Save this Loan Estimate to compare with your Closing Disclosure.

Loan Estimate

DATE ISSUED 11/15/2012

APPLICANTS James White and Jane Johnson

123 Anywhere Street, Apt 678

Anytown, AZ 12345

PROPERTY 456 Somewhere Avenue

Anytown, AZ 12345

SALE PRICE \$186,000

LOAN TERM 7 years **PURPOSE** Purchase

PRODUCT Fixed Rate Balloon

LOAN TYPE
■ Conventional □ FHA □ VA □ ___

LOAN ID # 123456789

RATE LOCK □ NO ■ YES, until 01/22/2013 at 5:00 p.m. EST

Before closing, your interest rate, points, and lender credits can change unless you lock the interest rate. All other estimated

closing costs expire on 12/3/2012 at 5:00 p.m. EST

| Loan Terms | | Can this amount increase after closing? |
|--|------------|--|
| Loan Amount | \$176,000 | NO |
| Interest Rate | 4.625% | NO |
| Monthly Principal & Interest See Projected Payments Below for Your Total Monthly Payment | \$1,038.36 | NO |
| | | Does the loan have these features? |
| Prepayment Penalty | | NO |
| Balloon Payment | | YES • You will have to pay \$154,616 at the end of year 7. |

| Projected Payments | | | |
|--|------------------|---|---|
| Payment Calculation | | Years 1-7 | Final Payment |
| Principal & Interest | | \$904.89 | |
| Mortgage Insurance | + | 133.47 | |
| Estimated Escrow Amount Can Increase Over Time | + | 338 | |
| Estimated Total Monthly Payment | | \$1,376.36 | \$154,616.00 |
| Estimated Taxes, Insurance & Assessments Amount Can Increase Over Time | \$338 a month | This estimate includes Property Taxes Homeowner's Insuran Other: | In escrow? YES ce YES |
| | | See Section G on page 2 for property costs separately. | escrowed property costs. You must pay for other |

| Cash to Close | | |
|-------------------------|----------|--|
| Estimated Cash to Close | \$15,376 | Includes $$10,376$ in Closing Costs ($$6,853$ in Loan Costs + $$3,523$ in Other Costs – $$0$ in Lender Credits). See details on page 2. |

Closing Cost Details

Loan Costs

| A. Origination Charges | \$2,950 |
|---------------------------|---------|
| % of Loan Amount (Points) | \$0 |
| Administration Fee | \$750 |
| Processing Fee | \$200 |
| Underwriting Fee | \$1,200 |
| Verification Fee | \$800 |

Other Costs

| E. Taxes and Other Government Fees | \$1,540 |
|--|---------|
| Recording Fees and Other Taxes | \$1,425 |
| Transfer Taxes | \$115 |
| F. Prepaids | \$1,039 |
| Homeowner's Insurance Premium (6 months) | \$700 |
| Mortgage Insurance Premium (<u>0</u> months) | \$0 |
| Prepaid Interest (\$22.61 per day for 15 days) | \$339 |
| Property Taxes (<u>0</u> months) | \$0 |

| B. Services You Cannot Shop For | \$1,140 |
|---------------------------------|---------|
| Appraisal Fee | \$685 |
| Credit Report Fee | \$35 |
| Desk Review Fee | \$125 |
| Document Preparation Fee | \$135 |
| Flood Determination Fee | \$50 |
| Tax Status Research Fee | \$110 |

| G. Initial Escrow Payment at Closing | | |
|--------------------------------------|------------------------------|-------|
| Homeowner's Insurance | \$116.67 per month for 2 mo. | \$233 |
| Mortgage Insurance | \$133.47 per month for 2 mo. | \$267 |
| Property Taxes | \$222.00 per month for 2 mo. | \$444 |

| H. Other | \$0 |
|----------|-----|
|----------|-----|

| C. Services You Can Shop For | \$2,763 |
|-------------------------------|---------|
| Borrower's Attorney Fee | \$400 |
| Pest Inspection Fee | \$106 |
| Survey Fee | \$215 |
| Title – Lender's Title Policy | \$511 |
| Title – Other Service Fees | \$1,531 |

| ı | TOTAL OTHER COSTS ($E + F + G + H$) | \$3,523 |
|---|---------------------------------------|---------|
| | | |

| J. TOTAL CLOSING COSTS | \$10,376 |
|------------------------|----------|
| D + I | \$10,376 |
| Lender Credits | - \$0 |

Calculating Cash to Close

| Total Closing Costs (J) | \$10,376 |
|--|-----------|
| Closing Costs Financed (Included in Loan Amount) | - \$5,000 |
| Down Payment/Funds from Borrower | \$10,000 |
| Deposit | - \$9,000 |
| Funds for Borrower | \$0 |
| Seller Credits | \$0 |
| Adjustments and Other Credits | \$0 |
| Estimated Cash to Close | \$15,376 |

| D. TOTAL LOAN COSTS (A + B + C) | \$6,853 |
|---------------------------------|---------|

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Additional Information About This Loan

LENDERPoplar BankMORTGAGE BROKERPecan Mortgage Broker Inc.NMLS/LICENSE ID2222222

LOAN OFFICER Joe Smith LOAN OFFICER Jane Jones NMLS ID 12345 NMLS ID 67890

EMAIL jsmith@poplarbank.com **EMAIL** jjones@pecanmortgagebroker.com

PHONE 123-456-7890 PHONE 333-444-5555

| Comparisons | Use these measures to compare this loan with other loans. | | |
|---------------------------------|---|---|--|
| In 5 Years | | Total you will have paid in principal, interest, mortgage insurance, and loan costs. Principal you will have paid off. | |
| Annual Percentage Rate (APR) | 6.06% | Your costs over the loan term expressed as a rate. This is not your interest rate. | |
| Total Interest Percentage (TIP) | 30.64% | The total amount of interest that you will pay over the loan term as a percentage of your loan amount. | |

| Other Considerations | |
|--------------------------|--|
| Appraisal | We may order an appraisal to determine the property's value and charge you for this appraisal. We will promptly give you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your own cost. |
| Assumption | If you sell or transfer this property to another person, we will allow, under certain conditions, this person to assume this loan on the original terms. will not allow this person to assume this loan on the original terms. |
| Homeowner's Insurance | This loan requires homeowner's insurance on the property, which you may obtain from a company of your choice that we find acceptable. |
| Late Payment | If your payment is more than 15 days late, we will charge a late fee of 5% of the monthly principal and interest payment. |
| Refinance | Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan. |
| Servicing | We intend ☐ to service your loan. If so, you will make your payments to us. ▼ to transfer servicing of your loan. |

| Confirm | |
|---------|-------------|
| | 1.4-Y4-11a1 |
| | |

| By signing, you are only confirm received this form. | ing that you have received t | his form. You do not have to accept this loan | because you have signed or |
|--|------------------------------|---|----------------------------|
| | | | |
| Applicant Signature | Date | Co-Applicant Signature | Date |

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