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## CERTIFICATION OF MATCHING FUNDS

By completing the attached Matching Fund charts, the Applicant certifies that the figures and information contained Charts A, B1, B2, and B3 submitted by the Applicant (as applicable) are true, complete, and accurate to the best of the Applicant's knowledge. The funds that the Applicant proposes to use as Matching Funds in Chart A have not been used by the Applicant to satisfy a legal requirement under another Federal grant or award program. All income received by the Applicant from Federal sources and from Matching Funds sources identified in Chart A during the applicable years is identified along with related expenses in Charts B1, B2, and B3 (as applicable).

## FY 2011 CDFI Program Combined Application Request Form

| Instructions: Yellow cells are automatically calculated based on entries made in the green cells. Make entries in green cells only. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Organization Name |  |  |  |  |  |  |
| Enter full name of Applicant |  |  |  |  |  |  |
| Award Request |  |  |  |  |  |  |
| Total Award Request: |  |  |  |  |  | \$0 |
| Financial Assistance Budget |  |  |  |  |  |  |
|  | Form of Award |  |  |  |  | Total Request |
|  | Loan | Grant | Equity | Shares/ Deposits | Secondary Capital |  |
| Total FA Request |  |  |  |  |  | \$0 |

## A. Matching Funds Data Chart

Instructions: Detailed instructions and a sample chart can be found in the Application instructions. Review those carefully and have Matching Funds documents available when completing this chart. Remember the following important points:

1) Fill in only one "Amount" column for each row. The date entry should correspond to the amount column and match status as explained in the Application instructions.
2) If the Matching Funds are from a state and/or local government agency, Applicants must provide the contact name, title, and phone number of the Matching Funds source in the far right column. Use same column for any additional comments relevant to the Matching Funds entry.
3) The appropriate Retained Earnings calculator (charts B1, B2, or B3) must be completed if the Applicant includes a Retained Earnings entry in this chart.
4) If additional rows are needed insert them in the middle of the table so that the "Total" formulas are automatically updated.

| Name of Source | Type | Amount In- <br> Hand | Amount <br> Committed | Amount to be <br> Raised | Date | Comments \& Contact <br> Data |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
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## A. Matching Funds Data Chart

| Totals |  | 0 | 0 | 0 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## B1. Retained Earnings Calculator Chart (Non-Regulated Applicants)



## Notes for Line Items

(A): Operating income for a nonprofit CDFI is limited to unrestricted revenue. It includes revenue sources available for the day-to-day operating activities of the company, but excludes investment income.
(C): Deduct the value of any grants, loans, etc., listed as match sources in Chart A and received in the applicable FY. (F): Only include those expense items charged against the income sources included on lines B and C.
(I): "Retained Earnings" is a term used on for-profit balance sheets. For nonprofit CDFIs, the term is most equivalent to the unrestricted portion of Net Assets on the balance sheet.

## B2. Retained Earnings Calculator Chart for Credit Unions

Overview: This chart must be completed by any credit union Applicant proposing to use retaining earnings as a source of matching funds. The Applicant's electronic signature provided upon submission of the SF-424 (application form) attests that all information reported in the Retained Earnings chart is accurate at the time of application. To the extent possible, the Fund will verify the table entries against the Applicant's 5300 Report data, including the PCA Net Worth Calculation Worksheet.

Options: Credit Unions have three options for calculating Retained Earnings:
(A) The increase in Retained Earnings over the Applicant's most recently completed fiscal year;
(B) The annual average increase in Retained Earnings over the Applicant's three most recently completed fiscal years; or
(C) Retained Earnings accumulated since the Applicant's inception.

Eligibility: The Applicant must demonstrate in this chart that the proposed retained earnings meet the following criteria:
(1) No federal funds are being proposed as part of the retained earnings.
(2) Applicant is not double-counting match fund sources in Chart A (list of match fund sources).
(3) Matching Funds meet applicable FY guidelines (see NOFA).

