. Which value code represents the total off-farm income in the previous year (2005)?.....

1115

(Wages, salaries, and tips before taxes, income from operating other farm, income from operating any other business. If negative off-farm income, indicate a minus sign (-) before the value code.)

**SECTION L IRRIGATION**

1. Did you irrigate any cropland, alfalfa, other hay, or pastureland on this farm in 2006?

CODE

YES - [Enter code 1 and continue.]     NO – [Enter code 3, then go to Section M.]

1740

**[ENUMERATOR INSTRUCTION:** Refer back to Section B, page 4. For each crop harvested during 2006 (Section B, item 1), determine if it was irrigated (column 1, table below). Complete the remaining columns for each irrigated crop noted in column 1 below.]

2. Now I need you to identify acres irrigated, yield, irrigation system, water application rate, and water source used for each commodity irrigated on this farm in 2006.

(Include land irrigated for alfalfa, other hay, and pastureland.)

PRESSURE SYSTEMS	GRAVITY SYSTEMS
1 = Hand-move	10 = Siphon-Tube System [from unlined ditches]
2 = Solid or Permanent set	11 = Siphon-Tube System [from lined ditches]
3 = Side Roll or Wheel Line	12 = Portal- or Ditch-Gate System [from unlined ditches]
4 = Center Pivot or Linear Move [with sprinklers on main line]	13 = Portal- or Ditch-Gate System [from lined ditches]
5 = Center Pivot or Linear Move [with sprinklers below main line, but more than 2 feet above ground]	14 = Poly-Pipe System
6 = Center Pivot or Linear Move [with sprinklers less than 2 feet above ground]	15 = Gated-Pipe [not poly-pipe]
7 = Big Gun	16 = Improved Gated Pipe [surge flow or cablegation, not poly pipe]
8 = Low-Flow irrigation [drip, trickle, or micro sprinkler systems]	17 = Subirrigation
9 = Other Pressure System (specify type: _____)	18 = Open Discharge from well or pump
	19 = Other Gravity System (specify type: _____)

1 What crops were irrigated on this farm in 2006?	2 OFFICE USE	3 How many harvested acres of [commodity] were irrigated?	4 On the irrigated acres harvested, what was the average yield per acre for [commodity]?	5 UNIT CODE  1 – POUNDS 2 – CWT 3 – TONS 4 – BUSHELS 7 - BALE	6 What is the primary irrigation system type for [commodity]? [See irrigation system codes above.]	7 What was the average acre-inches of water applied per acre for the growing season for [commodity]?	8 What percent of [commodity] acres were irrigated using surface water?	9 What percent of [commodity] acres were irrigated using surface water purchased from off-farm water suppliers? 1/ [Off-farm water suppliers are defined below.]
CROPS IRRIGATED	CROP CODE	HARVESTED ACRES	YIELD	UNIT CODE	SYSTEM CODE	ACRES-INCHES PER ACRE	PERCENT	PERCENT
Crop 1	1741	1742	1743	1744	1745	1746	1747	1748
Crop 2	1749	1750	1751	1752	1753	1754	1755	1756
Crop 3	1757	1758	1759	1760	1761	1762	1763	1764
Crop 4	1765	1766	1767	1768	1769	1770	1771	1772

Crop 5	1773	1774	1775	1776	1777	1778	1779	1780
<b>ALFALFA</b>		1782	1783	1784	1785	1786	1787	1788
<b>OTHER HAY</b>		1790	1791	1792	1793	1794	1795	1796
<b>PASTURELAND</b>		1798			1801	1802	1803	1804

1/ Off-farm water suppliers may include water purchased from the U.S. Bureau of Reclamation; an irrigation district; mutual, private, cooperative, or neighborhood ditches; commercial or municipal water systems.



