



U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAU

FORM

MI-21208 (DRAFT)

2012 ECONOMIC CENSUS

Potash, Soda, and Borate Mineral Mining

OMB No. 0607-0939: Approval Expires

DUE DATE
FEBRUARY 12, 2013

(Please correct any errors in this mailing address.)

Need help or have questions?

- **Read** the accompanying information sheet(s) before answering the questions.
- **Visit** econhelp.census.gov
- **Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

MI-21208

Report Online - It's fast and secure!
Go to: econhelp.census.gov

- OR -

Mail your
completed
form to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an "X" inside the box.

Examples:

☒ 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown to the left of the mailing address the same as the one used for this establishment on its latest 2012 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021

☐

Yes - Go to **2**

0022

☐

No - Enter current EIN (9 digits) →

0025

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2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031

☐

Yes - Go to line B

0032

☐

No - Enter
physical
location →

0035 Number and street

0036 City, town, village, etc.

0037 State

0038 ZIP Code

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CONTINUE WITH **2** ON PAGE 2

2 PHYSICAL LOCATION - Continued

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
(Mark "X" only ONE box.)

0041 ☐ Yes 0042 ☐ No 0043 ☐ No legal boundaries 0044 ☐ Do not know

C. In what type of municipality is this establishment physically located?
(Mark "X" only ONE box.)

0046 ☐ City, village, or borough 0047 ☐ Town or township 0048 ☐ Other 0024 ☐ Do not know

3 OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2012?
(Mark "X" only ONE box.)

0011 ☐ In operation
0016 ☐ Under construction, development, or exploration
0013 ☐ Temporarily or seasonally inactive

0014 ☐ Ceased operation - Give date at right

0015 ☐ Sold or leased to another operator - Give date at right
AND enter name and address of new owner or operator
and Employer Identification Number (EIN) below

Month	Day	Year

0018

0060 Name of new owner or operator

0061 EIN (9 digits)

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0062 Mailing address (Number and street, P.O. Box, etc.)

0063 City, town, village, etc.

0064 State

0065 ZIP Code

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4 MONTHS IN OPERATIONMark "X"
if None2012
Number

Number of months in operation during 2012 (If none, mark "X" and go to 30.) 0002

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**HOW TO
REPORT
DOLLAR
FIGURES**

Dollar figures should be **rounded** to **thousands** of dollars.

If a figure is **\$2,035,628.79**:

Report →

Mark "X"
if None

☐

If a value is "0" (or less than \$500.00):

Report →

☒

2012		
\$ Bil.	Mil.	Thou.

EXAMPLE

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Exclude nonoperating income such as royalties, interest, dividends, or the sale of fixed assets.

Mark "X"
if None

A. Total value of products shipped and other receipts (Report detail in 22.) 0100

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2012		
\$ Bil.	Mil.	Thou.

B. Value of products exported (This is a breakout of the value reported on line A.)

Report the value of products shipped for export. Include shipments to customers in the Panama Canal Zone, the Commonwealth of Puerto Rico, and U.S. possessions, as well as the value of products shipped to exporters or other wholesalers for export. Also, include the value of products sold to the U.S. Government to be shipped to foreign governments. 0130

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2012		
\$ Bil.	Mil.	Thou.

6 Not Applicable.

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7 EMPLOYMENT AND PAYROLL**Include:**

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown to the left of the mailing address or corrected in **1**.

Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.
- Subcontractors and their employees.

For further clarification, see information sheet(s).

A. Number of employees

Mark "X"
if None

2012
Number

1. Number of mining, production, development and exploration workers for pay period including March 12 0325 ☐

2. Number of other employees for pay period including March 12 0336 ☐

3. **TOTAL** (Add lines A1 and A2.) 0320 ☐

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

Mark "X"
if None

2012

1. Annual payroll

\$ Bil. Mil. Thou.

a. Mining, production, development, and exploration workers . 0304 ☐

b. All other employees 0305 ☐

c. **TOTAL** (Add lines B1a and B1b.) 0300 ☐

2. First quarter payroll (January-March, 2012) 0310 ☐

C. Number of hours worked by mining, production, development, and exploration workers (Annual hours worked by mining, production, development, and exploration workers reported on line A1.) 0200

Mark "X"
if None

2012
Hours
Thou.

CONTINUE WITH **7** ON PAGE 5

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CONTINUE ON PAGE 5

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 EMPLOYMENT AND PAYROLL - Continued

D. Employer's cost for fringe benefits - Employer's cost for legally required programs and programs not required by law.

1. Health insurance - Insurance premiums on hospitals, medical plans, and single service plans such as dental, vision, and prescription drug plans. Include premium equivalents for self-insured plans and fees paid to third party administrators (TPAs). Do not include employee contributions. 0333

Mark "X" if None

2012								
\$ Bil.			Mil.			Thou.		

2. Pension plans

a. Defined benefit pension plans - Costs for both qualified and unqualified defined pension plans. Pension plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include the employee's compensation and years of service and are not allocated to specific accounts maintained for employees. 0335

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b. Defined contribution plans - Costs under defined contribution plans. Pension plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity. Examples include profit sharing plans, money purchase (e.g., 401k, 403b) and stock bonus plans (e.g., ESOPs) 0337

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3. Other - Other fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, life insurance benefits, Medicare) 0339

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4. TOTAL (Add lines D1 through D3.) 0220

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8 Not Applicable.

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9 INVENTORIES

Report inventories at cost or market using generally accepted accounting practices.

A. Did this establishment own inventories, regardless of where held, at the end of 2012 and/or 2011?0486 ☐ Yes - Go to line B0487 ☐ No - Go to **13****B.** Report inventories for mined products and supplies owned by this establishment as of December 31 before Last-in, First-out (LIFO) adjustment (if any).