## Tips on Filling out the Table

- The chart assumes the Applicant's most recently completed fiscal year is 2008. If the most recently completed fiscal year is 2009, adjust the fiscal years by changing 2008 to 2009 - the other years will update automatically.
- Complete green cells under each applicable column heading using line items from the Applicant's 5300 Call Reports and other historical accounting records. Yellow cells automatically calculate based on entries made in the green cells.
- For options (A) or (B) fill in all four fiscal years of data (Col 2, 3, 4, and 5). For option (C), the "Since Inception" option, the Applicant need only complete column 5 , the most recent FYEnd data to calculate the "Since Inception" amount.
- Lines D and E are provided to help the Applicant back out the items mentioned in the Eligiblity section above. Itemize any federal sources on the lines below D. Itemize any funds that are reported on the Chart A Matching Funds request on lines below E . The entries will be totalled above. If additional rows are needed for reporting itemized data for Lines D and E , add rows from the middle of the section in order to maintain the sum formulas within the chart.
Additional Requirement for Option (C): For Insured Credit Unions using option (C), the Applicant must ALSO increase its member and/or non-member shares or total loans outstanding by an amount that is equal to the amount of Retained Earnings that is committed as Matching Funds by the end of the Awardee's second performance period, as set forth in its Assistance Agreement. For example, if Retained Earnings since inception is equal to $\$ 50,000$ and the Applicant designates the entire amount as match, the Applicant must increase its total member/non-member shares or loans outstanding by $\$ 50,000$. Note the following:
- The Fund will assess the likelihood of this increase during the application review process. An award will not be made to any Applicant that has not demonstrated that it has increased shares or loans by at least 25 percent of the requested FA award amount between December 31, 2007 and December 31, 2008, as demonstrated by the corresponding NCUA report.
- An Applicant using option (C) must discuss its strategy for raising the required shares or loans in Question \#7 of the Comprehensive Business Plan component of the FY 2010 application.

|  | Col 1 | Col 2 | Col 3 | Col 4 | Col 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Line | Call Report and other Financial Data | 2006 | 2007 | 2008 | 2009 |
| A | Total Net Worth (from PCA Net Worth Calculation Worksheet) |  |  |  |  |
| B | LESS Uninsured Secondary Capital (from PCA...) |  |  |  |  |
| C | Subtotal Retained Earnings (A-B) | \$0 | \$0 | \$0 | \$0 |
|  | Adjustments |  |  |  |  |
| D | LESS Federal Funds included in line C above. <br> Itemize source and amount in the lines below. Add additional lines as necessary. | \$0 | \$0 | \$0 | \$0 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| E | LESS Matching Funds on Chart A included in line C above. Itemize source and amount in the lines below. Add additional lines as necessary. | \$0 | \$0 | \$0 | \$0 |
|  |  |  |  |  |  |
| F | Subtotal of Adjustments (D+E) | \$0 | \$0 | \$0 | \$0 |
| G | Adjusted Retained Earnings (C-F) | \$0 | \$0 | \$0 | \$0 |
| H | Change Over Prior Year | N/A | \$0 | \$0 | \$0 |

## Any of the Results Below Can Be Used As Match:

Retained Earnings Increase from Most Recent FYEnd:
J Three Year Average Retained Earnings Increase: $\quad$ \$0
K $\quad$ Retained Earnings Since Inception: $\$ 0$

## B3: Retained Earnings Calculator Chart for Banks, Thrifts, and Holding Companies



## C. TA Request Summary Chart

Identify all items and/or tasks to be financed with the TA grant. A detailed description, justification, a of the calculation methodology for the amount requested for each entry must be included in Questior narrative. Complete a separate entry for each individual use. Insert more rows above the appropria if additional rows are needed. Additional instructions can be found in the FY 2011 TA application.

## Requested TA may not be expended prior to September 2011

## A. Personnel (Salary \& Fringe)

Under Name/Position, identify the staff person and title. Under Computation, list the annual salary rate and the covered by the requested TA grant (which should correspond to the percentage of time to be devoted to an iden task or for carrying out CDFI-related activities as described in the narrative justification). In the next column, ent salary costs to be covered. List the (annual) fringe rate in its own column. The sub-total will calculate based on of salary covered and the fringe rate.

| Name/Position | Computation | Total Salary | Fringe Rate |
| :--- | :--- | :--- | ---: | ---: |
| Example: Loan Officer | $30 \%$ of $\$ 55,000$ (1 year) | $\$ 16,500$ | $29 \%$ |
|  |  | $\$ 0$ | $0 \%$ |
|  |  | $\$ 0$ | $0 \%$ |
|  |  | $\$ 0$ | $0 \%$ |
|  |  | $\$ 0$ | $0 \%$ |