3. How many irrigation wells were used on this farm in 2006?.....	<p style="text-align: center;"><b>NUMBER</b></p> <div style="border: 1px solid black; padding: 2px; text-align: center;">1805</div>					
	[If zero, go to item 6.]					
4. In 2006, how many wells on this farm used backflow prevention devices?.....	<div style="border: 1px solid black; padding: 2px; text-align: center;">1806</div> <p style="text-align: center;">[If zero, go to item 5.]</p>					
a. How many acres were irrigated using water from these (item 4) wells?.....	<p style="text-align: center;"><b>ACRES</b></p> <div style="border: 1px solid black; padding: 2px; text-align: center;">1807</div>					
5. In 2006, how many wells on this farm used water meter or water flow measurement devices?.....	<p style="text-align: center;"><b>NUMBER</b></p> <div style="border: 1px solid black; padding: 2px; text-align: center;">1808</div>					
	[If zero, go to item 6.]					
a. How many acres were irrigated using water from these (item 5) wells?.....	<p style="text-align: center;"><b>ACRES</b></p> <div style="border: 1px solid black; padding: 2px; text-align: center;">1809</div>					
6. In 2006, how many acres was irrigation used--	<p style="text-align: center;"><b>ACRES</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr><td style="padding: 2px;">1810</td></tr> <tr><td style="padding: 2px;">1811</td></tr> <tr><td style="padding: 2px;">1812</td></tr> <tr><td style="padding: 2px;">1813</td></tr> <tr><td style="padding: 2px;">1814</td></tr> </table>	1810	1811	1812	1813	1814
1810						
1811						
1812						
1813						
1814						
a. to apply chemical fertilizers?.....						
b. to apply pesticides?.....						
c. to remove (leach) salts from the soil?.....						
d. to conduct land disposal of liquid livestock waste?.....						
e. for crop cooling or freeze protection?.....						

[Use **Management Practice Codes** below.]

7. **Now I'd like to know about your use of, or your interest in, certain water management techniques for irrigated crop production on this farm.**

**MANAGEMENT PRACTICE CODES**

1 = Never heard of it	5 = Tried it on my farm, but will not use it again
2 = Heard of it, not interested	6 = Now using this technique and will continue to use on my farm
3 = Heard of it, sounds interesting	7 = Water delivery system does not allow for water delivery on demand
4 = Looking at it for my farm	

1	2	3
How familiar are you with ---  WATER MANAGEMENT TECHNIQUE	MANAGEMENT PRACTICE CODE  [Enter code from above.]	[If code = 6, ask--] How many acres were irrigated using this technique in 2006?  ACRES
a. Commercial scheduling services or computer simulation models to schedule irrigation-water applications? .....	1815	1816
b. On-farm irrigation scheduling techniques using soil-moisture sensing devices (such as neutron probes, tensiometers, and soil moisture blocks)? .....	1817	1818
c. On-farm use of special furrowing techniques (such as furrow diking, spread beds, and compact furrowing) to control field-level water distributions and to reduce water losses? .....	1819	1820

8. **During 2006, did you make improvements, such as upgrades or new equipment (not maintenance), to existing irrigation systems on this farm?**

YES - [Enter code 1 and continue.]
  NO - [Enter code 3, then go to item 9.] .....
 

CODE
1821
ACRES
1822

a. In 2006, how many of this farm's acres were irrigated using these improvements? .....

9. **In the past five years, has anyone made an offer to purchase water or water rights from this farm operation?**

YES - [Enter code 1 and continue.]
  NO - [Enter code 3, then go to item 10.] .....
 

CODE
1823

a. What was the purchaser's intended use for the water? .....

1 Agricultural Use	.....	<table border="1" style="float: right;"> <tr><td style="text-align: center;">1824</td></tr> </table>	1824
1824			
2 Water for Municipal, Urban, Recreational or Industrial uses			
3 Water to improve environmental values			
4 Water for Native American (Indian) water right claims			

10. **During the last 10 years, in how many years has someone with senior water right claims caused you to reduce or discontinue crop irrigation for this farm? .....**

YEARS
1825

1 – Incomplete	1840
3 – Valid zero	

**SECTION M SOYBEAN DRYING/MARKETING**

1. In what month was the majority of the 2006 soybean crop harvested? ..... MONTH  
 1826

2. How much of the 2006 soybean crop was---

	BUSHEL	OR	PERCENT
a. custom dried? .....	1864		1865
b. dried other than custom dried? .....	1870		1871
c. not dried? .....	1876		1877

[If any custom dried ask item 3, else go to item 4.]

