## Scenario Cards:

## Consumer Scenario- Purchase

You have been shopping for a new home and have found a house that you would like to buy. The house costs $\$ 240,000$ and you are planning on putting $10 \%$ down, so you want to borrow $\$ 216,000$.

Purchase Price of home: $\mathbf{\$ 2 4 0 , 0 0 0}$
Down payment: $\$ 24,000$ (10\%)
Amount you want to borrow for the purchase price of the house: $\$ 216,000$

## Industry Scenario- Purchase

You are contacted by an individual who has found a house she wants to buy. She was given your name by her realtor and is hoping you can help her get a loan to buy the house. The house costs $\$ 240,000$ and she is planning on putting $10 \%$ down so wants to borrow $\$ 216,000$.

Purchase Price of home: \$240,000
Down payment: $\$ 24,000$ (10\%)
Amount consumer wants to borrow for the purchase price of the house: $\$ 216,000$