## Personnel Sub-Total:

## B. Training

List each training class or course funded by the TA grant separately by the name of the training. Under Name o the name of the training event. Under Training Provider, identify the name of the training provider. Under Comp all items to be covered by the TA grant including costs of tuition, fees, training materials, and text books (travel, salary for staff attending the training should be reflected in the Travel and Personnel categories). Under Cost, li computed for each training event calculated using the methodology described under Computation.

| Name of Training | Training Provider | Computation |
| :---: | :---: | :---: |
| Ex: Credit Counseling Certification Course | NeighborWorks | 2 attendees x \$1,400 (tuition) + \$100 (registration fee per person) |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| Training Sub-Total: |  |  |
| C. Travel |  |  |
| List each travel expenses by purpose (e.g., consultant travel, staff to training, field interviews, advisory group mt Under Location, identify the location of travel, if known. Under Computation, show the basis of computation. Tr must include: the length of the trip, the number of people traveling, and the unit costs involved (i.e., the cost of tr cost of lodging, and the cost of subsistence). $\square$ Applicants that have indicated on Chart C that they will apply Ft policies must follow appropriate GSA rates. Under Cost, list the total cost of each trip calculated using the meth described under Computation. |  |  |
| The following type of travel policies will be used by the Applicant: |  |  |
| Purpose of Travel | Location | Computation |
| Ex: Credit Counseling Certification Course (NeighborWorks) | Waco, TX | 2 attendees $x \$ 300$ (airfare) + \$30 (per diem for 5 days) |
|  |  |  |

## D. Professional Services

Professional Service fees covered by the TA grant cannot exceed the daily or hourly rate equivalent federal salary if that service was not obtained through a competitive bid. The current rates can be fo Office of Personnel Management website at www.opm.gov. If Applicant wants to contract with one $\epsilon$ seeking competitive bids, please see Appendix $\qquad$ of the Application for rules governing "sole soı procurements.

Itemize each cost by task performed or service provided. Under Name of Provider, enter the name, consultant/contractor. Under Task, enter a brief description of the services to be provided. Under Col show the basis for the total cost (e.g., hourly or daily fee times estimated time on the project).

The following type of procurement policies will be used by the Applicant:

| Name of Provider | Task | Computation |
| :--- | :--- | :--- |
| Ex: Jane Smith | Market Analysis | $\$ 73.65$ per hour $x 10$ hours. |
| Ex: CDFI Consultants Inc. | Underwriting Policies | Competitive Bid Contract |
|  |  |  |
|  |  |  |
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Professional Services Sub-Total:

## E. Materials, Supplies and Equipment

List items by type (office supplies, postage, training materials, copying paper, etc). Peripherals costi $\$ 250$ should be added into the cost of the main item to be purchased (such as the computer or copie computer software separately from computer hardware. Under Computation, show the basis for the number of units times the per unit value).

| Item | Computation |
| :--- | :--- |
| Example: Desktop Computer | 2 computers $\times \$ 1000$. |
|  |  |
|  |  |
|  |  |
|  | Materials and Supplies Sub Total. |

## F. Other Costs

List items by cost category as descibed in OMB Circular A-122. Under Expense, indicate the cost ce described in A-122. Under Description, enter a brief explanation of the proposed use to be funded $b$ Under Computation, enter the basis of the computation including all associated direct costs. Under ( requested amount obtained using the calculation methodology under Computation.

| Category <br> Ex: Memberships, <br> subscriptions, and <br> professional activity costs | Description | Computation |
| :--- | :--- | :--- |
|  | Subscription | 2 year subscription $\times \$ 1000$. |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  | Other Costs Sub-Total: |

## Summary Totals by Category

Budget Category
A. Personnel (Salary \& Fringe)
B. Training
C. Travel
D. Professional Services
E. Materials / Supplies / Equipment
F. Other Costs

TOTAL TA Budget
percentage to be tified project / er the amount of the percentage

## Total Fringe

| $\$ 4,785$ |
| ---: |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |
| $\mathbf{\$ 0}$ |

f Training, identify utation, identify subsistence, and st the total cost

## Cost

zetings, etc.).
e computation
ansportation, the ederal travel odology

## Cost


ng less than r). List total cost (i.e.,

ategory as $y$ the TA grant. こost, enter the

| Cost |  |
| :--- | ---: |
|  | $\$ 2,000$ |
|  |  |
|  |  |
|  |  |
|  | $\mathbf{\$ 0}$ |


| Amount |
| ---: |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |
| $\$ 0$ |