3. What was the cost of custom drying the 2006 soybean  
 -

	CENTS PER BUSHEL	OR	TOTAL DOLLARS
	1829		1830

4. If any of the 2006 soybean crop was dried, other than custom dried--- ask items 4a – c, else go to item 5.

a. What was the main fuel type used to dry the 2006 soybean crop? .....

1 diesel	.....	CODE
2 gasoline		1859
3 LP gas		
4 natural gas		
5 electricity		
6 other		

b. On average, what percent of moisture was removed from the soybean crop? .....

	PERCENTAGE POINTS
	1894

c. How many hours of each type of labor were used to dry the soybean crop?  
 (Include hours to unload, fill and empty driers, and to oversee drying.)

	HOURS
(i) operator, partners, family members and other unpaid workers? .....	1896
(ii) full-time, hired workers (exclude custom and contract labor)? .....	1897
(iii) part-time or seasonal hired workers (exclude custom and contract labor)? .....	1898

5. As of today, how much of the 2006 soybean crop was (is)---  
 [If the crop was placed under a CCC loan that was repaid and the crop was subsequently sold, report the crop as sold.]

	BUSHEL	OR	PERCENT
a. sold at harvest? .....	1831		1832
b. sold after harvest but before December 31, 2006? .....	1833		1834
c. sold after December 31, 2006? .....	1835		1836
d. fed to livestock? .....	1855		1856
e. stored under CCC loan? .....	1857		1858
f. stored NOT under CCC loan? .....	1827		1828
	TOTAL		100%

6. Was any of the 2006 soybean crop sold (items 5a through 5c) as of today?  
 YES – [Enter code 1 and continue.]     NO – [Enter code 3, then go to item 11.] .....

	CODE
	1919

DOLLARS & CENTS  
PER BUSHEL

7. What has been the average price received for the 2006 soybean crop sold as of today?.....

1918  
\_\_\_\_\_

CENTS  
PER BUSHEL

8. What was the check-off cost on the 2006 soybean crop sold as of today?.....

1920  
\_\_\_\_\_

BUSHELS

9. How many bushels of the 2006 soybean crop were hauled from farm storage to market by commercial truckers?

1921  
\_\_\_\_\_

CENTS  
PER BUSHEL

[If any was hauled from the farm storage, ask---]

a. What was the average hauling charge paid?.....

1922  
\_\_\_\_\_

MILES

10. What was the average one-way distance the 2006 soybean crop was hauled from farm storage to market?

1923  
\_\_\_\_\_

BUSHELS

11. How many bushels of the 2006 soybean crop were stored off-farm?.....

1924  
\_\_\_\_\_

CENTS  
PER BUSHEL

[If any was stored off the farm, ask---]

a. What was the average monthly storage charge of the soybeans stored off-farm?.....

1925  
\_\_\_\_\_

DOLLARS

12. What was the net gain or loss from using put option purchases, future hedges, or hedge-to-arrive (HTA) contracts for the soybean crop?.....

1926  
\_\_\_\_\_

13. Next I have some questions on the identity-preserved types of soybeans harvested on this operation in 2006?

[Ask if column 5 is code 1 or 2.]