	Mark "X" if None	End of 2012			Mark "X" if None	End of 2011		
		\$ Bil.	Mil.	Thou.		\$ Bil.	Mil.	Thou.
1. Mined or quarried products	☐				☐			
	0461				0471			
2. Supplies, parts, fuels, etc.	☐				☐			
	0462				0472			
3. Total inventories before LIFO adjustment (if any) (Add lines B1 and B2.)	☐				☐			
	0460				0470			
4. LIFO reserve (if any)	☐				☐			
	0466				0476			
5. Total inventories after LIFO adjustment value (Line B3 minus line B4.)	☐				☐			
	0468				0469			

10 INVENTORIES BY VALUATION METHODReport how much of the inventory reported in **9**, line B3 is subject to the following valuation methods.

	Mark "X" if None	End of 2012			Mark "X" if None	End of 2011		
		\$ Bil.	Mil.	Thou.		\$ Bil.	Mil.	Thou.
A. LIFO valuation method before adjustment	☐				☐			
	0465				0475			
B. Any non-LIFO valuation method - Specify method 	☐				☐			
0895	0487				0485			
C. TOTAL (Add lines A and B. Total should equal 9 , line B3.)	☐				☐			
	0510				0508			

11 and 12 Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

13 ASSETS, CAPITAL EXPENDITURES, RETIREMENTS, AND DEPRECIATION

See information sheet(s) on how to report leasing arrangements.

Mark "X"
if None

A. Gross value of depreciable and/or depletable assets (acquisition cost) at the beginning of the year 0500 ☐

B. Capital expenditures during the year

1. Capital expenditures for new and used buildings, structures, machinery, and equipment (*Exclude land.*) 0520 ☐

2. Capital expenditures for mineral exploration and development 0536 ☐

3. Capital expenditures for mineral land and rights 0537 ☐

4. TOTAL (*Add lines B1 through B3.*) 0535 ☐

C. Total retirements and disposition of depreciable and/or depletable assets (gross value of assets sold, retired, scrapped, destroyed, etc.) for the year 0510 ☐

D. Gross value of depreciable and/or depletable assets at the end of the year (*Add lines A and B4 minus C.*) 0505 ☐

E. Normal depreciation charges for all tangible assets including buildings, machinery and equipment 0540 ☐

2012		
\$ Bil.	Mil.	Thou.

14 RENTAL PAYMENTS

Mark "X"
if None

A. Rental payments for buildings and other structures (*Include land.*) 0551 ☐

B. Rental payments for machinery and equipment 0552 ☐

C. TOTAL (*Add lines A and B.*) 0550 ☐

2012		
\$ Bil.	Mil.	Thou.

15 MINERAL PROPERTY EXPENSES

Mark "X"
if None

A. Lease rents for mineral properties 0590 ☐

B. Current operating expenses

1. Current operating expenses for exploration, development, and mineral land and rights 9855 ☐

2. Current operating expenses for royalty payments 9856 ☐

3. TOTAL (*Add lines B1 and B2.*) 0141 ☐

2012		
\$ Bil.	Mil.	Thou.

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16 SELECTED EXPENSES

Include costs incurred in mining process such as supplies, resales, contract work, fuels, and electricity.

A. Selected production related costsMark "X"
if None

2012		
\$ Bil.	Mil.	Thou.

1. Cost of supplies used, natural gas and liquids processed and purchased machinery installed (Report detail in **17**.) 0421 ☐

2. Cost of products bought and sold as such without further processing (Report sales in **22**.) 0426 ☐

3. Cost of purchased fuels consumed for heat, power, or the generation of electricity (Report detail in **18**.) 0430 ☐

4. Cost of purchased electricity (Report quantity on line B1.) 0425 ☐

5. Cost of work done for you by others on your materials 0424 ☐

6. **TOTAL** (Add lines A1 through A5.) 0420 ☐

B. Quantity of ElectricityMark "X"
if None

2012		
Kilowatt-hours		
Bil.	Mil.	Thou.

1. Purchased electricity (Quantity comparable to cost reported on line A4.) 0436 ☐

2. Generated electricity (Gross less generating station use.) 0437 ☐

3. Electricity sold or transferred to other establishments (Include on lines B1 or B2.) 0438 ☐

CONTINUE WITH **16** ON PAGE 9

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CONTINUE ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

16 SELECTED EXPENSES - Continued

C. Other operating expenses paid by this establishment

- 1.** Temporary staff and leased employee expense - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel *(Include all charges for payroll, benefits and services.)* 0176

Mark "X" if None

2012		
\$ Bil.	Mil.	Thou.

- 2.** Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors) *(Report packaged software on line C3.)* 0444

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- 3.** Expensed purchases of software - Purchases of prepackaged, custom coded or vendor customized software *(Include software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations.)* 0188

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- 4.** Data processing and other purchased computer services *[Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expensed integrated systems, repair and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone).]* 0198

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- 5.** Purchased communication services - Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online) and other wired and wireless communication services 0402

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- 6.** Purchased repairs and maintenance to buildings and/or machinery and equipment *(Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees.)* 0394

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- 7.** Water, sewer, refuse removal, and other utility payments *(Include the costs of hazardous waste removal.)* 0407

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- 8.** Purchased advertising and promotional services *(Include marketing and public relations services.)* 0405

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- 9.** Purchased professional and technical services *(Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services.)* 0216

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- 10.** Governmental taxes and license fees - Payments to government agencies for taxes and licenses *(Include business and property taxes. Exclude income taxes.)* 0396

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- 11.** All other operating expenses not reported elsewhere *(Exclude purchases of merchandise for resale and nonoperating expenses.) - Specify* ↴

0897

0397

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- 12. TOTAL** *(Add lines C1 through C11.)* 0449

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