## D. Customer Profile Chart

Instructions: Use this chart to identify the characteristics of borrowers or end recipients of the products provided by the Applicant. Information on the aggregate activites is mandatory. Applicants have the option of distinguishing up to three specific activities; select activity from the options in the "Activity" column dropdown menu. For each activity, identify total \% of borrowers or end users according to each category. For activites such as Community Facilities lending. Multifamily lending, etc. report on the ultimate end-user or end-recipient of the completed project. Discuss any "Other" categories in the CBP narrative. Provide estimates if exact figures are not available. Leave box blank if not applicable.

|  | Location | Income Characteristics |  |  |  | Gender | Racial/Ethnic Characteristics |  |  | Other | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Activity | Certified Investment Area | Moderate Income ( $120 \%$ AMI) | Low Income (80\% AMI) | Very Low Income $(50 \%$ AMI) | $\begin{gathered} \text { Extremely Low } \\ \text { Income } \\ \text { AMI) } \end{gathered}$ | $\left\lvert\, \begin{gathered} \text { Female-Headed } \\ \text { Households } \\ \text { Businesses) } \end{gathered}\right. \text { (or }$ | African-American | Hispanic | Native American | (Decribe) | (Describe) |
| Aggregate Activities |  |  |  |  |  |  |  |  |  |  |  |
| Optional Product A |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Optional Product B |  |  |  |  |  |  |  |  |  |  |  |
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| Optional Product C |  |  |  |  |  |  |  |  |  |  |  |
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E1. Financial Products Rate Sheet
Instructions: Use this chart to detail the primary Financial Products provided by the Applicant. Select general category and sub-category from the dropdown menu. Report
actual figures. Provide relevant details about financial products in the CBP narrative $A$
For Interest Rates: Provide the rate as a number (i.e. $4.5 \%$ rather than "LIBOR plus $3 \%$ "). Use the dropdown menu to describe the type of security required.

|  |  | Dollar Range |  |  | Rates/Fees |  |  |  | Terms |  |  |  | Other Features |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Sub-Category | Min | Max | Average | Interest Rate (Minimum) | $\begin{aligned} & \text { Interest Rate } \\ & \text { (Maximum) } \end{aligned}$ | Interest Rate (Average) | $\left.\right\|_{\text {Fees }} ^{\text {Points) }}$ (incl. | Maturity | Amoratized? | Interest Only? | Security | Development Services <br>  | Special Characteristics (Describe) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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## E2. Financial Services Rate Sheet

Instructions: Use this chart to detail the primary Financial Products provided by the Applicant. Report actual figures. Provide relevant details about financial services in the CBP narrative.

Use the Special Characteristics box as needed to provide brief information about the services.

|  |  | Dollar Range |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Brand Name | Minimum Balance Required | Average Annual Fees | Interest Earned | Special Characteristics (Describe) |
|  |  |  |  |  |  |
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## F. Activities Level Chart

Instructions: Use this chart to identify up to five primary Financial Products and/or Financial Services provided by the Applicant. Select activity from the options in the "Activity" column dropdown menu. For each activity, identify total \# and $\%$ of total provided to Target Market. Report actual figures for the 3 most recently completed fiscal years. Report projected activity for the current fiscal year and the next three fiscal years. If the Applicant is a start-up, enter information on its parent or its own activities (if it has applicable activities), or N/A if it has not yet started to provide financial products or services. Provide details about each activity in the CBP, Business Strategy, question \#4 narrative.

Total \# and \% of Total to TM: Under the \# sign enter the total number of transactions closed (or customers served in the case of Financial Services). Under the $\%$ enter percent of those total transactions or customers that would be credited to the Applicant's Target Market.
Total \$ and \% of Total to TM: Under the \$ sign indicate the total dollar amount of transactions (as applicable) closed for that year. Under the \% enter percentage of total $\$$ amount that can be credited to the Applicant's Target Market.