1	2	3	4	5	6	7
Were any of the following identity-preserved soybean types harvested on this operation in 2006?	Acres harvested?	Yield?	Price received or production contract fee?	Produced/sold under--- 1 – Production contract 2 – Marketing contract 3 – No contract	What premium above the generic soybeans was actually received?	What premium above the generic soybeans was specified in the contract?
SOYFOODS (exclude organic)	ACRES	BUSHEL PER ACRE	DOLLARS PER BUSHEL	CODE	CENTS PER BUSHEL	CENTS PER BUSHEL
a. Food grade (tofu, clear hilum). . . .	1501	1502	1503	1504	1505	1506
b. IOM soybeans. . . . .	1507	1508	1509	1510	1511	1512
c. High sucrose. . . . .	1513	1514	1515	1516	1517	1518
d. High protein. . . . .	1519	1520	1521	1522	1523	1524
e. Green vegetable soybeans. . . . .	1525	1526	1527	1528	1529	1530
f. Other soyfood. . . . .	1531	1532	1533	1534	1535	1536
<b>MODIFIED SOY-OIL (exclude organic)</b>						
g. Low saturated fatty acid. . . . .	1543	1544	1545	1546	1547	1548
h. Low linolenic acid. . . . .	1549	1550	1551	1552	1553	1554
i. High oleic. . . . .	1555	1556	1557	1558	1559	1560
j. Other modified soy-oil. . . . .	1561	1562	1563	1564	1565	1566
<b>ORGANIC SOYBEAN VARIETIES</b>						
k. Clear Hilum food-grade	1592	1593	1594	1595	1596	1597
l. Vinton food-grade	1598	1599	1600	1601	1602	1603
m. Other food-grade	1604	1605	1606	1607	1608	1609
n. Non-food-grade	1610	1611	1612	1613	1614	1615
<b>OTHER</b>						
o. STS soybeans	1616	1617	1618	1619	1620	1621
p. Other soybeans marketed as	1622	1623	1624	1625	1626	1627

[If no identity-preserved soybeans were harvested, go to item 19, else continue.]

14. What level of purity was required of the soybeans marketed as non-biotech?  
(e.g. 99, 95 percent, etc.)

PERCENT  
1567

CODE

1568

a. Did your soybeans meet this standard of purity? YES = 1

**ENUMERATOR NOTE:** *In items 15 – 17 report the practices and costs used on the type of identity-preserved soybeans reported with the most acreage in item 13.*

**15. Which of the following production practices were used in association with the identity-preserved soybeans?**

1	2 CODE
a. tested the seed soybeans for purity? . . . . . <b>YES = 1</b>	1569
b. planted a specific seed soybean variety specified by the soybean buyer? . . . . . <b>YES = 1</b>	1570
c. used a different planter or harvester on the identity-preserved soybeans than that used on other soybeans? . . . . . <b>YES = 1</b>	1571
d. rotated crops to maintain the purity of the identity-preserved soybeans? . . . . . <b>YES = 1</b>	1572
e. cleaned the planter or harvester before use on the identity-preserved soybeans? . . . . . <b>YES = 1</b>	1573
f. planted and maintained buffers within or surrounding the identity-preserved soybean fields to minimize the risk of pollen drift from neighboring fields? . . . . . <b>YES = 1</b>	1574
g. kept the soybeans harvested from part of the identity-preserved soybean fields, such as the center, separate from that harvested from the rest of the field to minimize the risk of pollen drift from neighboring fields? . . . . . <b>YES = 1</b>	1575
h. tested the soybeans harvested for purity? . . . . . <b>YES = 1</b>	1576
i. delivered the harvested soybeans to specific grain handling facilities or locations? . . . . . <b>YES = 1</b>	1577
j. cleaned the hauling, drying, handling, or storage facilities before use on the identity-preserved soybeans? . . . . . <b>YES = 1</b>	1578
k. stored the identity-preserved soybeans in separate bins? . . . . . <b>YES = 1</b>	1579
l. kept detailed records about the production of the identity-preserved soybeans, such as the soybean variety, location of the fields, or soybean samples, in order to ensure that the soybeans could be traced back to this operation? . . . . . <b>YES = 1</b>	1580
m. participated in a certified identity-preserved program through a verification audit ( <i>including a third-party IP certification</i> )? . . . . . <b>YES = 1</b>	1581
n. used the Internet to locate buyers, report crop progress, or find other information about producing or marketing identity-preserved soybeans? . . . . . <b>YES = 1</b>	1582
o. delivered the harvested soybeans on specific dates? . . . . . <b>YES = 1</b>	1583