The chart assumes the Applicant's most recently completed fiscal year was 2008. If the most recently completed fiscal year was 2009, adjust the fiscal years by editing only the entry in cell G7 to 2009 and the other years will update automatically.

|  | Historic Activity |  |  |  |  |  | Projected Activity |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Activity | 2007 |  | 2008 |  | 2009 |  | 2010 |  | 2011 |  | 2012 |  | 2013 |  |
|  | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% |
|  | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% |
|  | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% |
|  | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% |
|  | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% |
|  | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% |
|  | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% |
|  | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% |
|  | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% | \# | \% |
|  | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% |

F1: Financial Data Input Chart - Non-Regulated Applicant

|  | Non-Regulated Applicant Financial Data Input Chart | 2007 | 2008 | 2009 | Credit <br> Unions and Banks, <br> Thrifts, and Holding Companies should NOT use this chart. See Charts F2 and F3. | 2010 | 2011 | 2012 | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets |  |  |  |  |  |  |  |  |  |
| a | Total cash and cash equivalents |  |  |  |  |  |  |  |  |  |
| b | Unrestricted cash and cash equivalents |  |  |  |  |  |  |  |  |  |
| c | Current: Gross Loans Receivables |  |  |  |  |  |  |  |  |  |
| d | Total Commitments |  |  |  |  |  |  |  |  |  |
| e | Total Current Assets |  |  |  |  |  |  |  |  |  |
| f | Noncurrent: Gross Loans Receivables |  |  |  |  |  |  |  |  |  |
| g | Less: Loan Loss Reserve |  |  |  |  |  |  |  |  |  |
| h | Total Outstanding Equity Investment Portfolio |  |  |  |  |  |  |  |  |  |
| 1 | Less: Net Unrealized Loss |  |  |  |  |  |  |  |  |  |
| j | Total Net Loans Receivables and/or Equity Investment Portfolio | \$ - | \$ | \$ |  | \$ | \$ | \$ - | \$ |  |
| k | Total Assets |  |  |  |  |  |  |  |  |  |
|  | Liabilities |  |  |  |  |  |  |  |  |  |
| I | Total Current Liabilities |  |  |  |  |  |  |  |  |  |
| m | Total Notes Payable |  |  |  |  |  |  |  |  |  |
| n | Total Adjusted Notes Payable |  |  |  |  |  |  |  |  |  |
| 0 | Total Liabilities |  |  |  |  |  |  |  |  |  |
|  | Net Assets |  |  |  |  |  |  |  |  |  |
| p | Total Net Assets Available for Financing |  |  |  |  |  |  |  |  |  |
| q | Total Net Assets |  |  |  |  |  |  |  |  |  |
|  | Off-Balance Sheet Activity |  |  |  |  |  |  |  |  |  |
| r | Total Off-Balance Sheet Assets Available for Financing |  |  |  |  |  |  |  |  |  |
| s | Total Off-Balance Sheet Liabilities |  |  |  |  |  |  |  |  |  |
|  | Income and Expenses |  |  |  |  |  |  |  |  |  |
| t | Interest Payments from Financial Products |  |  |  |  |  |  |  |  |  |
| u | Fee Income from Financial Products, Financial Services, and other activities |  |  |  |  |  |  |  |  |  |
| v | Total Earned Income |  |  |  |  |  |  |  |  |  |
| w | Total Grants and Contributions |  |  |  |  |  |  |  |  |  |
| x | Total Income |  |  |  |  |  |  |  |  |  |
| y | Total pre-tax Expenses |  |  |  |  |  |  |  |  |  |
|  | Financial Health and Viability MPS Ratios | 2007 | 2008 | 2009 | 3-Year Historic Ratios | 2010 | 2011 | 2012 | 2013 | 3-Year Projected Ratios |
| aa | Net Asset Ratio | \#VALUE! | \#DIV/0! | \#DIV/0! | \#VALUE! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! |
| bb | Total Financing Capital | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| cc | Deployment Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! |
| dd | Net Income | \#VALUE! | \$0 | \$0 | \#VALUE! | \$0 | \$0 | \$0 | \$0 | \$0 |
| ee | Earnings Ratio | \#VALUE! | \#DIV/o! | \#DIV/0! | \#VALUE! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIo! |
| $f$ | Self-Sufficiency Ratio | \#VALUE! | \#DIV/o! | \#DIV/0! | \#VALUE! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/o! | \#DIVIo! |
| gg | Operating Liquidity Ratio | \#VALUE! | \#DIV/o! | \#DIV/0! | \#VALUE! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! |
| hh | Current Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! |