16. How many additional hours of labor (yours and other workers) do you estimate were required in an effort to preserve the identity of the soybeans? <i>(Include for such tasks as cleaning equipment, keeping records, locating buyers, etc. Exclude contract labor hours.)</i>	<b>HOURS</b>
	1584

17. What do you estimate were the additional production costs PER ACRE for the identity-preserved soybeans above those incurred for generic soybeans for--- a. seed and technology fees? b. other items such as fertilizer, chemicals, custom operations, machine operations, irrigation, and contract labor <i>(Exclude additional labor reported in item 16.)</i> ?	<b>DOLLARS PER ACRE</b>
	1585
	1586

18. What do you estimate were the additional costs PER BUSHEL for the identity-preserved soybeans above those incurred for generic soybeans--- <i>(Exclude costs for the labor reported in item 16 and exclude any costs reported in item 17.)</i>	<b>CENTS PER BUSHEL</b>
	1587
	1588
	1589
	1590
	1591

19. Did this operation harvest any certified organic soybeans during 2006? <input type="checkbox"/> YES – [Enter code 1 and continue.] <input type="checkbox"/> NO – [Enter code 3, then go to Conclusion.]	<b>CODE</b>
	1293

20. How many years has this operation grown certified organic soybeans? <i>(Include years grown under federal certification and any other third party organic certification program.)</i>	<b>YEARS</b>
	1294

21. How many months or years did it take for this farm to become certified organic?	<b>MONTHS</b>	<b>OR</b>	<b>YEARS</b>
	1299		1295

22. How much did you pay in 2006 for third party organic certification? <i>(Include user fees charged by organic certifiers.)</i>	<b>DOLLARS</b>
	1296

23. What do you consider to be the most difficult aspect of producing certified organic soybeans?	<b>CODE</b>
	1 cost of organic inputs
	2 sourcing organic inputs
	3 achieving desired yields
	4 lack of production or marketing information
	5 distance to market or delivery point
6 other, Specify: _____	1297

24. What is the minimum price you would have needed to receive in 2006 to continue producing organic soybeans instead of conventional soybeans?	<b>DOLLARS &amp; CENTS PER BUSHEL</b>
	1298

1 – Incomplete	<b>1930</b>
2 – Valid zero	



# CONCLUSION

<b>1. Results from this survey will be published in August. Would you like to receive a copy?</b> <i>(Results will also be available on the Internet at <a href="http://www.nass.usda.gov/">http://www.nass.usda.gov/</a> or <a href="http://www.ers.usda.gov/">http://www.ers.usda.gov/</a>) . . . . .</i>	<b>CODE</b> 0099
<b>YES = 1</b>	

<b>2. ENDING TIME [MILITARY].</b> . . . . .	<b>MILITARY TIME</b> 0005 _ _ _ _
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<b>RECORDS USE</b>	1 All of the time 2 Most of the time 3 Some of the time 4 Almost never 5 Never	<b>CODE</b> 0096
<b>3. Did respondents use farm/ranch records to report income and expenses?</b> . . . . .		

<b>4. What records did the respondent refer to when reporting most of their income and expense data?</b> . . . . .	1 A General Ledger or Personal Record Book 2 Formal Farm Records Workbook or Account Book 3 Loose receipts 4 Something else 5 Computer or computer printout 6 Did not use records	<b>CODE</b> 0097
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Reported by: \_\_\_\_\_ Telephone (\_\_\_\_) \_\_\_\_\_

0093
0092

Response		Respondent		Mode		Enum	Eval.	Date MM DD YY	Optional
1-Comp	9901	1- Op/Mgr	9902	2-Tel	9903	0098	0100	9910	0003
2-R		2-Sp		3-Face-to-Face					
3-Inac		3-Acct/Bkpr							
		4-Partner							
		9-Other							

S/E Name \_\_\_\_\_