F2: Financial Data Input Chart - Credit Union Applicants


|  | Financial Health and Viability - MPS Ratios | 2007 | 2008 | 2009 | 3-Year Historic Ratios |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CC | Net Worth Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! |
| dd | Deployment Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIVIO! |
| ee | Earnings | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| ff | Asset Liability Management | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |

## F2: Financial Data Input Chart - Credit Union Applicants

|  | Credit Union Applicant Financial Data Input Chart | 2010 |  | 2011 |  | 2012 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets |  |  |  |  |  |  |  |  |
| a | Cash on Hand | \$ | - | \$ | - | \$ | - | \$ | - |
| b | Cash on Deposit | \$ | - | \$ |  | \$ | - | \$ | - |
| C | Cash Equivalents | \$ | - | \$ | - | \$ | - | \$ | - |
| d | Investments w/ Maturity or repricing period of less than 1 year | \$ | - | \$ | - | \$ | - | \$ | - |
| e | Total Investments | \$ | - | \$ | - | \$ | - | \$ | - |
| f | Total Loans and Leases | \$ | - | \$ | - | \$ | - | \$ | - |
| g | Less: Allowance for Loan \& Lease Losses | \$ | - | \$ | - | \$ | - | \$ | - |
| h | Total Assets | \$ | - | \$ | - | \$ | - | \$ | - |
|  | Liabilities |  |  |  |  |  |  |  |  |
| I | Total Borrowings | \$ | - | \$ | - | \$ | - | \$ | - |
| j | Accrued Dividends \& Interest Payable in Shares and Deposits | \$ | - | \$ | - | \$ | - | \$ | - |
| k | Accounts Payable and Other Liabilities | \$ | - | \$ |  | \$ | - | \$ | - |
| 1 | Total Liabilities | \$ | - | \$ | - | \$ | - | \$ |  |
|  | Shares/Deposits |  |  |  |  |  |  |  |  |
| m | Total Member Deposits | \$ | - | \$ | - | \$ | - | \$ | - |
| n | Total Non-Member Deposits | \$ | - | \$ |  | \$ | - | \$ | - |
| 0 | Total Shares and Deposits | \$ | - | \$ | - | \$ | - | \$ | - |
|  | Equity |  |  |  |  |  |  |  |  |
| p | Undivided Earnings | \$ | - | \$ | - | \$ | - | \$ | - |
| q | Regular Reserves | \$ | - | \$ | - | \$ | - | \$ | - |
| r | Appropriation for Non-Conforming Investments (state-charted credit unions) | \$ | - | \$ | - | \$ | - | \$ | - |
| s | Other Reserves | \$ | - | \$ | - | \$ | - | \$ | - |
| t | Uninsured Secondary Capital | \$ | - | \$ | - | \$ | - | \$ | - |
| u | Net Income (unless this amount is already included in Undivided Earnings) | \$ | - | \$ | - | \$ | - | \$ | - |
| v | Total Net Worth | \$ | - | \$ | - | \$ | - | \$ | - |
|  | Income and Expenses |  |  |  |  |  |  |  |  |
| W | Total Interest Income | \$ | - | \$ | - | \$ | - | \$ | - |
| x | Total Interest Expenses | \$ | - | \$ | - | \$ | - | \$ | - |
| y | Provision for Loan and Lease Losses | \$ | - | \$ |  | \$ | - | \$ | - |
| z | Total Non-Interest Income | \$ | - | \$ | - | \$ | - | \$ | - |
| aa | Total Non-Interest Expense | \$ | - | \$ |  | \$ | - | \$ | - |
| bb | Net Income | \$ | - | \$ | - | \$ | - | \$ | - |


|  | Financial Health and Viability <br> - MPS Ratios | 2010 | 2011 | 2012 | 2013 | 3-Year Projected Ratios |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cc | Net Worth Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| dd | Deployment Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| ee | Earnings | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| ff | Asset Liability Management | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |

F3: Financial Data Input Chart - Bank/Thrift/ Holding Companies


|  | Financial Health and Viability <br> - MPS Ratios |  |  |  | 3-Year <br> Historic <br> Ratios |
| :--- | :--- | ---: | ---: | ---: | ---: |
| cc | Tier 1 Leverage Capital Ratio | 2007 | 2008 | 2009 |  |

F3: Financial Data Input Chart - Bank/Thrift/ Holding Companies


|  | Financial Health and Viability <br> - MPS Ratios | 2010 | 2011 | 2012 | 2013 | 3-Year Projected Ratios |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CC | Tier 1 Leverage Capital Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| dd | Deployment Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| ee | Earnings Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |
| ff | Asset Liability Management Ratio | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! | \#DIV/0! |

## H. Loan Portfolio Quality Chart

Instructions: Provide data for the aggregate loan portfolio in the first table. Delinquency is defined as $90+$ days past due. Credit Union Applicants should report all delinquencies that fall within from the period " 2 to $<6$ months" up to " 12 months and over." The next two sections are optional and allow the Applicant to provide portfolio data for up to two products within the portfolio. Applicants may choose to use these tables to demonstrate how a particular product's delinquency figures impact the overall portfolio. For example in one table the Applicant could summarize the business portfolio and in the 2nd the microenterprise portfolio. Enter loan loss and loan reserve information in the final table. Enter dollar amounts for applicable boxes. Enter information in the green shaded cells only.

| Aggregate Portfolio |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | Weighted Average PAR: |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \# | \$ | \# | \$ | \# | \$ | \# | \$ |  |
| A | Portfolio Outstanding |  |  |  |  |  |  |  |  |  |
| B | Delinquent Portfolio |  |  |  |  |  |  |  |  |  |
| c | Total Portfolio-at-Risk (b/a) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | \#DIVIO! |
| Optional Product: |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | Weighted Average PAR: |
|  |  | \# | \$ | \# | \$ | \# | \$ | \# | \$ |  |
| A | Portfolio Outstanding |  |  |  |  |  |  |  |  |  |
| B | Delinquent Portfolio |  |  |  |  |  |  |  |  |  |
| c | Total Portfolio-at-Risk (b/a) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | \#DIVI0! |
| Optional Product: |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | Weighted Average PAR: |
|  |  | \# | \$ | \# | \$ | \# | \$ | \# | \$ |  |
| A | Portfolio Outstanding |  |  |  |  |  |  |  |  |  |
| B | Delinquent Portfolio |  |  |  |  |  |  |  |  |  |
| C | Total Portfolio-at-Risk (b/a) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | \#DIVIO! |


| Loan Loss and Loan Reserve History for <br> Aggregate Portfolio | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| A | Total Outstanding Loan Portfolio |  |  |  |  |  |
| B | Net Wriste-Offs or Net Charge-Offs |  |  |  |  |  |
| C | Annual Net Loan Loss Ratio (B/A) | $0.0 \%$ |  |  |  |  |
| D | Loan Loss Reserve (cash) |  | $0.0 \%$ |  |  |  |
| E | Loan Loss Reserve (accrual) |  |  |  |  |  |


| F | Loan Loss Reserve Ratio $((\mathrm{D}+\mathrm{E}) / \mathrm{A}))$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## I. Equity Investment Portfolio Valuation Chart

Instructions: This table should be completed for all Equity Investments. Complete the green-shaded cells only. Enter information on your Equity Investment portfolio as of the last day of your organization's fiscal year for the last three years (if applicable), and the current year to date. Follow-on investments into the same company should be counted as unique investments.

| Investment Portfolio Measures |  | 2006 |  | 2007 |  | 2008 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number | Dollars gained (lost) | Number | Dollars gained (lost) | Number | Dollars gained (lost) | Number | Dollars gained (lost) |
| A | Total number of Equity Investments and combined value of investments |  | \$ |  | \$ |  | \$ |  | \$ |
| B | Equity Investments exited during the year |  | \$ |  | \$ |  | \$ |  | \$ |
| c | Equity Investments written-off during the year |  | \$ |  | \$ |  | \$ |  | \$ |
| D | Unrealized Gains (losses) |  | \$ |  | \$ |  | \$ |  | \$ |
| E | Realized Gains (losses) |  | \$ |  | \$ |  | \$ |  | \$ |
| F | Target Rate of Return |  |  |  |  |  |  |  |  |
| G | Actual Rate of Return (During period shown on chart). |  |  |  |  |  |  |  |  |

